Malaysia tells RP, Indonesia: Stop return of 'illegals'

Story on Page A2

Power Puff Girls next?

BASTA AKO SI BUBBLES!

By R. Nazareno and C. Avendaño

WHAT'S next? The Power Puff Girls?

The President's hip cover photo on the first anniversary issue of society magazine Philippine Tatler—where she

POWER/A6

PHILIPPINE DAILY
INQUIRER
BALANCED NEWS, FEARLESS VIEWS

WHAT'S INSIDE

- **Gov't OKs sale of Malampaya stake** BUSINESS/ B1
- **Bush ultimatum fails** WORLD/A12
- **Militants unite urban poor vs Fernando** /METRO A25

email: feedback@inquirer.com.ph
Monday, September 16, 2002 ★★ 86 pages 7 sections vol. 17 no. 280 P15
84
website: www.inq7.net

Abus free poor hostage

Bandits realize gas station cashier can't pay ransom

By Julie S. Alipala, *PDI Mindanao Bureau*

JOLO, Sulu—"Operation End Game," a military campaign aimed at crushing Abu Sayyaf bandits, has resulted in the release of a gas station cashier whose abduction 10 months ago was largely unknown to the public.

Bandits headed by a certain Doctor Abu freed Sherwin Caraig, 24, on Saturday evening after they finally realized he could not afford to pay ransom and was only slowing them down, officials said.

The bandits turned over Caraig to Jolo Mayor Suhod Tan. He was immediately placed under police protection, regional police head Chief Supt. Akmad Omar said.

Caraig's freedom came on the eve of Armed Forces Chief of Staff Gen. Benjamin Defensor's visit here. In an interview with the INQUIRER, Tan said he had to pay P100,000 for the victim's freedom, representing "board and lodging."

Tan said Caraig was well but lost weight.

Omar said a secret mission had been undertaken to recover Caraig. His abduction had been kept from the public for security reasons. Police had earlier identified him as a businessman but later corrected the mistake.

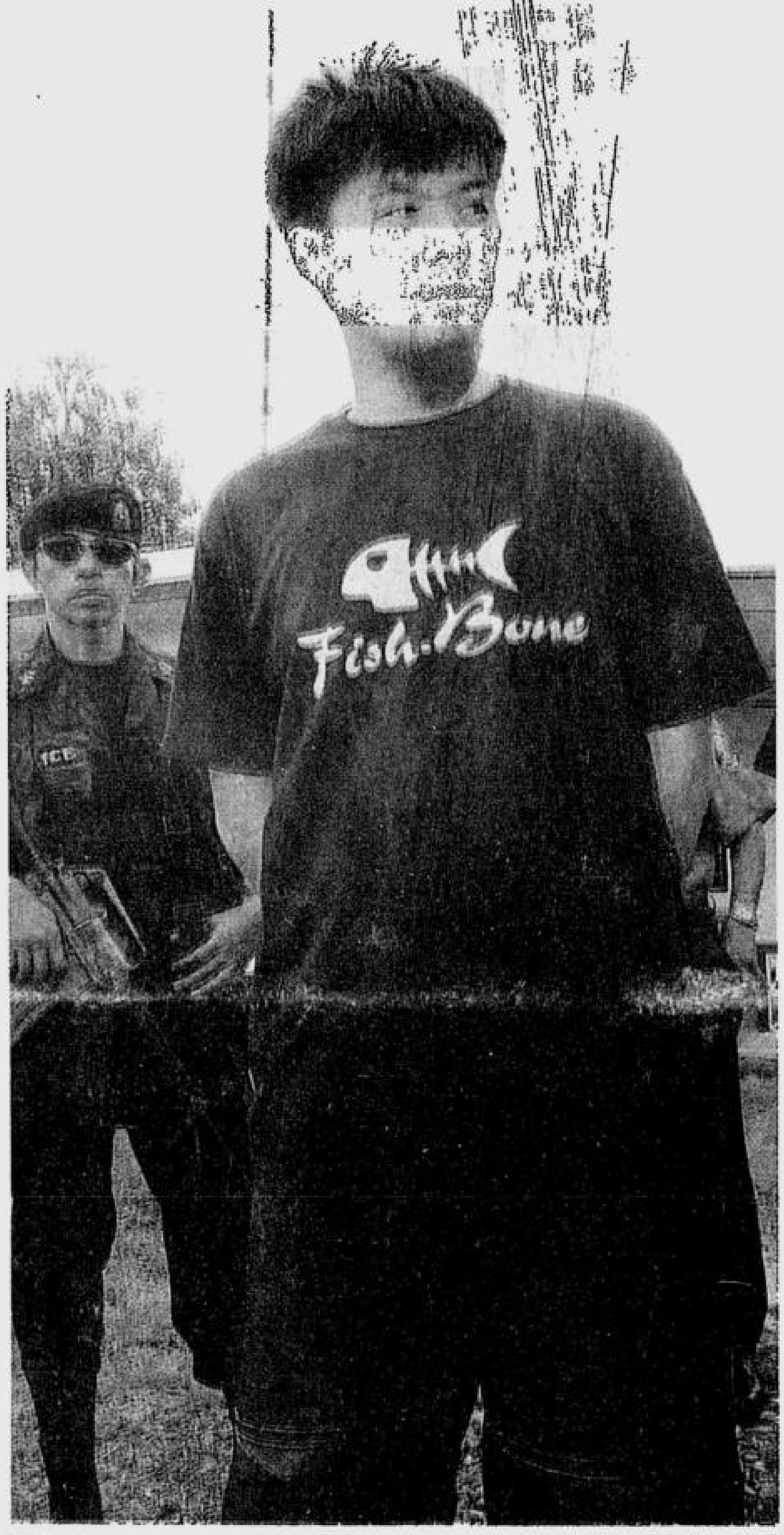
The military has deployed more than 4,000 troops to the province to rescue four women members of the Christian group Jehovah's Witnesses.

The women were seized by Abu Sayyaf bandits last month. Another group snatched three crew members of an Indonesian tug-boat in June.

Clashes have left at least a dozen soldiers dead since the operation to recover the hostages was launched last month.

New kidnappings last week—of four university teachers in Marawi City, a Filipino-American student in Cagayan de Oro City and two children of a Negros congressman in Manila—have dealt serious blows to

ABUS /A18



FREED hostage Sherwin Caraig, 24, escorted by a police officer, waits in Jolo, Sulu, for his flight to Zamboanga City. DENNIS SABANGAN

Piatco PR consultant a mystery even to wife

By Carlito Pablo

EVEN to his family, the transactions of controversial Naia Terminal 3 project consultant Alfonso Liongson appeared to be a mystery.

Liongson's wife Emma, a high official of the Philippine Coconut Authority, has told colleagues that she herself was unaware of the deals allegedly entered into by her husband.

"Emma is saying that she does not know anything about this controversy and definitely she's not involved," a source said.

The INQUIRER tried to reach Ms Liongson, head of the PCA's corporate planning department, at her office on Friday, but was told she had been on leave since Thursday. The PCA is an attached agency of the Department of Agriculture.

"They are a friendly couple and if you know them, you won't get the impression that Pons (Liongson) can do the things currently being reported about him in media," the source said.

Liongson is the highly paid consultant of Philippine International Air Terminals Co., the firm that won the Naia 3 concession.

A retired vice president of pharmaceutical firm United Laboratories, Liongson has been suspected of serving as a dummy for influential persons illegally involved in the build-operate-transfer project.

Ex-Sen. Juan Ponce Enrile has suggested that Liongson may be linked to First Gentleman Jose Miguel Arroyo and presidential publicist Dante Ang. Both Arroyo and Ang have brushed aside En-

PIATCO /A18

UN nod not enough for RP to join war on Iraq, says exec

By Norman Bordadora and Christine Avendaño

A GREEN light from the United Nations is not enough for the country to join another war against Iraq.

A high-ranking official at the Department of Foreign Affairs said the government would also have to consider the country's own interests that would be placed at risk if the United States launched a full-scale attack on Iraq.

"Aside from the 1.5 million Filipinos in the Middle East, we also have to consider the effects of our decision on our Moro problem in Mindanao," the official, who spoke on condition of anonymity, said.

On Saturday, Malacañang announced that American warplanes would be allowed into Philippine air space only for humanitarian reasons, and on the condition that the UN Security Council supported any US military action.

In Congress, the opposition lauded the Macapagal administration's decision to backtrack from its earlier unsolicited proposal for the US military to use Philippine air space in the event of another war.

"Only fools do not change their minds," House Minority Floor Leader Carlos Padilla said yesterday in a phone interview.

Padilla expressed relief that President Macapagal-Arroyo had "now seen the light and the wisdom in not getting involved in a war that does not belong to us."

The DFA source said that Iraq remained an influential country among Arab states and its support for Philippine government initiatives in solving the Moro secessionist movement would be quite valuable.

"We should understand that we still have a Moro secession problem in the South and

UN NOD /A7

European allies take more restrained stand

By Amando Doronila

ANALYSIS

MADRID—America's European allies have sought refuge behind the United Nations Security Council to avert war and avoid being dragged by the United States in a unilateral attack on Iraq.

Most European leaders noted with relief the portion of US President George W. Bush's speech at the UN General Assembly on Sept. 12, which put the Iraq crisis back to the UN court.

Bush called on the United Nations to enforce past resolutions for the elimination of Iraq's weapons of mass destruction, but warned that "action will be unavoidable, and a regime that has lost legitimacy will also lose power."

He said that "we will work with the UN Security Council for the necessary resolutions . . . but the purposes of the United States should not be doubted."

The British Ambassador to the United Nations, Jeremy Greenstock, said Bush had "clearly de-

EUROPEAN/A18

Islam's bad image blamed on few extremists

SINGAPORE—With the shadow of war hanging over the world, correcting the image of Islam has become more urgent, Muslim delegates told a conference here on peace and human values.

"The peaceful nature of Islam has been destroyed by an extremist section, a very minor section," Zamzamin Amopatuan, executive director of the Office of Muslim Affairs in the Philippines, was quoted as saying in the Sunday Times.

The seminar on enhancing understanding of Islam among non-Muslims has drawn Muslim academics and community leaders from the Asia-Pacific region.

Anwar Ul Ghani, president of the federation of Islamic associations in New Zealand, said Islam suffered from a bad image.

"Certainly issues of the past have played a big role in terms of projecting a negative image of Islam and Muslims," he said.

"This is an issue and we can't shy away from that, but people need to understand that that is only one side of it. And it is us who should show them the good parts, because it certainly will not be shown on CNN."

The three-day seminar has been organized by the Muslim missionary society, Jamiyah Singapore, and two international bodies—Islamic Educational Scientific and Cultural Organization and the International Islamic Charitable Organization. *AFP*

Shrine memorializes historic Senate vote

By Agnes E. Donato and Christine Avendaño
in Manila
and Tonette Orejas
PDI Central Luzon Desk

JAILED President Joseph Estrada was informed of but not invited to a gathering today of the senators who voted for the expulsion of the US military bases 11 years ago.

Dubbed "Reliving Sept. 16, 1991," the reunion is sponsored by the Bayan Muna party-list group, one of the staunchest critics of Estrada, and former Sen. Wigberto Tañada. It will be held at the University of the Philippines Bahay ng Alumni in Diliman, Quezon City, from 4 p.m. to 6 p.m.

Also today, the senators who voted against the extension to 50 more years of the stay of US bases in the country will inaugurate at the Subic Bay Freeport Zone a shrine commemorating the historic decision.

HISTORIC/A18

AP

NEXT STOP: AUSTRALIA
Premier Li Peng, chair of the National People's Congress of China, and his wife Zhu Lin leave for Australia after a three-day visit to the Philippines. ***(See story on Page A3.)***

PDI paper recycle drive gains support

MORE than 100 households, schools, parishes and companies in Metro Manila, Cebu and Davao City have participated in the "New Paper" Drive since the the Philippine Daily Inquirer launched it on June 6.

The drive, which may be extended until November upon popular demand, seeks to increase participation in solid waste management and help boost existing efforts to promote environmental awareness and recycling.

So far, more than 25,000 kilos of old newspapers and tabloids have been purchased by the INQUIRER and will be recycled into newsprint to help offset the use of virgin pulp harvested from our country's fast diminishing forests.

Institutions that have taken part

PDI/A19

BEST COPY AVAILABLE

Second FRONTPAGE

WEATHER FORECAST

FORECAST: Southern Luzon, Visayas and Mindanao will experience cloudy skies with scattered rainshowers and thunderstorms becoming widespread rains over Bicol region. The rest of Luzon will be partly cloudy to cloudy with isolated rainshowers.

SOURCE: PAGASA

COMPILED BY: RAY LEYESA, PDI RESEARCH/09/16/02

Metro Manila	Cloudy with Rains	Iloilo/Bacolod	Cloudy with Rains
Baguio	Partly Cloudy	Roxas	Cloudy with Rains
Tuguegarao	Partly Cloudy	Cebu	Cloudy with Rains
Laoag	Partly Cloudy	Tacloban	Cloudy with Rains
Clark Zone	Partly Cloudy	Gen. Santos	Cloudy with Rains
Tagaytay	Partly Cloudy	Zamboanga	Cloudy with Rains
Legazpi	Cloudy with Rains	Cagayan de Oro	Cloudy with Rains
Calapan	Cloudy with Rains	Davao	Cloudy with Rains

KL to neighbors: Block illegals' return

MALAYSIA is poised to ask Philippine and Indonesian authorities to intensify their border security, to prevent the return of thousands of illegal immigrants expelled from that country in a recent crackdown, news reports said Sunday.

The national news agency Bernama quoted Deputy Defense Minister Mohamed Shafie Apdal as saying the Malaysian government was particularly concerned about security near Sabah on Borneo island, which shares borders with Indonesia's Kalimantan province and the southern Philippines.

One of the wealthiest countries in Asia, Malaysia has become a magnet for workers from other countries in the region. Citing a rising crime incidence, the Malaysian government early this year launched a clampdown on an estimated 600,000 illegal immigrants, forcing out more than 300,000 before August.

The crackdown triggered diplomatic tensions earlier this month. President Macapagal-Arroyo lodged protests over claims that Filipinos awaiting expulsion had been maltreated.

At least 11 children were alleged to have died while in detention prior to deportation or on the boat on the way back to the Philippines.

The Malaysian government is investigating allegations by a 13-year-old Filipina that Malaysian police in Sabah raped her.

A fact-finding team sent by the Philippine government later found four more underaged Filipinas who claimed to have been raped by their Malaysian guards.

Mohamed Shafie expressed the hope that increased bilateral security cooperation would also help capture Abu Sayyaf rebel guerrillas who might try to escape the Philippines for Sabah.

The Philippine military renewed an offensive against the bandits who abducted six Jehovah's Witnesses last month and beheaded two of them.

The four surviving Jehovah's Witnesses—all women—continue to be held, along with three Indonesian seamen who were captured by another Abu Sayyaf faction off Sulu island.

Meanwhile, a Bulacan congressman said overseas Filipino workers should form a political party to advance their interests, which he said were being ignored by the political establishment.

Rep. Willie B. Villarama yesterday offered to work "full time" to help organize the political party that would "promote and protect the welfare of the country's seven million OFWS and their families."

In a statement, Villarama pointed out that the government was neglecting the interests of the country's biggest source of foreign exchange. OFWs remit P7 billion a year.

For instance, the solon said, Congress failed to pass the Absentee Voting Bill, which would allow OFWs to vote in national elections even while abroad.

He said merely electing a party-list congressman to represent OFWs would not suffice because of the "stringent requirements of the Party-List Law and the narrow constituency represented by current groups professing to be allies of OFWs."

By organizing a political party, Villarama said, OFWs could pressure politicians to "embrace" their welfare. *Christine O. Avendano with an AP report*

Finally, a bill in Congress penalizing drunk driving

By Rocky Nazareno

DRUNK drivers, beware.

Sen. Manuel Villar has filed a bill that would penalize routinely, and nationwide, persons caught driving a motor vehicle while under the influence of liquor, or prohibited drugs for that matter.

It is quite surprising that (up to now), there is no national law that prohibits drunk driving," said Villar, "only individual ordinances in cities and some first-class municipalities."

In the new bill, a violator faces a year-long suspension of his driver's license, on top of the P1,000 fine for first offenders.

For the second offense, a fine of P5,000 and five-year revocation of the driver's license will be imposed.

The bill tasks the Department of Transportation and Communications, the Metro Manila Development Authority and the Department of Health to promulgate the rules and regulations on drunk driving.

These would include procedures for apprehending suspects, and measuring the alcohol level in their blood or breath.

"Such a law should have been put in place a long time ago," Villar said. "But it is never too late."

Pinakamagandang REGALO sa PASKO
NAGKAKAHAWA-HAWA NA ANG SWERTE
(Goodluck sa Negosyo, trabaho, Pag-ibig, Swerte sa LOTTO, Bingo, Atbp.)
MERON NG SOLUSYON SA JUETENG AT MAHAL NA TUITION...
Lucky Pyramid at Wishing Plant
NANALO SA JUETENG P16,200 Pinang- Tuition ng mga anak. MR. EDGAR VELASCO ng Dinapa,Castilla, Sorsogon Bicol sa Tip ni Engr. Margie Centeno (8x16) sa Jueteng Pinang Tuition ng mga anak nya sa eskuwela. September 11, 2002 Cellphone No.0916-3698524 Balato P500
LUCKY PYRAMID & Wishing Plant (pampa-UNLAD NG BUHAY)
Visit us at: JC HERBAL CENTER 2605 Nat'l. Hi-way, Anos Los Banos, Laguna (Across Mitz Buko Pie)
Engr. MARGIE D. CENTENO
Congratulations: NANALO CHRISTMAS RAFFLE ng Panasonic Washing Machine nakabili ng PYRAMID P50 lang noon 1994 sa Harrison Plaza Exhibit ng JC Herbal BERNARD PABLO Calamba, Laguna
NOW AVAILABLE: Pampayaman na TAPE (First come first serve) SAGOT SA MAHAL NA GASOLINA AT PAMASAHE (pamPANALO sa LOTTO, BINGO, JUETENG, SWEEPSTAKES, CASINO,SABONG, KARERA, RAFFLE, ENDING etc...) trial price P900 + 100 koreo + self addressed envelope. Send to Engr. Margie Centeno. Also available: Miracle of Faith and Science Book P3500 complete set w/ Free Wishing Pyramid. PampaYAMAN na PAPEL P 800
Cut & Bring this AD for your FREE LOTTO & BINGO (CIRCLE 8) Tips. Gupitin at ipit sa Check Book, Bank Book o Wallet

REMOTE SURVEILLANCE & SECURITY SYSTEM
Monitor Your Place At Anytime From Anywhere!
I-view
Distributor: HUACOM GROUP, INC.

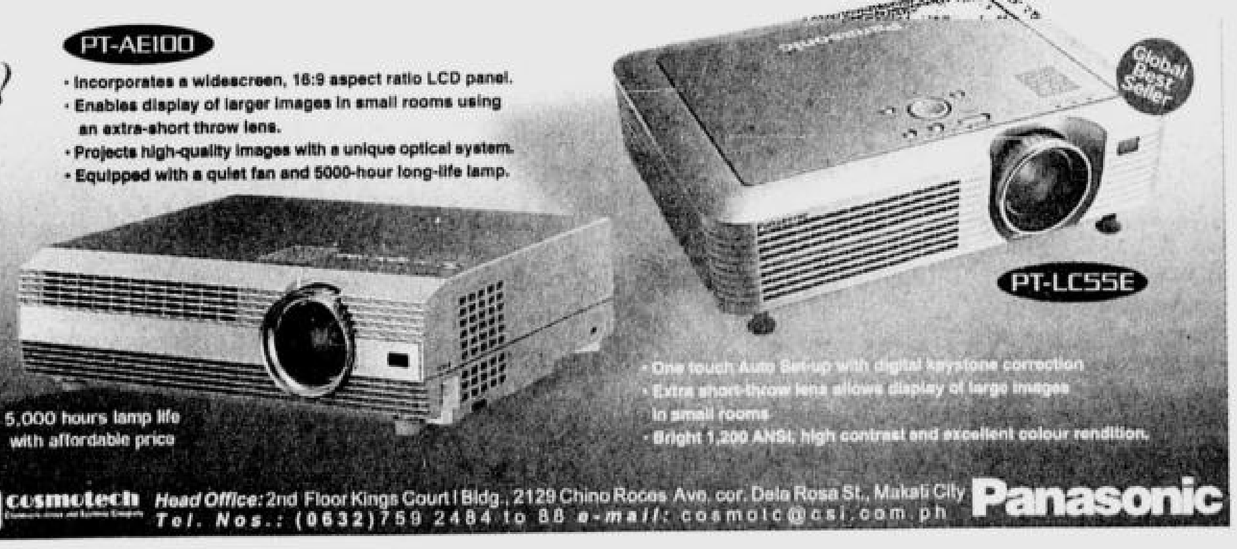
LAFAYETTE PHARMACEUTICAL LABORATORIES, INC.
"Quality Is our Best Policy"
QUALITY GENERICS AT VERY COMPETITIVE PRICES
We Welcome Distributors, Wholesalers and Retailers Nationwide
FOR INQUIRIES PLS. CALL
LAFAYETTE PHARMACEUTICALS
#132 13th Avenue Cubao, Q.C.
Tel.No.: 437-5139 / 913-3724
911 - 7292 / Telefax: 913-3723
Cell No.:0917-893-4521

COPYSTAR OFFICE AUTOMATION
introducing CLEAR POWDER COPIER
RECONDITIONED
AMAZING 4- IN -1
COPIER • FAX • PRINTER • SCANNER
BRAND NEW
RICOH FT 3113 for only P15,000
Canon MPC 400 P30,500
Canon MPC 600 F P40,000
LAMINATOR P3,800
THERMAL BINDER P8,500
RING BINDER P8,000
Other copiers also available: FT 3013, FT 4018, FT 4418 FT 4421, FT 4220, FT 4222
SALES: 899-7101 up to 04 / 899-7045 • 899-7075 to 76 • 899-7023
MAIN OFFICE: COPYSTAR Bldg. 948 J. P. Rizal Ave., near cor. Makati Ave., Makati City • Fax: 895-7802
CEBU OFFICE: 178 Sanslangko St., Cebu City ☎ 255-0504 • 256-3368 to 69
PAMPANGA: McArthur Hi-way, Dolores San. Fdo. ☎ 963-5055 to 56 • Fax: 963-5059 • Digitel: 860-0383

Go With The Name You KNOW!
Study at VERNON TAPALLA'S
50% OFF
COMMUNICATIONS SPECIALISTS and THE WRITING INSTITUTE
• The Success & Confidence Building Program
• CP 1 On Speech Improvement, Effective Self-Presentations & Personality Development
• CP 2 On Grammar & Conversational English
• CP 3 On Public Speaking & Leadership Training
• WP 1 On Business & Technical Writing
PRIVATE TUTORING & CORPORATE TRAINING ARE AVAILABLE
MAKATI - 845-0886 / 753-1048 TO 49
ALABANG - 850-4756 / 850-4757

PABX Panasonic (Authorized Sub-dealer) 100% BRAND NEW
1 PABX main control unit only (3) lines by (8) local capacity
Telephone w/ Intercom • Conference • Call pick-up • Call forward • NDD/IDD Restriction • Music on hold • Call transfer • Fax detection mode
P14,500 (6) Tel. Lines by (16) locals/ (12) Tel. Lines by (64) locals
intel Communication Corp.
Suite 451 RSM Building, Sta. Cruz Manila • Tel. Nos. 733-2540 / 736-1206 / 733-0687

100% Brand New & Recon COPIERS
RICOH • Canon • Olivetti • Savin
P18,850. ONLY LIQUID TYPE ENLARGER / REDUCER BEST FOR BUSINESS
P14,999. ONLY POWDER TYPE FT 3120 For Personal Office Use
P30,500. ONLY BRAND NEW! FULL COLOR DIGITAL COPIER FOR OFFICE / COMM'L USE
SALE
Guaranteed Big Savings!!! Katun TONERS & PARTS For Use in SHARP, MITA, CANON RISO, TOSHIBA, MINOLTA, ETC. Also Available: • Trade-in (Liquid / Powder Copier) • Repair of most Copier Brands • Ink for all Computer Printers
COPYTRADE Copytrade Bldg. 550 Mt Jhocson St. Sampaloc, Manila (Nr. NU)
Tels. 749-8155 to 56 781-3472 • 749-8216
Best Offer! Laminators / Fax Ringbinders / Cutters Riso / Gestetner Machines



Clarity rivaled only by reality.
PT-AE100
• Incorporates a widescreen, 16:9 aspect ratio LCD panel.
• Enables display of larger images in small rooms using an extra-short throw lens.
• Projects high-quality images with a unique optical system.
• Equipped with a quiet fan and 5000-hour long-life lamp.
5,000 hours lamp life with affordable price
PT-LC55E
Global Best Seller
• One touch Auto Set-up with digital keystone correction
• Extra short-throw lens allows display of large images in small rooms
• Bright 1,200 ANSI; high contrast and excellent colour rendition.
cosmotech Head Office: 2nd Floor Kings Court I Bldg., 2129 Chino Roces Ave. cor. Dela Rosa St., Makati City Tel. Nos.: (0632)759 2484 to 88 e-mail: cosmotc@csi.com.ph
Panasonic

BEST VALUE TOUR PACKAGES
HONGKONG 4 Days via PAL w/ 1N Shenzhen — Panda Hotel $ 238; Shamrock/Nathan, Ramada Kowloon $ 256
MACAU 4 Days via Air Macau $208
via Cathay Pacific: HKG/BANGKOK 7D $409; HKG/SINGAPORE 7D $462; HKG/BANGKOK/SIN 10D $518
via Thai Airways: BANGKOK/SINGAPORE 7D $424; BANGKOK/KUALA 7D $423; BANGKOK/SAIGON 6D $466
Bangkok 4 Days $208 KU | $293 TG/PAL
Singapore 4 Days Garden Hotel PAL $ 295 SQ $ 305
+ Johore & Batam 4 Days Oxford Hotel PAL $ 350 SQ $ 360
Guam 3D $349 | Seoul 5D $499 | Australia 4D $581
BUDGET AIR FARES

	OW	RT		OW	RT		OW	RT
Hongkong	113	165	K. Lumpur	235	385	San Francisco	410	740
Macau	110	145	Jakarta	330	350	New York	460	720
Bangkok	160	200	Seoul	190	315	Washington	525	720
Singapore	190	235	Saigon	245	229	Vancouver	470	745
Taipei	180	290	Chicago	505	835	Toronto	540	800
Tokyo	275	385	Honolulu	440	610	Australia	340	435
Osaka	265	370	Los Angeles	403	610	London	396	730

TRANSNATIONAL TRAVEL & TOURS, INC.
MAKATI: 753-3388 / 3005 / 1121 • 817-1566 / 1571 • 894-0974
Fax: 753-5588 • E-mail: tnt_anee@abacus.com.ph
Text your queries to (0917) 535-1581 / 791-8236
MANDALUYONG: 747-1275 • 747-3298 • 531-0212 • 747-1284

3D Canton/ Hongkong Shenzhen $129 · 3D Hongkong $198
4D Bangkok $258
10D Canton/Zhuhai/ Macau/ Shenzhen/Hkg $268
6D Bangkok/ Pattaya $268 Fullboard w/ Free Dreamworld, Floating Market, Elephant Ride, Monkey Show
3D Singapore $278
10D Canton/Shenzhen/ Zhaoquing/Guilin/ Dongguan/Hkg $338
8D Saigon/Bangkok/ Pattaya $398 Fullboard w/ Free Dreamworld Via PAL
6D Canton/Shezhen/ Beijing/ Hkg $428
4D Shanghai Via PAL $498
7D Beijing/Shanghai Marco Polo Hotel Via PAL $795
17D Italy/Austria/Switzerland/ Germany/ France/Belgium/ Great Britain $1680 NOVEMBER DEPARTURE
8D Mystical India DEP Oct. 29 / Nov. 27 / Dec. 10 Fullboard 5 Star Hotel
PROMO FARES TO: Hongkong $175, Bangkok 234, Singapore 240, Sydney 609, LA/Honolulu 628, San Francisco 760, New York 730, Vancouver 744, Europe 744
UNION TRAVEL & TOURS 525-3034/45/39 524-8609 or 10 524-3943 or 44
E-mail uniontours@eastern.com.ph
PTAA TA-326

PACKAGE PROMO
MILLENNIUM TREASURES EUROPE TOUR USD 1,688
EUROPE EXTRAVAGANZA TOUR U$D 1688
15D CENTRAL EUROPE TOUR U$D 1680
MACAU PKG $218 · HONGKONG PKG $213 · SINGAPORE PKG $295 · BANGKOK PKG $215 · SIN/KUL PKG $420
GUAM PKG $389 · AUSTRALIA PKG $539 · BALI PKG $588 · SAIGON PKG $320 · SAIPAN PKG $460 · SHANGHAI PKG $498
INTERNATIONAL TICKETS: HONGKONG $165 · SINGAPORE $235 · BANGKOK $210 · EASTCOAST $725 · WESTCOAST $615 · EUROPE $750 · VANCOUVER $760 · AUSTRALIA $470
BORACAY Php 5,929 · PALAWAN Php 5,602 · CEBU Php 4,747
We are open Mon-Fri 9am-6pm Sat 9am-2pm
Discount of $50 for West and East Coast via Northwest
PATISSE INT'L TRAVEL & TOURS
TEL. 4007701 / 4007702 / 5236954 / 4007705
patisse2000@edsamail.com.ph

SINGAPORE SALE From $285 VIA PAL / SQ
INCLUSIONS: • ROUNDTRIP AIRFARE MNL/SIN/MNL • DAILY BREAKFAST • HALF DAY CITY TOUR • 1 FREE KOPITIAM MEAL VOUCHER • ROUNDTRIP TRANSFERS • HOTEL ACCOMMODATION
BANGKOK LIMITED From $258 Via PAL
INCLUSIONS: • RT AIRFARE MNL/BKK/MNL • HALF-DAY CITY TOUR WITH 1 FREE THAI LUNCH • RT AIRPORT TRANSFERS + MEET & GREET SERVICE (SEAT-IN-COACH BASIS) • HOTEL ACCOMMODATION • AMERICAN BREAKFAST INSIDE HOTEL
SINGAPORE + BANGKOK From $399 VIA SQ / LH
INCLUSIONS: • ROUNDTRIP AIRFARE MNL/SIN/BKK/MNL • VIA SINGAPORE AIRLINES • + 2N BANGKOK ACCOMMODATION • + 2N SINGAPORE ACCOMMODATION • ROUNDTRIP TRANSFER • HALF DAY CITY TOUR • DAILY AMERICAN BREAKFAST
HONGKONG FULL BOARD From $199 Via PAL / CX
INCLUSIONS: • ROUND TRIP AIRFARE MNL/HKG/MNL • 2 NITE HOTEL ACCOMMODATION IN HONGKONG • FREE 1 NITE HOTEL ACCOMMODATION IN SHENZHEN • FREE DAILY BREAKFAST OUTSIDE HOTEL • FREE 2 LUNCH AT LOCAL RESTAURANT • FREE 3 DINNER AT LOCAL RESTAURANT • FREE ROUND TRIP TRANSFERS WITH 1 FREE LUGGAGE TRANSPORT • FREE HONGKONG CITY & SHOPPING TOUR • FREE SHENZHEN CITY & SHOPPING TOUR WITH CHINA GROUP VISA
Las Palmas TOURS AND TRAVEL
MANILA OFFICE Tel # 5237786 to 87 • 5236610 • 5236836 5236884 • 5255107 • 5236902 • 5239451
MAKATI OFFICE Tel # 8401363 to 65 • 8171224 810-0107 to 08 • 810-0226 to 27
PROVINCIAL BOOKING AGENTS
ANGELES PAMPANGA Tel # (045)3227178 • 8885621
SAN FERNANDO PAMPANGA Tel # (045) 9615339 • 8600305
CAVITE Tel # (046) 419-2785 • (046) 419-1248
ILOILO Tel. # (033) 336-2858 • (033) 337-9723
WEBSITE: www.laspalmastours.com
PTAA IATA

CEBU PACIFIC
HIGHLIGHTS
SPLENDID SINGAPORE
as low as US$ 283
HONG KONG PACKAGE AS LOW AS US$197
4 DAYS Hong Kong/Shenzhen/ Zhuhal/Macau US$275
5 DAYS Hong Kong/Shenzhen/ Shanghai US$389
6 DAYS Hong Kong/Shenzhen Beijing US$499
5 Days Korea Pack US$499
Image Travel & Tours Corporation
Unit 101, Lobby Level, Holiday Inn Manila
U.N. Ave., Ermita, Manila 1000
Tel. Nos.: 404-0356 • 404-0357 • 404-0358 • 523-4226 • 523-5830 • 523-6201
Fax No.: 525-1499 Email: Image@mindgate.net
D.O.T. Accreditation No. TO-076-2002

Li Peng leaves, vows to boost China-RP ties

CHINA'S second highest official, Premier Li Peng, wrapped up a four-day visit to the Philippines Sunday after vowing to boost bilateral ties during a meeting with President Macapagal-Arroyo.

Li was seen off by Speaker Jose de Venecia and other top government officials. He boarded an Air China flight to Australia for a week-long visit, during which he is expected to meet with Prime Minister John Howard.

Li on Saturday told Ms Macapagal that China wanted a "good, peaceful surrounding environment" that would enhance its relations with the Philippines.

He said his government was willing to sign a "code of conduct" to govern disputed areas in the South China Sea.

Members of the Association of Southeast Asian Nations (Asean)—Brunei, Cambodia, Indonesia, Laos, Malaysia, Burma, the Philippines, Singapore, Thailand and Vietnam—have struggled for years to put in place a code of conduct in the South China Sea that would lessen the risk of hostilities breaking out in the area.

Asean also wants China and Taiwan, two other claimants to the disputed areas, to accede to the proposed code.

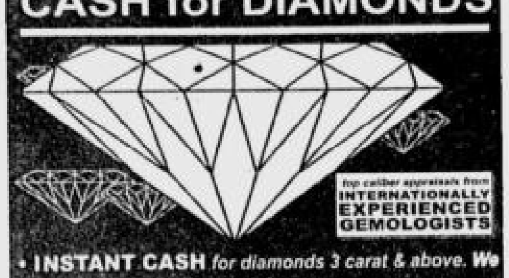
The two leaders also witnessed the signing of a memorandum of agreement for a $24.9 million loan from China for the General Santos City fish port expansion project.

AFP

COMPUTER TECHNICIANS
SERVICE HOTLINE 303-8888
☑ ON-SITE COMPUTER SERVICE
☑ VIRUS REMOVAL WITHOUT FORMATTING YOUR HARDDISK
☑ PREVENTIVE MAINTENANCE
PCMed
FAST • EXPERIENCED • GUARANTEED • AFFORDABLE

EZ Kleen
portalot corp
Also available in Clark Pampanga
New PORTABLE TOILETS
Construction Projects
Ground Breaking
Trade Exhibits
Concerts
School Events
Fairs/Parties
P3500 : min 5 units : on selected areas
OTHER LOW RATES ALSO AVAILABLE
SEPTIC TANK SERVICES

For RENTALS:
6367047/6383858
(0916)4108173



NIBOR
CASH for DIAMONDS
top caliber appraisals from INTERNATIONALLY EXPERIENCED GEMOLOGISTS
- INSTANT CASH for diamonds 3 carat & above. We also buy OLD CUT diamonds.
- REIMBURSEMENT of TRAVEL EXPENSES of out of town sellers if sale is consummated.
- REDEMPTION ASSISTANCE of jewelries and diamonds from pawnshops & banks.

ALL TRANSACTIONS KEPT CONFIDENTIAL
Tel.: 726-4749 • Mobile: (0917) 536-2456
Monday-Saturday 9am-5pm
CENTRAL BUILDING, 37 Arayat St., Cubao, Quezon City

SPECIAL PACKAGES PROMO
HONG KONG $239 $229 $198
BANGKOK $211 $225 $235
4D/3N 5D/4N 5D/4N
SINGAPORE $295 $315 $313
SINGAPORE MALAYSIA INDONESIA $353

BUDGET FARES

HONGKONG	$ 182	FUKUOKA	$ 432
BANGKOK	$ 215	AUSTRALIA	$ 610
SINGAPORE	$ 236	NEW YORK	$ 820
VANCOUVER	$ 740	NAGOYA	$ 528
OSAKA	$ 380	TAIPEI	$ 290
TOKYO	$ 395	SEOUL	$ 376
LAX/ SFO	$ 770	TORONTO	$ 802

SINGAPORE (1 NITE) KUALA LUMPUR (1 NITE) $ 409
DOMESTIC TICKETS & PACKAGES ARE AVAILABLE UPON REQUEST
3 CITIES COMBO HONGKONG + SINGAPORE + BANGKOK $ 528
SANS TRAVEL & TOURS
TEL.# 4390749/4388227/4398789/9139508/9139580
CELL. 0917-8919786, 0917-4743362, 0917-4510263
E-MAIL:sans_trvl@pacific.net.ph URDANETA:075.5683585

LESS $50 on One Month Advance Purchase of U.S TICKET
HONGKONG
$ 199 3D/2N OVERNITE SHENZHEN + MEALS
$ 203 VIA CEBU PACIFIC
$ 285 MARCO POLO
BANGKOK
$ 215 VIA KUWAIT AIR
$ 255 VIA PAL
$ 259 VIA THAI AIR
SINGAPORE
$ 355 SINGAPORE + INDONESIA + MALAYSIA
$ 295 VIA PAL
$ 285 VIA CEBU PACIFIC
OTHER PACKAGES
- 17 DAYS EUROPE TOUR $ 1688
- 10 D MEDITERRANEAN DREAM $ 1995

TICKET ONLY	
HONGKONG	$ 165
BANGKOK	$ 220
SINGAPORE	$ 215
SEOUL	$ 320
KUALA LUMPUR	$ 320
TAIPEI	$ 300
TOKYO	$ 395
LOS ANGELES	$ 650
SAN FRANCISCO	$ 715
NEW YORK	$ 810
NEW JERSEY	$ 795
HONOLULU	$ 650
TORONTO	$ 805
VANCOUVER	$ 795
EUROPE	$ 750

OTHER SERVICES OFFERED: LOCAL PACKAGES, DOMESTIC TICKETS, PASSPORTING CAR RENTAL, HOTEL ACCOMMODATION, VISA/ IMMIGRATION ASSISTANCE
AIR TRAVEL GUIDE & TOURS, INC.
G/F Casa Blanca Bldg., R. Salas cor M. Adriatico St., Ermita, Manila
Tel nos. 4003013-4003014 / 523-8251 Loc. 725
Telefax. 522-0354 Cel no. 0917-9408252 E-mail airtrvl@info.com.ph
OPEN ON SUNDAYS FOR INQUIRIES: 7411907/715-1177 9AM-11AM/3PM-6PM
ALL MAJOR CREDIT CARDS ACCEPTED

MAGICAL JOURNEYS
FOR ALL AGES
HONG KONG SHENZHEN $195 | BANGKOK $215 | SINGAPORE $280 | BANGKOK PATTAYA $335 | MACAU $213
SAIGON $270 | KUALA LUMPUR $375 | SINGAPORE MALAYSIA INDONESIA $350 | HONGKONG SHENZHEN ZHUHAI MACAU $270 | HONGKONG BANGKOK SINGAPORE $478
HONGKONG SHENZHEN BANGKOK $378 | GUAM $388 | CANADIAN ROCKIES LA $398 | AUSTRALIA $528 | EUROPE $1635

BUDGET FARES		LOCAL TOURS	
LOS ANGELES	-$620	BORACAY	P1,794
SAN FRANCISCO	-$745	PALAWAN	P2,589
HONOLULU	-$620	BOHOL(Overnight)	P2,250
NEW YORK	-$820	CEBU (Overnight)	P2,450
NEWARK	-$845	BACOLOD	P2,589
CHICAGO	-$825		
WASHINGTON	-$825		
VANCOUVER	-$750		
SYDNEY	-$440		
HONGKONG	-$160		
BANGKOK	-$210		
SINGAPORE	-$240		
TOKYO	-$395		

30 DAYS ADVANCE PURCHASE (INW)
10 DAYS ADVANCE DOMESTIC FLTS
FARES & OTHER PACKAGES ARE AVAILABLE UPON REQUEST
DOMESTIC TICKETS ARE ALSO AVAILABLE
DOLJUNTS INT'L TRAVEL & TOURS
Suite 1032 Citiland Mega Plaza Tower, ADB Ave. Ortigas Complex, Pasig City
Tel. 6872808 • 6872984 • 6872836 • 6872739 • 6872818
Telefax: 6872808 MOBILE: (0919)682-6025 • (0920)789-3048
E-mail add: doljuntstravel@pacific.net.ph

ROYALE CHATEAU
PASAY CITY
Luxurious Living at its Finest
3-Storey Townhouse
4 Bedrooms, 3 Toilet & Bath
P4.51 - P5.49M
PRIME LOTS FOR SALE 135 - 170 sq.m.
STATE LAND
HLURB LICENSE NO 96-05-2828
CALL 8397243 8447878 8452096 8452078 2421231 2421139

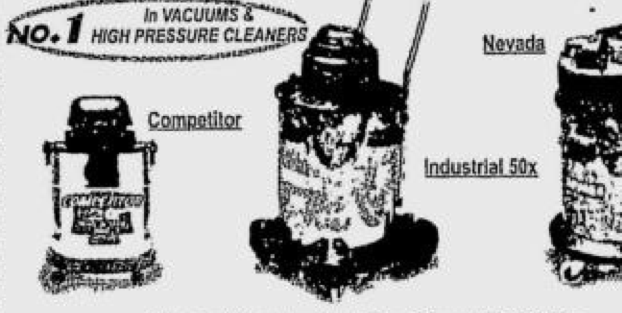
Affordable PABX Only P9,500
THAT WORKS WONDERS!
With smart features:
✓ Call Transfer
✓ Intercom
✓ Up to 3 Lines & 8 Locals
✓ On-hold Music
✓ NDD / IDD Restriction
✓ Other models (up to 128 locals) available
✓ 100 % brand new
1-YEAR FULL WARRANTY
Ideal for offices, law firms, travel agencies, hotels, etc.
Call for Free Demo
INFINITE Systems Technology Corp.
Call Now! 892-9073 to 77

I SAW IT! IT MOVED! IT— IT WAS 1:59, AND NOW IT'S— IT'S TWO!
CLOCK WATCHER.

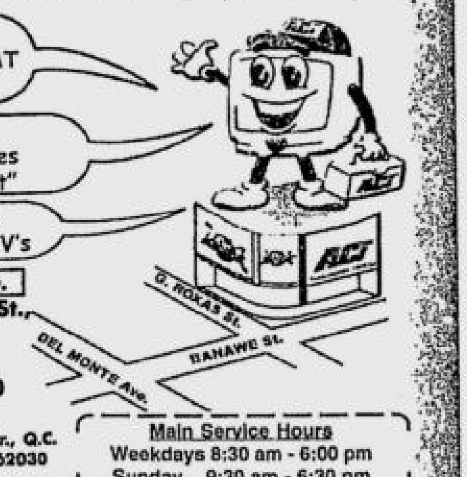
Burned out? We know just what you need.
KENSTAR Travel Corporation
Presents...
Fly & Cruise Alaska $1,360.

INT'L PACKAGES		AIRFARE ONLY		PINOY FLAVOR	
Hongkong	$260	Hongkong	$195	Galera	P999
Macau	$306	Singapore	$250	Laoag	P4,000
Bangkok	$330	Bangkok	$300	Cebu	P6,000
Singapore	$333	Los Angeles	$650	Boracay	P6,300
Bangkok w/	[illegible]	London/Paris	[illegible]	Palawan	P6,500
Phuket	$460	Frankfurt	$750	Bohol	P8,630

Kenstar Bldg. 511 Alonzo St. Malate, Manila, 524 1211 to 14
kenstar@pacific.net.ph/www.kenstartravel.com



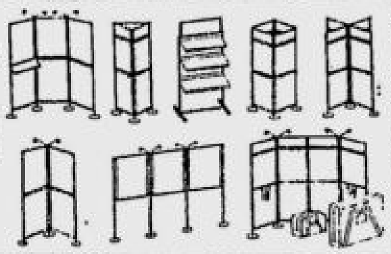
Best-Performing, Heavy-Duty Industrial Vacuum Cleaners
NO. 1 In VACUUMS & HIGH PRESSURE CLEANERS
Major Credit Cards Accepted. Deferred Payments Up To 24 Mos.
With AFTER SALES SERVICE FREE DELIVERY within Metro Manila
Exclusively Distributed by
CLEANCITY COMMERCIAL, INC.
Accepts Repair of all Kinds of High-pressure Washers & Vacuum Cleaners.
MAIN OFFICE: 1851 M. OROSA ST., MALATE, MLA.
Tel. Nos.: 5244328 • 5240529 • 5245290
Nextel: 49888 • Globe: 0917-7896670
Smart: 0918-5367577
QUEZON CITY BRANCHES:
• 646 QUEZON AVE Tel. 7490581 • 7493709
• 162 DEL MONTE AVE NR. COR. ROOSEVELT AVE Tel. 4101086 • 3724429



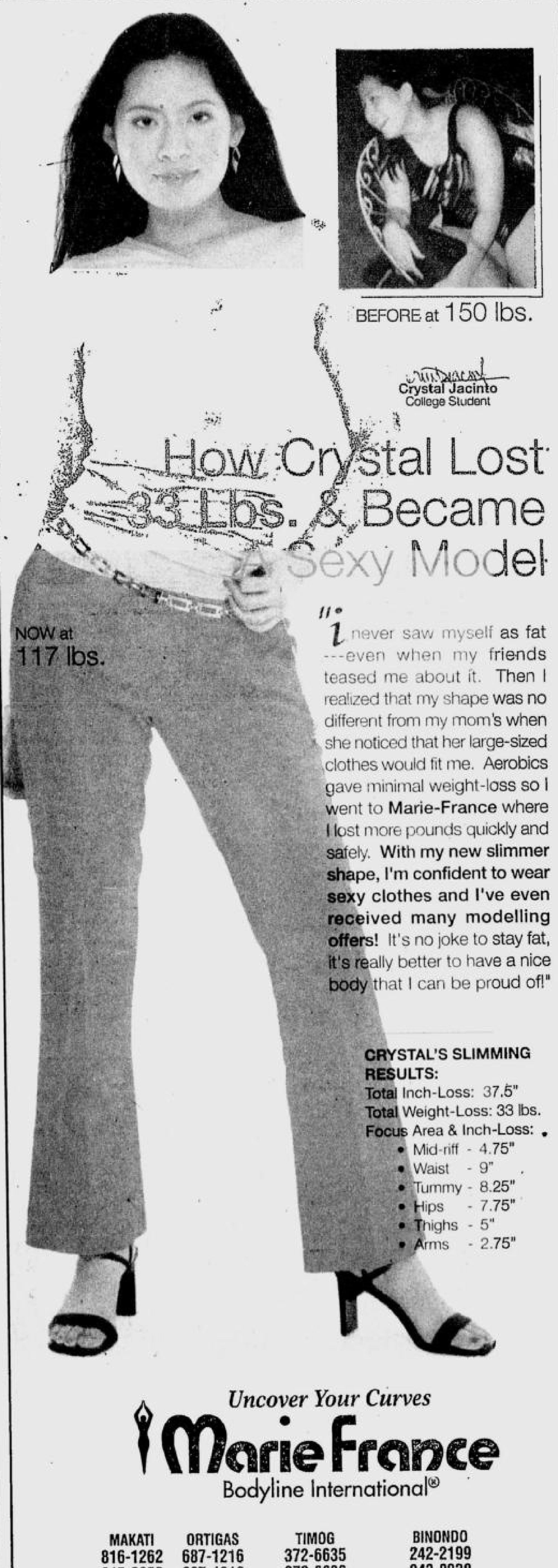
DEL MONTE Ave.

ACT SINCE 1981 ELECTRONIC CENTER
THE APPLIANCE SERVICE SHOP THAT OPENS EVERYDAY
We Repair Your Appliances "While U Wait"
Home Service For Big Screen TV's
MAIN : ALCAJAT BLDG.
#915 Banawe St., Quezon City
CALL : 363-1650
CELL : 0919-7664650
BRANCH : SHOPWISE -LIBIS
150 E. Rodriguez Jr., Q.C.
CALL : 633-1813/0919-3062030
Main Service Hours
Weekdays 8:30 am - 6:00 pm
Sunday 9:30 am - 6:30 pm
SOON TO OPEN :
NEPOMALL-Angeles City, Pampanga on DEC. 2002!

BEST QUALITY, BUDGET FRIENDLY
Water Refilling Equipment Package
Now Available for as Low as
P198,000.00
INQUIRE NOW!
• SM Megamall 5/F Bldg. A Tel. #: 633-2510 / 20
• SM City Fairview UGF Tel. # 4176622 / 4186024
• SM Southmall UGF Tel. #: 806-9393
• SM City Bacoor Tel. #: (046) 970-6168
• SM City Cebu LGF Tel. #: (032) 233-0252
• MC Homes Makati Tel. #: 893-3070 Loc 19
• MC Homes Ortigas Tel. #: 638-5201
Head Office:
WaterCare Centre 3933 L. Roces
Corner Santol St., Sampaloc, Manila
Tel. #: 716-6998 / 716-8078
Fax #: (632) 716-0903
Email: watrcure@i -next.net
At Your Service!
WaterCare®
Our Name, Your Guarantee!
A Member of.



WE SELL / RENT
EXHIBIT & PROMO SYSTEMS
MADE IN SWEDEN
TRANSAD ADVERTISING INC.
1015 Zobel Roxas St., Makati City
Tels: 522-7644 / 400-9987 Tel/Fax: 831-4374



BEFORE at 150 lbs.
Crystal Jacinto
College Student
How Crystal Lost 33 Lbs. & Became A Sexy Model
NOW at 117 lbs.
"I never saw myself as fat ---even when my friends teased me about it. Then I realized that my shape was no different from my mom's when she noticed that her large-sized clothes would fit me. Aerobics gave minimal weight-loss so I went to Marie-France where I lost more pounds quickly and safely. With my new slimmer shape, I'm confident to wear sexy clothes and I've even received many modelling offers! It's no joke to stay fat, it's really better to have a nice body that I can be proud of!"
CRYSTAL'S SLIMMING RESULTS:
Total Inch-Loss: 37.5"
Total Weight-Loss: 33 lbs.
Focus Area & Inch-Loss:
- Mid-riff - 4.75"
- Waist - 9"
- Tummy - 8.25"
- Hips - 7.75"
- Thighs - 5"
- Arms - 2.75"

Uncover Your Curves
Marie France
Bodyline International®
MAKATI 816-1262 815-2052 819-3340
ORTIGAS 687-1216 687-1218 638-3028
TIMOG 372-6635 372-6636 410-3723 • 410-3724
BINONDO 242-2199 243-8230 242-3299 • 242-2399
ALABANG 809-9619 850-4574 842-4633 • 842-6887
SHAW 534-5898 534-5877 717-0071 • 717-0072
CONGRESSIONAL 920-8021 920-8047 920-7675
PAMPANGA 961-2981/91 860-6921/22
CEBU 233-7637 233-7639 233-7641
NO EXERCISE MACHINES • NO WORKOUT CLASSES • NO PILLS OR INJECTIONS • NO HUNGER PAINS • NO MEDICATIONS • NO SURGERY

ZAMBOANGA DEL SUR AT 50

Rising to the challenges of times

SERVICE is already part of my system. It is in my bloodline that I cannot go away from it.

Because every time I saw people who are in dire needs, I am always moved with compassion, hoping that in one way or another I could extend help to them.

When I was given the opportunity to serve, I have said in my heart that this is my chance to extend myself and be a part of my people's dreams.

That's why as the governor of this province, I see to it that I can live up to my people's expectations. For one year, I tried to fulfill the seven agenda of my administration, such as Health and Medical Services, Poverty Alleviation, Education Programs, Infrastructure Programs, Peace and Order Programs, Social Services and Environmental Programs.

To realize these programs, I am taking big steps toward developing our own resourcefulness and creativity especially in promoting the condition of our economy. Through distribution of the basic services to the people, at least we can relieve our low-income citizens especially the farmers.

But I cannot do all of these things without your support. Your support has always encouraged me to work harder and look for better ways to cope up the demands of our present situation today. With your support of my leadership, we can surely climb the ladder of success. We may not do everything at a moment, but later on we will be going there.

Let us just be faithful in doing all our respective tasks. With patience and hard work, together we will rise up and see this province become an economic boon in Zamboanga Peninsula.

Bangon, Zamboanga del Sur!

GOVERNOR AURORA ENERIO CERILLES
Province of Zamboanga del Sur

The Land of the Subanens

Like any community, Zamboanga del Sur has its own landmarks, people and cultures.

The province had been known for its rich Subanen people and its diminishing exotic culture.

As a people, the Subanen has its own culture and art that reflects their lifestyle. They are peace-loving people. Historical researchers and ethnologist believe that the forefather of the Subanen came from the "Orang Sungeis" of East Borneo.

Accordingly, they had migrated 600 years ago during the height of the Majapahit Empire in Sumatra. Because of the cruelty of the Majapahit, they left their islands and look for another archipelago to settlein. They settled near riverbanks from where they got their name Subanen. "Suba" means river.

Today, the Subanens of Zamboanga del Sur has managed to get along with the society.

They have created leaders and professionals, muchless, they have excellent achievers.

To sustain its diminishing culture, the provincial government led by Gov. Auring Cerilles initiated a theater group to relive the exoticism of the Subanen cultures. (PJTREMEDAL)

Zamboanga del Sur in a nutshell

FIFTY years ago today, Zamboanga del Sur was created by virtue of Republic Act 711. Its corporate existence commenced on September 17, 1952.

From then on, it was hard work and strong determination that kept the pioneers going. Its development is the product of hardworking people and rich fertile land endowed with natures best.

In this span of time, it grew into a burgeoning local government unit of 42 municipalities and one chartered city, with three congressional districts. Its momentum of progress is unstoppable that one year ago, the western part became a new province of Sibugay with 16 municipalities.

Like a tree, however the reduction in the number of towns served as a much needed trimming so that its resources can be fully concentrated to its 26 municipalities.

Today, as it celebrates its Golden anniversary, Zamboanga del Sur stands on its own merits and rises tall to the challenges of the times.

Under a strong governance and a leadership with a vision, the province marches on to wards golden opportunities.

PADAYON ZAMBOANGA DEL SUR PADULONG SA BULAWANONG PAGLAMBO

LAND AREA: 473, 491 has.	COMPONENT CITY Pagadian City
NO. OF MUNICIPALITIES: 26	NO. OF BRGYS 681 Population: 835,247

SPECIAL CONCERN FOR THE FARMERS...

The Cassava production program

Alleviating the lives of her constituents in Zamboanga del Sur is always been the concern of Governor Aurora Enerio Cerilles.

To address this ever contending need, she launched a cassava production program as her flagship livelihood undertaking.

The program is in tandem with the San Miguel Corporation through a Memorandum of Agreement signed last February 28. Its formal launching was graced by DILG Secretary Joey Lina and the secretary to million jobs Luis Lorenzo.

With the MOA, the cassava farmers are assured of a ready market for their cassava produce with a protected floor price. The province first gentleman and former DENR Secretary Tony Cerilles personally made this possible through his personal representation with the San Miguel Corporation.

Former Secretary Cerilles was able to convince the top management of San Miguel Corporation to invest in Zamboanga del Sur.

To date, two big cooperatives were organized, the Mt. Malindang Multi-purpose Cooperative of the northern part of the province and the Baganian Multi-purpose Cooperative in the southern part.

Recently, a supply and purchase agreement was signed by the two farmers cooperatives and the San Miguel Corporation assuring the farmers of the prevailing market price of their cassava produce.

Quedan Corporation likewise assisted the provincial government in this livelihood undertaking.

As of this time, close to a thousand hectares have been planted and more farmers are joining the program because they know that this undertaking assures their economic stability under the auspices of the provincial government. (IA)

THE ARCHITECT AT WORK. Former DENR Secretary Tony Cerilles (third from left) personally go out to conquer the hearts and minds of his constituents here to participate in the Cerilles administration's cassava livelihood production program.

ZamSur, region's bet for nat'l GPK search

The province of Zamboanga del Sur was declared Regional winner of the Gawad Pangulo sa Kapaligiran (GPK) for 2002, and at the same time it is the regional nominee to this year's Gawad national search.

The Department of Interior and Local Government (DILG) acknowledged Gov. Aurora Enerio Cerilles as the frontrunner local chief executive who would be representing Western Mindanao.

With Cerilles as regional winners are Mayor Warlito Pulmones of Pagadian City for Component City Category; Mayor Leocio Sanoria of Aurora town for 1st – 3rd Class Municipalities; Mayor Edgar Jamero of Dumingag town for 4th – 6th Class Municipalities.

Bayog's Dipili River (Mayor Mary Ann Guerrero) and Lakewood's Lake (Mayor Domingo Mirrar) were likewise declared winners for best body of waters in the region.

The winning local chief executives of the respective category will be the region's bet for the national search.

The Working Team

AURORA E. CERILLES
Governor

ROSELLER L. ARIOSA
Vice Governor

BOARD MEMBERS

District I	*District II*
ISIDORO REY B. REAL III	JUAN C. REGALA
MA. DINAH B. MARASIGAN	FELICIDAD B. FUNTANILLA
PELAGIO B. ESTOPIA	BASILIO A. VIDAD
PRISCILLA M. FERNANDEZ	ANDRES T. NACILLA
ROGELIO J. SANIEL	EMILIANO R. DELEVERIO

SULTAN ABDUL B. MARCABAN
President, ABC Provincial Federation

SAMUEL S. CO
President, Provincial Councilor's League

SHARON M. MAMALUDIN
President, Provincial SK Federation

ON THE province development thrust, the Executive Agenda was formulated specifying therein various development directions for the next three years in the light of prevailing capacities and circumstances.

It focuses on the operational framework of Governor Aurora Cerilles' seven-point agenda that provides for rational implementation of an integrated and comprehensive development strategy.

Among the strategies stipulated is the pursuit of participatory development approach that seeks the involvement of all sectors through consultations and dialogues and their actual participation in all the stages of the program or project implementation.

HEALTH
POVERTY ALLEVIATION
WELCOME
PROJECT FISH SHELTER
EDUCATION
PEACE & ORDER
INFRASTRUCTURE
PROJECT CERILLES
SOCIAL SERVICES
ENVIRONMENT

THE SEVEN POINT AGENDA

ADVT.

NPA bomb squad foiled

LUCENA CITY—Now it can be told.

President Macapagal-Arroyo could have found herself visiting a "powerless" Marinduque last Friday were it not for the foiling of a suspected attempt to bomb power plants in the island by a communist bomb squad.

Maj. Jose Broso, a spokesperson for the military's Southern Luzon Command, disclosed that government soldiers and paramilitary members neutralized on Sept. 9 a heavily armed group of New People's Army guerrillas that had been sent to the island to disrupt the presidential visit.

He said the group was a newly trained bomb squad whose assignment was to bomb the National Power Corp.'s three power plants in Sta. Cruz, Mogpog and Torrijos towns.

On Friday, the President visited Marinduque to commemorate the 102nd anniversary of the historic "Battle of Pulang Lupa" in Torrijos.

A military intelligence "contact" in the communist underground revealed the plan to the authorities, resulting in the 20-minute firefight on Sept. 9 in Barangay Haguinit in Sta. Cruz, at the end of which the rebels escaped carrying with them several wounded comrades.

Brosa said assassination was not the goal. "It just wanted to put the military and local officials in a bad light," he said.

The three government soldiers and eight Cafgu men who foiled the sabotage attempt were awarded the Military Merit Medal. *Delfin T. Mallari Jr., PDI Southern Luzon Bureau*

PNP: Relieved 5 were demoted

NATIONAL Police Commission vice chair Rogelio Pureza has denied that five top police officials earlier ordered relieved for failing to stamp out illegal gambling had been given plum reassignments for political reasons.

The five—Deputy Director Gen. Edgar Aglipay, Director Avelino Razon, Director Domingo Reyes, Chief Supt. Reynaldo Berroya and Chief Supt. Nicolas Pasinos—had been in fact demoted, he said.

Pureza was reacting to allegations that the recent Philippine National Police revamp had given "juicy posts" to the five.

The revamp was "not in any way politically motivated" and the five could not be said to be enjoying plum posts, he said. Transferring an official from an operational post to an administrative function could not be regarded as a promotion but could even be perceived as a demotion, he said. *Leila B. Salaverria*

MIST FAN COOLING SYSTEMS!

Convert your existing fan into an Evaporative Cooling System

Instant temperature reduction up to 40°F!

Wall Mount

Ceiling

Movable Fan (with wheels)

Truly Aircondition-like feeling!

Fan with Mist

Powerful Airthrow: 30 to 40 Feet

Perfect for: Factories, Warehouses, Assembly Plants, Manufacturing Plants, Production Areas, Foundries, Livestocks, and Restaurants.

Ideal for: buildings with multiple fan installations.

For inquiries & free estimates, call now!

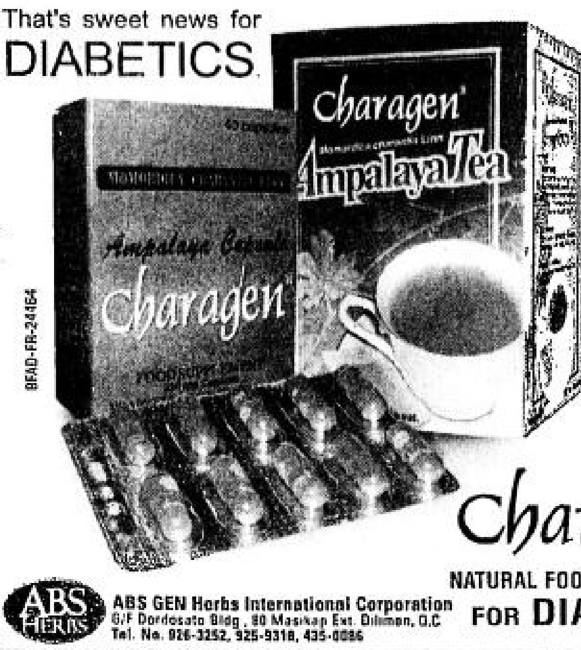
COOL MIST INTERNATIONAL Pioneer & Industry Leader since 1996

Tel. Nos.: 920-8109 • 928-3424 Telefax: 920-8109

SALES / RENTALS / DESIGNS / INSTALLATION SERVICES AVAILABLE

1st Phil. Most Outstanding AMPALAYA Capsule!

That's sweet news for DIABETICS.



National Consumers Excellence Award winner for 2001

NATURAL PRODUCTS EXPO WEST
Anaheim, California, U.S.A 2001 - 2002

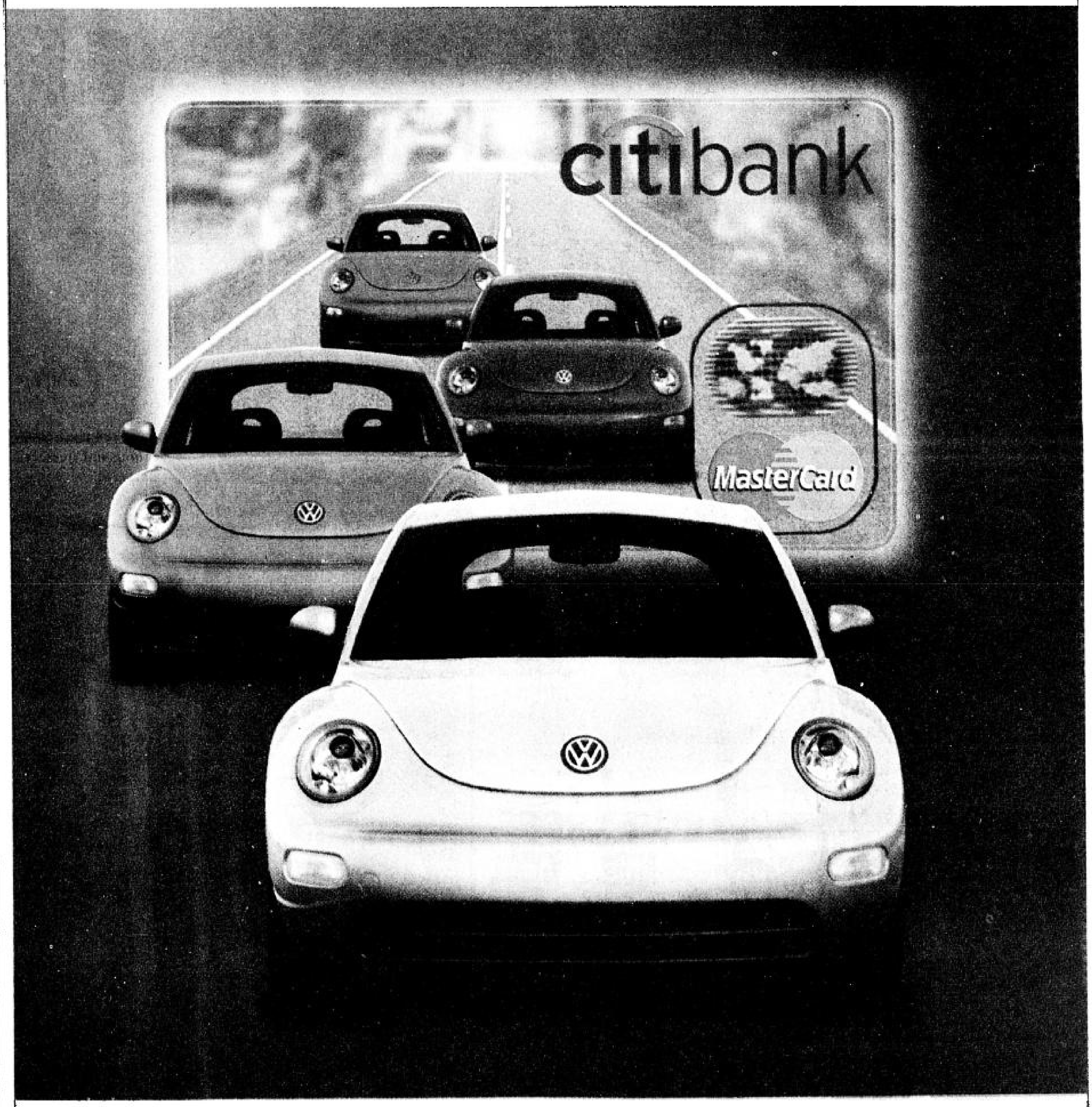
Charagen®
NATURAL FOOD SUPPLEMENT FOR DIABETES

ABS GEN Herbs International Corporation
G/F Dordosato Bldg., 80 Masikap Ext. Diliman, Q.C
Tel. No. 926-3252, 925-9318, 435-0086

AVAILABLE IN ALL mercury drug • MERCED & MANSON DRUG AND LEADING DRUGSTORES

100 YEARS IN THE PHILIPPINES

It's not just a Credit Card



It's the chance to win any of 4 New Beetles with PayLite.

- Every P3,000 charged to PayLite in a single transaction entitles you to one raffle number
- All other retail purchases can be accumulated and converted to PayLite at a minimum of P3,000
- PayLite your purchases in 3, 6, 9, 12, 18 or 24 easy monthly installments
- Pay low interest rates on your PayLite purchases
- Raffle Draw Dates are on:
  - 1st Draw - November 22, 2002
  - 2nd Draw - December 13, 2002
  - 3rd Draw - January 19, 2003
  - 4th Draw - March 23, 2003

Charge your transactions to PayLite now and you can be one of the Fab Four to take home a New VW Beetle!

Promo period is from September 15, 2002 to February 15, 2003.
See posters for more details.

Per DTI-NCR Permit No. 3568, Series of 2002.

Call CitiPhone at 995-9999 or log on to www.citibank.com.ph

PayLite beetlemania

A member of citigroup

citibank

Save a Life!

Your complete indoor & outdoor first aid kit

Instant relief in breathing

OXY-GEN THERAPY SET

Includes:
Oxygen Regulator
Nasal Cannula
Oxygen Cylinder
Stroller Bag (3 in 1)

Distributed by
medical center trading corporation
Pioneer St. Cor. Shaw Blvd. Pasig City Tels. 631-1715, 631-9355, 637-9504
Fax (632) 631-7869 E-mail Address: medcen@info.com.ph

Pasig City (02)	Manila City (02)	Cebu City (032)	Davao City (082)	Iloilo City (033)	Lipa City (043)	Pampanga (045)
631-1715	711-8374	254-2367	222-4404	320-1413	757-2051	961-7892

Available in all mercury drug Stores Nationwide

PRETTY HANDS COLLAGEN REPLACEMENT THERAPY

Beautiful Young Hands are accidents of nature. Beautiful Old Hands are works of Art.

BEFORE AFTER

I had my hands on the wheel driving when my son said : "You used to have such beautiful hands, Mama". This comment prompted me to seek help from my friend Susan Co Ong. I invested an hour to take years off my hands.

ALI SOTTO
T.V. Host

Prettylooks
Hi-Tech Beauty Centre for Men & Women

SERVICES OFFERED:
• AESTHETIC TATTOO (EYEBROWS, EYELINE & LIPS)
• LIP AUGMENTATION • NON-SURGICAL FACELIFT
• NOSE LIFT • BUST LIFT • BREAST AUGMENTATION
• BUTTLIFT • SERIOUS DEEP PORE FACIAL
• RECOSTRUCT DAMAGED TATTOO • VARICOSE & SPIDER VEIN TREATMENT • WHITENING TABLET
• INSTANT WHITENING • WARTS REMOVAL
• LASER OMNILASE TREATMENT
• FRECKLE REMOVAL • EYELASHES PERMING

Susan Co Ong
Asia's No. 1
Aesthetic Artist

FOR FREE CONSULTATION, VISIT OR CALL US AT:
• MAKATI: Unit 224-225 Bldg. #2 Central Park I, Gen. Tinio St., cor. Binay St., Bangkal, Makati City
Tels. 889-4830 to 31 • Cell No. 0917-5180675
• BINONDO: 503 Fuyong Mansion 913 Ongpin St. cor. T. Alonzo St. & Sta Cruz St. Manila
Tel. 733-6794
susanong@globenet.com.ph www.prettylooks.com

BRAND NEW, COMPATIBLE, AFFORDABLE PRINTER INKS

GUARANTEED NOT A REFILL!

CARTRIDGE NO.	BLACK/ COLOR	PRINTER MODEL	PRICE
S020089	COLOR	STYLUS 400/500/600/1520	200
S020093	BLACK	STYLUS 400/500/600/ PHOTO 700	180
S020110	5 COLOR	STYLUS PHOTO 700	250
S020138	4 COLOR	STYLUS 300	250
S020187	BLACK	STYLUS 440/460/640/660/670 PHOTO 720/750/1200	180
S020189	BLACK	STYLUS 740/760/900/1160	180
S020191	COLOR	STYLUS 440/460/640/670/740/760/860/1160	250
S020193	COLOR	STYLUS 720/750	
T013	BLACK	STYLUS 480/580/C20/C40	250
T014	COLOR	STYLUS 480/580/C20/C40	275
T017	BLACK	STYLUS 680/685/777	500
T018	COLOR	STYLUS 680/685/777	600
T028	BLACK	STYLUS C60	600
T029	COLOR	STYLUS C50/C60	600
BCI-21	BLACK	BJC-2000/4000/5000 SERIES	135
BCI-21	COLOR	BJC-2000/4000/5000 SERIES	200
BCI-3	BLACK	BJC 3000/6000 SERIES	240
BCI-3	MAGENTA	BJC 3000/6000 SERIES	200
BCI-3	YELLOW	BJC 3000/6000 SERIES	200
BCI-3	CYAN	BJC-3000/6000 SERIES	200
HP20A	BLACK	APOLLO/610/615/630/640	750
HP49A	COLOR	[illegible] APOLLO	900
HP45A	BLACK	710/720/722/815/820/830/850/870/880/890/895/930/950/955/970/990/1000/1100/1120/1125/1220/1600	740
HP29A	BLACK	[illegible]	750

GREEN-TECH ENTERPRISES
31 [illegible] St., [illegible] Subdivision, Potrero, Malabon, M.M. Philippines
Office: (632) 447-[illegible] • [illegible]
Fax No.: (632) 447-[illegible] • e-mail: [illegible]

Power Puff Girls next?

From page A1

posed with four Cabinet secretaries a la alien-busting agents Will Smith and Tommy Lee Jones in the blockbuster movie "Men in Black"—was blasted yesterday for being, well, out of this world.

Opposition Sen. Teresa Aquino-Oreta said the President was putting hype over substance, and should consider posing instead with Social Welfare Secretary Corazon "Dinky" Soliman and presidential adviser Gloria Tan-Climaco as the Power Puff Girls.

A militant fisherfolk group recalled a famous line from another movie in lambasting the cover photo.

"They are nothing but second-rate, trying-hard copycats. How can they save us from outer space criminals if they cannot even defend the sovereignty of this nation from US armed aggression?" asked Manolo Serrano, Pamalakaya secretary general.

Iloilo Rep. Rolex Suplico said he had to look for his eyeglasses to make sure his eyes were n[illegible]ooling him when he read yesterday's issue of the INQUIRER.

"The President is sending a wrong signal with this," Suplico said in a phone interview, admitting that he was "shocked" by the photo.

"I never knew the President has the time to model clothes and sunglasses in the face of mounting problems, especially the recent kidnapping of two children of a congressman," Suplico said.

According to magazine editor and INQUIRER columnist Anton San Diego, however, the photo shoot was conducted in August.

puffed up

"The President posing in 'Power Puff Girls' mode with two of her female advisers appears more fitting and symbolic of the Palace's photo ops mania because Malacañang is just puffing up its performance in the same manner that it is puffing up the competence of the (Finance Secretary Isidro) Camacho-led economic dream team," Oreta said in a statement.

Camacho and Executive Secretary Alberto Romulo, Defense Secretary Angelo Reyes and Trade Secretary Manuel Roxas II joined the President in the now-controversial photo.

Party-list Rep. Satur Ocampo said the cover photo was the "ultimate" of President Macapagal's photo ops.

"This manifests the PR-orientedness of this administration," Ocampo said in a phone interview.

In Naga City, Tess Pielago, chair of militant women's group Bicol Women for Advancement of Nationalism (Bicolana), had nothing but harsh words.

"It's totally ridiculous. At first look, you will laugh at the way their propaganda handlers made them look like idiots who can psychologically convince people that we have a strong republic."

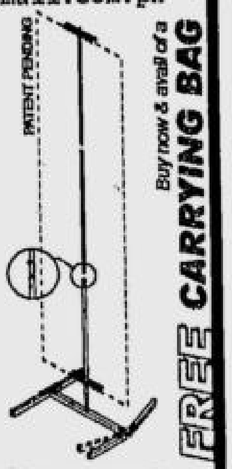
"Maybe it's ill-advised because instead of projecting the impression (of being) crime busters or tough leaders, they looked more like the alien adversaries Will Smith fought," she said.

Suplico had simple advice for the President. At this time of rising poverty and crime, he said, Ms Macapagal should be seen as a "working president" in her photo-ops, "her sleeves rolled up."

With reports from Gerald Lacuarta; Juan Escandor, PDI Southern Luzon Bureau; Reuters, AFP, AP

T-STAND
FOR DROP DOWN BANNER
technosign2@edsamail.com.ph

- Assembles in 3 mins.
- Use with 1 or 2 banners.
- Indoor / Outdoor use.
- Retractable from 3 ft. to 6 ft. (std.) with optional ext'n. pole available for up to 9 ft.
- Portable.
- Fits in the trunk of your car.
- Also as holder for Overhead Projector Screen.



Buy now & avail of a
FREE CARRYING BAG

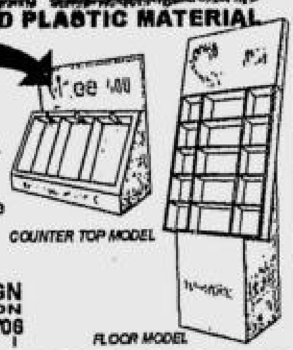
NOW ACCEPTING DEALERSHIP APPLICATION!

We also do:
large format printing, silkscreen banners, billboards, brass/stainless, flex, neon, acrylic, gondolas, etc.

DISPLAY MODULES
CORRUGATED PLASTIC MATERIAL

Your Company Name & Logo Here

- Custom made.
- Sturdy, light material.
- Waterproof.
- Easy to transport.
- Available in attractive primary colors.



MFD. & DISTRIB. BY:
TECHNOSIGN CORPORATION
Tel. No.: 896-8305/06
MAKATI

WE STICK WITH THE BEST

OCI USA and FCI FEDERAL CHEMICALS, INC.

OCI
Orgalite GLASS SEALANT
ORGASIL 2000
Orgalite SUPER GLUE

OCI" the No.1 brand of silicone sealant in the Asian region and recognized all over the world for its quality, is now the leading brand of silicone sealant in the market. OCI, USA is represented by FEDERAL CHEMICALS INC., a major player in the local chemical industry.

In the Philippines, FEDCHEM's own brands stand for quality at very reasonable prices, hence "more value for money."

Federal Chemicals and OCI-USA

Available in all leading hardwares and Do-It-Yourself stores nationwide.
FEDERAL CHEMICALS, INC. Tel.no. 334-1662 to 64 or visit us at www.federalchemicals.com.ph.

free to care for my family

As a mom, it is my top priority to make sure that my family's health is well-protected.

So I choose a company that really cares

BLUE CROSS

Get the BEST MEDICAL CARE for your family!

Blue Cross gives you two excellent ways to care for your family's health:

MEDICAL INSURANCE PLAN

Our medical insurance plans allow you to avail of medical care from your own choice of doctor or hospital—WORLDWIDE! Blue Cross will reimburse you up to a coverage limit of $2,000,000! We have plans for all ages: from infants to senior citizens.*

**Coverage depends on medical plan*

HEALTHLINE BY BLUE CROSS

HEALTHLINE by Blue Cross is a unique NO-CASH OUTLAY medical care program that allows you to receive medical assistance from our extensive nationwide network of accredited doctors and hospitals.

Healthline by BLUE CROSS

Medical Insurance • Travelsafe Insurance • Healthcare

BLUE CROSS

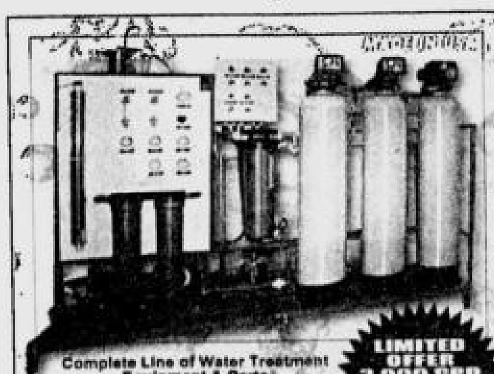
Visit www.bluecross.com.ph or call 8998001

For Inquiries, please fill up and fax to 899-5392

☑ **YES!** I want to know more about BLUE CROSS products & services.

Name: ______ Age: ______
Address: ______
Tel. No.: ______ Fax No.: ______
Email: ______ Mobile: ______

pdinquirer



YOUR MONEY SURELY GROWS WHEN PURE WATER FLOWS
with Your Own Water Refilling Station

- Complete Line of Water Treatment Equipment & Parts
- Customized Treatment System for Various Water Sources
- 1000 gpd up
- With 1 year warranty and after-sales service
- RO Cleaning Services & Upgrade

Special payment schemes

BIG DISCOUNTS FOR CASH BUYERS

ECTRA ENTERPRISE
82 Imperial St., Cubao, Quezon City, Philippines 1109
Tels.: 437-5356 / 438-5134 • Tel./Fax (632) 438-1278
E-mail: xectra@skyinet.net

CTSI Logistics

Your advantage in moving cargoes.

Freight Forwarding & Logistics Services

In delivering values you deserve, CTSI Logistics continually improves its core competencies. We have built a full range of multi-modal transportation and logistics services including distribution, consolidation, trucking, customs clearing and transshipment cargo handling. As our response to your time-sensitive requirements, we offer value-added services and invest in information technology to allow you to monitor and to track cargoes from ports to the destination. If you want competitive edge, call us.

Call: 536-3359 / 536-2484
Email: ctsiphils@ctsimnl.com

www.ctsi-logistics.com

Total Solutions. Total Commitment.

Have a **GLOBUS** *Christmas Holiday in Europe*
with **19** *great itineraries* to choose from!

Take advantage of traditional celebrations:

CHRISTMASTIME in ENGLAND
CHRISTMAS in SCANDINAVIA
CHRISTMAS HIGHLIGHTS
CHRISTMAS in WINTER WONDERLAND
CHRISTMAS in EASTERN EUROPE

ESSENTIAL EUROPE
CONTINENTAL INTRODUCTION
A WEEK in LONDON
A WEEK in LONDON & PARIS
BRITAIN SAMPLER
INTRODUCTION to IRELAND
SPECTACULAR SPAIN

IBERIAN VACATION
SPAIN,PORTUGAL & MOROCCO
ITALY'S GREAT CITIES
ITALIAN TREASURES
ITALY at LEISURE
ITALIAN MOSAIC
CLASSICAL GREECE

GLOBUS WINTER VACATIONS departures are available from NOVEMBER 2002 – MARCH 2003.

For Inquiries and reservations:
THE BARON TRAVEL CORPORATION
Tel. : 817.49.26 Fax: 819.29.93 E-mail: ftd@barontravel.com.ph

CEBU BRANCH :
Tel. : 255.60.95 Fax: 254.53.44 E-mail: btc-outbound@pacific.net.ph

DOT Accreditation No. TO-037-2002

Our Biggest Anniversary Sale
Building Materials and Furniture

Now you can have the latest design and our best products for your home.

All new designs and stock arrivals are included in the sale !

All major brands on sale !

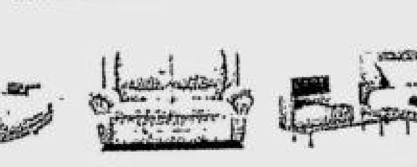
From September 16 to 30, 2002 only

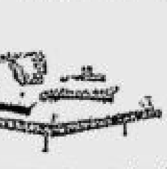
Ceramic Tiles

Teuco

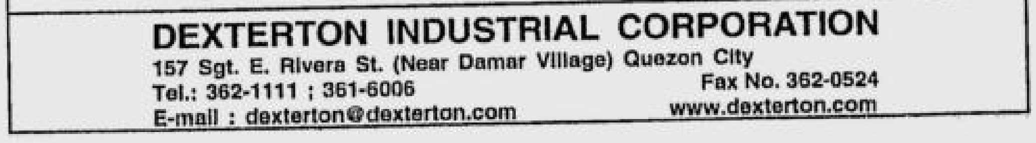
Franke

Grohe

Kohler


Teuco


Emco / Inda

Furniture


DTI-NCR Permit No. A3-604 Series of 2002

DEXTERTON INDUSTRIAL CORPORATION
157 Sgt. E. Rivera St. (Near Damar Village) Quezon City
Tel.: 362-1111 ; 361-6006
Fax No. 362-0524
E-mail : dexterton@dexterton.com
www.dexterton.com

UN nod not enough for RP to join war on Iraq, says DFA exec

From page A1

"... that Iraq has allies in the Arab community, (allies who) could help us solve our own issues in Mindanao," he said.

Malacañang expressed confidence that the "clarifying" that it did last Saturday would not negatively affect RP-US relations.

"Not really," Press Secretary Ignacio Bunye said. "We're just letting them know where we stand."

While the country is part of the US-led international alliance against terrorism, "for us to be involved in a war several thousand of miles away is already farfetched," Bunye said.

"There's nothing wrong with clarifying," he said. "Our primary interest is really the protection of our overseas Filipinos."

The earlier offer for the United States to use Philippine air space drew heavy criticism, prompting the Palace to issue another statement on Saturday.

"What we're doing is we're clarifying. We are not withdrawing (the offer)," Bunye said.

He explained that while the country was committed to the international campaign against terrorism, "it does not follow that we will be involved in Iraq."

NO TO
UNJUST
IRAQ
STOP
AND
RACISM

MEMBERS of the militant Kilusang Mayo Uno depict their opposition to the government's support for the US war against Iraq. JOAN BONDOC

"Our commitment is to fight terrorism here within our country and at the most, within the region," Bunye said. "The use of our air space as part of the international agreement will come into play when we're fighting terrorism within our country."

US deputy chief of mission Joseph Musoneli was at the DFA on Friday to meet with officials and discuss the points raised last week at the United Nations by US President George W. Bush.

At that meeting, Foreign Undersecretary Franklin Ebdalin said Musoneli did not raise the issue of Philippine support. Ebdalin said it was only a routine "debriefing."

In Congress, Bayan Muna party-list Rep. Satur Ocampo, who like Padilla had earlier opposed the government's bid to open its skies to the United States, welcomed the government's decision.

"We welcome the action (of Malacañang) but it should not have been anchored sorely on the fact that the US changed its stance," Ocampo said in a phone interview.

He urged the government to stick to this policy even if the United Nations agreed to act against Iraq so as not to drag the Philippines into the war.

In Baguio City, a national congress of left-wing unions belonging to the Bukluran ng Manggagawang Pilipino voted yesterday to lobby against "unofficial" Philippine support for the proposed US-led military campaign against Iraq.

"All the bad consequences of globalization on labor unions that would have hurt us in a span of five years would hit the country by December should Bush's war on Iraq escalate into a Middle East war," Victor Briz, newly elected chair of BMP, said in Filipino. *With reports from Carlito Pablo and Vincent Cabreza, PDI Central Luzon Desk*

Get a Cool BACKPACK for FREE! when you buy a MAGIC SING VIDEOKE MICROPHONE

Buy a Magic Sing Videoke Microphone and get a Magic Sing Carry Anything Backpack-FREE! Lug your things, your books, CDs or lunch in a compact, durable bag you can carry anywhere!

- The 1st and Original Portable Videoke System that's perfect for fun gatherings!
- Connects directly to TV with User-Friendly controls
- Contains 790 built-in English songs
- State-of-the-Art Technology

FOR RETAIL PURCHASE ONLY

Magic Mic with Duet Microphone (Optional)

ALSO AVAILABLE: TAGALOG, CHINESE, JAPANESE, KOREAN, HYMNS and SPANISH SONG CHIPS

FOR RETAIL & WHOLESALE CALL
in-a-jiffy enterprises
www.inajiffy.com.ph
email:inajiffy@surfshop.net.ph
FREE DELIVERY WITHIN METRO MANILA

- MANILA BRANCH: 7/F Marc2000 Tower, 1973 Taft Ave. cor. San Andres St., Malate, Manila (Beside LRT Quirino Station) Tel.Nos.: 405-0178 / 405-0186 / 405-0189
- QUEZON CITY BRANCH: Rm 507, West City Plaza Bldg., No 66 West Ave., Quezon City Tel.Nos.: 373-7396 / 97 / 99
- MALABON BRANCH: Today Shop, 2/F Star J Plaza Mall, F. Sevilla St., Tañong, Malabon Tel.No.: 283-0614
- MAIN: No. 81 Gov. Pascual Ave. cor Valdez St., Catmon, Malabon Tel.Nos.: 288-9242 / 446-5879

Quality CD Production

We produce world-class CDs for corporations, multimedia companies, and the music industry.

- CD ROM
- Video CD
- Audio CD

INFINITE Systems Technology Corp. ☎ 892-9073 to 77

Videoke Anytime, Anywhere

Featuring the hit songs of Vehnee Saturno and other OPM composers

Magic Videoke Microphone

YOUR OWN HANDY-'OKE with more than 790 songs

- First of its kind
- Technologically Superior
- Highly Portable
- Lightweight
- Easy-to-Operate
- More slots for song chips

WITH 1 YEAR WARRANTY

BLACK MODEL SILVER MODEL

Available in:
- ODYSSEY RECORDS & TAPES (Available in all 60 branches nationwide)
- AMBASSADOR APPLIANCES (Virra Mall, Cubao Farmers, Binondo, Shangrila 2nd level, Glorietta II)
- A. SALONGA MUSIC (2nd Floor Harrison Plaza)
- ANTIPOLO SERVICE CENTER (Antipolo City)
- AUDIO MAXX (Robinson Marcos Highway & Novaliches)
- BASIC TRADING (Project 4 Q.C.)
- CHANTARA EMPORIUM (Gen. Santos City)
- EARL TOY WORLD (Cash & Carry, Makati)
- E-Z MAGIC (SM Cebu City)
- GUANZON MERCHANDISING (Dagupan City)
- HANNAH TOKYO (Shoppesville Shopping Mall)
- HI-MART MARKETING (Raon, Quiapo / Sta Mesa)
- HOTEL REMBRANDT (Tomas Morato, Q.C.)
- IMAGE VIDEO (Ground Floor, Harrison Plaza)
- IN-A-JIFFY ENTERPRISES (Malabon City, West Ave. Q.C., Manila)
- LISTENING ROOM (Mega-Mall, Virra Mall)
- M. PLANET PHILS. CORP. (Raon, Quiapo)
- MAR'S TRADING (Better Living, Parañaque)
- MEGA MIX (Infront of Cinema 12 Mega-Mall)
- MICRO-J (Sta Lucia Mall)
- MULROLF ENTERPRISES (Biñan, Laguna)
- RAON ELECTRONICS (Raon, Quiapo)
- SOLIDMAN ELECTRONICS (Raon, Quiapo)
- SOUND QUEST ELECTRICAL CENTER (Raon, Quiapo Manila)
- V. DIVINA ENTERPRISES (GMA, Cavite)
- VICTRONICS COMPUTER CENTER (Makati Cinema Square)

Best Line of Security & Telephone Systems at Popular Prices!

Panasonic PABX
Cheapest in the Market, Try us!
Main Control Unit (KXTA-308)
P14,500
w/ PUFFER Telephone Headset
Available
(6) Tel. Lines by (16/24) Locals
(12) Tel. Lines by (64) Locals
Brand New with Warranty

CCTV
B&W DOME CAMERA P3,800
CCTV PACKAGE P15,000
- Monitor
- Camera
- Bracket
- Switcher
- Lens
MYTHOS (FROM KOREA)

NTTC TELECOM PRODUCTS | LINK NETWORK SERVICES
532-2008 / 532-2019 Fax 532-2015 after office hours (718-2233)
Cell: 0919-2706042 www.ntt-com.com

PHILIPPINE IMPORT and EXPORT INFORMATION

...is a "*MUST BUSINESS RESOURCE*" for everyone involved in International Business and Global Trade.

- This information is particularly designed and customized for ***each and every client*** so as to assist them in outsourcing and marketing their business, as well as finding new ventures locally and internationally.
- With over 1000 product listings, the ***Philippine Import and Export Information Report*** is the most detailed and comprehensive report of the imports and exports around the country.

The ***Philippine Import and Export Information Report*** gives you the in-depth and precise information about Exporters/ Suppliers, Importers / Consignees, Country of Origin of products and commodities and much more.

We are inviting **manufacturers, exporters, importers, int'l traders, export agent / broker, finders, wholesalers or other business sales representatives** to join and subscribe to our ***Philippine Import and Export Information Report*** to expand your business through foreign trade and business-to-business (B-2-B) sales.

IMPORT / EXPORT PRODUCT LISTING

IMPORT
- Abrasive Products
- Adhesive Products
- Agricultural Products
  - Feeds
  - Poultry
  - Fertilizers
- Aluminum Product
- Animal or Vegetable Fats and Oils
- Apparatus Medical Laboratory
- Bathroom Fixtures
- Beans
- Ceramic Tiles
- Chemicals
  - Laboratory
  - Photographic
  - Rubber
  - Organic
  - Inorganic
- Cellulose/Cellophane
- Cosmetics
- Dye Stuff Chemical
- Edible Fats / Animal or Vegetable Waxes
- Electrical Equipments
- Essential Oil
- Feeds and Supplement
- Flavors and Fragrance
- Flour / Starch
- Fruits / Vegetables / Meat Products
- Furnitures
- Hardware Items
- Lamps & Lighting Equipments
- Leather & Hides
- Live Animals / Animal Products
- Lubricants & Other Products
- Machineries
  - Aircon / Refrigerator
  - Metal / Wood
  - Lifting Machine
  - Food
  - Printing
  - Textile
- Metal Products
  - Steel
  - Aluminum
  - Copper
  - Others
- Milk Products
- Miscellaneous Edible
- Mineral Products
- Office Machines
  - Computers
  - Cash Registers
- Paper Products / Photographic
- Parts (Cars & Trucks)
- Pharmaceuticals
- Plastic Sheets / Rubber
- Foodstuff & Beverages
- Rice
- Shoes & Other Footwear
- Soaps and Detergents
- Stone, Cements, Glass & Ceramic Products
- Sugar / Lactose
- Synthetic Fibers / Resins / Rubber
- Textile Products / Fabrics
- Tires
- Tobacco Products
- Toys
- Vegetable Products
- Transport Equipments
- Truck / Tractors
- Watches / Clocks
- Wines & Liquors
- Wire / Harness
- Wood Products
and MUCH MORE PRODUCTS

EXPORT
- Assorted Food Stuff
- Cocoa Butter
- Dessicated Coconut
- Fresh Mangoes
- Seafood Export
- Vegetable Export
and MUCH MORE PRODUCTS

We accept special request of products from clients.

IMPORT - EXPORT RESEARCH AND INFORMATION CENTER
24 Stanford St., 3rd Floor SPCI Building, Cubao, Quezon City

For more information about our subscription listing and for free consultation, feel free to call 911-2981, Telefax 421-6135 from 9:00am. - 5:00pm. You may also inquire for our Import and Export directories list.

Always ask for a warranty card

It is a watch that will adjust the date automatically for the next 100 years, even during leap years. It will stay accurate to within 20 seconds a year, no matter how many times you adjust it for time zones. And it requires a battery change just once a decade (once every 5 years in ladies models). One thing is certain-you should change your thinking about watches.

SEIKO PERPETUAL CALENDAR.
CERTAINTY IN A WORLD OF CHANGE.

PERPETUAL CALENDAR
SEIKO

FREE CHECK-UP for any Watch or Clock at the following SEIKO SERVICE CENTERS

MANILA : 1990 NICFUR Bldg., Taft Cor. P. Quirino Ave., Malate, Mla. Tel (632) 523-8676 ▼ MAKATI CITY : G72 Glorietta 1, Ayala Commercial Center, Makati City Tel (632) 892-8302 ▼ LAS PIÑAS : SM Southmall, Alabang-Zapote Rd., Almanza, Las Piñas Tel (632) 806-0553 ▼ QUEZON CITY : Unit 6, Grd. Flr. Philam Bldg., Aurora Blvd., Cubao, Q. C. Tel (632) 911-1619 , WB 206, SM City, North Ave., EDSA Q. C. Tel. (632) 929-3097 ▼ CAVITE : 008 SM City Bacoor, G. Tirona Highway Cor., Emilio Aguinaldo Highway, Bacoor, Cavite Tel (046) 970-4976 ▼ CEBU : Grd. Flr., Unit #18 Colonade Mall, Colon St., Cebu City Tel (032) 253-6936 ; Lower Grd. Flr., SM City-Cebu, North Reclamation Area, Cebu City Tel (032) 232-0782 ; Stall No 1 Save-More Supermarket, Block D, Mactan Marina Mall, Airport Rd. Cor. M. L. Quezon Ave. MEPZ 1 Brgy. Ibo, Lapu-Lapu City, Cebu Tel. (032) 340-1496 ▼ DAVAO CITY : Door 4 Rafael Suarez Bldg., C.M Recto St., Davao City (082) 227-6604 Fax No. (082) 221-0183

ASCORBIC ACID POTEN-CEE®

Trip ko POTEN-CEE! Raffle Promo

Extended until December 16, 2002 Keep sending your entries!

Pascual Laboratories Inc. CONSUMER HEALTHCARE
For inquiries, call Pascual Consumer Healthcare Hotline 926-9451

The POTENT VITAMIN C now gives you more chances to win a family vacation for FREE!

Extended until December 16, 2002! Keep sending your entries!

1st PRIZE Trip to Singapore!
2nd PRIZE Trip to Bangkok
3rd PRIZE Trip to Hongkong

Per DOH-BFAD Permit No.0175 Series of 2002
See posters for details.

PHILIPPINE DAILY INQUIRER
MONDAY, SEPTEMBER 16, 2002

EUGENIA D. APOSTOL
Founding Chairman

PHILIPPINE DAILY INQUIRER
Vol. 17 No. 280
ISSN
0116-2642

OPINION

email: feedback inquirer.com.ph website: http://www.inq7.net

THE PHILIPPINE DAILY INQUIRER, INC. has its business and editorial offices at
•Chino Roces Ave corner Yague and Mascardo Sts., Makati City
•P.O. Box 2353 Makati Central Post Office 1263 Makati City
•Our telephone numbers are 897-8808 connecting all departments
•Editoral Fax 897-4793 / 897-4794 •Advertising 897-4807
•Circulation 527-3342 / 527-3348 / 528-0183 / 528-0186 and 528-0213 / Fax: 528-02-34.
•100% soy ink•

Publisher **Isagani Yambot**
Editor in Chief **Letty Jimenez-Magsanoc**
Managing Editor **Jose Ma. D. Nolasco**
Associate Editor **Abelardo S. Ulanday**
News Editor **Artemio T. Engracia Jr.**
Opinion Editor **Jorge V. Aruta**
Assistant News Editor **Nilo B. Paurom**
National Editor **Pergentino B. Bandayrel Jr.**
City Editor **Gerry Lirio**
Senior Desk Editor **Rosario A. Garcellano**
Editorial Consultant **Amando Doronila**
Chief Photographer **Ernie U. Sarmiento**
Art & Design Director **Lynett A. Villariba**

Board Chairman **Marixi R. Prieto**
President **Alexandra Prieto-Romualdez**
Senior Vice President for Sales and Marketing **Renato R. Reinoso**
Senior Vice President for Corporate Services **David O. Valdes**
VP for Advertising **Felipe R. Olarte**
AVP for Circulation **Gloria P. Lardizabal**

All rights reserved. Subject to the conditions provided for by law, no article or photograph published by the Philippine Daily Inquirer may be reprinted or reproduced, in whole or in part, without its prior consent.

Gray area?

EDITORIAL

AIR Force general Benjamin Defensor took office as the new Armed Forces chief of staff last week, on the eve of the first anniversary of the Sept. 11 terrorist attacks in the United States, and President Macapagal-Arroyo took full notice of both milestones.

She used last Tuesday's turnover of command to spell out a new post-Sept. 11 doctrine for the military. In the main, her speech was well-crafted and well-received, but it suffered from a fatal flaw: the "modern" doctrine she proposed was neither new nor sound. Instead of looking forward, it looked longingly at the past—in particular, to another historic event in September: the 21st.

Thirty years ago this week, the dictator Ferdinand Marcos declared martial law, and the role of the military in the life of the nation has never been the same since.

"The roles and missions of the military are changing," Ms Macapagal said in last week's rites. She added: "Far from the conventionally armed and recognizably structured forces our analysts imagined as future opponents, we confront today creatively organized enemies employing behaviors and technologies ranging from the Stone Age to those at the imagination's edge."

So far, so unobjectionable. Technology and the cell-based nature of terrorist organizations have prompted armies around the world to take a close second look at the old ways of doing things. But then the President, quite possibly following the lead of American military theorist Ralph Peters, took a leap in logic. She said the 20th-century US model—where external threats are handled by the military and internal or law and order issues are handled by police and other law enforcement agencies—was "breaking down everywhere."

Really? The last time we looked, law and order in the United States was still the domain of the usual law enforcement agencies. Yes, the Bush administration has sought to try terrorist suspects in military tribunals—an initiative widely condemned as an attack on civil liberties. But the National Guard has not been called to the streets, and within the United States agencies like the Federal Bureau of Investigation continue to lead the drive against terrorist groups.

Maybe what the President meant is that she cannot trust the Philippine National Police, the National Bureau of Investigation and other law enforcement agencies to do their job, or that they are simply not up to the task of engaging creatively organized criminal enterprises.

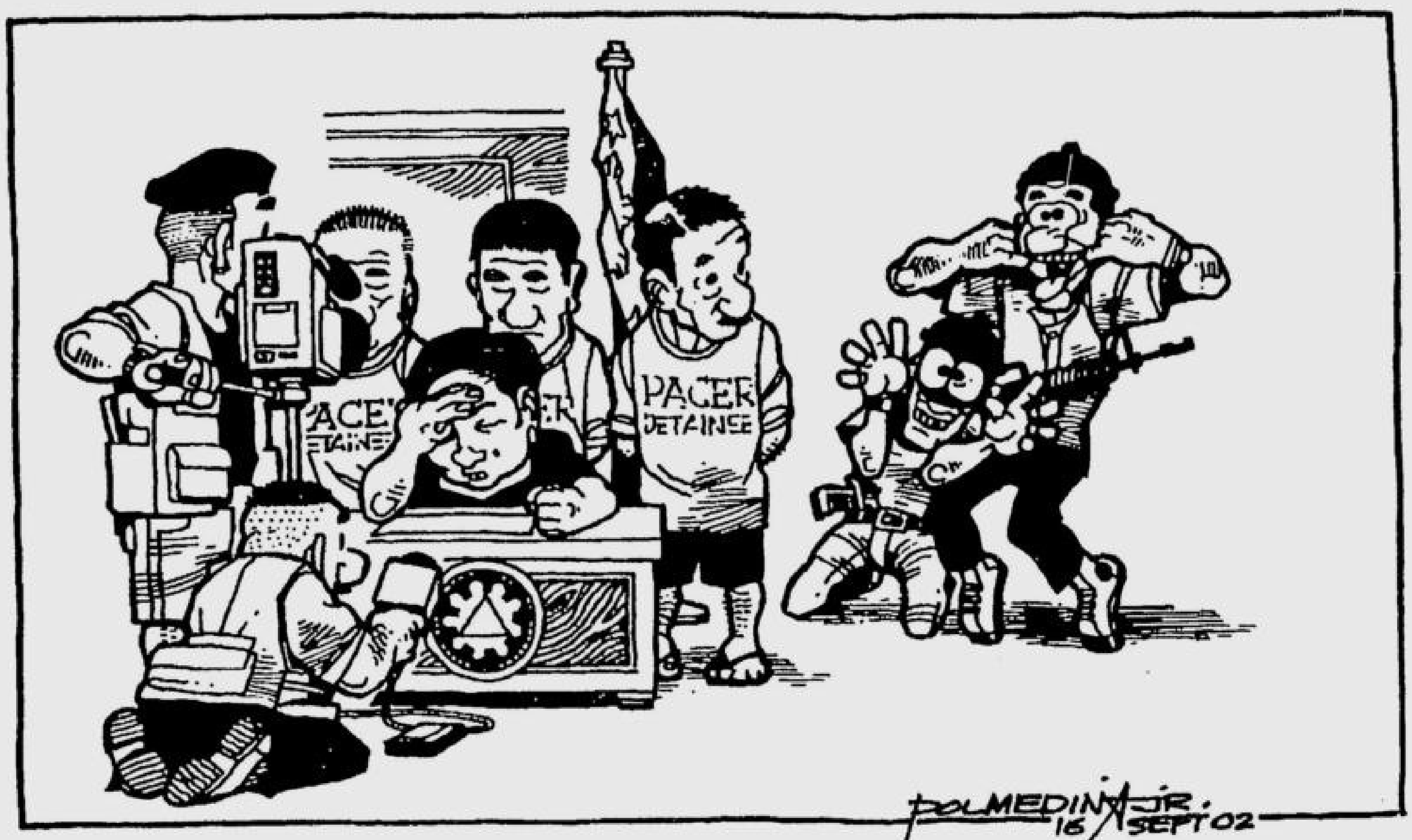
"To address the broad range of emerging threats, yes, we need new weapons, but we also need new rules of engagement," she said. But there is nothing new about the military taking over police functions. In the martial law era, the police was "integrated" into the Philippine Constabulary, with lamentable results that continue to mark police performance today. Indeed, more than a decade after Congress created a police force "national in scope and civilian in character," the PNP continues to be run by graduates of the Philippine Military Academy and operated on military lines.

Let us be clear: We have nothing against the temporary use of the military in police operations—such as the entrapment that led to the death of Pentagon kidnap gang leader Faisal Marohombsar last month. It was a soldier, after all, who shot the notorious fugitive, and who got shot in return. But the President's new doctrine has the ominous ring of permanence about it.

What is the alternative? Accelerate the demilitarization of the police.

Combating organized crime groups, the President said last week, was "the modern (military) officer's nightmare, full of impossible restrictions, gray areas and daily opportunities to embarrass the flag and demoralize the force." Well, why deploy them in gray areas in the first place?

Soldiers are trained to think in black and white. During the martial law years, even the most basic of crimes was treated as a national security issue. Now, under the new Macapagal doctrine, the groundwork is being laid for a similar framework that militarizes crime: Everything, but everything, is a form of terrorism.



GMA should call for government austerity

As I See It

Neal H. Cruz

AS soon as Environment Secretary Heherson Alvarez was confirmed by the Commission on Appointments, he left for South Africa. As soon as Edilberto de Jesus was appointed to the Department of Education but before he could even take his oath of office, he also left for abroad. And as soon as Foreign Secretary Blas F. Ople was also confirmed, he left for New York where he will stay until just before the end of the month. (Is it true he has a 62-man entourage?) Senate President Franklin Drilon has just arrived from the United States where he took off his shoes. Tourism Secretary Dick Gordon is roaming the world, spending precious dollars his department has not yet earned. When Congress goes on recess soon, hordes of senators and congressmen will also rush for foreign shores with their wives or mistresses and their *alalays*. Even policemen have been bitten by the travel bug. Last Friday, 10 of them left for the United States. Needless to say, these trips are being paid by the taxpayers.

Why am I mentioning all these? Because the government is running out of money. And travel is very expensive, especially for our officials whose transportation and accommodations should always be first class. But the government is near-bankrupt. Its budget deficit for this year is already P130 billion, its maximum target for the year, and we still have more than three months of spending to go. Malacañang is thinking of declaring a "state of unmanageable budget deficit" which will give it an excuse to withhold payment of the IRA (internal revenue allotment) which is the share of local government units to income taxes paid by their constituents. The IRA is the lifeblood of LGUs, without which they cannot provide services to the taxpayers who paid the taxes in the first place.

The government may be thinking of squeezing more taxes from the taxpayers but no more taxes can be squeezed from them. They don't even have enough for food, where will they get the money for more taxes? They have already been squeezed dry.

To make it worse, taxes already collected are being stolen by government and banking personnel who have been entrusted with their safekeeping. Big business that owe the government money are not paying. Budget Secretary Emilia Boncodin said that the government has P300 billion (that's billions) in collectibles.

And yet here are our officials traveling in droves and spending what little is left of the taxpayers' money like there is no tomorrow (maybe there is really none for them).

Poor Secretary Boncodin, she doesn't know where to get the money to fund all the budgeted projects that officials want implemented. She's like the mother trying to make both ends meet from the insufficient family income and still keep happy all the children pestering her for money. And like any mother, the mother of the nation who lives in Malacañang, Nanay Glo, should tell her children: "*Mga anak, magtipid kayo. Kulang tayo ng pera. Hindi sapat ang kita ng tatay ninyo.*"

In fact, she should call for austerity among her officials, as her father, President Diosdado Macapagal, did early in his term. *Wala na munang travel-travel.* That is very wasteful. Imagine how many billions of pesos we spend for travel every year. If the budget for travel is reduced, that would be big savings.

Better still, why not reduce by 25 percent all forms of allowances by all government officials—intelligence, confidential, discretionary, travel, gasoline, representation, transportation, etc.? Right there, the government can save several hundred billions.

In fact, the total budget of all the departments except the departments of health and social welfare, should be reduced by at least 10 percent. Have you noticed that toward the end of every fiscal year, there are many seminars and conferences of government agencies? They are spending what's left of their budgets. Instead of saving them, they spend them because they're afraid their budgets for the next year would be reduced proportionately.

But that is proof that most offices are overbudgeted. They have more money than they really need. In short, their budgets can be reduced without much negative effect. President Fidel V. Ramos had ordered a compulsory 25-percent savings on the budget and the departments still had plenty of money left for much hanky-panky.

Officials of government-owned and controlled corporations (GOCCs) are also overpaid. They get from P300,000 to P500,000 a month in basic salary, not including the various allowances. That's obscene, considering that three-fourths of Filipinos are poor. Most of those lucky enough to be employed get less than P7,000 a month which these officials spend in just one outing in a restaurant. Why can't they save some of that money for a good cause?

During President Corazon Aquino's administration, she ordered government nominees to the board of San Miguel Corp. to turn over to her social fund per diems collected in excess of P1 million a year. Why can't President Macapagal-Arroyo ask her GOCC officials to do the same: turn over to the national treasury their monthly salaries in excess of twice the salary of Cabinet members? Anyway, that is only their take-home pay because almost all of their office expenses are paid for from allowances.

And why not ban the purchase by government of vehicles for officials? These officials already have two or more of their own vehicles, and they have gasoline and transportation allowances. They don't need another one provided by the taxpayers. But because it is allowed, precious money is wasted on luxury million-peso 4 x 4 vehicles. Senate President Jovito Salonga successfully made his senators return the cars they had bought with government money. President Macapagal should do no less.

At the other side of the world

There's the Rub

Conrado de Quiros

BY THE TIME this comes out, I'll have been a week in Bonn and several other parts of Germany. Courtesy of Goethe Institute International, which invited a group of journalists from all over the world to cover the German elections. That will be on Sept. 22. The whole group, all 150 or so, has been subdivided into small groups of 12-15, which have different itineraries, but which meet in Berlin shortly before the elections. Our own group, consisting of people from various parts of Asia, will be taking the northern route, to Hamburg, and thence to Berlin.

This early, everyone is saying Gerhard Shroeder of the Social Democratic Party (SPD) has a very good chance of being reelected chancellor, though it is not clear by how big a majority. His nearest rival, Edmund Stoiber of the Christian Social Union (CSU), is fighting him neck and neck in that respect. The Federal Republic of Germany being a parliamentary system, the members of parliament, called the Bundestag, who are elected by the voters, elect the chancellor. That is the only fly in Shroeder's ointment. He could be very popular, but his party may not. In the 1998 elections, he won 294 of 626 seats of the Bundestag, followed very closely by Stoiber who won 245 seats. Shroeder has since struck an alliance with the Greens, which won 47 seats in 1998, creating the "Red-Green Coalition."

Not least of the reasons for Shroeder's recent surge in popularity—after languishing for some time behind Stoiber—were the disastrous floods last month in the Dresden area, where he apparently did a good job bringing the city back on its feet. Someone told me that was a very emotional moment for the country in general, reminiscent of the immediate post-war days when people pulled together to climb back from depths of devastation. The floods (like the one in Prague, the worst in the last hundred years) had ravaged the city bitterly, wrecking its drainage system, which would take years to rehabilitate. For the first time since the Reunification, everyone from East and West, pitched in to see the city through. As with 9/11, rock musicians and movie stars came out full force doing benefit concerts for it.

Shroeder proved he was a good crisis manager, and soared in the surveys almost overnight after that. I can only hope nobody thinks of exploiting a disaster, natural or made by human hand, before our own elections in 2004.

More importantly, Shroeder's stock has risen very recently through yet another reason, and that was his debate with Stoiber last week. They had a previous TV confrontation once before, but that one proved anemic. Last week's was different. Shroeder came out slugging, and as CNN's own impromptu survey about the debate showed, he scored big points that way. Most of the interviewees said they found the younger Shroeder to be more decisive and the older Stoiber to be more tentative. Some said Shroeder clearly had more media savvy.

But more importantly than form, the content of the debate seemed to have made a great deal of difference. For the first time in German elections, which have traditionally hewed to domestic issues, a foreign policy issue has gripped the national imagination. The issue was Iraq. Shroeder, who had joined the American coalition against terror after 9/11—he vowed "unlimited support" for the United States, a thing which brought him at odds with his own party—was equally emphatic about his withdrawal of support for Bush's plan to attack Iraq. He did not mince words about it, he called it an "adventure" and said his administration would have no part of it. Certainly, he would not put German troops at its disposal. Stoiber hemmed and hawed, and said he would weigh the matter carefully taking into consideration the importance of American-German relations.

Shroeder won that debate in great part on that ground. I asked someone how heavily the Iraq question was likely to weigh on the voters' minds next Sunday, and she said thoughtfully that barring another issue that could steal the popular imagination between then and now, it could prove a turning point. Most people in the unified Germany are greatly worried about American belligerence and unilateralism in recent months, particularly on the issue of Iraq. Most people felt the same way as French Prime Minister Chirac who said he did not like Saddam any more than the rest of the world did but drew the line at ousting him militarily simply because the United States wanted to. Chirac also ruled out the wisdom of a "preemptive strike," arguing that China could always invoke the principle to attack Taiwan, and India and Pakistan could always use the same principle to attack one another.

But it's Shroeder who has made his position clear in this respect, and in quite forceful terms. Which has made the German elections next Sunday critical too from the perspective of global relations. So far the United States has gotten no support from any other world leader except Tony Blair. Stoiber would be its more obvious choice for the chancellorship of Germany. But the way things look, that is not likely to be.

Only one more thing needs to be added here, which is that it's been a blast finally looking at elections that's governed by ideas and not just personalities. It's quite a respite asking questions not about how popular (in the movie star sense of the term) a candidate is but about the things he stands for—and knowing his answers matter. It's a sublime joy thinking I have a couple of weeks of that before coming back to the (un)real world.

Now about the beer....

* * *

Comments to dequiros@vasia.com

SC should rule now on Puerto recall election

POLITICAL TIDBITS

Belinda Olivares-Cunanan

PUERTO PRINCESA—My visit to Puerto Princesa was timely as it is in the middle of a recall election scheduled for Sept. 24. This exercise will be watched closely by politicians around the country because of landmark decisions the Supreme Court and the Comelec will make as well as the implications of this constitutionally guaranteed political instrument now being resorted to by more localities.

The Puerto Princesa recall election is a three-cornered fight that resulted from the vote last July of barangay captains and kagawads against incumbent Mayor Dennis Socrates, 42, on the issue that the majority of them no longer have confidence in him. Under the Constitution and Comelec rules, a recall election can be held to remove an incumbent local official provided majority of the Peparatory Recall Assembly (PRA), issue a resolution for such ouster.

* * *

The recall election features Lakas Mayor Socrates, a UP Law graduate and political heir of the late longtime Palawan governor who disappeared in a plane accident two years ago, Gov. Salvador Socrates. Dennis is defending himself against the no-confidence vote of some pro-Hagedorn barangay officials, and running on the platform of "integridad" and good governance; his plea to the electorate is to give him a chance to complete his elected term and prove himself till 2004.

On the other hand, seeking to make a comeback in city politics by challenging Socrates is ex-Mayor Edward Hagedorn, who, after finishing his three terms as city executive, ran and lost the May 2001 elections to Gov. Joel Reyes. The colorful and charismatic Hagedorn, who was closely identified with ousted President Estrada, is campaigning on the line, "Ibalik ang sigla at dignidad ng Puerto Princesa." He reminds the voters how Puerto Princesa achieved national prominence as the cleanest city during his time. His drawback, however, is the fact that he was linked in his incumbency to talks of *jueteng* and drugs.

* * *

The Socrates camp alleges that Hagedorn had spoiled the barangay captains by giving them individual discretion with the barangay development assistance fund during his time; at some point the funds available to each barangay captain reached P1 million. When Socrates came into office, he removed these funds from the barangay captain's individual discretion, causing discontent among them. Some malcontents launched their recall resolution last July 2, 2002, but by July 15 many of them were voted out of office by the people in the barangay elections. In other words, that was a "midnight recall," argues the Socrates camp, which is now questioning its legitimacy.

A third candidate is business executive Vicente "Sandy" Sandoval Jr., who had fought Socrates in the mayoral race in May 2001 and lost to him. Sandy, in his early 30s, is said to be aiming to consolidate the Sandovals' hold on politics in Palawan, as reports indicate that his three-term father, Rep. Vicente "Brown" Sandoval Sr., plans to run for governor in 2004, while his wife, Ms Fidela Sandoval, plans to run for Brown's old House seat, possibly running against former Rep. and now Vice Gov. David Ponce de Leon.

* * *

Various blocs have come out in support of the candidates. The pious Mayor Socrates has the full backing of the church and church-based organizations such as the Couples for Christ. Two weeks ago, Bishop Pedro Arego issued a pastoral letter questioning the morality of the recall election, supporting the Socrates camp's claim that the PRA was held under spurious conditions that did not reflect the will of the majority of the barangay officials. Socrates also has the support of Gov. Joel Reyes, who defeated Hagedorn in May 2001's gubernatorial fight. It is to Reyes' every advantage to keep Hagedorn down. The business community is supportive of Socrates because it feels he will level the playing field.

Supporting Hagedorn, on the other hand, is Rep. Abraham Mitra and former longtime governor Bert Oliveros; then too, helping him is the undeniable residue of goodwill among the *masa* from his three terms as mayor.

* * *

The Puerto Princesa recall election will be watched as it sets a precedent in a number of ways. The Socrates camp had filed an urgent motion with the Comelec to nullify the recall election on the ground that the process was terribly flawed; it claims that many of the 66 barangay officials and dozens of kagawads were not properly advised of the preparatory recall assembly; thus Socrates asserts that the majority of 298 barangay votes needed for a recall resolution was never obtained. Unfortunately, the Comelec on Aug. 14 gave due course to the recall resolution despite Socrates' complaint about the flawed process; he has now raised its protest to the Supreme Court and hopes it would act judiciously and urgently on it. This is only fair and right.

* * *

There is a side issue that candidate Sandy Sandoval has lodged with the Supreme Court: the eligibility of Hagedorn to run in the recall. The Constitution prohibits a fourth consecutive term for an elective local official, requiring a three-year interruption before he could run for the same post. Hagedorn, by running in the recall, has not completed the three years' waiting period. Does the shortening of Socrates' term by one and a half years make Hagedorn eligible to run again for mayor? This is the question the high court has to resolve fast. I find it a dangerous precedent and open to a lot of abuse that an official who has served three consecutive terms can be allowed to run in a recall election of his immediate successor. What is foreseeable is that one such unscrupulous official could pay or coerce some barangay officials to create trouble for his successor through recall, so he could short-cut the waiting period.

The Diwalwal state of mind

KRIS-CROSSING MINDANAO

Carlos Isagani T. Zarate

BEGINNING today, the government will start receiving a daily income of at least P120,000 out of its 15 percent share from mining operations in the gold-rich Mt. Diwata area (popularly known as Diwalwal), in Monkayo, Compostela Valley province. The remaining 85 percent will go to service providers and to at least 17 groups representing some 4,500 small-scale miners with service contracts to continue mining the area following its closure last Aug. 11.

This will be the first time that the government will receive a direct revenue from the mining operations in the area since 1983, when lumads first discovered gold in Mt. Diwata. The turnover of the first P120,000 check to the government today was the commitment given by Mines and Geo-Sciences Bureau (MGB) Director Horacio Ramos to President Macapagal-Arroyo during her visit to Mt. Diwata last Sept. 5. That President Macapagal is the first-ever President to have visited Mt. Diwata since 1983, established the importance of the gold-rich area in the survival of our national economy at this time. For the next six months, it is estimated that the government will generate a total of P18.72 billion. President Macapagal herself admitted that these revenues from the mining operations "will help our budget deficit."

But beyond the revenues to be generated, the government must also address other equally, if not more important, issues that beset this gold-rich but blood-drenched mining site. Its two-decade get-rich-quick history of violence was in part a product of the government's failure, nay, tolerance.

To a journalist covering the area in the early '90s, it was not uncommon to hear a miner say: "We have gold, let's buy guns." Indeed, it's only in Diwalwal where you can see an array of high-powered guns and assault rifles displayed without any restriction.

It is an open secret in the area that not a few police and army officials made millions, if not billions, out of the misery of the poor *abanteros* and manual laborers. Many politicians, too, both local and national, made Diwalwal their milking cow to boost not only their political stock but also their coffers. Yet, at the other end of Diwalwal's economic spectrum, arrayed against these few, are the thousands of subsistence miners who can still hardly meet both ends of the economic pie despite all the gold that glitters in Diwalwal. These are the subsistence miners, including the lumads, who have seen no better times since 1983.

Yet another matter that President Macapagal has to consider when she issues a presidential proclamation declaring the area a mineral reservation area on Oct. 11 is the apprehension of many that the site will soon be opened up for exploration by foreign mining companies. Suspicions were raised when both US Ambassador Francis Ricciardone and USAID official Michael Yates unusually showed up with Ms Macapagal during her visit. Prior to this, Canadian Ambassador Robert Collette also expressed his government's interest in Mt. Diwalwal.

Of particular concern to the small-scale miners and their allies is the announcement made by the MGB that the proposed presidential proclamation will limit to only 25 percent of the 8,100-hectare mining site for the small-scale miners while the remaining 75 percent will be for the large-scale operators. This is clearly contrary to the earlier declaration of Environment Secretary Heherson Alvarez that the government's takeover of the gold site is intended to secure "more share for the small ones...those who dig like rats in the tunnels."

This early, many have already rebuffed the expected entry of foreign companies. The party-list group Bayan Muna, in a position paper submitted during the MGB's consultation last Sept. 11, already warned the government of dire consequences if Diwalwal is opened to foreigners. The Mt. Diwata Coalition, a grouping of small-scale miners and people's organizations in the area, also supported this position. Backing this stand is no less than Davao City Mayor Rodrigo Duterte, who was principally tasked by the President to solve the problem of violence in the area. "*Makigpatay gyud ko* (I'll fight to death) because the gold in Diwalwal is not for the foreigners but for the Filipinos," said the feisty Duterte, who vowed to block any attempt by the national government to allow the entry of foreign companies to Diwalwal. The national government should not be tempted to resort to a quick-fix mentality, as in the past, if it wants to sincerely rationalize the mining operations in Mt. Diwalwal.

* * *

SHE skipped college to work and help send her eight other younger siblings to school. In the process, she got married at the age of 35. She married a "runaway" escaping the poverty of Negros, who also failed to finish college. Despite marrying late, they were blessed with five children, including twin daughters. Four others did not survive—a set of triplets was lost due to miscarriage, and a "blue baby" died before his first birthday. She helped augment her husband's earnings by tending a *sari-sari* store, farming and raising fowls and domestic animals. In their spare time, they actively participate in the different ministries of their parish. All their surviving children finished college, some pursued even higher degrees.

Today, her 72nd birthday, my mother Sofia, despite some ailments due to her age, is enjoying, with my father Ismael, the blessings of parenthood and grandparenthood in the company of her 10 grandchildren. For us, her children, we can only say "Happy Birthday and Thank You."

* * *

Comments to karlos_z23@hotmail.com or kar_laws@yahoo.com

Hiroshima, Nagasaki, Jerusalem

COMMENTARY

Dean Jorge Bocobo

READERS of Philippine newspapers may be getting the false impression that the first time the United Nations ever heard of Iraq, or had to deal with its leader Saddam Hussein, was when US President George W. Bush spoke before it last week.

But a comprehensive compilation of the more than 100 major United Nations Security Council resolutions dealing with Iraq, and countless reports of the United Nations Special Commission (Unscom) on Iraq, (found at the www.un.org) paints the picture of an Iraq that all other nations should worry about.

Well-meaning defenders of the Iraqi people (who could be the victims in a new war), and all who believe that military action should be the very last resort, need to look at this documentary history of Iraq in the UN. Sorting through this material over the last week, I am amazed at how anyone could think that the United States and Great Britain are alone in wanting to deal with Iraq sooner than later. There has been extraordinary international consensus that the Iraqi state is a danger both to people within and without its borders.

The demand that "incontrovertible evidence" of Iraq's links to worldwide terror and weapons of mass destruction be produced before considering preemptive action, ignores nearly 20 years that Iraq has been the cause of some of the UN's biggest headaches. Iraq and Saddam Hussein have been the subject of many of the UN's most strident condemnations, for repressing and killing Iraqi religious minorities (Shia Muslims in the south) and ethnic minorities (Kurds in the north); for invading neighbor Kuwait; and for conducting a large-scale program to develop biological, chemical and atomic weapons of mass destruction.

Iraq is also the subject of a rare act of the UN, a virtual declaration of war by the world on Iraq in 1990 for invading Kuwait. Here, in the understated language of diplomats in UN Resolution 678 (1990) is how the UN declared war on Iraq: "Mindful of its duties and responsibilities under the Charter of the United Nations, the Security Council authorizes Member States to use all necessary means to...restore international peace and security in the area."

In 1991, after the US-led international forces (consisting of dozens of countries) kicked the invading Iraqi army out of Kuwait, a condition of the ceasefire that the UN granted Iraq was complete dismantlement of its program to develop weapons of mass destruction. It required Iraq to allow a UN Special Commission on disarmament and the Int'l Atomic Energy Agency, to supervise the inventory and destruction of its deadliest weapons. By all accounts, Iraq has not complied with these non-negotiable demands and resolutions of the UN. The Iraqis played hide and seek with the UN for years after the Persian Gulf War, then unceremoniously kicked out the UN inspectors in 1998. Why? The UN then issued Resolution No. 1194, which states in part that the UN, "condemns the decision by Iraq to suspend cooperation with the Special Commission and the IAEA, which constitutes a totally unacceptable contravention of its obligations under all previous resolutions."

I have read with some dread and fascination the reports of several scientists that served on Unscom. Prof. Rod Barton, an Australian principal biochem investigator with Unscom, estimates that at the time they were locked out in 1998, Iraq still had 26,000 liters of botulinum toxin, 15,000 liters of anthrax, 6,000 liters of gas gangrene (a World War I vintage weapon but deadly and gruesome) and various delivery systems, including SCUD missiles, bombs and a remotely piloted drone outfitted with fuel tanks designed to spray liquid over a wide area. There is no legitimate use for such material by any nation, and their use is considered a crime against humanity. Saddam has reportedly used one or more of these agents in tests against Kurdish rebels.

On the atomic side of things, the most interesting story comes from Prof. Richard Muller, from UCLA at Berkeley, also once with Unscom. He says that in 1991 UN inspectors were shocked to discover at Tarmiya in Iraq, a huge facility full of old-style "calutrons," something invented in Berkeley during World War II for purifying uranium into a weapons grade material by separating out Uranium-235.

To understand why this discovery is important, a little history. Only two atomic bombs have ever been used, one at Hiroshima, the other at Nagasaki, both by the United States to end World War II against Japan. But the two atomic bombs were not the same. The bomb at Hiroshima was the first and simplest kind of atomic bomb, a uranium bomb, so straightforward in concept and design it didn't need to be tested.

The Nagasaki bomb was a plutonium bomb. At Hiroshima it was a uranium bomb. The difference is that a plutonium bomb is much more complex and unreliable, so the design had to be tested first at the Alamagordo facility in New Mexico in 1945. The Hiroshima uranium bomb, on the other hand, was simplicity itself in design and construction. That is the very same design that Saddam was apparently working on at Tarmiya. So, did he squirrel away half a liter of fissionable uranium, the power to take a hundred thousand human lives in the blink of a nuclear eye, perhaps to send Jerusalem back to the time of Jesus Christ?

There is no incontrovertible evidence that he did. But I'm sure the United Nations will act to make sure he didn't. If it doesn't, I hope somebody else will.

* * *

Comments to deanjbocobo@yahoo.com

Hackers or crackers?

READERS' ADVOCATE

Raul J. Palabrica

CRIMES are believed to march with the times. The criminals in our midst are ever alert to situations that would allow them to ply their illegal trade with impunity.

Snatching of cell phones was not considered a statistic crime until "texting" became a national fad in recent years. At least 3,000 cell phones are reportedly stolen daily nationwide.

With the latest advances in information technology, the buzzword in the crime scene now is "hacking." Anybody who intrudes into the confidential files of others through cyberspace is called a hacker.

Last Sept. 10, the INQUIRER reported the arrest of three computer experts, including two Jordanians, for allegedly hacking into the computer system of a telecommunications company to "steal" millions of pesos in unauthorized long distance telephone calls. The news report bore the headline "Hackers fall: Investors safer—GMA."

A self-confessed hacker, who hides under the name "Yaeger," did not like the way the news report was written. He wrote: "Hackers are deeply misunderstood by the public. Whenever a cyber criminal breaks the law, we instantly label him a hacker. In reality, when a person gets involved in cyber crime, that person is not a hacker because he deviated from the hackers' code of ethics, that of confining his arcane computer knowledge within the bounds of decency.

"In the hacking community, we call such individuals crackers and lamerz. Although they possess our knowledge, they do not understand the purpose of such knowledge. Being a hacker involves maturity and a great deal of responsibility. Hackers are there to point out the flaw in our security that is not yet obvious to the typical users.

"We are here to help the computer community to be more productive by lessening the backdoors that would be counter-productive in an automated office. We are not here to destroy. Just like pest control, we would like to show to the homeowner the vulnerability in his house that is a probable candidate for termite infestation.

"Let us give credit to whom credit is due. Let us distinguish between good and evil. Let us draw the line between a hacker and a cracker."

Purposes

Since my exposure to computers is limited to using them to write my articles and surfing the Internet, I consulted the INQUIRER's in-house IT expert on the points raised by the reader. He confirmed the self-confessed hacker's statement that hackers help point out the flaws of security systems in computer networks. Some hackers engage in that activity for fun and excitement, while others do it for financial gain.

When asked to define in layman's language "cracker" and "lamerz," the IT expert explained that crackers are the people who, without authority, use computer programs that are protected by passwords or serial numbers. To enable them to gain access to the programs, they try to figure out the possible passwords or serial numbers, or look for ways to go around the barriers installed to prevent illegal usage.

Lamerz, on the other hand, is a cracker who uses his expertise to make life miserable for computer users by introducing viruses or devices that will either destroy whatever data have been stored in the database or prevent the computer user from using his facilities for the purpose for which they were installed.

The computer wizards out there may find my definitions too simplistic or narrow, but that is the most "laymanish" I can come up with, considering the special jargon that the computer industry uses. It's no different from the legalese or gobbledygook that annoy a lot of people whenever they hear lawyers argue on questions of law.

The bottom line is, except for its potential use as a means to strengthen the security of computer systems, there is really not much difference in character and purpose among hackers, crackers and lamerz. Their common objective is to violate the confidentiality of computer programs for financial profit or to satisfy some misplaced need for personal excitement.

Labels

Will the INQUIRER be less fair and objective if it describes those caught or suspected of illegally using computer programs for any reason whatsoever as hackers and not crackers or lamerz, as the case may be?

I don't think so. Differentiating one from the other would not make the act less of a crime or reduce the penalty the law imposes for its commission. The consequences of the acts of an arsonist will not be less serious if he is described instead as a pyromaniac. In the same way, a child molester is as undesirable as a pedophile.

This is not to say that newspapers are free to put whatever labels they want to tack on people who are reported to have violated our penal laws. Care must be taken that the description clearly fits the crime suspect or offense committed.

Thus, it would be improper to describe the armed elements of the Moro Islamic Liberation Front as bandits when it is well known that they are fighting for an independent Bangsa Moro republic in their area of operation. They deserve to be called secessionist rebels or dissidents because their ultimate objective is to secede from the national government.

On the other hand, calling members of the Abu Sayyaf gang other than bandits would give them an aura of prestige they do not deserve. There is no way the kidnap for ransom and rapes committed by the Abu Sayyaf can be considered political acts that would place them on the same level as the MILF combatants.

Using the same criteria, how should the New People's Army be described in news reports? If we go by the standards of the United States, it is a terrorist group like that of the network organized by Osama bin Laden to destroy the enemies of Islam in the western world.

But it cannot be denied that during the more than 30 years of operation of the NPA, it has espoused the overthrow of the existing political system in favor of a government that genuinely serves the interests of the majority of the people, not the privileged members of our society. No doubt, that objective qualifies it to be a rebel group, not a terrorist organization.

Going back to the issue of differentiating the hacker from the cracker, I think it's the same dog with a different collar. With regard to the reader's claim that hackers are guided by a "code of ethics," none of the IT professionals I talked to ever heard of that rule of conduct.

* * *

The readers' advocate may be reached at the following address: "The Readers' Advocate" c/o Philippine Daily Inquirer, Chino Roces Avenue corner Yague and Mascardo Streets, Makati City." Or through fax nos. 897-4793 to 94, or readersadvocate@inquirer.com.ph.

The INQUIRER is a member of the
PHILIPPINE PRESS INSTITUTE
The National Association of Philippine Newspapers

All in the family

EARLY this year, the Presidential Commission on Good Government wondered why its Swiss lawyer, Martin Kurer, did not tell them that Zurich district attorney Dieter Jann had lifted the freeze order on several crony accounts.

That is not entirely accurate. I was informed that Kurer told the PCGG of the intended action of the Zurich district attorney, but only after he received payment for his legal fees amounting to several millions of pesos. He might have thought that the PCGG would not honor the obligation once he gave them the bad news.

But there is another reason suggested from the website of the Union Bank of Switzerland. Peter Kurer was appointed group general counsel of the Union Bank of Switzerland in 2001. According to a US-based reporter, Lucy Komisar of the Washington Post and InTheseTimes, (a news magazine based in Chicago), Peter is a brother of the PCGG's very own, Martin Kurer.

This could explain Martin Kurer's protective attitude toward the Swiss banking system in general and the Union Bank of Switzerland in particular.

Ang galing talaga ng PCGG, *ano? Ang galing din ni* Martin Kurer!

—NAPOLEON J. EBARLE III,
Quezon City

Military bodyguards pulled out in 2001 yet

THIS is in reaction to the news article titled "Politicians' bodyguards pulled out." (PDI, Across the Nation, 8/29/02)

I would like to categorically deny the statements alluded to me in the news article regarding the pullout of soldiers detailed as bodyguards of politicians and private individuals.

Specifically, I never said that, on the average, we have at least five soldiers serving as security escorts of politicians nor did I make the statement: "You cannot expect us to be your (politicians) private security guards because that is not our mandate."

I met PDI Mindanao Bureau correspondent Ferdinand O. Zuasola in Mati, Davao Oriental last Aug. 19, 2002 where he asked me about the troop deployment of the 4th Infantry Division in relation to the all-out war declaration of President Macapagal Arroyo against the CPP-NPA.

In response, I told him I cannot discuss the details of our troop deployment because of its security implications. Instead, I explained to him the deeper meaning of the all-out war declaration of the President which addresses not only the military aspect of the insurgency problem but, more importantly, its political, social and economic dimensions.

I never discussed the pull-out of soldiers assigned as bodyguards of politicians and private individuals. In the first place, Zuasola never asked me about it during our meeting in Mati, Davao Oriental last week.

When I assumed command of the 4th Infantry Division last March 29, 2001, I ordered the pull-out of 4ID soldiers assigned as bodyguards of politicians and private individuals in compliance with the presidential directive of maximizing the deployment of AFP personnel for internal security operations. In response, the politicians and private individuals immediately and willingly released the security personnel detailed to them.

That was almost two years ago. How come this is being publicized in the INQUIRER only now?

—ALFONSO P. DAGUDAG,
major general, 4th Infantry
(Diamond) Division,
Philippine Army,
Camp Edilberto Evangelista,
Cagayan de Oro City

HE said it and it's on tape. And he never said that the matter was going to be off the record.

Earlier, however, I was told by the local police that the country's top telecommunications firms like Globe and Smart have asked for more policemen to guard their facilities in light of the government's intensified war against the NPA.

So I asked Major General Dagudag when he came to Mati last month whether the same firms had also asked for military personnel to guard their facilities. He replied that, "We have a very small police force, we have a very small armed forces, so they should not expect us to be their private security guards because in the first place, that is not our mandate. They should hire their own security guards, it is part of their investments, they are earning huge profits."

He added that in light of the President's declaration of an all-out war against the NPA, "We are being ordered to pull out AFP personnel detailed as bodyguards of politicians and private individuals. We, in the 4th ID, are complying with that order of the President."

—FERDINAND O. ZUASOLA

VOTING BOOTH
VOTING BOOTH
VOTING BOOTH

Will voters' lists ever be cleaned up?

IT is sad to hear that due to lack of funds, the Commission on Elections has decided to drop the national computerized registration of voters that would have cleansed the voters' lists. So it's "happy days again" for unscrupulous politicians come 2004.

As a member of the National Movement for Free Elections (Namfrel) and then the Parish Pastoral Council for Responsible Voting or PPCRV, our poll-watching activities have always been made difficult by voters' lists with names of bona fide voters missing, and, on the other hand, with names of flying voters included. Using counting machines, the Comelec's previous version of modernization, would simply have made the counting of fraudulent votes faster but would not have made the elections less dirty.

The Comelec then had another project that was going to really clean the voters' lists by updating the precinct maps and registering only the voters residing within the updated precinct boundaries so that double registration would be eliminated. However, this project was embroiled in a controversy that was more political than anything else and the poor proponent is now even facing an attempt to impeach her.

Just goes to show that the people in government do not have public interest in their hearts and minds. The Comelec blames lack of funds for its not being able to do what it is mandated to do. Is it that helpless?

Since it appears that Congress only has funds—in fact billions of pesos—for projects our lawmakers can award to their favorite contractors, let us make Congress choose the contractor for this project so long as it is done right. Of course, poor Juan dela Cruz will be poorer because the contract price may not be advantageous to the government and to him. But it is a price we have to pay if we want to have clean and meaningful elections.

—CARMELO S. DOROTHEO,
4548 Clover Road, Sun Valley
Subd., Parañaque City

Journalism at its best

CONGRATULATIONS for your editorial, "Bottom-line questions," last Sept. 9, concerning the controversy over the construction of the Naia Terminal 3. That was clear and logical thinking, expressed clearly and forcefully, and based on solid ethical premises. This kind of editorial is journalism at its best.

—REV. MIGUEL A. BERNAD, S.J.,
Kinaadman (a journal of
Southern Philippines),
Xavier University,
Cagayan de Oro City

Prescribing medicines patients can afford

I HAVE been a practicing physician for 12 years in Sampaloc, Manila, treating patients from all walks of life and economic levels.

An indication of my patients' economic status can be gathered from their addresses and from their body language. When in doubt, I inform the patient about the price of the medicines I prescribe and through their body language I can tell if the patient can't afford it. Generally patients are practical and will admit it if the prescribed medicine is beyond their capacity to buy. So I prescribe a less expensive but equally efficacious medicine brand.

This ensures that I fully treat my patients, and my reputation as "*magaling na doctor*" remains.

It's better if patients are straightforward and ask their doctors about the cost of medicines and ask for less expensive but just as effective alternatives when necessary.

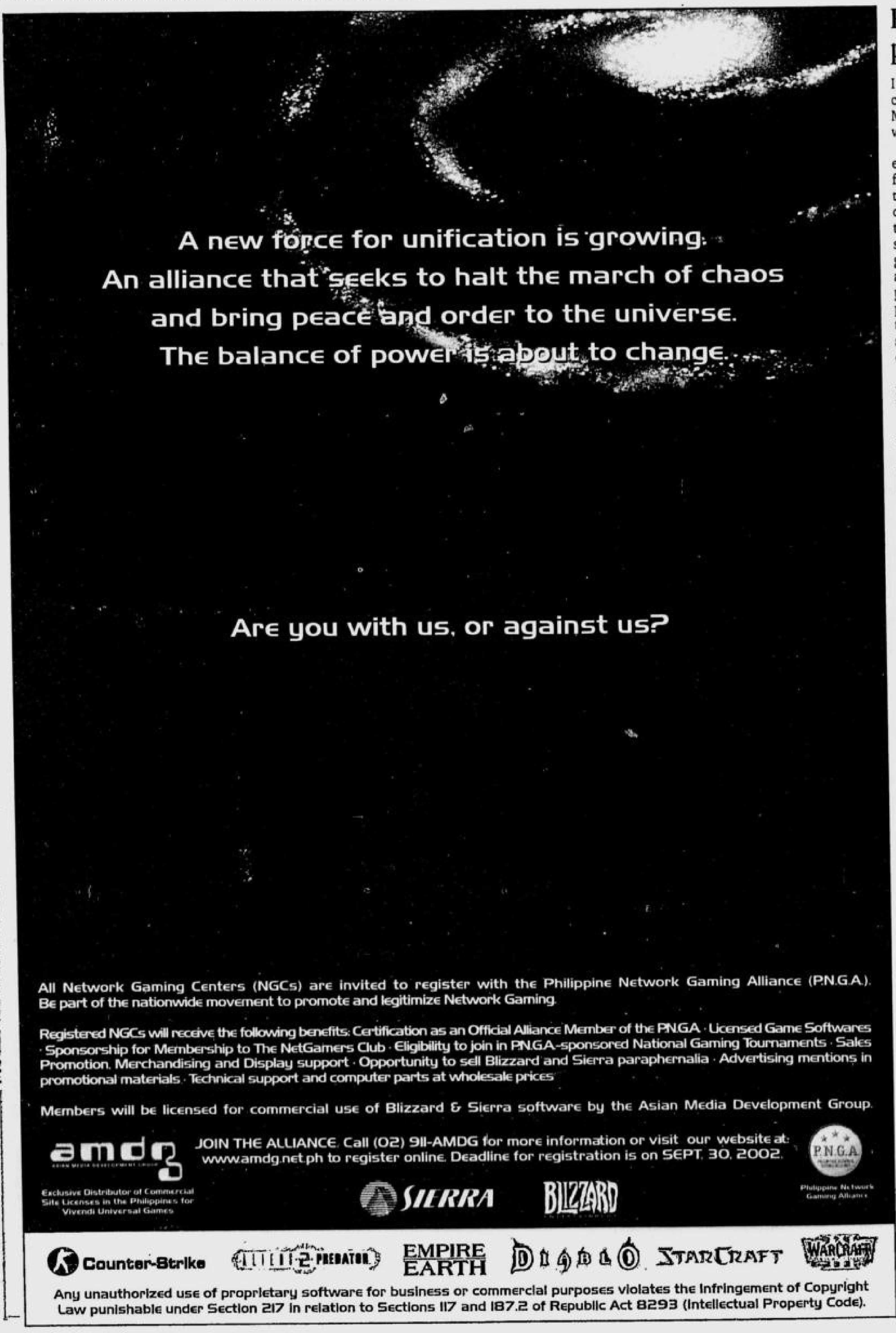
Doctors know that when patients cannot afford what is prescribed, drugstore clerks often propose alternatives that can affect the entire medication plan. If we insist on what we prescribe and patients cannot afford it, they will just buy a part of the prescription and not the full medication required. When this happens, the patients do not get well and the doctor earns a reputation as a not-so-good healer or worse.

The best scheme is to match our prescription with a patient's capacity to buy. Everybody benefits.

—ERNESTO Y. MALLARI,
Dapitan Street,
Sampaloc, Manila

IF you have any complaints, grievances or suggestions about the treatment of news and photos by the Inquirer, you may write to the Readers' Advocate, Philippine Daily Inquirer, Chino Roces Avenue, corner Yague and Mascardo Streets, City of Makati or send a fax to Nos. 897-4793, 897-4794, or e-mail readersadvocate@ inquirer.com.ph

Writers of letters to the editor are requested to include their complete address and telephone or pager number or e-mail address for verification purposes. The Inquirer will not publish any letter unless such information is supplied.


A new force for unification is growing.
An alliance that seeks to halt the march of chaos
and bring peace and order to the universe.
The balance of power is about to change.
Are you with us, or against us?
SIERRA
BLIZZARD
P.N.G.A.
Counter-Strike
ALIENS VS PREDATOR 2
EMPIRE EARTH
DIABLO
STARCRAFT
WARCRAFT

All Network Gaming Centers (NGCs) are invited to register with the Philippine Network Gaming Alliance (P.N.G.A.). Be part of the nationwide movement to promote and legitimize Network Gaming.

Registered NGCs will receive the following benefits: Certification as an Official Alliance Member of the P.N.G.A. · Licensed Game Softwares · Sponsorship for Membership to The NetGamers Club · Eligibility to join in P.N.G.A.-sponsored National Gaming Tournaments · Sales Promotion, Merchandising and Display support · Opportunity to sell Blizzard and Sierra paraphernalia · Advertising mentions in promotional materials · Technical support and computer parts at wholesale prices

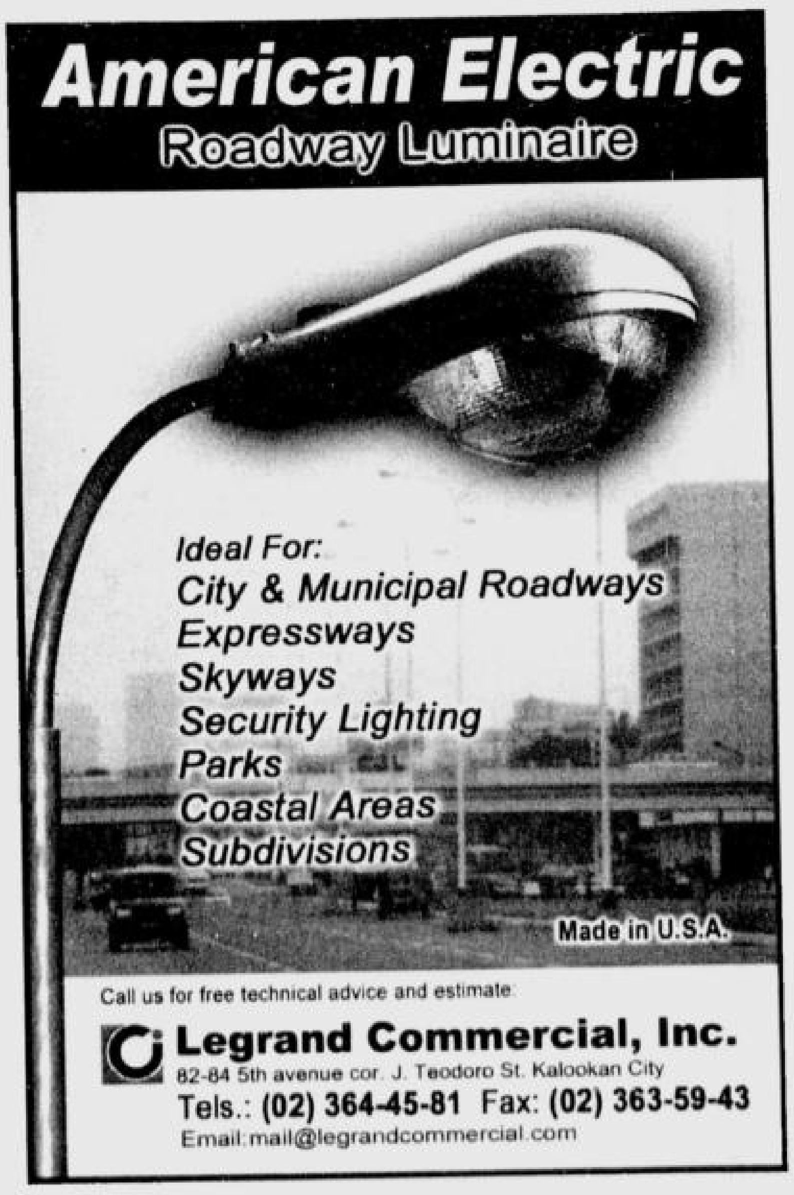
Members will be licensed for commercial use of Blizzard & Sierra software by the Asian Media Development Group.

amdg
Exclusive Distributor of Commercial Site Licenses in the Philippines for Vivendi Universal Games

JOIN THE ALLIANCE. Call (02) 911-AMDG for more information or visit our website at: www.amdg.net.ph to register online. Deadline for registration is on SEPT. 30, 2002.

Philippine Network Gaming Alliance

Any unauthorized use of proprietary software for business or commercial purposes violates the Infringement of Copyright Law punishable under Section 217 in relation to Sections 117 and 187.2 of Republic Act 8293 (Intellectual Property Code).



American Electric
Roadway Luminaire

Ideal For:
City & Municipal Roadways
Expressways
Skyways
Security Lighting
Parks
Coastal Areas
Subdivisions

Call us for free technical advice and estimate:
Legrand Commercial, Inc.
82-84 5th avenue cor. J. Teodoro St. Kalookan City
Tels.: (02) 364-45-81 Fax: (02) 363-59-43
Email: mail@legrandcommercial.com

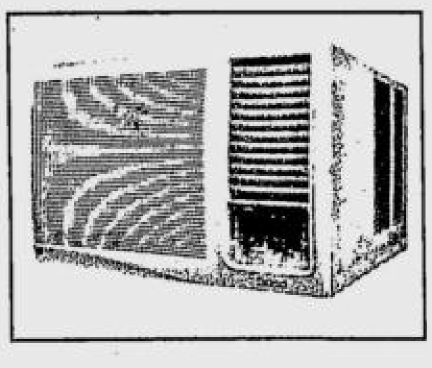
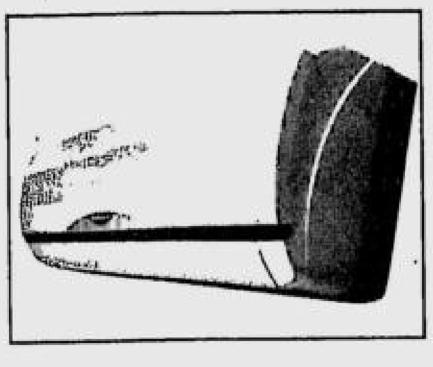
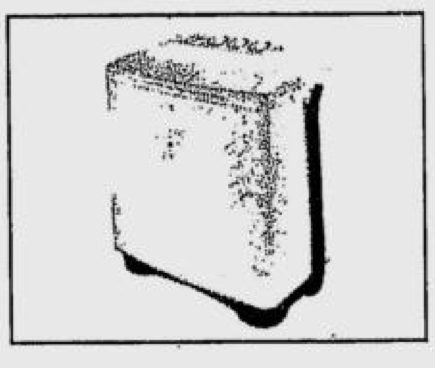
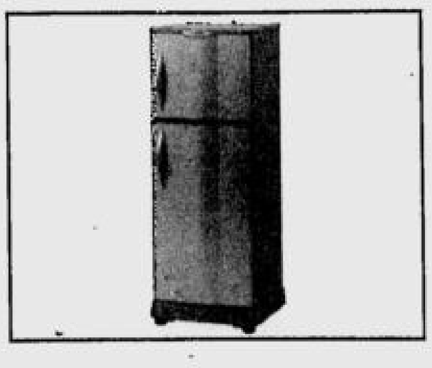
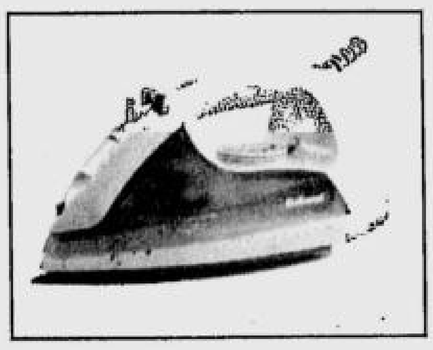
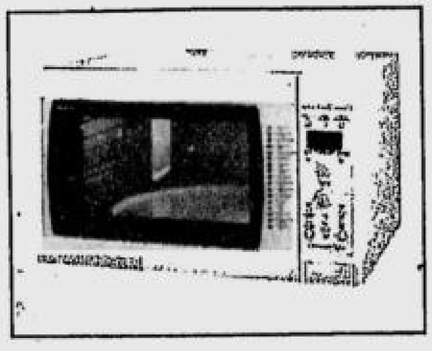
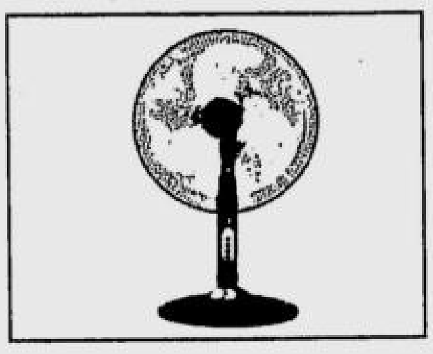
It's
N
new life

On our 35th year, **National** affirms N new life of solid partnership with our strong family of dealers.
Experience the new life that **National Home and Kitchen Appliances** has to offer.

With our beloved dealer-friends, **National** celebrates N new life of continued productive partnership.

National Convention
The 2002 National / Panasonic Dealers' Convention

September 16 -- National Convention
Isla Ballroom, EDSA Shangri-la Hotel, Mandaluyong City

National

The WORLD

Editor **Rosario A. Garcellano**

Bush ultimatum fails to sway Iraq

BAGHDAD—A US ultimatum for Iraq to disarm or face war failed this weekend to sway Baghdad, which stands steadfastly against UN weapons inspections unless tied to the lifting of the hated sanctions regime.

President George W. Bush on Saturday drew up a list of 16 UN resolutions with which Iraq had failed to comply and demanded the world body "show some backbone" or become irrelevant.

Iraq hit back, accusing Bush of shame-faced lying to win international support for an early attack.

"We are preparing for the worst, to resist the attack and to protect ourselves and our people," Deputy Prime Minister Tariq Aziz said Saturday night.

Aziz denied once again that Iraq possessed or sought to develop weapons of mass destruction as Bush charges.

"The target for Bush and his administration is not weapons of mass destruction, rather he and Blair intend to attack Iraq using any excuse," Aziz said.

He said the message to Baghdad from Washington and London, which seek to oust the regime, was, "You are condemned whatever you do." Iraq is playing for high stakes, according to a Western diplomat here.

"The Iraqis may agree to the return of weapons inspectors at the last minute, but this time there is a risk it will be too late," the diplomat warned.

"No new offer from Iraq has a chance of succeeding, apart from agreement to the immediate and unconditional return of inspectors," he added.

Bush's speech to the United Nations on Thursday did not specifically mention weapons inspections, halted in 1998, and considered a waste of time by some senior figures in the US administration.

But the US president has called on the world body to shoulder its responsibilities.

"The UN will either be able to function as a peacekeeping body as we head into the 21st century, or it will be irrelevant. And that's what we're about to find out," Bush said.

In London, Washington's closest ally, Foreign Secretary Jack Straw also sought to step up the pressure telling the Security Council to warn President Saddam Hussein that his regime must go unless the weapons issue is settled.

"Either he deals with those weapons of mass destruction or his regime will have to end. But the choice is his, and he hasn't got much time to make up his mind," said Straw. *AFP*

AZIZ

Terror cell trained in camps of al-Qaida

BUFFALO, New York—Five men who worked, lived and socialized together in western New York were schooled in the tools of terror, including the use of suicide as a weapon, in camps run by Osama bin Laden's al-Qaida network, federal officials said.

Federal authorities who announced the arrest of the members of the alleged terror cell said Bin Laden himself lectured the men on his anti-American beliefs while they were in Kandahar, Afghanistan, in the months leading up to the Sept. 11, 2001, terrorist attacks.

The men came home to Lackawanna, 8 km south of Buffalo on the shore of Lake Erie, in June 2001. Federal agents said they had no information the cell was planning an attack in the United States.

"We have the key players in western New York," FBI Special Agent in Charge Peter Ahearn said in Buffalo on Saturday. *AP*

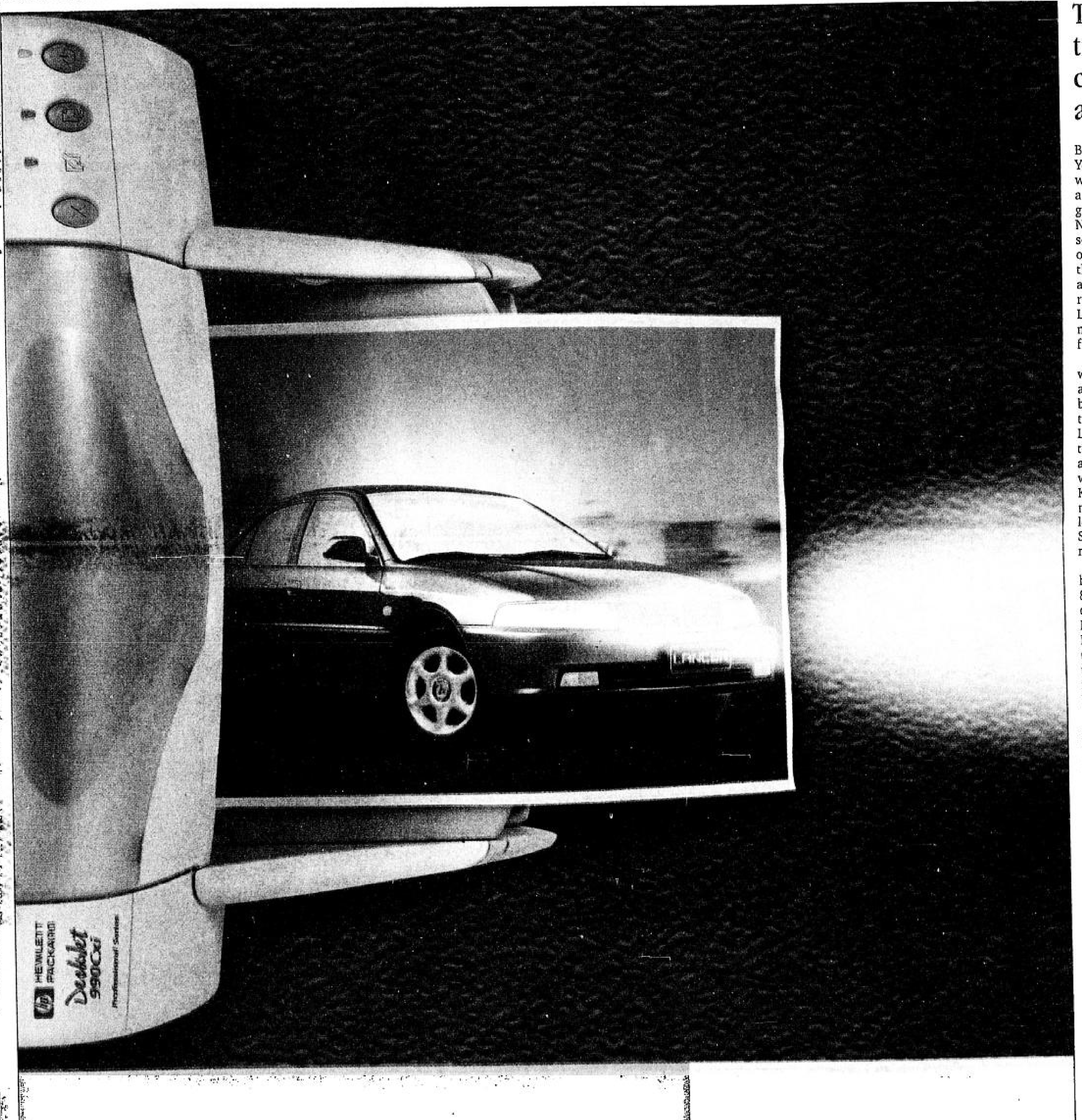
US to take custody of Sept. 11 planner

WASHINGTON—US authorities prepared to take custody Sunday of top al-Qaida lieutenant Ramzi Binalshibh, a suspected planner of the Sept. 11 attacks who was captured last week in a raid in Pakistan.

Binalshibh, one of the world's most hunted men, was arrested in Karachi on Wednesday by Pakistani security forces accompanied by FBI agents in a raid in which at least two people were killed and several others were arrested, the sources said.

Another suspected top al-Qaida figure seized in Karachi was expected to be handed over to the Federal Bureau of Investigation, the intelligence officer said on condition of anonymity.

Pakistani intelligence agencies in close coordination with the FBI have been interrogating both men. The identity of the second suspect has not been disclosed. *AFP*



Print your way to a dream car.

PRINT YOUR FANTASY RAFFLE PROMO

Join **HP's Print Your Fantasy raffle promo** and get a chance to win a brand new Mitsubishi Lancer MX*, an HP Computer Package, or a Panasonic DVD Home Theater System. Simply buy specially-marked original HP Inkjet print cartridges and join the raffle**. Promo period is from July 1 to September 30, 2002. See flyers for more details.

hp® invent

www.hp.com

*Actual prize may vary from photo
**Only at participating dealers nationwide

Per DTI-NCR Permit No. 2306, Series of 2002

Every lot at Ayala Greenfield Estates comes with a share in our Robert Trent Jones Jr.-designed golf course.

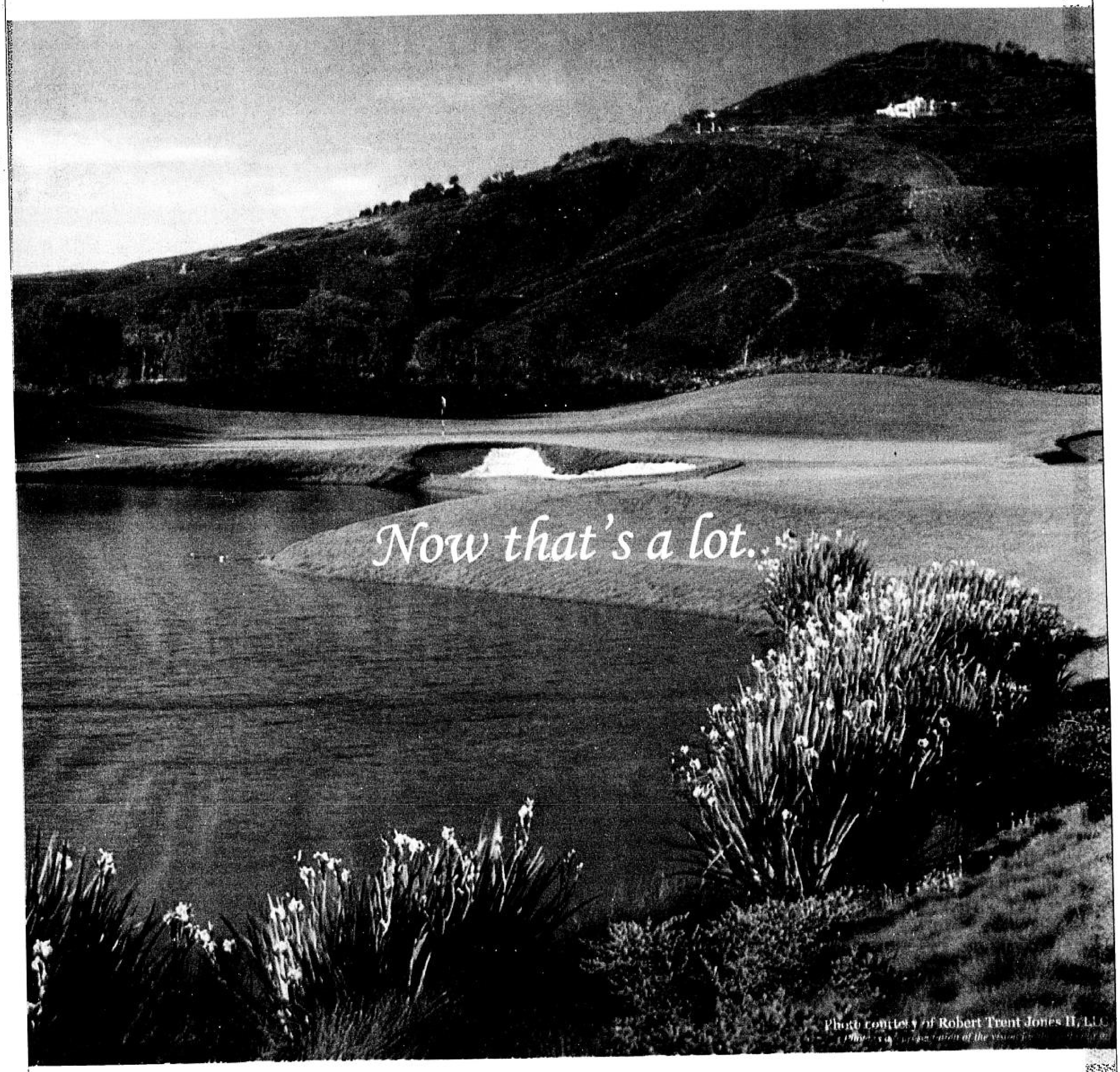
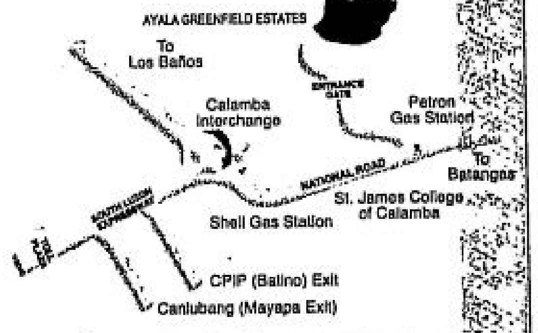

Now that's a lot.

Photo courtesy of Robert Trent Jones II, LLC

AYALA GREENFIELD ESTATES
AN AYALA SOUTH COMMUNITY

With an activation fee, you can enjoy the all-weather, sand-capped fairways and greens of the 18-hole championship golf course. While you're playing golf, your family can relax at the Golf & Leisure Club– which includes a spa & wellness center, a badminton court, a bowling alley and food & beverage facilities. To top it all off, there's also the Locsin-designed village clubhouse and other recreational amenities within the 15-hectare Nature Park set amidst spectacular views of Laguna de Bay and Mt. Makiling.

Please call site at 850-6953 (Monday to Sunday) or Ayala Land Inc. Sales and Marketing Services Group at 841-5518 to 26, 848-5331 or 848-6058 (Monday to Friday).
E-mail msg@ayalaland.com.ph
Web Site: www.ayalaland.com.ph


AYALA GREENFIELD ESTATES
To Los Baños
ENTRANCE GATE
Calamba Interchange
Petron Gas Station
To Batangas
NATIONAL ROAD
SOUTH LUZON EXPRESSWAY
St. James College of Calamba
Shell Gas Station
CPIP (Balino) Exit
Canlubang (Mayapa Exit)

This subdivision is owned and developed by Ayala Greenfield Development Corporation. This advertising is approved and authorized for publication by the Housing and Land Use Regulatory Board License to Sell No. 0016-R4-00-01, 02968-R4-01-06.

Daily flights to Singapore starting October 1.

FROM	- TO	FLT NO.	FREQ.	ACFT	ETD	ETA
MANILA	- SINGAPORE	5J - 803	Daily	B757	0730	1055
SINGAPORE	- MANILA	5J - 804	Daily	B757	1205	1530

For more information call 636-4938 or visit our website at www.cebupacificair.com

CEBU PACIFIC
You above all
OnTime • GreatValue • Warm&CaringService

Summit Many Happy Returns Double your PremiuMiles when you fly to Singapore!

Mass food poisoning kills 80 in east China

BEIJING—Speculation was rife Sunday that a mass food poisoning which may have killed as many as 80 people in the eastern Chinese city of Nanjing was a deliberate act, locals said.

Nanjing officials kept a tight lid on the massive outbreak, which struck hundreds, and intimidated local journalists trying to report it, they said.

More than 200 were poisoned and "many" had died from eating tainted breakfast snacks from a soybean milk shop Saturday, according to the official Xinhua news agency.

"Communist party and Cabinet leaders . . . have required that the health and public security ministries immediately dispatch staff to Nanjing," Xinhua said.

"They are to organize rescue efforts and direct and assist in the handling of the issue and investigation of the case," the agency said.

Nanjing residents said that rumors were circulating that the food poisoning was intentional.

"I heard a rumor that it could be someone who poisoned the food deliberately," said a local journalist.

"After all, it's interesting that the central government is sending people here to investigate." Mass food poisonings are not infrequent in China, and they are occasionally the acts of criminals or individuals seeking revenge.

Ninety-two primary schoolchildren in central Hunan Province fell sick in January after their school lunch was laced with rat poison.

In March last year, 100 primary students in the western region of Xinjiang were rushed to hospital after eating a breakfast laced with rat poison, later found to have been placed by one of the teachers.

Nanjing officials on Sunday declined to comment, in what appeared to be a city-wide policy to suppress details of the incident from being reported.

Local journalists also said they had been warned to stay away from the case.

Despite previous reports that as many as 41 had died, Xinhua and other state media on Sunday did not give a precise figure for the number of fatalities.

"It's definitely not as many as 41 dead," said a Tangshan communist party official, adding police were still investigating the cause.

A local witness said that about 30 people had lost their lives as of late Saturday.

Hong Kong newspapers, including Míng Pao and Apple Daily, said Sunday the actual death toll could be as high as 80.

The fatalities began Saturday morning in Nanjing's Tangshan township after locals ate fried dough sticks, sesame cakes and glutinous rice—ordinary Chinese breakfast fare—according to state media.

Among the dead were students from the Zuoguang Middle School and from the East Lake Lidao area, reports said.

Authorities in neighboring Anhui province said Sunday a similar food poisoning case had taken place in Maanshan city recently. *AFP*

4 bombs rock Nepal capital

KATMANDU—At least four bombs went off Sunday in Nepal's capital Katmandu a day before a nationwide strike called by Maoist rebels, but no one was injured, police said.

Police said the small bombs exploded early in the morning in commercial areas in Katmandu. At least three other bombs were diffused by security squads, witnesses said.

The blasts came ahead of a one-day general strike called for Monday by the Maoists to press their demand that a special assembly be convened to redraft the constitution.

The rebels are fighting to topple the constitutional monarchy and set up a communist state. Their "people's war" has left at least 4,700 people dead since its launch in 1996, according to official estimates.

The Maoists frequently call strikes in bids to show the support for their cause.

However, residents say the rebels have been ruthless in their attacks on anyone not obeying the strike, often attacking residents who dare to venture out or shopkeepers who do not down their shutters.

Security forces have appealed to transport companies to run as normal Monday despite the threat of violence.

Katmandu has been rocked by nearly daily small bomb blasts since Aug. 28, when a state of emergency was lifted. The emergency was imposed after the Maoists broke a ceasefire in November and had given authorities more leeway to impose curfews and to detain and interrogate suspected Maoists. *AFP*

WORLDBRIEFS

Security beefed up for Yom Kippur

JERUSALEM—Israel beefed up security for the holiest Jewish holiday of Yom Kippur on Sunday, sealing off the Palestinian territories and placing the reoccupied West Bank under strict curfew after a suspected suicide bomber was arrested. The Army seals off the Palestinian territories from Israel for the holiday every year, but this year it took advantage of its reoccupation of most of the West Bank since June to slap a curfew on towns and cities including Ramallah, Nablus, Jenin, Bethlehem, Hebron, Tulkarem and Qalqiliya. The move means that the 100,000 residents of Nablus, in the north, will spend a twelfth straight day locked in their homes, Palestinian officials said. *AFP*

Bomb threat forces landing

JERUSALEM—An airplane flying from Amsterdam to Tel Aviv was forced to land in Bucharest early Sunday when a letter was found on the plane that warned a bomb had been planted on the aircraft, officials said. No explosives were found on the airplane by Romanian bomb experts who searched it. A search of luggage and the bodies of all passengers also revealed nothing. It was not clear who wrote the letter, in what language, or who found it. The plane belonged to the Dutch charter company, Transavia, Dutch border police said. *AP*

Violence feared in Kashmir vote

SRINAGAR, India—India braced for a violent start to voting on Monday in a state election in disputed Kashmir that is likely to do little to ease tensions with nuclear rival Pakistan. The Indian Army has intercepted a radio call ordering Islamic separatists to seize voter registration cards, possibly to help them enter polling booths for an attack, defense sources said on Sunday. Jammu and Kashmir state police chief Ashok Kumar Suri said he expected militants to strike and he could not guarantee a violence-free voting day. Indian and Pakistani forces traded mortar and small arms fire across their frontier overnight, as happens frequently in the Himalayan region at the heart of a military stand-off that brought the two countries close to war this year. *Reuters*

Handshaking for history

ALBUQUERQUE— Democratic gubernatorial candidate Bill Richardson put his right hand on ice Saturday night after eclipsing a handshake record set in 1907 by President Theodore Roosevelt. Richardson's new mark of 13,392 for an eight-hour period, with a Guinness World Records official standing by, went well beyond the Roosevelt record of 8,513 handshakes set at the White House. Richardson divided his handshaking between the New Mexico State Fair and a tailgate party a University of New Mexico-Baylor University football game. "The reason I did this was to show we have a grassroots campaign and that politics can be fun. Politics is people," he said. *AP*

Negotiating, dining together

SATTAHIP, Thailand—Sri Lankan ministers and Tamil rebels are to spend 12½ hours around the negotiating table, dine together and live in the same housing compound in a bid to find a solution to one of Asia's longest running wars. The first, face-to-face talks between the two sides in seven years begin today, with negotiators trying to agree on a development strategy for the poor, mostly Tamil-populated north and set an agenda for talks that are likely to last months, if not years. Thailand is hosting the three days of talks at a naval base in Sattahip on the shores of the Gulf of Thailand, which boasts its own beach and some of the best seafood in the country. The teams will be staying at the base. *Reuters*

Interview with Prince Harry

LONDON—Britain's Prince Harry spoke for the first time in an interview published Sunday of the lasting influence of his mother, the late Diana Princess of Wales, that has led him to help raise funds for a charity. In his first-ever interview, given to the British agency Press Association on the occasion of his 18th birthday, Harry praised his mother as having "more guts than anybody else." Third in line to the throne, Harry has lived for the most part in the shadow of his elder brother Prince William but was catapulted into the spotlight by recent antics reported by the media. Questioned about his admission in January to using cannabis and underage drinking at 16, which prompted a worried father Prince Charles to send him to visit a drug clinic, Harry said: "That was a mistake and I learned my lesson. It was never my intention to be that way." *AFP*

"Mercedes-Benz is a trademark of DaimlerChrysler."

The Vito has the figures to match its looks.

▸ Dynamic handling and driving comfort can be expressed in numbers. With the Mercedes-Benz Vito L110 CDI, a number of highlights will catch your eye. The engine output ratings clearly set the Vito apart from its competitors. In short, everything you don't expect from a diesel. High torque is developed at low and mid-range engine speeds. Its climbing ability, and even overtaking on a 35-40% incline at full load is achieved with remarkable ease and power, without backtracking, even when starting off from full stop.

▸ Despite all this power, fuel consumption is significantly less, which means that you can now enjoy driving on a par with passenger cars without having to worry about the economy. Better yet, not only is the engine cleaner but also quieter, with low emissions.

▸ And with the Vito's striking looks with its attractive design and clear lines, it's a real stand-out whenever you're on the road.

Model	110 CDI
Engine type	OM 611 LA Turbo / Intercool
Cylinders	4
Displacement (cm³)	2151
Rated output in kW (hp)	75 (102)/3800/min.
Torque rating in Nm/rev	250/1600 - 2400/min.
Transmission	Automatic 4-speed with dynamic shift program/dash-mounted
Fuel consumption in kms./litre	
Urban cycle	10.4
Extra urban	16.2
Combined	13.3
Co2 emissions (g/km)	207 213
Acceleration 0-100 kph/h	18.2 sec.
Maximum speed	155 km/h
Seating capacity	10
Audio	10-disc changer, 4 speakers

Mercedes-Benz
The future of the automobile

Commercial Motors Corp. Mercedes Ave., San Miguel, Pasig City Tel 641-9866; 641-9867; 6412286; 641-2290 Fax 641-7367; 641-2287 • BRANCHES • Baloy, Cagayan de Oro City Tel (08822) 732509 Mc Briones Highway, Bo. Magulkay, Mandaue City Tel (032) 345-1250 Fax (032) 346-2772 • Km 11, Sasa, Davao City Tel (082) 235-2495 Fax (082) 235-2494 • McArthur Highway, Calasiao, Pangasinan Tel (075) 517-2513; (075) 517-5317 Telefax (075) 522-0783 • DEALERS • CATS Motors EDSA, Greenhills Tel 723-5808 to 12 Fax 726-7741 • CATS Motors-Alabang, Alabang-Zapote Rd., Las Piñas Tel 872-3768; Fax 872-5186 EUROPHIL Motors Corp. 5566 South Superhiway cor. Finlandia St., Makati City Tel 844-3438; 844-6794 • COMMERCIAL Auto Sales Service Corp. 2256 Pasong Tamo cor. EDSA, Makati City Tel 840-4396; 840-4397 Fax 812-3622 • TRANSCOR Motors, Inc. Araneta St., Singcang, Bacolod City Tel (034) 433-0331; (034) 435-0221 to 23 Fax (034) 433-0330 • TRANSCOR Motors, Inc. Sen. Benigno Aquino Ave. (Diversion Rd.) Iloilo City Tel (033) 320-0952; (033) 320-0567 Fax (033) 320-0536 • AUTOLAND Sales 1616 Quezon Ave., Quezon City Tel 922-6925; 928-2532 Telefax 922-3108 • AUTOLAND Sales (Dau) Pampanga Tel (045) 332-3342; (045) 332-3343 Telefax (045) 332-3341
www.mercedes-benz-phil.com

MIPRO Microphone Professionals
Portability Series

ISO 9001 TÜV CERT Certificate No. 041007820

The Ultimate Multi-Purpose Portable Wireless P.A. System!

This system can be used anywhere at anytime and can handle a crowd of 300 (+) people.

What make MIPRO MA-707PA different from other public address system ?

Powered by versatile AC, DC, and Rechargeable battery (12v / 4Ax2).
Delivers 70 Watts rms output power from an 8-inch full range speaker.
Built-in universal CE, UL, CSA approved computer switching power supply.
8-hours continuous use after 4-hours charging. Can fully use while in recharging status.
Built-in Cassette player / recorder and anti-shock Compact disc player. (optical)
Dual-slot battery charger for handheld wireless microphone and belt pack transmitter.
Innovative plug-in type VHF / UHF wireless receiver module. (optional)
Maximum of Four microphones to be used at anytime. (Two wired and Two wireless)
Longest wireless transmission range with no dropouts prevents interference.
Effortless retractable carrying handle and bottom wheels design to ensures portability.
Storage compartment for microphones, spare batteries and other accessories.
Suitable for tripod stand, ceiling and wall mounting.
Integrated mixer controls for: Wired and Wireless Microphones, Cassette player / recorder, CD, VCD, DVD player and other audio sources.

Transmitter storage
Dual battery charger for handheld & transmitter
Cassette player / recorder
DC input jack
AC input jack
Dual rechargeable battery
Trolley wheels
Retractable handle
Compact disc player
Plug-in type receiver module
Power switch
Pitch control
Extension speaker socket
Integrated mixer controls
-Master volume control
-Cassette power switch & volume control
-Tone control
-Line-in volume control
-Mic 1 volume control
-Mic 2 volume control
-Line-out socket
-Line-in socket
-Mic 1 socket
-Mic 2 socket
Handheld microphone

MA-707PACCD
Public Address w/Cassette & CD Player

MA-707 Specifications:

Items	Specifications
Power Output	64W (RMS)/4 Load
T.H.D.	Less than 0.1 %
Frequency Response	60Hz-20kHz+3dB
Audio Input	Wireless Receiver, Cassette /CD Players, Wired Mics, Line-in Socket
Speaker	8-inch full range speaker x 1
Power Supply	Built-in 85-265VAC computer switching power supply. Dual Battery Charger & 12V/4AH Rechargeable Battery x 2.
Charging Time	8 hours after 5 hours of charging
Plug-in wireless receiver modules	UHF or VHF, Single and Dual Channels. 160-250MHz; 780-950 MHz
Wireless Microphone	Match with any MIPRO handheld, headworn or lavalier wireless microphone.
Wired Microphone	Match with any MIPRO or other brands wired microphone
Cassette Player	Play, record, auto-rewind, auto-reverse type of player
Dimension (m/m)	430 x 295 x 230
Weight	Maximum 13.5 Kgs / 29.7 lbs (fully loaded)
Exterior Color	Black
Patent / Certifications	Patented and adhere to various telecom regulations.

Ideal for use in:
- Church and Places of Worships (prayer meeting)
- Corporate Business Firm (corporate meeting)
- Schools & Universities
- Government Agency City & Barangay Hall
- Hotel & Restaurant (function room)
- Seminars & Conferences
- Product Demonstration & Presentation
- Corporate Aerobics & Fitness Center
- Indoor & Outdoor Ceremonies
- Hospitals & Clinics (medical mission)
- Auctions, Trade Shows, & Exhibits
- Political & Electoral Campaign
- Variety Arts and Ventriloquist
- Parades & Rallies
- Parties & Small Events
- Or in any location where clear speech are required

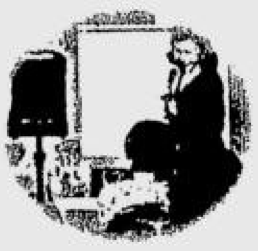
2 YEARS LIMITED WARRANTY
(Longest warranty on its class)

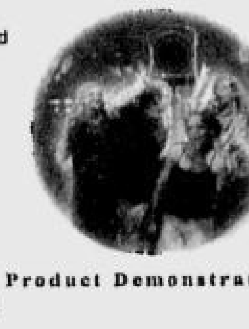
Nationwide Delivery

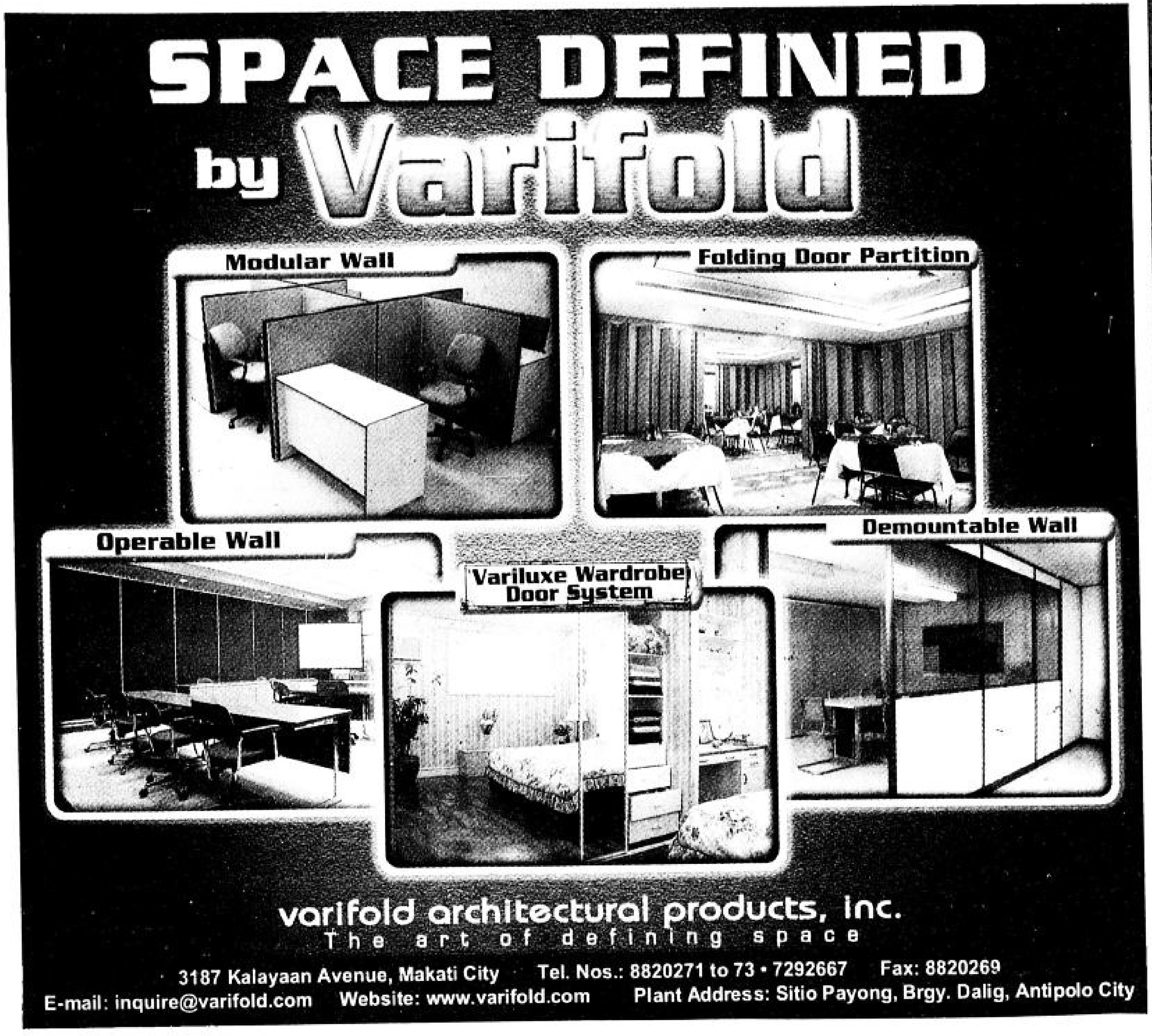
MIPRO Portability Series have been certified by various worldwide telecom approvals bodies and meet international wireless and safety standards such as CE & ETS / Europe, FCC/USA, DO/Canada, BZT/Germany, PTT/France, UK/DTI, and other European and Asian Countries.

Exclusively distributed by:
Bevouge PA Centre

Showroom: TG Bldg., 2/F #25 Shaw Boulevard corner Pioneer St., Pasig City. For inquiries and Product Demonstration, pls. call (02) 635-3232, 633-0933, 635-7766, 633-4212, Fax# (02) 633-1072 *bpac@compass.com.ph
Cebu Dealers: Cebu Appliance Center, pls. call (032) 416-8388 , 254-3722
Cebu Circuit City (032) 231-3598 Fax: (032) 231-3599

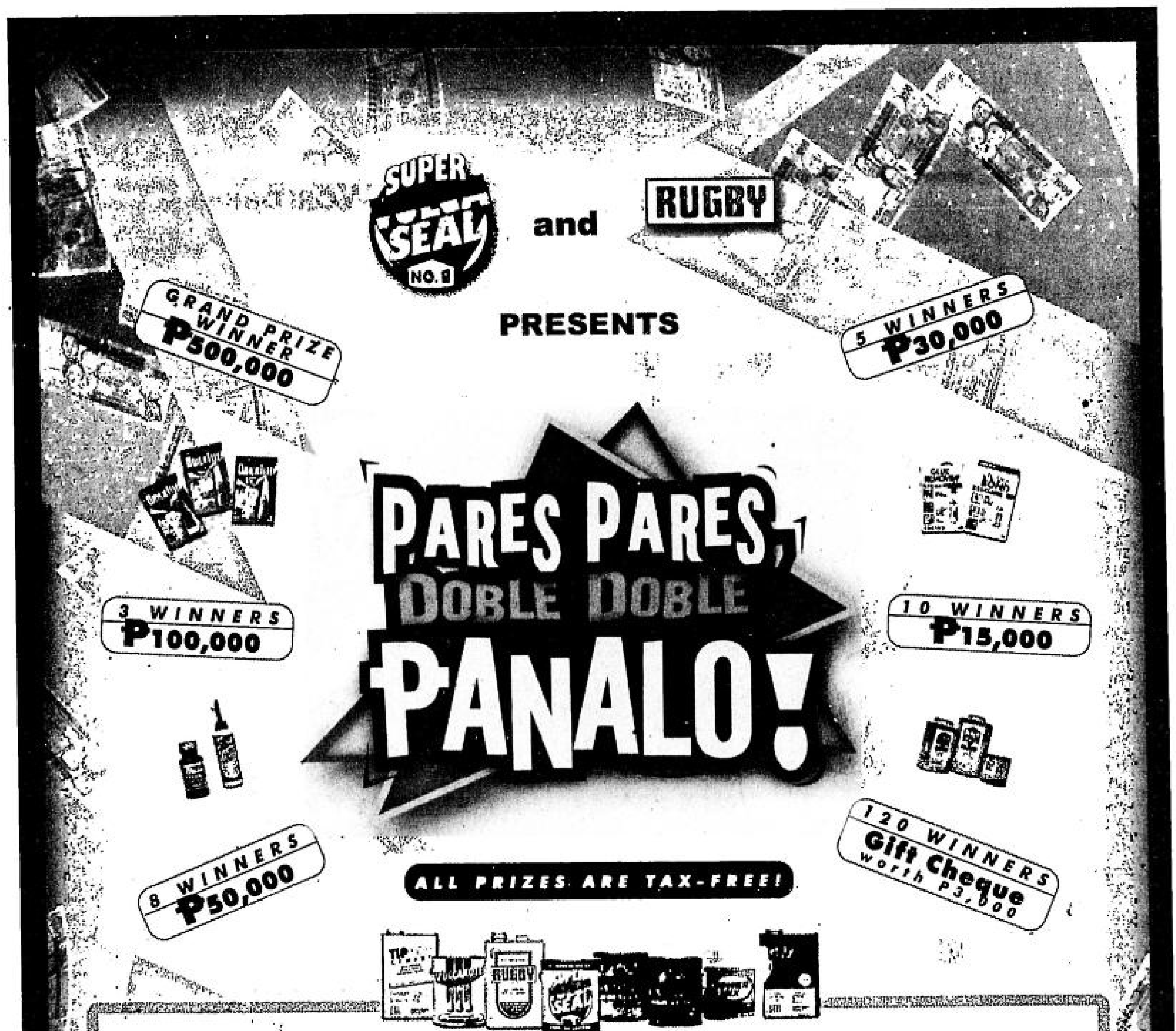






varifold architectural products, inc.
The art of defining space

3187 Kalayaan Avenue, Makati City Tel. Nos.: 8820271 to 73 • 7292667 Fax: 8820269
E-mail: inquire@varifold.com Website: www.varifold.com Plant Address: Sitio Payong, Brgy. Dalig, Antipolo City



PROMO MECHANICS:

1. Sa bawat bili ng kahit anong participating Global Brands product, may pagkakataong makasali at manalo sa promo.
2. Para sumali, kailangan pagpartilin ang dalawang promo stickers ng "SUPER VULCASEAL" at "RUGBY" na matatagpuan sa iba't-ibang Global Brands products. Sa madaling salita, kailangang bumili ng isang produkto na may nakadikit na "SUPER VULCASEAL" at isang produkto na may nakadikit na "RUGBY" sticker.
3. Ilagay ang magka-pares na sticker sa isang white legal size envelope kasama ang kapirasong papel na may nakasulat na pangalan, tirahan, telephone number at lagda.

   Makakakuha ng mga libreng envelopes sa mga participating outlets ng promo.
4. Isulat sa labas ng envelope ang:

   Super Vulcaseal at Rugby
   "Pares Pares Doble Doble Panalo"
   c/o. Global Brands Co., Inc. - CFD
5. Ihulog ang mga entries sa mga designated drop boxes nationwide o ipadala sa Global Brands Co., Inc., 673 Gloria St., Marick Subd., Cainta, Rizal

   Deadline for submission of entries and draw dates are as follows:

	Deadline for Submission of Entries	Draw Date(s)
PRELIMINARY	October 17, 2002 Until 5:00 p.m.	October 27, 2002
GRAND	February 8, 2003 Until 5:00 p.m.	February 23, 2003

   Ang mga draws ay gaganapin sa Global Brands Main Office, 673 Gloria St., Marick Subd., Cainta, Rizal.
7. There will be one set of winners for each of the following areas in the Preliminary Draw: GMA, North Luzon, South Luzon, Visayas & Mindanao.

   Ang mapapanalunan sa Preliminary at Grand Draws ay ang mga sumusunod:

PRELIMINARY DRAW	
Major prize	One (1) winner of P 50 000.00 each per area
Minor prize	One (1) winner of P 30 000.00 each per area
Consolation prize	Two (2) winners of P 15,000.00 each per area

GRAND DRAW	
Grand prize	One (1) winner of P 500 000.00
Major prize	Three (3) winners of P 100 000.00
Consolation prize	Three (3) winners of P 50,000.00

8. Ang mga hindi nakasali at hindi nanalong entries sa Preliminary Draw ay pwede pa rin makasali sa Grand Draw kung saan ang lahat ng entries sa iba't-ibang areas ay pagsasama-samahin. Mas maraming entries, mas malaki ang tsansang manalo.
9. Bukod sa raffle draws, magkakaroon din ng On the Spot Tour kung saan may Roving Promo Team na bibisita sa anim (6) na tindahan sa dalawampung (20) lugar nationwide.

   Ang unang sampung (10) lugar ay bibisitahin sa September – October at ang natitirang sampu (10) ay bibisitahin sa November – December.
10. Ang Roving Promo Team ay mamimigay ng P 3,000.00 worth of gift cheque sa unang makitang bumibili ng kahit anong produkto ng Global Brands sa bawat tindahan na bibisitahin ng team. Ang gift cheque na mapapanalunan ay maaari lamang gamitin sa tindahan kung saan ang mamimili ay nanalo.

    Ang mga susunod na mamimili sa loob ng dalawampung (20) minuto na paglagi ng Roving Promo Team sa tindahan ay magkakamit naman ng P 300 worth of gift packs mula sa Global Brands.

    Matapos bisitahin ang anim (6) na tindahan, pupunta ang team sa town plaza kung saan magkakaroon ng libreng pagpapalabas ng inyong mga paboritong pelikula. Ito ay bukas sa lahat ng nais manood.
11. Ang mga mananalo sa On the Spot at Preliminary Draw ay maaari pa rin sumali sa Grand Draw. Isang beses lang maaaring manalo ang isang pangalan per draw. Sakaling mabunot ang isang pangalan ng mahigit sa isang beses, ang premyong may mas mataas na halaga ang siyang ibibigay.
12. Ang lahat ng mga premyo ay tax free ngunit non-transferable at hindi convertible to cash.
13. Ang lahat ng mananalo sa raffle draws ay padadalhan ng registered mail mula sa Mindset Marketing Communications, Inc. at ilalabas ang pangalan sa mga piling pahayagan ilang araw pagkatapos ng draw.
14. Maaaring kunin ang mga premyo hanggang sixty (60) days mula sa pagkatanggap ng registered mail. Ang lahat ng premyong di nakuha sa loob ng sixty (60) days ay forfeited in favor of Global Brands with prior approval of the DTI.
15. Sa pagkuha ng premyo, kailangan ipakita ng mga nanalo ang mga sumusunod: two (2) valid identification cards na may pangalan, tirahan, larawan at lagda ng nanalo (maaaring passport, driver's license, company I.D., etc.) at ang registered mail mula sa Mindset Marketing Communications, Inc. na nagsasabing siya ay nanalo.

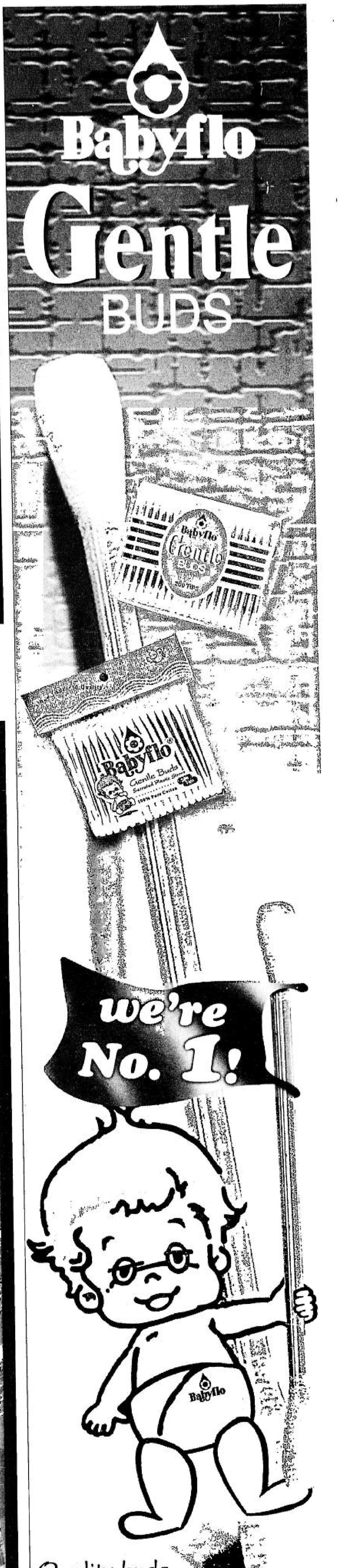
    Nakasaad sa notification letter ang paraan kung paano makukuha ang premyo.
16. Lahat ng empleyado ng Global Brands Co., Inc., lahat ng trade outlets na kasama sa promo, ang mga security, advertising o promotions agencies at dealers / wholesalers, ang kanilang mga empleyado, kamag-anak hanggang second-degree of consanguinity o affinity ay di maaaring makasali sa promo.

GLOBALBRANDS

PROMO PERIOD: August 15, 2002 to February 8, 2003.

PARTICIPATING AREAS:
GMA: Manila, Pasay City, Quezon City, Muntinlupa City, Las Piñas City, Makati City, Mandaluyong City **NORTH LUZON:** Laoag, Ilocos Norte; San Fernando, La Union; Angeles, Pampanga; Dagupan, Pangasinan; Santiago, Isabela **SOUTH LUZON:** San Pablo City, Laguna; Lucena City, Quezon; Batangas City, Batangas; Legaspi City, Albay; Naga City, Camarines Sur **VISAYAS:** Iloilo City, Iloilo; Bacolod City, Negros Occidental; Cebu City, Cebu; Tacloban City, Leyte; Kalibo, Aklan **MINDANAO:** Davao City, Davao; Cagayan de Oro City, Misamis Oriental; Dipolog, Zamboanga del Norte; General Santos City, South Cotabato; Surigao City, Surigao del Norte

PER DTI-NCR PERMIT NO. 2574 SERIES OF 2002



Quality buds,
for your health
and safety.

Available at Mercury Drugstores, supermarkets, leading drugstores & [illegible]

NORTHERN LUZON BUREAU
Room 201, Bonuan Apartelle
10 Happy Glen Loop, Baguio City
Tel. No. (074)443-9255
Fax No. (074)443-8971
E-mail: inq_baguio@inquirer.com.ph

SOUTHERN LUZON BUREAU
23 Aurora St., Old Albay District
Legazpi City
Tel. No. (052) 820-8402
Fax No. (052) 820-1274
E-mail: inq_bicol@inquirer.com.ph

Across the NATION

Assistant Editor Tony Bergonia

VISAYAS BUREAU
c/o Cebu Daily News
18-15 Escario St., Cebu City
Tel. Nos. (032) 233-0340/233-0349
Fax No. (032) 232-9938
E-mail: pdivis@skyinet.net

MINDANAO BUREAU
FEP Printing Corp. Bldg.
Ma-a Road, Davao City
Tel. No. (082)244-1770 to 71
Fax No. (082)244-1771
E-mail: pdiminda@dv.weblinq.com

Death toll in war on Reds reaches 34

DAVAO CITY—At least 34 people, including 13 soldiers, have died in Southern Mindanao as a result of the government's war on communism during the past eight months, according to the military.

However, the INQUIRER learned that the figure did not include civilians who were killed in the crossfire.

Col. Pedro Curva, commander of the Army's 701st Infantry Brigade based in Compostela Valley, said that since January, at least 32 major clashes have occurred between the military and the New People's Army.

At least 25 soldiers and eight NPA rebels were wounded during these encounters.

He said that during the clashes, soldiers managed to recover 62 firearms, of which 39 were considered high-powered. The rebels in turn got 10 high-powered guns from soldiers.

Until August, Curva said the military managed to capture at least nine rebels, while the intensified war on communism had forced 24 rebels to surrender.

Curva said 27 of the gunfights were initiated by government troopers while the NPA initiated the rest.

Aside from battling the communists, Curva said the military was also helping the civilian government in bringing basic services to the rural areas.

Col. Eduardo del Rosario, commanding officer of the 73rd Infantry Battalion based here, said the military and the police could only provide about 30 percent of the total solution to the communist rebellion.

He said the best tool against the spread of communism still lies in the civilian government.

Del Rosario said while the military was gaining headway in its campaign, the civilian government should also ensure that development programs are put in place to address the root causes of rebellion.

The lack of basic services in remote areas was widely blamed for the snowballing of mass support for the NPA.

Defense Secretary Angelo Reyes said achieving lasting peace has "no ending and no finish line."

During a speech before Tuesday's peace summit attended by *lumads* here, Reyes admitted that dialogue remains a government option in solving the rebellion.

Silvestre Bello III, chair of the peace panel negotiating with the National Democratic Front (NDF), said because of this belief, the government continued to explore options to keep the negotiations on track.

Bello said that continued talks with the NDF have resulted in the formulation of a final peace draft, which could be signed very soon.

The peace deal was hoped to end Asia's longest running communist insurgency. *Anthony S. Allada and Ayan C. Mellejor, PDI Mindanao Bureau*

Bello says secrecy to shroud peace talks to avoid sabotage

DAVAO CITY—Peace talks between the government and the National Democratic Front (NDF) will resume but "it will be discreet."

Silvestre Bello III, chief government negotiator with the NDF, said he expects the formal peace talks to resume by the end of this month or in the middle of October.

"(But) if we will have a meeting, nobody will know about it," Bello said.

He said the government and the NDF, upon the recommendation of the Cabinet Oversight Committee for Internal Security (COCIS), have agreed to sit down "without too much fanfare."

"We are just cautious this time," he said.

Bello said the decision for the "discreet" resumption of the peace talks was prompted by "past experiences."

Bello cited as example the death in September last year of ex-mayor Jose Libayao of Talaingod, Davao del Norte, a staunch anti-communist leader.

He said Libayao's death came as soon as the government announced it was ready for the third round of peace talks with the NDF in Oslo, Norway.

Bello said Libayao's death prompted President Macapagal-Arroyo to instruct the government peace panel not to proceed to Oslo but to continue with "back-channel talks" instead.

"It's almost like some groups were (sabotaging the peace talks) and to prevent that, we will resume without fanfare," Bello said.

As this developed, Bello said the NDF has agreed to discuss the draft of a final peace agreement, which it rejected in April this year.

"We are quite confident that we can come up with a final peace agreement," he said.

Mindanao *lumads* have formally asked the government to include them in the peace process saying they have several issues that needed to be addressed for peace to finally reign on the island.

The Mindanao Tri-people's Caucus (MTC) said one of these issues is the need to recognize the *lumads'* ancestral land and domain rights.

"Peace in Mindanao can be achieved only if it properly addresses the issue of the *lumad* peoples' rights to their ancestral lands and domains, which are critical for their survival and development," the MTC said in a position paper submitted to Defense Secretary Angelo Reyes.

The position paper was the result of a Mindanao-wide *lumad* conference here that ended on Tuesday. *Joel Escovilla, Ayan C. Mellejor with reports from Anthony S. Allada, PDI Mindanao Bureau*

Australian, wife found dead in home

LEGAZPI CITY—An Australian national and his Bicolana wife were found dead Saturday evening inside their home on Penaranda Extension, Barangay Bonot, Legazpi City.

Chief Supt. Enrique Galang Jr., Bicol police chief, identified the victims as Augustus Kuhle, 77, retired pilot, and his wife Corazon Padilla Kuhle, 63.

Kuhle's body was found in the washroom while that of his wife was beside the lavatory.

Legazpi police operatives led by SPO1 Christopher Lozano were investigating the deaths.

Chief Insp. James M. Belgira, forensic expert, said Kuhle suffered a gunshot wound in the nape from a .38-cal. pistol.

Kuhle's wife suffered a gunshot wound in the forehead. The bullet exited at the victim's right eye, said Belgira.

Belgira said the victims appeared to have been shot at close range, or a distance of about two feet.

Police investigators said they still could find no motive for the killings.

They said the assailants appeared to be professionals as they locked the doors and gate after the murders.

Police said the killings could have taken place between 11 a.m. and late afternoon Saturday.

Lozano said police discovered the bodies around 10:30 p.m. when they decided to force open the house upon the request of Corazon's relatives.

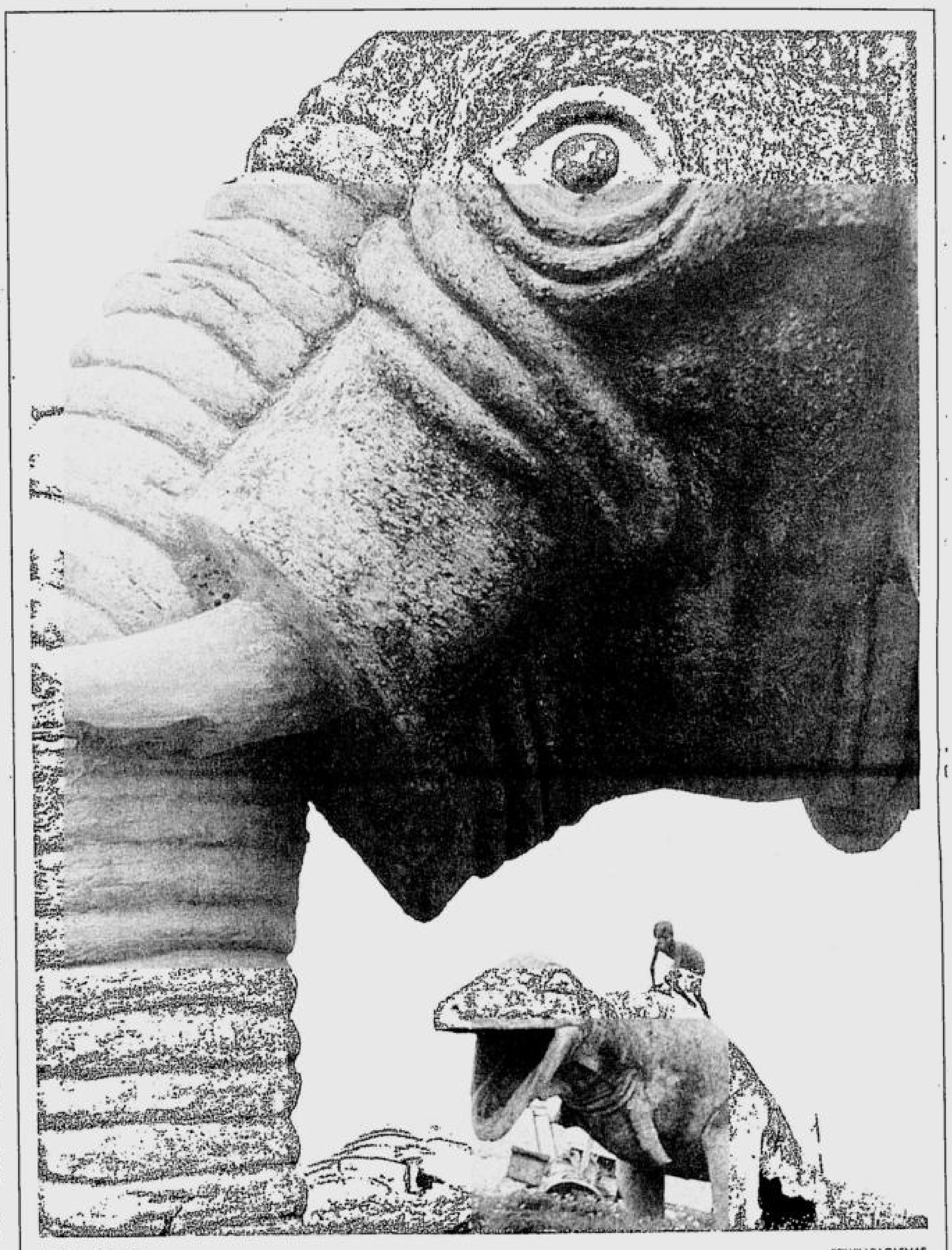
The relatives refused to be interviewed yesterday.

Initial information obtained by the INQUIRER, however, revealed that a sister of Corazon, Remedios, had been anxious for she had not received any communication, even through text messages, from the victim.

Remedios said she and her sister used to exchange messages on weekends and when couple goes to church.

Remedios said she became suspicious and anxious when Corazon failed to send her any messages or respond to hers. It was then that she decided to get in touch with Lozano.

The INQUIRER learned that the victims had been staying in their residence and had been going back and forth to Australia for about three years now. *Ronnie Lorejo, PDI Southern Luzon Bureau*



JURASSIC

EDWIN BACASMAS

Mammoth creatures made of concrete dot an area on the shores of General Santos City, mute witnesses to a past and abandoned attempt to build a playground in the site.

Mayor agrees to remove church barricade

By Jhunnex Napallacan
PDI Visayas Bureau

CEBU CITY—Three days after he ordered the sealing of the main entrance of the historical Basilica Minore del Sto. Nino, Cebu City Mayor Tomas Osmeña bowed down to criticisms and public pressure.

On Saturday night, Osmeña ordered the immediate removal of the steel fence that had barricaded the entrance to the centuries old Basilica, the country's main worship ground for the devotees of the Sto. Niño, the patron saint of Cebu.

"Public perception has . . . been adverse. As a leader I must never forget that I must listen to the public that I am sworn to serve. And right or wrong, the public has clearly spoken," the mayor said in a press statement released Saturday night.

A source said Osmeña was convinced by some City Hall officials and by his wife, Margot, to order the removal of the barricade.

The city's public services workers dismantled the steel fence around 9 p.m. Saturday as sidewalk vendors and Sto. Niño vendors cheered, sang and even cried out "Pit Senor!" (Hail to the Child Jesus!)

Osmeña, who was in Manila Saturday, relayed his order to his staff by phone.

But the mayor insisted that the sealing of the church's main gate was justified, at it prevented sidewalk vendors from occupying the street leading to the church and remarkably improved traffic along Osmeña Boulevard.

However, Osmeña said, the controversy caused by his action had "gone way beyond my expectations."

"I have no intention of picking any fight with the priests and the devotees of Sto. Niño. I am a Cebuano, my family and I are devoted to our beloved patron," Osmeña said.

The mayor was heavily criticized for the barricade. At one point, a priest even likened the mayor's action to that of "Satan putting up fences on the gates of heaven."

Landslide kills miner

DAVAO CITY—A miner was killed while two others were injured when a landslide, caused by heavy downpour, occurred in the gold-rush area of Mt. Diwata in Compostela Valley on Tuesday, disaster officials said Saturday.

Maridel Jamero, of the Office of the Civil Defense (OCD) for Southern Mindanao, said Francisco Bugto, 36, died when rampaging mud and water buried the hut he was sleeping in.

Bugto's companions, identified as Mariano Longakit, 36, and Jerry Lamoste, 37, escaped from the rampaging mud although they were injured.

Both victims have been rushed to a hospital for treatment.

Jamero said disaster officials have been warning miners against putting up shanties near a hillside to avoid any tragedy.

"Several deaths from similar landslide incidents had already occurred, but miners continued to be oblivious and took chances," Jamero said.

At least 40 houses were submerged when torrential rains triggered a flashflood in Banay-Banay town in Davao Oriental this week.

The OCD said there was no reported casualty, but the flood damaged about P300,000 in property. *Dennis Jay Santos, PDI Mindanao Bureau*

PDI man bags fifth award

BAGUIO CITY—Dr. Anselmo Roque, INQUIRER correspondent for Nueva Ecija, was named Agricultural Journalist of the Year in the 2002 Binhi Awards, an annual contest initiated by the Philippine Agricultural Journalists Inc (PAJ).

This was Roque's fifth time to win the PAJ's top award. He won thrice in the Filipino category and twice in the English category. In 1989, the PAJ gave Roque, who is also connected with the Central Luzon State University in the Science City of Muñoz in Nueva Ecija, the Hall of Fame award in the Filipino category. *PDI Northern Luzon Bureau*

KENWOOD

FM HANDHELD TRANSCEIVER TH-234A

Kenwood's new TH-234A handheld business radio transceiver was designed to be user-friendly and offer all the features was one could need in an HT. The easy to use menu system, 60 memory channels and built-in keypad put everything you need at your fingertips. Features such as the programmable squelch and DTMF memory will prove to you that the compact TH-234A was designed for the utmost in convenience.

- **60 non-volatile memory channels**
- **Built-in CTCSS tone encoder and optional decoder**
- **DTSS selective calling**
- **Powerful muilt-scan capability**
- **DTMF memory function**

ONE YEAR WARRANTY

FM MOBILE TRANSCEIVER TM-261A/461A

Mobile communications just got easier thanks to Kenwood's new TM-261A(144 MHz) and TM-461A (430 MHz) single banders-fully equipped and supremely user-friendly.

- High RF power output
- Rugged construction (MIL-STD)
- 61 multi-function memory channels plus 1 cal channel
- Memory name (MN) function with 6-digit alphanumeric display
- DTSS selective calling
- Multi-scan capability
- Dual menu system
- Multi-function microphone with backlit keys
- Wireless cloning function

ANASCOMM ELECTRONICS CENTER Philippine sole distributor
SALES • PARTS • SERVICES
586 F. Torres St., Sta. Cruz, Mla. ☎733-8185 • 734-8185 • 733-8857 to 58 • 551-5063
E-mail: anascomm@compass.com.ph

Benguet river to be checked for mercury

BAGUIO CITY—The Mines and Geosciences Bureau in Cordillera will look for traces of mercury in the lower bank of the Mankayan River following reports that the hazardous chemical is being used by small milling plants in Mankayan, Benguet, in processing gold.

Neoman de la Cruz, MGB Cordillera regional director, said his team was acting on a complaint of the Lepanto Consolidated Mining Corp. that 20 milling plants in the town have been using mercury in recovering gold.

"Mercury will not disintegrate and can easily be detected," he said.

Initial investigation by the MGB and local groups last month showed that no mercury was used in the processing of gold by the mills.

But Lepanto officials said these mills operate at night while the teams conducted their investigation during daytime.

They also claimed that the ore processed by the mills came from those graded or stolen from Lepanto.

De la Cruz said the only problem found by the teams was the smoke coming from the processing mills located near the population centers in Mankayan.

The teams, however, said they did their investigation at the time when no processing was made. They also said these gold processors do not have a permit from the provincial mining and regulatory board.

The teams recommended that Lepanto should tighten its security around the mines to prevent high grading.

Although they did not detect any mercury, the teams said they could detect mercury if they would do further testing downstream of the Mankayan River.

"It is imminent that waste water derived from gold processing would be carried downstream by water runoff during heavy rains and would eventually drain into the Magambang creek located below these identified areas," the teams' report said.

Mercury is used in gold processing because it is efficient and hastens the recovery process. Gold-bearing sediments are washed through sluice boxes over mercury that is loosely held in troughs. Coarse gold is trapped primarily by gravity. *Frank Cimatu, PDI Northern Luzon Bureau*

Farmers hit GMA 'neglect' of agriculture

GUIGUINTO, Bulacan—Officials and members of a national federation of farmers have assailed President Macapagal-Arroyo for neglecting agriculture in the country and the plight of farmers amid the government's massive importation of rice, vegetables and other agricultural products.

"Despite attempts to portray herself as pro-farmer through television advertisements, she continues to neglect the farmers," Pablo Rosales, secretary general of Pambansang Katipunan ng Makabayang Magbubukid, said.

Rosales said many farmers have gone bankrupt because of the government's "overzealous importation."

Records from the National Food Authority showed that Bulacan topped other provinces in Central Luzon in the importation of rice in 2001 with 178,855 cavans. Nueva Ecija followed with 136,566 cavans and Pampanga with 125,940 cavans.

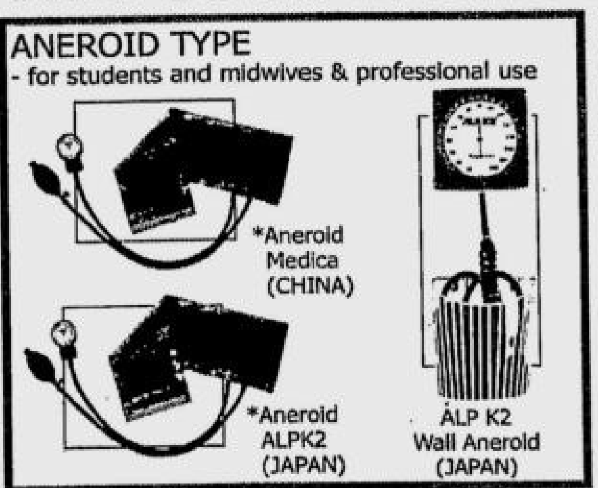
"In Baguio and Benguet, 8,000 vegetable farmers are already complaining of bankruptcy because of the government's importation of 10,000 kilograms of cheap vegetables, even though we have supplies of these vegetables," Rosales said.

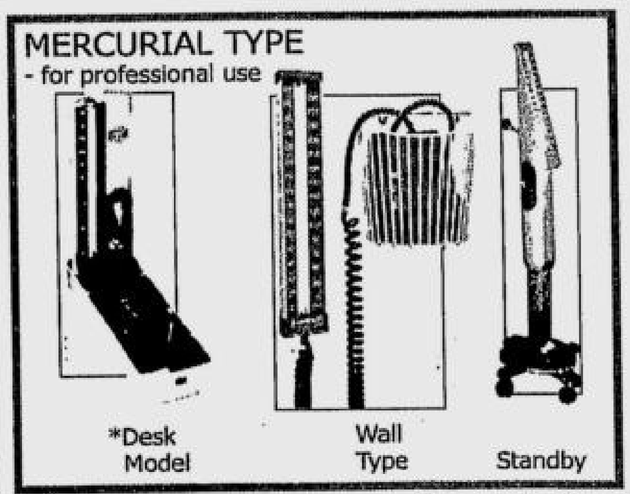
In Benguet, the Alyansa dagiti Pesante iti Taeng-Kordilyera (Apit Tako—Alliance of Peasants in the Cordillera Homeland) said the government should have improved the agriculture industry before opening up the economy to imports.

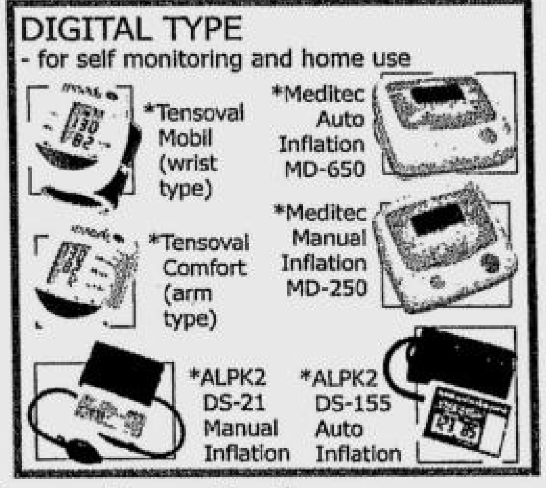
"It has actually become cheaper for big businessmen to import highland vegetables from China, Taiwan and Australia than buy similar produce from our vegetable belt in the Cordillera. Apart from low tariffs, low prices have been a crucial factor," Lulu Gimenez, information officer of Apit Tako, said in a statement.

Gimenez said before the Philippines signed the GATT, potatoes and cabbages were protected because of restrictions and high tariffs.

"But under the GATT-WTO (World Trade Organization), the import restrictions were removed and the tariffs were reduced steadily. Philippine tariffs on imported potatoes were to drop to 10 percent, and for cabbages to 30 percent by 2000, making importation of these highland vegetables quite cheap," she said. *Carmela Reyes, PDI Central Luzon Desk, and Frank Cimatu, PDI Northern Luzon Bureau*


ANEROID TYPE
- for students and midwives & professional use
*Aneroid Medica (CHINA)
*Aneroid ALPK2 (JAPAN)
ALP K2 Wall Aneroid (JAPAN)




DIGITAL TYPE
- for self monitoring and home use
*Tensoval Mobil (wrist type)
*Meditec Auto Inflation MD-650
*Tensoval Comfort (arm type)
*Meditec Manual Inflation MD-250
*ALPK2 DS-21 Manual Inflation
*ALPK2 DS-155 Auto Inflation

THE COMPLETE BP MONITOR FOR A HEALTHY ♥ !

Also Available: 3M Littman Stethoscope ALP K2' Littman Type Stethoscope

* Available at mercury drug Stores Nationwide

Exclusively Distributed by:
medical center trading corporation
Pioneer St., Cor. Shaw Blvd., Pasig City
Tels. 631-1715; 631-9355; 637-9504 Fax (632) 631-7869
E-mail Address: medcen@info.com.ph

BRANCHES:
Pasig Branch - (02) 631-1715
Manila Branch - (02) 711-8374
Davao Branch - (082) 222-4404
Iloilo Branch - (033) 320-1413
Cebu Branch - (032) 254-2367
Lipa Branch - (043) 757-2051
Pampanga Branch - (045) 961-7892

Sa ika-38 taon ng Banco Filipino–

Milyon-milyong Pasasalamat!

Congratulations to the Winners of the Second Monthly Draw!

1st Prize
₱1,000,000.00
Ramon Tiu / I.O.S. Marketing Corporation
Quiapo Branch

2nd Prize
₱200,000.00
Romulo Zabala
ITF: Brenda Carmona
Cubao Branch

3rd Prize
₱100,000.00
Jocelyn Velasco
Guadalupe Branch

10 Consolation Prizes ₱25,000.00 each

Keys Realty and Development Corporation
Ermita Branch

Vangie Fuentes
N.S. Amoranto Branch

Teresa Tuñacao ITF: Mary Ruth
Mandaue Branch

Marie Gaces &/or Lorelei Joy Castro
Laoag Branch

Ilocos Medical and Health Services Cooperatives
Laoag Branch

Francisco Ma. Regalado
Gaisano Branch

Virginia Maglantong
Quiapo Branch

Rachel Lilian Lao
Butuan Branch

Lolivina D. Hermoso
Iligan Branch

Arturo Samonte
Kalookan Branch

Accident Insurance worth ₱1,000,000.00
courtesy of BF General Insurance Co., Inc.

John Rex Orcia
General Santos Branch

NEXT MONTHLY DRAW: October 9, 2002

BANCO FILIPINO
Savings and Mortgage Bank
SUBOK NA MATIBAY. SUBOK NA MATATAG.®
HEAD OFFICE 101 Paseo de Roxas cor. de la Rosa St., Makati City • TEL. NO. 818-5151

A PROUD MEMBER OF
BancNet

Member: Philippine Deposit Insurance Corporation. Deposits insured up to ₱100,000.00
Member: Chamber of Thrift Banks

See posters for more details, Promo period: July 1 to December 31, 2002

Per DTI-NCR Permit No. 1217 Series of 2002

NEWLY installed Armed Forces Chief of Staff Gen. Benjamin Defensor arrives in a military helicopter in Jolo, Sulu, where AFP operations are ongoing to rescue hostages being held by Abu Sayyaf bandits. DENNIS SABANGAN

Abus free hostage

From page A1

President Macapagal-Arroyo's high-profile anti-crime campaign and added to public exasperation over widespread crime.

Col. Ernesto Boac, Army brigade commander, said the kidnappers of the four women teachers were demanding a P2-million ransom, according to a Reuters report.

"We received reports that the kidnappers had relayed their demand to local officials," said Boac. Officials of the Mindanao State University in Marawi have said they would not yield to any ransom demand.

Kidnappers freed the 15-year-old Filipino-American, Starlze Lumapas, unharmed after his family paid ransom, police said.

Nov. 29 deadline

Caraig said he was manning a Petron gasoline station in Barangay Lamion in Bongao, Tawi-Tawi, on the afternoon of Nov. 29 when eight armed men seized him.

He said his captors immediately whisked him off to a motorized banca and they sped off to an islet near Sulu.

Caraig said he and his abductors spent the night on the islet. The next day, he was tied and blindfolded, and was brought to an area, which was not familiar to him.

"I am still confused why they took me hostage," Caraig was quoted by police as saying as he was reunited with his family.

He said he had heard the gunmen refer to themselves as Abu Sayyaf members and often heard them speak in Tausug.

He said he repeatedly explained to his captors that he was a poor man and not the son of the owner of the gas station where he worked, as the bandits had suspected.

"I think they grew tired of taking care of me, of feeding me," Caraig told reporters. "They were also finding it difficult to move because of me."

The morning after Caraig's release, soldiers clashed with a group of armed men in Barangay Tandang Puti in Patikul at around 8 a.m.

Brig. Gen. Romeo Tolentino said the armed men could be the same group that escorted Caraig to Mayor Tan.

Tolentino said there were indications that the group suffered casualties, but no body was found.

Many of the soldiers fighting the Abu Sayyaf, which has been loosely linked to the al-Qaida, were trained by US forces during a six-month counter-terrorism exercises that ended in July. *With reports from AFP and AP*

Piatco PR consultant mystery . . .

From page A1

rile's insinuations.

Liongson reportedly received at least $2 million in public relations and crisis management service fees from Piatco in the last half of 2001.

Immigration records

According to Bureau of Immigration records, Liongson left the country on Aug. 23.

Sen. Joker Arroyo, who chairs the Senate blue ribbon committee investigating the controversial Piatco contract, noted that Liongson left a day before the Senate was to hold its first hearing.

"It appears that Liongson knew that he would be called and he left," Arroyo said.

He noted that agents of the National Bureau of Investigation tried to serve a summons on Liongson at his known addresses at a condominium in Wack-Wack, Mandaluyong, and in Parañaque City but failed to locate him.

According to another source, the Liongsons have five children, four of them living in the United States.

The second source noted that according to office talk at the PCA, Ms Liongson spent a month in the United States and arrived in the country only two days before her husband left.

President Macapagal-Arroyo has described insinuations that her husband has anything to do with the Piatco controversy as "very malicious."

Curious Gloria

Last week, the President said she herself was "curious" about the person of Liongson, a native of Bacolor, Pampanga.

Malacañang earlier said most of the onerous provisions in the Piatco contract were inserted during the administration of President Joseph Estrada.

Ms Liongson is a career official of the DA, having started at the Bureau of Soils and Water Management before moving to the PCA several years ago.

"She's getting on with her work as normally as she can," the first source said.

Invariably described as amiable, Ms Liongson turns 64 years old in November and is set to retire from government service.

Historic Senate vote on US bases enshrined

From page A1

The unveiling of the "Inang Laya Shrine" is expected to gather at least nine of the "Magnificent 12" senators, according to Batanes Rep. Florencio Abad, chair of the Liberal Party, organizer of the event.

The 12, also called the "Dirty Dozen" by pro-bases groups, are Estrada, Tañada, Agapito Aquino, Juan Ponce Enrile, now Vice President Teofisto Guingona Jr., Sotero Laurel, Ernesto Maceda, Orlando Mercado, Sen. Aquilino Pimentel Jr., Rene Saguisag, former Senate President Jovito Salonga and Victor Ziga.

The reunion seeks to recognize the sacrifices of "generations of Filipinos who kept the flames of freedom ablaze" and to "call for the recasting of the Philippine-US relationship from one of inequity to one that is of mutual respect and benefit."

It also seeks to honor the "Magnificent 12" senators, whose votes, according to the monument's marker, "finally ended more than four centuries of foreign military presence in the country."

"We're not asking the government to break our bond with the US with which we have deep historical and cultural ties," Abad said.

Salonga, who broke the stalemate by saying no to the treaty, will deliver the main speech. Enrile, Saguisag and Estrada are not attending the ceremony, along with President Macapagal-Arroyo, honorary chair of the Liberal Party.

Principal beneficiary

The ceremony will be held at the freeport because the Subic Bay Metropolitan Authority, which runs the freeport, is the "principal beneficiary" of the closure of the Subic Naval Base and withdrawal of US troops, according to Abad.

Before a crowd of Olongapo City and Zambales residents, the last of the US Navy ships pulled out on Nov. 24, 1992 from the naval base. US soldiers stationed at Clark Air Base in Pampanga were forced out by the eruptions of Mt. Pinatubo in June 1991.

Abad said the 1991 Senate decision remained "significant" because of a growing defense alliance between the Philippines and the United States through the Visiting Forces Agreement (VFA) and the planned Mutual Logistics Support Arrangement (MLSA).

The VFA, which the Senate ratified in 1999, allows the resumption of joint war games and regular visits of US troops to the country.

At the UP Bahay Alumni reunion, Guingona, who recently resigned as foreign secretary because of policy differences with Ms Macapagal on the presence of US troops in the country, will be the keynote speaker.

Among those who sent word that they were attending the reunion were Mercado, Aquino, Maceda and Salonga. Enrile is not attending but has sent a message. Others who said they could not make it were Pimentel and Saguisag.

Glorious moment

"While it is true that some of the individuals who opposed the renewal of the bases treaty made a turnaround and supported the ratification of the VFA, their heroism 11 years ago still deserves tribute. That was a glorious moment for the Filipino people and the struggle for independence," Bayan Muna Representative Ocampo said.

He described the reunion as "a commemorative celebration intended to draw together the main forces that stood at the forefront of the landmark struggle of Sept. 16, 1991, which resulted in the expulsion of the US military bases from Filipino soil."

"There is a need to look back and reflect upon that shining hour when the Senate united with the Filipino people in reasserting national sovereignty and independence. This is most especially crucial in these times, given the heightening presence of US troops in the country as well as plans to approve the infamous MLSA," Ocampo said.

Senators Loren Legarda and Serge Osmeña III, and former Education Secretary Raul Roco, who voted against the ratification of the Visiting Forces Agreement in 1999 together with Guingona and Pimentel, were requested to attend the activity.

The event will also be attended by other "independent-minded" members of Congress critical of the MLSA.

"Patriotic officials should push for the MLSA's deliberations in the Senate and demand that it not be treated as an executive agreement but subject to the approval of the Senate," Ocampo said. "Patriotism should be awakened and rekindled in the hearts and minds of Filipino leaders and the people."

The anniversary celebration should have been bigger last year but it took on a bigger significance this year because of the renewed American presence in the country, according to Ocampo.

He noted that the country almost got dragged into the US military campaign against Iraq because of the Macapagal administration's strong support for the US-led anti-terrorism campaign.

But because of mounting opposition, Malacañang the other day withdrew its offer to allow US military aircraft to use Philippine air space in connection with the campaign against Iraq.

The country should not have only rejected the extension of the US military bases' stay but abrogated as well the Mutual Defense Treaty of 1951 and the RP-US Military Assistance Treaty, which are being used by the administration to justify the return of American forces, according to Ocampo.

Debate on MLSA

So today, the gathering will not only remember the historic Senate vote but also see what they can do in view of the return of the Americans, he said.

"At the minimum, we could push for the submission of the MLSA to the Senate for debate," Ocampo said. Bayan Muna is preparing a resolution in the House urging the President to submit the MLSA for Senate ratification.

In the run-up to the 11th anniversary, the Pagkakaisa ng Kababaihan para sa Inang Bayan (KaisaKa) is holding a national conference outside the freeport.

More than 100 women leaders from Luzon, the Visayas and Mindanao agreed that the junking of the treaty was mainly the result of the long-drawn anti-bases, anti-nuclear struggle by Filipinos.

SBMA Chair Felicito Payumo said the Inang Laya Shrine was the SBMA's way of expressing gratitude to the people who helped revert some 20,000 hectares of water and land to the Philippine government.

The freeport, which has generated more than $1 billion in investments, now employs nearly 56,000 workers. Its export value in the last three years reached more than $1 billion.

The shrine, fronting the Subic Bay and Building 229, where the US admiral formerly held office, features mainly the image of Mother Country. A life-size sculpture also hails the contributions of the volunteers of Subic in the early days of the base conversion.

Dubbed the "Children of the Sun Returning," the sculpture was built during former SBMA Chair Richard Gordon, now tourism secretary, in 1999.

Ex-US Navy men plan Subic grand homecoming

By Ansbert Joaquin
PDI Central Luzon Desk

OLONGAPO CITY—Just as the Philippine authorities are commemorating the 11th anniversary of the Senate's rejection of a treaty that would have allowed the extension of US military facilities in Clark and Subic, two retired US Navy personnel are planning a grand homecoming in Subic next year.

The six-day homecoming on Oct. 21-26 next year will be attended by active and retired American servicemen and the families of "those who have worked, trained or relaxed at the former military bases in the Philippines," a website, specifically created for the event, announced.

On Monday, nine of 12 senators who rejected the treaty are expected to grace the 11th anniversary celebration at the Subic Bay Freeport Zone.

Organizers said former President Joseph Estrada, who is in jail on charges of plunder, former Senators Juan Ponce Enrile and Rene Saguisag would not attend.

Subic Bay Metropolitan Authority Chair Felicito Payumo said the event, which will be marked by the unveiling of the Inang Laya monument, will pay tribute to the 12 senators who have since then been known as the "Magnificent 12."

In the United States, retired Rear Adm. Dan McKinnon and retired Navy Capt. Brian Buzzell are launching an effort to host a reunion of thousands of sailors, Marines and civilians who worked at the base and those who came here even just for training or rest and relaxation.

The reunion, according to McKinnon, includes a tour of Subic, Corregidor in Bataan, Intramuros in Manila, and Olongapo City, where the goundbreaking for the Olongapo/Subic museum will take place.

Eleven years ago, about 170,000 militant protesters gathered on Senate grounds to demand the expulsion of the US bases.

Former Senate President Jovito Salonga broke the Senate impasse by voting for the rejection of the bases treaty.

Subic served as home and an overseas stopover point for hundreds of thousands of sailors and Marines and their families for over half a century after World War II. It was also vital to US military presence in the Pacific during the Korean and Vietnam wars.

"I know that there is deep affection and wonderful memories of thousands of Americans, retired sailors and Marines, also civilians, men and women who would welcome the chance to return to Subic Bay, bring their families, and see the remarkable changes (in Subic) and rekindle old friendships," Buzzell said at a press conference in Washington DC last month.

European allies take more restrained stand

From page A1

cided to take the issue once again back to the Security Council. That in our view is an important decision."

Britain has been the most unflinching ally of the United States in mobilizing international support for Bush's war on terrorism first associated with al-Qaida and now expanded and redirected toward toppling President Saddam Hussein of Iraq.

Foreign Minister Dominique de Villepin of France said Bush had "stressed the central role the United Nations must play, and this is a very good thing. We appreciate this."

In a last-ditch effort to avert a US attack, with or without European backing, President Jacques Chirac of France had proposed a two-step process by the Security Council that could lead to a formal authorization of military force against Iraq.

Chirac proposed a Security Council resolution that would give Iraq a three-week deadline for admitting UN weapons inspectors "without any restrictions or preconditions."

If Iraq rejected the return of inspectors or hampered their work, he proposed a second resolution on whether to use military force.

Recipe for chaos

Chirac has reservations about the US objective to overthrow the Saddam regime, saying that while he personally would like to see a new Iraqi government, any attempt to remove Saddam without the backing of a Security Council resolution would be a recipe for chaos in global affairs.

Bush apparently tempered his tough military intentions against Iraq after heeding European reservations, but in his General Assembly speech, the threat of US unilateral military action was clear and was accented by impatience.

In his speech, Bush went further than Chirac in the sweeping conditions he laid down to avert war.

He made no clear proposal on the resumption of UN arms inspection after it was discontinued in 1998. He laid down conditions that Iraq must meet if it "wants peace."

Iraq, he said, must disclose, remove or destroy all biological, chemical or nuclear weapons or facilities, and all illicit missiles as well. It must also cease persecution of civilians of all ethnicities and must return any prisoners still held from the 1990 Gulf War.

These conditions appear hard to meet, but in this second confrontation with Iraq, there is less unanimity between the United States and its European allies. The Social Democratic government of Chancellor Schroeder, who is facing general elections on Sept. 22, has emphatically declared that Germany would not back US military action. Germany's decision marks a sharp departure from its traditional support for US foreign policy since the end of the Cold War.

More restraint

Most European countries are taking a more restrained position even though Bush has warned that Iraq had the capability to build a nuclear bomb within a year.

Bush pushed for more stringent UN action to enforce its previous resolutions not met by Iraq, against the call for restraint by Secretary General Kofi Annan.

"When states decide to use force, there was no alternative to the legitimacy afforded but the United Nations," Annan said. "Even the most powerful countries know that they need to work with others."

This echoed European resentment over the tendency of the United States to shun the unilateral approach even on such grave security and political issues as the war on terrorism.

Spain, however, is prepared to back US military action outside of the United Nation. Prime Minister Jose Maria Aznar said that while common agreement among Security Council members would be "desirable" before any US military action against Iraq, it would not be indispensable.

Aznar was speaking in the context of the government's war on the Basque separatist group ETA. He said Spain had enjoyed US support in the fight against ETA terrorist attacks.

Aznar's comments meant a hardening of Spain's position in August when Foreign Minister Ana Palacio said that Spain "could not understand why the United States would (jump) immediately to the use of force to put an end to Saddam Hussein's regime."

Spain's position echoes somewhat the support given by the Philippine government to US-led military action in Afghanistan in view of the fact that the United States has assisted the Philippines in the fight against the Abu Sayyaf, tagged by Washington as one of the global networks of al-Qaida.

PDI paper…

From page A1

in the drive include the Andres Soriano Foundation, Petron Corp., Pan Pacific Hotel, Ayala Foundation, National Bureau of Investigation, AMA Computer College, League of Corporate Foundations, Metrobank Foundation, GenLuna Gallery, ABS-CBN Foundation, Gold Label Automobile, University of the Philippines Integrated High School, Jimenez D'arcy and the Catholic Bishops Conference of the Philippines.

So far, the top three contributors to the drive have been the Rizal High School with some 4,000 kilos; Don Bosco, more than 1,000 kilos; and Pan Pacific Hotel, 515 kilos.

Other institutions have adopted the drive as a fund-raising initiative. The Archdiocese of Manila has directed parishes to encourage public participation in the drive. In the corporate sector, Metrobank is soliciting donations in the form of newspapers from its employees in 335 branches in Metro Manila, Metro Cebu and Metro Davao for the benefit of the Metrobankers Foundation's programs for poor children, women and senior citizens.

INQUIRER president Alexandra Prieto-Romualdez said, "the response from the public has been encouraging. We hope that this yearly drive will generate awareness and interest to inspire long-term efforts and partnerships toward zero waste management."

The INQUIRER will buy old newspapers and tabloids at P3 per kilo until November. Those interested can bring old newspapers and tabloids to the FEP Printing Press loading dock, between 8 a.m. and 4 p.m. on weekdays, at 3817 Mascardo St., behind the INQUIRER building on Chino Roces Avenue, Makati. They can also have the newspapers picked up once these weighed at least 200 kilos.

For walk-in sellers in Cebu, newspapers and tabloids will be accepted at the Cebu Daily News Office between 9 a.m. and 5 p.m., Mondays to Fridays. In Davao, they can go to the FEP Printing Press. Inquiries can be made at Tel. No. 897-8808 loc. 209 (Makati), (032) 340-7970/71 (Cebu) or (084) 244-1711/12 (Davao).

COLOR SEPARATION
from your Mac/PC file!
ONLY ₱888 LETTER SIZE WITH PROOF
CALL US AT
7210383
PREPRESS STATION
Realty Investment Bldg., 195 EDSA (near Ortigas Ave.), Mandaluyong City

Mel Tiangco with some beneficiaries of Bisig Bayan.

Kahit kailan maaasahan

'Yan ang alagang Pharex

Sa simula pa lang, naniniwala na ang Pharex
na ang taos-pusong pangangalaga ay walang
pinipiling oras o panahon. Kahit kailan, maaasahan.
Isang magandang halimbawa ay si Mel Tiangco,
na matagal nang naglilingkod sa labas ng newsroom -
kahit ano pang sungit ng panahon o tindi ng trahedya.

Gaya nga ng Pharex Medicines.
Tumaas man ang presyo ng bilihin o tumama man ang kung anong krisis,
aaasahang mananatiling abot-kaya ang presyo
ng Pharex Medicines. At umaraw man o bumagyo, sigurado
ang bisa at kalidad ng Pharex Medicines. Kaya naman
noon hanggang ngayon, pinagkakatiwalaan
na ng mga doktor at pasyente ang alagang Pharex!

PARACETAMOL
CARBOCISTEINE
PHAREX VITAMIN B1+B6+B12

Presyong Tapat,
Alagang Sapat.

PHAREX Medicines

Pharex Paracetamol • Pharex Mefenamic Acid • Pharex Salbutamol • Pharex Bromhexine • Pharex Carbocisteine • Pharex Femol
Pharex Diphenhydramine • Pharex Guaifenesin • Pharex Vit. B1+B6+B12 • **Hanapin rin:** Pharex Antibiotics at Pharex Anti-TB Preparations

For further inquiries/comments, call the Pharex Hotlines: 924-2158 or 924-2170 E-mail us at pharex@pascuallab.com or write to Pharex Healthcorp. 821 EDSA, South Triangle, QC.

A wholly-owned subsidiary of Pascual

A good education for your children.

A comfortable retirement for you.

Promises you can trust Ayala Plans to keep.

Only a leader can promise to look out for your family's future. And at Ayala Plans, we never take our promises lightly, we make sure we can keep them.

Promises you can trust Ayala Plans to keep, with its commitment to sound and conservative financial management. Ayala Plans is a wholly owned subsidiary of the Bank of the Philippine Islands, the oldest bank in the Philippines and one of the largest in Southeast Asia.

Call our hotline at 753-7777. An Ayala Plans Customer Service Assistant will be available for your questions and concerns.

AYALA PLANS
Trust earned through the years

a subsidiary of the
BANK OF THE PHILIPPINE ISLANDS
A tradition of leadership

"The Securities and Exchange Com[illegible] not approved [illegible] or determined if this is [illegible] representation to the contrary constitutes a violation of the securities regulation code and is [illegible]. The [illegible] is encouraged to report immediately [illegible] Exchange Commission any misrepresentation or false or inaccurate statement."

SUERTRES 3 9 2
(In exact order)

SUPERLOTTO 6/49
2 24 3 15 43 25

SPORTS

Editor **Al S. Mendoza** ● Associate Editor **Edwin M. Villanueva**

RP sluggers rip Taipei rivals

MARK Rae Ramirez shone on the mound as the Philippines drubbed Chinese Taipel, 6-1, yesterday in the title playoff for the Asian Men's Junior Softball Championship at the University of Malaya field in Kuala Lumpur. The Blu Boys are scheduled to return to Manila today.

PBA FINALS

Pals a victory shy of title

GAME WEDNESDAY *(Philsports Arena)*
6:30 p.m.—Red Bull vs Talk N Text

By June Navarro

TALK N TEXT pounced on Batang Red Bull's rash of turnovers and individualistic plays to hammer out a 77-55 romp last night and move a victory away from ruling the PBA Samsung Commissioner's Cup at the Araneta Coliseum.

The Phone Pals again drew awesome firepower from Jerald Honeycutt and Pete Mickeal but it was their gritty backcourt personnel who forced the Thunder into costly turnovers and the league's lowest output in a championship game.

It shattered Alaska's 59 points when it lost to Purefoods in Game 1 of the 2000 All-Filipino Cup Finals.

Kenny Evans came out of his shell with 13 points and joined Donbel Belano and Gilbert Demape in providing the hustle for the Phone Pals, who now have a 3-2 edge in their best-of-seven championship series.

"We caught them flat tonight. We did a good job taking their strength away and exploited their weaknesses," said Talk N Text coach Bill Bayno, whose troops made hay on the Thunder's 21 turnovers, eight of them committed in the third quarter.

Cashing in on the Thunder's miscues and the lethargic plays of Sean Lampley and Julius Nwosu, the Phone Pals uncorked a 25-10 run that broke a 30-all count at halftime, allowing them to settle comfortably on a 55-40 advantage entering the fourth quarter.

Lampley, who had an exceptional first half, simply faded in the stretch while Nwosu was saddled by fouls late in the third, prompting Red Bull coach Yeng Guiao to bench him for most of the last quarter.

Jetlag obviously sank in as Lampley, arriving straight from Miami, Florida, last Friday to replace Tony Lang, was almost a non-factor in the final half, scoring only three of his team-high 17 points.

"I hope he'll have that jetlag until Wednesday," joked Bayno.

With the momentum now on their side, the Phone Pals shoot for their first-ever crown on Wednesday in Game 6 of their title showdown opposite the Thunder.

In the past four championships, which were all tied at 2-2, the team which won Game 5 went on to win the crown with three of them clinching the title in Game 6.

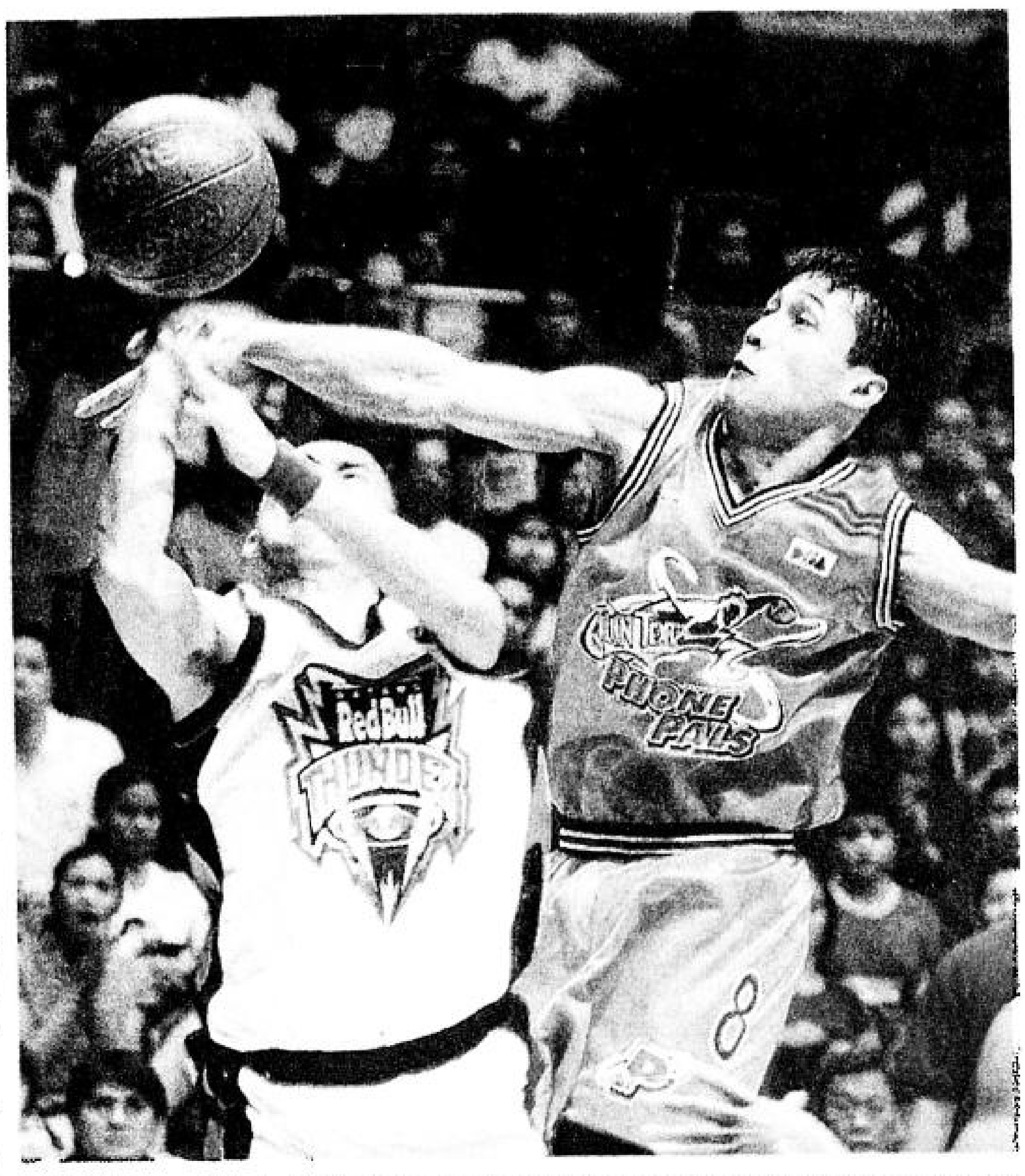
Ironically, the last team to have won Game 5 after a 2-all count and still lost the series was Talk N Text, then Mobiline, when it allowed Shell to rule the 1998 Governors Cup.

Scores:

TALK N TEXT 77—Honeycutt 23, Mickeal 19, Evans 13, Belano 8, Crisano 4, Telan 4, Pablo 3, Demape 3, Cui 0, Fran 0, Lago 0.

RED BULL 55—Lampley 17, Harp 13, Torion 7, Valenzuela 5, Locsin 4, Nwosu 4, Tugade 3, Miller 2, Villoria 0, Mendoza 0.

Quarters: 19-12, 30-30, 55-40, 77-55.



RED Bull's Jimwell Torion (left) draws a foul from Talk N Text's Patrick Fran as he drives to the basket during Game 5 of the PBA Commissioner's Cup finals last night. Talk N Text won, 77-55.
VAL HANDUMON

UE clinches twice-to-beat advantage

GAMES ON THURSDAY *(Araneta Coliseum)*
2 p.m.—UST vs La Salle (twice to beat)
4 p.m.—Ateneo vs UE (twice to beat)

By Dennis U. Eroa

SWEET-SHOOTING James Yap powered University of the East to a lopsided 76-69 victory over sluggish University of Santo Tomas yesterday, giving the Red Warriors the twice-to-beat advantage in the Final Four of the UAAP basketball tournament at the Makati Coliseum.

Yap waltzed his way to 29 points on top of six rebounds and four steals as UE put an exclamation mark to its elimination campaign. The Red Warriors finished with a second best 10-4 record and will meet third-running Ateneo (9-5) in the Final Four scheduled on Thursday at the Araneta Coliseum.

Five-peat seeking La Salle (13-1) tackles UST (8-6) in the other pairing.

"Our mission isn't finished yet. Everybody's working hard and that's the excellent thing about this team," said former UE pointguard now coach Boysie Zamar, a member of the 1985 team that gave the Warriors their last UAAP championship.

UST faced a huge challenge before the ballgame. Coach Aric del Rosario's charges must win by 22 points in order to gain the number two spot in the thrilling Final Four race.

Earlier, University of the Philippines secured sixth-place with an easy 83-67 win over tailender National University. The Maroons finished the season with a 5-9 mark, while the Bulldogs dropped to 2-12.

Scores:

UE 76—Yap 29, Artadi 10, Hubalde 10, Omiping 7, Booker 6, Tubid 6, Canaleta 4, Estrada 2, Masbang 1, Aiminario 1, Butel 0.

UST 69—Baguio 12, Luanzon 11, De Guzman 10, Viscarra 8, Espiritu 8, Hubalde 5, Del Rosario 4, Gelig 3, Manansala 2, Raterta 2.

Quarters: 25-18, 47-39, 62-51, 76-69.

Lhuillier nips Padala

CEBU CITY—Aldrin Ocanada hit a pressure-packed triple in the dying seconds as M. Lhuillier nipped ML Kuarta Padala, 86-84, to capture the Cebu Basketball League (CBL) Crunchtime crown on Saturday at the New Cebu Coliseum.

Down by one with only three-tenths of a second remaining, Ocanada picked up the loose ball then unloaded the winning basket from the top of the key.

Ocanada, a burly power forward who topscored with 20 points, was not actually set up for the three-point shot. He was fielded in by coach Yayoy Alcoseba as an option inside the paint or perimeter because he knew the Cash Forwarders are expecting an outside shot.

Mimosa gains Fed league q'finals

Standings:

Group I: 13 Mimosa, 8 Alabang, 7 Sta. Elena, 5 Mt. Malarayat, 4 Orchard

Group II: 8 Southwoods, 8 Wack Wack, 6 Valley, 6 Northwoods, 6 Eastridge Group III: 10 Forest Hills, 10 Manila Golf, 7 Canlubang, 4 Tagaytay Highlands, 4 Riviera

THE PROVINCIAL entry reached the quarterfinals ahead of the bigger names in the elite field after Mimosa routed Orchard, 3.5-.5, in a weekend of exciting matches that saw Wack Wack and Royal Northwoods figure in a tense draw in the Smart-sponsored Federation Golf League.

Visiting the Orchard territory in Cavite, the Angeles City bets showed no respect to their hosts as Kim Chang Hoi-Raymund Co (high-low), Dionisio Juan-Abe Tayag (best-ball) and Roberto Eusebio-Jau Flores (scramble) delivered the needed victories.

Mimosa improved their total to 13 points including an extra point that goes with a result of 3.5 or better. Aside from securing the first slot in the next round, Mimosa also boosted its chance of gaining one of the automatic semis seats reserved for the two teams with the best records after the eliminations.

Wack Wack and Northwoods agreed to split the point when all four matches were not completed due to darkness after a long rain delay. With the playability of the rain-drenched course in question, Wack Wack wasn't too keen on resuming play but Northwoods insisted by using a league rule that gives the host club the option to call off a match or not.

Rodel Mangulabnan-Omar Dungca won the aggregate and Danny Dalija-Boy Unson prevailed in high low for Northwoods while Wack Wack equalized through Tommy Manotoc-David Ng in bestball and Bryan Cockrell-Tetu Santos in scramble.

Jong Arcano

HIGH Octane (left) and Reigns Supreme show the way en route to a 1-2 finish for the Hermie Esguerra Stable in the Explosive Stakes. Esguerra (right photo) kisses the winner's trophy.
JESS YUSON

Hermie's horses dominate

By Edwin Villanueva

COUPLED entries are better than one.

Gallopers carrying the colors of the mighty Hermie Esguerra Stable sparkled in the rain yesterday as High Octane and Reigns Supreme finished 1-2 in the Explosive Stakes at the Santa Ana Park.

High Octane, stamping his reputation as the best 2-year-old runner today, took control of the 1,450-meter race at mid-backstretch before coasting to a four-length victory worth P600,000. Reigns Supreme then followed his stablemate home to capture the P225,000 runner-up purse.

"*Masaya tayo at maganda ang ipinakita ng mga kabayo natin*. This victory is for all the racing fans out there," said Esguerra after receiving the winner's trophy amid the deafening cheers of the huge crowd.

Completing the order of arrival in the race which served as the second leg of the Juvenile Colts Championship were Savvy Lad, Go Ichi, Arrivederci, Brute Force and Success Story. Diktador, the horse who beat High Octane in the first leg, was pulled out from the race due to injury.

High Octane (Hazm-Rosegardenqueen), skippered by Pat Dilema, clocked a fast 1:30 flat (15-24.5-23.5-27) despite the muddy track. Jonathan Hernandez handled Reigns Supreme (Hazm-Mythical Key).

Esguerra could have scored a sweep of the day's two major races but Tatler Cover (Hazm-Heretofore) failed to sustain a big rally in the Snow White Stakes (Juvenile Fillies Championship second leg) and wound up half a length behind Speed Machine.

Philracom chair Jimmy Dilag handed Esguerra the trophy. Also present at the awarding ceremony were commissioners Bobok Domingo Jr., Roger Tandiama, Vey Cruz, Jun Sevilla and Eddie Jose.

Jungolf founder to be honored

AMALIA "Mommy" Montecillo, the prime mover of the junior golf movement in the country, will be conferred the Golf Personality Award during the seventh Philippine International Golf Show at Hall 2 of the SM Mega-Mall on Oct. 4-6.

The officialdom of the Golf Distributors Association of the Philippines, organizers of the annual show, voted to honor Montecillo for her pioneering efforts in the promotion of the jungolf program that has led to a steady stream of world champions, prized amateurs and topnotch pros.

"Mommy has been a source of inspiration for budding players and all those who have been very successful in making a career out of the game can attest to this," said GDAP president Raymund Atendido.

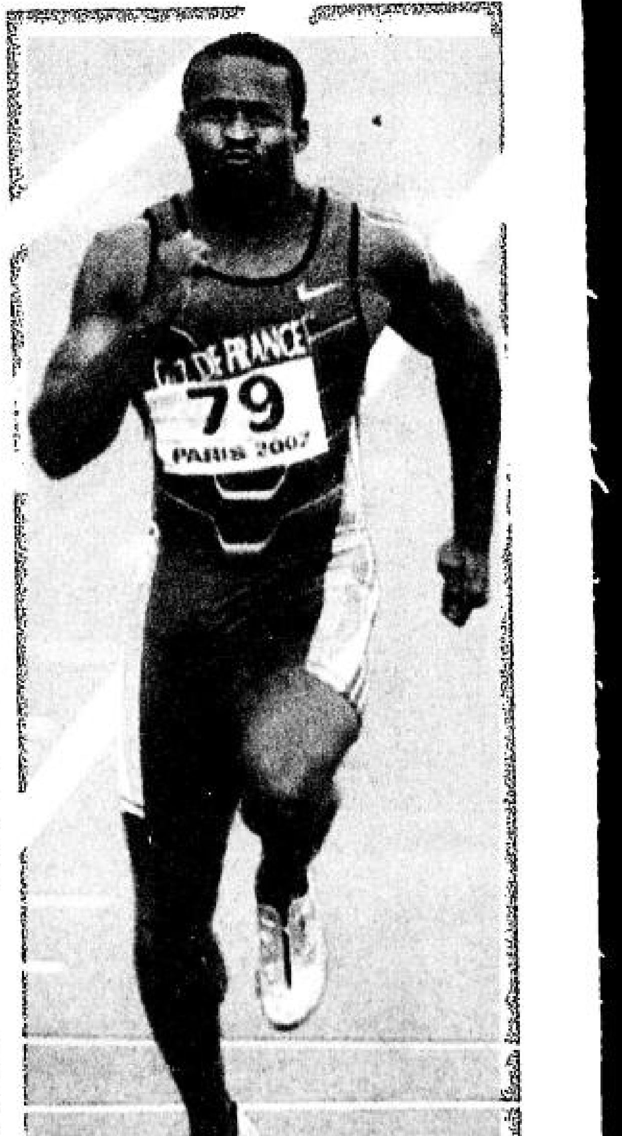
Show sponsors are Greg Norman and US Golf Kids through its distributor Planet Sports Inc., Lexber Holiday Intl., Gold's Gym, Asia Brewery, Del Monte Phils., Bravo Restaurant, Continental Airlines, Guam Visitors Bureau, Standard Chartered, JI-MAC Inc. and Casino Filipino. Quest Broadcasting, Crossover, Joey 92.3 are media partners.

SMAA season on

THE SOUTHERN Manila Athletic Association (SMAA) unveiled its 13th season recently at the St. Benedict College gym in Alabang Hills Village. The SMAA member-schools are De La Salle Zobel, Marymount, Elizabeth Seton School, St. Benedict Academy, St. Benedict College, PAREF-Southridge School, Southville International School, St. Francis of Assisi, and STI of Parañaque.

BLAST FROM THE PAST

TODAY in 1990, Edison Go shot 1365 pinfalls to bag Class A singles plum in the SJBA Open tenpin championships at the Greenlanes. Also today in 1991, Realino Indápan clocked 1 hour, 4 minutes and 22 seconds to top the Mindanao regional half marathon elimination of the 15th National Milo Marathon in Davao City.



RECORD BREAKER
American Tim Montgomery shows the form that enabled him to set a new world record of 9.78 seconds during the men's 100m final of the IAAF Grand Prix at the Stade Charlety in Paris, France, on Saturday. Montgomery, who only turned to track after injury ended his dreams of a football career, shaved .01 of a second off the mark set three years ago by Maurice Greene.
AP

Kournikova hopes dashed

By Martin Fackler
AP Writer

SHANGHAI, China—Anna Smashnova dashed Anna Kournikova's hopes of a first WTA title with a 6-2, 6-3 victory in Sunday's final of the Shanghai Open.

Kournikova ran faster and hit the ball harder than her opponent. But the 21-year-old Russian foundered on unforced errors, repeatedly hitting balls too long from the baseline and missing key net shots.

Mamiit ousted

In Costa do Sauipe, Brazil, Gustavo Kuerten of Brazil marched into final of the Brasil Open after beating Ramon Delgado of Paraguay, 6-4, 6-7 (2), 6-3, 6-3, 0-6, 6-2.

Kuerten will face Guillermo Coria of Argentina in Sunday's final. Coria beat Cecil Mamiit of the United States, 7-5, 6-2.

In Tashkent, Uzbekistan, Russia's Yevgeny Kafelnikov beat former compatriot Vladimir Voltchkov of Belarus, 7-6 (8-6), 7-5, here on Saturday to win the $550,000 President's Cup ATP event.

Naascu final Sept. 20

DEFENDING champion University of Manila and University of Makati will dispute the title in the 2002 National Athletic Association of Schools, Colleges and Universities (Naascu) basketball tournament at the Makati Coliseum.

The Hawks slammed the door on upset-conscious St. Clare College (Caloocan), 98-72, while the Wizards eliminated hard-fighting Pamantasan ng Lungsod ng Pasay, 82-71, to set up a much-awaited, winner-take-all title showdown.

The championship game is scheduled on Sept. 20.

SPORTSWATCH

Sagupaan 5-stag tilt in Pampanga

IT'S going to be another action-packed event when the 2nd Annual Sagupaan Complexor 3000 5-Stag Derby gets going this coming Friday, Sept. 20, at the Pampanga Coliseum in San Fernando City. Joining the derby to be promoted by *sabong* idol Patrick Antonio are cockers from Metro Manila like Louie Cua, Jessie Viceo, Bobby Wong, Biboy Enriquez, Raymund Velayo, Ram Lopez, Pol Estrellado, Nestor Alcala, Blandy Tolentino, defending champion Bobby Cabillon, Mario Villamor, Vic Yu, Boy de Roca, Tony Lasala, Gerry Ramos, Sonny Lagon and Mayor Nene Aguilar. To challenge them are Pampanga's veteran derbyists like Nelson Castro, Charlie Sy, Capt. Do Santos, Danny Pineda, Bong Pineda, Jing Suarez, Col. Sonny Cunanan, Mayor Ernesto Punzalan, Jun Yap, Rolan Guevarra, Nestor Salunga, Billy Valerio, Nestor Vendivil, Peter Uren, Ludy Lazarte, Mayor Carmelo Lazatin, Edgar Laxaman, Jingco Brothers, Gov. Jose Yap, Dan Garcia, Jun Garbes, Eddie Ong, Eric Lu and Birut Balatbat. At stake is a guaranteed prize of P500,000. Every champion will get one imported brood cock courtesy of Sagupaan Game farm. Entry fee is P22,000 and minimum bet is P11,000. The "fastest win" awardee will also receive P20,000, according to Antonio. Last year" winners of this special award was Jimmy Mariquit, whose entry recorded a very fast clocking of seven seconds. The derby will start at 4 p.m. on Friday..

Mandaluyong hosts Ucap meet

THE 2nd Ucap Arnis Master 7-Stag Derby unfolds this coming Tuesday and Thursday (Sept. 17 and 19) at the Mandaluyong Coliseum. Sponsors are Sagupaan Complexor 3000, Sagupaan Mite Free, Pagcor and Washout Shampoo from Lakpue Drug. Inc. Amiable sportsman Raymond Velayo, who was elected recently as the new United Cockers Association of the Philippines (Ucap) president, will host the event. Official entries must be submitted today at the Mandaluyong Coliseum, from 2 p.m. to 9 p.m. and interested parties may contact 531-4003, 531-4005, 534-4110 and 535-2341. Meanwhile, longshot entry AUT Gamefarm of Dr. A. Tuazon razed the opposition to rule the 1st Firebird 7-Stag Derby last week, by posting six wins and one loss. Runner-up finishers with 5.5 points were Maj. Bobby Doromal (Nong Bob), engineer Sonny Lagon and Mayor Joel Brillantes (Blue Blade JBB) and Louie Cua (LCC II Oct. 22 and 24).

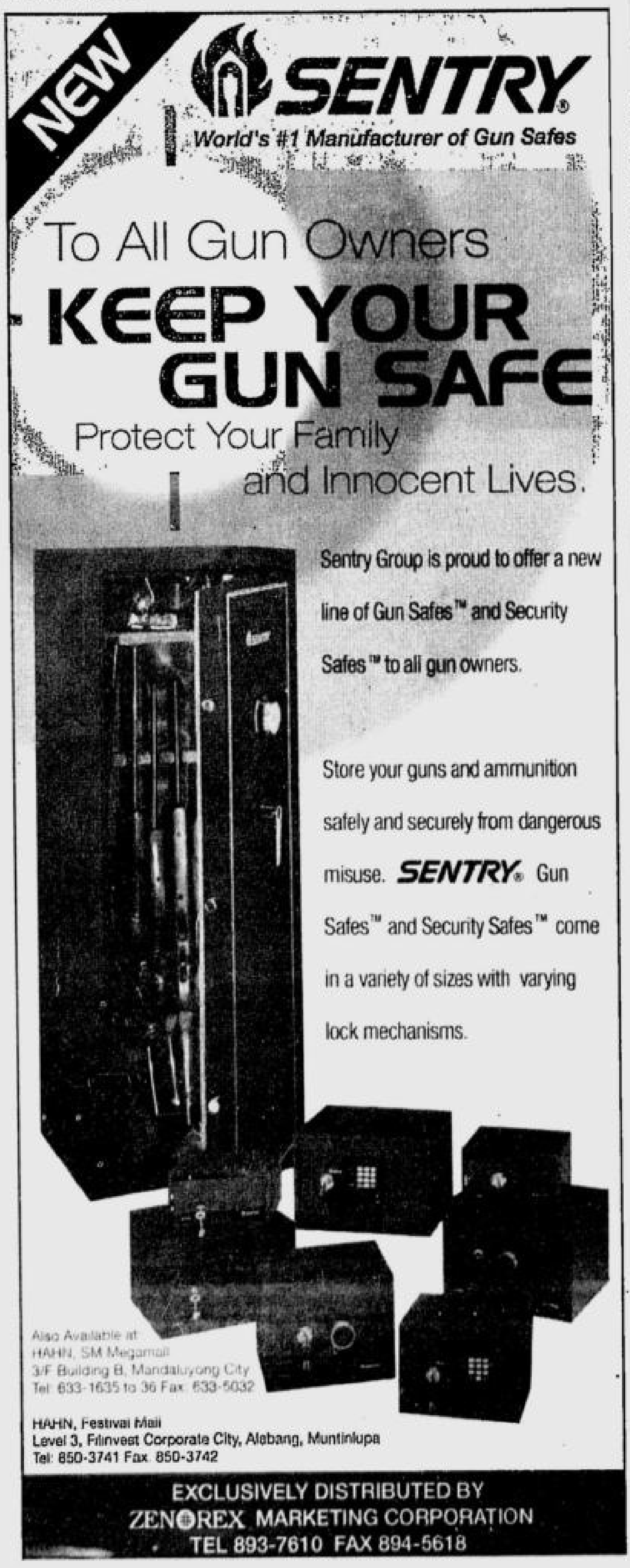
Stagwars 2002 gets going today

STAGWARS 2002 of the pioneer National Cockers Association gets going today with the staging of the NCA 7-Stag Derby at the Araneta Coliseum. Three-stag elimination fights are billed this afternoon in this season-opening derby hosted by Pampanga's champion cockers Jun and Rudy Jingco and Frank Berin for stags screened by NCA, UCAP, Balbina, NGBA, GF, Pagba and Migba. The four-stag finals will be held on Wednesday, Sept. 18. Entered are the country's foremost cocker-breeders like Big Dome owner Jorge "Nene" Araneta, Gov. Ito Ynares, Frank Berin, Firefly Group, Jingco brothers, Jet Fernando, Rudy Salud, Danding Cojuangco, James Chiogbian, Peping Cojuangco and longtime partner Esting Teopaco, Rep. Claude Bautista, Mario Villamor and Boy Jiao, Meycauyan Mayor Eddie Alarilla, Boy Primallon and Tos Reyes, Louie Cua and Joseph Sy, Boy de Roca, John Capinpin and Edgar Santos. Likewise competing are Alex Escalona and Tony Tan among others.

clarion SURROUND SIGHT
Provides Maximum Safety
Dashboard Monitor
External Camera
It's The Best For Precision Maneuvering
Clarion COACH AUDIO
24V
FM / AM Radio Cassette
FM /AM Tuner Amplifier w/ Microphone Input
FM /AM Tuner Auto Reverse Cassette Player Dual Microphone Input
Cassette Deck
Dynamic Microphone
Clarion CAR AUDIO & BEYOND
Drive Safely Fasten Your Seatbelts
First The Dating, then The Enjoyment
FM/AM Radio 6.5" In-Dash Visual Center Unit 4x40w
6.5"TV
FM/AM Radio Cassette Player 4 x 45W
FM/AM Radio CD Player 4 x 45W
6 Disc CD/CD-R/CD-RW/ VCD Changer
FM/AM Radio CD / Cassette Player 4 x 45W
FM/AM Radio CD/VCD 4 x 45W
Clarion MARINE AUDIO
Our Commitment to the Marine Industry
AM/FM Cassette or CD Player 4x 45w
Component Speaker
6 Disc Changer
Remote Control

SHOWROOM SERVICE CENTER
■ 593 McArthur Highway, 1400 Caloocan City ☎ 367-8485
■ 77 Cordillera St., Quezon City ☎ 732-8010/ 732-8012
■ Level 3 Prime Block, Tutuban Ctr., Manila ☎ 450-3415

WARNING: Only units purchased in the Philippines w/ validated Philippine Warranty Card will be serviced.



NEW
SENTRY®
World's #1 Manufacturer of Gun Safes
To All Gun Owners
KEEP YOUR GUN SAFE
Protect Your Family and Innocent Lives.

Sentry Group is proud to offer a new line of Gun Safes™ and Security Safes™ to all gun owners.

Store your guns and ammunition safely and securely from dangerous misuse. SENTRY® Gun Safes™ and Security Safes™ come in a variety of sizes with varying lock mechanisms.

Also Available at
HAHN, SM Megamall
3/F Building B, Mandaluyong City
Tel: 633-1635 to 36 Fax: 633-5032

HAHN, Festival Mall
Level 3, Filinvest Corporate City, Alabang, Muntinlupa
Tel: 850-3741 Fax: 850-3742

EXCLUSIVELY DISTRIBUTED BY
ZENOREX MARKETING CORPORATION
TEL 893-7610 FAX 894-5618

YES U SCAN!
Part 2
voted by readers
SUPER BRAND
Reader's Digest Asia
Savings ₱3,335
Savings ₱4,510

Two awesome printers.
Two exciting deals.
Get a load of these unbelievable packages when you buy any of Canon's Printer+Scanner+Inter.Net Bundles!

S100SP Special Bundle
Get all of these for only ₱4,495*:
- S100SP Canon Bubble Jet Printer
- N640Pex Canon Scanner
- 60 internet surfing hours

Actual price: ₱7,830

Features:
- Ideal family printer
- Resolution: 720 x 360dpi
- Speed: 5ppm (text pattern) 2ppm (color)

S200SP Special Bundle
Get all of these for only ₱5,195*:
- S200SP Canon Bubble Jet Printer
- N640Pex Canon Scanner and
- 120 internet surfing hours

Actual price: ₱9,705

Features:
- Compact, high performance photo printer
- Resolution: 2800dpi x 720dpi
- Speed: 5ppm (text pattern) 3ppm (color)

MECHANICS:
1. From September 16 to October 16, 2002, customers can enjoy the S100SP and S200SP printer-scanner-inter.net bundle.

S100SP BUNDLE
S100SP (₱3,095) + N640Pex Scanner (₱2,995) + 60 hrs. internet surfing (₱1,740) = ₱7,830
SPECIAL BUNDLE PRICE = ₱4,495*
SAVINGS = ₱3,335

S200SP BUNDLE
S200SP (₱4,250) + N640Pex Scanner (₱2,995) + 120 hours internet surfing (₱2,460) = ₱9,705
SPECIAL BUNDLE PRICE = ₱5,195*
SAVINGS = ₱4,510

2. To avail of Canon's special bundles, customers must surrender a photocopy of their valid ID to any of the Authorized Promo Resellers.

In Cooperation With:
inter.net

3. Customers can claim their N640Pex Scanner in any of the following redemption centers nationwide:

Canon Head Office
Marvin Plaza Bldg.,
2153 Don Chino Roces Avenue, Makati City
Tel. Nos. 812-6047, 812-6076 to 79

Warehouse & Service Center
1A Sunblest Compound, KM 23,
West Service Rd.Cupang,
Muntinlupa City
Tel. Nos. 772-5351 or 52

La Union Branch
Magdalena Peralta Bldg., Sevilla Norte,
Quezon Avenue, San Fernando, La Union
Tel Nos. (072) 242-0440 or
(072) 242-4567

Bataan Branch
Dlig Building, M. Banzon St., Balanga, Bataan
Tel. Nos. (047) 237-2151,
(047) 237-2151; 237-5733

Legaspi Branch
Door 7 & 8, CEA Building Legaspi Plaza Hotel
Lapu-lapu St. Legaspi City
Tel. Nos. (052) 214-3863 or (052) 214-3863

Cebu Branch
Door 10, 1P & 20, Free Star Arcade, Hernan Cortes St.,
Subangdaku, Mandaue, Cebu City
Tel.(032) 345-3660, (032) 345-3821

Davao Branch
301 E. Palma Gil St., Bo. Obrero, Davao City
Tel. No. (082) 227-4820, Telefax No. 222-3392

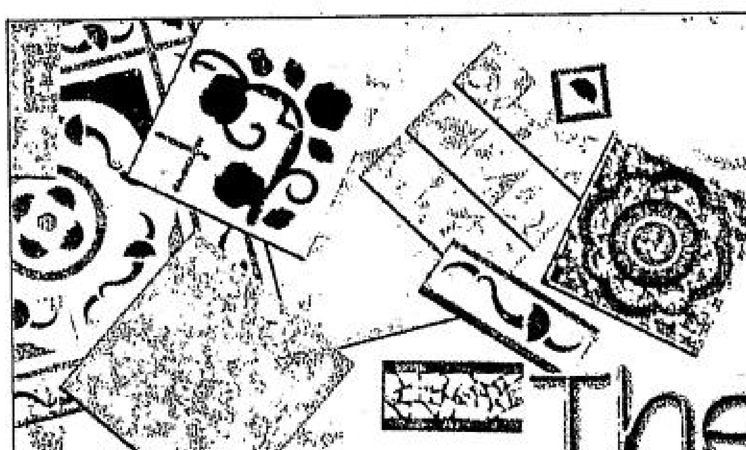
**suggested retail price for Metro Manila dealers only*
Per DTI Permit No. 3726, Series of 2002

PREFERRED PROMO PARTNERS
METRO MANILA DEALERS Accent Micro (All Branches) 634-2417, 456-1643 • Acenet (All Branches) 637-3908, 726-4276; 637-6097 • Acumax 330-7696 to 97 • Bias Edwards 434-4967 • Challenger Computer Store 809-5475 • Complink 920-8140 • Computer Fair (All Branches) 860-3829, 850-3677, 970-6871 • Columbia Computer International 564-1541 to 55 • Columbia Superstore 633-0307 to 10 • Datacore (All Branches) 726-4541, 842-1021; 920-4502, 631-7570 • Diamond Dreamchum [illegible] • Discovery Computer Store 810-5133 to 39 • Electroworld (All Branches) 638-8017 to 19, 633-1024 to 25, 800-0404, 813-6164, 524-7950, 418-6064, 927-6525 • Futuralink 925-2616 • Galaxy 8 637-6100 • John & David 911-7131 • NT ComputerMart (All Branches) 633-4690, 802-0650; 927-2607, 927-2570 • PC Access 721-9377 • PC Bodega 744-0057 • PC Chain 721-3586, 929-4043, 414-4347 • PC Click 927-2570 • PC Corner (All Branches) 420-2725, 535-5231, 805-4980 • PC Express [illegible] • PC Madness 724-6472 • PC Option 727-3913 • PC Outlet 410-2036 • PC Quarter 721-0381, 721-1051 • Perfect Byte 411-6501 • Prodata 922-0001 • Silicon Valley (All Branches) 633-1724, 812-6734, 927-6831, 800-0505 • TCA (All Branches) [illegible] • Techpoint 723-1254; 721-9948 • Universal Computer (All Branches) 721-2407, 724-6391 • Villman Computers (All Branches) 433-1224, 926-7322, 892-2222, 843-4371, 373-5978, 912-4531 • West Avenue Computer [illegible]

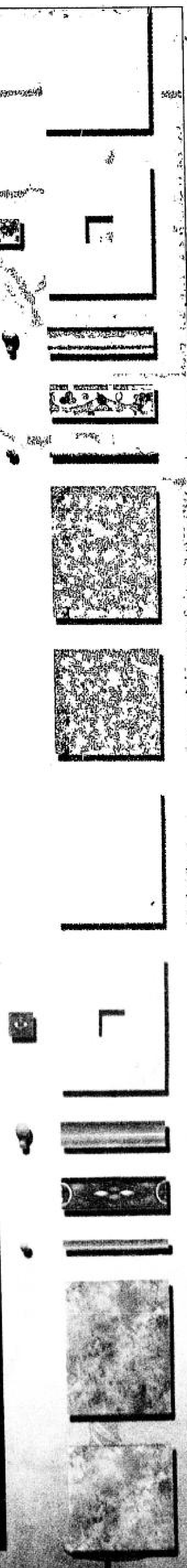
PROVINCIAL DEALERS Columbia Computer-Baguio (074) 444-7670 • Complex Computers-Baguio (074) 444-5540 • Laser Marketing-Baguio (074) 442-2474 • PC4ME-La Union (072) 888-2249 • Bitstop-Dagupan (075) 552-5089 • Villman-Olongapo (047) 224-6881 • Villman-Cabanatuan (044) 600-2000, 600-0674 • All Electronics-Naga (054) 473-3214 • Accent Micro-Cebu (032) 232-0481 to 62 • CBX Corp.-Cebu (032) 254-4724, 346-1461 to 63 • Columbia Computer -Cebu (032) 231-7354 to 57 • Electroworld-Cebu (032) 232-0751 • Lenton Marketing-Cebu (032) 412-9591 • MDR-Cebu (032) 412-4884.67 Silicon Valley-Cebu (032) 234-0219 • Thinking Tools Inc.-Cebu (032) 254-2227 • Columbia Computer-Iloilo (033) 320-9146 • Concept-Iloilo (033) 337-6874 • Delta-Iloilo (033) 336-3196 • Electroworld Iloilo (033) 320-4832 • IECC-Bacolod (034) 433-4065 • MDR-Cagayan de Oro (088) 856-8540 • Thinking Tools Inc.-Cagayan de Oro (088) 856-5959 • Columbia Computer-Davao (082) 221-1475 • Computerworld Marketing-Davao (082) 222-8251 • Digital Interface-Davao (082) 300-2902 • Emcor, Inc-Davao (082) 222-1110 • Silicon Valley-Davao (082) 207-6231 • Thinking Tools Inc.-Davao (082) 221-6006, 222-1369

CANON MARKETING (PHILIPPINES), INC.
Marvin Plaza Bldg., 2153 Don Chino Roces Avenue, Makati City
Tels.: 812-6047; 892-6449 • Fax: 812-0047
E-mail address: info@canon.com.ph • www.canon.com.ph

Canon
Technology that makes you smile



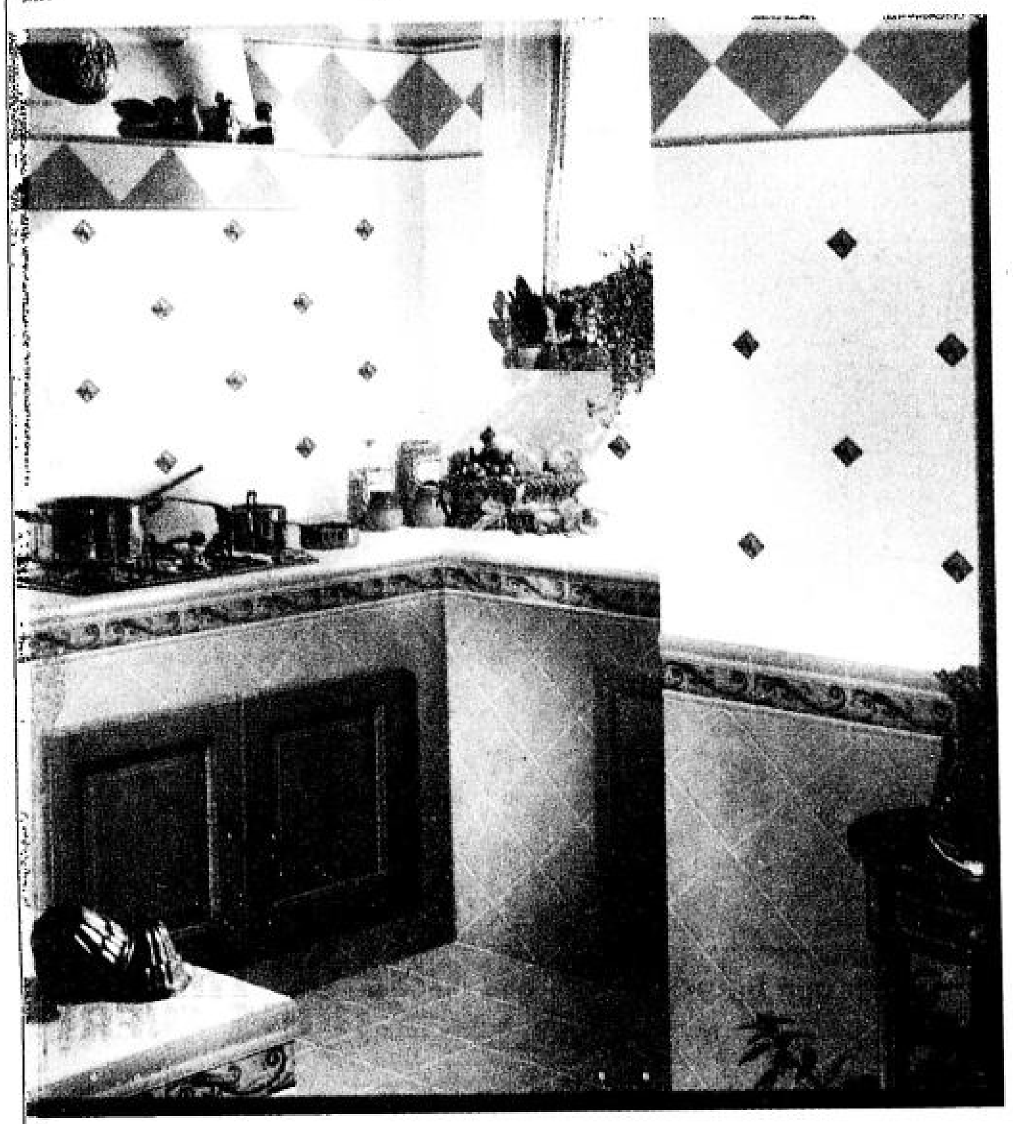
White Horse The professional in creating the best tiles



Choosing the best tiles

The mixing and matching of floor and wall tiles to blend in with the interior's concept applies to every home. These days, city dwellers often pay more attention to home decoration, but the hectic lifestyle and little knowledge about interior designing proves a disadvantage when it comes to matching of tiles.

Unlike most tile importers, White Horse is a tile manufacturer and distributor bearing its own name. Its R&D department is in the frontline of design. In the process of designing different series of floor, wall and decorative tiles, other patterned tiles are matched accordingly.



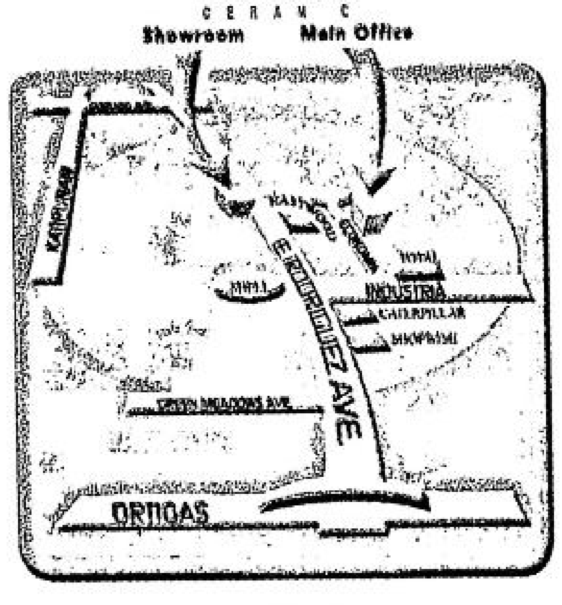
Matching wall tile series in various sizes

The full range of White Horse tiles comes complete, offering both indoor and outdoor tiles, inclusive of decorative wall tiles and other accessories. The wide variety of tiles available allows the creation of different styles in home designing. White Horse also produces numerous decorative tiles and full accessories, all made by White Horse, that brings up the full effect of tiles.

Currently, the trendiest tiles that match different shades of color are available in (20x20)cm, (20x25)cm and (30x40)cm sizes, suitable for kitchens and bathrooms. They are easy to maintain and add an elegant touch to your home. Floor tiles are available in the following sizes: (20x20)cm, (30x30)cm, (40x40)cm and (45x45)cm.

Join us in our Showroom opening on Sept. 18, 2002

WHITE HORSE
CERAMIC



WHITE HORSE
CERAMIC

Office Address:
#13 Economia St., Bagumbayan, Quezon City
Tel: **(63-2) 437-8555** • Fax: **(63-2) 437-1555**

Showroom Address:
189 E. Rodriguez Ave., Bagumbayan, Quezon City
Tel: **(63-2) 637-8555**

E-mail Address: **whitehorse@pacific.net.ph**

Trendy European designs

Floor and wall tiles cover a big proportion of area in homes. Changing any tile area entails a substantial expenditure, hence, the choice of tiles must be done carefully.

With the quality and meticulous designs comparable to that of leading tile manufacturers, White Horse tiles have the best effect to add a touch of beauty to your home. Awarded the ISO 9001 accreditation for its management system, White Horse Tiles has proven its high quality management standards as the first Asian tile manufacturer to receive such an award.

Natural-looking

Before, it was common to see uniform tiles used in home floors, however, with the advent of new technologies, tiles have become more natural looking through the random prints on each white bodied tile.

White Horse's latest (20x20)cm, (20x25)cm and (30x40)cm concept wall tiles series and (45x45)cm W-series floor tiles is a testimony of such new technology and a symbol of a more natural finish.

Irony

CLEAN LIVING

Manolo R. Iñigo

MOST Filipinos, including PSC chair Eric Buhain and chief of mission Tom Carrasco, are pinning their hopes on bowling and billiards to win the god medals in this month's Asian Games in Busan, South Korea, but isn't it ironic that these two sports which have consistently placed the Philippines in the international sports map are treated shabbily by this government?

Why did it say that? It's chiefly because the present sports incentives law, or Republic Act 9064, only grants cash rewards and other perks to medal winners of Olympic sports and quadrennial events but does not apply to bowling and billiards, which in effect, ignores the exploits of four-time World Cup winner Paeng Nepomuceno and billiards champion Efren "Bata" Reyes, who will spearhead the Philippine campaign in the Busan bash.

In my opinion, now is the time for the sports sector through Eric Buhain and Co. to prod our lawmakers, notably Bacolod Rep. Monico Puentevella, chair of the House committee on youth and sports development, to file immediately a bill that will reward Filipino athletes (and their coaches) who excel in annual events (like the World Cup and World Pool Championship) and biennial World, Asian and other international competitions of similar level and prestige. Late is better than never. I recall that a proposed bill called the "Sports Incentives and Benefits Act of 2002 was submitted by former Congressman Jose "Popit" Puyat to the committee during one recent hearing. Whatever happened to the proposal?

STAGWARS 2002. The cockfighting season heats up today with the launching of the NCA (National Cockers Association) 7-Stag Derby at the Big Dome hosted by noted cocker-breeders Jun and Rudy Jingco of Pampanga and Frank Berin of Mulawin fame.

While there are many cockfighting groups promoting the authentic Filipino sport of "sabong," the NCA is truly a breed apart because the pioneer organization is not only hosting world-class derbies but also setting aside a substantial share of its earnings to help the less fortunate members of the community, including the funding of scholarship grants to deserving students at Miriam Academy for Computer Science and at the University of the Philippines-Los Baños.

De La Hoya stops Vargas in 11th

By Tim Dahlberg
AP Boxing Writer

LAS VEGAS—Oscar De La Hoya settled a neighborhood feud and left no doubt who was the best 154-pounder (69.9-kilo) in the world Saturday night, stopping Fernando Vargas with a vicious assault in the 11th round of their grudge match.

De La Hoya knocked down Vargas for the first time in the fight with a left hook in the final round, then pummeled him along the ropes until referee Joe Cortez moved in to stop the fight at 1:48 of the round.

The end came after a fight of ebb and flow that saw both fighters take the advantage at various times before a roaring crowd of 11,425 at the Mandalay Bay hotel-casino.

De La Hoya was ahead on two scorecards and behind on the third when he caught Vargas with a left hook that exposed the chin that got him knocked down five times by Felix Trinidad.

De La Hoya not only retained his WBC title, but added the WBA title Vargas held and settled a feud between the two Los Angeles area rivals.

"Vargas was a very, very strong puncher," De La Hoya said. "I had to be patient, go to the body, feint, use combinations. The strength really surprised me."

Vargas had said he would rather die in the ring than lose and he never gave up.

Computer Problem? We come to YOU!
PCHelp HOME & OFFICE COMPUTER SERVICE
Honest and Experienced Technicians
✓ DIAGNOSTICS
✓ UPGRADES
✓ NETWORKING
✓ NEW COMPUTER SET UP
✓ SOFTWARE PROBLEMS/ INSTALLATION
✓ PRINTER/MONITOR REPAIRS
✓ MAINTENANCE
LOW SERVICE RATES JOBS GUARANTEED
for home/office service, call:
727-2222

Delasin slips to 36th

FIL-AM Dorothy Joy Delasin gave up strokes as fast as she gained them in a wild round of even-par 72 on Saturday that sent her cascading down to a tie for 36th spot after the penultimate round of the Safeway Classic in Portland, Oregon.

Delasin wasted five birdies with the same number of bogeys and with her 142 total fell 11 strokes behind new leader, Annika Sorenstam. Sorenstam fired a whopping 62 for 131 to erect a three-stroke lead over Karen Stupples with just one round to go.

Jenny Rosales, meanwhile, ended the regular season not the way she wanted it, missing the cut with a 75 for a woeful 148 aggregate.

In Shanghai, China, Danny Zarate scored a one-over-par 73 to finish tied for 22nd place in the $500,000 Volvo China Open at the Shanghai Silport Golf Club. He earned $5,600 (about P280,000). Australian David Gleeson shot a 71-272 to win the top prize of $90,000.

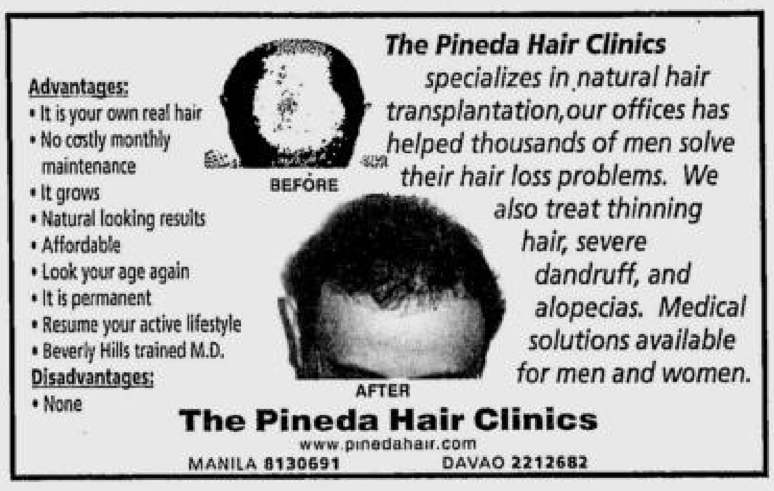
Jong Arcano

La Salle netters prevail

DE LA Salle University proved too much for University of the Asian and Pacific to prevail, 3-0, and barge into the final of the women's collegiate team event of the rain-marred 2002 Milo All-Students Tennis Championships here at the NFA Tennis Club in Batangas City over the weekend.

The Taft-based DLSU lasses thus arranged a championship showdown with Assumption College, which scored a similar 3-0 shutout over Rizal Technological University lady netters.

The original, distinctly unique kneestrap for... "JUMPER'S KNEE"
Chopat
KNEESTRAP
Preventive and Pain-Reducing Sports Medical Devices
BEWARE OF IMITATIONS!
Available at : Olympic Village, Chris Sports Plaza and other leading sports stores. Made in New Jersey, USA by Cho-pat, Inc.



The Pineda Hair Clinics specializes in natural hair transplantation, our offices has helped thousands of men solve their hair loss problems. We also treat thinning hair, severe dandruff, and alopecias. Medical solutions available for men and women.
Advantages:
- It is your own real hair
- No costly monthly maintenance
- It grows
- Natural looking results
- Affordable
- Look your age again
- It is permanent
- Resume your active lifestyle
- Beverly Hills trained M.D.
Disadvantages:
- None
BEFORE
AFTER
The Pineda Hair Clinics
www.pinedahair.com
MANILA 8130691 DAVAO 2212682

3 on 3 a huge success

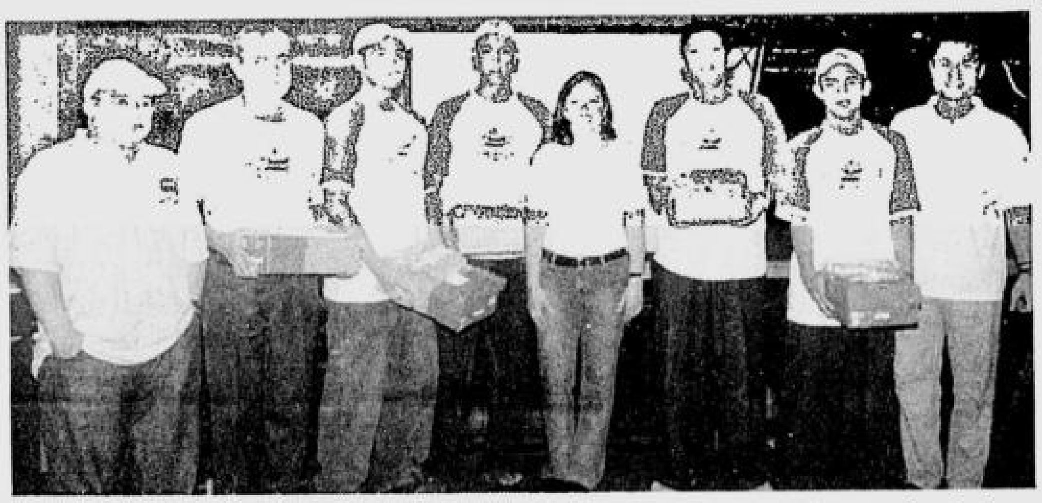
THE JUST concluded Nike 3 on 3 competition proved to be the most successful in years.

Fans not only experienced pure basketball action this year but were also introduced to the hoop mecca known as Dr. Funk's Playground ThemeWorks' president Miguel Minana and Nike officials—sports marketing manager Auty Villarama, marketing manager Colo Ventos and marketing communications executive Rely San Agustin—joined hands to create a theme that centered on Dr. Funk's Playground which was inspired by the Nike's Rucker Park and its other '70s series of advertising.

It was the first time in the nine-year history of the Nike 3 on 3 that a theme of this magnitude was incorporated to the widely-followed tournament.

But the side events were no match to the very reason why Nike 3 on 3 is the best tournament of its kind—the intense drama on the hardcourt.

San Beda College beat St. Francis of Assisi-Las Piñas via a dramatic 13-12 victory in the final on a game-winning basket by Jayfelson Agbayani at the Dr. Funk's Playground in the Activity Center of the Alabang Town Center.



MEMBERS of the victorious Nike 3 on 3 National Champion San Beda College receive their P150,000-worth of Nike gift certificates and giveaways during the awarding ceremony at the Alabang Town Center recently. Also shown are Colo Ventosa (center), marketing manager of Nike Philippines; Auty Villarama (extreme left), Nike Phils. sports marketing manager and Rely San Agustin (extreme right), Nike Phils. marketing communications executive.

Sampras, Williams sisters show might

WILSON touring pros were breaking records and making history at the 2002 US Open where Wilson rackets were used to a near sweep, winning four of the five finals.

Pete Sampras, who was 19-years-old when he defeated Agassi for his first US Open title, was then the youngest ever US Open champion. Now, 12 years later, Sampras has taken another US Open title from Agassi, this time as the oldest winner since Ken Rosewell in 1970. And the 31-year-old Sampras is still using the same Pro Staff 6.0.

It was the fifth US Open crown for Sampras who has set the record for most Grand Slam championships with 14.

The Williams sisters continued to dominate the women's bracket as they met in their third consecutive grand slam final, where Serena was victorious again. Serena, who plays with the Hyper Hammer 6.2, is the first woman since Hingis to win three of the four Slams in a year. She shares that honor with Steffi Graf, Martina Navratilova, Billie Jean King and Margaret Court.

Both Serena and Venus, who are using Hyper Hammer 4.0, have four Grand Slam titles.

BASEBALL RESULTS

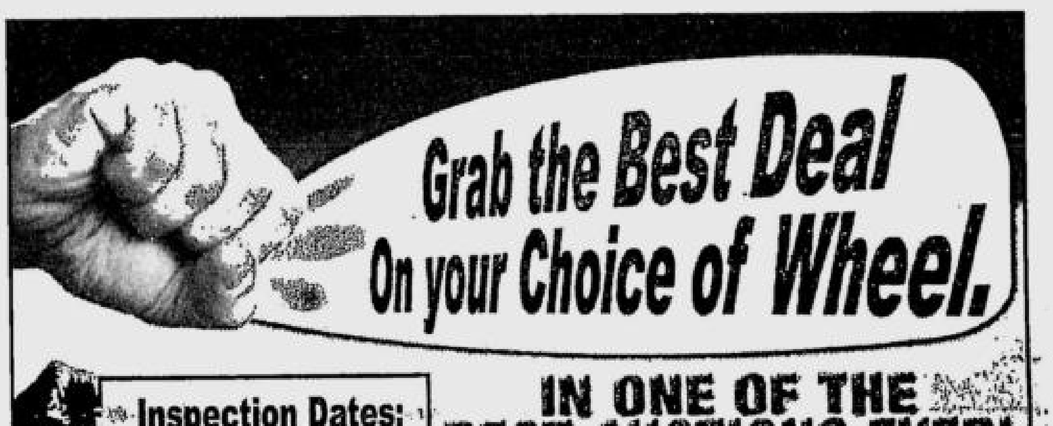
AMERICAN LEAGUE

Chi White Sox 8, NY Yankees 1; Kansas City 5, Detroit 1; Toronto 8, Tampa Bay 4; Anaheim 8, Texas 6; Boston 6, Baltimore 4; Oakland 1, Seattle 0; Minnesota 3, Cleveland 2.

NATIONAL LEAGUE

Cincinnati 3, Chicago Cubs 1; St. Louis 2, Houston 1; Los Angeles 16, Colorado 3; Arizona 5, Milwaukee 0; Philadelphia 4, Pittsburgh 1; Montreal 5, NY Mets 4; Atlanta 10, Florida 5; San Francisco 12, Sand Diego 4. *AFP*

Dress up your 2002 REVO • ADVENTURE • CROSSWIND
BUY FACTORY PRICE A.U.V. • S.U.V. • VANS • PICK-UP
MOST COMPLETE ACCESSORIES FOR A.U.V.
Now Available: ISUZU CROSSWIND X.U.V. CONVERSION PACKAGE PROMO (Pls. ask our package promo)
ADVENTURE ACCESSORIES: Rubber Side Bar, Rear Bar, Bumper Overider, Chrome Mirror, Chrome Door Handle, Chrome Tail Lite, Trunk Lid Cover, Rear Spoiler, Roof Rail.
TOYOTA REVO SPORTS RUNNER (SR) CONVERSION PACKAGE PROMO P18,000.00
Two-Tone Painting P 5,000 only
AVAIL PACKAGE PROMO !!! WRAP AROUND STAINLESS BULL BARS P 17,000 only (FRONT, SIDE, REAR)
ALSO AVAILABLE
• ADVENTURE SUPER SPORT CONVERSION P 25,000
• HI-LANDER X-TRM CONVERSION P 30,000
• FUEGO SPORTS (4X4 LOOK) CONVERSION P 25,000
WE WILL BEAT Any Price in town
KILANG 7228085 • 413-8060/77
PASAR MOBIL ACCESSORIES
ALSO AVAILABLE 2002 HONDA CR-V ACCESSORIES



Grab the Best Deal On your Choice of Wheel.
Inspection Dates: Sept. 26 & 27, 2002 9:00 am to 5:00 pm
Unreserved Public Auction: Sept. 28 & 29, 2002 starts at 9:00 am
IN ONE OF THE BEST AUCTIONS EVER!
You can buy one or take them all!
All Units are REGISTERED and with PLATES AVAILABLE!
"Layo ay hindi problema kung hanap ay TIBAY, sa SBMC maki-auction!"
No Minimum Price Public Auction
Auction Style: Parade Taxes & Duties Paid!
Prado w/ New Dashboard & Rock N Pin
Pick-up 4X4
Subic Bay Motors Corp.
Beside FSC Warehouse, Dewey Ave., Subic Bay Freeport
Tel. nos.: (047) 252-3536 / (047) 252-3003
(02) 445-2422 / (02) 443-5924 / (02) 432-9477 / (02) 983-7839
Cell. no.: (0917) 832-5164
SEAFRONT ROAD
MANILA AVENUE
SITE
SUBIC GAS
DEWEY AVENUE
KALAKLAN GATE

SPORTSTV

Compiled by L.Mangulat

GOLF: Senior PGA Allianz Championship at 2 p.m. (r-10 p.m.) on Star Sports; LPGA Wendy's Championship for Children at 5 p.m. on Star Sports; PGA Europro Tour 2002 Highlights at 9 p.m. on Star Sports.

AMERICAN FOOTBALL: NFL Insider: Play Like a Pro at 12:30 p.m. on ESPN; NFL-Oakland Raiders vs Pittsburgh Steelers at 1 p.m. on ESPN.

TAKE ADVANTAGE OF OUR
TRUCKS & HEAVY EQUIPMENT
OCT. 6-11, 2002
1994 BITELLI C100 VIBRATORY ROLLER
CAT D6C
CAT E200B
FUSO 10W DUMP
FUSO 10W TRACTOR HEAD
ISUZU ELF TANKER
ISUZU FRR WING VAN
ISUZU FRR MIXER
TOYOTA HI-ACE 4X4
TOYOTA LAND CRUISER
CALL US NOW AT: EMPIRE MOTOR SALES TEL: 920-0912 • 920-0810

3 nationwide events pave way for Asian duathlon Nov. 16-17

THREE sprint events nationwide clear the way for the Asian Duathlon Championship on Nov. 16 and 17 in Subic Bay.

This was announced yesterday by Red Dumuk, chief organizer of the ADC under the aegis of the Triathlon Association of the Philippines and the Philippine Sports Commission.

The Enervon-Danao City Duathlon Challenge kicks off the events on Sept. 21 in Danao City, Cebu, which will feature a distance of 40 km (5 km-run–30 km-bike–5 km-run) and a half-distance course.

On Oct. 6, the San Pedro USA group will be organizing the 1st Governor's Cup Duathlon Championship in Sta. Cruz, Laguna. Being prepared is a 7-km run–30 km-bike–5 km-run course to challenge participants.

The final leg of the series jointly organized by the TRAP and the Subic Bay Metropolitan Authority (SBMA), will be held on Oct. 27 in Subic Bay.

For details, call TRAP (0916-4494789, 0917-9116842 and 0920-2903171) Team RAMBO (032-2001212, 032-2001818 and telefax 031-2003030) and San Pedro USA (0920-2862195). For e-mail updates, log on to http://groups.yahoo.com/group/ridgetri.

Kenneth bows out of 'moto'

KENNETH San Andres dropped out of the WG&A Super Ferry Motocross Series after sustaining another injury during the sixth leg in Cagayan de Oro City recently.

San Andres, the "Wonder Boy" of motocross, was operated on by Dr. Jose Raul Canlas at St. Luke's Hospital due to an arm injury he sustained while negotiating a difficult double jump during the official practice round in Cagayan de Oro City.

San Andres' father, Junjun, said the young motocross champion from Caltex-KTM Racing Team will no longer see action in the seventh and final leg scheduled in Manila later this month.

Racing school Sept. 21

THE THIRD session (Circuit Car Class) of the Tuason Racing School will be held on Sept. 21-22 at the Batangas Racing Circuit in Barangay Maligaya, Rosario, Batangas.

The first comprehensive hands-on racing school in the country will be conducted by the Tuason Racing Team Oxygen, headed by two-time Karter of the Year and youngest Formula 3 driver JP Tuason and wife Jeannette. For inquiries, call Len at 531-2962 or 535-4769 or e-mail trpteam@yahoo.com or visit www.tuasonracing.com.

Now, Mitsubishi has got the
Best Rates Best Deals
with Mitsubishi Drive-it-Home Deals for the Lancer, Adventure, Strada and Endeavor XT
PROMO ENDS September 30, 2002
ADVENTURE
LANCER
Adventure
• Low Downpayment Plans for as low as P79,000 or as low as P6,713* monthly!
Lancer
• Low Downpayment Plans for as low as P109,000 or as low as P7,239* monthly!
Strada
• Low Downpayment Plans for as low as P150,000 or as low as P11,703* monthly!

Endeavor XT
• Low Downpayment Plans for as low as P100,000 or as low as P8,418* monthly!
Super Deals for Cash Buyers!

Get a Lancer, Adventure, Strada and Endeavor XT through Mitsubishi's Drive-It-Home Deals! It guarantees our lowest rates and easiest plans ever. So get ready to drive what's best for you, visit your nearest Mitsubishi dealer today.

Low Downpayment Plans | Low Monthly Plans/Zero Interest Plans (12-36mos 20-50% D/P)

	SRP	20% D/P	24 mos.	36 mos.	60 mos.	50% D/P	12 mos.	18 mos.	24 mos.	36 mos.	48 mos.	60 mos.
GL Diesel M/T	611,000	102,200	24,286	17,251	11,077	305,500	26,458	17,783	14,224	10,103	8,081	7,010
GLX Gas M/T	646,000	79,000	25,639	18,211	12,644	322,500	28,875	17,917	13,438	9,685	7,728	6,713
GLS Sport Gas	698,000	121,600	27,746	19,707	13,683	349,000	30,029	20,611	16,481	11,708	9,340	8,124
Sport Diesel	713,000	119,600	28,342	20,131	13,977	356,500	30,265	20,772	16,615	11,801	9,416	8,188
SS Gas M/T-Limited Edition	760,000	122,000	30,210	21,458	14,898	380,000	31,667	21,807	17,448	12,393	9,888	8,508
SS Gas A/T-Limited Edition	800,000	130,000	31,800	22,587	15,682	400,000	33,333	23,051	18,442	13,099	10,461	9,008
SS Diesel-Limited Edition	765,000	128,000	30,409	21,599	14,996	382,500	31,875	22,208	17,811	12,651	10,004	8,778
LANCER												
GLX M/T	620,000	109,000	24,045	17,505	12,154	310,000	26,701	18,388	14,687	10,432	8,323	7,239
GLS M/T	680,000	121,000	27,030	19,199	13,330	340,000	28,480	20,234	16,177	11,490	9,168	7,974
A/T (INVECS II)	710,000	137,000	28,223	20,046	13,918	355,000	31,726	21,777	17,400	12,359	9,861	8,580
MX (INVECS II)	790,000	133,000	31,403	22,305	15,486	395,000	33,576	23,046	18,432	13,092	10,446	9,084
STRADA												
Standard Model	994,000	160,000	30,812	20,065	19,458	497,000	43,264	29,695	23,739	16,862	13,454	11,703
ENDEAVOR XT												
Standard Model	715,000	100,000	28,422	20,167	14,016	357,500	31,121	21,360	17,076	12,120	9,677	8,418
Special Edition	725,000	125,000	28,818	20,470	14,212	362,500	31,558	21,658	17,315	12,298	9,813	8,535

All Plans Subject to Bank Approval
*50% D/P 60 months,

Z.I.P. are in bold figures (Low Monthly Plans only)

Ask us about:
Auto credit plans
Service Plus Card

See your nearest Mitsubishi dealer now!
WE'RE EVERYWHERE TO SERVE YOU!
METRO MANILA: CITIMOTORS - Makati - Tels. 892-0331 to 42 CITIMOTORS - Las Piñas - Tels. 875-1745, 873-6503, 875-1706, 875-1704 DIAMOND MOTOR - Greenhills - Tels. 727-0351 to 75, 721-0330, 724-5353 DIAMOND MOTOR - Marcos Highway - Tels 645-4601 to 05, 681-4101, 681-4133 DIAMOND MOTOR - Quezon Avenue - Tels. 372-3001 to 16, 414-9440 to 42, 414-9433 to 37 DIAMOND MOTOR - Fairview - Tels. 418-3042, 935-3731 to 32 DIAMOND MOTOR - Valle Verde - Tels. 671-0500 to 04, 671-4301, 671-4397 UNION MOTOR - Abad Santos - Tels. 251-7021 to 36, 253-1372 to 74 UNION MOTOR - Paco - Tels 563-8481 to 85, 563-8481 to 87, 563-5070, 563-5088, 563-5808, 562-7203 UNION MOTOR - Kalookan - Tels 364-20-61 to 69, 364-0147, 364-0149, 364-0422, 364-0762 MITSUBISHI MOTORS - Balintawak - Tels. 330-8901, 330-8903 LUZON: CARWORLD - Pampanga - Tels (045) 961-2601 to 03, 961-3460, 961-5809, 961-3040, 961-5820 CARWORLD - Tarlac - Tels (045) 982-5561 to 63, (045) 982-4640 CARWORLD- Marilao- Tel Nos (044) 711-2895 to 2897, 711-2469 CARWORLD - Malolos - Tels. (044) 791-6320, (044) 791-2405 to 06. Cel. No. (0918) 231-7819 CARWORLD- Olongapo- Tel Nos. (047) 224-4307 FREEWAY MOTOR - Baliuag - (044) 766-4235 to 36 FREEWAY MOTOR - Isabela - Tel. 682-8401 FREEWAY MOTOR - Cabanatuan - Tels (044) 463-1301, 463-5105 MOTORPLAZA - Calasiao - Tels (075) 517-3060, 517-5035, 517-8204 MOTORPLAZA - Urdaneta - Tel (075) 568-2502, 568-3312 MOTORPLAZA - Bauang, La Union - Tel (072) 242-0610, 705-5050 MOTORPLAZA - Baguio City - (074) 300-3571, 446 0187 SFM SALES - Lipa City - Tels. (043) 756-5522 to 25, 756 5194, 756 1018 SFM SALES - San Pablo City - Tels (049) 562-0690, 562-0001 CALEB MOTOR - Naga City - Tel Nos (054) 811-6110, 473-4056, 473-4977 VISAYAS: AVESCOR MOTORS - Bacolod - Tels (034) 435-2111 to 14, 433-0851 AVESCOR MOTORS - Iloilo City - Tels (033) 337-8466, 335-0746 MITSUBISHI MOTORS CEBU - Tels (032) 345-1233, 420-5777 MITSUBISHI MOTORS DUMAGUETE - Tel (035) 225-1428 MITSUBISHI MOTORS TACLOBAN - Tel. (053) 323-3724, MITSUBISHI MOTORS TAGBILARAN - Tel (038) 411-5815 MINDANAO: MITSUBISHI MOTORS BUTUAN - Tel (085) 815-3009 MITSUBISHI MOTORS CAGAYAN DE ORO - Tel (088) 856-1646 / (08822) 732-508 KARASIA - Davao/North - Tels. (082) 222-1111 to 13 KARASIA - Davao/South - Tels. (082) 298-1400 to 93 KARASIA - Tagum - Tel. (084) 217-3582 MINDANAO INTEGRATED-Gen. Santos - Tels. (083) 302-0580 ZAMBOANGA MOTORS - Zamboanga City - Tels. (062) 993-0786, 991-2250, 991-2138
Per DTI-NCR Permit No. 1065, Series of 2002,

MITSUBISHI MOTORS

Businessman sues Pagcor over public humiliation /A26

METRO
Editor Louie C. Camino

Caltex dismantles Pandacan tank /A27

Urban poor unite vs 'common enemy'

WASTE DEEP
The Metro Manila Development Authority chair said recycling will not work here, but it works for his young man. With a catchall plastic bag tied around his head, he gathers plastic materials from the waste in Manila Bay near the Roxas Boulevard breakwater, cleans them and sells them to recycling shops.

JESS YUSON

By Christian V. Esguerra

FERNANDO

URBAN POOR groups, backed by militants, are gathering forces against their "common enemy," Metro Manila Development Authority Chair Bayani Fernando.

The militant Sanlakas, which is backing the newly formed Metro Manila Vendors Alliance (MMVA), yesterday invited the Kalipunan ng Damayang Mahihirap (Kadamay) and the Urban Poor Associates (UPA) to join forces against Fernando, who is waging a war on all kinds of illegal obstructions on the sidewalks of the metropolis.

Another group, the Urban Poor Colloquium, a nationwide coalition of urban poor groups and non-government organizations, has threatened to back out of a United Nations urban development program to protest what it said was Fernando's oppressive policies.

"Our political divisions should not prevent us from moving toward our common goal, that is, to stop Fernando's ruthless policies against the poor," Don Pangan of Sanlakas told the INQUIRER yesterday.

The rejectionist Sanlakas and Kadamay, which is identified with the reaffirmist Bagong Alyansang Makabayan, had a similar—and rare—unification of forces at the height of the movement against deposed President Joseph Estrada last year.

In the on-going resistance to the MMDA chair's alleged "Hitleric" policies against informal settlers and illegal vendors, the MMVA and groups supported by Kadamay have preferred to stage regular but separate rallies against Fernando.

All of them, though, agree that the MMDA should give portions of sidewalks to ambulant vendors while providing decent relocation and sufficient livelihood opportunities to those who would be displaced by its clean-up campaign.

Angging Aban of UPA said yesterday that the Sanlakas invitation should not be aimed at merely gaining media mileage to strengthen the campaign against the MMDA.

URBAN POOR/A27

Cut The Heat Inside Your Car!
Multi-layered dashboard cover with UV inhibitors
- 90% Heat Reduction on dashboard
- Available for most car and van models
- Used by Transhow & Motorshow winners
- Maximizes aircon efficiency
DASHIELD
1013 EDSA (near Veterans Vil. entrance), Quezon City
Tel. nos. 372-3640 • 372-2464 • 415-7637
PATENTED

PATENTED
SURESTEP STEPBOARDS
The No-Holes Boards
MODEL: CLASSIC with COURTESY LIGHT
FREE! DASHIELD FOR EVERY SET PURCHASE AT
VNS Ventures 1013 EDSA Q.C.
Tel.#: 410-3067 / 410-3065 or 372-3640
Available for REVO, CROSSWIND & ADVENTURE

WARTS & SCARS FREE COMPLEXION!
Pay as low as P500 per Treatment
- Dark Spots
- Pigmentation
- Acne / Pimples Marks
- Post Pregnancy Marks
- Skin Whitening & Peeling
Other Services:
- Pimple/Acne Treatment
- Warts Removal
- French Technique Faciale
OPEN FOR FRANCHISING
dermi'c total'le Paris, France Skin and Body Care Center
MAKATI BRANCH 12 D Century Plaza Cond., Perea St., Legaspi Village
QUEZON CITY BRANCH Suit 315 Pasda Mansion, Panay Ave., cor Timog Ave.
For more details please call: 812-7901 / 812-8044 / 373-0614

'Fast-track Cavite LRT, ease traffic'

MALIKSI

A CROSS-SECTION of Cavite's multi-ethnic population of more than two million has asked President Gloria Macapagal-Arroyo to fast-track the long-stalled P24.6-billion peso project extending the Light Railway Transit from Baclaran to the nearby province.

Cavite's Gov. Ayong S. Maliksi, Rep. Del Abaya (1st District) and Rep. Gilbert Remulla (2nd District) and the province's 23 mayors and 23 chairs of the Association of Barangay Captains (ABCs) led in signing an open letter to the President, saying the LRT Line 1 Extension Project would solve the "monstrous" traffic problem besetting motorists and commuters on Cavite's main streets, particularly the Gen. Emilio Aguinaldo highway up to Coastal Road.

The open letter, received by the Office of the President last Friday, also carried the signatures of Vice Gov. Jonvic Renulla, members of the Sangguniang Panlalawigan, big businessmen, foreign investors, educators and leaders of civic, local transportation and non-government organizations.

Best hope

The project, which will link Baclaran and the coastal town of Bacoor in its initial phase, is a joint venture of the government and Canada-based SNC Lavalin International Inc.

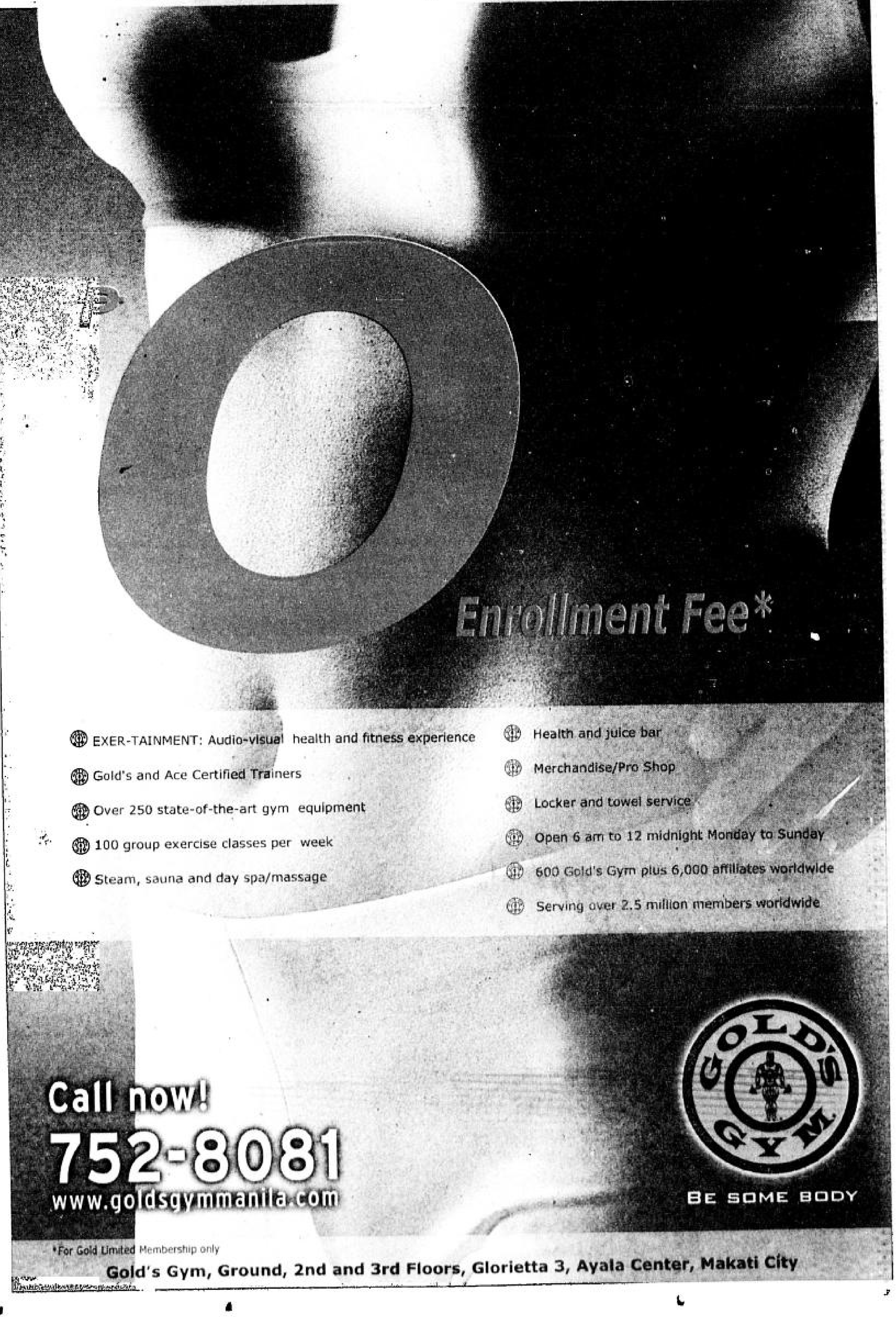
The government, Maliksi said, will

'EASE TRAFFIC/A27

WAZZZZUP?
8th day BAR • CAFE ST. FRANCIS ORTIGAS CTR. FAT SESSION INSTANT DOOR PRIZES UPON PURCHASE OF TICKET!! 9106681/6389511
Cowboy Grill BINAN, LAGUNA MIXED-UP MOODZ NO ENTRANCE FEE ☎(049)511.7268
Cowboy Grill ALABANG, LAS PINAS STREETLIFE KNIGHTS NO ENTRANCE FEE ☎801.7644
Cowboy Grill ARQUIZA ST. MALATE PERFECT STRANGERS BROWNIE/MUSIC CIRCUIT GIFTED MIND ☎525.1474
Cowboy Grill REMEDIOS ST. MALATE POWER SURGE MR. ROXY NO ENTRANCE FEE ☎521.8143
Cowboy Grill NOVALICHES Q.C. ICE KENDI J.BROTHERS NO ENTRANCE FEE ☎936.9757
LIVE STATION PETER & VANGIE FOLK SINGERS MYMP SEPT. 17 ☎373.5677 #44 WEST AVE. Q.C.
SOUND STAGE CAINTA ALAMID OPTION NINA W/ ESSENCE OUTRAGE/WALL ST. SEPT.20 682.9359/61
TIA MARIA'S JUPITER ST. MAKATI CROSSTOWN SOUTH BORDER OCT 15 ☎890.4735
TIA MARIA'S REMEDIOS, MALATE SOUL DRIVE ZINJY SOUTH BORDER SEPT.23 ☎522.0429
TROPICAL FOREST ERMITA, MANILA DYNASOULS BUY 1 TAKE 1 DAILY 5PM-8PM 400.7437-39
MONDAY, SEPT. [illegible]
PLACE UR AD AT MINIMAL COST

THE WEINSTEIN
Acousticon®
6 mos. to pay, 0% interes
#1 SINCE 1916
Also Available Used Pianos P25,000 up
1916-2002 86
LAS PIÑAS: Tel 0918-6064407 CUBAO: Tels 912-4884 / 912-4886 BACLARAN Uniwide Coastal NOVALICHES Tels 983-0800 / 936-7407 CAINTA Tel 681-7311 SAN PEDRO: Tel [illegible]-0048 BATANGAS: Fiesta Mall, Lipa City PANGASINAN: Tel (075) 522-2106 BAGUIO: Tel (074) 442-8264 DAGUPAN. (075) 515-5381 BOHOL: Tel (038) 411 4576 CAGAYAN DE ORO: Tel (088) 857-5361 LUCENA: Tel (042) 714-037 DAVAO. Tel (082) 227-7781 VISMIN Tels (082) 221-1726 / (082) 221-1727

Join us for the Grand Opening on September 19!



EXER-TAINMENT: Audio-visual health and fitness experience
Gold's and Ace Certified Trainers
Over 250 state-of-the-art gym equipment
100 group exercise classes per week
Steam, sauna and day spa/massage
Health and juice bar
Merchandise/Pro Shop
Locker and towel service
Open 6 am to 12 midnight Monday to Sunday
600 Gold's Gym plus 6,000 affiliates worldwide
Serving over 2.5 million members worldwide
*For Gold Limited Membership only
Gold's Gym, Ground, 2nd and 3rd Floors, Glorietta 3, Ayala Center, Makati City

Police vow to pin down Chika Go mastermind

By Philip C. Tubeza

THE Manila police yesterday vowed to pin down the mastermind in the assassination of former Manila councilor Chika Go even as suspected gunman Victor Macaldo Jr. is set to be arraigned today at the Manila Regional Trial Court.

Case investigator Detective Alfredo Salazar said the WPD homicide section is "doing everything to get to the mastermind."

"We need some solid evidence in this case because the person we're after is not just some ordinary citizen," Salazar said.

While Go's wife has identified an influential Filipino-Chinese businessman as the most probable mastermind in her husband's killing, Manila policemen have been tightlipped about their suspected mastermind.

The police case against Go's alleged killer Macaldo is expected to move today with his arraignment at the Manila RTC Branch 27.

But Salazar said he does not know if the case to be arraigned today is for Go's murder or for Macaldo's illegal possession of firearms.

Macaldo, of Block 8, Lot 38, Phase 2 Mary Homes Subd. Molino, Bacoor, Cavite, allegedly shot at Go's Mitsubishi Pajero while it was stuck on heavy traffic on Reina Regente Street in Binondo on Aug. 10.

Macaldo has been charged with murder and robbery with homicide. He is also facing two additional murder charges for the killing of Sta. Mesa barangay captain Diosdado Reyes on October 18, 2001 and the murder of businessman Arthur dela Rosa on March 10, also in Sta. Mesa.

Police said witnesses had positively identified Macaldo in the two killings. While he was not the one who shot Reyes, he was one of the four accomplices of the gunman.

Macaldo also admitted, in front of his lawyer, that he was also involved in Reyes' assassination, police said.

He also admitted to killing SP01 Fernando Rellenas, 44, of the Plaza Miranda police community precinct in Sta. Cruz, on May 1, police added.

CHECKS FOR CHIPS

'Humiliated' trader sues Pagcor

By Gerald Lacuarta

A VIP player at the state-run Casino Filipino has sued the Philippine Amusement and Gaming Corp. for public humiliation after he was accused of issuing bouncing checks in exchange for P5 million worth of gaming chips.

David E. So, a retired businessman of No. 37 Felipe Pike, Bo. Bagong Ilog, Pasig City, filed a complaint last Sept. 2 against Pagcor president Efraim Genuino and four officials of the Casino Filipino-NAIA, for "incriminating an innocent person," an act punishable under Article 363 of the Revised Penal Code.

Named co-respodents in the complaint filed before the Paranaque City Assistant Prosecutor Gil Savedia were Francisco Antonio, Casino Filipino senior branch manager; Ruben San Jose, operations manager; Pablo Mortel, operations manager; and Ely Sy, gaming area manager.

Source of graft

So said the practice of Pagcor of releasing chips for checks has become a source of graft by unscrupulous casino officials in the absence of standard auditing controls.

The so-called checks-for-chips facility was the subject of a Senate inquiry two years ago.

"Because these transactions are merely recorded in internal forms, they are not seen by the Commission on Audit and thus, these casino officers can do whatever they want with these checks and even appropriate for themselves the proceeds of payments," So told the INQUIRER.

So said he had become a victim of irregularities in the checks-for-chips facility, since he was made to understand that the checks he issued had already been covered by the rebates he was supposed to receive for his losses which had accumulated to about P100 million.

Players at the Casino Filipino receive a 10 percent rebate for every loss of P1 million, although this has been recently reduced to five percent.

"Now they're collecting the P5 million and I ask them, who pocketed my rebates?" So said. So said what Pagcor has are stale checks, which happens when checks are not deposited or cashed within six months after they were dated.

"These checks had been paid by way of rebates," he said. "I'm willing to go to jail if they can show the bounced checks."

Banned

Worse, according to So, the Casino Filipino at the Ninoy Aquino International Airport in Paranaque City had banned him from playing at the casino without cause and due process, and in violation of Pagcor's own charter.

So said that under the Pagcor charter, the only persons not allowed to play are government officials connected directly with the operation of the government; members of the Armed Forces of the Philippines and Philippine National Police; and persons under 21 years of age or students of any school, college or university.

"Pagcor is a government agency and Casino Filipino is a public place. How can they ban me?" So said.

Under the rules of court, public prosecutors are given 90 days to resolve criminal complaints.

So claimed that he had been rudely treated and publicly humiliated on July 27, at about 2 a.m., at the second-floor VIP room of the casino when he was interrupted at the "big table" by Sy and burly security men who asked him to stop playing and come down to the office of San Jose.

So said he went with Sy and the security men. He said he felt like he was a "notorious criminal, caught committing a crime" inside the casino as he was tightly guarded.

On the ground floor, Mortel met So and showed him a letter from Pagcor signed by Antonio, making a final demand for the payment of P5 million to cover two checks dated February 28, 2000, worth P2 million and dated March 2, 2000, worth P3 million, which were allegedly returned by China Bank due to insufficiency of funds.

"The incident is obviously intended for no other purpose except to put (me) into great shame and humiliation in the eyes of all persons present in the casino whose attention was suddenly caught by the said incident," said So in his affidavit.

> So said the practice of Pagcor of releasing chips for checks has become a source of graft by unscrupulous casino officials in the absence of standard auditing controls.

Interrupted

If it was not intended to harass and humiliate him, the demand letter could have been sent by mail or personal courier within the reasonable working hours of the day and not in the wee hours of the morning, So said.

"You do not interrupt a player in the middle of the game. This was the first time I had been treated like this at the casino," said So, who had been playing at the Casino Filipino since 1988, interrupted only from 2000 to 2002 when he stopped after a string of big losses.

So said verification with the China Banking Corp. showed that the two checks, Nos. 0112632 and 0102634 were never presented by Pagcor for payment or clearing, contrary Pagcor's claim in its demand letter that "the checks were dishonored due to lack of funds.

"On the contrary, Pagcor has never attempted to cash or deposit" said checks with the drawee bank for the same (checks) to be considered dishonored," So said. He also pointed out that the checks never registered in his statements of account with China Bank.

So's lawyers has demanded from Pagcor photocopies of the checks So had issued, including proofs that the bank had not honored the checks. But Pagcor has failed to do so, according to So, who noted that the checks were also not attached in the demand letter.

So also questioned the authority of Casino Filipino to extend loans in the form of chips, which are convertible to cash over the counter.

COA rules

So said Pagcor, under its charter, was still subject to COA rules and regulations, being a quasi-government entity. Pagcor, thus, was not allowed to grant loans or credit without COA approval, such as in the case of releasing chips in exchange for bank checks.

The practice had been the subject of a Senate inquiry initiated by then Sen. Mirian Defensor Santiago in year 2000, and a graft case filed against former Pagcor chair Alice Reyes and other top officials before the Ombudsman by a former casino manager.

Casino sources said the practice had been abused by unscrupulous casino officers in cahoots with favored players, some of whom had even reportedly cashed millions of pesos worth of chips acquired through post-dated checks.

At the end of Reyes' term, Pagcor reportedly had bad loans amounting to P300 million representing collectibles from VIP players.

SC asks Sandigan, DILG to explain Vicencio suspension

By Tina Santos

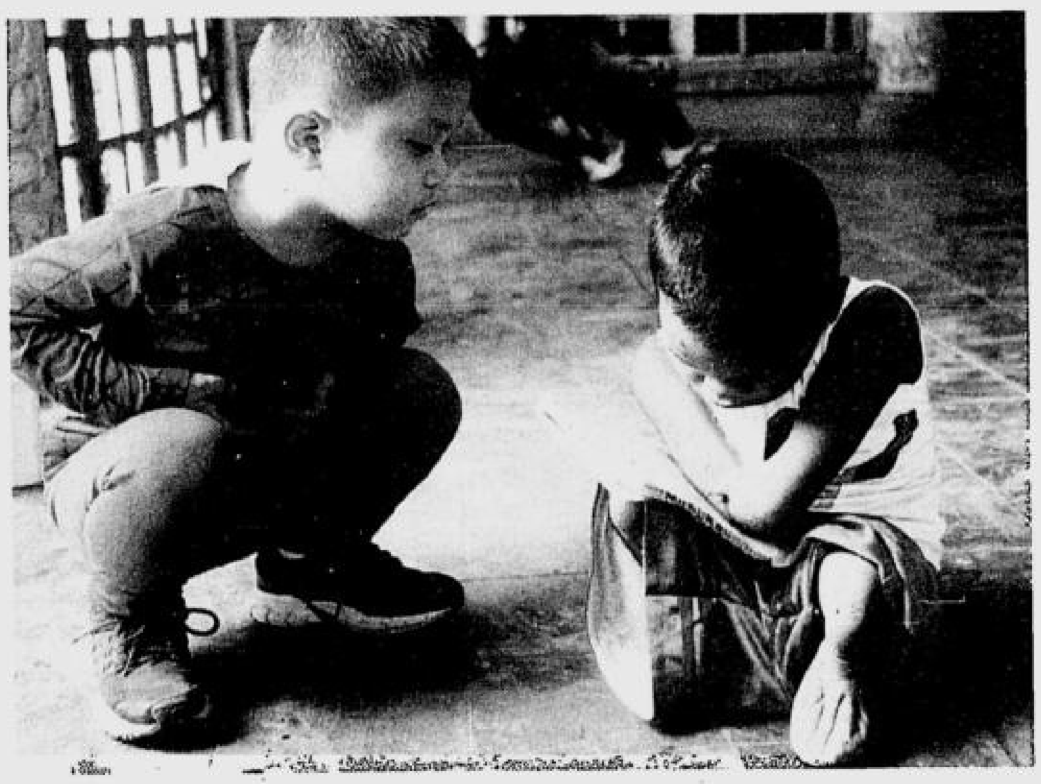
SUSPENDED Malabon City Mayor Amado Vicencio now has reason to heave a sigh of relief: The Supreme Court has ordered the Sandiganbayan and the Department of Interior and Local Government to explain why the mayor's suspension order was implemented.

In a one-page resolution, the Supreme Court gave the anti-graft court and the DILG 10 days to comment.

The resolution said that the high court would evaluate whether there is a need for the preventive suspension to be lifted or not, but it added that the two government agencies should explain why Vicencio and the four other Malabon City officials have been suspended for three months.

Vicencio filed a petition on Sept. 3 for certiorari asking for temporary restraining order on the 90-day suspension by the anti-graft court.

Vicencio stepped down from his post on Sept. 2. Vice Mayor Jayjay Yambao took over as acting mayor.



RYAN'S DREAM

EVEN IF he has no hands and only has stumps for feet, Ryan Zunio has dreams. Now a Grade I student at Wawa Elementary School, Ryan, 7, talks of becoming a teacher one day. Here, he shows a classmate that he could write his name.

JOAN BONDOC

Doc shot dead over room rent

By Christian V. Esguerra

A DOCTOR on Saturday was gunned down after he failed to return the downpayment on the rent of a room in a house he himself was renting in Parañaque City.

Jose Austria, 46, was shot in the head while his face was wrapped in a seat cover, and he was tied with his live-in partner inside their rented house in Marcelo Green Village at about 1 p.m., according to PO2 Ramil Padios.

Babyli Corea, the doctor's common-law wife, was left unharmed.

Prior to the killing, two men had gone to Austria's house to get from the victim the P11,500 downpayment a certain Romel had paid for the rent of a bedroom at the victim's two-story house, police said.

Police said that the victim had told the two men that he had no cash and asked them to accept a Rolex watch and a cellular phone in lieu of the cash until he was able to produce the money the following day.

One of the suspects then phoned Romel to relay the doctor's offer.

Police said that after the phone call, the man ordered Corea to tie Austria. The suspects then tied the victim and the woman together and wrapped their heads in a seat cover.

Police are still looking for the suspects.

METROBRIEFS

Killed in Quezon City

PEDESTRIAN Miguel P. San Agustin died a sudden but painful death yesterday morning in Tondo, Manila after a taxi allegedly hit him. But taxi driver Mark Anthony Sajer, 23, of 444 C. Batangas St. San Vicente, Diliman, Quezon City said another car hit San Agustin, said investigator SP03 Wilfredo Estomaguo, of the Western Police District-traffic section. Sajer told police a red Toyota Corolla Space Wagon first hit San Agustin, whom he claimed was hurled into his taxi.

Police said the accident occurred at 7:30 a.m. yesterday while Sajer was driving his EMP taxi (with plate number TVH-353) on the southbound lane of Road 10. Near the corner of R-10 and Chesa Street, the victim was allegedly hurled into the taxi's windshield, and the red Toyota Space Wagon drove away. The victim was apparently crossing the busy thoroughfare when the accident happened. Police said that Sajer should present solid evidence or a witness that would back his claim. The taxi driver also failed to get the other vehicle's plate number. He is now detained at the WPD traffic section. Philip C. Tubeza

Carbon monoxide poisoning

JAPANESE national Yutaka Iwamoto, 54, of North Crest Villa in Caloocan City; taxi driver Jess C. Homillano, 56, of Mercado Street, Valenzuela; Noreen G. Daley, 24, of Sabarte Road, Caloocan; and Michelle B. Roxas, 22, of North Crest Village, Caloocan were rushed to a hospital on Friday afternoon due to carbon monoxide poisoning, police said. The four were on board Homillano's taxi on Ayala Avenue corner Dela Costa St. in Makati at 5:40 p.m. when they suddenly felt dizzy. Homillano fell unconscious sending his passengers into panic. Seeing the commotion, motorists behind the taxi, then rushed the victims passengers to the Makati Medical Center. Homillano and Roxas were confined at the hospital, while Iwamoto and Daley were unharmed and only felt dizzy.

Police said initial findings by attending physicians showed that the four suffered carbon monoxide poisoning. Leila B. Salaverria

Gunned down during holdup

TAXI DRIVER Frederick Klunicala, 32, of Lot 8, Block 3, Ciudad Grande, Pasig City, died after holdup men shot him in the nape on Friday night in Quezon City. The victim was driving his Tamaraw FX when the holdup happened. The other victims of the holdup--Rhea Lombera, 21, of San Andres Bukid, Manila; Nida Asim, 30, of Dona Juana Bldg., 4 2nd St., Barangay Holy Spirit, Quezon City; and Aileen Fornelos, 21, of Phase 10-A, Package 3, Lot 44, Bagong Silang, Caloocan City- - filed their complaint at the Central Police District Criminal Investigation Unit to file their complaint. Police said the victim was driving his FX taxi with the passengers on board the vehicle along Commonwealth Avenue in Quezon City at 6:45 p.m. when the suspects, who posed as passengers, announced a holdup.

When one of the female passengers jumped out of the vehicle, one of the suspects shot the victim once in the nape. The vehicle stopped only after it rammed into a street gutter. The suspects then divested the passengers of their cash and valuables and escaped. Alcuin Papa

THE DAILY GOSPEL

Monday, September 16, 2002
24th Sunday in Ordinary Time

1st Reading:	1 Cor 11:17-26, 33
Gospel:	Lk 7:1-10

When Jesus had finished teaching to the people, he went to Capernaum.

There was a captain whose servant was very sick and near to death, a man very dear to him. So when he heard about Jesus, he sent some elders of the Jews to persuade him to come and save his servant's life. The elders came to Jesus and begged him earnestly, saying, "He deserves this of you, for he loves our people and even built a synagogue for us."

Jesus went with them. He was not far from the house when the captain sent friends to give this message, "Sir, do not trouble yourself for I am not worthy to welcome you under my roof. You see I didn't approach you myself. Just give the order and my servant will be healed. For I myself, a junior officer, give orders to my soldiers and I say to this one: 'Go,' and he goes; and to the other: 'Come,' and he comes; and to my servant: 'Do this,' and he does it."

On hearing these words, Jesus was filled with admiration. He turned and said to the people with him, "I say to you, not even in Israel have I found such great faith." The people sent by the captain went back to his house; there they found that the servant was well.

Commentary

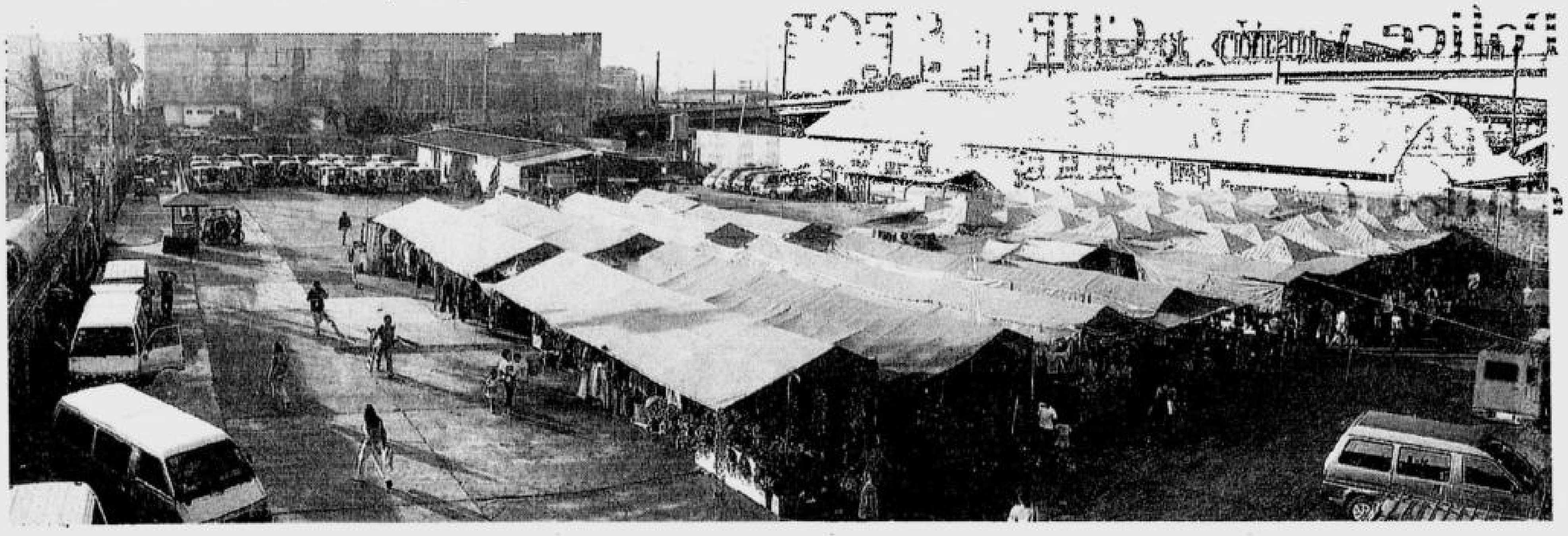
Our Catholic liturgy has immortalized this centurion by adopting his saying in our communion rites. He must have been a God-fearer, a non-Jew who was sympathetic to the Jewish faith but unwilling, for example, to undergo certain practices like circumcision, which was considered then by the pagan Greeks and Romans to be a mutilation. Evidently he was highly esteemed by the leaders of the Jewish community of Capernaum to warrant a delegation on his behalf. Word must have reached him about all Jesus was teaching and doing. Realizing that Jesus would, indeed, grace him with a visit, he professed his faith in Jesus' power to heal even from a distance. His word was truly effecting what was uttered. Do we believe in the power of God's word to heal us?

Claretian Publications Inc., 8 Mayumi St., UP Village, Diliman, Quezon City, UP P.O. Box 4, Diliman, 1101 Quezon City; Tel.: 921-3984; Fax: 921-7429; E-mail: claret@cn1.net; Websites: http://www.bible.claret.org (Claretian Publications Inc.) & http://missionaries.claret.org (Claretians in the Philippines)

SUPREME COURT DOCTRINES

CIVIL LAW (LAND TITLES AND DEEDS)—Landowner with registered title to land holds title free from all encumbrances not noted in the certificate title—As a general rule, every person dealing with registered land may safely rely on the correctness of the certificate of title and is no longer required to look behind the certificate in order to determine the actual owner. To do so would be contrary to the evident purpose of Section 39 of Act 496. This rule is, however, subject to the right of a person deprived of land through fraud to being an action for reconveyance, provided the rights of innocent purchasers for value and in good faith are not prejudiced. An innocent purchase for value or any equivalent phrase shall be deemed, under Section 38 of the same Act, to include an innocent lessee, mortgagee, it should not be required to conduct an exhaustive investigation on the history of the mortgagor's title before it could extend a loan. Respondent, however, is not an ordinary mortgagee; it is a mortgagee bank. As such, unlike, private individuals, it is expected to exercise greater care and prudence in its dealings, including those involving registered lands. A banking institution is expected to exercise due diligence before entering into a mortgage contract. The ascertainment of the status condition of a property offered to it as security for a loan must be a standard and indispensable part of its operations. [Citations omitted.] [Justice Panganiban, Third Division, Cruz v. Bancom Finance Corporation, G.R. No. 147788, March 19, 2002]

DIGEST BY R.B. VERA



BANKING SOLUTION
For the safety and convenience of commuters who pass through Mandaluyong City every day, the UCPB converted a vacant lot it owns in Barangay Highway Hills near the corner of Edsa and Shaw Boulevard into a public transport terminal, complete with public toilets, lights, fences and security guards. Two groups of vendors leased a section of the terminal where they put up "tiangge" stalls. The bank said the project is part of its thrust to convert acquired assets into earning assets.

Caloocan 'Police Express'

AS PART of its war on crime in the city, the Caloocan police has launched "Police Express" and deployed additional officers to ensure the safety of mall shoppers.

Caloocan police station investigation and intelligence division chief Supt. Dionisio Borromeo said Police Express provides quick police response to reports on unscrupulous individuals victimize shoppers, particularly at the Ever Gotesco Grand Central.

Police Express is a brainchild of Caloocan City police chief Supt. Benjardi Mantele

Tina Santos

'Ease traffic, fast-track Cavite LRT'

From page A25

spend nothing on the project.

Maliksi said the LRT Line 1 Extension Project has already seen three Presidents, starting from the Ramos administration, as well as passed through the same set of government line agencies for review during the term of former President Joseph Estrada and the incumbency of President Macapagal-Arroyo.

The signatories told Ms Arroyo in their open letter that she is their "best hope to get the LRT Line 1 Extension Project moving again especially after you announced the project in your first SONA (State of the Nation Address)."

Early this year, the memorandum of final implementation agreement regarding the project was signed in Malacañang.

Authorities, according to Maliksi, had announced that the construction of the extension project would start middle of the year.

"It's already September and there's no official word yet on when construction will begin," said Maliksi. "We Caviteños are getting impatient. After all, we see it as one sure solution to our daily traffic problems."

Extended

Maliksi said Cavite was not covered by the first memorandum of agreement signed on Nov. 16, 1997 by the government-owned and -controlled Light Rail Transit Authority and SNC Lavalin.

The original MOA, he explained, considered the extension of the existing LRT system from Baclaran station southward to service only the surrounding built-up areas such as the cities of Pasay, Las Piñas and Parañaque.

Recognizing the importance of an efficient mass transport system to the continuous economic development of an area, Maliksi, who was then mayor of Imus, pushed hard for the inclusion of Cavite in the project and succeeded.

He said another MOA signed on March 20, 2002 set the extension of the project to Cavite in three phases.

Phase 1 will link Baclaran to Bacoor, a distance of 12 km; Phase II will connect Bacoor to Imus, 4 km; and Phase III will span the 11-km distance between Imus and Dasmariñas.

Preliminary studies indicated that nearly one million vehicles used the coastal corridor nearly. The studies said the LRT Line 1 Extension could potentially serve up to 560,000 people daily in its first year of operation.

The load, the same studies pointed out, could increase to more than 650,000 passengers daily in five to 10 years.

Sanggunian, mayors

The other signatories to the open letter, a copy of which was also sent to the LRT Administration and the Department of Transportation and Communication, include Cavite Sangguniang Panlalawigan majority leader Dominic Tolentino and members Strike Revilla, Cesario del Rosario, Rafael Rodriguez, Doy Sanchez, Alex Advincula, Iluminada Silao, Hilda Mendoza, Hermogenes Arayata III, Francisco Mendoza Jr., Bernard Michael Bautista, Arleen Arayata and Jose Roel Hernandez.

The mayors who signed the letter are Ruben Madlangsacay of Silang; Mayor Totie Paredes, Cavite City; Jessie Castillo, Bacoor; Hit Poblete, Kawit; Dionisio Torres, Noveleta; Renato Abutan, Rosario; Melencio Sagun, Trece Martires City; Roy Loyola, Carmona; Pidi Barzaga, Dasmariñas; Walter Echevarria, GMA; Dencito Campana, Gen. Trias;

Homer Saquilayan, Imus; Francis Tolentino, Tagaytay City; Virgilio Varias, Alfonso; Raymundo del Rosario, Tanza; OJ Ambangan, Amadeo; Danny Bencito, Gen. E. Aguinaldo; Lope Tepora, Indang; Filomeno Maligaya Mendoza, Mendez; Efren Nazareno, Naic; and Conrado Lindo, Ternate.

ABC, business

Also signing the letter were ABC presidents Cecilia Miranda (Silang), Rodolfo Picache (Cavite City), Avelino Solis (Bacoor), Ricardo Esguerra (Kawit), Emiliano Escano (Noveleta), Emelino Columna (Rosario), Ricardo Perdito (Trece Martires City), Vernie Ortiz (Carmona), Cresenciano Encabo (Dasmariñas) Alfredo Salem (GMA), Bayani Parin (Gen. Trias), Apolonio Ravelo (Imus), Reynaldo Hernandez (Tagaytay City), Romeo Cosino (Alfonso), Antonio Arnesto (Tanza), Misetos Villanueva (Amadeo), Anselmo Calingasan (Gen. E. Aguinaldo), Armando Cordial (Indang), Ernesto Tampis (Magallanes), Vergel Malimban (Maragonson), Vergilio Hernandez (Mendez), Dr. Rodolfo Villar (Naic) and Alberto Bersamina (Ternate);

Nobou Fujii, president of Cepza Investors Association; Brig. Gen. Joseph Espina (ret.), administrator of Gateway Business Park; Apolinar Aure, president of Cavite Chamber of Commerce and Industry; Mario Alinsod, president of Imus Bankers Association; Narciso Nato, administrator of First Cavite Industrial Estate.

Joven S. Joya, Contributor

'Marikina world-class'

"WITH Ma'am MCF around, Marikina is definitely well on its way to breeding world-class Marikeños."

MCF is Marikina Mayor Marides C. Fernando, and the one applauding her is one of the city's public school teachers.

"Marikina blossomed into the cleanest city that is well-managed under the care of former mayor and current (Metro Manila Development Authority) Chair Bayani "BF" Fernando," Nelly C. Conde of Marikina's Tañong High School tells the Inquirer. "It is no wonder that even President Gloria Macapagal Arroyo recognized his capabilities."

MCF is the MMDA chair's wife.

Conde notes that before classes opened last June, the city government launched the "Speak English" campaign." Streamers that said "Let's speak English for global competitiveness" were "constant reminders of the city government's desire for a world-class Marikina," Conde says. "This drive has the support of the academe headed by Dr. Jerome G. Mendoza, the school's division superintendent of Marikina City.

"We are learning English so that we can understand the world and the world can understand us," the high school teacher adds.

Caltex dismantles Pandacan tank

CALTEX Philippines has begun dismantling one of its biggest and newest diesel tanks in the Pandacan oil depot in Manila.

The tank being dismantled has a storage capacity of 36,000 barrels or at least 20 percent of the company's diesel storage capacity, according to a Caltex statement.

It said this is the first of the six tanks representing Caltex's share of the 28 storage tanks, including the three LPG spheres which the industry identified for demolition in the memorandum of understanding (MOU) signed with the Department of Energy and the City of Manila last June.

The demolition of the tanks will result in the agreed 40 percent down-scaling of the existing collective storage capacity at the Pandacan terminal, the oil firm said.

The tanks to be demolished have been so selected in order to preserve the current level of fuel supply reliability for the market being presently served by Pandacan and to further enhance the safety of the complex even beyond internationally accepted standards for safety and risk.

"We have begun preparations for the decommissioning process as early as August," Caltex Pandacan terminal manager Ramon Macalalad said in the statement. "Our target is to remove the first two tanks by end-September and the remaining tanks before the end of 2002."

The six tanks have a combined storage capacity of 69,000 barrels, Caltex said. The total cost to remove the tanks is estimated to be at least P50 million, it added.

The statement quoted Caltex country chair Timothy D. Leveille as saying, "While we wish to remove the tanks as quickly as possible, we are also being very careful and will take all necessary precautions to ensure that the removal of the tanks is done safely and that the supply of fuels and lubricant products to our customers continues without any interruption.

"Even though our discussions with Petron and Shell on the commercial and operational aspects of the scale-down and joint operation in Pandacan have not been concluded, we felt it was important to proceed with the scale-down over the part of the Pandacan facility which we control."

Urban poor unite...

From page A25

"More importantly, we should all share a common advocacy and really work hard for it," she said.

Another key issue which would have to be settled if the urban poor groups decide to unite is Iloilo Rep. Augusto Syjuco's "interference."

The lawmaker has thrown his support behind illegal vendors and even joined a rally staged by Sanlakas and the MMVA at the MMDA compound in Makati City.

"As much as possible," Kadamay president Carmen "*Nanay* Mameng" Deunida said on Friday, "we don't want any politician to interfere and use us for their political ends."

Pangan argued: "There are two kinds of politicking—one that can help and the other that cannot. We don't mind Congressman Syjuco joining us. No strings attached."

The Urban Poor Colloquium (UPC) said it would boycott next month's launching of the Global Campaign for Secure Tenure of the United Nations unless Fernando eases up on his drive to rid the metropolis of squatters and illegal vendors.

Republic of the Philippines
City of Manila
OFFICE OF THE CITY TREASURER

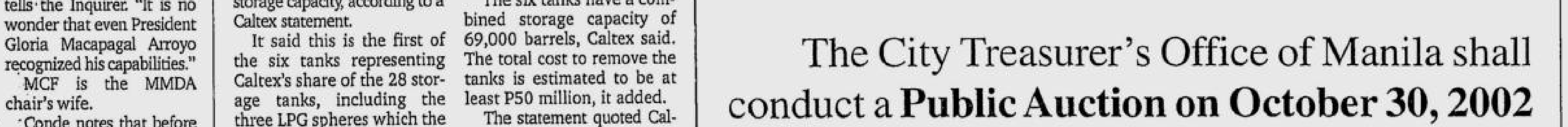
PUBLIC ANNOUNCEMENT

The City Treasurer's Office of Manila shall conduct a **Public Auction on October 30, 2002 at 10:00 a.m. at the Rodriguez Hall of the City Hall, Villegas St., Ermita, Manila.** Pursuant to the provisions of the Local Government Code of 1991, Real Properties certified to be delinquent in the payment of real estate taxes as of December 31, 2001 shall be sold to satisfy delinquent taxes, penalties and cost due thereon.

Kindly pay your realty taxes to avoid inclusion of your property in the Public Auction.

September 6, 2002.

LIBERTY M. TOLEDO
City Treasurer


WIN THIS CAR
Ford
Xtreme Wheels
Xtreme Deals
Promo period: Aug 10- Dec. 10, 2002
See posters for details.
BUY AOC
eyes value.
monitors
AOC Monitors are available at all leading computer stores nationwide.
Plus! Over 200 consolation prizes@stake
PER DTI-NCR PERMIT #2012 SERIES OF 2002

ENTERTAINMENT

Editor **Louie C. Camino**

Chairman Bong to Cebu mayor: Why pick on me?

RAIDER REVILLA in a recent operation in Valenzuela City in Metro Manila.

VAL HANDUMON

ACTOR Ramon "Bong" Revilla Jr., stinging from Cebu City Mayor Tomas Osmeña's criticism of his anti-piracy campaign as chair of the Videogram Regulatory Board, accused the southern city leader of dragging the actor's "name and office in a political gimmick."

Osmeña, according to an INQUIRER Visayas Bureau report last week, withdrew his support for the VRB campaign and accused Revilla of using the campaign to promote his political career.

"I won't go out of my way . . . just (to) make somebody senator of the Philippines, the bureau quoted Osmeña as telling reporters in Cebu City.

Revilla had visited Cebu last month and had been photographed crushing confiscated pirated CDs, VCDs and DVDs.

In a statement, Revilla said "the mayor is clearly confused."

"I was in Cebu two weeks ago," Revilla said in his statement. "In fact, I paid a courtesy call on the good mayor. Despite his rude remarks against me and my staff during that visit, I even invited him to join the launching of our program in Cebu. He declined and made an excuse saying he doesn't believe in the anti-piracy campaign.

"Now, probably after realizing the dire effects of his statements, he tries to rewrite the story and turns the tables on me," said Revilla's statement.

The star of action movies and a TV sitcom clarified that his role as the VRB chief stemmed from his desire to help the dying motion picture industry.

He said that if his goal were just to get elected to the Senate, "he would just have chosen a different field where he would have no detractors and where his responsibilities would not entail putting his foot down against some sectors," the statement said.

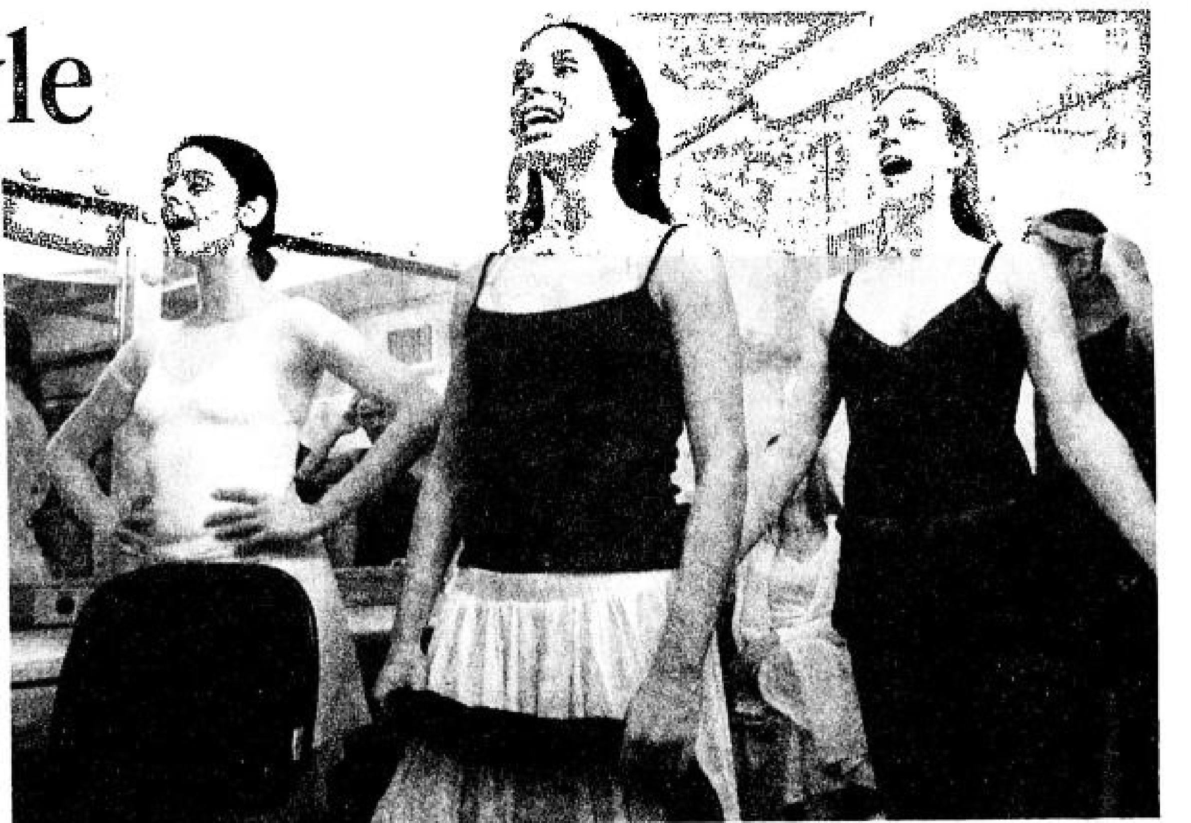
He said Mayor Osmeña's "demand for the VRB to license vendors of illegal videograms, with complete disregard for existing laws, rules and regulations, (is) not possible and (is) out of the question."

"Of all people, I did not expect the good mayor to ask me to ignore laws just to accommodate his image-building in Cebu, in the face of recall proceedings against him," Revilla said.

He said in Filipino, "He is facing many problems in Cebu, where his own constituents want him to step down, but he decided to pick on me."

Revilla added that the VRB, in the two months since he took over as chair, has confiscated 4.5 million pieces of pirated CDs, VCDs and DVDs, six replicating machines, accessories, parts and materials, "all estimated to cost almost P2 billion."

Broadway, Brazilian style



SOUTH AMERICAN BROADWAY. Dancers practice inside the dressing room priot to a rehearsal of the Brazilian production of Broadway's "The Beauty and the Beast" in Sao Paulo.

SAO PAULO, Brazil—As the house lights dim, the 20-piece orchestra launches into the prelude to "Belle" and a darkened castle appears, as if by magic, on stage left.

Moments later, an enchantress transforms a handsome prince into a hideous monster and the inhabitants of a mythical French village begin to sing—in Portuguese.

It looks like Broadway, but it's not.

It's "A Bela e A Fera" or "Beauty and the Beast" Brazilian-style.

Broadway musicals are catching on big in South America's largest city, playing to packed houses and critical acclaim.

"I don't know about the other countries, but here in Brazil we could be seeing the birth of a new theatrical tradition, thanks to these musicals," explains Hamilton Figueiredo Saraiva, head of the University of Sao Paulo's School of Dramatic Arts.

Brazilian theater has long been the province of TV actors, taking time off from immensely popular prime-time soap operas to hone their skills on stages in Rio de Janeiro and Sao Paulo. Without a tradition of musical theater, most Brazilian actors stuck to acting, singers to singing and dancers to dancing.

And while proficiency in dancing the samba and singing carnival songs is almost a prerequisite for Brazilian citizenship, it's a long way from "Oklahoma!"

"The musical as performed in New York or London demands the ability to sing, dance and act—something Brazilian actors only started mastering in the 1990s," Saraiva said. "It also requires a different kind of discipline which the plays produced by CIE have introduced."

Hit musicals

CIE is Mexico's Corporacion Interamericana de Entretenimiento—the financial engine responsible for taking hit musicals off the Great White Way and getting them done the South American way.

Before CIE, Portuguese-language productions of "My Fair Lady," "Hair," "A Chorus Line" and "Man of La Mancha" all flopped, largely because they lacked that magical quality for which Broadway productions are famous.

That magic doesn't come cheap.

CIE spent about $ 2.9 million to stage "Beauty and the Beast"—about the same amount it spent, per production, to mount "Rent," "The Kiss of the Spider Woman," "Victor/Victoria" and "Les Miserables" here since 1999.

According to Jorge Takla, head of CIE's theater division, the investments are paying off. "I can't reveal any figures but I can assure you we have made a nice profit," he said.

Same audience

That profit comes predominantly from Brazil's tiny upper-middle class—the same audience that would fly to New York City or London to see theater productions. And with tickets costing anywhere from $18 to $54, theater is far beyond the reach of most in Brazil, where two-thirds of the population gets by on $140 a month or less.

The musicals have added a new touch of sophistication to South America's financial nerve center, a city of 10 million known for its fine restaurants, museums, concert halls and elegant shops.

Takla said he expects "Beauty and the Beast" will surpass the record-breaking audience of 310,000 people who crowded to see "Les Miserables" during its 11-month run here. "Beauty and the Beast" is also the most expensive musical ever produced in Brazil; "Les Miserables" cost $2 million.

The staging of the fantasy, based on the Disney animated feature, is just as lavish as the production still captivating audiences on Broadway in New York.

"The only thing that makes our production different is that it is in Portuguese," Takla said. "Everything else is exactly the same, including the scene where Beast is transformed back into a prince."

In that scene, the Beast is lifted into the air, and after a dazzling show of flashing lights, he is eased down again and transformed into the Prince.

CIE licensed the show from Disney, which would not say how much it stands to earn from the Brazilian production. The show is closely monitored to make sure it conforms 100 percent to the New York production—except for Portuguese language.

Similar productions

Takla, who is responsible for similar productions in Buenos Aires, Mexico City and Madrid, believes he is planting the seed of the Broadway musical across the continent.

"Broadway-style musicals have been a part of Europe's theatrical scene for quite some time," he said. "But in South America, the musical is a relatively new genre that is only now attracting large audiences because of this new generation of actors and actresses that started emerging in the '90s.

"I have been criticized by a lot of people for bringing a ready-made product from the United States. What they don't realize is that hundreds of Brazilian actors and technicians are learning with American directors choreographers and technical crews—the best in the world."

Robert Jess Roth, who directed both the Broadway and Sao Paulo productions of "Beauty and the Beast," said he was impressed with the talent he found here.

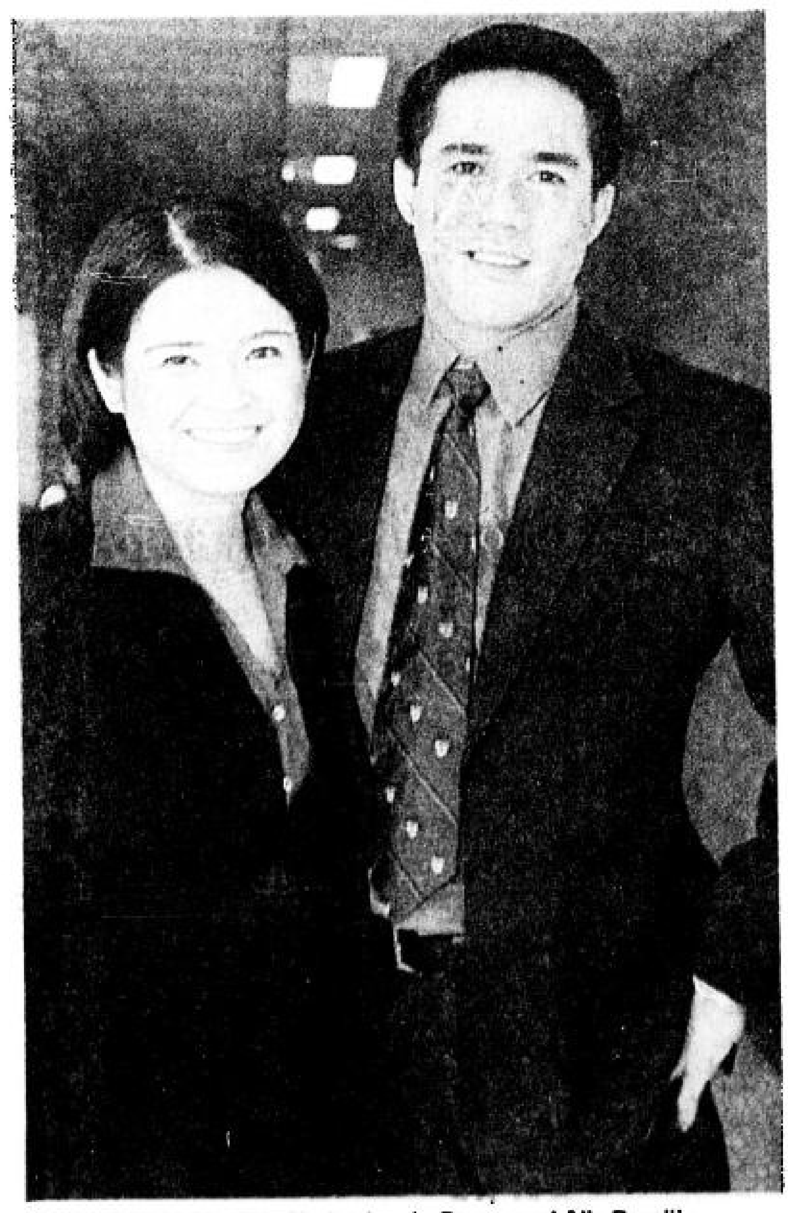
"I could not be happier with the production we have put together in Sao Paulo," Roth said a few days before "Beauty and the Beast" opened at Sao Paulo's Teatro Abril in June.

He initially was worried because Brazilians aren't famous for their musicals, although straight plays by Brazilian and foreign playwrights are constantly being staged, such as "A Doll's House," "Mother Courage and Her Children" and "The Blue Room."

Takla plans to bring even more productions to Sao Paulo, including "Chicago," "Phantom of the Opera" and Miss Saigon"—helicopter and all.

AP

Katherine and Aljo: Breakfast with the Fastbreak pair



TWO FOR THE NEWS. Katherine de Castro and Aljo Bendijo

By Remy M. Umerez,
Contributor

HOW TO improve an early morning show that is already rating: Change the title of the show. Put in new segments. Remove some of the hosts, put in new ones.

"Magandang Umaga Bayan" (MUB), an ABS-CBN Current Affairs morning program, has taken one of these steps. The show, part of the breakfast fare of early morning viewers, has launched the refreshing tandem of Katherine de Castro and Aljo Bendijo to deliver "Fastbreak News."

Kabayan's Kat Kat

Katherine is the second eldest daughter of Senator Noli de Castro and the former Arlene Sinsuat.

Karen, or Kat Kat, was born on Oct. 18, 1978. An AB Communication Arts graduate of Mirriam College, she knew from the very start that she would be following in the footsteps of her dad.

"He is my idol and I learned a lot from him," she says of the senator. "I know it will take me years before I can even approximate his mark in broadcasting. The one thing I admire most in him is that he fears no one."

She started as a reporter in 1995 on "TV Patrol." For more than a year, she was a trainee, "*taga-timpla ng kape* ni Teddy Locsin." She received an allowance, not salary, during the pre-hiring period.

One big advantage of being the daughter of Kabayan Noli de Castro is that she is not given the runaround when covering an event or asked to wait for hours.

At 23, she is the youngest field reporter in the ABS-CBN lot.

Kat Kat wakes up as early as 3 a.m., which gives her enough time to beautify herself in preparation for the 6 o'clock "Fastbreak Balita" of MUB. From 9 to 5, she gathers news because she has to service all the news programs before the day is over.

The newspaper, she says, is still the best source of news, and she makes follow-ups on newspaper reports, especially controversial ones.

She describes her working relationship with Aljo as friendly and professional. "There are times, however, when we argue on how a news report should be constructed," she says. "Otherwise, we get along fine."

Kat Kat always brings with her an old photo of her old plump self. Just one look at the photograph and her food craving disappears, she says.

She lets us in on her secret. "This is the result of Weigh Less program which I've been doing for quite some time now. It is for people who don't have time to exercise. I take two capsules a day and the only side effect is that my throat gets dry."

She says she is enjoying her job even if it means not being able to skate, which she loves to do, and missing the company of her 11-year-old brother, a grade schooler at Ateneo.

As a reporter, she braves floods, gets caught in the worst traffic jams and rubs elbows with hardened criminals in prison. She has even witnessed a suicide bombing in Israel.

What she fears most, however, is the idea of getting married and then having to have the marriage annulled when the union goes wrong. She is saddened to see many couple friends of hers in such a traumatic situation, she says. The marriage of her own parents, however, is enough to banish her marriage fears.

Davao's Aljo

Alexis Joseph R. Bendijo, 29, is an AB Mass Communication graduate of the Holy Cross of Davao College.

Before coming to Manila from Davao where he spent almost all of his young life so far, Aljo was the executive producer and director of "Mayong Buntag Mindanao," a one-hour radio-TV morning news program in Davao City.

He honed his skills anchoring "TV Patrol," "Banat," DXAB Radyo Patrol 1296 and "Lupang Pangako," a 30-minute investigative and in-depth reporting.

"So far, so good" is how Aljo assesses his one-year-and-a-half stint in Manila where he anchors "TV Patrol," "Sapul Kayo Dyan" and MUB's "Fastbreak News."

"I couldn't ask for more because the breaks are getting better and better," he says, his smile lighting up the room. "I still can't believe this is all happening to me. I can't believe my dreams of conquering Manila has become a reality."

But it is still a period of adjustment for Aljo, who says he left a girlfriend behind in Davao. Alone and with no after-work *barkada*, he asked a cousin to stay with him in an apartment he is renting in Quezon City, on a street called Mapang-akit, a word which, his followers would say, also describes Aljo.

"I was doing everything at the start," he says, "the laundry, the ironing, the cleaning of the house. I miss the food my mother cooks. But I am comfortable because the neighborhood is *masang-masa* and I like the feeling of being able to help people in the neighborhood whenever I can. *Masarap silang kasama.*"

He seems to be always on the go, covering beats day in, day out. "A lot of things happen in the dead of the night and I like to be there when they do," he says.

Unlike his co-anchor, Aljo doesn't fear getting married, but he says it is not his main priority right now. Simply put, he is not emotionally prepared, he says.

After Binibini and sexy roles, Patricia tries singing

SHOWBIZ TIDBITS

Leah Salterio

SEXY actress **Patricia Javier** didn't set out to become a singer. She was a member of a church choir in Antipolo, where she grew up, but Patricia never imagined herself entertaining a crowd as a professional singer.

Before her entry in show biz, she was prodded by her mom to join the Binibining Pilipinas beauty pageant, but didn't bag any of the titles. But show biz beckoned when she was spotted by beauty queen-turned-actress **Joanne Quintas** and talent manager **Jessica Rodriguez**. Soon, Patricia, whose real name is **Genesis Canlapan**, had given in to the lure of the kleig lights and the cameras.

The 23-year-old looker from Bicol got her biggest acting break when she was launched as a star in "Ang Kabit ni Mrs. Montero," directed by **Peque Gallaga**. She later played the title role in Gallaga's remake of "Unfaithful Wife."

Last year, however, Patricia tried her hand at singing and did a solo show at Dish in Rockwell.

"I was so nervous I had to drink two shots of tequila before I went on stage," she shares. "I'm not used to facing crowds, but I wanted to give it a try. I was thinking there was no harm in trying. If the crowd didn't like me, I would not do it again. But the audience was so receptive and it boosted my confidence."

That Dish performance signaled the start of her singing career. She got offers to perform in corporate and out of town shows.

A few months back, she was introduced to Nation Broadcasting Corp. executive **Francis Lumen**, who suggested that she take voice lessons under pop-jazz diva **Kevyn Lettau**. Lumen contacted Kevyn through his daughter, **Savannah**, who is also the singer's voice student.

Patricia's manager, Jessica Rodriguez, lost no time in flying to LA to meet with Kevyn and enroll Patricia for one-on-one vocal training.

ZUBIRI. Youngest in the bold bandwagon.

"It was very enriching," says Patricia, who is the first Filipino singer Kevyn agreed to teach. "I learned a lot from her. She also taught me how to preserve my voice. She was very patient with me."

Patricia also snagged a recording contract with EMI Philippines. Even before she returned to Manila, a recording deal was already awaiting her.

EMI Philippines, represented by managing director **Jayvee Colayco** and marketing director **Twinky Lagdameo**, signed up Patricia to a three-year, three-album deal.

"When she met with us, she didn't even have a demo tape of songs," Twinky recalls. "So after lunch, we brought her to a recording studio and made her sing **J-Lo**'s 'Let's Get Loud' and **Jessa Zaragoza**'s 'Bakit Pa.' Those two songs were her first recordings for the demo."

Patricia's debut album is called "PJ." The album inlay has a multi-media layout showing Patricia in nine poses photographed by young lensman **Xander Angeles**, "to fulfill every man's fantasy about Patricia on any day of the week," says Jessica.

The album contains 11 tracks and comes with a bonus VCD of "A Day in the Life of Patricia," showing the singer-actress in her routines from daybreak to sun-down. The VCD also has the director's cut of the MTV for "Siya Ba ang Dahilan," a remake of Jessa Zaragoza's song. It was directed by award-winning MTV director **Lyle Sacris**.

EMI is said to be grooming Patricia to be like **Coco Lee**, **Kylie Minogue** or even Jennifer Lopez, and plans to release her album in Asia.

"One important thing I learned from Kevyn is that I should not try to sing like another artist," Patricia says. "She taught me to give my songs their own identity so that people will easily remember me."

Zubiri meets Zubiri

BUKIDNON Rep. **Miguel Zubiri** met sexy star **Diana Zubiri** when they appeared as guests in the ABS-CBN sitcom, "Whattamen," last week.

"Maganda pala ang kapatid ko," teased Migs when he was introduced to Diana during the taping.

Diana is the youngest of the new sexy stars. Her solo movie, "Bakat," was slapped with an X rating thrice by the Movie and Television Review and Classification Board (MTRCB), which helped arouse interest in the movie.

Fresh from the success of "Bakat," Diana was recently threatened with a damage suit by a club owner from Pampanga. Diana reportedly didn't show up for her scheduled performance. It turned out, however, that somebody committed Diana to the club show without her knowledge. Diana refused to go without a talent fee.

The matter has yet to be settled, according to a source close to Diana, who is set to leave for Bohol tomorrow for the pictorial of the 2003 FHM calendar. Diana will grace the calendar with Maui Taylor of Viva Films and Aubrey Miles of Regal Films.

VOCAL coach Kevyn Lettau and Patricia in Los Angeles.

"PJ." Recording debut.

Intensity and sensitivity

VIEWFINDER

Nestor U. Torre

WITH his performance in the "The Bourne identity," **Matt Damon** "graduates" from his boy-next-door and dramatic portrayals, to be an honest-to-goodness action-adventure screen here.

This is no small accomplishment, given Damon's boyish looks and demeanor. But action-adventure is where the big bucks and stellar clout lie, so he's up and done it with "The Bourne Identity."

The vehicle has been cannily chosen for its protagonist's combination of derring-do and sensitivity. We first meet Damon's character in the film as a "corpse" floating in the briny deep, with two bullet holes in his back. The fishermen who rescue him do indeed give him up for lost, but the "cadaver" suddenly springs back to life, and the movie's story is off to a good start.

Particularly when Damon's character realizes that he doesn't know who he is! All he does know is that the serial number of a bank account in Zurich has been embedded into his thigh.

When he gets to the bank, he discovers a cache of money, plus a number of passports bearing photos of him, but under different names. What *is* going on?

It turns out that Damon is a secret agent who has been sent on an important mission that he was unable to carry out. As a result, the people who sent him on that mission are bent on "eliminating" him, to cover up not just for the mission's failure, but for its geopolitical repercussions, as well.

The fact that the protagonist is as much in the dark as the movie's audience make the film's development doubly baffling, and thrilling.

Other plus points include well-conceptualized and dynamically-executed action scenes, exciting car chases, and highly-charged performances turned in by Damon, **Franka Potente** and **Chris Cooper**.

Potente is cast as the clueless woman who agrees to drive Damon to Paris, on his continuing search for his identity, while Cooper is Damon's main nemesis, as coldly menacing as the barrel of a gun.

These two actors up the movie's thespic ante, but it is still Damon who must bear the brunt of the film's exacting demands. In particular, the fact that his character is an amnesiac gives Damon a lot of opportunities to put his innate sensitivity as an actor to good use—aside, of course, for his newfound skills as an action star.

Also adding to the production's appeal is its European look and fell, which make its storytelling more sinister.

on the debit side, the film lacks the twists and turns that spy thrillers need to be really exciting. But the film remains an adequately compelling viewing experience.

More on Franka Potente

POTENTE made a strong impression on audiences in the critically acclaimed "Run Lola Run" in 1999. Shot in real-time, the story follows Lola as she runs through city streets in Germany for the breathless 20 minutes, trying to scrape up $20,000 to save the life of her boyfriend. the film was the Audience Award at the 1999 Sundance Film Festival, and Best Foreign Film at the 2000 Independent Spirit Awards.

Last year, Potente was seen in **Ted Demme**'s "Blow," opposite **Johnny Depp** and **Penelope Cruz**. She also starred in the romantic thriller, "The Princess and the Warrior," a story about two outlaw lovers.

She recently completed filming "Try Seventeen" opposite **Elijah Wood** and **Mandy Moore**. her German films include "Anatomy" (1999), a horror film which was her country's highest-grossing film that year.

Born and raised in Munster, Germany, Potente attended the Otto Falckenberg School in Munich, and the Lee Strasberg Institute in New York City.

Juan Rodrigo sings

JUAN Rodrigo is the special guest in the musical show, "Black and White," on Sept. 16 at Jazz Central on Jupiter St., Makati, and on Sept. 19 and 26 at Rembrant Hotel.

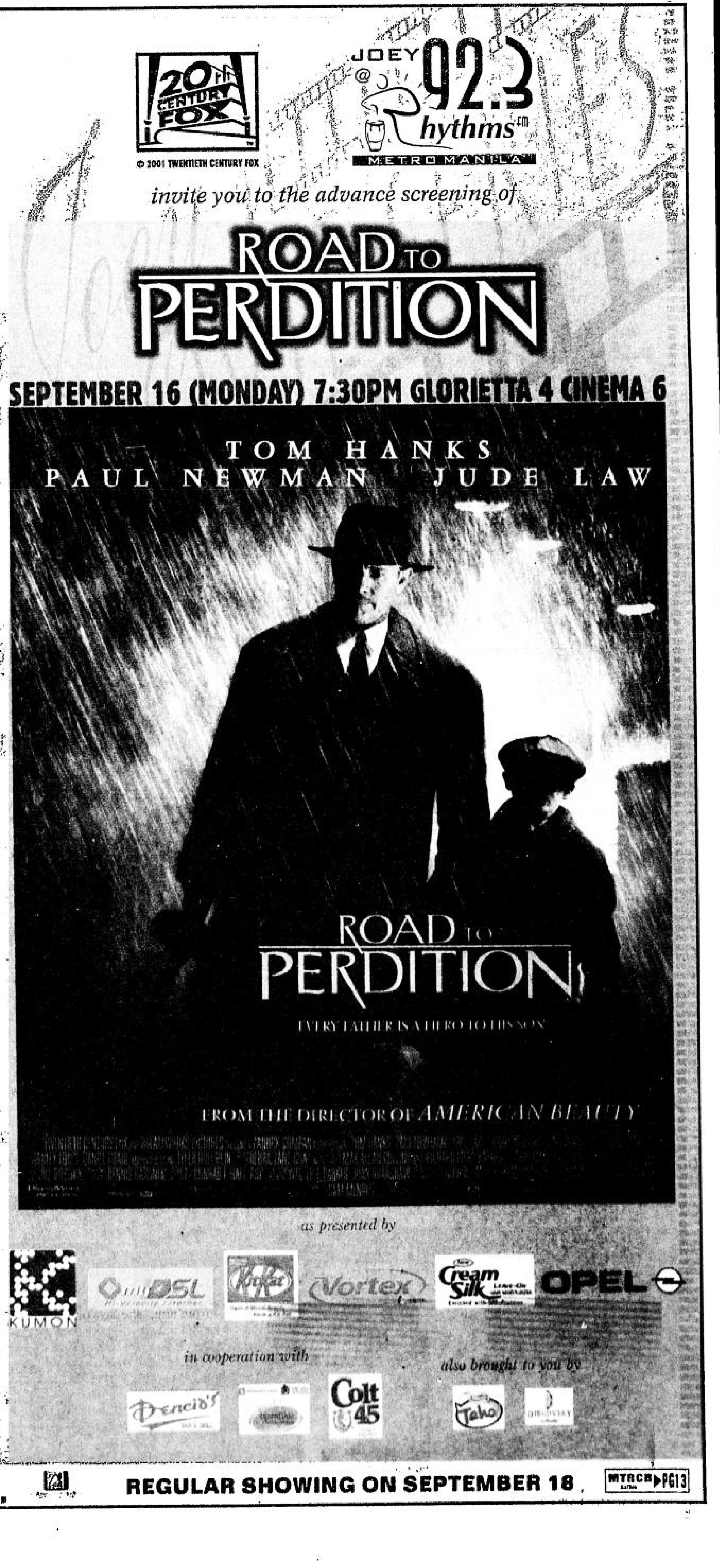
"Black and White" spotlights chanteuses **Cindy Rosas** and **Kelly Grace** singing songs made popular by their favorite black and white divas—**Barbra Streisand, Whitney Houston, Celine Dion, Diana Ross**, etc.

Roy Iglesias directs the show, with **Raffy Amoranto** as musical arranger. Call **Arlene** at 458-9033.

'Kwentong Kayumanggi'

"KUWENTONG Kayumanggi," an animation festival featuring Filipino myths and legends, kicks off with an invitational gala opening at Cinema 2 at Robinsons Galleria, Ortigas at 7 p.m. today, Sept. 15.

Screenings will go on until Nov. 30. They are open to the public from 5 p.m. to 10:30 p.m. Mondays through Saturdays, and all day on Sundays. Call 551-9430.


20th Century Fox
© 2001 TWENTIETH CENTURY FOX
JOEY @ 92.3 Rhythms FM
METRO MANILA
invite you to the advance screening of
ROAD TO PERDITION
SEPTEMBER 16 (MONDAY) 7:30PM GLORIETTA 4 CINEMA 6
TOM HANKS
PAUL NEWMAN JUDE LAW
ROAD TO PERDITION
EVERY FATHER IS A HERO TO HIS SON
FROM THE DIRECTOR OF AMERICAN BEAUTY
as presented by
KUMON
Vortex
Cream Silk
OPEL
in cooperation with
Colt 45
also brought to you by
Taho
REGULAR SHOWING ON SEPTEMBER 18
MTRCB PG13

For sreening times, call 729-7777.
Schedules are subject to change without prior notice.

AYALA CINEMAS NOW SHOWING.

G1 GLORIETTA 1	G4 GLORIETTA 4	GB1 GREENBELT 1	GB3 GREENBELT 3	ATC ALABANG TOWN CENTER
1 REIGN OF FIRE	1 REIGN OF FIRE	1 HAPPY TIMES (Exclusive)	1 REIGN OF FIRE 12:30, 2:40, 4:50, 7:00, 9:10, 11:20	1 REIGN OF FIRE
2 THE BOURNE IDENTITY	2 SIMONE	2 AN AMERICAN RHAPSODY (EXCLUSIVE)	2 THE BOURNE IDENTITY 10:50, 1:20, 3:50, 6:20, 8:50, 11:20	2 DIVINE SECRETS OF THE YA-YA SISTERHOOD
3 LAMAN	3 THE BOURNE IDENTITY 12:30, 3:00, 5:30, 8:00, 10:30	Onstage GARY V.HITS ONSTAGE SEPT. 20, 27, & 28 8:30 PM	3 SIGNS 12:40, 2:50, 5:00, 7:10, 9:20, 11:30	3 THE BOURNE IDENTITY
4 JOLOGS	4 SIGNS		4 DIVINE SECRETS OF THE YA-YA SISTERHOOD 1:30, 4:00, 6:30, 9:00, 11:30	4 SIMONE
	5 REVELATION		5 SIMONE 11:00, 1:30, 4:00, 6:30, 9:00, 11:30	5 SIGNS
	6 AUSTIN POWERS IN GOLDMEMBER			
	7 DIVINE SECRETS OF THE YA-YA SISTERHOOD			

Reserve your seats by texting "SURESEATS G4 (or any Ayala Cinemas) and send to 2333.
Or log on to www.sureseats.com

*GSC: Guaranteed Seats Cinema

MMTA
METRO MANILA THEATERS ASSOCIATION

MOVIE GUIDE
NOW SHOWING
EMAIL: mmta@asia.com

Filinvest FESTIVAL CINEMA
(Muntinlupa) tel 850.3571 or 72

1 (DOLBY)	BOURNE IDENTITY
2 (SDDS)	REIGN OF FIRE
3 (DTS)	SIGNS
4 GOLD(DTS)	DIVINE SECRETS...
5 GOLD(DOLBY)	REVELATION
6 GOLD(SDDS)	SIMONE
7 GOLD(DOLBY)	REIGN OF FIRE
8	LAMAN
9	AUSTIN POWER-3
10	JOLOGS

Pearl Plaza Cinemas
(Parañaque) tel. 853.4486

1
2
3 (DTS)
4
5
6 (DTS)
Golden Pearl THX

Masagana CINEMA 1 2 & 3
(Pasay) tel 833 3300 · 833 3374
TEL. 551 63 87

1	LAMAN
2	REIGN OF FIRE
3	HIGH RISK

starmall Movies
(Shaw Blvd.) tel 724.4986

1	BOURNE IDENTITY
2	HIGH RISK
3	LAMAN
4 (DOLBY DIGITAL)	REIGN OF FIRE
5	BAKAT

METROPOLIS star
tel 850.4285

1	JOLOGS
2	BAKAT
3	LAMAN
4	REIGN OF FIRE
5	SIMONE
6	DIVINE MERCY
7	
8	

PREMIERE CINEMA THX
(Makati City) tel 751.2010 to13
REIGN OF FIRE
SEPTEMBER 11,12 - TIME 5:50, 8:00, 10:10 PM. SEPT. 4:30 PM.
PREMIER OF ROAD TO PERDITION
TIME 7:15 PM.
SEPTEMBER 14, 15 - REIGN OF FIRE
TIME: 4:30, 6:40, 8:50 PM.

Center Plaza Cinema
(Balanga, Bataan) tel (047) 237.7007

1	JOLOGS
2	TRIPLE X

FCM FAIRVIEW CENTER MALL, INC
tel 930.9515

1
2
3

Sunshine
(FTI, Taguig) tel 838.4301 loc. 3376

1	REIGN OF FIRE
2	LAMAN
3	BAKAT
4	HIGH RISK

GOTESCO CINEMA

Gotesco City
(Manila) tel 734.8588

1 (SDDS)	REIGN OF FIRE
4	LAMAN
5	REVELATION
6	JOLOGS
7 (DTS)	DIVINE SECRET...
8 (SDDS)	BOURNE IDENTITY
9 (DOLBY)	SIMONE

Gotesco Caloocan
tel 362.3508

2	RESERVE

Gotesco Grand Central
(Caloocan) tel 365.7928

1	LAMAN
2	JOLOGS
3	BAKAT
4 (SDDS)	REIGN OF FIRE
5	BOURNE IDENTITY
6 (DOLBY)	REIGN OF FIRE
7 (DTS)	HIGH RISK
8	DIVINE SECRETS...
9	GAMITAN

Gotesco Commonwealth
tel 951.0082

4	LAMAN
5 (SDDS)	REIGN OF FIRE
6 (DTS)	DIVINE SECRET...
7 (DOLBY)	BOURNE IDENTITY
8	HIGH RISK

Gotesco Ortigas
tel 656.6795

1	BOURNE IDENTITY
2	SIMONE
3 (DTS)	DIVINE SECRET...
4	LAMAN
5 (SDDS)	REIGN OF FIRE

Universal
(Manila) tel 733.2470

1	LAMAN

Sampaguita
(Cubao) tel 911.7888

1	LAMAN

Dilson
(Manila) tel 734.7724

Dilson	LIGAYA PANTASYA NG BAYAN
Lords	LAMAN
Jennet	RESERVE

MARKETPLACE Mandaluyong
tel 533.3851 / 533.3856

1	REIGN OF FIRE
2	LAMAN
3	UNFAITHFUL

Isetann Cinerama Complex Recto
SUPER CINERAMA
tel 733.4238

1 (DOLBY)	REIGN OF FIRE
2	DIVINE SECRET...
3	RESERVE
4	LAMAN
5	RESERVE

FRC Cinema
(Talaba Bacoor Cavite)

1	RESERVE
2	RESERVE

Berma Cinema
(Baclaran) tel 879.2030 / 879.2029

1	REIGN OF FIRE
2	GAMITAN

THE CENTER OF ENTERTAINMENT
Araneta Center
MALL CINEPLEX 7
tel 911.3101 loc. 821/8242/8400

1	JOLOGS
2	LAMAN
3 (DOLBY DIGITAL)	BOURNE IDENTITY
4 (SDDS)	REIGN OF FIRE
5 (DTS)	DIVINE SECRET...
6	SIMONE
7	SIGNS

FarmersPlaza CINEMAS
tel 911.3101 loc. 821/8242/8400

1	LAMAN
2	REIGN OF FIRE

CINEMA 2000

Cinema 2000 Target Mall
(Sta. Rosa Laguna)
tel (049) 534.2185 / 534.2198

1	LAMAN
2	JOLOGS
3 (DTS)	REIGN OF FIRE

Cinema 2000 Waltermart
(Calamba) tel (049) 545.7983

1	JOLOGS
2 (DTS)	BOURNE IDENTITY
3 (DOLBY)	REIGN OF FIRE
4	LAMAN

Cinema 2000 Pavilion Mall
(Biñan) tel (049) 411.1146

1	JOLOGS
2 (DOLBY)	REIGN OF FIRE
3 (DTS)	BOURNE IDENTITY
4	LAMAN

Cinema 2000 Cinemagix
(Urdaneta) tel(075) 568.6771

1	JOLOGS
2	UNFAITHFUL
3	BOURNE IDENTITY
4	

Cinema 2000 MetroTown
(Tarlac) tel(045) 982.1729

1	LAMAN
2	SIGNS
3 (DOLBY)	BOURNE IDENTITY
4 (DTS)	UNFAITHFUL

Magic Star Cinema
(Tarlac City) tel (045) 611.4305

1	SIGNS
2	BOURNE IDENTITY
3	LAMAN

Lianas Cinema
(Alabang) tel 850.1276

1	REIGN OF FIRE
2	ROSARIO 18
3	STRIP SHOW
4	

Lianas MovieCity
(Calamba) tel (049) 545.7202

1 (DOLBY)	REIGN OF FIRE
2	LAMAN
3 (DTS)	MORE PANTS IN THE ANTS
4	JOLOGS
5	BAKAT

Olivarez Tri-Cinema
(Biñan) tel (049) 511.8883

1	JREIGN OF FIRE
2	LAMAN
3	KILLING ME SOFTLY

Olivarez Los Baños
tel (049) 249.2558

1	LAMAN
2	REIGN OF FIRE
3	KILLING ME SOFTLY

Mega Center Mall
(Cabanatuan City) tel (044) 463.3233

1	SIGNS
2	UNFAITHFUL
3	JOLOGS
4	GAMITAN

Cabuyao
(Laguna City) tel (049) 531.4808

1 (DTS)	INFAITHFUL
2 (DTS)	RESERVE

Emperor
(Rosario Cavite) tel (046) 438.1657

1	BAKAT
2	JOLOGS
3	BOURNE IDENTITY

Fiesta World Mall
(Lipa) tel (043) 981.0790

1	SIGNS
2	AUSTIN POWER-3
3	SPIRIT
4	BAKAT

Jade Cinema
(Angeles City) tel (045) 887.5001 to 03

1 (DOLBY)	BOURNE IDENTITY
2	HIGH RISK
3 (DTS)	REIGN OF FIRE
4	DERAILED

*Movies are subject to change without prior notice.

ADVANCED SCREENING THX DOLBY dts SDDS

PREMIERE CINEMA NOW SHOWING
5:00 PM, 7:30PM, 9:45PM

REIGN OF FIRE

SM CINEMA
SM Dial-A-Movie/Tel. 633-9999
NOW SHOWING

SM CITY BACOOR
4173888

1	SIMONE
2	HIGH RISK
3	REIGN OF FIRE
4	DIVINE SECRETS...
5	THE BOURNE IDENTITY
6	JOLOGS
7	LAMAN
8	SIGNS

SM CENTERPOINT
7149522 -7161416

1	REVELATION
2	SIMONE
3	REIGN OF FIRE
4	LAMAN
5	THE BOURNE IDENTITY
6	JOLOGS
7	SIGNS
8	DIVINE SECRETS...
9	AUSTIN POWERS
10	HIGH RISK

SM CITY FAIRVIEW
9350749

1	SIMONE
2	DIVINE SECRETS
3	HIGH RISK
4	THE BOURNE IDENTITY
5	JOLOGS
6	LAMAN
7	REIGN OF FIRE
8	REVELATION
9	AUSTIN POWERS
10	SIGNS
11	TRIPLE X
12	BAKAT

SM CITY MANILA
5239240

1	THE BOURNE IDENTITY
2	SIMONE
3	DIVINE SECRETS...
4	REIGN OF FIRE
5	SIGNS
6	REIGN OF FIRE
7	REVELATION
8	AUSTIN POWERS
9	JOLOGS
10	TRIPLE X
11	HIGH RISK
12	LAMAN

SM MEGAMALL
6331901 • 6329401

1	REIGN OF FIRE
2	DIVINE SECRETS...
3	TRIPLE X
4	REIGN OF FIRE
5	SIMONE
6	REVELATION
7	AUSTIN POWERS
8	SIGNS
9	JOLOGS
10	THE BOURNE IDENTITY
11	LAMAN
12	HIGH RISK

SM CITY NORTH EDSA
9295452

1	REVELATION
2	SIGNS
3	LAMAN
4	JOLOGS
5	DIVINE SECRETS...
6	SIMONE
7	THE BOURNE IDENTITY
8	REIGN OF FIRE

SM SOUTHMALL
8068888

1	DIVINE SECRETS...
2	REVELATION
3	REIGN OF FIRE
4	SIMONE
5	HIGH RISK
6	AUSTIN POWERS
7	JOLOGS
8	THE BOURNE IDENTITY
9	SIGNS
10	LAMAN

SM CITY CEBU
2313876

1	SWEETEST THING
2	SIGNS
3	DERAILED
4	ALL ABOUT THE BENJAMINS
5	LAMAN
6	BAKAT
7	JOLOGS
8	THE BOURNE IDENTITY

SM CITY ILOILO
3209422

1	MORE ANTS IN THE PANTS
2	CLOSED
3	INSOMNIA
4	LAMAN
5	SIGNS
6	THE BOURNE IDENTITY
7	CLOSED
8	SEX & ZEN

SM CITY PAMPANGA
7128015

1	REIGN OF FIRE
2	INSOMNIA
3	THE BOURNE IDENTITY
4	JOLOGS
5	DERAILED
6	LAMAN

SM SUPER CTR. SUCAT
8294975

1	LAMAN
2	THE BOURNE IDENTITY
3	REIGN OF FIRE
4	JOLOGS

SM CINEMA TUTUBAN
2514302

1	REIGN OF FIRE
2	LAMAN
3	JOLOGS
4	REVELATION

SM CITY DAVAO
2976998

1	THE BOURNE IDENTITY
2	JOLOGS
3	SEX & ZEN
4	LAMAN
5	UNFAITHFUL
6	SIGNS

SM BICUTAN

1
2
3
4

SOON TO OPEN!
4 NEW
STATE-OF-THE-ART
VISION & SOUND

SM CITY CAGAYAN DE ORO

1
2
3
4

SOON TO OPEN!
4 NEW
STATE-OF-THE-ART
VISION & SOUND

THE PODIUM CINEMA
18 ADB Avenue, Ortigas Center, Mandaluyong City
633-8976

1	CLOSED FOR RENOVATION
2	REIGN OF FIRE 11:40 FS/12:10 MF/2:20/4:30/6:40/8:50/ 10:30 LFS/11:00 LMF/12:40 END

LATE NIGHT SCREENING DURING FRIDAYS AND SATURDAYS
Matinee : P100.00 - Screening until 5pm • Monday thru Friday
Regular Rate : P120.00 - After 5pm • Saturday • Sunday • Holidays (Reserved Seating)

Movies are subject to change without prior notice

MOVIEWORLD CINEMAS
@ Robinsons Malls
NOW SHOWING

Galleria 632- 9115- 16
633- 7641 loc. 279

1 THX	REIGN OF FIRE
2	REIGN OF FIRE
3	DIVINE SECRETS...
4	SIMONE
5	LAMAN
6	BOURNE IDENTITY
7	SIGNS
8	KWENTONG KAYUMANGGI ANIMATION FESTIVAL
9	KWENTONG KAYUMANGGI ANIMATION FESTIVAL (AM)/AUSTIN POWERS 3(PM)
10	REVELATION

Ermita 536 -7809- 12

1	REIGN OF FIRE
2	BOURNE IDENTITY
3	JOLOGS
4	REVELATION
5	LAMAN
6	SIMONE
7	DIVINE SECRETS...

Metro East - Marcos hway 682- 8193 / 8280

1	DIVINE SECRETS...
2	REIGN OF FIRE
3	AUSTIN POWERS 3
4	BOURNE IDENTITY
5	SIMONE
6	LAMAN
7	SIGNS
8	JOLOGS

Novaliches 935- 3229 - 30

1	REIGN OF FIRE
2	DIVINE SECRETS...
3	JOLOGS
4	BOURNE IDENTITY
5	SIGNS
6	SIMONE
7	LAMAN
8	REVELATION

Imus 471- 8188 / 875- 3838

1	REIGN OF FIRE
2	BOURNE IDENTITY
3	LAMAN
4	DIVINE SECRETS...
5	JOLOGS
6	SIMONE

Bacolod 441- 0453 / 0459

1	SIGNS
2	UNFAITHFUL
3	JOLOGS
4	BOURNE IDENTITY
5	GAMITAN
6	BIGLANG LIKO

Iloilo 336- 8077 - 78

1	BOURNE IDENTITY
2	SIGNS
3	MORE ANTS IN THE PANTS
4	INSOMIA
5	LAMAN
6	SEX & ZEN

Star Mills- Sn. Fernando, Pamp. 875- 1927
961-5318 / 5270

1	BOURNE IDENTITY
2	REIGN OF FIRE
3	DERAILED
4	LAMAN
5	INSOMIA
6	REIGN OF FIRE

malabon citisquare-
soon to open.

ROBINSONS MOVIEWORLD presents
RATED K
KitKat
EXTENDED

how-2-reach-us:
email: htc@netasia-mnl.net
http://www.robinsonsmovieworld.com
call-a-movie 536- 7812

MOVIES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

Viva Box Office airs Sharon Cuneta movies on IBC 13

VIVA Box Office presents a two-month special of Sharon Cuneta movies in "Sine Shawie."

The TV film festival is part of the preparation for Sharon's 25th anniversary in show biz on January 2003.

The megastar started her career as a recording artist of Vicor Music Corporation on January, 1978.

"Sine Shawie" goes on the air every Saturday, 9 p.m. on IBC-13 until Oct. 26.

"Pangako Sa 'Yo," Sharon's first team-up with Bong Revilla Jr., airs Sept. 21. The film is directed by Eddie Rodriguez.

Sept. 28, Sharon stars with Richard Gomez in the love story, "Ngayon at Kailanman," directed by Joel Lamangan.

"Wala ng Iibigin Pang Iba," a romantic action-comedy opens the October schedule (Oct. 5). The movie stars Sharon with Cesar Montano and also features Bembol Roco.

Oct. 12 is Sharon-Gabby day with "P.S. I Love You," the now classic tale of young love starring Sharon and Gabby Concepcion. Directed by Eddie Garcia, the movie was the inaugural presentation of Viva Films in 1981.

Oct. 19 is "Ikaw," a tragic love story inspired by the famous composition by Louie Ocampo and George Canseco, directed by Joel Lamangan. Sharon stars with Ariel Rivera, Monique Wilson and Rustom Padilla.

Closing the series on Oct. 26 is one of Sharon's most popular films, the melodrama "Bituing Walang Ningning." Directed by Emmanuel Borlaza, the picture was Sharon's first team-up with the country's number one dramatic actor Christopher de Leon. It also stars Cherie Gil and Joel Torre.

Viva Box Office is a regular Viva-TV presentation on IBC-13.

SCB-SPONSORED CONCERT
Pop artists Jaya and Ogie Alcasid were featured in a musical concert sponsored recently by Standard Chartered Bank for its clients and employees. The concert is part of the bank's celebration of its 130 years in the Philippines. SCB is the foreign bank in the country with an international network of 500 offices in 50 countries and 3,000 employees.

POWER PLANT
CINEMA
Rockwell Center, Makati City ☎ Tel. No: 8981440-41
DOLBY DIGITAL SURROUND-EX

REVELATION **R18** 12:20,2:40,5:00, 7:20,9:45	**BOURNE IDENTITY** **P13** 12:00,2:30,5:00, 7:30,10:00	**SIMONE** **P13** 1:05,3:15,5:25, 7:35,9:50
REIGN OF FIRE **P13** 1:30,3:35,5:40, 7:50,10:00	**SIGNS** **P13** 12:40,2:55,5:10, 7:25,9:40	**DIVINE SECRET OF YA-YA SISTERHOOD** **P-13** 12:30,2:55,5:20, 7:45,10:10

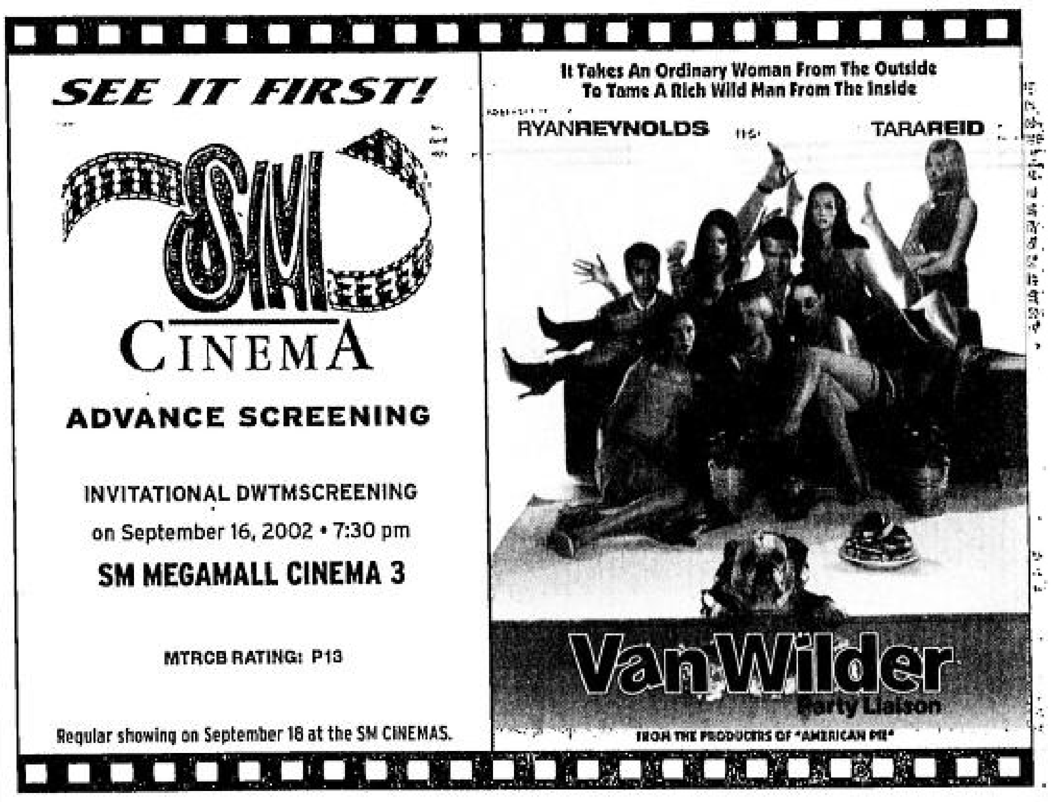
MATINEE P80.00 - FREE SEATING - SCREENINGS BEFORE 5 PM - MON. TO FRI.

THEATRE MALL
GREENHILLS
a landmark reinvented!
DOLBY DIGITAL
NOW SHOWING
CINEMA 1
REIGN OF FIRE
11:00, 1:10, 3:20,
5:30, 7:40, 10:00
P13
CINEMA 2
BOURNE IDENTITY
12:40, 3:20,
5:55, 8:40
P 13
All Reserved Seating: P120.00
TICKET PRICES & SCREENING TIME SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.
GREENHILLS SHOPPING CENTER, ORTIGAS AVENUE, GREENHILLS, SAN JUAN, METRO MANILA • 7224496

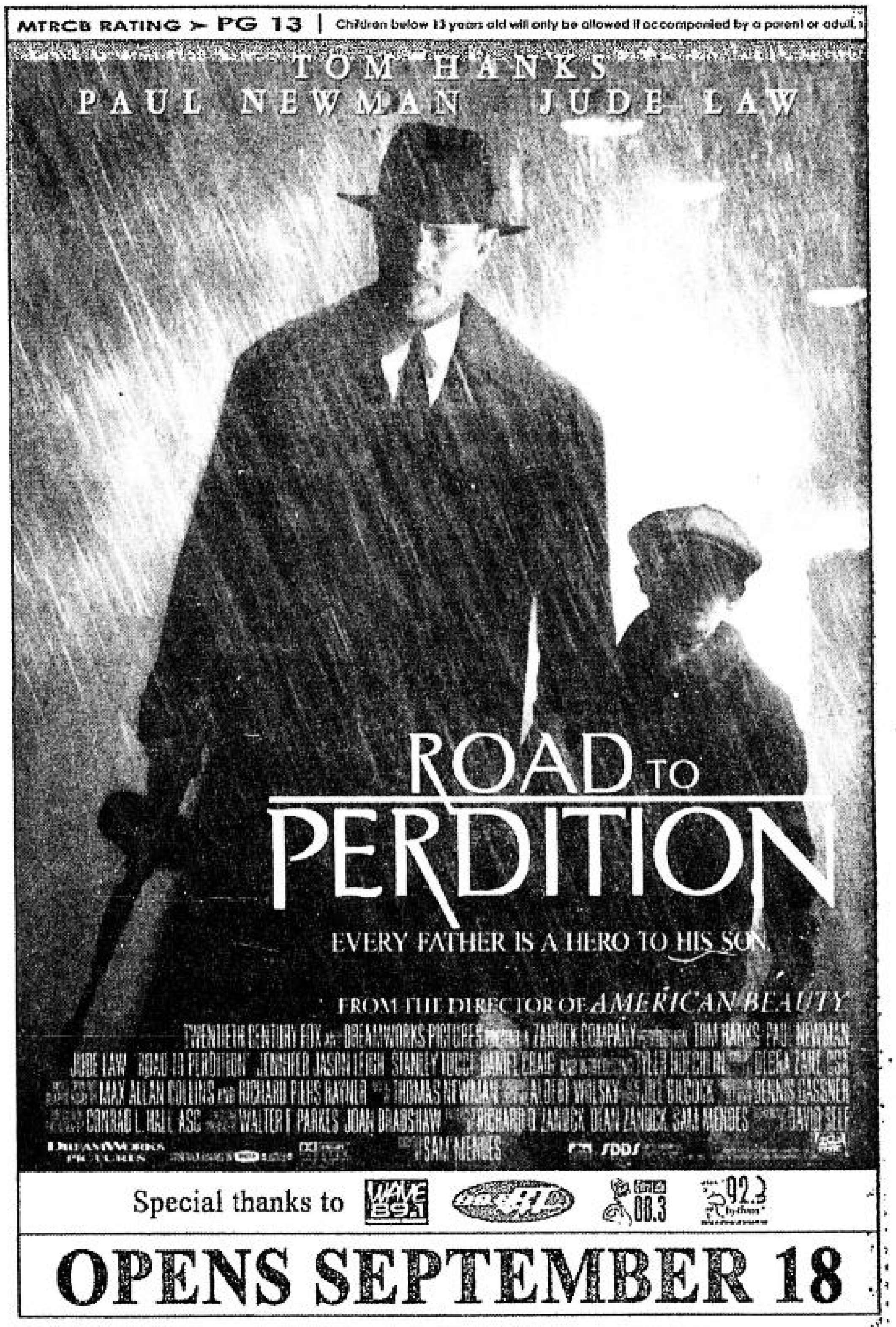
MUSIC MUSEUM
SEPTEMBER 14, 2002 YO SEXBOMB 9:00 PM
SEPTEMBER 20 & 21, 2002 70's 2DAY 9:00 PM
FOR INQUIRIES & RESERVATION, PLS. CALL . 721-6726 OR 721-0635

THEATER MOVIE GUIDE

MANILA	
EASTERN	
MAXIM	CLOSED
MIRAMAR	ITLOG / HUNGER FOR LOVE
ODEON	REIGN OF FIRE
ODEON-2	SCORPION KING / LABRADOR
ROBEN	BAKAT
TANDEM-1	SUGAT
TANDEM-2	KATAWAN MO LANGIT KO
TIMES	BAD COMPANY / 13TH DAY
QUEZON CITY	
ACT-1	SENSUAL ISLAND
ACT-2	KAYA KO PERO MASAKIT
ACT-3	ORIGINAL SIN
ACT-4	HANGGANG KAILAN KA PAPATAY
CORONET-2	HANGGANG KAILAN KA PAPATAY
QUEZON-1	BAKAT
REMAR	BAKAT
REMAR-2	GAMITAN
NOVA MALL - NOVALICHES CINEMA	
A	LAMAN
B	REIGN OF FIRE
C	
MANDALUYONG CITY	
SHANGRI-LA PLAZA MALL	635-20-79 / 633-78-51 TO 70
CINEMA-1	DIVINE SECRETS OF THE YAYA SISTERHOOD
CINEMA-2	REIGN OF FIRE
CAINTA RIZAL	
STA. LUCIA EAST	(681-5401 TO 19)
CINEMA-1	LAMAN
CINEMA-2	HIGH RISK
CINEMA-3	KILLING ME SOFTLY
CINEMA-4 (DOLBY DIGITAL)	TRIPLE X
CINEMA-5 (DTS)	GAMITAN
CINEMA-6	BAKAT
CINEMA-7	YOUNG VIRGINS
CINEMA-8	AUSTIN POWERS
CINEMA-9 (DTS)	REIGN OF FIRE
CINEMA-10 (DOLBY DIGITAL)	DIVINE SECRET OF YAYA SISTERHOOD
CINEMA-11 (SDDS)	REVELATION
CINEMA-12	SIMONE
CINEMA-14	BOURNE IDENTITY
CINEMA-15	SIGNS
LORES	
CINEMA-2	SENSUAL ISLAND
CINEMA-3	KAYA KO PERO MASAKIT
UNIWIDE METROMALL	
(LAS PINAS)	
CINEMA-1	
CINEMA-2	
CINEMA-4	
UNIWIDE COASTAL MALL	
(PARANAQUE)	SENSUAL ISLAND
CINEMA-1	KAYA KO PERO MASAKIT
CINEMA-2	MEN IN BLACK II
CINEMA-4	SELDA



SEE IT FIRST!
SM CINEMA
ADVANCE SCREENING
INVITATIONAL DWTMSCREENING
on September 16, 2002 • 7:30 pm
SM MEGAMALL CINEMA 3
MTRCB RATING: P13
Regular showing on September 18 at the SM CINEMAS.
It Takes An Ordinary Woman From The Outside
To Tame A Rich Wild Man From The Inside
RYAN REYNOLDS TARA REID
Van Wilder
Party Liaison
FROM THE PRODUCERS OF "AMERICAN PIE"



MTRCB RATING ➤ PG 13 | Children below 13 years old will only be allowed if accompanied by a parent or adult.
TOM HANKS
PAUL NEWMAN JUDE LAW
ROAD TO PERDITION
EVERY FATHER IS A HERO TO HIS SON
FROM THE DIRECTOR OF AMERICAN BEAUTY
Special thanks to
OPENS SEPTEMBER 18

Arkdia bares September events

JOSEPH "Bong" Garcia, president of HK.Com. Entertainment, has mapped out the September happenings in Arkdia, Malate's famous entertainment venue, with the launch of an afternoon disco yesterday, Sept. 15.

A back-to-back comedy act of Boy Obal and Rey Kilay is slated for Sept. 19.

The screening of the "Bodyshots 2002" modeling competition took place last weekend.

Jong Garcia whose company sends performing artists abroad, will send the Wise Guys to Tokyo in October. After staying in Tokyo for a few months overseeing the operations of Amanpulo Bar and Bergland Bar, Garcia is staying to lead HK.Com.Entertainment as link to endless possibilities not only for local artists here, but those who wish to perform abroad.

For tickets, call 400-9974 or 404-1087.

AYALA CINEMAS
Discover ArtFilm Greenbelt 1
DARING, AWARD-WINNING, EXTRAORDINARY
NOW SHOWING
NASTASSJA KINSKI SCARLETT JOHANSSON TONY GOLDWYN
An American Rhapsody
Based on a true story
One family's struggle for survival, for justice, for freedom.
"A powerful account of the universal search for identity and the meaning of 'home.'"
-- Loren King, CHICAGO TRIBUNE
MTRCB Rating: Parental Guidance 13
NOKIA INQUIRER

ArtFilm Greenbelt 1
NOW SHOWING
HAPPY TIMES
From the award-winning
director of Raise the Red Lantern
MR. ZHANG YIMOU
"Simultaneously poignant, engagingly funny and bittersweet, it mixes its elements in a way that is completely its own."
-- Kenneth Turan, Los Angeles Times
MTRCB Rating: General Patronage (G)
NOKIA INQUIRER AYALA CINEMAS

MTRCB RATING ▸PG-13 OPENS SEPTEMBER 18
CAUGHT IN THE WEB OF MYSTERY AND MADNESS, A MAN IS ABOUT TO DO THE UNTHINKABLE...
ralph fiennes
miranda richardson
gabriel byrne
the only thing worse than losing your Mind, is finding it again.
Spider
The terror never stops until your mind goes to the extremes!
a david cronenberg film

ArtFilm Greenbelt 1
AYALA CINEMAS
The 4th Israeli Film Festival

Sept.19 (Thu)
Clean Sweep 2:00
Kippur 4:30
Growing Pains 7:00
The Policeman 9:30

Sept.20 (Fri)
The Policeman 11:30
Don't Give a Damn 2:00
Late Marriage 4:30
Total Love 7:00
Yana's Friends 9:30

Sept.21 (Sat)
Growing Pains 11:30
Yana's Friends 2:00
Clean Sweep 4:30
Kippur 7:00
Late Marriage 9:30

Sept.22 (Sun)
Total Love 11:30
Late Marriage 2:00
Yana's Friends 4:30
Don't Give a Damn 7:00
Clean Sweep 9:30

Sept.23 (Mon)
Total Love 2:30
Don't Give a Damn 4:30
The Policeman 7:00
Kippur 9:30

Sept.23 (Mon)
Growing Pains 2:30
The Policeman 4:30
Clean Sweep 7:00
Don't Give a Damn 9:30

Sept.23 (Mon)
Kippur 2:30
Late Marriage 4:30
Total Love 7:00
Yana's Friends 9:30

Simply text a sweet reminder . . .

. . . to friends living in Hong Kong

GOOD LUCK
ON UR DIET! -
TANYA IN MANILA
Tanya in Manila
Alicia in Hong Kong

Text from your SMART GSM celfone to a Hong Kong GSM number
using the following format: + • country code 852 • mobile code • party's celfone number.
Then press SEND on your SMART GSM celfone.

SMART International Texting

Catch your loved ones in Hong Kong at all the right moments with Smart International Texting.

The first to let you text with absolutely any GSM subscriber in Hong Kong. If you can't resist checking up on family and friends overseas, text them only with SMART. Our GSM partner networks in Hong Kong: Hong Kong CSL Ltd. (CSL), New World Mobility, Orange Hong Kong, Peoples Telephone Company LTD., SmarTone, SUNDAY.

Applicable to over 100 destinations worldwide. Questions? Comments? Concerns? Call the SMART Hotline at 888-1111, text us at 888, or email us at customercare@smart.com.ph

SMART

Simply Amazing!

acer
we hear you
INQUIRE HERE: Acer Website www.acer.com.ph
Acer Hotline 302-7777/302-7888

MONDAY
SEPTEMBER 16, 2002
PHILIPPINE DAILY INQUIRER
BUSINESS
Editor Raul O. Marcelo · Assistant Editor Corrie S. Narisma

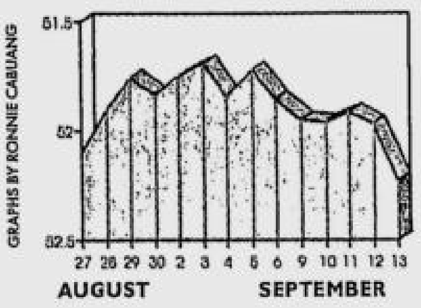
COMPAQ
iPAQ 3870
Pocket PC
Handheld productivity
For more info, contact us today!
INTEGRATED COMPUTER SYSTEMS, INC. (ICS)
Tel. 727-3801 Website: www.ics.com.ph

Gov't OKs sale of Malampaya stake

INDICATORS

CURRENCIES

PESO - DOLLAR



PESO-DOLLAR RATE

₱52.23 = $1
As of 5 p.m., Sept. 13, 2002

¥119.90 = $1
As of 5 p.m., Sept. 13, 2002

GOLD: $318.40/318.90
per ounce Hong Kong,
Sept. 13, 2002

Follow-through buying seen lifting stocks

AFTER gaining positive momentum during the last two weeks, the local stock market is likely to benefit from some more follow-through buying but is becoming increasingly vulnerable to external shocks and currency jitters, traders said.

The market seems to have arrived at a consensus that a bottom was reached on the back of growing support from institutional investors. However, the market might also enter a technical consolidation before sustaining its ascent especially amid a string of domestic and foreign jitters.

The main-share Philippine Stock Exchange composite index powered up by 3.05 percent last week on strong buying support for blue chips, delinking itself from the peso, which shed more than 30 centavos during the week to close at 52.23 against the dollar.

The main market movers which boosted stock prices last week were news about the Ayala group's revived interest on Fort

FOLLOW/ B6

By Clarissa S. Batino

THE PRIVATIZATION Management Office has approved the sale of part of the government's interest in the $2-billion Malampaya project.

The government can now look for buyers of at least 4.6-percent stake in the natural gas integrated project currently held by the state-owned PNOC Exploration Corp.

The listed but dormant exploration arm of Philippine National Oil Co. has a 10-percent stake in the Malampaya gas-to-power project.

Finance Secretary Jose Isidro Camacho said the government could sell the shares in Malampaya either as a block or through a secondary offering.

Shell Exploration B.V. and Texaco Corp. own 45 percent each in the project that would harness 3 trillion cubic meters of gas that could power 3,000 megawatts of electricity in the next 20 years.

"The PMO has approved the sale of part of the government's interest in the Malampaya project. The target is to either do a public placement or a trade sale," Camacho said.

The government has estimated that selling all of its interest in the project would give it as much as $400 million.

But divesting only half would raise a much smaller amount considering that a littler over $100 million of the funds that PNOC Exploration used to buy the stake in Malampaya in 1999 was borrowed from Citibank.

The principal amount has not been paid.

Still, Camacho said he was hopeful that the revenues from the sale of the Malampaya shares would come in this year to help solve a shortfall in cash.

The budget deficit had reached P133 billion in July against a full-year target of P130 billion. The final number could range anywhere between P160 billion and P180 billion.

From a target of P5 billion, the government was expecting revenues from the sale of assets to hit only P3 billion.

So far, the pieces of property sold have generated less than P1 billion for the government.

Camacho said the inter-agency privatization group was finalizing the valuation of Philippine Na-

GOV'T/ B2

PER GALLON
53.00

LOW prices and a towel: Come-ons of an illegal diesel retailer.
JOAN BONDOC

'Mosquitoes' sucking local oil industry dry

By Ronnel W. Domingo

(First of two parts)

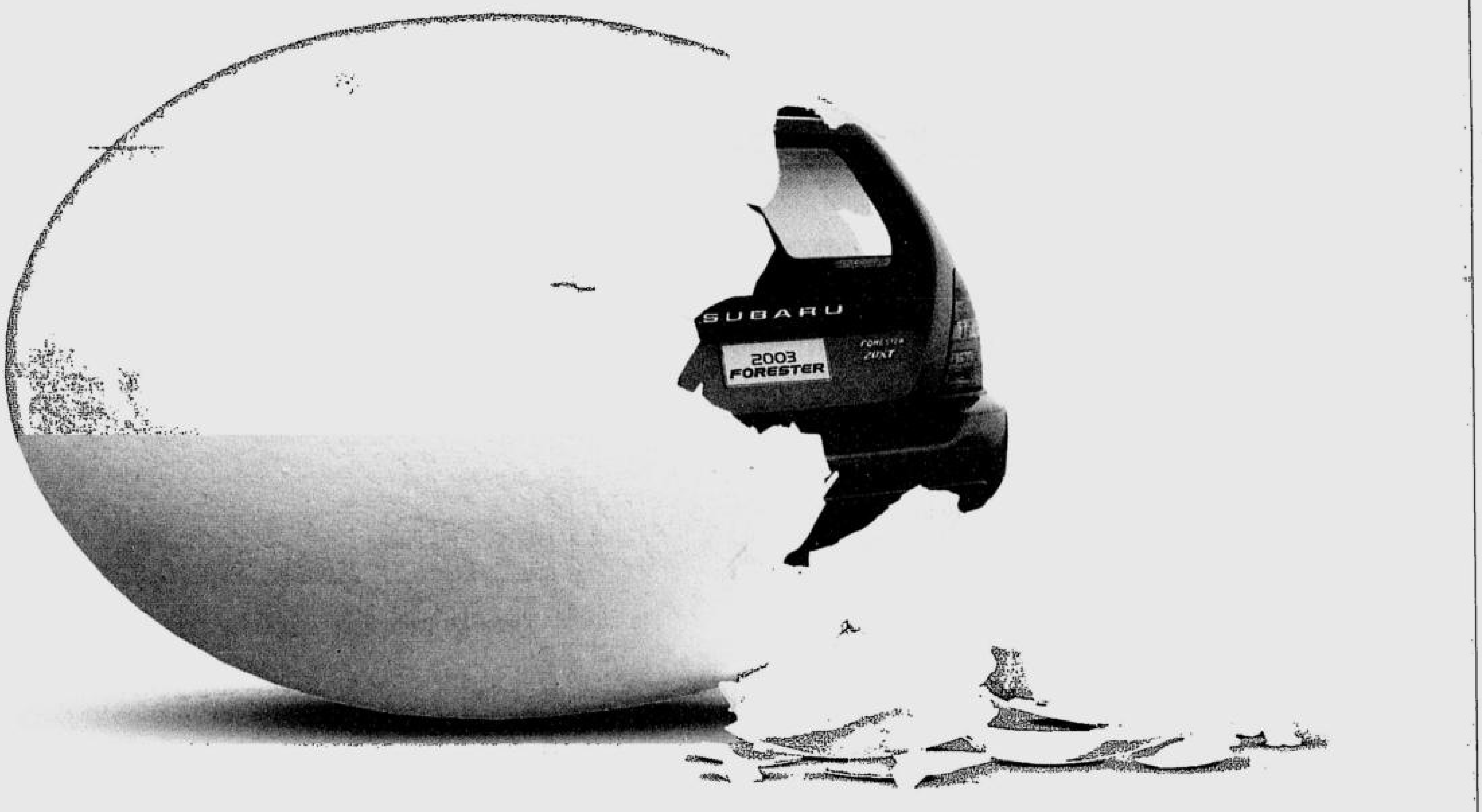
SPECIAL REPORT

THE STALL housing a few barrels of petroleum is nondescript, if not decrepit. At a certain angle, blobs of rainbow appear on a film of mud-drops of oil dispersing over water. With the help of gravity, plastic hoses are used to drain the fuel from the containers into automobile tanks.

No, this is not America in the 1920s when the modern refilling station is yet to be seen. Look again.

An empty passenger jeepney pulls over from the busy main road. The driver raises two fingers and the store attendant brings out as many gallon-bottles. A bottle is set on the

MOSQUITOES/ B10



The 2003 Forester. Coming soon in a gorgeous new shell. Breaking on Sept. 26.
SUBARU
The beauty of all-wheel-drive
GM AutoWorld

For worry-free delivery, please contact:
854-4848
All major airposts accept and deliver on Sundays and holidays.
www.teamlbc.com · help@teamlbc.com.ph
TEAM LBC
HARI NG PADALA!

Make Maybank your bank.
- One of the top 130 banks in the world
- Among the top 20 banks in Asia
- Backed by over US$39 billion in assets
- Present in major countries overseas with over 500 branches and representative offices worldwide
- The largest bank in Malaysia

MegaLink Member PDIC. Deposits insured up to P100,000.

Maybank
Best Bank in Malaysia
Euromoney Awards for Excellence 2001
Visit any of our over 50 branches nationwide
or call 521-7451.
www.maybank2u.com

Gov't OKs sale . . .

From page B1

tional Construction Corp. so the government's 90-percent interest in the company could be divested.

The government's auction for PNCC last year had resulted to a failed bidding. PNCC manages the north and south Luzon expressways.

The Malampaya deep water gas to power project involves the extraction of natural gas located a kilometer beneath the sea off the coast of Palawan and the laying of a 500-km underwater pipeline across some of the country's most environmentally sensitive areas—the waters of the South China Sea and the coastal areas of Mindoro island and Batangas province.

Around $2 billion is being spent to extract 3.4 trillion cubic feet of natural gas in Malampaya and to put up an offshore, high-pressure gas pipeline from Palawan to Batangas.

Appa Kabar, Eaga? (Where are you going, Eaga?)

MINDANAO ONE

Joji Ilagan-Bian

THE ASIAN financial crisis and the political turmoil that affected the Philippines, Malaysia and Indonesia a few years back somehow put East Asean Growth Area activities in the sidelines. Nowadays, we are back on track and determined to prove that yes, the economic cooperation works and is relevant to our efforts in preparing the regions for international trade.

Strong trading block. The annual Mindanao Business Conference sees our local businessmen exchanging trade information with their counterparts from Indonesia, Malaysia and Brunei. I look at these "encounters" as indicators of the immense potential for cross-border investments carried by the East Asean Growth Area cooperation.

We need to position Eaga as a strong trading block in Asia, with the four countries exchanging the necessary expertise and technology needed to spur the agro-industrial activities that are to be found in the region. It is worthwhile to note that the region is home to small and medium enterprises (SMEs) that could benefit out of international trade—only that a majority of them still have to avail themselves of the technology and achieve product standards that are the norm of international markets. To this end, we should be able to identify similar or related industries across the four countries that we could prioritize, develop, and seek markets for. There is no doubt that by doing so, we will be spurring development and create more livelihood opportunities in the countryside.

Formal arrangements. It has been nearly eight years since the 1st East Asean Business Convention and Exhibits held in Davao City. Since then, our relations with the other Eaga countries have been bolstered by other high-level meetings and regional conferences in areas of cooperation such as tourism, people mobility, human resource development, fisheries, and construction/construction materials among others.

Events such as the recent 1st BIMP-Eaga Customs, Immigration, Quarantine, and Security Conference have been done to harmonize rules and regulations in these areas, thereby providing a mechanism that would foster greater trade between the four countries. One distinct feature of the Eaga is that it is private sector-led with governments playing the role of partner and enabler. The formulation of mutual agreements between governments is necessary in order to propel cross-border trade to a greater degree. For instance, a port tariff arrangement between the Philippine and Indonesian governments has been done to stimulate seaborne trading between the designated Eaga participant regions of the two countries. Malacañang also has granted travel tax exemptions to tourists and businessmen that have Mindanao and Palawan as jump-off points to Eaga destinations. Reciprocal efforts on the part of Indonesia, Malaysia and Brunei Darussalam could no doubt create a multiplier effect for trade and tourism in their respective regions.

Expansion to new markets. One factor that could help Eaga reach out to other markets will be the strengthening of the East Asean Business Council (EABC) as the main private sector/business organization in the region. The provision of timely, accurate, and concise business information for investors can be achieved by bolstering the capabilities of the EABC secretariat. With the entry of the Asian Development Bank as the regional cooperation adviser, we expect the secretariat to achieve greater proficiency by way of training and capability-building projects that ADB gives to its beneficiaries and development partners.

The uniform lowering of tariff shields as called for by the Asian Free Trade Area agreement could be turned into an advantage by the Eaga SMEs if they are given the necessary skills development and quality control capabilities that would add value to their otherwise fine product craftsmanship. There's always this expressed craving by Afta countries for products that are to be found in the Eaga countries. It is a matter of how we rise up to the challenges and opportunities posed by international markets.

Cohesion as a plus factor. A truly united and determined East Asean Growth Area could give participating countries greater leverage on the negotiating table in the international trading arena. The Eaga participant-regions are packing an immense trade and investment potential. Shoring up their common markets and developing these to world-class levels will always benefit the residents in the area.

There's much expectation as there is hope for the Eaga. It is not only a matter of having the will to make it work—it is also a question about caring for people who have less in life. Not just for a day, for a week, or for a year. But for generations.

(Ilagan-Bian is the chair of the Mindanao Business Council and Philippine country director of the East Asean Business Council)

"Afraid of food with fancy names and high prices?"

Try Alfonso's Catering

Tasty food. Reasonable prices.
Without the hype.

811-1866 • 811-1867 • 811-1803
inquiry@alfonsoscatering.com
www.alfonsoscatering.com

We'll make you proud.

ASIAN INSTITUTE OF MANAGEMENT

Strategic IT Management:
A General Manager's Perspective
September 30 to October 4, 2002

Rationale:

Executives are now looking at the Internet and Technology for expansion of their businesses. Key concerns include finding the time and the energy to pore over all materials and information about the IT businesses, scanning for opportunities across IT segments and across countries, and determining business models suitable for local countries and for export.

On a global, regional and local perspective, this program aims to provide an overview of the IT Industry to show the structure, dynamics, major players and major product offerings. It also encourages participants to map out key success factors and trends, opportunities and threats in the new economy. Third, the program encourages participants to determine the e-potential of their business, the potential market (its readiness and barriers to customer usage). Business models from US, Japan, Korea, Singapore, Hong Kong, India and China will be examined for key learnings.

The Course aims to provide a discussion on the various technologies available in the market. It also tackles the appropriateness or inappropriateness of technology in implementing e-commerce requirements. The technology overview will assist the top manager in overcoming fears of technical jargon and provide a working knowledge and understanding of the available technologies E-commerce marketing and implementation challenges will be tackled and appropriate solutions discussed.

In essence, the program provides an "understanding of business issues in e-business and explores how technology impacts and shapes them".

RECOMMENDED FOR:

CEOs, Directors, Executives and Non-IT Practitioners

Program Benefits:

- Gain an understanding of the Industry and e-commerce to determine the playing field
- Overcome the fear of technology - a top manager need not be a technology expert
- Gain an appreciation on how to serve the global marketplace
- Understand the key elements of speed, cost and alliances as major determinants in an e-commerce strategy
- Learn how to create sustainable barriers to entry, particularly when first mover advantage is no longer enough in a global marketplace
- Learn how to create cost savings in choosing an e-commerce technology
- Become an e-commerce champion in the organization
- Gain an understanding that the internet is not a "cash generator" but an extension of the distribution channel.

Please fax this Reply Form to 892-3260 or 892-3340.
Please send me a brochure on the **Strategic IT Management: A General Manager's Perspective**

Name: __________

Company: __________

Position: __________

Tel. No.: ______ Fax No.: ______ E-mail: ______

Please also send me brochures on the following programs: (please check)

☐ Human Capital Management, *September 16 to 20*
☐ 61st Management Development Program, *September 16 to October 25*
☐ IT: Engaging and Influencing People, *October 3 to 5*
☐ Course for Senior Bank Managers, *October 7 to 25*
☐ Systems Thinking, *October 21 to 23*
☐ 3rd IT Project Management, *November 11 to 15*
☐ 6th Managing Family Corporations, *November 11 to 15*
☐ 14th Marketing Strategy Course, *November 11 to 22*
☐ 108th Basic Management Program, *November 11 to 29*
☐ Product Plus Service Marketing, *November 25 to December 6*

PDI 091602

Contact: Edythe Bautista / Yola Genuino / Jane Manlapig - Marketing Group EXCELL
Tel. Nos. 892-4011 to 25 loc. 209, 526, 228; Direct Line 894-0043; 893-2031
E-mail: excell@dataserve.aim.edu.ph Website: http://www.aim.edu.ph

AIM Executive Education and Lifelong Learning Center

Dead Batt? Get Long-a-Batt!™
BATTERY LIFE EXTENDER

MADE IN USA! NOW IN THE PHILIPPINES!

From BATTERY DOCTORS®
The World Leader in Battery Care

Finally, the ultimate solution to your battery problems! Long-a-Batt Battery Life Extender from Battery Doctors® of the USA. Long-a-Batt brings to life dead yet mechanically sound batteries so you don't have to buy costly new ones all the time. Not only that, Long-a-Batt also prevents the formation of DEADLY hard sulphation that leads to premature battery failure! Long-a-Batt also prolongs the life of your new or old batteries and nothing works SURER, FASTER & EASIER!

DON'T LET YOUR BATTERY DIE PREMATURELY!

THE LONG-A-BATT ADVANTAGE

☑ New Batteries treated with Long-a-Batt can last from 3 to 4 years!
☑ 1 to 3 year old "dead" but mechanically sound batteries treated with Long-a-Batt can still last from 1 to 2 years!
☑ Long-a-Batt eliminates hard sulphation and terminal corrosion!
☑ Long-a-Batt effectively stops Electrolyte Evaporation!

LONG-A-BATT also:
- Reduces internal grid and plate corrosion
- Reduces inner cell temperature
- Prevents overcharging of batteries

Exclusively Distributed by:
MAXX-ENERGIE VENTURES

FOR RETAIL & WHOLESALE, CALL:
126-A West Ave. Diliman, Quezon City
Tel. Nos: 925-8049 • 925-8033 Fax No.:373-7397
email:maxxenergie@yahoo.com

SUITABLE FOR ALL LEAD ACID BATTERIES, NEW OR OLD, DEEP CYCLE AND INDUSTRIAL BATTERIES!

This announcement appears as a matter of record only

TECH VENTURES II, LTD.
A global private equity investment company
managed by Tech Venture Partners, Ltd.

Has made a venture capital investment
through the acquisition of

an equity interest in

Inphi
INPHI CORPORATION

A US high technology company that delivers high-performance,
low-power, compact, and cost-competitive electronic components for
telecommunications, data communications, and instrumentation systems

The undersigned acted as Financial Adviser
in the transaction

ICCP VENTURE PARTNERS, INC.

July 2002

BSP notes rise in bank loans on improving economic outlook

By Doris C. Dumlao

THE COUNTRY'S improving economic fundamentals have started to trickle down to the real sector by boosting lending activities among banks, a key indicator of business confidence.

The Bangko Sentral ng Pilipinas reported on Friday that the outstanding loans of the country's commercial banks inched up to P1.38 trillion as of end-July this year, 0.7 percent higher than the P1.37 trillion level as of end-June.

On an annual basis, however, the banking system's outstanding loan portfolio still represented a contraction of 2.9 percent from the same seven-month period last year.

The month-on-month improvement was nevertheless seen by the BSP as a signal that the banking system, which was burdened by rising bad loans arising from the wave of corporate distress in the aftermath of the 1997 currency turmoil, was starting to regain its lending appetite.

"By sector, the improvement in bank lending in July on a monthly basis can be traced mainly to increased credit availments by the manufacturing sector, wholesale and retail trade sector, financial institutions, real estate and business services sectors, as well as the community social and personal services sector," the BSP said in a statement.

"Behind the increase in bank financing and these sectors is the strengthening in the underlying domestic demand as reflected by the higher-than-expected economic growth in the second quarter," it added.

The Philippines' gross domestic product (GDP) expanded by 4.5 percent in the second quarter of the year due to the dramatic rebound of the industry sector as well as the resilient services sector. This made government economic managers confident that full-year growth could hit the upper end of the 4-4.5 percent target.

"The continuing recovery in exports, which grew 23 percent year or year in July, has likewise encouraged additional credit financing by firms," the BSP said.

The manufacturing sector, particularly those producing electronic products, accounts for 70 percent of the output of the industry sector, equivalent to more than 20 percent of the entire GDP.

GDP refers to the total amount of goods and services produced by the economy in a given period.

"On an annual basis, bank lending to community social and personal services sector and the Firebs (financial institutions, real estate and business services sectors) sector—comprising a combined share to total commercial bank loans of 42.2 percent—has continued to grow by 13.8 percent and 5.4 percent respectively in July," the BSP said.

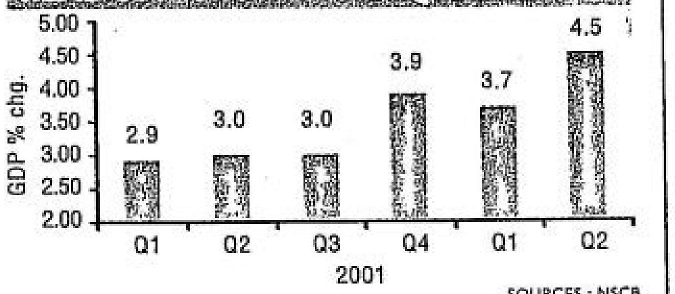
Economic growth is well in line with full-year target

- First half GDP growth of 4.1%, well in line with full year 2002 target of 4% to 4.5 %
- Q2 GDP growth exceeded the government's 3.8 - 4.0 percent forecast.
- Growth was supported by a generally stable macroeconomic environment and stronger growth of trading partners.

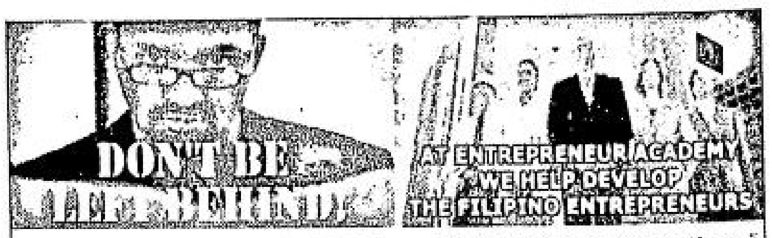
SCORE CARD 2002

Y-o-Y growth	2001		2002	
	FY	Q2	Q1	Q2
GNP	3.4	4.0	4.2	5.2
GDP	3.2	3.0	3.7	4.5
NFIA	7.2	20.6	12.0	16.0

REAL GDP GROWTH PER QUARTER



SOURCES : NSCB


DON'T BE LEFT BEHIND
AT ENTREPRENEUR ACADEMY WE HELP DEVELOP THE FILIPINO ENTREPRENEURS

WORKSHOP SCHEDULES
Sept 23 Effective Performance Management
Sept 25 Effective Employee Recruitment & Induction
Sept 27 Building & Developing Successful Teams
Oct 1 Effective Business Presentations
Oct 2 Sales Excellence Program
Oct 3 Effective Negotiation Skills
Oct 4 Key Account Management

For inquiries & reservations contact JUDITH/ALEX
687-0307/08
eacademy@mseedsystems.com
WE ALSO DO IN-HOUSE TRAINING
ENTREPRENEUR ACADEMY
1909 PRESTIGE TOWER, EMERALD AVE
ORTIGAS CENTER, PASIG CITY

COMPUTER PROBLEMS?
WE CAN FIX IT!
CUSTOM PC REPAIR •
PRINTER and MONITOR REPAIR •
COMPUTER UPGRADE •
NETWORK INSTALLATION and SUPPORT •
INTERNET INSTALLATION •
CONTRACT SERVICING •
PREVENTIVE MAINTENANCE •
HARDWARE/SOFTWARE DESIGN and CONSULTANCY •
COMPUFIX
COMPUTER REPAIR and MAINTENANCE CENTER
CALL NOW 840-2643/44
COMPUFIX INCORPORATED
TELS.: 892-6282 • FAX: 867-2110 • E-MAIL: compufix@info.com.ph
G/F Princess Building, 104 Esteban St., Legaspi Village, Makati City
PROFESSIONAL SERVICE GUARANTEED
YOUR ONE-STOP SHOP COMPUTER REPAIR CENTER

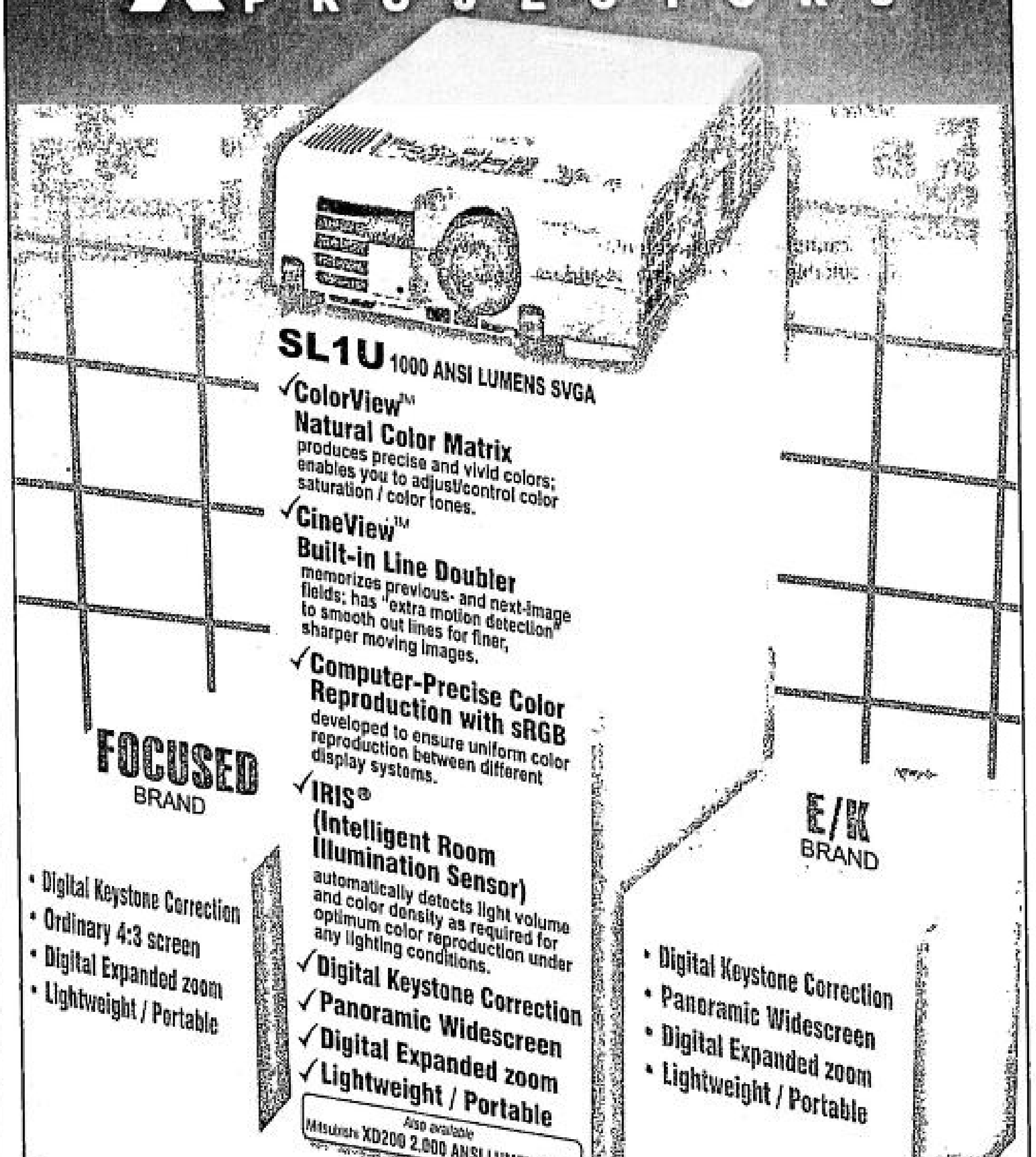
Can't use it?
We'll fix it!
JUST CALL US! WE'LL FIX IT IN A FLASH!
60 MINS.
Fax Machines • Computers / Monitors • Printers (Laser, Deskjet, Dot Matrix) • Key Telephone System Sets • Answering Machines • Paper Shredders • UPS-AVRs • Typewriters and other office equipment
Hewlett Packard | Panasonic
EPSON | SHARP
OKI | XEROX
SANYO | [illegible]
SAMSUNG | brother
muratec | Canon
CITIWORLD
BUSINESS MACHINES SERVICES CORP
Lower Ground, David Bldg 1, 567 Shaw Blvd., Mandaluyong City Tel. Nos.: 725-7031 / 724-5823 / 723-4894
Makati Office: 3A, Trans-Phil House 1177 Chino Roces Ave., Corner Bagtikan St., Makati City Tel. Nos.: 895-1435 / 896-6032

FAX REPAIR
AS LOW AS
P300
FREE ESTIMATE
We offer world-class fax repair & we're sure no one else can compare!
KINGS COMMUNICATIONS SERVICES, INC.
KCS
• G/F Auro-Vir Plaza, 1695 Evangelista St. Bangkal, Makati City Tels. 894-2309 / 843-6630 / 843-6662
• Rm.201 Columbian Bldg. 160 West Ave. cor. EDSA, Quezon City Tels. 929-2052 / 929-2054
• 27-F Sikatuna St., Brgy. Parian, Cebu City TEL. (032) 254-8104 / 255-7401
Panasonic | NEC | SAMSUNG
SANYO | [illegible] | [illegible]
MURATA | SHARP | OKI
NISSEI | Canon | OTHERS
CUT THIS AD AND AVAIL OF A 10% DISCOUNT
We also repair Computers

PIONEER
in Fax Repair Service.
Our excellence in quality fax repair service is proven.
We've hit the 30,000 mark!
We also repair monitors, printers & other office equipment.
* Beware of copycats.
CANON | OKI | SHARP | RICOH
MURATA | PANASONIC | SAMSUNG | HP
NEC | SANYO | XEROX | EPSON
FIRST COMMUNICATIONS SERVICES PHILS., INC.
Unit 21 Valero Plaza, 124 Valero St., Salcedo Village, Makati City
Tel.# 818-4501 • 819-0024 • 812-6212 • 817-9527

Graphics & Publishing Seminar Series
GRAPHIC EXPO
Sharpen Your Skills. Increase Your Productivity. Network with Industry Players. Learn with the Master. Learn with Adobe Certified Experts.
October 24-26, 2002
AIM ACCEED Conference Center
Benavidez cor. Trasierra Sts.
Legaspi Village,
Makati City, Philippines
Who Should Attend:
Graphic designers • digital artists • publishers • commercial printers • editors • webmasters • multimedia specialists • layout artists • print managers • art directors • photographers • animators • film directors and producers • educators • IT professionals • advertising and marketing executives • corporate communicators.
Seminar Program
• Advanced Photoshop and Its Application in Imaging and Design, October 24, 2002
• Understanding Color Management & Scanning Techniques, October 25, 2002 (AM Session)
• Introduction to Adobe InDesign, October 25, 2002 (PM Session)
• Motion Graphics & Interactivity for Designing Websites and Multimedia Presentation, October 26, 2002
Organized by: fmi www.fmi.com.ph
Sponsors: EPSON WIB Philippines, Inc. Softrigger Interactive
Sign-up Now. Limited Seats Available.
To Register
Call: (632) 896-0639, 896-0637, 899-6893 • Fax: (632) 896-0637, 890-2101
Email: fiera@info.com.ph • Visit Website: http://www.fmi.com.ph

When color matters, don't settle for less.
MITSUBISHI MULTI-MEDIA PROJECTORS



SL1U 1000 ANSI LUMENS SVGA
✓ColorView™ Natural Color Matrix produces precise and vivid colors; enables you to adjust/control color saturation / color tones.
✓CineView™ Built-in Line Doubler memorizes previous- and next-image fields; has "extra motion detection" to smooth out lines for finer, sharper moving images.
✓Computer-Precise Color Reproduction with sRGB developed to ensure uniform color reproduction between different display systems.
✓IRIS® (Intelligent Room Illumination Sensor) automatically detects light volume and color density as required for optimum color reproduction under any lighting conditions.
✓Digital Keystone Correction
✓Panoramic Widescreen
✓Digital Expanded zoom
✓Lightweight / Portable
Also available Mitsubishi XD200 2,000 ANSI LUMENS XGA
FOCUSED BRAND
• Digital Keystone Correction
• Ordinary 4:3 screen
• Digital Expanded zoom
• Lightweight / Portable
E/K BRAND
• Digital Keystone Correction
• Panoramic Widescreen
• Digital Expanded zoom
• Lightweight / Portable
sRGB Registered trademark of Microsoft
ColorView Registered trademark of Mitsubishi
DISTRIBUTED BY:
LWI LINK WORTH INTERNATIONAL INC.
Unit 21 Valero Plaza, 124 Valero St., Salcedo Village, Makati City
Tel.# 843-2070 • 816-4303 • 813-5636 • 812-6870

1-800-10-FLOWERS
For the florist with this number, everyday will be as busy as Valentine's.
GET A PLDT TOLL FREE NUMBER. TOLL PLDT FREE IN THE NAME OF BUSINESS.
PLDT BUSINESS SOLUTIONS convergence@work
FOR MORE INFORMATION ON PLDT TOLL-FREE CALL 171 OR FAX 1-800-10-800-PLDT OR E-MAIL BIZSOL@PLDT.COM.PH

Something abrewing again at LTO

QUESTIONS OF POLICIES

Honesto C. General

LAST July 5, Land Transportation Office head Roberto T. Lastimoso wrote GSIS general manager Winston Garcia that the LTO was "willing and ready to implement Department Order No. 98-1195-A, which mandates the compulsory enrollment for all bona fide Professional Driver's License holders upon renewal in the Driver's License Enhancement Program."

This program prescribed under the department order requires all professional drivers, as a prerequisite to licensing, to buy at the LTO outlet a personal accident insurance policy issued by GSIS.

The policy covers P30,000 for accidental death, P30,000 for dismemberment, P30,000 for permanent disability, and P5,000 for medical reimbursement. The driver is covered only when driving a vehicle or as a passenger in vehicle-related accidents.

The premium is only P30 a year or P90 for the three-year life of the license. But right here, there is something technically wrong. If the annual premium is P30, then an upfront payment of P90 for a three-year policy is a bit of an overpayment, since the second- and third-year premiums are paid one and two years in advance, respectively.

Not too sure of himself, Lastimoso further wrote, "we request the immediate issuance of the Master Policy ... **should there be legal justification under your charter to undertake such program.** (Emphasis mine.)

The ball is now in the GSIS court. I am sure my stalwart friends at GSIS will readily see that nowhere in the GSIS Act of 1997 (RA 8291) or in the General Insurance Act is GSIS empowered to insure persons outside the employ of government. GSIS is not even empowered to issue personal accident policies on professional drivers in the employ of the government.

I hear the idea is for GSIS to "front" on behalf of a number of small private non-life companies; that is, GSIS will issue the master policy and reinsure it to the chosen companies. The premiums (less the service fee for GSIS) and any claims are shared by GSIS and the reinsurers.

Basically, an insurance company resorts to reinsurance because it does not want to carry the risk all by itself. But, in this case, even if there is a humongous smashup at Edsa killing 100 professional drivers, the total liability of GSIS will only be P3 million, petty cash for such a huge insurer like GSIS. So there are other reasons for the reinsurance deal.

Also, the reinsurance deal may run afoul of the constitutional provision against cartels.

By the way, LTO will probably take a part of the premium as collection fee, or whatever. If so, this violates the Insurance Code.

But one may say P90 is petty cash anyway. Maybe so, but there are 6 million professional licenses in force. GSIS stands to collect P180 million a year. That kind of money can buy a lot of, ahem, enhancement all around.

Don't get me wrong. It is good for all drivers, many of whom, as the department order says, are poor to carry personal accident insurance, even in a limited form. But it has to be done right. And, if it is done illegally and unconstitutionally, it cannot be right, even if done for the sake of poor drivers.

Finally, my lawyer tells me that this Driver's License Enhancement Program violates Section 3 of the Anti-Graft and Corrupt Practices Act. Everybody connected with the program—at the DOTC, LTO, GSIS and life reinsurers—can be cited for graft and corruption.

Who knows, if this program is implemented, those who may have anything to do with it may wind up having their pictures taken in Malacañang, sheepishly sporting prison garb, behind a beaming President Macapagal-Arroyo. That will be the day.

$300-M loan seen to keep rates low

By Clarissa S. Batino

FINANCE Secretary Jose Isidro Camacho said the government might use the fresh $300-million proceeds of a recent bond issue to replace domestic borrowings by year's end to ease pressure on interest rates.

While intended to fund next year's projected P142-billion deficit, the finance secretary said he would not hesitate to use the $300 million raised from the five-year bond market two weeks ago to arrest any spike in interest rates from now until yearend.

"We can use the $300 million to temper any increase in interest rates even if it was really intended for next year's budget," Camacho said.

National Treasurer Sergio Edeza, who orchestrated the five-year bond issue to be listed on the Luxembourg Stock Exchange, had said the $300 million would be for the requirements in 2003.

The government has to raise $2.3 billion from foreign commercial sources next year on top of about $1.5 billion in concessional loans from multilateral programs and project lenders.

Interest rates have been moving up as the market continued to anticipate that the government would borrow more in the coming months to finance a growing budget deficit for 2002.

As of July, the deficit of P133 billion had exceeded the full-year target of P130 billion. Estimates on the full-year gap go anywhere between P160 billion and P180 billion.

As a result, the benchmark 91-day treasury bill rate had breached the 5-percent level a month ago from a record low of 4.299 percent in April 29.

The government has vowed to keep domestic interest rates low to help spur economic growth. The benchmark 91-day yield must average no more than 8 percent this year.

Fixed-income players believed that pressure on the government's cost of borrowing has not eased although it was not as intense as before the new bond issue was finalized.

HSBC treasurer John McGowan said the benchmark three-month treasuries used by banks in pricing their loans would likely move by only half a percentage point and the longer-dated tenors even more modestly as the local market remained awash with cash.

The peso bond market had stayed liquid even after the government raised P63 billion from the float of three- and five-year bonds.

The government said the substantial cash raised from the local market in June should be enough to help finance a higher-than-programmed budget gap.

The local funds would complement about $1.7 billion in foreign funds raised for this year's deficit financing. The number excludes the $300 million from the five-year bond market two weeks ago.

Edeza said the government might go back to the foreign bond market in the fourth quarter to raise about $1 billion to cover the 2003 deficit.

He said among the markets being considered were the euro, yen, and the US dollar markets.

Camacho, however, insisted that the government has not finalized any additional borrowing plan for next year.

"We are keeping our options open with our borrowing. But nothing is final yet," said the finance chief.

•SALES •RENTALS •REPAIR •DESIGN

BOXLIGHT
SP–6t
projector

PROMO PRICE
P 99,995

DURABLE TRAVELER

ADVANCE FEATURES

AFFORDABLY PRICED

For the mobile presenter on budget, the **BOXLIGHT SP-6t** projector is the right choice. The **SP-6t** is the latest in a line of **AFFORDABLE, HIGH-PERFORMANCE PROJECTORS.** Weighing a small 5.5lbs/2.5kg yet loaded with features, it's the perfect traveling companion. You can digitally enhance a specific area on the screen and **POLISH YOUR PRESENTATIONS** with the Digital Zoom Imaging and Digital Keystone Adjustment features. And with **1000 lumens** and native SVGA resolution your presentations will sparkle. Check out the **SP-6t** and see all that you can get for your money.

BOXLIGHT®
Presenting a Better Way
19332 Powder Hill Place
Poulsbo, WA, USA 98370

CALL 8111360/8111669 TEXT (0917)8901688

www.boxlight.com

Choose freedom.

No.1 Notebook Computer in the Philippines

Source: IDC Asia/Pacific, PC Shipments Q1 2002

Satellite 2400-A630
- Mobile Intel® Pentium® 4 processor 1.60GHz - M supporting Enhanced Intel® SpeedStep® Technology
- 256MB PC2100 DDR SDRAM (max. 512MB)
- 20.0GB S.M.A.R.T. hard disk drive with built-in HDD shock absorber
- 14.1" XGA TFT active matrix display
- 16MB video memory, 4X AGP Bus
- Convenient all-in-one design: 8X/8X CDRW drive and FDD
- Integrated SD Media slot, USB x 3, 4Mbps FIR, TV-out port
- 56Kbps modem & 10/100Mbps LAN
- Wireless LAN (802.11b) upgradeability with optional Wireless LAN Card Kit
- Microsoft® Windows® XP Professional

P95,000

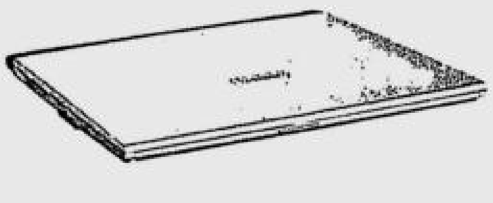
Affordable All-in-one Notebook Computer

Satellite 1100-A210
- Mobile Intel® Celeron® processor 1.20GHz
- 128MB PC133 SDRAM
- 20.0GB S.M.A.R.T HDD
- 14.1" TFT XGA display
- Built-in 24X CD-ROM & Floppy Disk Drives
- Intel® 830MG integrated graphics with up to 32MB UMA Video Memory
- Internal 56Kbps modem and 10/100Mbps LAN
- TouchPad
- Microsoft® Windows® XP Home Edition

P64,950

9.3 Hours Battery Life with 2nd bundled high capacity battery pack in SuperLongLife Mode

1.18kg light and 14.9mm thin



World's Slimmest Notebook Computer

PORTÉGÉ 2000
- Mobile Intel® Pentium® III processor 750MHz - M supporting Enhanced Intel® SpeedStep® Technology (Ultra Low voltage)
- 256MB PC133 SDRAM, up to 512MB
- 12.1" Poly-Silicon XGA TFT
- 20.0GB Hard Disk Drive
- Dual-linked Microsoft® Windows® 2000 Professional or Microsoft® Windows® XP Professional
- 3-year International Limited Warranty

P120,000

Solutions for Business Professionals

TE 2100
- Mobile Intel® Pentium® 4 processor 1.60GHz – M supporting Enhanced Intel® SpeedStep® Technology
- 256MB PC2100 DDR SDRAM
- 30.0GB Hard Disk Drive
- 14.1" XGA TFT color display
- Slim SelectBay 8X/8X/8X CDRW/DVD-ROM drive
- NVIDIA® GeForce4™ 420 Go graphics with 16MB DDR VRAM
- Configurable from 2.4kg
- Dual-linked Microsoft® Windows® XP Professional or Mircosoft® Windows® 2000 Professional
- 3-years International Limited Warranty

P140,000

Featured models come with 1-year international limited warranty (ILW) and carrying case, unless otherwise stated.

Toshiba recommends Microsoft® Windows® XP Professional for Business

TOSHIBA

Authorized Distributor:
Tricom Dynamics, Inc. www.tricom.com.ph • **MAKATI:** Metro House Bldg., 345 Sen. Gil Puyat Ave. Tels. 890-8525 to 32 Fax: 890-0608 • **CEBU:** 2/F Machay Bldg., 30 Gorordo Ave. Tels. 253-6517; 233-7785, 232-6391 Fax: 231-0681 • **DAVAO:** G/F LKT Bldg., R. Castillo St., Agdao Tels. 227-4137 to 38 Fax: 227-4147 • **CAGAYAN DE ORO:** Moreno Bldg., Gusa Highway Tels. 22-733-158; 855-5388 Fax: 22-733-273

Authorized Dealers:
• **ELECTROWORLD** HEAD OFFICE: 7472054; 7472058 SM MANILA: 5248310; 5247980 BINONDO: 2425400; 2423572 ABENSON-CAINTA: 6815301 SM NORTH EDSA: 9279525; 9240014 ABENSON WALTERMART QUEZON CITY: 4150729 SM CITY FAIRVIEW: 4186064; 4186061 NEW FARMERS PLAZA: 9111494; 9111099; 9111786 SM MEGAMALL: 6331624 to 25; 6329535 ABENSON SHANGRI-LA: 6388019; 6381719 PARK SQUARE: 8132776, 8123880; 8123868 WALTERMART MAKATI: 8929119; 8440598 ABENSON-QUAD: 8940951 SM SOUTHMALL: 8000408 or 04 ALABANG: 8509682; 8508708 WALTERMART CAVITE: (046)4161327; 4162107 WALTERMART STA. ROSA LAGUNA: (049)5491241; (049)5491250 WALTERMART CALAMBA: 5451745 BI—AN LAGUNA: (049)5206209; (046)4112051 SM PAMPANGA: (045)9617178 to 80 ABENSON GENERAL TRIAS: (046)4101148 ABENSON IMUS: (046)4718020 or 30 ABENSON LIPA: (043)4041655 ABENSON CABANATUAN: (044)4611481 • **COMPLINK MARKETING, INC.** HEAD OFFICE: 6871234; 6873165; 6873160 ROBINSONS GALLERIA: 6320806 to 07; 6387048 PARK SQUARE: 8931489, 8931491; 8931493 SM CITY NORTH EDSA: 9208140/41; 9202857 SHANGRI-LA PLAZA: 6374444 to 45 SM CITY MANILA: 4005632; 4005633 SM SOUTHMALL: 8019908 AIRPORT CITIMALL: 5129708 to 09 SM CITY BACOOR: (046) 4177761 to 63 • **THE BRAIN COMPUTER CORP. SAN JUAN:** 7247629; 7271824; 7255427; 7247631; 7210953 • **SILICON VALLEY ALABANG:** 8078987 PARK SQUARE: 8120734 MANILA: 5253218 MEGAMALL: 6331724 STA. LUCIA: 6466536 SOUTHMALL: 8069505 NORTH EDSA: 9275831 HARRISON: 5267731 BACOOR: (46)4177881 PAMPANGA: (45)9612225 • **ARX COMPUTER CENTER ROBINSON'S GALLERIA:** 6320901; 6320579 SHANGRI-LA PLAZA: 6350068 to 69 SM CITY SUCAT: 8208694; 8208771

Authorized Corporate Resellers:
• **F.A.T.KEE:** 7273771 to 74 • **MICROGENESIS BUSINESS SYSTEMS:** 8930264; 8924447; 8924440; 8924461; 8930584, 8930551; 8930552, 8930554; 8930549
• **MICROPHASE ENTERPRISE CO.:** 7500827 to 36; 8128814 • **ZENSHIN SYSTEMS CORP.:** 3650538; 3660395 • **COMPULAB TECHNOLOGY CORP.:** 7514603 to 04

Regional Office:
Toshiba Singapore Pte Ltd, Computer Systems Division, Phone: 65 6270 9989 Fax: 65 6275 1080. www.toshiba.com.sg

Price, design and specifications subject to change without notice. Toshiba will not be liable for editorial, pictorial, typographical errors in this advertisement.
Intel, the Intel Inside logo, Pentium, Celeron and the Intel SpeedStep are trademarks or registered trademarks of Intel Corporation or its subsidiaries in the United States and other countries.
Microsoft and Windows are registered trademarks of Microsoft Corporation.

intel inside pentium 4

Now Available
Online warranty registration
pc.toshiba-asia.com/registeronline

pc.toshiba-asia.com

Napocor incurs 7-month net loss of ₱17.5-B

By Ronnel W. Domingo

CASH-STRAPPED National Power Corp. has incurred a net loss of about P17.5 billion in the first seven months of the year largely due to decreased sales and the government's rate reduction schemes.

Napocor officer in charge/president Roland S. Quilala said that the amount meant a 304-percent or P13.1-billion increase compared with last year's net loss of P4.3 billion from January to July.

"This is the first time in over 20 years that Napocor registered a negative net operating income," Quilala said in an interview.

The seven-month net loss has already exceeded by 70 percent Napocor's net loss of P10.3 billion in 2001.

The Napocor chief said the drastic increase in losses was due to the following:

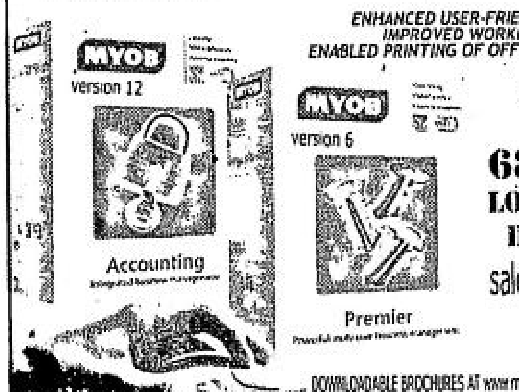
- the decreased demand from its biggest customer, Manila Electric Co.,
- the commercial operation of new independent power producers (IPPs), and
- the rate reduction program of the government.

Napocor data show that under a power supply contract, Meralco was supposed to buy from Napocor 3,600 megawatts of power a month.

But the distribution giant has bought an average of only 85 percent of the contracted volume or about 3,000 MW.

New IPPs in Nueva Vizcaya, Batangas, Benguet and Laguna started commercial operations in March, April and June.

NAPOCOR/ B6



MUSTARD SEED SYSTEMS
Mustard Seed Systems Corp.
MYOB Asia Sdn Bhd
MYOB
Presents the latest versions
of MYOB Accounting Software

ENHANCED USER-FRIENDLINESS
IMPROVED WORKFLOW
ENABLED PRINTING OF OFFICIAL RECEIPTS

MYOB version 12 Accounting
MYOB version 6 Premier

BUY NOW!
CALL
687-0307/08
LOOK FOR MERLY
DEVIC / DALJIT
sales@mseedsystems.com

DOWNLOADABLE BROCHURES AT www.mseedsystems.com

OUR VALUE PARTNERS
IBM
ENTREPRENEUR ACADEMY
DEVELOPING THE FILIPINO ENTREPRENEURS
ASIATRUST
OVER 40 YEARS OF WORKING FOR THE ENTREPRENEUR
SME

EXCLUSIVE PENTHOUSE UNITS NOW AVAILABLE!

Luxury and Convenience has
Never Been So Affordable

Oakwood Premier Ayala Center represents unprecedented value in today's exclusive world of true quality and style. 306 superbly appointed studios, one, two and three bedroom suites made perfect by dedicated service and a residential atmosphere for which Oakwood has become famous across the globe for. For reservations and more information call 729-8888 today.

Oakwood.
PREMIER
AYALA CENTER
The Most Trusted Name in Serviced Apartments Worldwide.™

6th Floor Glorietta 4, Ayala Center, Makati City, Metro Manila, Philippines Tel: (63-2) 729 8888 Fax: (63-2) 728 0000 E-mail: info@oakwood.com.ph www.oakwoodmanila.com

Passion

We're painting the town
REVO

REVO HOT DEALS

- LOWEST DOWNPAYMENT OF ₱ 82,600*
- LOW MONTHLY AMORTIZATION OF ₱ 6,163**
- ZERO INTEREST PLANS***
- CHOICES OF LOW DOWNPAYMENT OPTIONS
- CHOICES OF LOW MONTHLY OPTIONS
- EXCITING PACKAGES FOR CASH BUYERS
- CHOICE OF FREE INSURANCE OR ACCESSORIES FOR CASH BUYERS

* For DLX Gas at 20% DP
** 60 mos. / 50% DP
*** From 30%-50% DP for GL models & below at 12 months
Subject to bank approval.

REVO HOT FEATURES

ENJOY THESE HOT, NEW FEATURES OF THE VX200-J AND SR-J MODELS

VX200-J
- VCD/DUAL MONITOR
- METAL PANEL TRIM
- BACK UP SENSORS
- LIMITED EDITION BADGE
- EXCLUSIVE COLORS

SR-J
- VCD/DUAL MONITOR
- WINDOW VISORS
- NEW SIDE STRIPES
- BACK UP SENSORS
- LIMITED EDITION BADGE

Promo extended up to September 30, 2002
Approved by DTI-NCR

ME AND MY
TAMARAW FX
REVO

3 YEAR WARRANTY 100,000 KM
VX200J
SR-J Sport Runner
TOYOTA

TOYOTA ALABANG, INC., Alabang-Zapote Rd cor Concha Cruz Drive 800-0801 to 32 / 802-1091 TOYOTA BACOLOD CITY Gardenville Subdivision, Araneta St., Bacolod City (034) 444-1811 to 13 TOYOTA BAGUIO CITY, Bokawkan Road cor. Aguila St., Baguio City (074) 300-3273 to 74 / (074) 443-6778 TOYOTA BALINTAWAK, INC., EDSA cor Vicente Ang & Gen Evangelista Sts. Kalookan City 360-8901 to 06 / 364-1647 to 50 / 364 4071 to 76 TOYOTA BALINTAWAK-NORTH, 1010 Epifanio De Los Santos Ave (EDSA), Quezon City 927-7215 / 17 / 30 / 39 / 927-7242 / 44 / 48 / 52 / 927 7257 / 62 / 65 / 927 7268 / 80 TOYOTA BATANGAS CITY, INC., Diversion Road, Barangay Balagtas, Batangas City (043) 723-7388 TOYOTA BEL-AIR, INC., Ayala cor Metropolitan Avenues, Makati City 897-3333 TOYOTA CABANATUAN CITY, INC. Km. 118 Maharlika Highway, Daang Sarile, Cabanatuan City (044) 463-6481 to 87 TOYOTA CAGAYAN DE ORO, INC., Km. 3 National Highway, Kauswagan, Cagayan de Oro City (08822) 735-770 / 791 / 840 / (088) 856 9994 (088)858-7770 TOYOTA CEBU CITY, INC., 34 M.J. Cuenco St., Cebu City (032) 253-1161 TOYOTA CEBU-MANDAUE, Tabok, Mandaue City (032) 346 8670 TOYOTA COMMONWEALTH, Commonwealth Ave., Quezon City 952 1021 to 27 TOYOTA CUBAO, INC., 026 Aurora Blvd., Cubao, Quezon City 911-0651 to 63 TOYOTA DAGUPAN CITY, INC., Diversion Road, Barangay San Miguel, Calasiao, Pangasinan (075) 517-2028 to 28 / (075) 522-6771 / 8734/ 4773 TOYOTA DAVAO CITY, INC. Km. 6 Lanang, Davao City (082) 234-0998 / (082) 234-2094 / (082) 234-8640 TOYOTA ILOILO CITY, INC., Gran Plains Subd., Jaro, Iloilo City (033) 320-6116 to 19 TOYOTA MANILA BAY CORP., Roxas Boulevard cor EDSA Extension, Pasay City 832-3408 to 10 / 832-3432 to 34 / 832-3304 / 832-3437 TOYOTA MARIKINA SERVICE STATION, Brgy. Sto Niño, Sumulong Highway cor Toyota Ave., Marikina City 682-9701 to 03 TOYOTA OTIS, INC., 1770 Paz M. Guazon St., Paco, Manila 564-1811 to 20 TOYOTA PASONG TAMO, INC., 2202 Pasong Tamo Extension, Makati City 893-8084 TOYOTA QUEZON AVENUE, INC., 728 Quezon Avenue, Quezon City 712-6001 to 06 TOYOTA SHAW, INC., 411 Shaw Blvd., Mandaluyong City 727-0201 to 18 TOYOTA SHAW-ORTIGAS, 124 E. Rodriguez Jr. Ave., Bo. Ugong, Pasig City 671-9854 to 64

Per DTI-NCR Permit No.1459, Series of 2002

See flyers for details!

Ang Tan Golf Club & Shares, Inc.
SEC Licensed Golf & Club Shares Broker No. 10573 258 Halenang Street, Mandaluyong City

Partial list only · Prices in Hundred Thousands

SELLING:			
Alabang A	1.5M	Sta Elena	1.6M
Baguio Country Club	700,000	Others	
Camp John Hay	260,000	BUYING:	
Canyon Wood	Pls. Call	Alabang A	1.5M
Capitol Hills	100,000	Camp John Hay	250,000
Celebrity	180,000	Eagle Ridge A/B/C	300-400/500
Forest Hill A/B/C	200/230/220	Fontana	160,000
Southwood A/B	600/650	Manila Polo	2.7M
Malarayat A/C	330/450	Valley Golf	200,000
Highland Golf	845,000	Makati	250,000
		Others	

Connie Ang
Trading Manager/Real Estate Broker
24 Hours Tel: 253-0008
256-6001 • 0918-3558877
Highland Pinecrest 4M, Cocolohan 25M, Valle Townhouse 3.5M, Valle Verde 11M, Bellview 6.5M

FRANCISCO V. DEL ROSARIO HOLDINGS, INC.
YOUR TRUSTED SPECIALIST BROKER SINCE 1982
SEC License #2115
OUR 21st Year

BUY/SELL COUNTRY CLUB SHARES AS OF SEPTEMBER 13, 2002

		ASKED PRICE	BID PRICE
1.	ALABANG COUNTRY CLUB	1,560,000.00	-
2.	CALATAGAN GOLF CLUB "B"	80,000.00	-
3.	CANLUBANG GOLF CLUB	600,000.00	-
4.	CAPITOL HILLS GOLF CLUB	100,000.00	Please call
5.	COUNTRY CLUB AT TAGAYTAY	420,000.00	-
6.	EAGLERIDGE GOLF CLUB "C"	500,000.00	-
7.	EASTRIDGE GOLF CLUB	180,000.00	-
8.	FONTANA "D"	70,000.00	-
9.	FOREST HILLS GOLF CLUB "A"	200,000.00	-
10.	FOREST HILLS GOLF CLUB "C"	250,000.00	-
11.	MANILA SOUTHWOODS "A"	600,000.00	-
12.	MANILA SOUTHWOODS "B"	750,000.00	Please call
13.	MANILA GOLF CLUB (Ind.)	-	10,500,000.00
14.	MANILA GOLF CLUB (Corp.)	Please call	11,000,000.00
15.	MANILA POLO CLUB	-	2,700,000.00
16.	METRO CLUB	100,000.00	-
17.	MIMOSA (Ind.)	125,000.00	-
18.	MT. MALARAYAT "A"	350,000.00	-
19.	MONTEMAR BEACH CLUB	30,000.00	-
20.	ORCHARD GOLF CLUB "A"	-	Please call
21.	ORCHARD GOLF CLUB "B"	-	Please call
22.	PUEBLO DE ORO	400,000.00	-
23.	PHILIPPINE COLUMBIAN ASSOCIATION	80,000.00	-
24.	PUERTO AZUL BEACH CLUB "A"	100,000.00	-
25.	PUNTA FUEGO	650,000.00	-
26.	RIVIERA GOLF CLUB "A"	180,000.00	-
27.	RIVIERA GOLF CLUB "B"	200,000.00	-
28.	ROYALE TAGAYTAY "B"	110,000.00	-
29.	SHERWOOD HILLS "A"	80,000.00	-
30.	SHERWOOD HILLS "B"	150,000.00	Please call
31.	SPA & LODGE	800,000.00	-
32.	STA. ELENA GOLF CLUB	1,650,000.00	-
33.	TAGAYTAY MIDLANDS	-	730,000.00
34.	OTHERS	Please call	-

PLAYING RIGHTS ALSO AVAILABLE - PLEASE INQUIRE

AMELIA B. MAGAT
or call ROMEO M. RIBAÑO
SHIONEL PIGA / REYNALDO CUEVAS
GROUND FLOOR, TUSCAN BUILDING, 114 HERRERA STREET
LEGASPI VILLAGE, MAKATI CITY
TELS. 818-6991 • 818-6936 • 818-6948 FAX 818-5453
E-MAIL fvrhi@info.com.ph

shareXCHANGE
YOUR TRUSTWORTHY CLUB SHARES CONSULTANT
OVER 25 YEARS IN COMBINED CLUB SHARES EXPERIENCE | SEC LIC. #99

Partial list	09/13/2002	Share Swapping: Please Call	
CLUBS	SELLING AT	CLUBS	BUYING AT
ALABANG "A"	1,550,000	ALABANG "A"	Call now
ALABANG "B"	1,650,000	BAGUIO CC	675,000
BAGUIO CC	730,000	CAMP JOHN HAY	250,000
CALATAGAN "A"	90,000	CELEBRITY CLUB	170,000
CAMP JOHN HAY	270,000	FONTANA "C"	Call now
CAPITOL HILLS	110,000	MANILA GOLF (INDIV)	11,000,000
CC AT TAGAYTAY	420,000	MANILA POLO	2,600,000
MANILA GOLF (INDIV)	Call now	MLA STHWOODS "A"	Call now
MANILA POLO	2,750,000	MT MALARAYAT (CORP)	450,000
MLA STHWOODS "A"	Call now	STA ELENA "B"	1,900,000
MLA STHWOODS "B"	630,000	TAGAYTAY HIGHLANDS	800,000
ORCHARD GCC "A"	Call now	VALLE VERDE	140,000
RIVIERA GCC "A"	Call now	VALLEY GOLF	290,000
STA ELENA "A"	1,850,000	WACK-WACK GOLF	6,675,000
TAGAYTAY MIDLANDS	830,000		

AVAILABLE LESSORS FOR PLAYING RIGHTS

ALABANG CC "A"	25,000	TAGAYTAY HIGHLANDS	35,000
CC AT TAGAYTAY	10,000	TAGAYTAY MIDLANDS	30,000
MANILA GOLF	400,000	THE COUNTRY CLUB	Call now
STA ELENA "A"	65,000	WACK WACK	90,000

TERE TABUENA, LYRA, NICOLE, JAN, LEIZA, FRANCO DEL ROSARIO
809-8233 / 809-8263 / 850-5870-71 / 0918-9043308
E-mail: clubshar@itextron.com / Fax: 809-8074

G & W clubshares
SEC License Broker No.: A-17597 As of September 16, 2002

CLUB	SELLER	BUYER
Alabang Country Club "A"	1,600,000	-
Baguio Country Club	710,000	-
Buena Vista Country Club	Pls. Call	-
Camp John Hay	290,000	Pls. Call
Capitol Hills Golf & CC A/B*	110,000	Pls. Call
Canyon Woods	190,000	Pls. Call
Canlubang Golf	550,000	-
Calatagan Golf Club	100,000	-
Celebrity Sports Club	Pls. Call	Pls. Call
City Sports Club	630,000	Pls. Call
Club Filipino	Pls. Call	150,000
Eagleridge "A"/"C"*	330,000/550,000*	-
Eastridge	170,000	-
Evercrest	135,000	-
Fairways & Blue Waters C1	600,000	-
Fontana D/C*/A**	70,000/140,000*/230,000**	80,000
Forest Hills "A"/C*	230,000/250,000*	200,000
Manila Golf Ind./Corp.*	Pls. Call*	11,000,000
Manila Polo	-	2,600,000
Makati Sports Club A/B*	Pls. Call/270,000*	-
Manila Yacht Club	610,000	450,000
Manila Southwoods A/B*	650,000/700,000*	-
Metropolitan Club	100,000	-
Mimosa Golf Ind./CJ*	140,000	265,000*
Mt. Malarayat Ind./Corp.*	350,000/450,000*	-
Orchard Golf Corp*	Pls. Call/Pls Call*	Pls. Call
Phil. Columbian	65,000	Pls. Call
Puerto Azul "A"/"B"	100,000/150,000*	-
Punta Fuego	550,000	-
Quezon City Sports Club "A"	-	200,000
Riviera Golf "A"/"C"*	180,000/360,000*	320,000*
Riviera Golf "B"	Pls. Call	-
Royale Tagaytay A/C*	80,000/Pls. Call*	-
Rockwell Club	380,000	-
Sherwoods "A"/"B"*/"C"**	105,000/Pls. Call*	-
Sta. Elena Golf "A"/B*	Pls. Call/Pls. Call*	Pls. Call
Subic Bay Yacht Club "Corp"	330,000	-
Subic Golf	180,000	-
Tagaytay Country Club	-	350,000
Tagaytay Highlands Golf & CC	-	610,000
Tagaytay Midlands	830,000	-
Valley Golf & CC	-	270,000
Valle Verde (Indv.)	160,000	150,000
Wack Wack Golf	7,400,000	-

FREE PLAYING RIGHTS AVAILABLE Looking For Forest Hills Inactive Share
TL 6636309/Tel. No. 6359914/6359630/6359725/(0919)7041848/(0917)8191914
Mon - Fri, 9:00 am - 6:00 pm Sat., 8:00 am - 12:00 pm
Unit 1402 Medical Plaza Ortigas, San Miguel Avenue, Pasig City

MAKATI GOLF CLUB
the country's first fully automated driving range in Bel-Air, Makati offering world-class services and amenities
now selling memberships at
an introductory rate of only P60,000
limited to the first 200 members
Call 840-1761 or visit our website for details.

GG & A Club Shares
SEC License Broker #007575 * As of September 16, 2002

CLUB	BUYER	SELLER
Alabang Country Club "A" (Filipino)	Please Call	1,600,000
Alabang Country Club "B" (Foreigner)	-	Please Call
Baguio Country Club	Please Call	730,000
Calatagan Golf Club "A"	-	85,000
Calatagan Golf Club "B"	-	110,000
Camp John Hay	Please Call	280,000
Canlubang	-	600,000
Canyonwoods		Please Call
Capitol Hills	-	115,000
Celebrity Sports Club	150,000	180,000
Eagle Ridge "A"/"B"/"C"	Please Call	Please Call
Eastridge "A"	-	150,000
Evercrest "A"	-	100,000
Forest Hills "A"	210,000	220,000
Forest Hills "B"	-	250,000
Forest Hills "C"	-	270,000
Makati Sports Club "A"	220,000	260,000
Makati Sports Club "B"	Please Call	300,000
Manila Golf (Corporate)	11,450,000	-
Manila Golf (Individual)	11,000,000	14,000,000
Manila Polo	2,700,000	Please Call
Manila Southwoods "A"	Please Call	600,000
Manila Southwoods "B"	-	700,000
Metropolitan Club "A"	-	110,000
Metropolitan Club "B"	-	150,000
Mimosa (Individual)		140,000
Montemar (Individual)	-	35,000
Mt. Malarayat (Individual)	-	330,000
Orchard Golf Club "A"/"B"/"C"	Please Call	Please Call
Pueblo de Oro "A"/"B"/"C"	-	Please Call
Puerto Azul		100,000
Punta Fuego	-	Please Call
Quezon City Sports Club	180,000	220,000
Riviera Golf & Country Club "A"	-	Please Call
Rockwell	350,000	450,000
Sherwood Hills "A"	-	90,000
Sta. Elena "A"	-	1,750,000
Sta. Elena "B"	1,825,000	2,100,000
Subic Bay Yacht (Corporate)	-	280,000
Subic Bay Yacht (Individual)	-	170,000
Tagaytay Country Club	360,000	400,000
Tagaytay Highlands	800,000	875,000
Tagaytay Midlands	750,000	800,000
The Country Club	Please Call	Please Call
Valle Verde (Individual)	150,000	170,000
Valley Golf	300,000	330,000
Wack-Wack Golf Club	Please Call	7,400,000

*PLAYING RIGHTS ALSO AVAILABLE

For more information, please call:
MAKATI 8401761• Fax 8943021/ 7507894 • Mobile 0917-8408207
ALABANG 8508223• Fax 7721817 • Mobile 0917-8408231
or e-mail at ggashare@mozcom.com
• Penthouse Pacific Star Bldg Sen Gil Puyat cor Makati Ave Makati City

GET OUR LATEST CLUB SHARE QUOTES BY TEXTING
GGA HELP
to 2333 for GLOBE Handyphone subscribers
or 255 for Smart Gold & Buddy subscribers

Visit us at www.ggaclubshares.com

UN hears the burning Bush

MR. BEARBULL

Ron Nathan

I AM approaching 73 and was contemplating retirement except that I could not think of anything suitable to do. My problem has now been solved since reading an article in the New Scientist that a French doctor has been cultivating a penis farm. So far, experiments have only been conducted on rabbits but they have been highly successful and it is only a matter of time before it can be used on men. Basically, the outer layer is removed, leaving the nerves intact, and the skin enlarged and replaced. This means that men whose penises are less than 7 inches long, could have them enlarged to 9 inches, a boon for their wives or girlfriends.

Fortunately, I am well endowed and in my younger days, I was the model for Smokey's foot long sausage. Not all men are so fortunate and my friend went to a psychiatrist complaining of an inferiority complex due to his small organ. The psychiatrist said, " I shouldn't let a little thing like that bother you," and my friend left, more depressed than ever.

This reminds me of a sad story about a Londoner, aged 82, who was celebrating his golden wedding anniversary. He went to the doctor and said that he loved his wife very much, and would like to make love to her one more time. He asked the doctor for Viagra but the physician explained that he was too old for it to be effective, and there was nothing he could do. The man pleaded for so long that the doctor agreed to give him an injection of Yohimbine, which is a powerful aphrodisiac.

After the injection, the doctor said it would only work three times. All the man had to do was to say "Beep" and his penis would stand to attention for as long as he wished. When he said " Beep Beep," it would become flaccid. The man did not really believe this so he went into the C.R. and tried it. He said " Beep" and it rose proudly. After 10 minutes, it was still hard so he said "Beep Beep," and it subsided.

Filled with anticipation, he rushed to the subway but as the train pulled out, it emitted a loud BEEP. Instantly, he had an unwanted erection, and to avoid embarrassment, he put his hat over it. When the train stopped, it went BEEP BEEP and his erection disappeared.

With only one opportunity left, he rushed all the way home, grabbed his 80-year-old wife and attempted to pull her upstairs into the bedroom. " I am going to make love to you to celebrate our golden anniversary, so take off all your clothes." "Have you been drinking? she said. "You haven't touched me for 25 years." In sheer frustration, he ripped off her clothes, pushed her on to the bed and said "Beep." Instantly, he had a strong erection. But before he could do anything, she said, "What's all this "BEEP BEEP?" and it fell flat. I told you it was a sad story.

It was my intention to watch US President George W. Bush address the United Nations Assembly and also Greenspan's prepared remarks before the Congress. Unfortunately, they occurred exactly at the same time, which was annoying, so I elected to watch the President. His speech was well written, devastating in his condemnation of Saddam Hussein, and well delivered. I think that his rhetoric and passion impressed even the Arab countries.

He demanded unconditional access for the weapons inspectors but followed it up by saying that he intended to get rid of Saddam and replace him. Had he not said the second part, it is just conceivable that Iraq might have agreed after months of negotiation and delay. But it is inconceivable that Saddam will allow inspectors, if this is merely the prelude to his removal. So it is certain that the proposal will be rejected. As an attack is not imminent, oil futures have fallen almost $1 and there may no longer be any need for another gasoline hike here.

Bur early next year, after the proposal is rejected, the UN will have to decide whether to support an American-led military invasion. At the moment, he has little support from the UN or the Arab countries. In the Gulf War, which cost $60 billion, Saudi Arabia paid for a large part, as it was in imminent danger of invasion. Other Arab countries, Japan and the Allies all contributed generously and the US only had to fork out about a quarter of the total. This time around, the US will have to foot the bill, or most of it, at a time when Greenspan is advocating financial discipline, and the massive surplus of $2 billion in 2000, has turned into a deficit. I do not think the US can afford to go it alone. The President is certainly justified in his endeavor to control weapons of mass destruction, but does this give him the right to remove Saddam Hussein simply because he does not like him? The DOW fell 200 points after his speech even though most Americans regard war as inevitable.

Alan Greenspan confirmed that the US economy had slowed and warned Congress to keep an eye on the federal budget. He agreed that the growth rate projected for 2002 and 2003 would likely be revised downwards. Initially the FED was predicting 3.5 percent to 3.75 percent for this year and 3.5 percent to 4 percent for next year. He gave no clue as to whether the FED would cut interest rates when they meet on Sept. 24. I have told him not to, but he is annoyed with me for spilling the beans last week.

The White House is predicting a budget deficit of $150 billion this year, and $200 billion next year. This excluded the cost of a military invasion of Iraq. Greenspan had a fairly hostile reception and was blamed for last year's tax cuts of $1.6 trillion, which have largely been responsible for the current situation. However, it was the President who initiated them and the Senate and the Congress that passed them. Greenspan merely approved.

* * *

FPH is now P14.50, up 38 percent from my recommendation price.

* * *

I have just returned from the Megamall and I was amazed at how quickly SM Investments has cemented its relationship with SMC, in which it has just bought a large block of shares. My daughter asked for Seven Up and was given San Miguel Negra.

You can reach me mrbearbull@hotmail.com

PHILIPPINE STOCK EXCHANGE

(As of Friday, September 13, 2002)

STOCKS	OPEN	HIGH	LOW	CLOSE	VOLUME
BANKS & FINANCIAL SERVICES					
BANKS					
Banco de Oro Univ. Bank	17.75	18.5	17.75	18.5	18,140,900
Bank of the Phil. Islands	47.50	48	47	48	700,400
China Banking Corp.	620.0	620	620	620	126,340
Citystate Savings Bank	14.25	14.25	14.25	14.25	10,000
Equitable PCI Bank Inc.	28.50	29	28.5	29	75,000
Metropolitan Bank & Trust	34.00	34.5	34	34	63,800
Phil. Savings Bank	21.00	21	21	21	69,000
Security Bank Corp.	12.25	12.25	12.25	12.25	51,300
FINANCIAL SERVICE					
Filipino Fund Inc.	.3000	.3	.3	.3	270,000
Manulife Financial Corp.	1175	175	1175	1175	230
Sun Life Financial Serv.	900.0	905	900	905	510
COMMERCIAL & INDUSTRIAL					
COMMUNICATION					
Digital Telecom Phils. Inc.	.5400	.54	.54	.54	100,000
Globe Telecom Inc.	520.0	520	520	520	600
ISM Communications Inc.	.0270	.027	.026	.026	3,000,000
Piltel	.2800	.28	.28	.28	50,000
Phil. Long Dis Tel Co.	297.5	305	295	300	116,000
Ivantage Corp.	.3100	.31	.31	.31	20,000
Philweb.Com Inc.	.0120	.012	.011	.012	13,200,000
POWER & ENERGY					
Manila Electric Co. "A"	18.50	18.75	18.5	18.5	3,300
Manila Electric Co. "B	31.00	31.5	30.5	31.5	126,700
Petron Corp.	1.62	1.62	1.6	1.6	1,746,000
Salcon Power Corp.	1.74	1.78	1.74	1.78	10,261,000
Trans-Asia Oil and Energy	.8800	.88	.88	.88	200,000
TRANSPORTATION SERVICES					
Asian Terminals Inc.	1.20	1.2	1.2	1.2	523,000
Int'l Container Term'l Sv	2.42	2.46	2.42	.2.46	1,172,000
Negros Navigation Co. Inc.	.5500	.55	.55	.55	100,000
William, Gothong & Aboitiz	3.60	3.6	3.6	3.6	94,000
CONSTRUCTION & OTHER RELATED PRODUCTS					
Engineering Equip. Inc.	.2600	.28	.24	.28	80,000
Sanitary Wares Mfg. Corp.	.0800	.08	.08	.08	270,000
FOOD, BEVERAGES & TOBACCO					
Alaska Milk Corp.	2.16	2.16	2.16	2.16	2,000
Jollibee Foods Corp.	13.75	13.75	13.75	13.75	1,053,100
La Tondeña Distillers Inc.	31.00	31	31	31	9,000
RFM Corp.	.7900	.81	.79	.81	1,250,000
San Miguel Corp. "A"	50.00	52	49.5	52	245,500
San Miguel Corp. "B"	54.50	56.5	54.5	56	626,700
Vitarich Corp.	.3200	.32	.32	.32	100,000
HOLDING FIRMS					
Abacus Con Res & Hdg "A"	.4400	.44	.43	.43	30,000
Ayala Corp.	5.40	5.4	5.3	5.4	2,493,000
Aboitiz Equity Ventures	2.42	2.44	2.42	2.44	1,000,000
A. Soriano Corp.	.5000	.5	.5	.5	680,000
Alcorn Gold Res. Corp.	.0060	.0065	.006	.0065	46,000,000
ATN Holdings Inc.	2.70	2.75	2.7	2.75	31,000
Balabac Resources & Hldgs.	.1250	.125	.125	.125	70,000
Benpres Holdings Corp.	.2600	.28	.26	.27	13,30,000
A. Brown Co. Inc.	.5000	.5	.5	.5	10,000
Southeast Asian Cement	.0600	.06	.06	.06	1,200,000
DMCI Holdings Inc.	.1700	.18	.17	.18	390,000
First Phil. Hldgs. Corp.	14.25	14.5	14.25	14.5	1,138,300
House of Investments Inc.	.5000	.5	.5	.5	100,000
Ionics Inc.	4.60	4.6	4.6	4.6	47,000
J.G. Summit Holdings Inc.	1.46	1.48	1.38	1.38	1,550,000
Megaworld Corp.	.5800	.59	.58	.59	110,000
Metro Pacific Corp.	.2700	.27	.27	.27	1,220,000
Prime Orion Phils. Inc.	.0850	.085	.085	.085	400,000
Philtread Holdings Corp.	4.00	4	4	4	164,000
Roxas Holdings Corp.	.7200	.72	.72	.72	250,000
Solid Group Inc.	.3100	.31	.31	.31	460,000
MANUFACTURING, DISTRIBUTION AND TRADING					
Corro-Coat Inc.	1.26	1.26	1.26	1.26	5,000
Macondray Plastics Inc.	2.75	2.75	2.75	2.75	10,000
PICOP Resources Inc.	.0500	.0525	.05	.0525	800,000
Pryce Corp.	.0950	.095	.095	.095	1,000,000
HOTEL, CREATION & OTHER SERVICE					
Belle Corp.	.3500	.38	.35	38	2,320,000
Fairmonth Holdings Inc.	.4400	.44	.44	.44	80,000
Manila Jockey Club	7.50	7.8	7.5	7.5	23,000
Mondragon Intl Phils. Inc.	.1200	.12	.12	.12	280,000
BONDS, PREFERRED & WARRANTS					
ABS-CBN Hldgs. Corp. (Pdr)	24.50	24.5	24.5	24.5	599,200
DMCI Holdgs Inc.-Pref.	730.0	730	730	730	114,520
PLDT 10% Pref) Series Z	10.25	10 25	10.25	10.25	4,300
PROPERTY					
Ayala Land Inc.	5.90	6	5.9	5.9	1,372,000
Cityland Development Corp.	1.98	1.98	1.98	1.98	100,000
Cebu Holdings Inc.	.3500	.35	.35	.35	2,080,000
C&P Homes Inc.	.1900	.19	.19	.19	40,000
Cyber Bay Corp.	.1400	.145	.14	.145	670,000
Empire East Land Inc.	.1800	.18	.18	.18	1,600,000
Filinvest Land Inc.	1.12	1.14	1.12	1.12	7,545,000
Highlands Prime Inc.	1.96	1.96	1.92	1.94	350,000
Keppel Phils. Inc.	.3000	.3	.3	.3	280,000
Kuok Phil. Properties	.0300	.05	.05	.05	2,900,000
SM Development Corp.	1.00	1.04	1	1.02	447,000
SM Prime Holdings Inc.	5.70	5.7	5.7	5.7	585,000
MINING					
Philex Mining Corp. A	.3000	.3	.3	.3	330,000
Philex Mining Corp. B	.3100	.31	.31	.31	180,000
OIL					
Oriental Pet. & Min. A	.0028	.0026	.0026	.0026	3,000,000
Oriental Pet. & Min. B	.0026	.0026	.0026	.0026	1,000,000
The Phildrill Corp. A	.1500	.15	.15	.15	130,000
Sinophil Corp.	.0300	.03	.03	.03	500,000
South China Resources Inc.	.5000	.5	.5	.5	120,000

CURRENCIES

Sept. 13, 2002 Country	Unit	Euro Equivalent	Foreign currency in US$	Foreign currency in Peso
United States	Dollar	1.017812	1.000000	51.8980
Japan	Yen	0.008477	0.008329	0.4323
United Kingdom	Pound	1.589720	1.561900	81.0595
Hong Kong	Dollar	0.130491	0.128207	6.6537
Switzerland	Franc	0.680447	0.668539	34.6958
Canada	Dollar	0.641424	0.630199	32.7061
Singapore	Dollar	0.578367	0.568246	29.4908
Australia	Dollar	0.560809	0.550995	28.5955
Bahrain	Dinar	2.699909	2.652661	137.6678
Saudi Arabia	Rial	0.271402	0.266652	13.8387
Brunei	Dollar	0.577482	0.567376	29.4457
Indonesia	Rupiah	0.000114	0.000112	0.0058
Thailand	Baht	0.023977	0.023557	1.2226
UAE	Dirham	0.277129	0.272279	14.1307
Korea	Won	0.000854	0.000839	0.0435
Euro	Euro	1.000000	0.982500	50.9898
Argentina	Real	0.281163	0.276243	14.3365
Brazil	Real	0.327165	0.321440	16.6821
Denmark	Kroner	0.134658	0.132301	6.8662
India	Rupee	0.021038	0.020670	1.0727
Malaysia	Ringgit	0.267881	0.263193	13.6592
Mexico	New Peso	0.102088	0.100301	5.2054
New Zealand	Dollar	0.482444	0.474001	24.5997
Norway	Kroner	0.135962	0.133583	6.9327
Pakistan	Rupee	0.017221	0.016920	0.8781
South Africa	Rand	0.097194	0.095493	4.9559
Sweden	Kroner	0.108512	0.106613	5.5330
Syria	Pound	0.023027	0.022624	1.1741
Taiwan	NT Dollar	0.029665	0.029146	1.5126
Venezuela	Bolivar	0.000705	0.000693	0.0360

BPI says Shemberg reports based on court records

BANK of the Philippine Islands (BPI) in a statement said that all news reports involving its petition for certiorari against the Cebu RTC to review the latter's order approving Shemberg Biotech Corp.'s (SBC) rehabilitation plan were based on court records and pleadings which cannot be kept from the public eye and are therefore accessible to the public. This came about as newspaper reports indicated that Shemberg Biotech in a petition has asked the RTC presiding judge to cite top BPI officials and its legal counsel for indirect contempt.

"All the reports in relation to the bank's petition for certiorari versus the Cebu RTC were culled from public documents. The facts and statements are contained in the petition that was filed with the Court of Appeals. Any individual has a right to look at these documents and to make factual report on the proceedings without delving into the merits of the parties' arguments," clarified BPI legal counsel lawyer Francisco Yap.

BPI filed with the Court of Appeals to reverse and set aside Judge Dicdican's decision, contending, among others that the Cebu RTC failed to give due regard to the interest of the creditors pursuant to the express mandate and intent of the Interim Rules of Procedure on Corporate Rehabilitation (IRCR). Moreover, BPI wants the appeals court to reverse the judge's ruling because he allegedly prescribed terms and conditions in the rehab plan that would be prejudicial to the interest of the auditors.

Follow-through buying seen lifting stocks

From page B1

Bonifacio Global City, First Pacific Co. Ltd.'s bid to oust Manuel V. Pangilinan as corporate chief of Philippine Long Distance Telephone Co. and retail tycoon Henry Sy's purchase of a minority stake in food and beverage giant San Miguel Corp.

"Having tested and held at the 1,140 support, the market should maintain its positive uptrend for the short-term. However, investors will still need to see concrete improvements in corporate earnings to sustain this uptick," BPI Securities said.

"As yet, trading volumes continue to be light despite recent gains. External uncertainties will continue to affect the market. Foremost is the possible escalation of tension between the United States and Iraq. While it seems that the market has set its bottom (year-to-date low at 1,085), we remain cautious given the market's susceptibility to external shocks," it said.

Equitable PCI Bank chief strategist Michael Ricafort said that based on technical analysis, the index has bottomed out over the near-term and was ready to test further resistance levels at the 1,170-1,200 range.

"Risks that could trigger the technical consolidation include rising crude oil prices in the world market due to speculations about a possible pre-emptive attack on Iraq by the United States, the resulting recent weakness of the peso during the week, and lingering concerns about the US economic slowdown," Ricafort said.

"Consequently, the index is vulnerable to succumb to a healthy technical correction in the form of profit-taking, provided not below the bounds of the initial support at 1,121 to maintain the underlying upward momentum in the past two weeks," he said.

Banco de Oro Universal Bank chief strategist Jonathan Ravelas said a break above the 1,150 level would confirm a bullish view of the market, but failure to do so might lead to further losses toward the 1,050-1,075 range.

Napocor incurs . . .

From page B5

These were the 150-megawatt Casecnan, 1,200-MW Ilijan, 70-MW Bakun 1 and the 350-MW Caliraya-Botocan-Kalayaan (CBK) plants..

The Casecnan, Bakun and CBK plants run on impounded water while the Ilijan plant runs on natural gas.

Quilala said the four IPPs were previously not among those which were eligible for automatic cost recovery but the Energy Regulatory Commission (ERC) included them in the list.

He said that Napocor consequently shouldered in full all the cost of electricity bought from these IPPs, but he did not provide figures.

Also, Napocor lost revenues totaling P6.2 billion due to the mandatory rate reduction of 30 centavos per kilowatt-hour and the reduction of the firm's purchased power cost adjustment (PPCA) by an average of 85 centavos per kWh.

The 30-centavo reduction is provided under the Electric Power Industry Reform Act, which took effect in June last year.

Napocor passes on to its customers the cost of electricity it buys from IPPs through the PPCA.

"We have to increase our sales to offset these losses," Quilala said.

The official said in an earlier interview that the Special Program for the Enhancement of Electricity Demand (Speed) was expected to increase power consumption of bulk users.

Last week, Napocor signed a memoranda of agreement with distribution utilities and electric cooperatives for the implementation of the Speed program.

The program gives discounts to industrial and commercial customers and would take effect upon approval of the ERC.

Bangko Sentral sees peso recovery to 50 to $1

By Doris C. Dumlao

THE BANGKO Sentral ng Pilipinas said the peso could still regain lost momentum and even strengthen back to the 50 level against the US dollar by year's end despite a string of domestic and foreign concerns.

In a press briefing on Friday, BSP Governor Rafael Buenaventura said it was still possible for the peso, which was now trading above 52 to $1, to rebound sharply toward the end of the year on the back of the country's strong macroeconomic fundamentals.

This developed as the peso tumbled to a three-week low of 52.33 before closing at 52.23 on Friday as oil companies scrambled for dollars to hedge against a possible pre-emptive attack on Iraq by the United States.

The BSP chief also said persistent concerns on the government's widening budget deficit should not spoil the country's growth momentum because interest rates could still be kept at low levels.

He said investors should view the current fiscal deficit vis-à-vis the government's overall strategy of fiscal consolidation.

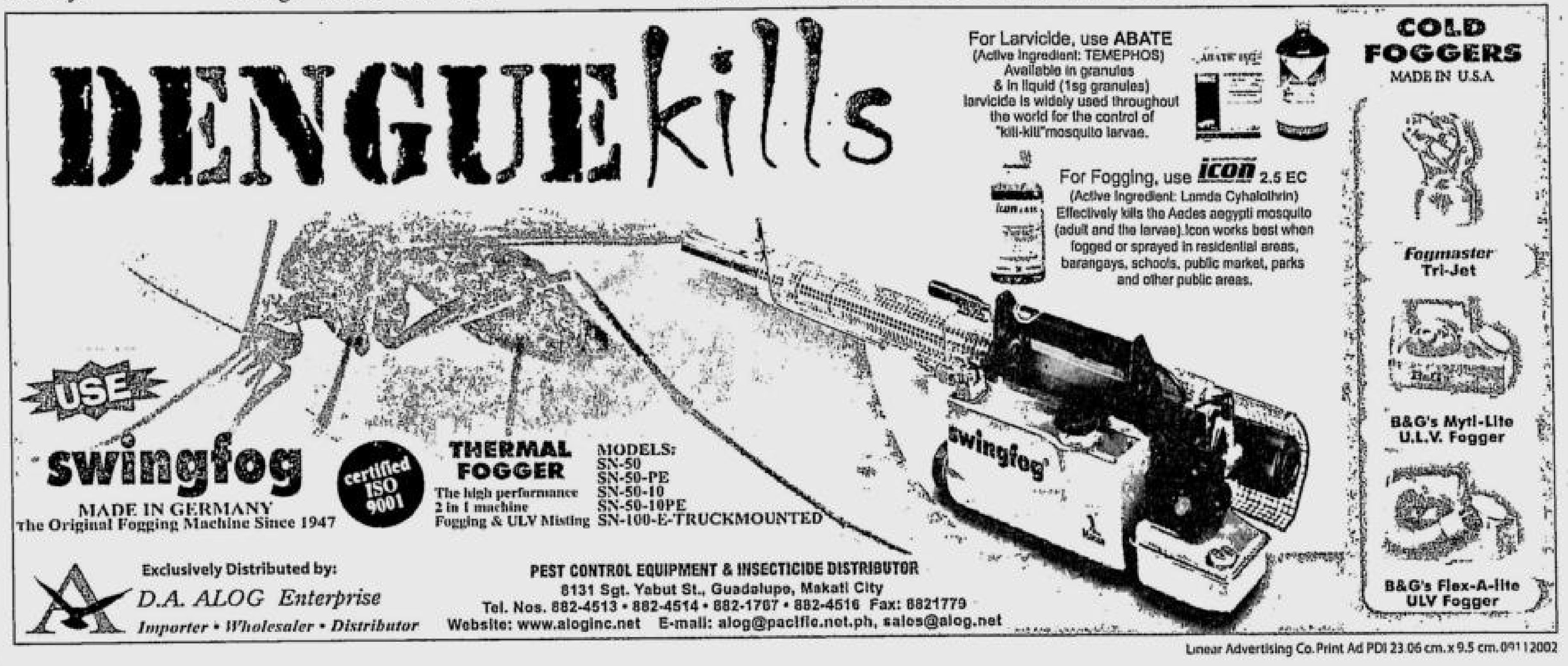
What would likely have more bearing as far as effect on the spot foreign exchange market, according to Buenaventura, would not be the short-term jitters but the "geo-political" atmosphere in the country.

"I think the peso will improve although there are temporary pressures," Buenaventura said.

As long as domestic political squabbles would not worsen, he noted that a return to the 50-level against the greenback was possible.

For this week, Banco de Oro Universal Bank chief strategist Jonathan

BANGKO/ B8


DENGUE kills

USE swingfog
MADE IN GERMANY
The Original Fogging Machine Since 1947
certified ISO 9001

THERMAL FOGGER
The high performance 2 in 1 machine Fogging & ULV Misting

MODELS:
SN-50
SN-50-PE
SN-50-10
SN-50-10PE
SN-100-E-TRUCKMOUNTED

For Larvicide, use ABATE
(Active Ingredient: TEMEPHOS)
Available in granules & in liquid (1sg granules)
larvicide is widely used throughout the world for the control of "kili-kili"mosquito larvae.

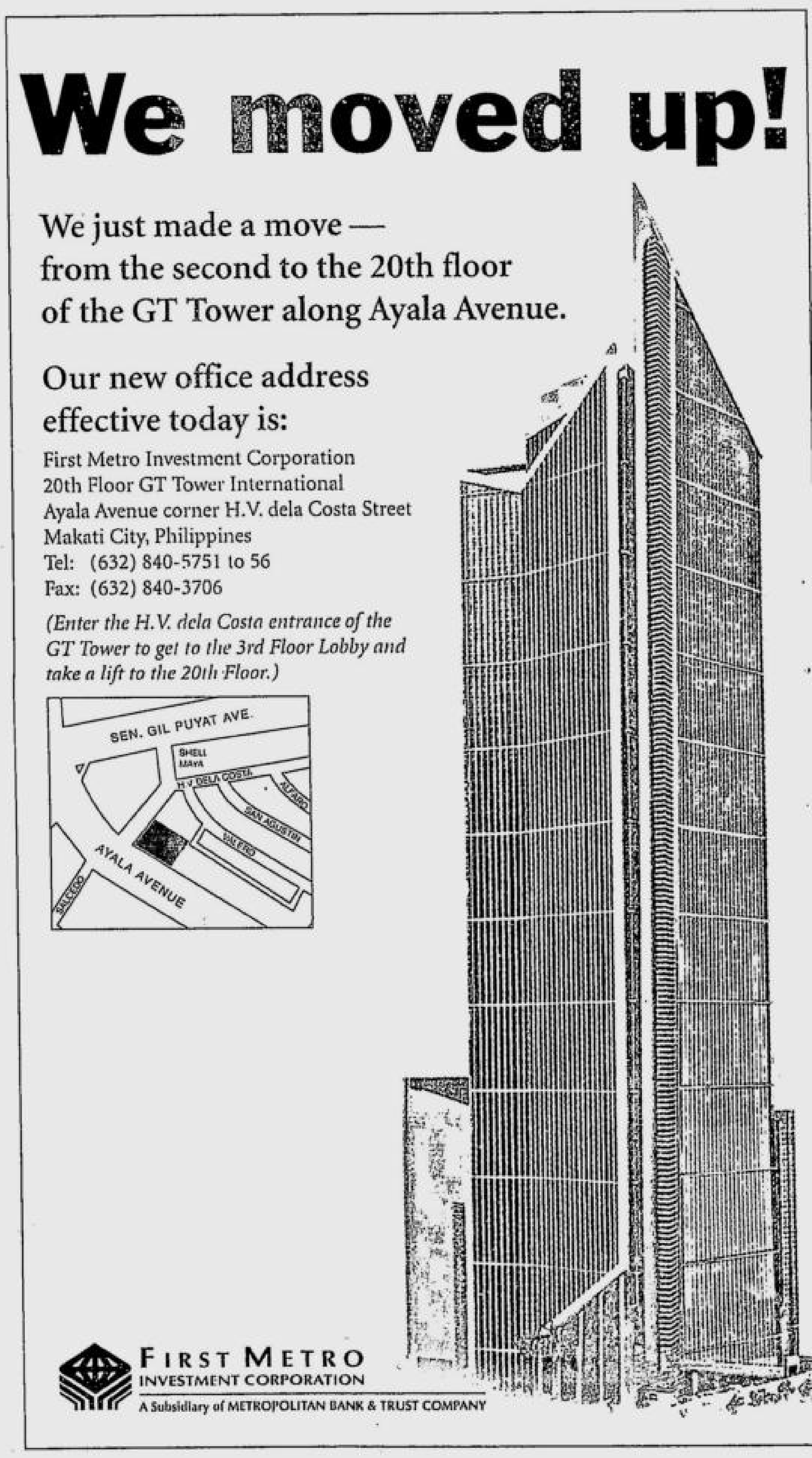
For Fogging, use icon 2.5 EC
(Active Ingredient: Lamda Cyhalothrin)
Effectively kills the Aedes aegypti mosquito (adult and the larvae).Icon works best when fogged or sprayed in residential areas, barangays, schools, public market, parks and other public areas.

COLD FOGGERS
MADE IN U.S.A.
Fogmaster Tri-Jet
B&G's Mytl-Lite U.L.V. Fogger
B&G's Flex-A-lite ULV Fogger

Exclusively Distributed by:
D.A. ALOG Enterprise
Importer • Wholesaler • Distributor

PEST CONTROL EQUIPMENT & INSECTICIDE DISTRIBUTOR
8131 Sgt. Yabut St., Guadalupe, Makati City
Tel. Nos. 882-4513 • 882-4514 • 882-1767 • 882-4516 Fax: 8821779
Website: www.aloginc.net E-mail: alog@pacific.net.ph, sales@alog.net

Linear Advertising Co. Print Ad PDI 23.06 cm. x 9.5 cm. 09112002


We moved up!

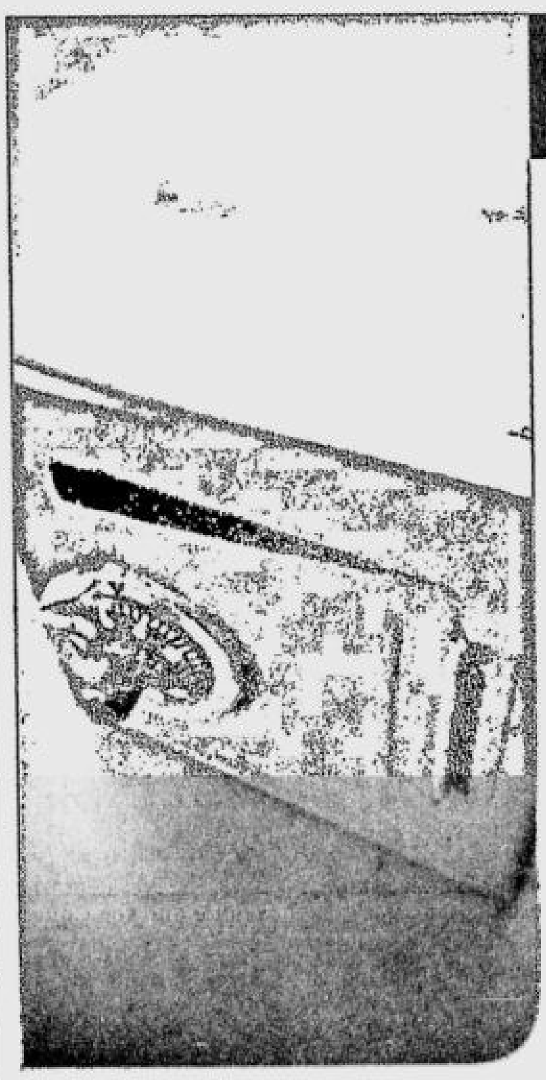
We just made a move —
from the second to the 20th floor
of the GT Tower along Ayala Avenue.

Our new office address
effective today is:

First Metro Investment Corporation
20th Floor GT Tower International
Ayala Avenue corner H.V. dela Costa Street
Makati City, Philippines
Tel: (632) 840-5751 to 56
Fax: (632) 840-3706

(Enter the H.V. dela Costa entrance of the GT Tower to get to the 3rd Floor Lobby and take a lift to the 20th Floor.)

FIRST METRO
INVESTMENT CORPORATION
A Subsidiary of METROPOLITAN BANK & TRUST COMPANY


Can your software keep your business safe?

Ours can.

The industry-leading storage management solution from Computer Associates

Safeguarding data requires storage solutions that reach across multiple platforms. Our storage solutions provide comprehensive cross-platform backup/recovery, disaster recovery, data replication, and hierarchical storage management for any sized organization

BrightStor ARCserve 2000

CA's award-winning antivirus solution providing superior protection against today's most prevalent security threat --viruses.

Proactive and comprehensive security. Our defense solution detects, analyzes, warns, prevents and cures any attack --be it malicious mobile code, worms, or viruses attempting to destroy and bring down your data.

eTrust InoculateIT 6.0

ca
Computer Associates

Value Added Distributor
WSi
Wordtext Systems, Inc.
member, iVantage group

Fax Back Form
☐ I'm interested to know more about this product.
name:
company:
designation:
address:
phone: fax:
email:

sales@wsiphil.com.ph
1 800 1 8889301
Tel. Nos. 810 9301 / 812 7666
Dealer applications are welcome.
Fax the completed form to 817-6430 now!

MANILA: 7/F SEDCCO 1 Bldg., Legaspi cor. Rada Sts., Legaspi Vill., Makati City, Philippines Tel. Nos.: 810-9301, 812-7666 Fax. 817-6430 sales@wsiphil.com.ph
CEBU: WSI TECHNOLOGIES, INC., Lyden II Bldg., F. Ramos St., Cebu City, Cebu Tel. Nos.: (32) 255-1012 to 14 Fax: (32) 255-1011 wsitech@wsiphil.com.ph

"Quality and Productivity: Keys to Global Market Competitiveness"

9th International Agribusiness Exhibition and Seminars
AGRI-LINK
FOOD-LINK
3rd International Food Processing/ Packaging and Food Products Exhibition

October 10-12, 2002 World Trade Center Metro Manila (WTCMM), Roxas Blvd., Pasay City

OCTOBER 10, 2002
1:00 pm - 3:00 pm
- Biotechnology for Maximizing Agricultural Productivity (Seminar Rm. 1)
- Application of Ultrasound in Modern Swine Production / Practical Feeding Practices for Replacement Gilts and the Gestating Sow by: Illinois Department of Agriculture / USLGE Swine Trade Mission (Seminar Rm. 2)

3:30 pm - 5:30 pm
- Use of PBM as Fishmeal Replacement in Shrimp and Other Aqua Feeds by: National Renderers Association (Seminar Rm. 1)
- Immunosuppression Caused by Mycotoxins and the Solutions by: Agrimato, Inc. (Seminar Rm. 2)

OCTOBER 11, 2002
10:30 am - 12:30 pm
- Systematic Long-Term Utilization of an Efficient and Effective Wastewater Treatment System (WTS) The INFARMCO Experience by: The Infarmco Group (Seminar Rm. 1)
- Recent Developments in Swine Manure Management by: AgriSpecialist, Inc. (Seminar Rm. 2)

1:00 pm - 3:00 pm
- Influence of Today's Environment on the Immune System of Intensively Reared Pigs by: Vemaral, Inc. (Seminar Rm. 1)
- Open Forum on Swine Artifical Insemination by: Jelda Farm Supply Corp. (Seminar Rm. 2)

3:30 pm - 5:30 pm
- Feed Ingredients for Swine Diets- Nutrition Values / Problems Associated w/ Ingredient Storage & Handling / Establishing an Effective Genetic Improvement Program for Swine by: Illinois Department of Agriculture/ USLGE Swine Trade Mission (Seminar Rm. 1)

OCTOBER 12, 2002
10:30 am - 12:30 pm
- Product Packaging by: Technology and Livelihood Resource Center (Seminar Rm. 1)
- Grouper Culture in Net Cages by: Santeb Feeds Corp. (Seminar Rm. 2)

1:00 pm - 3:00 pm
- Management & Nutrition of the Piglet Use of PRODUMIX Nucleus by: Cledacor Enterprises (Seminar Rm. 1)
- Financial Freedom Thru Mango Farming by: Good Harvest Orchards (Seminar Rm. 2)

SUPPORTED BY:
Department of Agriculture
National Agricultural & Fishery Council
United States Department of Agriculture Foreign Agricultural Service

SPONSORED BY:
The Infarmco Group
Mingley Trades and Imports Co. Ltd.
Land Bank of the Philippines
Monsanto Phils., Inc.

ORGANIZED BY:
Foundation for Resource Linkage and Development, Inc.
3/F Administration Bldg., FTI Complex, Taguig, Metro Manila, Philippines
Tel. Nos. +63 2 838-1549, 838-1852, 838-4605, 838-4491
Fax Nos. +63 2 838-4573, 838-1854
Email: frld@info.com.ph Website: www.frld.org/agrilink

OPEN TO THE PUBLIC

Rediscounting rules relaxed to perk up bank lending

By Doris C. Dumlao

THE POLICY-MAKING Monetary Board of the Bangko Sentral ng Pilipinas has relaxed its rediscounting window by including short-term housing loans among the eligible activities in a bid to perk up the banking system's lending.

BSP Governor Rafael Buenaventura announced on Friday that the inclusion of the housing loans was aimed at encouraging banks to use the P20-billion budget made available by the BSP through its rediscounting window.

Only a small portion or roughly about P6 billion of the budget is being used up due to various restrictions in the use of the rediscounting window.

"The idea is to make more loans eligible for rediscounting because the funds are not being utilized," Buenaventura said. "We are making cheap funds available."

The board approved in its meeting last week to make housing loans with 90-day, 180-day and 360-day maturities eligible for rediscounting.

BSP Deputy Governor Alberto V. Reyes said rediscounting would also be allowed for low-cost housing developers securing loans for the construction of socialized and low-cost housing units.

He said the maximum loanable value would be limited to 80 percent of the unpaid portion of the promissory notes of these developers.

Socialized and economic housing projects are defined as those whose costs range from P180,000 to P375,000.

BUENAVENTURA

Reyes said the relaxation of the rediscounting window would help the BSP fulfill its mandate under the Integrated Shelter Financing Act of 1994.

BIR chief vows to go after big tax evaders

By Clarissa S. Batino

REVENUE Commissioner Guillermo Parayno has vowed to pursue suspected big tax evaders once he had tackled the reforms set by the Bureau of Internal Revenue this year.

"I will look into the big cases and make sure they are not forgotten," Parayno said.

Based on the estimates of the BIR in early 2001, the government has close to P100 billion in pending tax assessment cases involving big taxpayers.

Among them are the Marcos family, cigarette tycoon Lucio Tan, ousted President Joseph Estrada and his associate Dante Tan of Best World Resources Corp.

The BIR chief said he would look into a P7.6-billion tax assessment case against the Filipino-Chinese taipan that former BIR chief Liwayway Vinzons-Chato had said the government must immediately collect.

The government has an unresolved case before the Supreme Court against Tan's Fortune Tobacco Corp. for the latter's alleged evasion of close to P25 billion in excise taxes discovered by the BIR during the Ramos administration.

"As soon as I am able to get my reform programs going and exhausted all other reform measures, then I could zero on the big ones," said Parayno, a graduate of the Philippine Military Academy with strong background in systems restructuring.

The customs commissioner during the time of Ramos, Parayno took his oath as BIR chief only on Aug. 30.

With barely half a month on the job, Parayno has endorsed the investigation of nine BIR officers and employees linked to the P432-million tax diversion scam in the Binangonan branch of the Land Bank of the Philippines.

He has also recommended the filing of charges against 11 companies found cheating on the taxes while 600 others would receive a demand letter from the government this week on their 10 percent value added tax liabilities.

He declined to reveal the names of the companies, saying that he did even bother to check their identities so as not to introduce subjectivity into the exercise.

"It's better for me not to know them myself," said Parayno.

Parayno credited his predecessor Rene Bañez for instituting most of the reforms that he was now completing.

He warned big and small tax evaders that the government has developed a system to track whether they were paying the correct taxes or not.

Parayno added that the BIR has started to develop case folders against companies so that their tax payment history would be recorded. This way, he said, companies could not systematically cheat the government.

The Marcos family is being pressed to pay real estate taxes while Estrada and BW's Tan were said to have failed to remit documentary stamp taxes on their trading of BW shares.

Small borrowers get easier credit access

SMALL and medium entrepreneurs who are members of the Philippine Small and Medium Business Development Foundation (Philsmed) may borrow up to P1 million for working capital and housekeeping expenses at low interests and without collateral through a financing tie-up between Philsmed and Citibank, Philsmed president Mina T. Gabor said on Saturday.

Easy access to the soft loans, Gabor said, means that entrepreneurs have an alternative to loan sharks or "5-6 operators."

The soft loan facility is a pilot project initially covering Philsmed members in the National Capital Region, Cavite, Bulacan, Laguna and Rizal province.

Gabor signed the loan-sourcing program with Citibank through its marketing services provider Rostikard, represented by Rustico Noel Panganiban and Mara Panganiban.

Bangko . . .

From page B7

Ravelas said the foreign exchange outlook was still bullish on the dollar and bearish on the peso.

"Look for further tests toward the 52.40-52.50 level in the week ahead. Only a break below the 52.10 would negate this emerging bullish dollar view," Ravelas said.

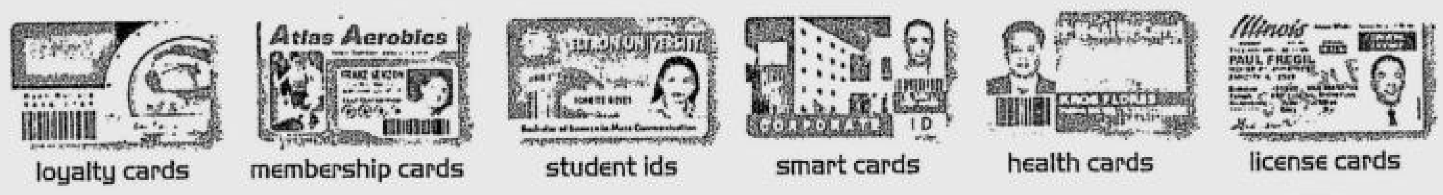
He said the immediate support and resistance for the peso-dollar market was seen at 52.10 and 52.50, respectively.

For his part, Finance Secretary Jose Isidro Camacho said interest rates would not shoot up as a deficit-to-gross domestic product (GDP) ratio of up to 4 percent could still provide a margin of comfort.

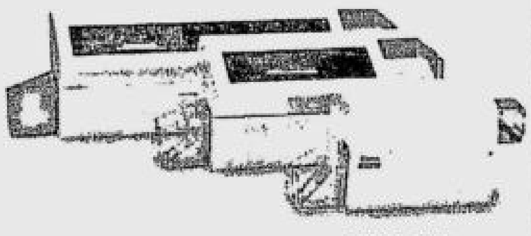
The national government seeks to keep its deficit within the P130-billion cap this year, equivalent to 3.3 percent of GDP. During the first seven months of the year, however, it has overshot the full year target by P3 billion.

But the government has assured that the low-interest-rate regime would stay even assuming that the deficit hits P160 billion this year, as it has programmed to resort to foreign borrowing so as not to induce an uptick in the 91-day treasury bill rates.

For All Card Applications
Eltron It!



Experience the endless possibilities with Eltron
in a series of exciting trade shows...



September 25-28, 2002
PHILPRINT
WorldTrade Center, Roxas Blvd., Manila

September 25-28, 2002
PFA
WorldTrade Center, Roxas Blvd., Manila

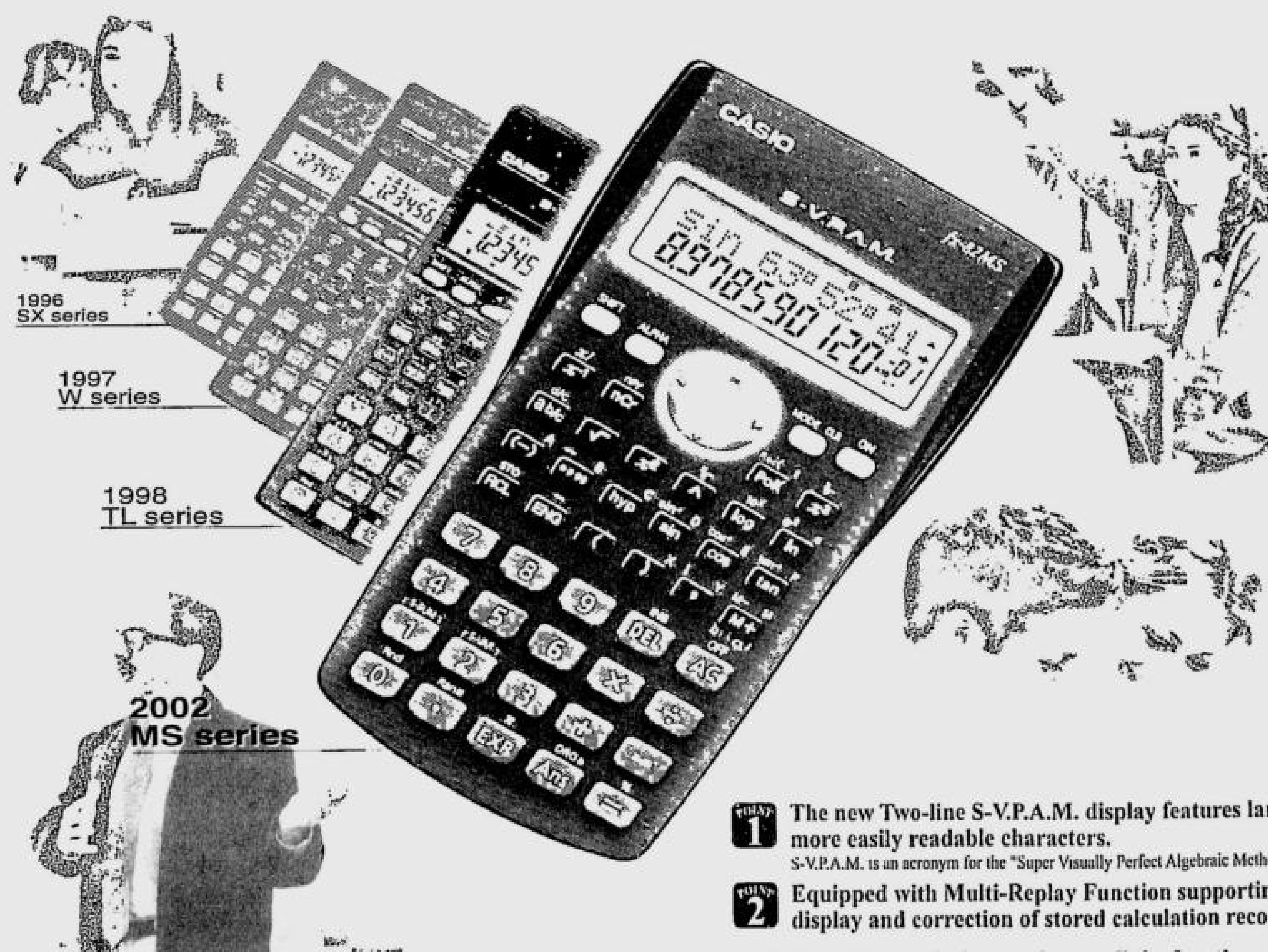
September 25-27, 2002
CEAP
Xavier Sports & Country Club, Inc. Estate, Airport Road, Cagayan City

Sole Authorized Philippine Distributor: AVLS

If you would like to know more, please contact us
at tel. nos. 911-0904 / 911-0947 / 912-7394
Or send us an e-mail at avls@skyinet.net

CASIO
Input Your Future.
http://world.casio.com/edu_e

Chosen by teachers for reliability.
New CASIO MS Series scientific calculators



1 The new Two-line S-V.P.A.M. display features larger, more easily readable characters.
S-V.P.A.M. is an acronym for the "Super Visually Perfect Algebraic Method."

2 Equipped with Multi-Replay Function supporting display and correction of stored calculation records.

3 A stylish new design condenses all the functions you need into an ergonomic format that fits the hand comfortably.

New Products No.1 CASIO

fx-82MS (AA Battery)
fx-350MS (Button Battery)
fx-85MS (Two way power)
fx-95MS (AA Battery)
fx-100MS (AA Battery)
fx-115MS (Two way power)
fx-570MS (Button Battery)
fx-991MS (Two way power)
10+2 DIGITS 2-LINE DISPLAY

CAUTION There are many imitations of CASIO products on the market. Examine them carefully before purchasing.

AVAILABLE AT WESTERN
• Manila 1421-25 C.M. Recto Avenue Sta. Cruz Manila Tels. 711-5671 to 74 • 712-6295 telefax 711-5675
• Cubao Farmers Annex, Cubao QC Tels. 911-2514 • 911-0771 telefax: 911-2585
• P. Tuazon 178 P. Tuazon Cubao QC Tels. 911-5551 / 57 & 64 • 912-7829 • 913-2577 telefax: 911-5553
• Ever Commonwealth Commonwealth Ave., QC Tels. 931-5650 • 931-5660 telefax: 931-5632
• Megamall SM Megamall Mandaluyong City Tels 634-6532 • 634-1733 telefax: 636-2071
• Festival Mall FC City Alabang Muntinlupa City Tels. 850-3757 & 58 • 850-3746 telefax: 850-3754
• Kalookan 747 Rizal Ave., Ext., Kalookan Tels. 361-2466 • 361-3055 • 330-0371 & 72 telefax: 361-2751
• Grand Central Ever Gotesco, Rizal Ave., Ext. Kalookan Tels. 365-5341 • 364-5383 telefax: 363-3623
• Festival Mall FC City Alabang, Muntinlupa City Tels 850-3757 & 58 • 850-3746 telefax: 850-3754
• Sta Rosa Laguna Target Mall, Balibago Complex Tels 699-22-95/96 • telefax: 699-2310
• Sta. Lucia East Basement Level, Sta Lucia East Cainta Rizal Tels. 645-8396

GLOBATRONICS
• Sta Rosa Laguna Tels. 699-2295 to 96
• Festival Mall Tels. 850-3746/58
• CM Recto, Mla Tels 711-5671 to 74

FOR INQUIRIES CALL: Business Plus 637-6420 to 22 e-mail: casioedu@mozcom.com Fax: 637-6419
Suite 301 to 304, AIC Gold Tower, Emerald Ave., Ortigas Center, Pasig City, Phils.

Yen loses ground due to war fears

HONG KONG—War fears over Iraq and the September 11 anniversary subdued Asian currencies this week, with the yen losing out to the dollar in nervous trading.

The yen lost ground against the dollar in nervous trading ahead of the September 11 anniversary of terror attacks on the United States.

It regained some lost ground toward the weekend following the release of worrying US unemployment and current account data.

The Japanese unit fetched 119.88-91 to the dollar late Friday, down from 118.27-31 to the dollar a week earlier.

Dollar-buying due to relief after the anniversary, which passed without incident, was losing steam while the US unit was also depressed by downbeat comments by Federal Reserve chairman Alan Greenspan, dealers said.

"The US dollar seems a bit heavy because of the weak US initial (unemployment benefit) claims and because Greenspan warned over the increasing current account deficit," said UFJ Bank dealer Mitsuru Sahara.

Washington reported Thursday that the current account—the broadest measure of trade and capital flows—bulged to a record 129.96 billion dollars in the second quarter.

A dealer at a Canadian bank said investors were now paying close attention to developments on Iraq as well as the outlook for the US economy.

"Investors are now questioning whether the US economy is indeed deteriorating," he said ahead of the release of US retail sales data for August.

He expected the dollar-yen rate to move in the range of 118.50-121.50 for the coming week.

The Australian dollar is expected to remain sluggish next week as investors shy away from the currency due to rising tensions over Iraq, analysts said Friday.

The currency ended the week at 55.14 US cents, almost a cent up on last week's 54.36 US cents.

National Australia Bank head of research Peter Jolly said the Australian dollar was not a market favourite in times of international crisis.

"There seems to be good support at 55 US cents but I think from here it's going to be pretty tough going until it gets to 56 US cents, if that's going to be the market's direction," Jolly said.

He said US President George W. Bush's continued talk of war with Iraq was making investors nervous.

"It's still a pretty nervy time for investors and so peripheral currencies will struggle to do a lot better," he said.

Longer-term, the currency could be boosted by stronger-than-expected jobs figures.

AFP

When written is better than spoken.

Thermal Paper
KX-FT71
Compact Personal Fax
Navigator Key for Easy Operation
Help Key
10-Page Document Feeder
64-Level Halftone

KX-FT73
Compact Fax
Navigator Key for Easy Operation
Help Key
10-Page Document Feeder
64-Level Halftone
Automatic Paper Cutter
Electrconic Volume Adjustments

KX-FT77
Compact Fax with Digital Answering System
Full Digital Answering System
20-Page Document Memory*1
Digital Full Duplex Speakerphone
Voice Time/Day Stamp

Plain Paper Fax it!

KX-FP152
Compact Plain Paper Fax
KX-FA55A Ink Film
Film used for KX-FP81, KX-FP85, KX-FP105, & KX-FP152
Navigator Key for Easy Operation
Enhanced Copier Function
28-Page Document Memory
Sequential Broadcasting (20 Locations)
Quick Scan
Help Key

KX-FM131
Multi-function Plain Paper Fax
KX-FA136A Ink Film
Film used for KX-F1010 KX-F1110, KX-FP105 and KX-FM131

Laser Plain Paper
KX-FL502
KX-FA76A Toner Cartridge
For KX-FL502
USE ONLY ORIGINAL Panasonic
10PPM
LASER FAX
LASER COPIER
DOCUMENT MEMORY
QUICK SCAN
TELEPHONE

Panasonic

National Panasonic Sales Philippines (Division of Matsushita Electric Philippines Corporation)
3rd Floor Montivar Bldg., No. 34 Jupiter cor. Planet Sts., Bel-Air IV, Makati City Tel. Nos. 899-4595 to 98 • Fax No. 897-4558

Pabilis nang pabilis, paaga nang paaga maubos ang LIBRE!

Kuha Na!

LIBRE
GET YOUR FREE COPY!

Ang Inquirer Libre ay makukuha umpisa 6:00 ng umaga, Lunes hanggang Biyernes, sa mga sumusunod na LRT at MRT stations:

LRT stations: Monumento, 5th Avenue, Abad Santos, Blumentritt, Tayuman, Canedo, Pedro Gil, Gil Puyat, Libertad, Edsa at Baclaran
MRT stations: North Avenue, Quezon Avenue, GMA Kamuning, Cubao, Shaw Boni, Guadalupe, Magallanes at Taft

LIBRE
The best things in life are Libre

Perfect vision

The human eye. Able to adapt to any lighting condition and distance. Canon lenses, ditto. It's a technology we've been perfecting for over sixty years as a camera manufacturer. And by applying this knowledge, we've managed to break new ground again. With a series of projectors that are sharper, clearer and more brilliant than ever. The new projectors from Canon. Born of perfection.

LV-X1
1,100 ANSI Lumens.
TrueXGA, 2.8kg

LV-7340
1,500/1,300 ANSI Lumens.
TrueXGA, 4.0kg

LV-7345
2,100/1,800 ANSI Lumens.
TrueXGA, 4.0kg

LV-7545
3,700/3,200 ANSI Lumens.
TrueXGA, 8.5kg

LV-S1
1,000 ANSI Lumens.
True SVGA, 2.8kg

Also Available: LV-5110/5100/7105, LV-7320, LV-7325, LV-7525, LV-7510 Models

Technology that makes you smile
YES! I want to know more about the Canon Multi-Media Projectors featured here.
Name: ____
Company Name: ____
Address: ____
____ Tel./Fax: ____
PLEASE FAX TO 812-0087

REGIONAL HEADQUARTERS: CANON SINGAPORE PTE LTD 79 ANSON ROAD #09-01/06 SINGAPORE 079906 INTERNET: http://www.canon.com.ph
CANON MARKETING PHILIPPINES, INC. MARVIN PLAZA BLDG. 2153 DON CHINO ROCES AVENUE, MAKATI CITY.
TEL: 812-6047/892-6449 FAX: 812-0067. E-mail address: info@canon.com.ph
BRANCHES: BATAAN Diaz Bldg., Manuel Banzon Street Balanga, Bataan Tel (047)237-21-51
CEBU Door 10, IP & 20 Free Star Arcade Hernan Cortes Street, Subangdaku, Mandaue City, Cebu
Tel (032)345-36-60 (032)345-38-21 Fax (032)344-67-76
DAVAO Door 1 Navigators Building, Ponce Cor Gempesaw Streets Davao City Tel (082)222-33-92
LA UNION Grd Flr. Magdalena Peralta Building Sevilla Norte, Quezon Avenue San Fernando, La Union
Tel (072)242-04-40 / (072)242-45-87
LEGAZPI Door 7 & 8 CEA Building Ground Floor, Lapu-Lapu Street Legazpi City
Tel (052)480-63-31 / (052)214-38-63

Canon
Technology that makes you smile

'Mosquitoes' sucking local oil industry dry

From page B1

pavement, a funnel joined to a length of hose is stuck into the fuel tank, and the other bottle's bottom is turned upward.

The fuel tank chugalugs an unusually mucky but familiar yellow liquid. It is diesel, of course.

Welcome to Commonwealth Avenue in Quezon City, seedbed of a new breed of entrepreneurs in diesel retailing. The stall is but one of several nameless stores that sell the fuel by the bottle. The faded sign says: "Diesel. P50 (per bottle). With free towel."

The operation is much the same as gasoline and motor oil being sold to tricycle drivers in soft-drink bottles.

Mosquitoes

According to an industry source, such operations are not actually new, although these sprouted like mushroom about three months ago. The new stores offer prices that are lower by a peso or even P2 than those of established players.

"We call these outfits 'mosquitoes.' They are small, but when they bite again and again, they are bound to kill our business," said the source, an official of a new oil firm.

In an average trading area, the mosquitoes draw in customers with purchases worth about 10,000 liters a day, he said.

The gallon-bottle vendors along Commonwealth were selling at the range of P12.50 to P13 per liter when oil companies were selling at an average of P14.50.

Amid the stations of the "diesel bottlers," there is one seller that obviously laid out considerably higher capital. This one has a non-digital pump, which siphons the fuel through a hose dipped through the hatch of an overhead or above-surface tank. Like the bottlers, the pump-and-tank vendor is nameless.

"Pump-and-tanks are more presentable in other areas," the source said. "Some have trade names and some have none, but they are mosquitoes just the same—they undersell us and gobble up our market."

In the Fairview-Zabarte area, the branded mosquitoes offered between P12.40 and P13.15 per liter as against the oil firms' P14.53.

Fighting to survive

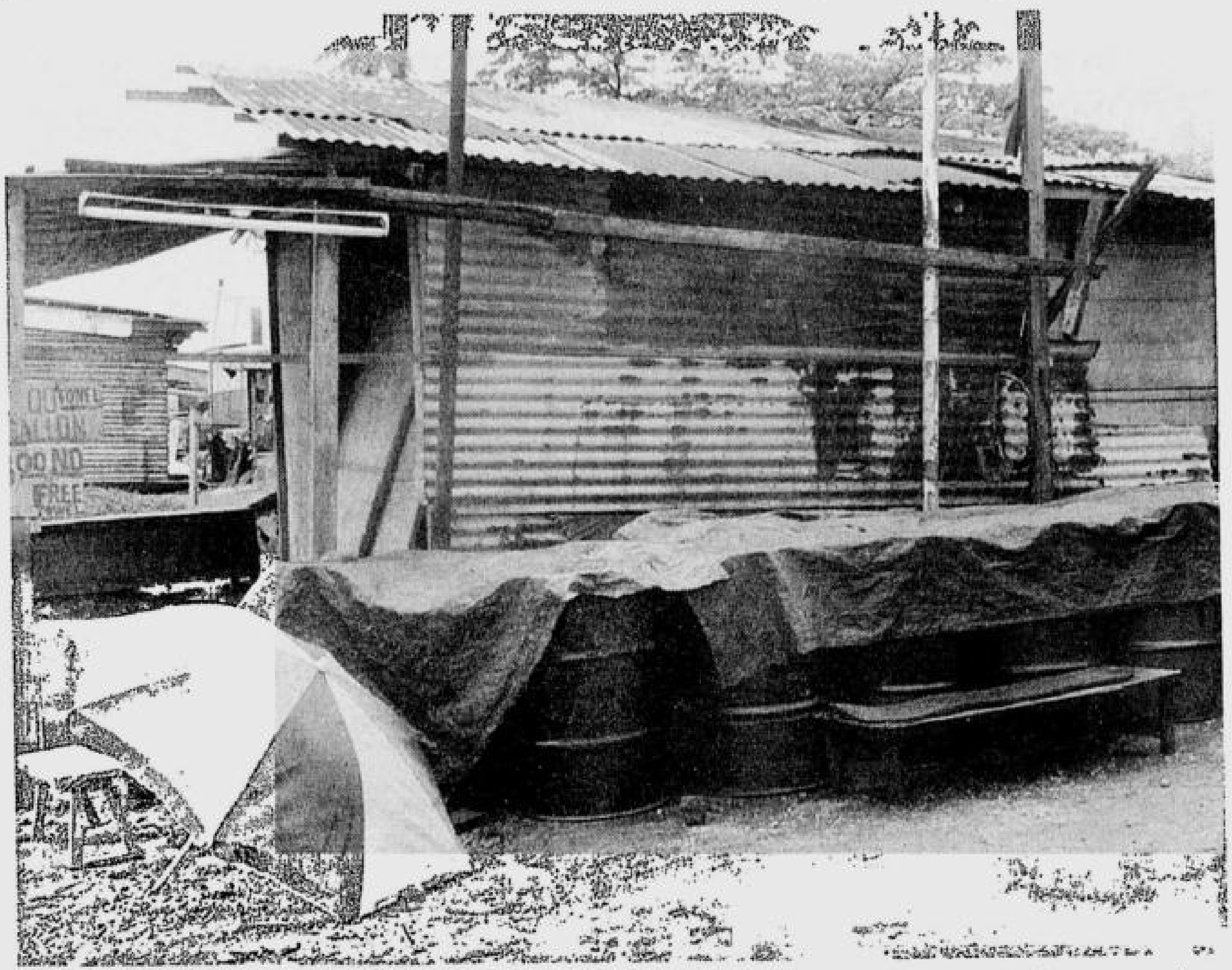
"In a bid to survive, one major oil firm even tried to compete with this cutthroat rate at P12.60," he said. "(My company) cannot afford that level of competition."

The source said his firm had to adjust its rates to compete with the mosquitoes, but only up to a certain extent. "The company shoulders the cut in profit, and we avoid touching our distributors' margin. Otherwise, certain stations would not be viable."

He talks of refilling stations that are on the verge of collapse because of the mosquitoes. And the killing goes farther up north. Vendors were selling at P12.65 in San Miguel, Bulacan, and P12.50 in Gapan, Nueva Ecija.

In those areas, refilling stations tout their prices as "*tulong sa mahirap* (help for the poor)." The source said reasonable prices were P14.80 and P14.90 per liter, respectively.

To compound matters, the oil official said seven out of 10 of the mosquitoes' never changed rates after two rounds of industry-wide price increases. Since Aug. 11, the price of diesel went up by a cumulative average of 69 centavos per liter. "They are clearly selling below cost. There is no way they can do that unless their supply comes from gray sources."



DRUMS of diesel are stored in a decrepit area in Quezon City. Energy officials are investigating reports that places like these are being used as dumping areas for diesel being smuggled into the country. JOAN BONDOC

He said the mosquitoes not only take away legitimate players' customers and rob the government of foregone taxes. "They also compromise the customers with the sloppy handling of their products and endanger communities with their shabby shacks."

Encouraging retailing

Ironically, the Department of Energy has launched a campaign to stir up competition in petroleum retailing by encouraging investors to set up refilling stations of new oil companies.

In cooperation with the Technical Education and Skills Development Authority and the Technology and Livelihood Resource Center, the DOE offers management skills and seed fund for budding oil entrepreneurs.

Energy Undersecretary JV Emmanuel de Dios said in an interview that the program was covered by a P300-million fund from the Philippine Gaming and Amusement Corp. The establishment of the Pagcor fund is provided under the Downstream Oil Industry Deregulation Law of 1998.

"Sole proprietors, partnerships, cooperatives, associations, nongovernment organizations and corporations can apply for training and assistance," De Dios said. "We will train them on the management, operation and maintenance of refilling stations."

He said he expected the number of new oil firms' refilling stations to grow more than the yearly average of 100 percent. As of last year, the new players had 411 stations compared with 276 in 2000 and 112 in 1999.

Industry figures show that the new entrants, most of which are in the middle of medium-term expansion plans, will expand their market share to 13.5 percent by year-end from 11.4 percent at end-2001.

De Dios added that under the Pagcor funding program, prospective investors would be taught on the characteristic of the fuels, the proper handling of these and the safety features required of a refilling station.

He noted that although the DOE monitors the retail sector, many of the requirements to set up a business come from other agencies.

De Dios said: "Before one can put up a gasoline station, one should secure permits required like those under the National Building Code and the Fire Code. There is also a need for an environmental compliance certificate from the Department of Environment and Natural Resources and also a business permit from the local government."

The National Building Code was enacted to provide standards and requirements for all buildings and regulate their location, site, design, quality of materials, construction, use, occupancy and maintenance.

The Fire Code, on the other hand, sets uniform fire safety standards and the provision of protective and safety devices and features in buildings.

De Dios said that complaints filed with the DOE were referred to the agencies concerned with the nature of the complaints.

"If and when there are violations of rules, only the local government can order the closure of an establishment since it is the agency that issues or revokes business permits," De Dios said.

Unverified reports

While industry players suggest that the mosquito retailers sell products from "gray" sources, De Dios admits that complaints on smuggling have reached the energy department.

"There are unverified reports of supplies coming from irregular sources, and we are checking them," he said. "It is said that some players sell fuel so cheap it would be impossible for them to recoup their investments."

But he said that while a task force on liquid fuels had been set up with the cooperation of industry players themselves, the DOE had no police powers or enough personnel to do monitoring and spot checks. "The Philippine Institute of Petroleum and the New Petroleum Players Association are represented in the task force. We exchange information with the Bureau of Customs, and it is up to the BOC to (follow up)." *(To be continued)*

ERRATUM

In the story entitled "US firms express concern over review of IPP deals," which appeared on Page B2 of the Inquirer on Sept. 14, the word "not" was inadvertently omitted in the 17th paragraph. It should have read, "... adding the gov't was **not** inclined to unilaterally cancel ... any of the contracts. We apologize for the oversight.

THE POSSIBILITIES ARE INFINITE FUJITSU

Personal

Fujitsu LifeBook Ranks 60% Better Than The Industry Average In Reliability
Source: PC Magazine, August 2002

LIFEBOOK

LifeBook P1110

• Transmeta Crusoe™ TM5800 (733MHz) • 512KB L2 cache • 133MHz System Bus Clock • 256MB SDRAM, max. 256MB (PC133) • 20GB HDD • 8.9" Wide XGA TFT Colour (max. 1024 x 600 pixels) • 4MB VRAM with 3D Graphics Accelerator • Integrated V.90 Modem & 10/100Mbps Base-T LAN • Bluetooth™ PC card option • QuickPoint with scroll button • Type I or II x 1 slot • Approx. 4.8 hrs.* (Std. battery pack: Li-Ion 10.8V 1900mAH)/ Approx. 9.6 hrs.* (Optional extended battery pack: Li-Ion 10.8V 3800mAH) • Microsoft® Windows® XP Home • Weighs approx. 880g

LifeBook P2110

• Transmeta Crusoe™ TM5800 (867MHz) • 512KB L2 cache • 133MHz System Bus Clock • 256MB SDRAM, max. 384MB (μDIMM, PC133) • 30GB HDD • 10.6" Wide Super XGA TFT Colour (max. 1280 x 768 pixels) • 8MB VRAM with 3D Graphics Accelerator • Integrated V.90 Modem & 10/100Mbps Base-T LAN • Bluetooth™ PC card option • Combo Drive (DVD & CD-R/RW) replaceable with Device Bay options • QuickPoint with scroll button • Type I or II x 1 slot • Approx. 3.6 hrs.* (Std. battery pack: Li-Ion 10.8V 1900mAH)/ Approx. 7.2 hrs.* (Optional extended battery pack: Li-Ion 10.8V 3800mAH) • Microsoft® Windows® XP Home • Weighs approx. 1.5kg (with Combo Drive)

* Actual battery life may vary depending on use, configuration and system load.

Fujitsu PCs use genuine Windows® Operating Systems
www.microsoft.com/piracy/howtotell

Fujitsu Philippines, Inc. (FPI)
2/F United Life Bldg., 837 A. Arnaiz Avenue Legaspi Village, Makati City 1229
Tel: +63 (2) 894-8557 Fax: +63 (2) 817-7576 www.ph.fujitsu.com

Resellers of P1110
ACCENT MICRO: SM Megamall, SM City
CREATIVE TECHNOLOGIES INC
ELECTROWORLD: Park Square 1 Makati, SM City, SM Megamall, Alabang Town Centre
ENTRY DATA POINT:
HEXGEN MICROSYSTEMS
PC LIVE
PREMIUM LOGIC
XSITE

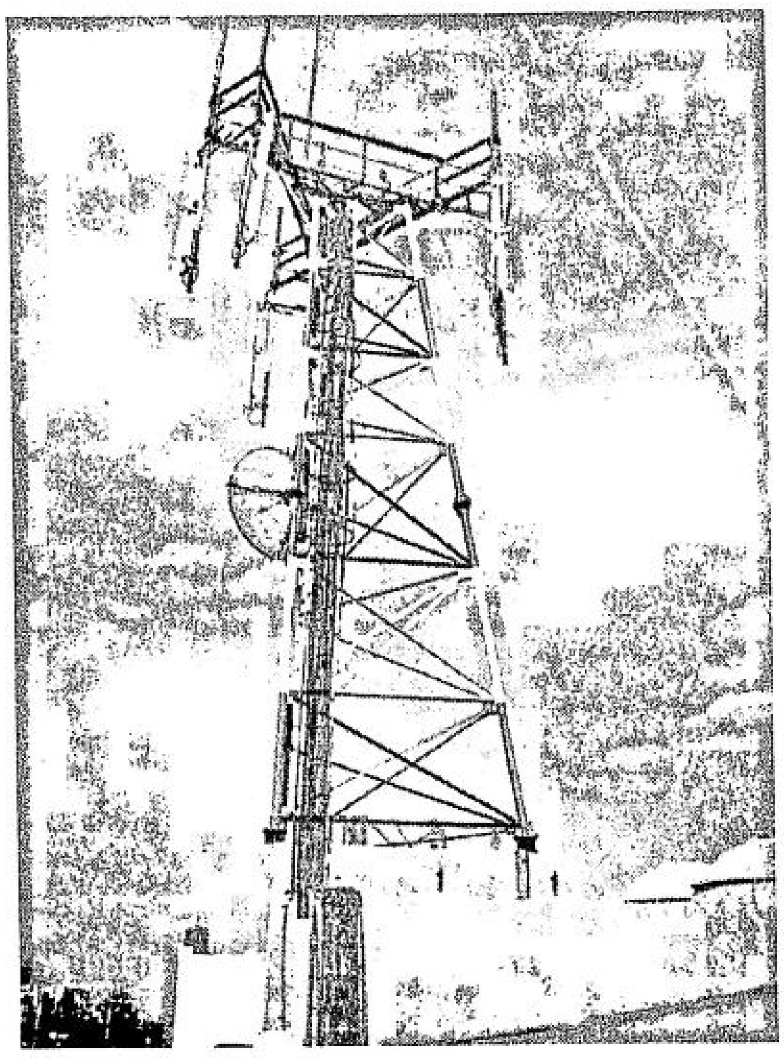
Resellers of P2110
THE COMPUTER AUTHORITY: SM Megamall, Shangri-La, Tutuban, Southmall
ELECTROWORLD: Park Square 1 Makati, SM Megamall, SM Southmall
FUTURE LINK: SM City
STARAPPLE: Makati

Designed for Microsoft® Windows® XP

Microsoft and Windows are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries.
BLUETOOTH is a trademark owned by its proprietor and used by Fujitsu under license

TOO CROWDED

KBP opposes plan to add 25 new FM stations



A RADIO transmitter. The Kapisanan ng mga Brodkaster sa Pilipinas is opposing a government plan to allow more FM stations in the country.

By Abigail L. Ho

THE NATIONAL Telecommunications Commission is studying the possibility of adding 25 new radio stations on the Metro Manila frequency modulation band, a move that the Kapisanan ng mga Brodkaster sa Pilipinas is strongly opposing.

While the NTC is swamped with requests for frequency from holders of congressional franchises to operate radio stations, the KBP believes the Metro Manila FM band is already too crowded.

NTC chief Eliseo Rio Jr. admitted that the regulatory body was torn between the KBP and the frequency applicants, but its primary concern was still the welfare of consumers.

He explained that adding new FM stations in Metro Manila would reduce the frequency difference between two stations from the existing 0.8 megahertz to just 0.4 megahertz. Existing Metro Manila FM stations 93.1 and 93.9, for instance, have a spacing of 0.8 megahertz. Narrowing the spacing by half will then increase the risk of one station's signal interfering with that of another.

"The KBP says the present standards should be retained because most radios are not sensitive enough to distinguish between two stations that have a narrow 0.4-megahertz spacing between them," Rio said.

Consumers who own low-end transistor radios will not be able to get clear signals from the stations they like to listen to because adjacent stations' signals will always be interfering with one another.

More FM stations with narrower spacing in between could only work for high-end digital radios and components, Rio said.

"Adding more stations will be good for consumers, on one hand, because they will have more choices. But it will be bad because they would then have to buy more expensive and more sophisticated radios to be able to clearly listen to all the stations," he said.

In a congressional resolution, Rep. J. Mayo Almario sought an inquiry into the NTC's policy on granting radio frequency to franchise holders.

It said a number of franchise holders had not started operating because they had not yet been granted the necessary frequency to do so.

Franchise holders have, at most, two years after getting their franchises to start operating or they would lose these franchises.

But Rio explained that the NTC had already given most of these applicants the necessary radio frequency.

"But they can't operate in Metro Manila because it's already too crowded. They can operate in the provinces using the same frequency," he said.

In the United States, the standard spacing is 0.4 megahertz, but the Asian standard is still the existing 0.8 megahertz.

PSE to launch today local leg of road show series

By Doris C. Dumlao

THE PHILIPPINE Stock Exchange is set to woo domestic investors by launching today the local leg of its confidence-building road show series, which kicked off in Hong Kong and Singapore last week.

Today's road show at the Manila Peninsula—entitled "A New Start, a Conduit for Growth and Opportunities"—will highlight the new business framework that covers the stock exchange's plans and reform agenda to increase investor awareness on the benefits of investing in the stock market.

Marking the first local road show since the unification of the Manila and Makati Stock Exchanges in 1992, the PSE plans to expand the road show to other parts of the country.

"This is just the start of our nationwide investor education campaign to provide liquidity in the stock market," PSE chair Vivian Yuchengco said.

"We would want Filipinos to invest in stocks and make them realize that there are a lot of good returns in the equities market compared to a regular savings and other pyramiding scheme."

PHILIPPINE PAYROLL PRO
POWERFUL PAYROLL MANAGEMENT MADE EASY

- CUSTOMIZABLE TO SPECIFIC CORPORATE'S REPORT
- UPLOADABLE EMPLOYEE'S ID PICTURE
- UPDATABLE SSS,PHIC & PAGIBIG TABLE
- UPDATABLE TAX EXEMPTION TABLE
- UPDATABLE WITHHOLDING TAX TABLE
- UNLIMITED DEPARTMENT/COST CENTER
- AUTOMATIC USER DEFINED PAYROLL CATEGORY
- AUTO COMPUTATION OF 13TH MONTH & QUIT CLAIM
- PRINTS REPORTS / PAYSLIPS
- SUBMIT DISKETTES TO SSS,PHIC,HDMF & ATM REGISTER
- AUTOMATICALLY MONITORS DIFF KINDS OF LEAVES
- CAN MONITOR LEGAL HOLIDAYS
- CAN HANDLE NON-TAXABLE ALLOWANCE (COLA)
- PRINT REPORTS (ALPHALIST, W2 OR F2316 & MORE)
- CAN BE LINKED TO ANY TIME KEEPING MACHINE

PHILIPPINE Payroll Pro

PHILIPPINE PAYROLL SOFTWARE & TIME ME TOOL DEVICE
-MAGNETIC STRIPE READER
-BARCODE READER
-PROXIMITYREADER

BUY ONE TODAY
CONTACT RIZA/MIKO
687-0307/08
sales@mseedsystems.com

EXCLUSIVE DISTRIBUTOR IN THE PHIL.
MUSTARD SEED SYSTEMS CORPORATION
UNIT 1909 PRESTIGE TOWER, EMERALD AVE.
ORTIGAS CENTER, PASIG CITY

CEBU- (32) 420-4633
DAGUPAN- (75) 523-4969
CAGAYAN DE ORO- (88) 858-5148

For iridology advocate, hard work is paying off

AS THE SAYING goes: "The eye are the windows to the soul."

But did you know that these delicate parts of the human body could also be the pathways to one's health?

Yes, a person's health status can now be analyzed and evaluated by simply looking at one's iris. This is the science of iridology, one of the many fields in the world of alternative medicine and health care. This practice is becoming widely used and accepted worldwide, especially in the Philippines. Thanks to Osaka Iridology, Filipinos can now ensure their health through the unconventional but effective practice of iridology.

Osaka (from the Cebuano clause "Usa ka," which means "You're one of us") is the leading iridology clinic in the country. The company now has 40 branches nationwide and has achieved market leadership in the country. The primary contributors for this stature are the latest technology the company uses, coupled with advanced knowledge in the science of iridology. Thanks to its hardworking president, Jonathan Guardo.

Osaka is a family-run business. The Guardos franchised the business among immediate relatives. Their efforts in the business and science of alternative medicine and healthcare started with the patriarch. "While he was still in the military, my father became vulnerable to sickness. He took a lot of medicines from doctors, but he never really got well. So he went off looking for alternative sources. Then one time, he saw a feature on TV about reflexology. He got curious about it so he went to Manila and studied it. When he returned, the family set up a shiatsu-reflexology clinic. That was in 1990."

Next level

The move formalized the Guardos' entry into the business of alternative health care. The first clinic operated for five years before Jonathan decided to take it to a higher level. Thus, Osaka Iridology Corp. was born.

The 32-year-old president of Osaka had his beginnings in Cebu.

Jonathan Guardo is the eldest among six children. As a young man, he was exposed to the complex but exciting world of commerce. His mother worked as a teacher, and his father was serving in the military as a master sergeant. Despite both parents having their respective jobs, his father still ventured into several businesses. The family owned and managed small-scale businesses, such as a barbershop and a bakeshop. Young Jonathan and his siblings had their share of responsibilities.

"My siblings and I would help man our shops back then," Jonathan fondly recalled.

Apart from helping in the family business, Jonathan was also busy with school. He took up accounting at the University of San Carlos, but it was only after he finally earned his accounting degree that he realized his true passion—marketing. When asked why he took up accounting in the first place, he sheepishly admitted that his high school friends had influenced him. After discovering his newfound interest, he decided to do some self-study. "I bought and read a lot of books tackling on marketing, its principles and practices. That way, I won't have to go back to school just to get educated," explained Jonathan.

Eventually, Jonathan's hard work paid off. His self-study allowed him to acquire substantial knowledge regarding marketing and, with his hands-on experience in running family business, he's able to manage their business effectively. Today, Jonathan has become one superb manager.

Leader and follower

However, a leader is likewise a good follower. That is why he makes sure he doesn't do all the work, or that his staff doesn't entirely depend on him. He gives them the leeway in doing things their way as long as it doesn't do any harm to anybody or me company.

"I'm not the hands-on type of manager-owner. If you believe in your staff, *pwede mo silang iwan*. You should play it smart then work hard," he said.

In fulfilling his responsibilities as an entrepreneur, Jonathan doesn't like to find himself working in just one place. "I am not solely based in Cebu because I often fly from Cebu to Manila, then back. There are a number of Osaka branches in Manila and in other places so I can't stay in just one place as Cebu. In this type of business, I should not be working in a confined office. I should make the field my office instead," he said.

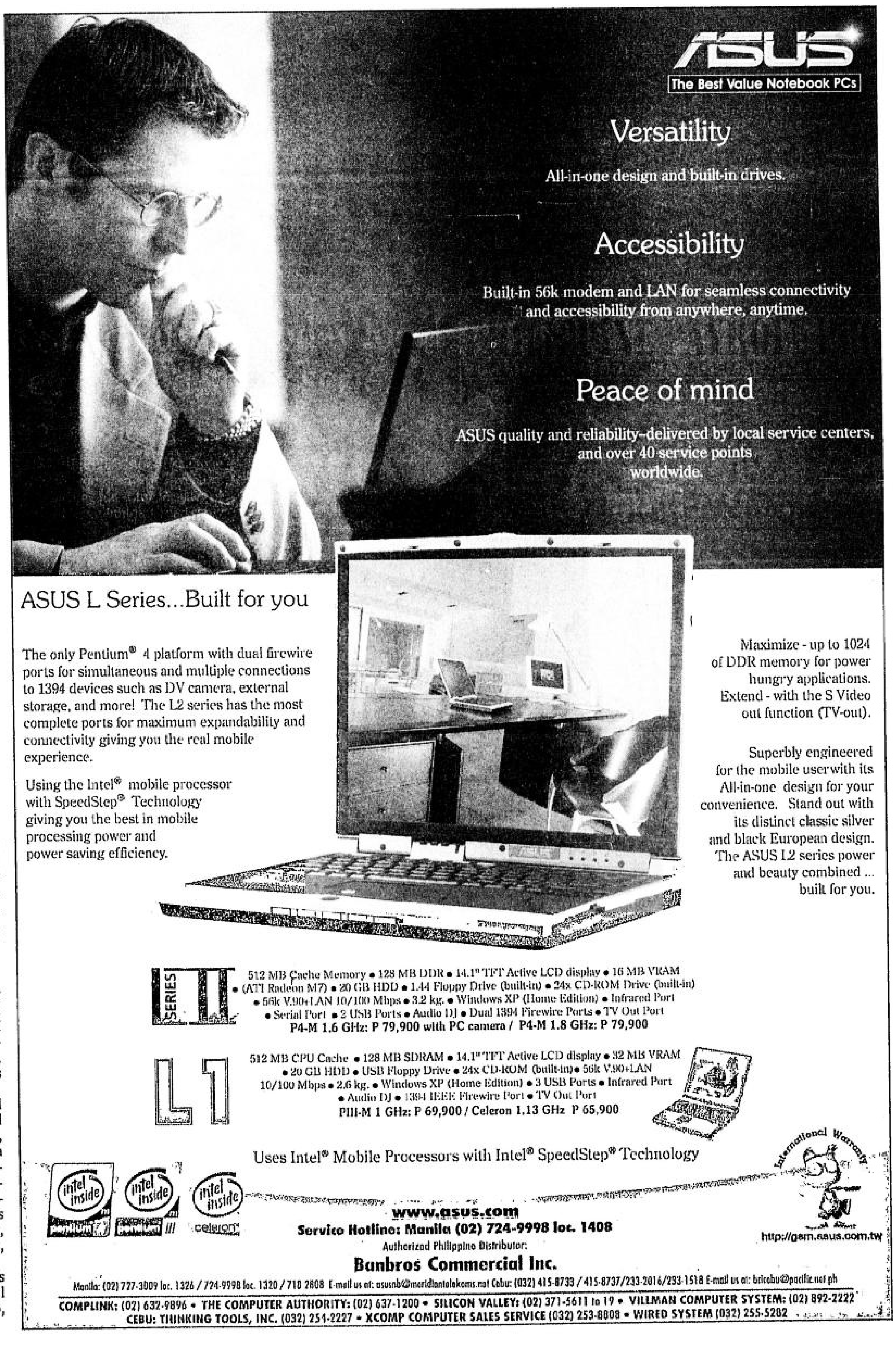
Randy Caluag, Osaka sales manager, describes his boss as an appropriately lax and trusting manager. "He trusts his staff and makes sure he grants us our freedom. This way we could maximize our creativity at work. What matters to him the most is that we deliver favorable results," Caluag revealed.

Not a workaholic

So is it all work and no play for the enterprising Jonathan Guardo? "I am not a workaholic. I enjoy sports, and I engage in various sorts: mountain-climbing, scuba-diving, sky-diving, tennis and basketball as well."

After years of hard work and equipped with the required knowledge and experience, Jonathan has made Osaka Iridology a market leader, broadening the company's service network from Metro Cebu to the entire country. This includes branches in Laoag, Tuguegarao, Baguio City, Zamboanga, Davao, Iloilo, and Quezon City.

"I see no strong competition. It's like being a big fish in a small pond," beamed Jonathan Guardo, the man with beautiful "eyes."



ASUS
The Best Value Notebook PCs

Versatility
All-in-one design and built-in drives.

Accessibility
Built-in 56k modem and LAN for seamless connectivity and accessibility from anywhere, anytime.

Peace of mind
ASUS quality and reliability–delivered by local service centers, and over 40 service points worldwide.

ASUS L Series...Built for you

The only Pentium® 4 platform with dual firewire ports for simultaneous and multiple connections to 1394 devices such as DV camera, external storage, and more! The L2 series has the most complete ports for maximum expandability and connectivity giving you the real mobile experience.

Using the Intel® mobile processor with SpeedStep® Technology giving you the best in mobile processing power and power saving efficiency.

Maximize - up to 1024 of DDR memory for power hungry applications. Extend - with the S Video out function (TV-out).

Superbly engineered for the mobile userwith its All-in-one design for your convenience. Stand out with its distinct classic silver and black European design. The ASUS L2 series power and beauty combined ... built for you.

L2 SERIES
512 MB Cache Memory • 128 MB DDR • 14.1" TFT Active LCD display • 16 MB VRAM • (ATI Radeon M7) • 20 GB HDD • 1.44 Floppy Drive (built-in) • 24x CD-ROM Drive (built-in) • 56k V.90+LAN 10/100 Mbps • 3.2 kg. • Windows XP (Home Edition) • Infrared Port • Serial Port • 2 USB Ports • Audio DJ • Dual 1394 Firewire Ports • TV Out Port
P4-M 1.6 GHz: P 79,900 with PC camera / P4-M 1.8 GHz: P 79,900

L1
512 MB CPU Cache • 128 MB SDRAM • 14.1" TFT Active LCD display • 32 MB VRAM • 20 GB HDD • USB Floppy Drive • 24x CD-ROM (built-in) • 56k V.90+LAN 10/100 Mbps • 2.6 kg. • Windows XP (Home Edition) • 3 USB Ports • Infrared Port • Audio DJ • 1394 IEEE Firewire Port • TV Out Port
PIII-M 1 GHz: P 69,900 / Celeron 1.13 GHz P 65,900

Uses Intel® Mobile Processors with Intel® SpeedStep® Technology

International Warranty
http://gem.asus.com.tw

www.asus.com
Service Hotline: Manila (02) 724-9998 loc. 1408
Authorized Philippine Distributor:
Banbros Commercial Inc.
Manila: (02) 777-3009 loc. 1326 / 724-9998 loc. 1320 / 710 2808 E-mail us at: asusnb@meridiantelekoms.net Cebu: (032) 415-8733 / 415-8737/233-2016/233-1518 E-mail us at: bricebu@pacific.net.ph
COMPLINK: (02) 632-9896 • THE COMPUTER AUTHORITY: (02) 637-1200 • SILICON VALLEY: (02) 371-5611 to 19 • VILLMAN COMPUTER SYSTEM: (02) 892-2222
CEBU: THINKING TOOLS, INC. (032) 251-2227 • XCOMP COMPUTER SALES SERVICE (032) 253-8808 • WIRED SYSTEM (032) 255-5202

NTC to issue new rule to ease interconnection

By Abigail L. Ho

THE INTERCONNECTION tussle between Smart Communications Inc. and Digital Telecommunications Philippines Inc. has given rise to the formulation of a new telecommunications circular that will prevent something like it from happening in the future.

The National Telecommunications Commission is now drafting a memorandum circular that will clearly define the standards of interconnection, whether direct or indirect, to prevent telecommunication firms from making excuses when forced to directly interconnect their systems.

In an interview last week, NTC common carriers authorization department head Edgardo Cabarios said companies usually reasoned that indirect interconnection, or coursing call traffic through a third-party carrier, already qualified as interconnection under the law.

"They can even bring us to court using this reason if we force them to directly interconnect their systems with each other. This is why the limitations of indirect interconnection should be defined," he said.

Interconnection is mandated by law because subscribers of one telecom firm will not be able to call those of another without this.

Cabarios said the new circular would come out in around two or three months.

The NTC has yet to exercise its right to force Smart and Digitel to interconnect even though the Aug. 30 deadline it has given the two carriers has already lapsed.

NTC chief Eliseo Rio Jr. said the regulatory body just did not want to "rock the boat," as the two carriers seemed to have arrived at a reasonable enough plane to resume their own discussions.

"They have not submitted any form of agreement to us but none of them has approached us seeking mediation either. That's an indication that they're still talking and probably making progress. If we enter the picture, we may do more harm than good. The most prudent thing to do right now is wait," he said.

Rio added that the NTC was also awaiting the Sept. 30 deadline for the closure of First Pacific Co. Ltd.'s $925-million joint venture deal with the Gokongwei group.

COUNTRY AWARDS
Bank of the Philippine Islands
Philippines

THE BANK of the Philippine Islands was recently chosen by the Hong Kong-based Finance Asia Magazine as the "Best Local Bank in the Philippines." Finance Asia gave importance to BPI's profits in 2001 amounting to P5.25 billion.

Seaweed farming seen creating 200,000 jobs

THE OFFICE of Million Jobs in Agriculture is fine-tuning a massive seaweeds farming program in Northern Mindanao and the Caraga region to generate some 200,000 jobs involving about 50,000 families.

The OMJ has already worked out a financing package for seaweed farming with the Quedan and Rural Credit Guarantee Corp.

Allan Uy, one of the proponents for this major seaweeds farming project, has already indicated his intention to set up a model farm in Barobo, Surigao del Sur, to showcase how this new labor-intensive technology could improve production by four to five times.

Uy's "techno demo farm" will begin operating by the second week of October and is initially expected to create 6,168 jobs involving 1,542 families—with each family consisting of four workers—cultivating at least a quarter of a hectare of seaweed farm.

Uy, in a meeting with presidential adviser for Jobs Creation Luis Lorenzo Jr. early this month, said seaweeds farming would not only create jobs in the countryside but would also improve the incomes and productivity of people, helping reduce poverty incidents in the rural areas.

Uy has a research farm in Barobo, San Francisco, Surigao del Sur. He has arranged a financing mechanism with some rural banks.

Uy, who currently operates a three-ton-a-day seaweeds processing plant in Bukidnon, has shown how a family can cultivate a quarter of a hectare of seaweed farm, with the father working full time with the help of his wife and at least two children. The farm requires 2,500 kilograms of fresh seaweed.

At the end of 30 days, the 2,500 kilos of fresh seaweeds, under the most unfavorable conditions, will yield 5,000 kilos—or double—but under favorable conditions, the yield can run to as high as 10,000 kilos, or four times the original planting material, Uy said.

Of the harvest, the farmer sets aside half, or 2,500 kilos, for replanting and sell the other half to the market or to processors like Uy.

The 2,500 kilos of fresh seaweeds, when dried, will yield 350 kilos of dried seaweed, which can be produced into semi-processed carageenan.

The dried seaweed can be sold for P24 a kilo during lean months and as high as P29, giving the farmer a gross income of P8,500 a month.

Indon airline begins servicing Davao-Manado

DAVAO CITY—Another Indonesian airline has agreed to service the Davao-Manado route after Air Philippines cancelled its flights for alleged lack of passengers between the two cities in July.

Indonesian Vice Consul Johannes Manginsela said Merpati Nusantara Airlines (MNA) had already agreed to fly the route every Thursday starting Sept. 12 to complement Bouraq Airlines, which flies every Tuesday.

Manginsela said complaints from businessmen about the lack of flights between the two cities have prompted Indonesia to call in MNA.

"So businessmen now won't have to wait in Davao and Manado for one week to fly back," Manginsela said.

MNA, which is owned by the Indonesian government like Garuda, threw a soft party for its upcoming flights yesterday.

Manginsela said MNA would be using a 75-seater Fokker 28 jet for its flights.

He said Fokker 28 flies faster than Bouraq's Hawker Sidley 748.

Manginsela said the entry of the new airline would help strengthen the business linkage between the two areas and hasten "people-to-people interaction" within the Brunei Darussalam-Indonesia-Malaysia-Philippines-East Asian Growth Area. ***Joel B. Escovilla, PDI Mindanao Bureau***

'SME Caravan' goes to Bacolod

THE DEPARTMENT of Trade and Industry has launched a new project called the "SME Opportunities Caravan."

The caravan is a convergence of support for SME development, with the objectives of enhancing the competitiveness of small and medium enterprises in identified priority sectors through the conduct of training and consultancy activities.

At the end of each caravan, small and medium enterprises in the provinces that belong to the trade department's identified priority sectors are expected to achieve the following results:

- increased employment;
- increased sales;
- increased income generation;
- improved process and technology; and,
- increased ability to compete in domestic and international markets

The caravan is being conducted through the Bureau of Small and Medium Enterprise Development in cooperation with the Philippine Trade Training Center, Product Development and Design Center of the Philippines, Bureau of Export Trade Promotion, Small Business Guarantee and Finance Corp., Cottage Industry Technology Center and the trade department's regional and provincial offices.

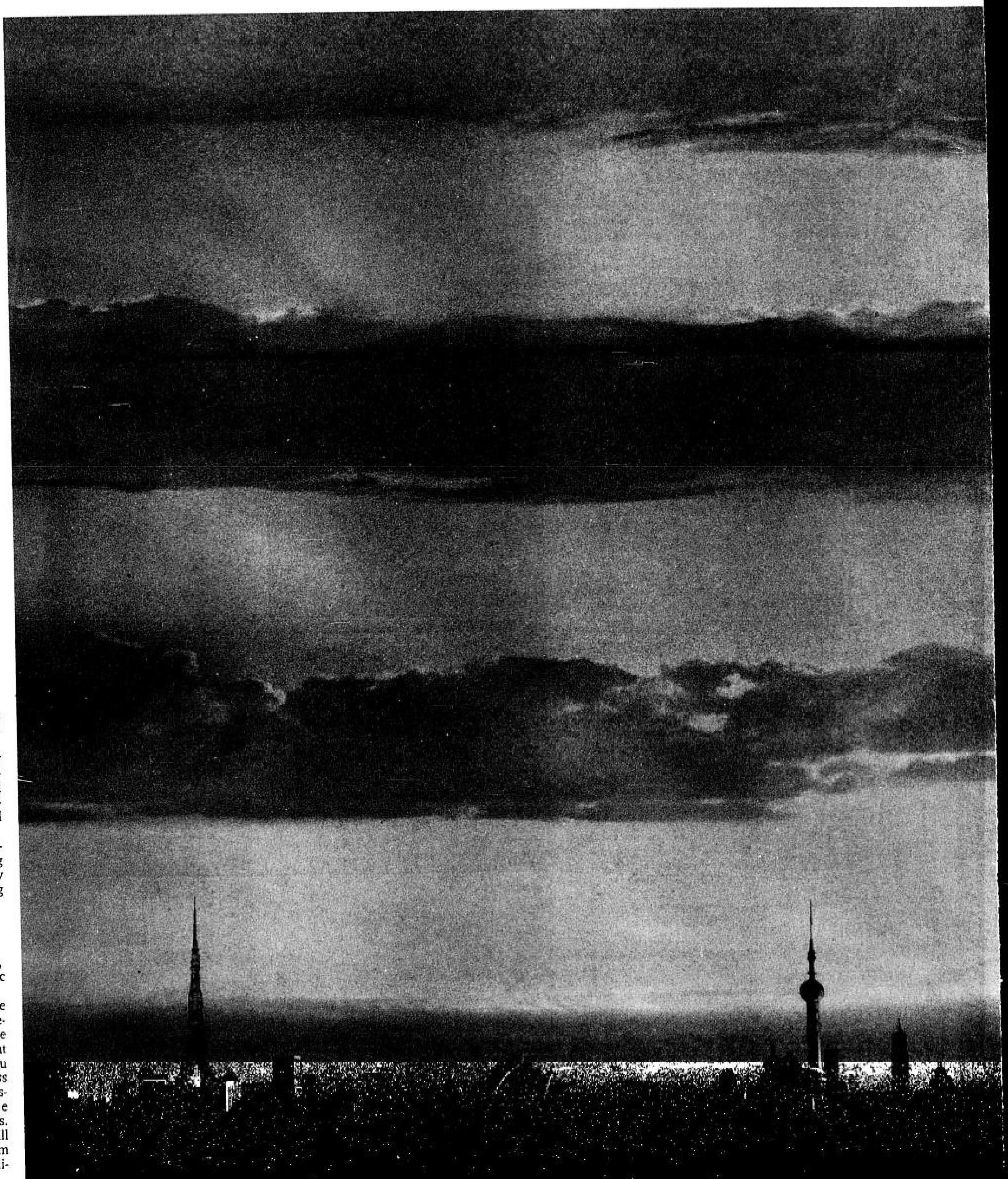
The next SME Opportunities Caravan will be implemented in Negros Occidental from Sept. 16 to 19 at the Technology and Livelihood Development Center in Bacolod.

Active participation from the officers and staff of DTI-Negros Occidental, the Association of Negros Producers and the provincial government have been extended to DTI for this project.

Trade Undersecretary Gregory Domingo, Mayor Luzviminda Valdez and acting Gov. Elpidio Zayco will grace the ceremonies marking the formal launch of this project.

Target participants from the province are existing and would-be entrepreneurs from the gifts and housewares sector.

Simultaneous courses will be conducted in the areas of export management, entrepreneurship development program and manufacturing capability management focusing on ceramics and basketry.


In Asia, trade flows free

Free trade is one of the driving forces behind Asia's massive growth. And the company with three red lines in its logo has been part of this success for over 30 years.

Our unique understanding of Asia means we can speed up customs clearance, simplify trade regulations, overcome language barriers and much, much more.

2 French firms set sights on investing in RP

By Abigail L. Ho

TWO prominent French companies—one engaged in food and the other in security printing—have expressed interest in setting up offices and investing in the country.

French Ambassador to the Philippines Renee Veyret said in an interview Friday that Sodexho Alliance and Francois-Charles Oberthur Fiduciaire (FCOF) talked about doing business in the Philippines, although nothing concrete had been decided yet.

FCOF is the world's third largest banknote printer, No. 1 privately owned stamp manufacturer and leading identity documents provider.

More than 70 countries have entrusted the production of their paper money and security documents to this French firm.

Sodexho, on the other hand, specializes in in-flight catering services with offices and affiliates all over the world.

As to when these companies would actually come here and how much money they would sink into the local economy, Veyret said it was "hard to say."

Also, French hypermart operator Carrefour SA, the world's second largest retailer, is set to again explore the possibility of doing business in the country after its earlier attempt to come in did not push through.

Carrefour was earlier reported to be keen on getting high-end mall operator Rustan's as a partner, but it dropped talks with the Tantocos last year because of the economic downturn.

"I hope they're coming back. They're still looking at the situation here," Veyret said.

She said French firms had been reluctant to come into the Philippine market because of the peace and order situation and the bad image that the country had abroad.

The country was still perceived as a "hostage" country because of high-profile kidnap-for-ransom cases and the Abu Sayyaf's penchant for kidnapping tourists, she added.

"We have to improve the Philippines' image. I'm doing my best to help improve it. I personally told Tourism Secretary (Richard) Gordon that I really want more people to come here but security has to be improved. I want both tourists and investors to come here. But to do business, of course, investors have to be sure that it's safe here," she said.

Insular life sees 11% premium growth for 2002

THE INSULAR Life Assurance Co. Ltd. has reported that its total premiums as of August reached P3.4 billion.

The figure was 8 percent above the one recorded in the comparable period last year.

Insular Life chair and president Vicente Ayllon said the company would breach the P5-billion mark and end the year with total premiums of P5.4 billion representing an 11-percent growth.

"Traditionally, our sales are higher in the second half of the year," Ayllon said. "Our sales drive and other incentive programs are concluded in the second half, and our agents make a big push for production at this time."

Ayllon also attributed the growth to the introduction of several new products and the repackaging of traditional insurance products toward the needs and preferences of the market.

He said the market had shown strong preference for plans with limited payment periods and guaranteed anticipated benefits.

The company has, thus, concentrated its product development on these areas.

He said his company was among the very first to offer whole-life protection plans with a five-year payment period only, and it had also been offering whole-life policies with single premium payments.

The market favors anticipated benefits for such requirements as children's college education and pension or retirement funds.

Ayllon said the company has also gone beyond the traditional agency channel in distributing its products.

In the late '70s it pioneered in the direct marketing of life insurance through newspaper ads and direct mailers.

Today, the company also uses offsite and worksite marketing and tie-ups with their affiliate banks and professional organizations to expand their market reach.

However, Ayllon says the agency force remains to be the most effective distribution channel.

"We pioneered in the direct marketing of life insurance, but the bulk of our business remains to be brought in by our agents. In life insurance selling, you need the human interface. Prospective customers need to be approached by a person and convinced to buy life insurance coverage."

EASTERN Telecom president Nenita Lim-Cruz (third from left) on a vessel tour led by Capt. Timothy Tan (right). Cruz was the lady sponsor of the Asean Explorer, a cable ship owned, in part, by Eastern Telecom.

More suppliers using G-EPS due to savings

MORE government suppliers are using the Internet to sell products and services to the government through the new government electronic procurement service (G-EPS).

The Department of Budget and Management-Procurement Service reported that the number of suppliers trained to use the G-EPS rose 117 percent to 1,499 as of end-June this year from 692 last year.

In a recent forum by nongovernment organization Procurement Watch Inc., the DBP-PS unveiled a survey that showed 98 percent of supplier respondents believed it had been easier for them to know about government bid opportunities after registering on the G-EPS.

A majority—78 percent—said they were able to minimize expenses due to the G-EPS.

In transportation costs alone, the suppliers reported an average savings of 24 percent, or nearly a fourth of total expenses. The respondents also said they realized savings from less cost in newspapers, manpower and telephone calls.

DBP-PS deputy project manager Jose Luis Syquia said both suppliers and the government were benefiting from lower costs of operation and higher profits with the new G-EPS.

"Other than savings realized from transparency, we see the same sources of savings for both the government and the suppliers: low cost of delivery and acquisition of information, instantaneous delivery of information and almost no cost for maintaining a list and for adding another product to the online catalogue," Syquia said.

₱85-B fund to spur Mindanao growth

SURIGAO CITY—At least P85 billion worth of infrastructure and livelihood assistance earmarked for Mindanao from the annual budget next year was designed to pump-prime the economy of the poverty-stricken and war-torn island, an administration senator said.

Sen. Robert Barbers said the increased budget was in line with the Macapagal administration's move to attract the much-needed foreign investments and capital for resource-rich Mindanao.

Barbers also said with the funds, Mindanao stakeholders could now have access to facilities needed to boost trade and investments links.

He said Mindanao remained underdeveloped in terms of key infrastructure and facilities, driving away potential investors.

"The priority of this administration is Mindanao, we have allotted P85 billion for infrastructure and livelihood for Mindanaoans," Barbers told foreign and domestic investors, businessmen and government policymakers during the 11th Mindanao Business Conference held here on Wednesday.

Jesus Dureza, presidential assistant for Mindanao affairs, said the fund would usher development projects in Mindanao, particularly in war-torn areas in Central and Southwestern Mindanao.

Dureza said it would also help sustain economic growth of Mindanao.

He said Mindanao's economy achieved an annual growth rate of 2.5 percent, with the Autonomous Region in Muslim Mindanao landing second among the best performing regional economies. ***Franklin Caliguid, PDI Mindanao Bureau***

ly: Ever wondered why?

Which is probably why a recent independent study shows DHL is entrusted with more consignments in Asia than anyone else. Our delivery lines are the arteries that keep trade flowing between one business and another, across the region and around the world. To find out how we can help move your business, call 811 7000 today.

DHL WORLDWIDE EXPRESS®
THE PULSE OF BUSINESS

Opec production exceeds quota

NICOSIA—The Opec cartel produced 2.06 million barrels per day (bpd) over quota agreements in August, the Middle East Economic survey reports in its Monday edition.

Production by the 10 member states, minus Iraq, rose by 240,000 bpd last month to 23.760 million bpd, the industry newsletter says.

However, total Opec production, including Iraq, fell 90,000 bpd to 25.26 million bpd from 25.35 million in July due to declines in output from Baghdad and Tehran, which outweighed a sharp increase from Venezuela and small rises in the five other states.

"The figures demonstrate a continuing deterioration in quota compliance with the Opec 10 increasing production for the sixth consecutive month," the Cyprus-based weekly says.

MEES notes that output from Caracas surged to the highest average level this year at three million bpd—503,000 bpd over quota.

Saudi Arabian production pursued its slow rise, edging 50,000 bpd higher in August to 7.6 million bpd, or 547,000 bpd over quota.

"The problem of overproduction is increasing and will be one of the pressing issues on the agenda at the Opec ministerial meeting in Osaka, Japan, on Sept. 19," MEES says.

Ministers are still divided over whether or not to boost production quotas, but MEES points out that markets are capable of absorbing two million bpd of crude over the current ceilings set on Jan. 1, as current over-quota output shows.

Algeria was the largest over-producer at 25 percent over quota (870,000 bpd for a quota of 693,000 bpd), followed by Venezuela at 20 percent over and Qatar 15 percent over (650,000 bpd for a quota of 562,000).

Iranian production fell to 3.35 million bpd from 3.56 million in July.

Output from Iraq continued to drop due to lower exports, falling cross-border trade and domestic consumption.

Indonesia again failed to meet its quota while Kuwaiti production has peaked due to operational constraints, the weekly says. *AFP*

BUSH AIDE SAYS

US insulated from Japan's woes

TOKYO—A top aide to President George W. Bush kept up pressure on Japan on Friday to put its economy back on the rails but said the United States was largely immune to Japan's protracted woes.

Glenn Hubbard, chair of the White House Council of Economic Advisers, said the fate of Japan was central to American interests and he could not imagine Bush would ever "walk away" from Japan in frustration over its economic stagnation.

But Hubbard said Japan's malaise was a worry because of the impact on Japan itself, not on the United States.

"The economic situation here, while it is of course a drain on the world economy in some sense, has not that large an effect directly on the American economy," Hubbard, who is holding talks in Tokyo with policymakers, told reporters.

"The concern the president has is really for Japan," he said.

A number of academics have concluded that unless Japan rouses itself from its 12-year economic slumber, US policymakers will increasingly shift their attention from Japan, perhaps to fast-growing China.

Twelve years during which the Japanese economy has expanded on average about one percent a year have diminished international expectations of the contribution Tokyo can make to global growth.

Demands for action by the Group of Seven industrial nations, for instance, have lost much of their urgency.

Hubbard said even a quite sharp downturn in Japan would have only a small direct effect on the United States through the trade channel.

The financial-market fall-out of a downturn was potentially greater. "But there again I certainly don't see an imminent crisis in Japan. So in that sense, it's largely a Japan problem and an Asia problem and not so much a problem directly for the United States," Hubbard said.

Hammering home a message he delivered on Thursday, Hubbard urged the Bank of Japan to conduct a much more aggressive monetary policy to crush deflation.

He said the Bank of Japan, which has kept interest rates at zero and flooded the banking system with cash in the past 17 months, had taken steps that were "fairly dramatic" for a central bank in the modern era.

But Hubbard said the Bank should do whatever was needed to raise the price level, which has been falling for three years, and to communicate to markets the seriousness of its intent. *Reuters*

Japan minister says tax cuts to take shape soon

NAGOYA, Japan—Economics Minister Heizo Takenaka said on Saturday that Japan would iron out details of planned tax cuts for next year within a few weeks as the government stepped up its efforts to strengthen the ailing economy.

Although Prime Minister Junichiro Koizumi has promised a net tax reduction of more than one trillion yen ($8.33 billion) and his economic advisers have proposed a cut worth 2.5 trillion yen, no decision has yet to be made on the overall size or what sort of taxes should be slashed.

Takenaka, in a speech before business leaders in the central Japanese city of Nagoya, suggested that debate by Koizumi's top economic advisory panel would focus on lowering the national corporate tax rate.

"We want to expedite our discussions at upcoming meetings of the Council on Economic and Fiscal Policy (CEFP) and reach a conclusion within the next few weeks," the minister said.

Takenaka quoted White House economic adviser Glenn Hubbard, whom he met on Friday, as recommending cutting corporate taxes.

"That corporate tax rates should be lower is a consensus among the world's leading experts, and I totally agree. The upcoming debate will center on corporate tax cuts, and we will also look at tax breaks for investment on merit."

Takenaka and most CEFP members have been advocating a sizeable permanent tax cut in the national corporate tax rate, rather than tax breaks for capital investment.

While the tax breaks may boost capital spending in the near term, they are worried that such an effect may not be long lasting. By comparison, they say, lowering Japan's relatively high corporate tax rate could make the country a better place in which to do business.

Because so many companies are in the red at the moment, nearly 70 percent of Japanese firms do not pay the national corporate tax, which means good companies making a profit are effectively being penalized.

The base rate for the national corporate tax is 30 percent after a cut three years ago from 34.5 percent. Including regional taxes and other levies, the effective tax rate is 40.87 percent.

Although Japan's economy expanded for the first time in five quarters in April-June, concern is growing that its export-reliant recovery could soon stall, given the yen's rise against the dollar this year and a slower US economy.

To make a decisive turnaround from a decade of economic stagnation, Koizumi is under pressure to act more aggressively on shoring up the banking sector, whose non-performing loan mountain—worth some 52 trillion yen—has been a major drag on growth. *Reuters*

WANTED:
10 *more* Scholars *for*
Top British MBA *Program*

Edinburgh Business School
*is looking for **10 more individuals***
to be scholars.

Offered in the Philippines in cooperation with the York School of Management, the Edinburgh Business School MBA off-campus program is a world leader in its field, and has been awarded the Queen's Award for Export Achievement twice, in 1994 and 1999.

The Edinburgh Business School MBA Program offers flexible off or on campus study options so students need not leave their professional commitments. Students can finish their MBA in the Philippines but also have the option to finish some modules in the U.K.

The Second Batch of Scholars

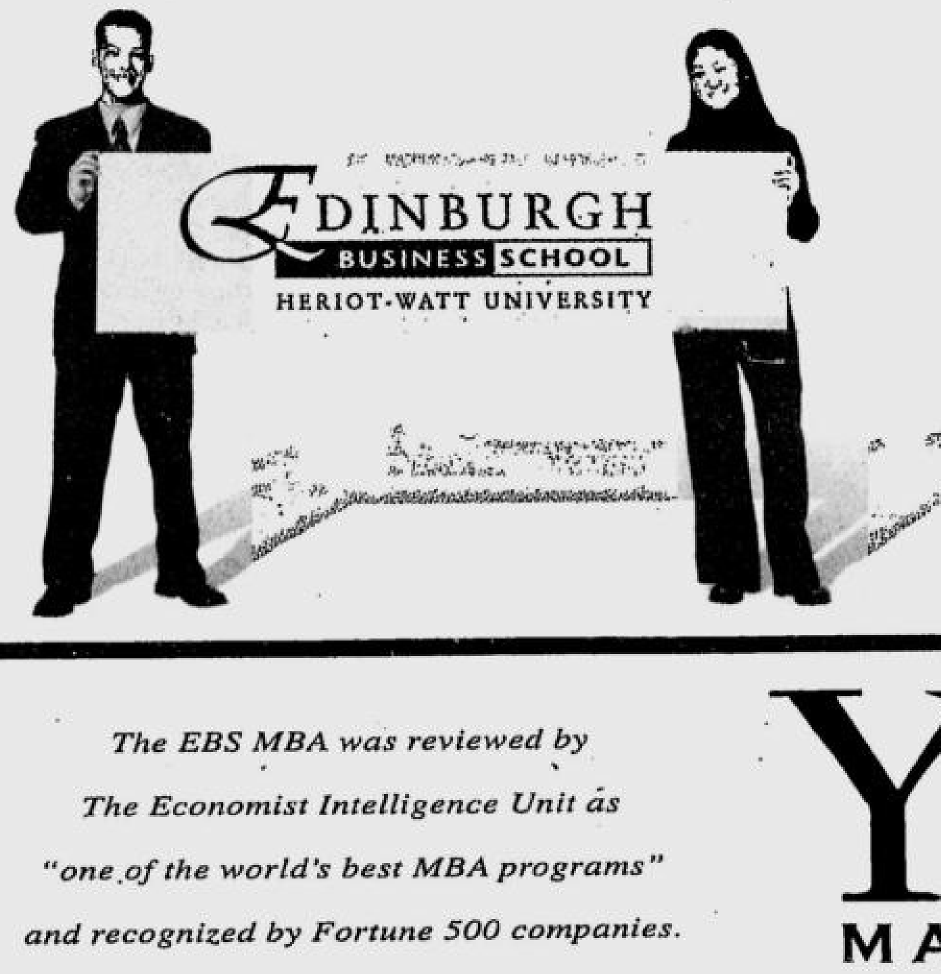
Premy Ann Beloy
Corporate Legal Counsel and Asst. Corporate Secretary
Alcantara Group of Companies

Felino Irvin Sarsoza
Asst. Vice President, PEA Tollway Corporation

Dr. Eduardo Banzon
VP - Health Finance Policy & Services Sector
Philippine Health Insurance Corporation

Roderick R. C. Salazar III
Managing Partner, Fortun, Narvasa & Salazar

Erwin Roceles
Senior Product Manager, Nextel Communications



Partial Scholarships
Available

Partial scholarship grants will be given to 10 individuals who have exemplified excellence in their chosen careers. Applicants need not be business degree holders but must be in a business-related field.

The EBS MBA was reviewed by The Economist Intelligence Unit as "one of the world's best MBA programs" and recognized by Fortune 500 companies.

SCHOOL OF
YORK
MANAGEMENT

Interested students who wish to apply may e-mail their letter of intent and resume to inquire@yorkschool.com.ph. or fax to 723-2208.
For further inquiries, please call Nicholas Grundel at 687-4736 to 37 or 727-0541.

Global Crossing to file reorganization plan

WASHINGTON—Global Crossing Ltd. will file Monday a bankruptcy reorganization plan with the US Bankruptcy Court in Manhattan, according to papers filed with the court Friday.

The Bermuda-based telecommunications company, which declared bankruptcy in January, negotiated the plan with its unsecured creditors' committee, its pre-petition lenders and its two Asian investors after talks the court papers describe as "intense."

The company said there is a hearing on its disclosure statement set for Oct. 21 before US Bankruptcy Judge Robert E. Gerber.

Global Crossing said it was confident that the plan would be adopted by the requisite number of creditors and approved by the court.

Global Crossing is planning on emerging from Chapter 11 protection early in the first quarter of 2003.

Hong Kong's Hutchison Whampoa Ltd. and Singapore Technologies Telemedia Pte. Ltd. last month bought the company's assets for $250 million, a fraction of the $22.4 billion in assets the company declared when it filed for bankruptcy.

Under the agreement, Hutchison Whampoa and Singapore Technologies would control 61.5 percent of the company.

Bank creditors would receive $175 million in senior notes and 6 percent of the equity, while bondholders will get 32.5 percent of the equity.

In addition, bondholders of affiliate Global Crossing North America are expected to get $25 million of the notes. Company shareholders will get nothing as part of the transaction.

Meanwhile, a legislative panel has issued a subpoena for testimony by the chair of bankrupt Global Crossing and expanded its investigation to include Western phone company Qwest Communications and other companies.

The House of Representatives' energy and commerce committee served the subpoena Thursday on Global Crossing chair Gary Winnick to appear at a hearing on Sept. 24, committee spokesperson Ken Johnson said.

Also subpoenaed were Jim Gorton, former general counsel of Global Crossing, and Greg Casey, a former executive vice president of Qwest, according to Johnson. The three have refused to be interviewed by committee investigators, he said.

In addition, he said, the panel's inquiry has been expanded to include Qwest and its deals with Global Crossing to swap network capacity.

The justice department and the Securities and Exchange Commission are investigating Global Crossing's accounting. Qwest also has acknowledged major accounting errors and is under investigation by the SEC.

The committee also is looking into similar deals Global Crossing had with other telecom companies, Johnson said.

"We're concerned that these capacity swaps were merely sham transactions meant to artificially increase revenue and mislead investors," said Congressman Jim Greenwood, chair of the panel's investigative subcommittee.

Attorneys for Gorton and Casey could not immediately be located and spokespersons for Qwest didn't immediately return a telephone call seeking comment. *AP*

US consumer sentiment declines in early Sept.

NEW YORK—US consumer sentiment fell for a fourth straight month in early September, with people becoming more downbeat about current business conditions even as they keep up robust purchases of homes and autos.

The University of Michigan's preliminary September consumer sentiment index fell to 86.2, remaining at its lowest level since November 2001, from a final reading of 87.6 in August, market sources said on Friday. That was below economists' forecasts for a reading of 87.5.

As long as consumption remains strong despite the declines in sentiment, Federal Reserve policymakers would see little need to trim interest rates further from current 41-year lows of 1.75 percent, economists said.

Some analysts said anxiety surrounding the anniversary of the Sept. 11 attacks on the United States and mounting talk of war with Iraq may have weighed on sentiment, in addition to a persistently weak labor market.

Declines in confidence often raise worries about future consumer spending, which drives about two-thirds of the US economy. But for most of the year, households have snapped up autos and homes at a record pace despite weakening confidence.

That was true once again in August when retail sales surged a surprisingly strong 0.8 percent after a hearty 1.1-percent gain the prior month—despite falling confidence during both of those months. Excluding the expected strength from autos, fueled by generous financing deals, sales were up a solid 0.4 percent.

"If the next month's worth of (retail sales) data is not substantially lower, this marks the way for the Fed not cutting interest rates at all potentially," said Drew Matus, senior financial economist at Lehman Brothers.

But Lehman still forecasts auto and housing sales, the main source of the economy's current growth, to weaken enough in coming months to prompt the Fed to slash rates by 50 basis points by year-end.

The preliminary September current conditions index fell to 95.9 from 98.5 in August. The preliminary expectations index, which measures attitudes about the 12 months ahead, edged lower to 80.0 from 80.6 in August.

The preliminary University of Michigan consumer sentiment survey is based on telephone interviews with roughly 300 Americans across the country on personal finances and business and buying conditions. It is rounded out to 500 calls by month's end. *Reuters*

Latin America's forex slump seen longer than '90s crisis

LONDON—Strength seen in Asian currencies this year may offer some hope for a recovery in Latin America's crisis-hit foreign exchange markets, but analysts fear a revival will be much longer in the making.

Argentina dropped its 10-year old currency peg with the dollar at the beginning of the year, with devaluations following in Venezuela and Uruguay, while the Brazilian real and Chilean peso have both fallen to record lows.

Meanwhile most Asian currencies have posted solid, and in some cases spectacular, gains with the Indonesian rupiah up around 16 percent against the dollar and the South Korean won up over nine percent.

It is only around five years since Asia itself was mired in financial crisis, but many countries in the region have recovered well since then as competitive currencies allowed them to export their way back to economic health.

Weaker currencies should provide similar benefits to Latin America, but analysts are quick to point out one major structural difference standing in the way of a rapid recovery.

"The key difference between Latin America and Asia is one of creditworthiness," said David Lubin, emerging markets analyst at HSBC in London.

"In Latin America, the high level of indebtedness leads to a strong structural dependence on capital flows. Countries in the region tend to have a large dollar financing requirement, but relatively little ability to generate dollars by themselves without capital inflows. Almost none of that is true of Asia."

Other analysts also see Latin America's indebtedness as a structural problem standing in the way of a currency revival.

"The good news in Asia is that it has finally been able to reduce its reliance on the IMF, while the tendency among Latin American countries has been to become more dependent," said David Mann, currency strategist at Standard Chartered in London.

"It's really all about policy making... the problems in Argentina and Brazil stem from fiscal overborrowing.

"The key to turning these currencies around is credible policy making, and in Argentina in particular we still haven't got that," Mann added.

In Asia's case, the crisis came not from overborrowing—in fact most countries had low public debt levels—but from weakness in the domestic banking sector, which led to an exodus of short-term capital.

That exodus depleted foreign exchange reserves, putting pressure on rigid currency regimes.

Countries in the region were forced to turn to the International Monetary Fund to boost their reserves, but once the crisis abated they were not left with huge external debts and were able to repay the Fund relatively quickly.

South Korea's $58-billion IMF loan package was the biggest in the Fund's history but by August 2001 it had completed repayment.

Asia also benefited from having high savings rates, which helped to drive a recovery in domestic consumption and growth once crisis conditions had eased.

Almost the opposite applies to much of Latin America, which has relatively low savings rates and high levels of external debt.

Brazil is sitting on a public debt mountain of around $250 billion, while Argentina's is in the region of $104 billion.

The struggle to meet those obligations is likely to act as a drag on their currencies for years to come, analysts say.

Some analysts, while accepting Latin America's structural deficiencies, are more optimistic on the chances of a currency revival.

"My own view is that there has been an overshoot," said Jerome Booth, head of research at Ashmore Investment Management.

"It comes down to perceptions of sovereign risk and how that plays into global risk appetite . . . but I think we could see a strong bounce back over the next twelve months." Both pointed to Indonesia as the potential model for a currency rebound in Latin America.

Unlike most Asian countries, Indonesia is still saddled with around $133 billion in external debt. However, the rupiah has soared this year, thanks to an enormous flow of capital back into the country, boosted by a large privatization process. *Reuters*

Corporate boards will crack down on excess compensation

NEW YORK—The lawsuit by Tyco International Ltd., seeking $730 million back from former top officers accused of theft, may be just the start of a nationwide corporate crackdown on lavish executive perks.

More lawsuits targeting executives are likely in cases of suspected fraud, while vaguely worded compensation contracts approving the benefits will be revised to deal with abuses, according to corporate governance experts and lawyers who specialize in fraud and executive compensation.

In the Tyco case, former chief executive Dennis Kozlowski is accused, among other things, of using $242 million from an employee loan program designed to help workers purchase Tyco stock to instead pay for yachts, fine art, jewelry, luxury apartments and vacations.

The lawsuit by Tyco seeking to recoup the money contends board members never knew about the alleged abuses. It "sends a strong message to executives that these actions are not without consequences," said Charles Elson, director of the Center for Corporate Governance at the University of Delaware.

While the alleged abuses by Kozlowski and two other former Tyco executives seem extreme, he said, many US corporations gave their top executives loans for millions on favorable terms and continue to provide generous housing or relocation compensation.

A law went into effect in July banning the loans, but experts believe many corporate boards are trying to determine precisely how much they doled out before the ban and whether executives abused the programs.

It's impossible to know how widespread the abuse may be, but experts point out that the various compensation programs were used by corporations large and small—and details were often worked out by the managers themselves instead of independent board members.

"I think a lot of times a lot of boards are dominated by the chief executive, and a lot of these programs are simply under the table," Elson said. "They're referred to in vague clauses in the contract and it's probably not reviewed by the board in great detail."

The crackdown will affect not just abuse of loan and relocation programs and other perks, but the extent of the perks themselves, which many shareholders now call excessive.

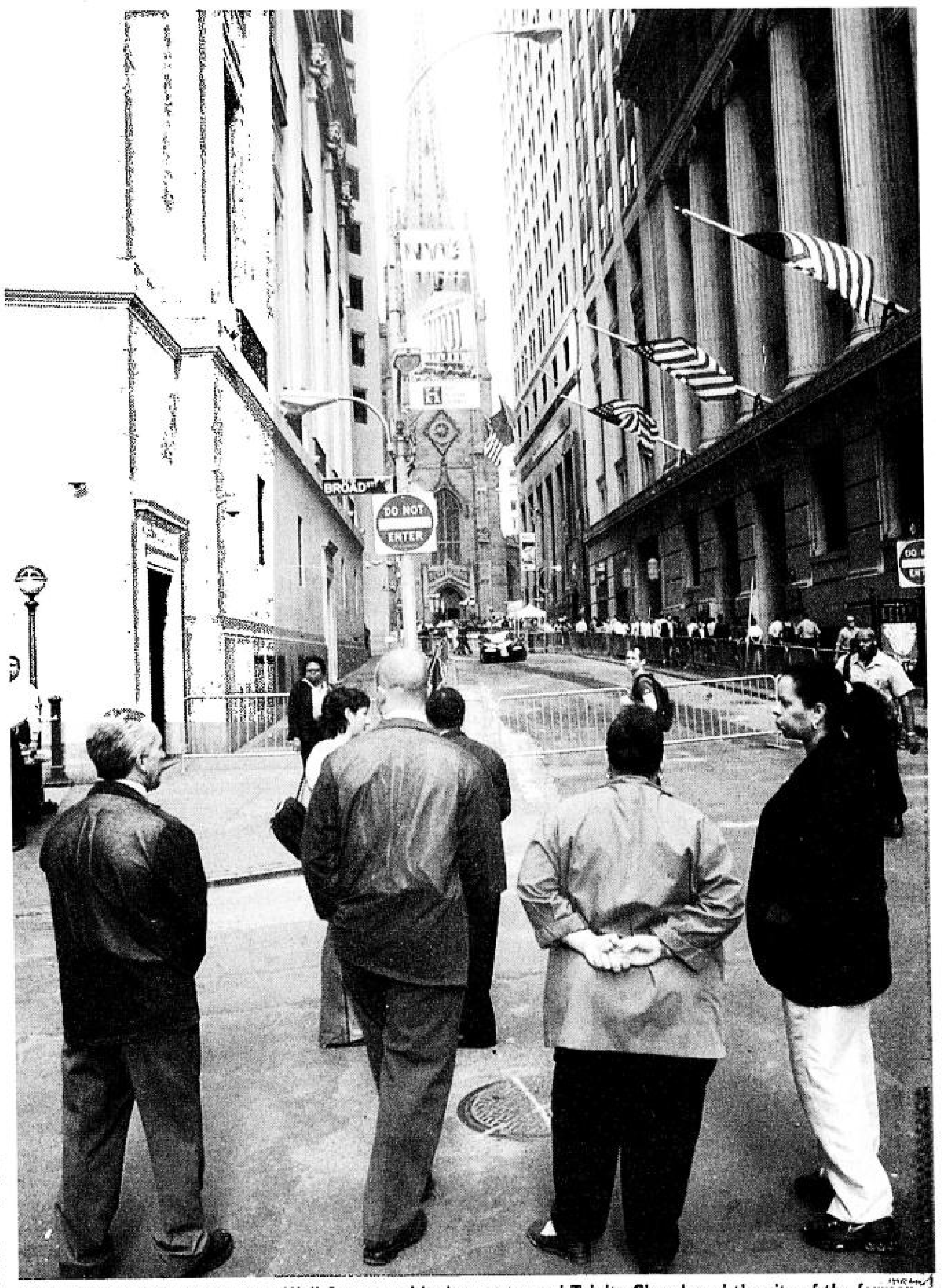
"I think the tide has turned on executive compensation," said Lowell Peterson, a lawyer who specializes in compensation and labor issues. "We see the dramatic examples of the failed and defrauded companies which not only lined the executives' pockets when they were there, but lined them after they left."

Tyco has been under pressure since Kozlowski resigned over the summer and was charged with sales tax fraud in connection with purchases of pricey works of art.

But even companies that haven't faced scrutiny for actions by their executives or allegations of accounting irregularities are now more likely to take a much closer look at what their top managers are receiving.

"Just because you're not in the headlines doesn't mean you won't be tomorrow," Peterson said.

While General Electric Co. still ranks in business circles as among the best-run companies, and no one is alleging any fraud, it has been put on the defensive by published details of perks its former CEO, Jack Welch, is receiving. *Reuters*



WALL Street workers pause on Wall Street and look west toward Trinity Church and the site of the former World Trade Center, at 8:46 a.m., the moment when the attack on New York began. Trading was to be begin 90 minutes late at the New York Stock Exchange to allow workers to attend memorial services. AFP

Ray-Ban
SUN-OPTICS
A LUXOTTICA GROUP COMPANY
Give the sun something new to look at.
www.ray-ban.com

Produce Billboards that Last

Serious Signs need

Roland SOLJET

The most reliable name in signmaking

Fast ROI Makes Roland #1

SolJet prints beautiful, high–fidelity color billboards, signs, banners and graphics that last. And last. Using solvent–based inks, everything lasts up to 3–years in all kinds of weather.

Because SolJet cost is lowest, the profits are high. ROI is incredibly fast. Which means every serious signmaker needs to own one. To stay ahead.

Two models to choose from up to 63" printing width. One even does two jobs. It both prints and cuts!

Unmatched Versatility

In addition to billboards, SolJet puts you in the business of making vinyl decals and graphics, banners, photo enlargements, signage, promotional graphics, vehicle graphics and backlit and front–lit exhibition graphics. All these at low, low cost.

Exclusive Distributor
Tgraf
Total Graphic Solutions

Tel: 725-5223 • 727-7232
727-0567 • 727-3970
Fax: 723-7951
url: tgraf.com.ph
e-mail: inquire@tgraf.com.ph

See us at PhilPrint 2002, Sept. 25–29, World Trade Center

NCPP: A Testament to the Philippines' Commitment to the Montreal Protocol

The destruction of the ozone layer was discovered in 1985, when an ozone hole was found in the Antarctic. The ozone hole is the depletion or the loss of the blocking effect of the ozone layer against ultraviolet rays that endangers all life on earth. This discovery of the ozone hole led developed and developing countries to draw up an agreement known as the Montreal Protocol on September 16, 1987 to which the Philippines became a signatory in 1988.

Under the Montreal Protocol, the Philippines, through the Department of Environment and Natural Resources and the Environmental Management Bureau -- Philippine Ozone Desk, is committed to phase out the country's Chlorofluorocarbons (CFC) consumption by 50% in 2005, 85% by 2007 and a total phase out by year 2010. In order to create a roadmap for this phase out, the Philippines together with World Bank and the Swedish International Development and Cooperation Agency (SIDA) created the National CFC Phase out Plan (NCPP). The NCPP has the objective of providing the country with a firm, stable and doable CFC phase out stipulated under the Montreal Protocol without creating adverse effect in the economy. The focus of the NCPP is to phase out the remaining CFC consumption in the country specifically in the manufacturing and servicing sector.

MESSAGE
from the President of the Republic of the Philippines

We celebrate in September the International Month for the Preservation of the Ozone Layer. The nations of the world and citizens of the earth are once again called to be concerned and vigilant in caring for the ozone layer - the shield that protects the very fabric of life on earth - from certain harmful rays of the sun.

As a signatory country to the Montreal Protocol of 1987, the Philippines is obliged to comply with its commitment to reduce and eventually phase-out ozone depleting substances (ODSs). The DENR, through the Environmental Management Bureau Philippine Ozone Desk (EMB-POD), acts as the national coordinator in drawing up policies and devising administrative measures for the implementation of the Montreal Protocol. These offices of the DENR have shown unwavering dedication in the global war against ozone depleting substances.

As we celebrate the International Month for the Preservation of the Ozone Layer, I ask the Filipino people to help protect the environment and help save the ozone layer.

Mabuhay!

(Sgd) GLORIA MACAPAGAL-ARROYO

MESSAGE
from the United Nations Secretary-General

Life started to develop significantly on our planet only after the ozone layer was in place in the stratosphereto filter out harmful levels of sunlight. The battle to repair this life-sustaining system is far from over.

The scientific assessment carried out this year concluded that although some ozone depleting agents in the atmosphere are declining slowly from the peak that occured from 1992-1994, others are still in the increase. Scientists predict that the ozone layer will remain particularly vulnerable during the next decade or so, even if all countries comply with the measures put in place by the Montreal Protocol to control and phase out ozone-depleting substances. Failure to comply with the protocol would delay and could even prevent the ozone layer's future recovery.

The success achieved so far in reducing the production and consumption of ozone depleting substances in industrial countries should give us hope that we will complete this task in developed and developing countries alike. I urge all countries to meet their commitments under the Protocol, and in particular the industrialized countries to continue providing the financial and other assistance that will help the developing countries to do so.

This year's observance of the International Day for the Preservation of the Ozone Layer falls immediately after the World Summit on Sustainable Development. As the world now turns to implementing the agreements reached in Johannesburg, let us not lose sight of the need to remain vigilant in protecting the ozone layer.

(Sgd) KOFI A. ANNAN

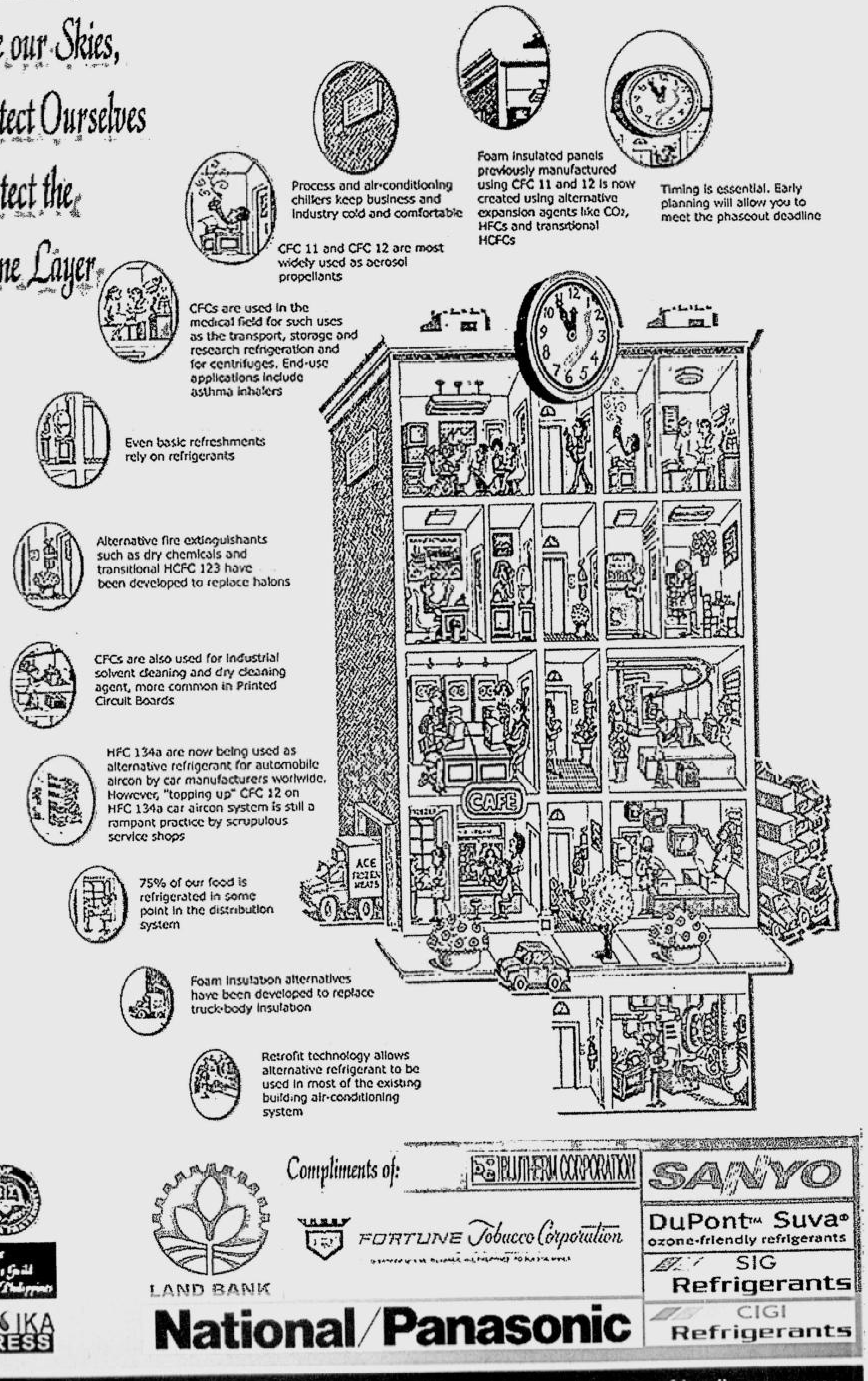
Department of Environment and Natural Resources
Environmental Management Bureau
PHILIPPINE OZONE DESK

Advocating an Ozone-Friendly Lifestyle

Ozone-depleting substances (ODS), like Chlorofluorocarbons are used in many industries whether in the process of production or as component of consumer goods or as necessity for repairs and servicing. ODS deplete the ozone layer and patrons of the products using or manufactured through and with the use of these chemicals contribute to the ultimate destruction of this planet.

It is for this cause that alternatives to ozone-depleting substances were introduced to the global market in order to address the needs of phasing-out ODS. CFC 11 and 12, which are widely used as refrigerants in air-conditioners and refrigerators, are now being phased-out in favor of alternative chemicals that are not harmful to the ozone layer. At present, manufacturers of air-conditioners and refrigerators use transitional refrigerants such as HCFC 22 and HFC 134a. CFC 11 and CFC 12 are also most widely used as aerosol propellants. CFC 114, on the other hand is used to dispense other alcohol containing products. Hydrocarbons, Dimethyl Ether, HCFC 22 and Carbon Dioxide are the substitutes for CFCs as aerosol propellants

Save our Skies,
Protect Ourselves
Protect the Ozone Layer



Process and air-conditioning chillers keep business and industry cold and comfortable

Foam insulated panels previously manufactured using CFC 11 and 12 is now created using alternative expansion agents like CO_2, HFCs and transitional HCFCs

Timing is essential. Early planning will allow you to meet the phaseout deadline

CFC 11 and CFC 12 are most widely used as aerosol propellants

CFCs are used in the medical field for such uses as the transport, storage and research refrigeration and for centrifuges. End-use applications include asthma inhalers

Even basic refreshments rely on refrigerants

Alternative fire extinguishants such as dry chemicals and transitional HCFC 123 have been developed to replace halons

CFCs are also used for industrial solvent cleaning and dry cleaning agent, more common in Printed Circuit Boards

HFC 134a are now being used as alternative refrigerant for automobile aircon by car manufacturers worlwide. However, "topping up" CFC 12 on HFC 134a car aircon system is still a rampant practice by scrupulous service shops

75% of our food is refrigerated in some point in the distribution system

Foam insulation alternatives have been developed to replace truck-body insulation

Retrofit technology allows alternative refrigerant to be used in most of the existing building air-conditioning system

College Editors Guild of the Philippines
TROIKA PRESS
LAND BANK
Compliments of:
BUTHERM CORPORATION
FORTUNE Tobacco Corporation
SANYO
DuPont™ Suva® ozone-friendly refrigerants
SIG Refrigerants
National/Panasonic
CIGI Refrigerants

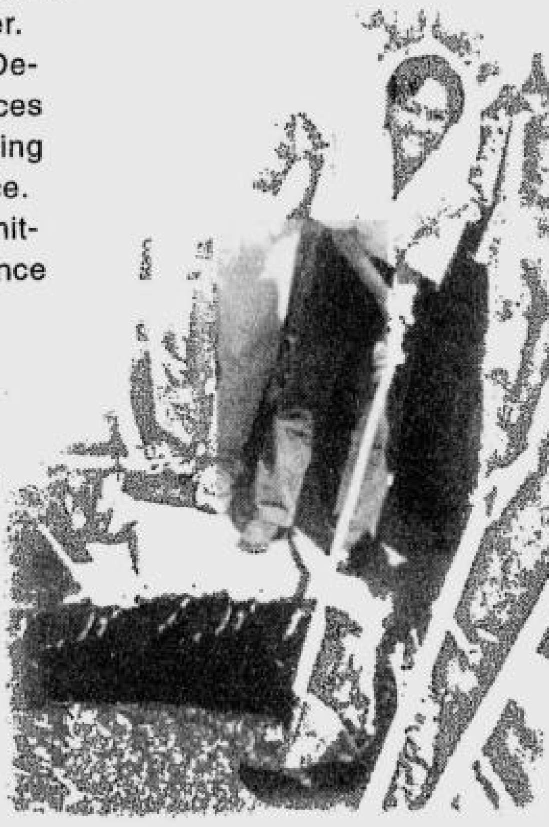
An exhibit featuring the entries to the E-Poster Making Contest and some of the more popular ozone friendly consumer products will be held at the SM City North Edsa on September 18-24, 2002

SEPTEMBER IS CLEAN UP THE WORLD, OZONE LAYER PRESERVATION MONTH

The Philippines joins the rest of the world this September in the global observance of Clean Up the World Month and the International Month for the Preservation of the Ozone Layer.

President Gloria Macapagal-Arroyo and Department of Environment and Natural Resources (DENR) Secretary Heherson T. Alvarez is urging the public to participate in the twin observance.

This year, the country highlights its commitment to a clean environment and its adherence to the Montreal Protocol on Substances that Deplete the Ozone Layer, a global treaty Alvarez pushed for ratification in the Senate, to phase-out the use and manufactureof ozone depleting substances (ODS), such as *chlorofluorocarbons* (CFCs).



Clean Up the World is a yearly program spearheaded by Clean Up the World founder Australian Ian Kiernan in conjunction with the United Nations Environmental Programme (UNEP).

In the Philippines, Presidential Proclamation No. 244 has declared September of each year as Clean Up the World Month, Meanwhile, September as the International Month for the Preservation of the Ozone Layer was declared by UNEP in commemoration of the signing of the Montreal Protocol on Sept, 16, 1987.

With the theme "Save Our Sky: Protect Yourself, Protect the Ozone Layer," the DENR's Philippine Ozone Desk (POD) leads the activities for the Ozone Month, centered on information drive on the newly-created National CFC Phase-Out Plan (NCPP) with the help of the World Bank and the Swedish International Development Cooperation Agency (SIDA).

A symposium on the "Protection and Preservation of the Ozone Layer" will be held in the cities of Legaspi and Davao on September 27 and 29 respectively.

This year's Clean Up the World includes cleaning-up activities by various sectors, fora, lectures, exhibits and other events, revolving around the theme "Linis 'Pinas," culled from UNEP's international theme "Your Community, Our Earth."

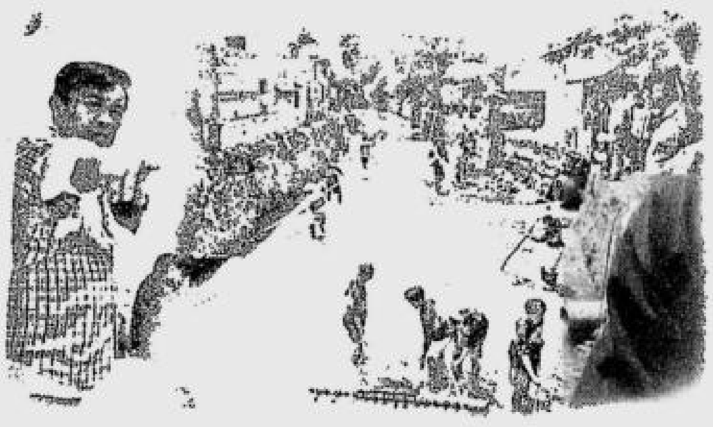
"An intensified information disseminate campaign will be conducted nationwide to create a deeper public awareness on garbage or solid waste management, environmental planning on land care, and protection of the ozone layer throughout the month," Alvarez stressed.

A seminar-forum on "Ecological Solid Waste Management" and "Waste Minimization" was held on Sept. 2, while lectures on "Community-based Solid Waste Management," "Composting Made Easy," and "Livelihood Opportunities through Recycling" were held Sept. 10 at DENR's Visitor's Center, Parks and Wildlife, Quezon City.

Four esteros, which will be freed from clogged garbage, are the Esteros de Sampaloc, De Aviles, De Uli-Uli and De San Miguel.

Meanwhile, local officials of Mabini, Batangas and scuba divers from various sectors, in coordination with the DENR, will hold their own coastal clean-up drive called "SCUBASURERO" on September 21. Divers will pick-up trash left by irresponsible swimmers and unconcerned citizens in waters off the coast of Batangas.

Before the end of the month, the DENR will sign a memorandum of agreement (MOA) with shipping firm William, Gothong & Aboitiz, Inc. (WG&A) for a joint advocacy-information campaign project for the protection and preservation of the environment, particularly on the fight against pollution.



SCUBASURERO. Divers haul in a basketful of trash they collected under the sea in Batangas.

MESSAGE

HEHERSON T. ALVAREZ
Secretary
DEPARTMENT OF ENVIRONMENT AND NATURAL RESOURCES

Just as a journey of a thousand kilometers begins with one step, a worldwide movement for change can start with one single person. This is what happened in 1987, when an Australian builder and yachtsman, fed up with the trash scattered around him, vowed to start cleaning up the world. His solitary struggle to rid Sydney Harbor of rubbish soon inspired 40,000 others.

And since then, this singular effort has ballooned into a massive worldwide activity throughout September of millions across the globe, dedicated to making the world a cleaner place -the Clean Up the World program -now in conjunction with the United Nation Environmental Programme (UNEP).

This September, we join the rest of the world in cleaning up our environs. I trust that you will join me and other advocates for the environment in renewing our pledge to work for a cleaner world with this September activity.

But even more than that, I hope that Clean Up the World will expand from not only a month-long yearly event but to a daily round-the-clock commitment of every Filipino in each family, workplace, office, school, NGO and community.

Thank you.

WORLD BANK LAUDS RP FOR CFC PHASE-OUT PLAN

The World Bank has expressed its gratitude to the Philippines for its efforts to totally phase-out the use of substances that destroy the ozone layer, which ultimately results to serious effects on human health and the environment.

This was in a letter sent to Secretary Alvarez by sector director Zafer Ecevit of the Environment and Social Development Sector Unit for East Asia and the Pacific Region of the World Bank.

Ecevit said he is pleased with the outcome and performance of the Philippine government during the preparation of the NCPP for the total removal of the ODS by the year 2010.

"I am very pleased with the progress achieved so far and sincerely believe the commitment of the Philippine government to carry out project...and eventually take the lead in implementing the project aimed to complete CFC phase out in 2010," remarked Ecevit.

The World Bank and the SIDA has been assisting the country in its commitment to the Montreal Protocol on Substances that Deplete the Ozone Layer, aiming to preserve and protect the ozone layer from ODS.

For his part, Secretary Alvarez said he is confident that after a temporary set-back in CFC phase-out, the Philippines will now be on the right track to comply with its commitment.

In recognition of its sound, outstanding, and strictly carried out program on ODS, the Philippines won two prestigious distinctions in 1997, the ***"Outstanding National Ozone Unit Award"*** from the UNEP and the ***"Leadership in the Phaseout of ODS in the Solvent Sector Award"*** from the United States Environmental Protection Agency (EPA).

But in year 2000, the country allowed illegal imports of over 1,000 metric tons of CFC, offsetting the country's CFC phase-out targets.

Ecevit also congratulated Alvarez for his renewed commitment in improving the import control management of ODS by forging a Memorandum of Understanding with the Bureau of Customs (BOC) last July 24 to strictly monitor the entry of ODS.

"The signing of the MOA is particularly significant and timely as the strict import control of CFC at customs is crucial in the reduction of CFC import. This combined efforts of the DENR and the BOC will assist the Philippine government to meet its phase-out targets and comply with the Montreal Protocol obligations of complete CFC phase-out in 2010," he stressed.

The NCPP has been formed following an inter-agency workshop held two months ago where officials of the POD under the Environmental Management Bureau (EMB) represented the DENR.

Ecevit said the workshop largely achieved its objectives and the project team is now prepared to move forward into the next phase of project processing.

He said he is looking forward to the finalization of the draft report and also reminded the POD to prepare a realistic, feasible and cost-effective implementation plan so the government can readily implement it as soon as the NCPP proposal is approved in November this year.

Meanwhile, Ecevit reiterated to Alvarez the World Bank's commitment in continuously providing support to the Philippine government for the CFC phaseout by 2010 and even beyond.

CFCs, like freon or halon, are used in the cooling systems of air conditioners and refrigerators. It destroys the ozone layer in the stratosphere, allowing lethal ultraviolet rays to enter the Earth's atmosphere, causing skin cancer and cataract, destroying human immune system and disrupting the food chain by killing *phytoplanktons*, the basic food of fishes and source of protein of higher forms of animal life.

Calendar of Activities

DATE	ACTIVITY/EVENT	BACKGROUND	PROPONENTS/PARTNERS
13	Forum on Environmental Planning & Management	Australian Embassy - DENR initiative to promote environmental planning and management	Australian Embassy, Phil-Australia, Governance Facility & Land Care International, Inc. & Embassy's Clean-up the World Committee
16	Ozone Layer Day E-Poster Making Contest	Highlights the creative entries of students who participated in the digital image art contest	Philippine Ozone Desk, Troika Press, College Editors Guild of the Philippines
18	Adopt-A-Bay launching in Pinamanculan, Butuan City Launching of the Adopt-A-Creek	CARE Foundation joins Sec. Alvarez in his effort to keep bodies of water such as seas, bays, creeks and rivers in the country clean, free flowing, and safe & Cleaning-up of Estero Gines	DENR, DILG, LGUs, DPWH, DOTC, PIA, DND, National Historical Institute, National Museum, Butuan City Tourism Office, Zaide, CARE, KAISA, & BAILE from deterioration. Foundations, EarthSavers Movement, Butuan , Diocese, de Mafra in Butuan City Balanghai Travel
20	Adopt-A-Watershed launching & tree planting activities in Masao, Butuan City Adopt-A-Mountain Project in Pinamanculan, Butuan city	A joint project of the DENR and CARE Foundation to rehabilitate and protect degrading forests, restore ecological balance, enhance biodiversity and improve watersheds in the provinces of Pinamanculan and Masao.	DENR, DILG, LGUs, DPWH, DOTC, PIA, DND, National Historical Institute, National Museum, Butuan City Tourism Office, Zaide, CARE, KAISA, & BAILE Foundations, Earth Savers Movement, Butuan Diocese, Balanghai Travel
21	International Coastal Clean-Up Day Clean Up of coastal areas Clean Up of esteros	A nationwide clean-up activity for coastal areas centering on Roxas Boulevard, Pedro Gil to U.S. Embassy, CCP Complex and Freedom Island from Parañaque to Cavite	DENR. MMDA, DPWH, DOT, DOTC, MARINA Coastguard Auxiliary, Manila Baywatch Foundation, Pasig River rehabilitation Project (PRRP), Lingkod Tao Kalikasan, Australian Embassy, Bantay Kalikasan, Alcoreza Foundation, ANZCHAM, Unilever Phils. Inc., United Nations, Qantas, Kilus Foundation, HMR, Asian Terminals Inc., Executive International Movers
27-29	1st Bicol Reional Youth Forum on Environment and Development	Youth delegates from the Bicol Region will draw up action plans geared towards promoting the concept of sustainable development for the environment.	DENR, EarthSavers Movement Legaspi Chapter

KPMG SURVEY SHOWS

Large US companies lack emergency measures

NEW YORK—After a year of wildfires, corporate scandal, war and terrorist attacks, almost half of large US companies still have no formal plans to deal with a crisis—even though most believe they're at risk, says consulting group KPMG.

These findings, from a survey of 135 companies with more than $500 million in annual revenue, fly in the face of conventional wisdom that said the Sept. 11 attacks had prodded firms to prepare for calamities, said Stuart Campbell, who heads KPMG's US risk consultancy.

"These numbers surprised us, considering that how well you prepare for a crisis of any magnitude can make or break your organization in the marketplace if a major event does occur," Campbell said.

Among companies that prepare such plans, like New York-based Kroll Inc. or London's Control Risks Group, Sept. 11 spawned a slew of new contracts from companies that had all but forgotten about security.

"Most of them were drastically underprepared," said Jeff Schlanger, Kroll's chief of security services. "Their preparation ranged from nothing to a plan that hadn't been exercised for years."

At a cost of $10,000 to hundreds of thousands of dollars, Schlanger said, Kroll's consultants examine everything from a company's security camera placement to its guard rotation schedules, while organizing a crisis management team and a written plan.

Although fears of terrorism persuaded companies to hire risk consultants, Schlanger said the preparedness plans address other more likely scenarios such as fire, hurricanes and kidnappings.

Despite the rush to action, KPMG found that 47 percent of companies it surveyed had no such plan, and one in five companies did not rate crisis preparedness as a priority.

The study also found that 80 percent of responding companies believe they could succumb to a serious breach in operations, although all but a handful were confident they could rebound.

At Control Risks Group, a company created by British special forces officers to rescue kidnapped executives, consultants have been busy helping US companies who normally worry about their overseas units.

Instead, US firms are tightening security at headquarters in New York or Washington, D.C., said Armando Lara, vice president of North American operations.

"It's changed very dramatically. Now there's a very heavy concern to look within the borders," said Lara, former director of the FBI's office in Colombia. "Are they a chemical or nuclear or critical infrastructure type of facility? Or are they near what you'd call trophy targets—the White House or the Capitol?"

Crisis preparedness, said Schlanger, "is like taking Vitamin C for a cold. You don't know when it's going to come, but when it does you want to mitigate the effects."

The phone survey was conducted from Aug. 15 to Sept. 2 and has a margin of error of 5 percentage points. **AP**

China pressed to comply with WTO commitments

WASHINGTON—US companies pressed China on Friday to rewrite vague regulations, protect intellectual property and remove politics from commercial decision-making to comply with world Trade Organization rules.

"Just nine months into the process, it is too early to issue sweeping judgments about China's overall compliance with its WTO obligations," the US Chamber of Commerce said in a report.

But while China had taken promising steps at the start of a daunting transformation of its economic system, it had made "insufficient progress" in several areas.

Many regulations were vague, giving officials excessive flexibility in deciding how to implement them, said the chamber's report, titled "First Steps".

For example, the Chinese health ministry had abruptly issued new rules that threatened to cut off US exports of processed food products without notifying the WTO.

It still had not provided instructions about how to comply, the Chamber of Commerce said.

In other areas of the economy, there was no independent regulator to ensure fair application of rules, it said.

Politics frequently played a part in the commercial decision-making process, the US businesses complained.

"As China further develops its economy based on WTO principles and the rule of law, the market—and not politics—should inform commercial decision-making," the report said.

It noted, for example, that China had pledged to award new insurance licenses based on "prudential" criteria without numerical limits.

"Since joining the WTO, however, licenses have continued to be granted with political considerations in mind and only after many layers of review and application." The Chamber of Commerce pressed China to clarify how it made decisions about imposing anti-dumping duties.

It also called for improved protection of intellectual property rights (IPR).

"Although China has revised its laws to provide criminal penalties for certain IPR violations, poor enforcement and weak penalties mean that widespread IPR violations continue." China's progress, however, should be measured against the enormity of the task ahead, the chamber said.

China had issued rules for awarding telecom licenses that were a "significant step" toward opening the market to foreigners, and it had fully complied with promises to lower auto tariff rates in 2002.

"The world's most populous nation is carrying out a major transformation of its economic system," it said.

"A wide-ranging education program is underway throughout the country, with government and party officials, judges and industry executives receiving training in WTO principles," the report added.

"It will not be an overnight process." China formally joined the WTO in December last year. **AFP**

24 1.93
- 173
4050
- 60
780
- 6
546
- 5
1810
- 27
3620
301
439
- 7
- 13
614
941
2350
- 26
0

A WOMAN operates her mobile phone, passing by an electronic stock board in downtown Tokyo. As sour sentiment in Tokyo carried over from New York, where Wall Street fell sharply Thursday, Tokyo stocks shed 173.30 points to close the week at 9,241.93 points.

AP

CALLING ALL LOGISTICS PRACTITIONERS!

Join DMAP's ANNUAL LOGISTICS CONFERENCE & EXHIBIT
September 19-20, 2002 at the EDSA Shangri-La Hotel
Theme: Collaborative Supply Chain Management:
Key to Global Competitiveness

EXHIBIT IS OPEN TO THE PUBLIC

Keynote Speakers: Hon. Rep. Wilfrido Villarama // Hon. Meneleo Carlos, Export Development Council

Conference Topics and Speakers

Day 1, Sept 19 (Thursday)

- REAL-TIME WAREHOUSING AND ITS CENTRAL ROLE IN TOAY'S SUPPLY CHAIN EVENT MANAGEMENT – Keith Aldrich
- SUPPLY CHAIN PLANNING: CENTRALIZED OR DECENTRALIZED? – Elmer Baguioro
- THE POWER OF COLLABORATIVE RELATIONSHIP – Seumas Gallacher
- RETAILER'S PERSPECTIVE IN SUPPLY CHAIN MANAGEMENT – Jose Albert

Day 2, Sept 201 (Friday)

- ADVANCED GENERAL LOGISTICS – Mike Camahort
- VALUE ADDITION TO OUTSOURCED SUPPLY CHAIN PROCESSS – Gerardo Santos
- RE-ENGINEERING SUPPLY CHAIN OPERATIONS FOR IMPROVED EFFICIENCY MANAGING CHANGE – William Lorenzana
- MANAGING THE FINANCIAL SUPPLY CHAIN – Reynaldo Lacson
- AUTOMATED ORDER PICKING – Carsten Spielberg

Principal Sponsors

EXE Technologies
Boeing Materials Handling
Fast Logistics Group
Johnson & Johnson Phils.
San Miguel Corp.
SSI Schaefer Systems
WG&A Phls.
EPSON Philippines

Other Sponsors and Cooperating Organizations
Arrow Freight Corporation, BIT Worldwide Phils., Inc., California Manufacturing Corp., Edward Keller Phils., Geologistics, Handling Innovation, Inc., Infrontier (Phils.), Lee Commercial Equipment, Metro Structural & Industrial Steelworks, NMC Container Lines, Inc., Negros Navigation Co., Pure Foods-Hormel, Solid Shipping Lines, Sulpicio Lines, Unilever Phils., ECR Philippines, Phil. Article Numbering Council, Port Calls Logistics Magazine, Productivity Technologies Services, Inc. (PTSI), Purchasing & Materials Management Association of the Phils. (PMMAP)

Conference Fee: P8,900 VAT included (P7,120 for DMAP members)
Includes lunches & meriendas for 2 days, conference materials, certificate, gift, cocktails

DMAP
DISTRIBUTION MANAGEMENT ASSOCIATEION OF THE PHILIPPINES

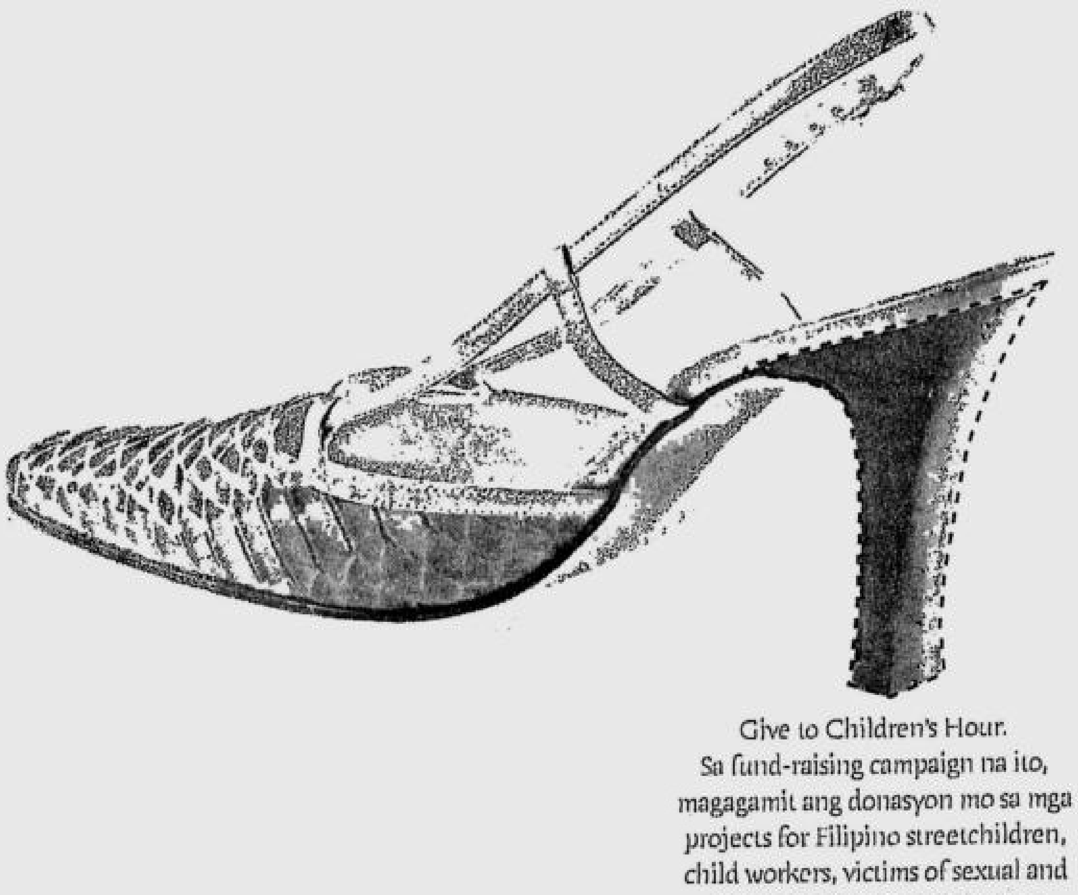
REGISTRATION
NAME: ____________
COMPANY: ____________
CONTACT # ____________

All inquiries and bookings can be made through
Ed Sanchez, DMAP Executive Director
Fax (632) 671-4793; Tel. (632) 671-8670

Y2002 Conference Chairperson
Cora Curay

Takong pa lang,
pang-tuition na.

Kapiraso lang ng presyo ng
new shoes mo, malaking tulong
na sa mga batang mahihirap.
Or at least an hour's worth
of your earnings.



Give to Children's Hour.
Sa fund-raising campaign na ito,
magagamit ang donasyon mo sa mga
projects for Filipino streetchildren,
child workers, victims of sexual and
physical abuse, at mga batang
nangangailangan ng medical care.

children's hour
Every hour is time well spent.

3F Garden Square Building, Greenbelt Drive
corner Legazpi Street, Makati City, Philippines
Telephone (632) 894.1663 or 894.5620 • Fax. (632) 813.4487
E-mail: childrenshour@ayala.com.ph

Globe makes it easy for you to help. Send your **Txt 4 D Children.** Register once by texting Reg <space> name <space> address, to 2303. Your registration is already considered a donation. Keep on donating by texting keyword: DONATE to 2303. Globe will donate a portion of what they will earn from your text to Children's Hour. As a way of thanking you, Globe will be giving away free-phone kits to lucky texters. See print ads for details.

touch mobile Globe GLOBE TELECOM

Changing EU budget rules stirs controversy

BRUSSELS—EU states will do more harm to the credibility of budget rules, which protect the euro, if they heed calls to change how deficits are calculated than if they extend a deadline to balance the books.

Sluggish growth has got European politicians testing the flexibility of the Stability and Growth Pact which aims to stop overspending in one euro zone member from raising everyone's borrowing costs. The rules set a deficit limit of 3 percent of output and demand balanced budgets in the medium term.

Financial markets have so far been unaffected by suggestions from a number of EU capitals that Germany, France and Italy should be given more time to balance their budgets.

But it is a different matter altogether to exclude some types of spending from the deficit measure that is used to judge whether countries are observing the pact, as France did on Friday, and others have done before.

"As long as politicians have a target to balance their budgets, it does not matter whether they do it by 2004 or by 2006, as budget consolidation is still on track," said Michael Klawitter, strategist at West LB in London.

"But there is a big difference between this and excluding certain types of spending. The Stability Pact is talking about nominal deficits and if you did this, it would mean the Stability Pact is being watered down."

French Defense Minister Michele Alliot-Marie said on Friday that his country wants to exclude military spending from the deficit measure used to assess whether states are obeying the Stability Pact.

France, which already looks unlikely to meet its promise to get its budget to balance by 2004, this week approved a 1-billion-euro a year increase in military spending for the next five years.

But the euro zone's second biggest economy is not alone in calling for some elements of state spending to be left out of this key deficit measure.

Italy, which looks unlikely to meet its 2003 deadline to bring its budget close to balance, has repeatedly asked for investment spending to be stripped out of deficit calculations.

Other euro zone countries, whose budget positions are more comfortable, could even join in the chorus.

Austria's opposition Social Democrats, who are leading in the polls ahead of snap elections, also favor excluding some types of spending from the deficits.

The Europe spokesperson for the Social Democrats, Caspar Einem, said his party thought it was time to loosen the grip on budgets by excluding certain types of long-term state investments and higher jobless costs from deficits.

The European Commission, the enforcer of EU laws, has already said it will take into account the deterioration in budget positions caused by the economic downswing, which has depressed tax revenues and boosted spending on welfare.

The EU executive is also expected to give more emphasis to the quality of government spending. However, European Economic and Monetary Affairs Commissioner Pedro Solbes has stressed that the nominal figures remain of overriding importance.

The point was reiterated by his spokesperson on Friday, particularly with reference to France's suggestion: "The position of the commission is that . . . military expenditure is included in deficits."

This position has financial market analysts' backing.

"If you change the definition of the deficit without changing the deficit limit then it is a significant easing of fiscal constraints and it would be worrying," said Paul Mortimer-Lee, head of market economics at BNP Paribas in London. *Reuters*

Asean, Australia, NZ to forge pact on closer economic ties

BANDAR SERI BEGAWAN—Southeast Asian economic ministers on Saturday signed a declaration with Australia and New Zealand to forge a sweeping agreement on closer economic ties aimed at removing trade barriers and doubling trade and investments.

The signing of the declaration to work out a Closer Economic Partnership (CEP) came a day after Asean took crucial steps to advance its proposed free trade agreements (FTAs) with China and Japan during their annual meeting here.

In a joint statement issued after their annual dialogue in Brunei, the ministers said the declaration "introduced a formal and structured approach to promoting trade, investment and regional economic integration" between the two regions.

Under the CEP, which is not an FTA, the ministers agreed to set a target of doubling trade and investments by 2010. Total trade between the two regions was valued at $20.3 billion in 2001 but no figures were released for investment levels.

The target would "ensure that the CEP was ambitious and results oriented, with a practical focus on increasing trade and investment."

An initial work program aims to give priority to eliminating technical barriers to trade as well as non-tariff impediments.

The ministers agreed to set up a group to coordinate and ensure that the work program is implemented.

The Association of Southeast Asian Nations (Asean) groups Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, the Philippines, Singapore, Thailand and Vietnam.

Australia and New Zealand call their economic alliance Closer Economic Relations, or CER.

Ministers described the future CEP accord as broader than an FTA because it goes beyond market access and tariff cuts to include regulatory frameworks and enhancing links between business communities.

Malaysian Minister of International Trade and Industry Rafidah Aziz said the CEP would even put Australia and New Zealand ahead of China and Japan in terms of negotiating market-opening measures with Asean.

"This is a significant milestone in the relationship between the two regions," said Australian Minister of Trade Mark Vaile. "It lays the foundation for very constructive cooperative work in the future."

The ministers had not aimed to negotiate an FTA similar to that with China and Japan because FTAs involve more complicated and detailed issues such as specific tariff cuts as well as end and starting dates.

Still, the declaration to enter into a CEP took three years to negotiate.

"If you talk about FTAs at a very early stage, perhaps you may be bogged down with a lot of negotiations and a lot of stipulations and regulations," said Brunei Minister of Industry and Primary Resources Abdul Rahman Taib.

"Actually, the CEP concept is even more comprehensive than just an FTA," said Malaysia's Rafidah at a news conference.

"We're not just talking about access to each other's markets as such but also looking at how we can enhance investment cross flows between our two entities and doing business together in third countries and outside the region," she said.

CEP also aims to develop small and medium enterprises in both regions by electronically linking them with trading partners, she said.

Asked if the CEP would make Australia and New Zealand ahead of Japan and China which are negotiating FTAs with Asean, Rafidah said: "I would say so from my personal perspective."

Brunei's Taib said, however, that Asean's ties with Australia and New Zealand, as well as China and Japan, have different characteristics and the trade deals being negotiated with these groups reflect these. *AFP*

Japan eyes stronger trade area agreement with Asean

BANDAR SERI BEGAWAN, Brunei—Japan aims to forge stronger economic ties including a free trade area (FTA) with Southeast Asia next year, the Japanese trade minister said on Friday, in an attempt to curb China's influence in the region.

"From the ongoing discussions on the senior officials level, I understand that we will be able to agree on forging stronger economic ties, including FTA, at this meeting. I think it's a good thing," Takeo Hiranuma told Reuters on his way into a meeting in Brunei with his Southeast Asian counterparts.

Trade ministers from Asean, which groups Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, the Philippines, Singapore, Thailand and Vietnam, held discussions with China earlier on Friday.

The two sides agreed on a fast track, partial introduction of an Asean-China free trade area from 2004 with full implementation around 2011.

Asked about Asean's agreement with China, Hiranuma said: "We would also like to work toward setting up a framework (for an FTA) in 2003 and within a decade, implement that."

Japan has been pushing for closer ties with the Association of Southeast Asian Nations since the group announced plans last year to work toward freer trade with China.

But Tokyo faces many hurdles in achieving such a deal, not least of which is its policy of protecting domestic farmers.

Japan has concluded only one free trade agreement so far, with Singapore, which has no significant farm exports. *Reuters*

PREPARE TO DO BATTLE.
THE ART OF MARKETING WARFARE

Learn the winning strategies of the marketing masters. Top CEOs and educators, all Agora Awardees, will share the secrets of competitive advantage in good times and bad.

October 10, 1pm-5pm and October 11, 8am-5pm
at the Dusit Hotel Nikko, Makati City

THE PROGRAM

MODULE 1: ASSEMBLING HARD ASSETS

"BEE HAPPY"
Building, Growing and Sustaining Brands. Learning how to create great brands step-by-step from those who have done it.
Speakers: **Dr. Leonardo Garcia**, Director for Graduate Studies CBE, De La Salle University
Carolina Inez Reyes, VP Marketing, Jollibee Foods Corporation

"FASTER, BETTER, CLOSER"
Leveraging from World Class Distribution and Logistics. Find out how supply chain innovation can improve your clients' profitability via greater return on their inventory investment.
Speaker: **Oscar Lagman**, Marketing and Management Consultant

MODULE 2: PROFITING FROM INSIGHTS AND FORESIGHTS

"THE BEAUTIFUL MINDS"
Establishing and Nurturing a Knowledge-based Marketing Organization. Discover how you can convert data into useful information then leverage what you know into a competitive edge.
Speakers: **Dr. Eduardo Roberto**, Chairman, Roberto & Associates
Alejandro Castillo, President, Del Monte Philippines

"EXTRA, EXTRA, EXTRA"
Building Value Via Lowest Cost. Realize that consumers nowadays are much better informed and have greater choices, know how companies attain lowest cost and use them to offer extra value for their target market.
Speakers: **Cora Arboleda**, Professor, Ateneo Graduate School
Malu Dy Buncio, General Manager, Avon Cosmetics

MODULE 3: DEVELOPING FRONTLINE EXECUTION SKILLS

"I SHALL RETURN"
Organizing for "WOW SERVICE" from the Heart. Understanding what it takes to have loyal customers–not just creating satisfied customers, but highly satisfied customers and consumers. Hear what it takes for customers to shout "I shall return".
Speakers: **Tomas Lopez**, Professor, Asian Institute of Management
Johnlu Koa, President & Founder, The French Baker

"JUST DO IT"
Creating Differentiation in Marketing Implementation. Marketing strategies are getting to be on parity status, an innovation can quickly be imitated in no time. Examine how companies with parity value proposition grow their business by understanding the often ignored but critical components of marketing implementation.
Speaker: **Josiah Go**, President, Mansmith & Fielders

Call the Philippine Marketing Association for reservations:
892-3144, 893-7127, 813-0466. Fax 892-3261 and 892-0977.
Email: pma@philonline.com
On-site registration: 11am to 1pm on October 10, 2002.

PHILIPPINE
MARKETING
ASSOCIATION, INC.

SPONSORS: ASPAC The Challenger Agency · MANSMITH AND FIELDERS, INC. Specialist in Marketing and Sales Training · IMAGE ONE MULTIMEDIA CORPORATION · RS · STAR · HOME 97.9 RADIO · RX93.1 · MICRODATA

BUSINESS REMAINS DEPRESSED

Wall Street has little clues on next stock hits

NEW YORK—One great mystery on Wall Street has been which stock sector is going to lead the rest of the market into recovery. It's not about to be solved anytime soon.

Investors, having gotten past the Sept. 11 anniversary of the terror attacks, must now factor the possibility of war with Iraq into their search for leadership. And a wide range of companies—this past week, chip maker Philips Electronics and manufacturer Honeywell International—is warning that business remains depressed.

"We are just mired in a situation where the economy is not giving you the high sign. We are post-Sept. 11, but staring possible war in the Middle East in the face," said Brian Bush, director of equity research for Stephens Inc. "That is a difficult environment for the market to go forward in."

There may not be any clear-cut leaders on Wall Street for a while.

"In terms of market leadership, I don't think we are going to have any. It is going to be very fragmented," said Scott Bleier, president of Hybridinvestors.com.

Of the 10 sectors tracked by Standard & Poor's, consumer staple issues—quite defensive given that they are makers of such banal necessities as toothpaste and deodorant—are the lone leaders, up one percent so far this year.

No surprise who the biggest losers are—telecommunications, down 45.2 percent as companies continue to suffer the glut of the late '90s, and information technology, down 37.6 percent, once loved but no longer providing hope that it will be the market's savior.

"We are getting increasing signals from the technology sector that (the rebound) is not going to be in the second half of '02 or early '03," Bush said. "I don't think technology is going to provide the leadership."

Given the political and economic certainty, analysts say the best strategy for investors is a defensive one. And, that means choosing stocks that pay high dividends or those will fare best if the United States goes to war.

Tracy Herrick, chief market strategist at Jefferies & Co., recommends oil and defense stocks, saying they will benefit the most if there is a war with Iraq, and high-dividend-paying blue chips, which at least give investors some cash return.

"That is the most defensive situation," Herrick said.

Bush recommends drug stocks, which were a winner last year but have fared less well this year.

He also favors "early cyclicals," such as trucking firms and those that produce basic materials. "If you see any signs that (other) companies are on a capital spending spree again, those are the first companies that are going to feel it," he said.

The market's major indexes recorded their third straight weekly declines.

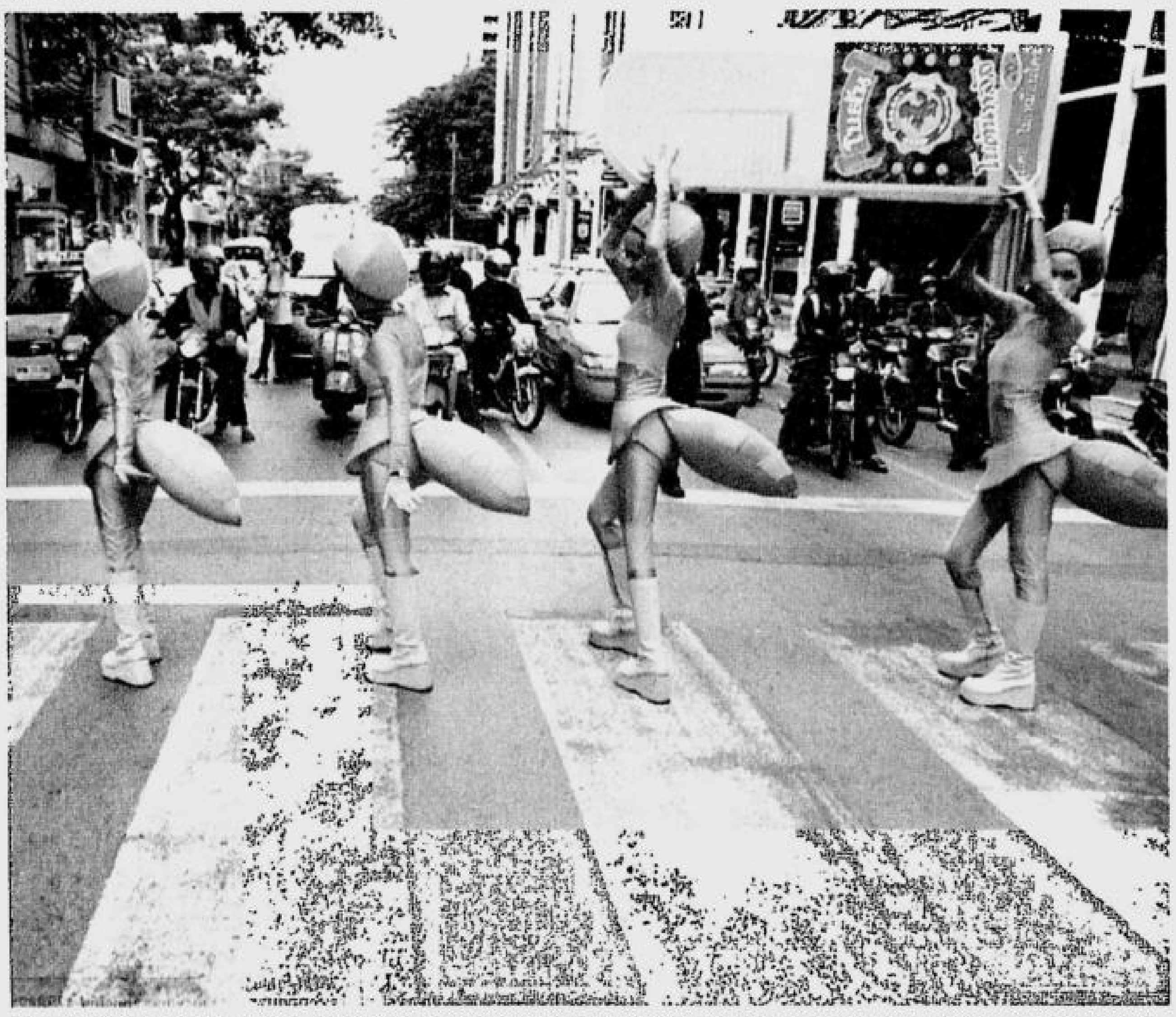
For the week, the Dow lost 114.51, or 1.4 percent, after falling 66.72 Friday. The Dow closed the week at 8,312.69.

The Nasdaq composite index had a weekly decline of 3.90, or 0.3 percent. On Friday, the Nasdaq rose 11.72 to 1,291.40.

For the week, the Standard & Poor's 500 index slipped 4.11, or 0.5 percent. On Friday, the S&P advanced 2.90 to 889.81.

The Russell 2000 index had a weekly loss of 1.58, or 0.4 percent, after eking out a small gain the previous week. On Friday, the Russell, which tracks smaller company stocks, rose 3.72 to 389.99.

The Wilshire Associates Equity Index, which represents the combined market value of all New York Stock Exchange, American Stock Exchange and Nasdaq issues, ended the week at $8.440 trillion, down $40.27 billion from the previous week. A year ago, the index was $10.104 trillion. *Reuters*



YOUNG Thai women dressed as green ants dance at a street in Bangkok to promote a Thai company's herbal mints. Thai companies have taken up novel, fun and direct approaches in both promoting and advertising their products to potential customers due to the country's recovering economy and fierce competition for the little money many Thais are willing to spend on new products. AFP

US industry output data due

LONDON—US industrial output figures will be a key element for markets next week in the absence of key data from the euro zone and as investors try to gauge the state of the world economy.

US August industrial production due on Tuesday are expected to show a 0.2-percent gain, the same as in July and could offer confirmation of the market view that US interest rates will remain steady to the end of the year.

The economic outlook is overshadowed, however, by fears the US may be about to take military action against Iraq.

This could deal a further blow to consumer confidence which was weaker than expected at the beginning of September, hitting 86.2 down from 87.6 in August, in the University of Michigan's index, according to sources.

There are also worries over the state of the Japanese economy with the Bank of Japan's monetary policy meeting taking place on Tuesday and Wednesday.

"This could be quite an important meeting because the bank may choose to buy up to 20 percent more JGBs (Japanese government bonds) in its monthly program, or it may decide to buy foreign bonds and so widen its base," said Stephen Lewis, chief economist at Monument Securities in London.

JGBs are expected to benefit if the central bank opts for more purchases, but prices will sag if foreign bonds are added to bank coffers.

With Japan's overnight call interest rate target effectively zero, there are no expectations of short-term rate easing, Lewis said.

"The Japanese government may certainly be quite keen to do something," said Christoph Rieger, interest rate strategist at Commerzbank in London. "But pressure on the BoJ could be counter-productive."

On Thursday, the Organization of Petroleum Exporting Countries meets in Vienna to hammer out fourth quarter quotas.

"This could be a very important meeting. The wait for this meeting has influenced price volatility for oil for the past few weeks and comes at a time when there is discord between Iraq and the United States," said Lewis.

He said the meeting could be a gauge of Arab views on US policy toward Iraq.

"Opec is producing above its quotas but may choose not to raise these, instead leaving them unchanged, and snubbing the US," said Lewis.

On Thursday, US President George W. Bush set out his case for ousting the Iraqi government of Saddam Hussein with or without UN support.

Brent oil crude October futures have risen from around $25 a barrel to $27.72 on Friday as fears for oil supplies have grown if there is conflict between oil producer Iraq and the United States.

UK August retail sales on Thursday are also viewed as an important market hurdle next week.

The consumer has been the mainstay of the UK's so far resilient economy this year, with retail sales booming in April when a 12-month growth rate of 7 percent was recorded. In July it was still a respectable 4.5 percent.

"No one is quite sure which way it will go," said Lewis. "We had some hot weather in August and I suspect that kept shoppers out of shops."

He said that with the non-wage components of consumers' incomes suffering—items such as equity dividends and rental incomes on property—there could be evidence of an easing retail sales number. *Reuters*

Register online for the conference & Reserve your booth spaces, NOW!

Making Business Work in the NOW Economy

PICS PHILIPPINE INTERNET COMMERCE SOCIETY
presents

The National E-Commerce Congress & Exhibit
November 20-22, 2002
The Grand Ballroom, Hotel Intercontinental
Makati City, Philippines

Highlights:
- 3-day E-Commerce Conference
- 3-day Exhibition on E-Commerce/IT Products, Services, Solutions
- e-Government Awards Night on November 20
- PICS Networking Night on November 21
- Corporate Presentations
- Product Launch & Demonstration
- Free Internet Surfing

Exhibit Profile: (Limited Booth Spaces Available)
Computer Hardware & Software • Internet and Web services/solutions • IT Consulting • Dotcom companies • Mobile & Wireless Communication products • Telecoms • Training Institutes & Education Centers • Software Development Companies • Internet Banking • e-Learning • Systems Integration • Internet Security • Internet Service Providers (ISP) • IT Support Centers • Call Centers & CRM • Online Media • and e-Government services.

CONFERENCE PROGRAM & SCHEDULE

Who Should Attend
E-Commerce Professionals • Chief Information Officers • Wireless Content Entrepreneurs/Providers • IS/IT Managers • MIS Managers • IT Professionals • Policy Makers • Legislators • Educators • Project Managers • Web Developers • Law Enforcement Personnel • Incubators • Start-Ups • Venture Capital Firms • and those responsible for the development and implementation of business strategies geared towards E-Commerce.

Registration Fee: P2,500 per day, inclusive of meals and conference kit

E-Government Track
November 20, 2002, 9:00am-12:00nn
- State of E-Commerce Compliance by Philippine Government Agencies - Department of Trade and Industry
- E-Government Budget Allotment - Department of Budget and Management
- E-Banking and E-Payments - Bangko Sentral ng Pilipinas
- E-Commerce Project Standards - National Computer Center
- RP-Web Update - Department of Transportation and Communications
- Use of VAS in E-Government - National Telecommunications Commission
- Audit Initiatives and Issues - Commission on Audit

Wireless Track
November 20, 2002, 1:30-5:00pm
- The State of Wireless Technology: Multimedia Messaging System (MMS) - The Next Big Thing in Wireless
- Surviving the Advertising Slump Through Wireless Technologies
- Location-Based Services & Telematics
- Mobile Commerce: How Wireless Technology Makes Business

E-Commerce Track
November 21, 2002, 9:00am-12:00nn
- Electronic Cash Management: Creating Value for Your Business in the Digital Age
- Best Practices in Doing E-Commerce by Successful DotComs in the Philippines: The e-2-door.com and MyAyala.com Case Studies
- Interactive Online Banking

Internet & Web Technology
November 21, 2002, 1:30-4:30pm
- Best Practices in E-Commerce Project Management
- Implementing Logistics: A Case Study
- Web Technology and Services - Microsoft.NET

Outsourcing Track
November 22, 2002, 9:00am-12:00nn
- The Philippine Software Development Outsourcing Industry: A Self Assessment
- 2003 Global Forecast for IT Services Outsourcing Market
- Global Market Opportunities in Outsourced Software Development Business

Policies Track
November 22, 2002, 1:30-4:00pm
- Convergence Bill
- Optical Media Bill
- Terrorism Bill
- Cyber Crime Bill

PlatinumSponsors: DSL
Gold Sponsor: BPI ExpressLink
Silver Sponsors: HSBC The world's local bank Microsoft hp invent myAyala.com BPI e-credit
Media Sponsors: Inquirer The Manila Bulletin The Manila Times IT Update Times Softrigger Interactive 96.3WRock DSSI
Organized By: PICS Powered By: DSL Managed By: fmi

For more details, please call: Tel.: (632) 896-0639, 896-0637, 899-6893 • Fax: (632) 896-0637, 890-2101
Email: fiera@info.com.ph •Visit Website: http://www.fmi.com.ph, http://www.ecommercecongress.biz, http://www.pics.org.ph

Boeing union adopts contract offer

SEATTLE—Boeing Co.'s largest union said on Friday its members had turned down their leaders' call to strike, adopting a contract by default even though more than half the voters opposed the three-year pact.

The International Association of Machinists and Aerospace Workers (IAM) said the contract, which offered modest wage hikes and more pension pay but also boosted health care fees and weakened job security, failed by a 62 percent to 38 percent vote.

But a separate vote to sanction a strike, which required a two-thirds majority, garnered only 61 percent.

According to union rules, the contract goes into effect, ending the threat of a walkout by about 26,000 IAM machinists that would have halted Boeing's Seattle-based commercial jet production, including parts plants in Kansas and Oregon.

Union officials said the company had secured a hollow victory.

"Boeing has bought themselves years of resentment and deep internal division, and that's no basis for a competitive, high-productivity company," Dick Schneider, IAM chief negotiator, said in a statement.

"It wasn't a fair, reasonable contract," Mark Blondin, president of the Seattle IAM local, said at a news conference.

"They weren't asking for money, they were just asking for a job," he said of the machinists.

Asked what it would be like for workers to work under a contract that 62 percent of them rejected, he said: "It's going to be difficult for people."

Alan Mulally, president and chief executive officer of Boeing Commercial Airplanes, said in a statement: "We're looking forward to getting back to the business of building airplanes. We will continue supporting our customers and ensuring that Boeing remains a reliable and competitive supplier to the world's airlines."

Meanwhile, about 1,400 unionized production workers at a Boeing plant near Philadelphia walked off their jobs just after midnight with contract talks deadlocked over increased medical premium payments and proposed work rule changes, union officials said.

The work stoppage at Boeing's Ridley Township facility, which manufactures Chinook helicopters and V-22 Osprey tilt-rotor aircraft, began nearly a week after members of United Automobile, Aerospace and Agricultural Implement Workers of America (UAW) rejected a final management offer on Sunday. *Reuters*

Delegates from US, Japan gather for annual conference

CHARLESTON, South Carolina—When about 600 business and government leaders gather in historic Charleston this weekend for the meeting of the Southeast US/Japan Association, there will be tours of historic homes, seaside golf and talks about business.

The association was formed in 1976 to foster trade and investment between Japan and seven states in the Southeast. The meetings rotate yearly between Japan and the United States, with one of the member states serving as host when it is held in this country. South Carolina last hosted in 1988.

The meeting will give business and government leaders, including Gov. Jim Hodges, a chance to meet and discuss business and investment.

But it's hard to gauge the effect of a meeting and say it resulted in a specific investment, especially when sessions include representatives of states that often compete with each other for the same investment, says Frank Hefner, an economist at the College of Charleston.

Association members also include Alabama, Georgia, Florida, North Carolina, Tennessee and Virginia.

"It's a very hard thing to measure," Hefner says. "You have representatives from states talking to the same people. But if we weren't there, it would be a bad signal."

The fact that this year's meeting is in Charleston gives South Carolina a bit of an advantage, he says.

"Even if Georgia is going to be there and everyone else, we're showing the Palmetto flag and keeping it in front of them," Hefner said.

Japan has invested more than $4 billion in the state and more than 17,000 South Carolinians work for Japanese companies, according to the state Commerce Department.

The weekend will include golf as well as tours of the Port of Charleston, Fort Sumter and area plantations.

The highlight of Monday's business session will be an address by Ryozo Kato, the Japanese ambassador to the United States.

Other speakers include Minoru Ohnishi, chairman and chief executive officer of Fuji Photo Film, as well as Masaaki Kato, director of Honda Motor Co. and president of Honda Manufacturing of Alabama.

John Lampe, chairman and chief executive of Bridgestone Firestone Americas, is also scheduled to speak. *Reuters*

MONDAY, SEPTEMBER 16, 2002

PHILIPPINE DAILY INQUIRER

NATIONAL CLASSIFIEDS

The Widest Reaching Classifieds

CLASSIFIED ADVERTISING DIVISION
Main Office: PASONG TAMO, MAKATI CITY
☎ 8972535 (Direct) ☎ 8978808 (Trunk) Fax 8974808
G/F ATRIUM BLDG., MAKATI AVENUE, MAKATI CITY
☎ 8114361 ☎ 8114370 ☎ 8114012 Fax 8925578
ST. ANTHONY'S BLDG., AURORA BLVD., QUEZON CITY
☎ 912-9008-11 Fax 912-9011
SM MEGAMALL, MANDALUYONG CITY
☎ 6350219 ☎ 6872354 ☎ 6872366 Fax 6350220
G/F TRINITY BLDG., 636 T.M. KALAW ST., ERMITA, MANILA
☎ 5273342 ☎ 5280183 ☎ 5276357 Fax 5280213
ALABANG, MUNTINLUPA CITY
☎ 8424503 ☎ 8506465 Fax 8506465
e-mail address: main_classifieds@inquirer.com.ph

RATES
P230 per column centimeter
P65 per line
(All prices exclusive of E-VAT)

DEADLINES
for reservations / cancellations / corrections
Mondays to Saturdays 12:00 noon Day before publication
Sundays 12:00 noon every Thursday

PROFESSIONAL SERVICES

MEDICAL

PHYSICIAN/SURGEON

MKT STDPROSTATE CENTER SKIN WARTS IMPOTENCE RM 46 2178 P. Tamo 8175071

RAPID Tx VD-STD "Computerized Systems" SCARS Ex SWEAT ALLERGIES DERMA PEEL WARTS KELOID 15 Annapolis, Greenhills Call 7276124to25 9am-7pm

PERSONAL

CONSTRUCTION/ DESIGN

DESIGN BUILD HOUSE BLDG CONST RENOV MARK 7408490

HEALTH/FITNESS

Weight Less Call 521-9683 / 0917-4770408

MASSAGE

AKHIN THAI MASSAGE#0917 4116004 Mla#8347357. Cebu

BLUE PALM M: Massuer • 713-6553

★323-3269★ MALE FACTOR

★ BONG 0920-2624192 ★

HHMS MALE 7314018

•Ivan Masseur 7048757•

JAMES MALE 24HRS SERVICE 8518650 ; 0916-4590734

JV MALE 24hrs Service 09202387878 ;7800949

MALE 16 PALANAN 7320659

MALE POWER 7476384

MALE SPA 562 BANAUE 7411426

UNWIND 752-0437

VIP-M/F-24H-SVC 851-9937 Romy

REFLEXOLOGY

Edward 7289285 09205141821

FEELS GOOD REFLEX CNTR 4127758/4134027

FREE Training in Reflexology Call Cris 747-7671

HHMS MALE 0919-5581813

JOJO HHMS Reflex T2512712

Scorpion Massg 4372542

Wizard Massage 4213197

TUTORIAL LESSONS

• Adept Tutors @ 883-3671

• LIGHT 5301315 5268216 •

MISCELLANEOUS

IRAH 24Hrs. 0917-8912920

HOUSEHOLD

FLOOR SANDING

Parquet Flr Sand 09202370083

HOUSEHOLD JOBS

IDEAL MAIDS YAYA 732-6750

Courteous Maids w/screened & BI•NBI Call Now 8227269

EFFICIENT Well Trained ALL AROUND MAIDS 8429807 • 7722353 • 7724213

Good Maid Yaya Driver 4229302

Good Maid Yaya Boy 7572089

Good Maid Yaya Driver 8709384

GUD MAIDS AGENCY 9287096

Help Agency 532-1947 • 532-8376

HONEST TRAINED Maids Call Fe 853-3505 • 853-3504

IVYLANA Manpower Services MAID YAYA NURSE MIDWIFE TUTOR 926-8984 433-1431

Maid/Boy/Yaya 7328405

NURSE/MIDWIFE? 7429329

Provincial All Around MAIDS Call Josie 8737055 • 8735062

Provincial Maids 1st Time Manila 750-9519

Provincial Maids 1st Timer Manila 9124701 • 9124706

PROFESSIONAL SERVICES

HOUSEHOLD

HOUSEHOLD JOBS

ANGEL'S HANDS MAIDS W/NBI&BI 8834270 4213253

RELIABLE Maids 8330946-47

TRUSTED KASAMBAHAY 7423378

TRUSTED QUALITY MAIDS W/NBI & BI 421-3828

LIPAT BAHAY

L-BAHAY 9206784 4540520

A-1 Lipat Bahay 4313975

•CHEAP LBAHAY 9260424•

CLOSED ALUM VAN 8212970

L-BAHAY 8383742/5447599

LBAHAY 7113540

L-BAHAY 712-16-92

REAL ESTATE FOR SALE

COMML/RESDL

PASIG

418sqm 5Dr 2Sty Apt. frnt College T-6414589, 09175372340

64.383T sqm Pasig 10 mins. to Ortigas T-6414589, 09175372340

HOUSE & LOT

LAS PINAS

•RUSH! BFRV@3.5M NEG. GOOD LOC. CASH/ INSTALLMENT 8254592

STA. CECILIA 874-7508

MARIKINA

Beautiful 2STRY Hse Ready to Occupay 4BR 3TB P50T to Reserve Inquire 09164569228

MUNTINLUPA

Alabang Hills 12M 642-7246

PARANAQUE

UPS V, 2 sty, 4 bdrms, 3 tb, 2 car garage, maid's room, 336 sqm, corner lot •Contact 823-8047 811-4071•

QUEZON CITY

Nr EASTWD 496sqm cor Lot 7.5M w/ Livable hse 4121825

The Celebrity Place Thse 3Sty & 2Car 3Bdrm 9298376

OTHER AREAS

La Joya Sta Rosa P1.2M Neg 120m² 2BR&TB RFO Bnew 0917-7914219

LOT

MARIKINA

★E.Rodriguez Marikina★ 700m² • Call 631-82-37

PARANAQUE

Multinat'l LA600 681-9068

PASIG

•VV6 888m² 09175320224

QUEZON CITY

★ FERNDALE QC ★
Ayala Res Lots & Hse nr Golesco 204-290m² lots @ P9,700 & up Pay 20-30% Bal. 5 yrs. Mo. Interest 3BR 3TB 150 - 300m² @ P6M-P12M 2yrs-10yrs w/ Complete Facilities

★ AYALA GREENFIELD ★
Estate Calamba / Mt Makiling w/views 400-2000m² @P8000/m² & up Pay 20-30% Bal yrs int. w/ A-1 Facilities
Banez 9319117 9319160

LOYOLA GRAND VILLAS CHOICE LOTS with VIEW 929-1832 • 426-5650

•NEW MLA 995m² 09175320224

★Sol Gandia QC 441m²★ near Morato • Call 631-8237

REAL ESTATE FOR SALE

HOUSE & LOT

OTHER AREAS

RSG
Panapaan I, Bacoor, Cavite

SSS employees

you can now own a house for
ONLY P50T D/P
*8,500.00+/- a month
*based on 25 years loan SSS Provident Housing Loan Program

COMML/RESDL

ERA REAL ESTATE
Guaranteed LOWEST RENT in town from a LEADER in Home Leasing
- Greenhills/Wack Wack area
- Legaspi & Salcedo Village, Makati
- Quezon City/ Eastwood City area
- Ortigas area

BETH 0917-8479276
867-8913 to 17
www.ERAphilippines.com
A Global Network with Over 3,000 Offices Worldwide

LOT

QUEZON CITY

★Vista Real 332m² P8T★ Beside Park with View 8E Call 631-8237, 0917-7914379

SAN JUAN

•EAST GH1100 09175320224

PROVINCIAL

Tagaytay 580 & & 594sqm Comm. Infront Mahogany Market 0917-8990836/694-8058

The Right Place to Invest Cavite Light Ind'l Park With 1.98 Hec. Commerical Blk. Phase 1 Ready for Move-In Phase II at Php. 1,600/sqm Maguyam Rd, Carmona Cavite Tel. 634-2956 / 635-8108 Rey Brokers are Welcome

CONDO/TWNHSE/ APT

MAKATI

1.2M 2BR CONDO READY 4 OCCUPANCY. Nr. Makati. Only 10%DP required 5yrs term 0% interest 888-3333

C5 Nr The Fort 1.4M 3BR 12T/mo. or 3Yrs No Int. or 10% D.P. LIPAT AGAD! 15min Fr Mktl 0917-8169849

★Ayala Tower 90m² RFO★ w/Pkg 631-8237, 0917-7914379

MANILA

Mla Townhouse 1.9M 2br Aja 7497480 • 0919-3245878

NR LA SALLE TAFT Twnhse/3stry/3br/3tb/grge P3.370M up 8903461 loc 34

P899T CONDO UNIT Along V. Mapa Ext. Nr. San Juan & Ortigas. W/ 1st class amenities Spool, Clubhouse, Bball court. Few units left. 716-7039/7044

MANDALUYONG

Studio P580TH - P3.8M, RFO Back Polymedic 0916-8594925

PASIG

Own Ortigas Condo 2BR unit. Only 13T/mo. Beside S&R complex. Big Discount. 656-1664/1882

QUEZON CITY

CASH / TERMS FA-245m² 3.2M Big Rms T4566508

CUBAO Condo 1.4M 9132224

LOYOLA HTS. QC
5BR 4T&B T/H P4.2M
NEAR ATENEO
Call: 531-1384 • 0917-834-2759
www.guevent.com/homes

REAL ESTATE FOR SALE

HOUSE & LOT

OTHER AREAS

GUEVENTHOMES
2 BR T/House own Carport ATTIC provision near MALL
call: RSG Sales
531-1384
531-0390/95
(0917)834-2759
www.guevent.com/homes
1-800-10 RSG HOME
rsghomes@qinet.net
other units available Baguio, Cainta, Pasig, Quezon City

QUEZON CITY

JUBILEE VILLAS

Celebrate Life Create Happy Memories
Newly constructed top-quality units, 3-BR w/2 T&B, Attic, maid's room laundry area, 2-car garage customized interior colors, excellent amenities, prime location
GFA 110 - 135 SQM.
INDIVIDUAL LOT TITLE
PHASE 1 SOLD OUT
CONSTRUCTION ON-GOING FOR PHASES 2 - 3
2 UNITS READY FOR OCCUPANCY
RESERVE NOW
PRICES START AT 3.1 M
EASY PAYMENT TERMS
BANK FINANCING AVLBLE
VISIT US TODAY AND VIEW OUR MODEL UNIT
90 BANLAT ROAD, TANDANG SORA, QC
FOR INQUIRIES, PLEASE CALL
ZITRO REAL ESTATE
Tels 7515472, 8182781
www.jubileevillas.com
Email: jubvilla@info.com.ph
HLURB License #04012

CONDO/TWNHSE/ APT

SAN JUAN

COMM'L CONDO G/F, 100m² P5.5M, Annapolis, G'hills across mall. Good for office, rest, parlor, etc. D BUYER ONLY T#638-8034

Ghils Cortijos 3br View P5.2M Terms DBO 723-2391

AGRICULTURAL LANDS

BATANGAS 4 HAS, P350/sq.m Banjo West Tanauan, fruit-bearing trees, nr road, Viva. 414-5891 ofc 749-5250 res. Rod/Cherry

FARM/FISHPEN

7 HA Binalonan Pangasinan Mango Farm 0755622090

REAL ESTATE FOR RENT

APARTMENT

MAKATI

1631 Benito Nr PRC 563-7241

MANDALUYONG

2BR-1TB-GRGE-8T-5322356

Wack Wack Condo 40th Flr Golf & City View F/F CP 149sqm Gym S/pool Rent / Sale P50/mo. P11M Call Owner or Tel. 718-2146 0916-6248374

QUEZON CITY

CUBAO Female P3.5 9124428

•P5.5T 1BR Proj6 T-9267383

PROJ2 U/D P6T 9219520

HOUSE

MAKATI

For Residence / Office 3942 Arano St., Palanan Makati 931-1186

PARANAQUE

Large Family House 4Brm 3Tb Bment 2Car Garage Irineville Call Dol 0919-4462293 P1,500/mo. Only

QUEZON CITY

Mariposa 4br Den FA-300 Secured 50K 723-2391

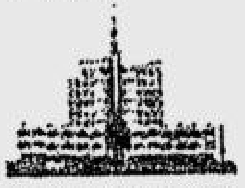
Studio Kamias QC 9218785

REAL ESTATE FOR SALE

CONDO/TWNHSE/ APT

QUEZON CITY

READY FOR OCCUPANCY



EMERALD TWR
COR TUAZON & J.P. RIZAL ST. PROJ. 4 QUEZON CITY
NEAR U.P. • ATENEO MIRIAM COLLEGE
OFF. / RES'L. CONDO SALE OR LEASE TO OWN
P1.3M-UP EASY TERMS
ONLY 100T TO MOVE IN
437-1549 • 421-3105

REAL ESTATE FOR RENT

QUEZON CITY

T.SORA DFV QC 2BR 1TB P9T/MO. 7312110 / 7312189

CONDO/TWNHSE

MAKATI

★2 Lafayette Makati★ 2BR SF 110m² MQ Call 631-8237

MANILA

BINONDO 15T 2BR 4578041

PASIG

Valle Verde Terraces 1BR SF 15T 0917-2468094

QUEZON CITY

Condo Eastwood City Lafayette 9-J Fully Furnished Brand New Call Carol 0917-9439648

Condo FF 54sqm Nr. U.P. Ateneo • 0918-6926382

KAMIAS 3BR 12T 4578041

Kanlaon St nr Lourdes Church 3BR 3TB P18.5T 7312110/89

New 3Condo Units QC 8156172/8173722

Studio Nr St. Lukes E. Rod. 8T 0916-3540679 Pkg

SAN JUAN

Ghills 3br FF 28K 7232391

San Juan Thse FA-280 3br Atic Secrd 35K 723-2391

REAL ESTATE FOR RENT

FOR LEASE

LOT, 2ND ST GRACE PARK 218.90m²@P35T 7312110/89

ROOM & BOARD

Ortigas 8101 Pearl Plaza Pearl Dr. Girls & Boys Dorm P6T Up. 633-5094 • 631-6936

LOAN & MORTGAGE

2% w/o TAKING CAR 3677523/24

BUSINESS RENTAL

LRI Business Plz Reposo Mktl Gym/Bar/Spa/Resto/Cafe •8114436/ 895-5470• M-F

MALATE OFFICES 5268048

★Office Units 60-90m²★ nr. Boni / EDSA / MRT Pkg RFO Call 687-3612 / 0917-7914379

TRANSPORTATION FOR SALE

CARS

HONDA

97 Honda VTi Civic Matic 385T Fully Loaded w/Spoiler Neg. Call: 0917-7954188

KIA

KIA Pride LX Sedan '97 First Owner Good Condition P90T Call 931-7215

TOYOTA

94TmrwFX250T 09175329379

OTHER CAR BRANDS

★Pajero, Delica, Vans
★Serena, Caravan, Largo
★Lite-Ace, H-Ace, Surf, etc
★Nissan Terrano
★Trucks all models
All units A1 conditioned
No hidden extra cost
Quality convertion
Customer satisfaction guaranteed
ACROSS MARKETING
#40 Sumulong Hiway Mambugan, Antipolo City 6822858 /66/09168209705

TRANSPORTATION FOR RENT

CARS FOR RENT

L3•Cars• 9273453 4538295

ABC-CARS & VANS
Starex, Urvan, REVO, L300, HiAce, MB100, Altis, Honda, Cefiro, Lancer, Corolla, Lynx, Corona, Exalta, Mazda, Sentra
Manila H.O. 5368822 / 3039789
Q.C. Br. 4262278 4264084

Cheap Van 8254058 8261045

BRD New VAN 8252988

★Vans Coaster Bus 440-9171

TRANSPORTATION FOR RENT

CARS FOR RENT

FCU CAR RENTAL
U DRIVE OR W/DRIVER
HONDA VAN LANCER
Tel 722-8434 / 722-8438

HI-ACE L-300 9296250

Udrive w/driver car Van Revo Coaster 8908667-69 www.avalonrentacar.com

MARIAN CARS BRIDAL VANS CSTER 8957247/8969956

Bnew Starex MB100 9483535

P800/L3 9136710/4333682

REVO w/driver 9272821

STAREX MB HIACE 8276605

WANTED TO BUY

BUYING USED CARS 8990215

CAR LOAN

1.5 % EasyCarLoan 4000166 -67

1.5% FAST CAR LOAN 3677523/24

1.5% FAST CAR LOAN 7262780

2% w/o Taking Car 7228942/43

2% w/o Taking Car 8966633

2% w/oTaking Car 7221021

2% w/oTaking Car 3646928

2% w/oTaking Car 3732081-82

GENERAL ITEMS FOR SALE

PETS

DOG TRAINER 4528681

SPORTING GOODS

22T New Compil SR Impld 7767507

WANTED TO BUY

ANY ROLEX and Other Swiss Watches Buy / Sell / Pawn / Repair Tel# 804-0484 • 834-2886

BUYING ROLEX others, High Price CASH 09178142309/7269687/4123543

WE BUY AT HIGH PRICE ROLEX 5633742 5646593 09178473744

WE BUY GOLD
HIGHEST PRICE
CALL: 8380946 8390060

GENERAL ITEMS FOR SALE

MISCELLANEOUS

FIRE SAFETY SIGNS: GLOW-IN-THE-DARK, PHOTOLUMINOUS 2-HRS. GERMANY 361-3042 FERNO COLLASIBLE AMBULANCE STRETCHER, WHEELCHAIRS, EMS RESCUE EQUIPMENTS

EMPLOYMENT OPPORTUNITIES

MALE

GAY STYLIST T7.5-T8 Ortigas Salon Tel 6319949 ;3638685

Newly Grad C.E. with License Knowledge in AUTOCAD Call Jorge 4272808 /9537002

FEMALE

Bookkeeper/Accntng. Grad. Call 8450733 ofc. hrs.

DOMESTIC HELP, COOK; All Around Maid. SS P4T, 5T, P6T WCT Office, 2600 Legarda, Sampaloc, Manila

NOW HIRING!
10 PROMO GIRLS SALESLADIES
high school grad., w/ exp., single 5'2ht, 19-24yrs old
OFFICE CLERK
coll grad, w/exp, single, not over 30 years old, willing to undergo training. Call Hanna 712-0471/711-9636 9am-6pm

OFC STAFF FRESH MGMT GRAD COMP LITERATE 2878733 2873319 2885433 JOANE QUE

Professional MIDWIFE, NURSES: Board/Underboard WCT Office, 2600 Legarda, Sampaloc, Manila

MALE/FEMALE

Apply Now! Start Asap! 4 Ofc Staff 640-4398 Rush!

•DIR HIRE OFC STAF 18-45 YO 9134470 MS. CORPUZ

FREE Care Giver Seminar 5614990 5638009

★OFFICE PERSONNEL★ 18-45 w/w/o exp Start ASAP 4216507 Look for Ms. Roxas

HRD STF 09194639391 IRIS

★URGENT OFC STAF 18-45★ W/WO EXP 9121488 PEACHY

NURSES, Sta. Monica Hospital 138 Boni Ave., Tanong, Marikina City

OFC PR 09192505572

Ofc Staff 09196408735/Byron

OFC STAFF 09197553279 Persch

OFC STAFF 9134470 Ms. ANG

OFC STF 09195249458 JOAN

OFC STF ALEX 09174925306

OFC STF MS.LEAH 5512388

OFCSTF 09202545872 REXIE

EMPLOYMENT OPPORTUNITIES

MALE/FEMALE

Upcoming Rest. in N.Greenhills is in need of a Gen. Mgr. College Graduate w/ 2-3yrs. exp. Drop resume w/pic.ID at 214 Villalobos St. Quiapo Mla. Mon-Sat 9-5

PUBLIC NOTICES

ANNOUNCEMENT

Bazaar-TIANGGE Forbes Park Call 7137030-7137231

House&Lot For Sale 4470211

Need Realty Broker 4470211

BUSINESS OPPORTUNITIES

EARN AND TRAVEL 0917-8371152

TRAVEL N EARN FR HOME 8531008 09178901851 earn-and-travel.com

I MAKE P500,000.00/mo Needs Women To Train 23-48yrs old w/Serious Exp. in Mktg. Mngt. Banking & Finance • Tel # 525-0234 •

INVESTMENT OPPORTUNITIES
NEW FOUR (4) STOREY DORMITORY BUILDING
University Belt Area, Sampaloc, Manila
Floor Area-1200sqm
Accommodate 348 Students /Boarders complete with Cabinets/Lockers/Bookracks Beds/Tables/Chairs/ Mattresses, etc. Seven (7) Ground Floor Stalls/Spaces Available On-Lease Arrangement
DORMITORY BUILDING WAS DESIGNED & COULD BE EXTENDED UP TO EIGHT (8) STOREY HIGH
Pls contact Connie/Anton 9372622 •9372640 or 9361426

Kidswear consign 3738821

Mothers wanting to earn 75T/m frm home like myself Call 8072359 DAPHNE

RTW P28.00 Up 727-4934

WANTED INVESTORS
15-23% INTEREST MONTHLY
Call 9366959/09192949788

WEEK END MARKET AT ROXAS BLVD.
Phil Trade Ctr cor Buendia
P250/day Stall Rental
Opens Nov. 9
First Come;First Serve
Priority Listing now going on!
4101782 09178400026

NOTICE OF LOSS

Notice of Loss: Alabang Country Club Certificate 2359 issued to Virgilio B. Villar. If no contest received within one year, new certificate will be issued.(PDI-9/16,23,30)

PLDT

INVITATION TO PARTICIPATE

Accreditation of company who offers the following services:
- Brokers
- Local Forwarders
- Foreign Forwarders
- Trucking

The **Philippine Long Distance Telephone Co. (PLDT Co.)** is inviting qualified companies to participate in the accreditation process for the Company's Panel of Brokers, Forwarders and Truckers. Companies who will pass the pre-qualification/accreditation requirements shall be invited to participate in the bidding process that shall be conducted within the year.

Minimum basic requirements shall be:
- Three (3) years experience in the brokerage, forwarding and trucking business
- Registration with the Securities and Exchange Commission (SEC) as a corporation
- At least Php 3.0 Million paid-up capital
- Member of IATA
- Business affiliation with shipping agencies with vessels that have been certified as International Safety Management Code compliant

The accreditation forms are available at the Philippine Long Distance Telephone Company, 2/F MOC Building, Reliance corner Sheridan Streets, Mandaluyong City. Interested parties may secure the necessary accreditation requirements from **16-20 September 2002** during regular business hours.

The accomplished accreditation requirements including the required supporting documents shall be submitted in a sealed envelope not later than 3:00 PM of **September 27, 2002** address to:

Ma. Luisa V. Alvendia
Philippine Long Distance Telephone Company
Purchasing Center
Reliance corner Sheridan Street
Mandaluyong City

For any inquiries, please call Ms. Rowena Almario at telephone number (632) 633-6856.

(Applicants currently undergoing accreditation process need not apply)

(PDI – Sept. 16, 2002)

BMHI

BCDA Management and Holdings, Inc.

INVITATION TO BID

The **BCDA Management and Holdings, Inc.** (BMHI) shall conduct a public bidding for the sale of a Bell 230 Helicopter, at the BCDA Corporate Center, Gozar Street, Villamor Air Base, Pasay City.

DESCRIPTION

Model: ***Bell 230 (8-seater)***; Year Manufactured: ***1993***; Body Color: ***April Green Metallic***; With ***Global Positioning System KLN 90B; 4 Tube Electronic Flight Info. System w/ Autopilot.***

List of other installed equipment is available upon written request addressed to the Special Bids and Awards Committee for the Sale/Disposal of the Bell 230 (SBAC-BH) Chairman at the following address:

The SBAC-BH Chairman
Sale/Disposal of Bell 230 Helicopter
BCDA Management and Holdings, Inc.
Gozar corner Lucas Streets
Villamor Air Base, Pasay City

GENERAL GUIDELINES

1. Interested parties are required to submit a Letter of Intent (LOI) to Special Bids and Awards Committee for the Sale/Disposal of the Bell 230 Helicopter (SBAC-BH) Chairman at the above-mentioned address, on or before 3:00 p.m of 7 October 2002. The LOI should state the following information:
   a. Company's name, address, citizenship and nature of business;
   b. Contact person and contact telephone number/s;
   c. Officers of the company; and
   d. Audited Financial Statements for the last three (3) years.
2. Interested parties shall secure a copy of the Terms of Reference for a non-refundable nominal fee of ***Five Thousand Pesos (P5,000)*** from the Office of Chief- of-Staff of BMHI on or before 3:00 p.m. of 8 October 2002.
3. All interested parties are required to attend the Pre-Bid Conference to be held on 14 October 2002 at 9:30 a.m., BCDA Board Room.
4. BMHI reserves the right to reject any or all bid proposals, or to waive any defect or informality thereon or minor deviations, which do not affect the substance and validity of any or all of the proposals

For more information, please call **Roberto C. Atmosfera,** Head, Technical Working Committee for the Sale/Disposal of the Bell 230, at **Tel. Nos. 510-0426 and 551-3006 to 11 local 106.**

SBAC-BH CHAIRMAN

PHILIPPINE HEART CENTER

East Avenue, Quezon City

is now accepting applications for

ACADEMIC YEAR 2003

Fellowship in Thoracic and Cardiovascular Surgery
(with specific requirements)

- Finished Residency in General Surgery accredited by PCS
- Must have passed certifying examination preferably written/oral given by the PBS (Diplomate)
- Medical Diploma
- Transcript of Records with General Average
- Itemized Board Rating
- Three (3) Letters of Recommendation (coming from different Doctors specifically the Training Officer and/or Director of the previous training programs)
- Four (4) pcs. 2" x 2" picture colored
- Certificate of Residency in required specialty
- Specialty Board Certificate in required specialty

Please address your communications to:

JOSE A. YULDE, M.D.
Assistant Director
Office of Education and Research
Philippine Heart Center
East Avenue, Quezon City

* *Deadline for submission of application is on October 15, 2002*
* *Academic Year 2003 starts on January 1, 2003*

For further inquiries, please contact Ms. Carmela M. Ocasion (cp# 09196239902) or Ms. Cleopatra Q. Palencia (cp# 09207645273) with Tel. Nos. 925-2401 locals 3234, 3235, 3236 and 3237 and Telefax 926-9622, or you can email to oer@phc.gov.ph

---

For your Classified Ads requirements, call our Classifieds Advertising Hotlines:

HEAD OFFICE
897-8808 loc. 514, 516
899-4425
897-2535
897-8425 (Telefax)

CUBAO
912-9008 to 11 (Aurora)

MAKATI
892-5578
811-4361
811-4370

KALAW
528-0213
527-3342

MEGAMALL
635-0219
635-0220

SEMINAR

BATCH 2
FOR ALL BROKERS & REALTORS
TO BE PRESENTED BY
ARCH. GILBERT C. YU, FUAP

Don't be left behind by the changes in your industry. Know about the new **"BUILD DIRECT TO OWN SCHEME"** that reduces condominium prices by 45%. Learn about its methodology and procedure.

Be a part of the recovery of your industry
"Knowledge is gold"
Employed or self-employed are welcome

*The seminar is gratis

Please call for reservation & information:
Ms. Lilet Avendano/Ms. Marilyn Adriatico
Tel. Nos. 635-5375 to 77, 637-0234 to 36

G&W ARCHITECTS ENGINEERS PROJECT DEVELOPMENT CONSULTANTS
U-2305-A West Tower, Philippine Stock Exchange Center,
Exchange Road, Ortigas Center, Pasig City

PHILIPPINE NATIONAL OIL COMPANY
PNOC Building VI, Energy Center
Merritt Road, Fort Bonifacio, Metro Manila
Tel. No. 555-0254 / 840-1440

INVITATION TO PRE-QUALIFY AND BID

The PHILIPPINE NATIONAL OIL COMPANY (PNOC) invites accredited Suppliers/Contractors to submit sealed bids for the following requirements.

Project Title	Project Number	Pre-Bid Meeting	Bid deadline
Design, Layout and Printing of 2001 Annual Report	WO-02-079	September 24, 2002 2:00 PM	October 8, 2002 2:00 PM
Two (2) year Internet Leased Line Connection Service (Re-bid)	WO-02-058	September 24, 2002 2:00 PM	October 8, 2002 2:00 PM
Messengerial Services (Re-bid)	WO-02-061	September 26, 2002 2:00 PM	October 10, 2002 2:00 PM
Supply of Purified Drinking Water/Water Dispenser (Re-bid)	WO-02-092	--------	October 10, 2002 2:00 PM
Photocopying Services (Copier-Rental) (Re-bid)	WO-02-069	--------	October 10, 2002 2:00 PM
Maintenance of Fire Protection System (Re-bid)	WO-02-066	--------	October 10, 2002 2:00 PM
Analog Line Card (for Definity G31) Single Line Analog Telephone Sets (Re-bid)	GS200224	--------	October 15, 2002 2:00 PM
Rack Servers (Re-bid)	CD200204	--------	October 15, 2002 2:00 PM
Application Softwares (Re-bid)	CD200207	--------	October 15, 2002 2:00 PM
Smart Array Controller and Hard Drives (for Compaq Server)(Re-bid)	CD200210	--------	October 15, 2002 2:00 PM

Interested ACCREDITED parties may obtain bid forms upon payment of a non-refundable fee of P100.00 per bid package from the PNOC-Property and Supply Management Division (PSMD) at the G/F of the PNOC Building.

Interested parties who are not yet accredited must first pass the pre-qualification process. Pre-qualification documents-checklist is available (M-F, 9 a.m.-3 p.m.) at the said address upon payment of a non-refundable fee of P100.00, which must be accomplished and submitted to PSMD on or before *September 27, 2002.* Failure to pre-qualify would render the concerned parties automatically disqualified from this bidding.

For purposes of clarifying issues, interested parties are encouraged to attend the pre-bid meeting as scheduled.

All bids must be accompanied by a bid security equivalent to 10% of the total bid price but not to exceed ONE HUNDRED THOUSAND PESOS (P100,000.00), secured from any one of PNOC's accredited bonding companies.

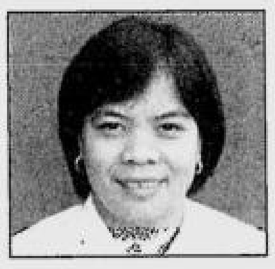
The PNOC reserves the right to accept or reject any or all bids or parts thereof, to waive formality therein or to accept such bids or to award any work that are considered most advantageous to the company.

(Sgd.) ATTY. PEDRO A. AQUINO, JR.
Senior Vice President
Legal Admin & Estate Mgt. Services

(PDI – Sept. 15 & 16, 2002)

NOTICE TO THE PUBLIC

This is to inform the general public that a warrant of arrest has been issued by the Regional Trial Court of Batangas, Fourth Judicial Region, Branch 13, Lipa City, against



ROWENA PALICPIC ESTRELLANES

of Barangay San Lucas, Lipa City Batangas for malversation under Article 217 of the Revised Penal Code, under Criminal Case No. 0152-2000.

Any information leading to her immediate arrest may be reported to the management of Metro Lipa Water District, Lipa City Batangas with tel. nos. (043) 756-1670, 756-1611, 756-1118, 756-3450, 756-6972.

A reward of P100,000.00 awaits anybody who could give a reliable information that would lead to the immediate and successful arrest of the aforementioned person.

(PDI--Sept. 14, 15, 16, 20, 21 & 22, 2002)

THE PIONEER SINCE 1972

PLANNING TO PUT UP A PAWNSHOP?

JEWELRY SEMINARS

JEWELRY APPRAISING & PAWNSHOP OPERATION
CLASSES STARTS EVERY MONDAY TO FRIDAY - 1:00 PM TO 5:00 PM
TELEPHONE NO.: 721-3491 / TEL./FAX: 718-3407 / E-MAIL: drsalvador@surfshop.net.ph

D. R. SALVADOR JEWELRY APPRAISING CENTER
CONSULTANTS • APPRAISERS • AUCTIONEERS
Lane 1 Unit 5 Orange St., 3/F Star Mall, Edsa corner Shaw Boulevard, Mandaluyong City

---

INQUIRER TRiViA

By BONG BARRAMEDA

For the record

Q. What inspired the creation of the *Guinness Book of World Records*?

A. A golden plover. One bleak autumn day in 1954 Sir Hugh Beaver, hunting in the green hills of Ireland, aimed at a small flock of the bird and missed. That night Sir Hugh mentioned to his companions that the plover was "the fastest bird we've got," but he did not get a consensus. Nor did any encyclopedia provide the answer. Back in London, he mulled over the need for a book that would tell people quickly and concisely just what was biggest, smallest, fastest, slowest, shortest, longest, etc. The vacuum was filled by identical twins Norris and Ross McWhirter, both sports journalists. As children, they clipped articles of interest and developed such insatiable curiosity for facts and trivia that they compiled their own lists on a wide range of subjects. Four months after an interview with Sir Hugh, the McWhirters published the first volume of the *Guinness Book of Records*, then only 198 pages long. In four more months it was England's No. 1 non-fiction bestseller. Why *Guinness*? Because Sir Hugh was then managing director of the brewery giant Arthur Guinness, Son and Co., Ltd., and he wanted the book distributed to the many British pubs where Guinness stout (a heavy, dark-brown beer) was sold and where it would be useful in settling all those arguments about superlatives that are peculiar to pubs.

Norris McWhirter is said to have memorized most of the book's more than 15,000 entries.

Classified Odd. Xinhua, China's official news agency, once reported that 26-year-old Gon Yang-ling has memorized more than 15,000 telephone numbers in Harbin, China.

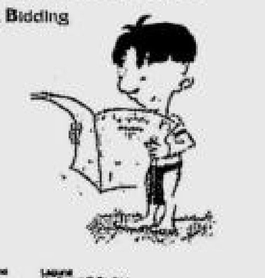
WORD WATCH

Dalubhasa: from the Malay *juru-bahasa*, meaning "interpreter."

(PDI – September 15, 2002)

We accept Classified advertisements

Lines, Recruitment, Obituaries, Bidding



in Luzon

Bakit lalayo ka pa? Sa INQUIRER, *convenient na sulit pa!*

[illegible]

CLASSIFIEDS

The PHILIPPINE DAILY INQUIRER enjoys the biggest circulation and readership among all the major broadsheets in the country. It has a dominant market share of over 55% according to the 2000 Asia Research Organization (ARO) Tri-Media Study

---

We accept Classified advertisements

Lines, Recruitment, Obituaries, Bidding

in Visayas

Diri na ta sa INQUIRER *bay! Sayon na sulit pa!*

Bacolod City
Ms. Elizabeth Verdeflor
Bubbles N' Swirls
Terra Building, La Salle Avenue
Bacolod City
Telefax No (034) 433-3828
Cell No (0917) 985-2091

Cebu
Cebu Daily News
10-15 Escario Street, Cebu City
Tel No (032) 232-7618

Dumaguete City
Mr. Raymund Mercado
Hi-Top News Magazine & General Merchandise
Dr V. Locsin Street, Dumaguete City
Tel Nos (035) 225-5798/225-4364
Mr. Ramon Charles Sy
New Ronie's
Dr V. Locsin Street, Dumaguete City
Tel Nos (035) 225-4320/422-7452
Fax No (035) 255-1162

Iloilo
Mr Eduardo Ty
c/o Ms. Marilou Ty
Eddie-Mar News & Magazine Center
Ground Floor, Bombo Radio Building
Mapa Street, Iloilo City
Tel No (033) 337-3120/337-6016
Mr. Jim Feliciano
300 Ledesma Street, Iloilo City
Tel No (033) 336-9932
Cell No (0917) 401-9180

Kalibo
Dra. Besse Candelario
Candelario Enterprise
RB Newspapers, Magazine & Song Hits Distribution Agency
Pastrana Street, Kalibo, Aklan
Tel Nos (036) 262-4155/268-5200

Roxas City
Ms. Marlete Santos
M. Santos Komiks Magazines & Newspaper Dealer
Door C. MB Building
Fuentes Drive, Roxas City
Tel Nos (036) 621-5680/522-6925

Tacloban City
Mr. Nell Montejo
Montejo's Newspaper Supply
246 Avenida Veteranos
Tacloban City
Tel Nos (053) 325-6743/321-2954

Tagbilaran City
Mr. Ferdinand Mercado
Doña Rosario Village
G. Penaflor Street
Tagbilaran City
Tel. No. (038) 411-5007

NATIONAL CLASSIFIEDS

The PHILIPPINE DAILY INQUIRER enjoys the biggest circulation and readership among all the major broadsheets in the country. It has a dominant market share of over 55% according to the 2000 Asia Research Organization (ARO) Tri-Media Study

---

We accept Classified advertisements

Lines, Recruitment, Obituaries, Bidding

in Mindanao

Ake ya tu na INQUIRER. *Sirea ya, sulit pa!*

Butuan City
Mr. Rolando Busa
R.C. Busa Trading
490 G. Flores Avenue
Butuan City
Tel Nos (085) 225-3247
(085) 225-3160/341-5062

Cagayan de Oro City
OMNI General Merchandise
Dr. 1 De Leon Building
Pabayo-Pacana Streets
Cagayan de Oro City
Tel Nos (08822) 722-530
(088) 856-5253
Grandstar News & Magazines
122 Cruz Taal corner Pabayo Street
Cagayan de Oro City
Tel Nos (088) 857-2571/857-1812
Telefax No (088) 231-3248
E-mail grandstar@hotmail.com

Cotabato
Marquez News & Magazine Agency
Marquez Building, 51 Sinsuat Avenue
Cotabato City
Tel Nos (064) 421-3264/421-6611/
(064) 229-7089 (Lollot - Secretary)

Davao City
Dabaw Periodicals, Inc.
Santos Building Gov. Duterte Street
Davao City (fronting Galleria Hotel)
Tel Nos (082) 226-4406/221-3379/
221-3424/226-2931
Babasahin ATBP.
Lower Level, Gaisano Mall
Bajada, Davao City
Ground Floor, Victoria Plaza
Bajada, Davao City
Tel Nos (082) 221-3937/227-4410/300-2920

General Santos
Mr. Ramon Dimalanta
GSC Newscenter, Dimalanta Building
35 Pioneer Avenue, General Santos City
Tel Nos (083) 301-6731/301-6244

Pagadian City
Mr. Eduardo Villar Clavero
Edmar News - Advertising Agency
Bonifacio Street, Pagadian City
Tel Nos (062) 215-1448/214-2041
Cell No (0919) 660-0001

Zamboanga
Mr. James Hao
Marlen's Variety Store
80-88 Sevilla Street, Zamboanga City
Tel Nos (062) 991-4294/991-0973
Mr. Ruben Bautista
c/o Norie Bautista
Christian Vincent Newsstand
P. Brillantes Street corner Campaner Street
Zamboanga City
Tel Nos (062) 991-2965/990-4016

NATIONAL CLASSIFIEDS

The PHILIPPINE DAILY INQUIRER enjoys the biggest circulation and readership among all the major broadsheets in the country. It has a dominant market share of over 55% according to the 2000 Asia Research Organization (ARO) Tri-Media Study.

WARM
PERSONAL
DIGNIFIED

The choice of the country's most discriminating families over the last
102 YEARS

NACIONAL
MEMORIAL
HOMES

Tel. Nos. 713-5231 to 35 • Direct Lines 714-0867 to 68
Fax No. 714-0865

OBITUARIES

YORK (U.S.A.)
CASKETS
... because they deserve
only the best.
*For more information, please call your funeral director

An obituary with a picture can be a fitting tribute to your departed loved one.

INQUIRER OBITUARIES

DEATH ANNOUNCEMENT • MESSAGE OF THANKS
DEATH ANNIVERSARY • REQUIEMS • FREE OBIT DESIGN

For the needs of your departed Loved Ones, the following establishments can help you.

ARLINGTON MEMORIAL CHAPEL
12 G. Araneta Avenue, Quezon City; Tels. 715-1025; 715-1031; 715-1027
ARLINGTON EAST THE GARDEN CHAPELS
C. Raymundo St. cor. Mercedes Ave., San Miguel Ave., Pasig City
Tels. 747-8599; 747-8609 • Telefax 641-1760
AUREA QUIOGUE FUNERAL HOMES
243 A.B. Fernandez Ave., Dagupan City, Pangasinan
Tels. (0785) 522-3451; 522-2128; (0917) 434-9976
CAPITOL MEMORIAL CHAPELS INC.
1305 G. Araneta Avenue, Quezon City; Tel. 732-0309; 732-1095
CEBU ROLLING HILLS MEMORIAL CHAPELS INC.
Cebu Branch: A.S. Fortuna Street, Banilad, Mandaue City, Cebu; Tels. 346-2543; 346-2601
COSMOPOLITAN FUNERAL HOMES, INC.
Nivel Hills, Lahug, Cebu City; Tels. 231-0721; 231-3192
COSMOPOLITAN FUNERAL HOMES, INC.
Camus Ext. cor. J. Abad Santos, Davao City; Tels. (082) 227-1201; 227-1258
DAYAO FUNERAL HOME
#2 Bayani St., Galas, Quezon City; Tels. 740-2683; 781-3705; 781-3688; 413-9400; 715-5594
DALLUAY MEMORIAL SERVICES
#42 Upper Kalaklan, Olongapo City
Tels. (047) 222-3605; (047) 811-1086; (047) 222-4512; (047) 224-2014
DON BOSCO CHAPELS
Pasay Road, Makati City; Tel. 894-5932 to 34
DULCE MEMORIAL SERVICES
Jose Abad Santos Ave. cor. Dinalupihan St., Manuguit, Manila
Tels. 712-5102; 741-5125; 741-5133; Fax No. 711-3064
FLORESCO FUNERAL HOME
219 Gen. Luna St., Concepcion, Malabon, Metro Manila; Tels. 2812963; 2813034; 2810522
FUNERARIA PANGILINAN
Santo Entierro cor. P. Burgos St., Lourdes Sur, Angeles City
Tels. (045) 888-2959 ; (045) 322-5247
PAKET SANTIAGO MEMORIAL HOMES
13 V. Gomez St., San Roque, Marikina City; Tels. 646-1725; 646-1730
FUNERARIA ANGEL QUIOGUE
No. 67 Pasig Boulevard Extension, Pasig City; Tels. 641-7909; 641-1735
M. Almeda St., Pateros, Metro Manila; Tels. 642-3010; 633-3602
FUNERARIA FILIPINAS
187 Real St., Zapote Alabang, Las Piñas; Tels. 873-0507; 873-0024
FUNERARIA FILIPINAS
865 J.P. Rizal St., Poblacion, Makati City; Tels. 890-3556; 899-8191
FUNERARIA TUASON
Poblacion, San Miguel, Bulacan 3011; Tels. (044) 764-0281; 678-0266; (0917) 895-0603
FUNERARIA SAMSON
145 Bayan Luma, Imus, Cavite; Tels. (046) 471-3375; 471-2675
GARDEN OF MEMORIES MEMORIAL PARK
Calsadang Bago, Pateros, Metro Manila; Tels. 642-6181 to 82
HERITAGE PARK
Bayani Road, Fort Bonifacio, Taguig, Metro Manila
Tels. (DL) 845-2341 to 42; (TL) 845-2334 to 38 loc. 110/112

HOLY TRINITY MEMORIAL CHAPELS
Sucat, Parañaque City; Tels. 825-1296; 825-1291
LA FUNERARIA LAWRENCE BAQUIRAN
#27 Crisologo St., Vigan, Ilocos Sur; Tel. 722-2730; Cell (0917) 5680136; (0917) 5680145
Manila #23 Pato St., Project 2, Quezon City; Tel. 434-3258
LA FUNERARIA PAZ, INC.
1501 C.M. Recto Ave. cor. T. Mapua, Manila; Tels. 711-6931 to 35; 732-4795; 732-2827
LA FUNERARIA PAZ, INC.
143 G. Araneta Ave. cor. Kaliraya St., Quezon City
Tels. 749-3806 to 11; 712-3001; 743-6502 or 05
LA FUNERARIA PAZ, INC.
Dr. A. Santos Ave., Sucat, Parañaque; Tels. 820-1592; 825-9947; 825-8635
LA FUNERARIA PAZ, INC.
79 Naguilian Rd., Baguio City; Tel. (074) 443-3337; (074) 442-3117
LA FUNERARIA SAPINOSO
G. Tirona St., Imus, Cavite; Tels. (046) 471-3386; (046) 471-4417; (046) 571-1978
LOYOLA MEMORIAL CHAPELS
EDSA cor. Bernardino St., Guadalupe, Makati City; Tels. 895-1011 to 19
LOYOLA MEMORIAL PARK CHAPELS & CREMATORY SERVICES
Loyola Memorial Park, A. Bonifacio Avenue, Tañong, Marikina City
Tels. 941-3196 to 98; 941-3676; Telefax 941-3577
MARIAN MEMORIAL CHAPELS
Marcos Hiway, Antipolo, Rizal; Tels. 645-1855; 682-0209; 682-0210
MT. SINAI MEMORIAL CHAPEL
Arellano St., Dagupan City; Tels. (075) 515-5960; 515-6529; 522-8783; (0919) 348-7131
NACIONAL MEMORIAL HOMES
264 G. Araneta Avenue, Quezon City; Tels. 713-5231 to 35; 714-0867; 714-0868
POPULAR MEMORIAL CHAPELS, INC.
214 Rizal Ave., Sta. Cruz, Manila; Tel. Nos. 254-0867, 254-0839
ROLLING HILLS MEMORIAL CHAPELS INC.
Ground Flr. Rolling Hills Chapel, 27th-Lacson St., Mandalagan, Bacolod City; Tel. 433-7132
RIZAL FUNERAL HOMES
438 Cementina St., Pasay City; Tels. 831-1204
Sucat Branch: 8187 Dr. A. Santos Ave., Sucat, Parañaque City
Tels. 826-1376; 826-9682; (0915) 712-1220
SANTUARIO DE SAN ANTONIO PARISH
Forbes Park, Makati City; Tel. Nos. 843-8838/30; Fax No. 843-9223
SANTUARIO DE SAN JOSE PARISH
East Greenhills, Mandaluyong City; Telefax 724-4139; 725-2044
ST. ALPHONSUS MARY DE LIGOURI PARISH
Magallanes Village, Makati City; Tels. 852-8228; 852-7284
ST. MARK MEMORIAL CHAPEL
16-15 G. Tuazon cor. Loreto St., Sampaloc, Manila; Tels. 749-3679; 781-1772
ST. PETER FUNERAL HOMES
296 Quezon Ave., Quezon City; Tels. 372-5084; 410-9286/87
VERONICA MEMORIAL HOMES
Official NBI Morgue 517-A Arnaiz St., Pasay City; Tels. 831-3797; 844-7846; 843-1801; 845-4836
WELINGTON FUNERAL SERVICES
1511 Gen. Luna St., Paco, Manila; Tels. 522-8846; 522-9438; 400-5394

OBITUARY REQUIREMENTS: ❶ Copy of Death Certificate ❷ Any identification document (I.D.)

WE ACCEPT CREDIT CARDS and bank-to-bank payments

People, Events & Products

JOBZ this October!
Employment Expo 2002
at the Glorietta Activity Center

Be part of the biggest career recruitment event participated in by a swarm of over 100 of the country's leading corporations.

Join and become a sponsor of **'JOBZ-Employment Expo 2002'**, at the Glorietta Activity Center on October 1 to 3, 2002 and find qualified candidates to fill in vacant positions in your company.

Simply place a 60 col.cm. (minimum size) in the Sept. 29-issue of Job Market and enjoy the following:
- FREE Job Market online placement for five (5) categories;
- FREE Job Market copies for jobseeekers on the 3-day event;
- FREE access to our Resumé Reserve databank gathered during the event;
- Resumés gathered during the event intended for a particular advertiser will be forwarded as an added service to the said company.

Other Sponsorship packages are also available. For more details, please contact us at:

KALAW BRANCH
G/F Trinity bldg., TM Kalaw st.,
Ermita, Manila
527-3342/528-0183/527-6357
intra_classifieds@inquirer.com.ph

MEGAMALL BRANCH
5/F SM Megamall bldg.,
Mandaluyong City
687-2366/637-2008/635-0219
sm_classifieds@inquirer.com.ph

CUBAO BRANCH
St. Anthony's bldg., Aurora blvd., Q.C.
912-9008 to 11
cubao_classifieds@inquirer.com.ph

HEAD OFFICE
Chino Roces Avenue cor. Yague &
Mascardo sts., Makati City
897-8808 loc. 514/516 / 897-8425
main_classifieds@inquirer.com.ph

MAKATI-ATRIUM BRANCH
G/F Atrium bldg., Makati Avenue,
Makati City
811-4361/811-4165/
811-4012/811-4038
makati_classifieds@inquirer.com.ph

PROVINCIAL BRANCH
Chino Roces Avenue cor. Yague &
Mascardo sts., Makati City
897-8808 loc. 243/899-4427
nabad@inquirer.com.ph

JOBMarket online
JOB MARKET
AYALA CENTER

If you're interesed to advertise and participate as sponsor of JOBZ, kindly fill out this form and fax it to the branch nearest you.

Company Name: ____________________
Address: ____________________
Telephone number/s: ____________________
Fax: ____________________
Contact Person ____________________

Books on librarianship, RP literature off the press

GREAT BOOKS Trading has just published two new books—"Abstracting and Indexing Made Easy" by Dr. Juan C. Buenrostro Jr. and "Interactive Reading—Responding to and Writing About Philippine Literature" by Ida Yap Patron.

According to Virginia P. Gapuz, owner and manager of Great Books Trading, publisher and exclusive distributor, "Buenrostro's book is practical and functional as it contains descriptions, definitions, guidelines, step-by-step procedures, sample abstracts and indexes as well as exercises which help readers apply the knowledge acquired through practical activities.

The book describes in 11 easy lessons the concepts, principles and procedures in making different types of abstracts and indexes in a self-study method of learning. It is a "must read" for all library science students. It is considered a significant contribution to the advancement of information, services in libraries and information centers in this part of the world.

The other book, "Interactive Reading-Responding to and Writing About Philippine Literature", presents a guided-interactive reading approach to the teaching and learning of literature. It combines both conventional and unconventional approaches where the processses of reading, responding to and writing about a piece of literature are derived from interactive dialogues between reader and writer, reader and teacher and reader with another reader.

The textbook-workbook also features various currents of Philippine literature which are reflective of the images of women from past to present, and seen through the eyes of selected men and women writers from different regions.

The author is the associate dean of the College of Liberal Arts and chair of the Language Program of the University of Immaculate Conception, Davao City. Her first book is the best selling "English Plus—A Communicative Approach" for first year college students.

Great Books Trading publishes and distributes Filipiniana books, periodicals and college textbooks. It also distributes children's books, technical and reference books from the United Kingdom.

It represents publishing companies such as ANC Black, Backhyus, ICHEME, IEE, Institute of Materials, Intermediate Technology, JAI/Ablex Press, Letts Educational, Professional, Engineering Publishers and Royal Society of Chemistry.

For inquiries, call 927-9858,926-4708 or fax 435-5727.

UPOU offers course on women and development

STARTING second semester of school year 2002-2003, the UPOU will offer the program Diploma in women and Development. This 21-unit graduate degree program responds to the increasing interest in gender and development in academic institutions, government, non-government, and people's organization.

The courses under the program include History and Perspective of Gender and Development, Feminist Theories and Movements, Women and Work, Women and Development Research, Feminist Perspective and Strategies in Organizing, Gender Policy, Planning and Administration, Women and the Law, and seminar on Contemporary Social Work Practice. The DWD student will also have 3 units of fieldwork or practicum.

Individuals interested to pursue the program starting this second semester must submit their accomplished application for admission forms, transcript or records, and letters of recommendation on or before Sept. 30 to the UPOU Registrar Office or to any UPOU Learning Center.

For details, contact the UPOU Registrar's Office at (049) 536-6001 to 06, email at ou_reg@laguna.net or visit the website at www.upou.org. The application and recommendation forms can be downloaded from the said site.

$480-M road project draws ALI interest

By Elena R. Torrijos

AYALA Land Inc., the country's biggest property developer, is considering investing in Hopewell Crown Infrastructure Inc. to build a $480-million South Luzon road network needed to hasten economic development south of Metro Manila.

Persons familiar with the matter said Ayala Land, a company owned by the powerful Ayala family, had already obtained financial information about the project and was currently tapping engineering and financial experts for a due diligence.

Hopewell Crown, a local unit of Hopewell Holdings Ltd. of Hong Kong billionaire Gordon Wu, needs about P4 billion in equity to partly fund the first phase of its road project amounting to P12 billion.

This phase involves the rehabilitation of the Alabang viaduct, widening of the South Luzon expressway up to the Calamba exit and extension of the highway to the Star tollway in Sto. Tomas, Batangas.

Hopewell Crown, majority-owned by publicly listed Crown Equities Inc., is hoping to raise the rest of the P12-billion project cost through borrowings.

It was not clear how much stake Ayala Land wanted to buy, but one source said the property developer had been invited to acquire a third of Hopewell Crown.

Hopewell Crown has set up South Luzon Tollway Corp. with state-owned Philippine National Construction Corp. as a minority partner.

PNCC is expected to give the franchise to operate the South Luzon expressway to SLTC once funding has been assured.

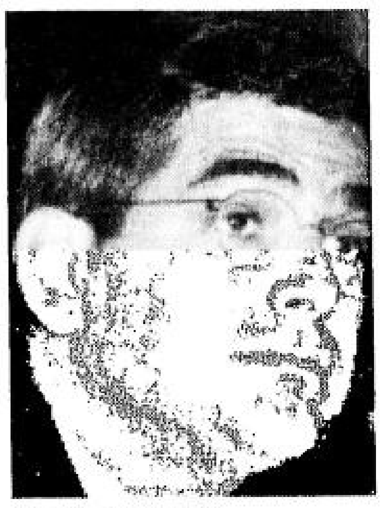
The Toll Regulatory Board also has to approve the project's supplemental toll agreement before the project can take off the ground.

Hopewell Crown signed a joint-venture to undertake a road network project with PNCC in October 1999.

The agreement provides for 83.35 kilometers of infrastructure development to extend the South Luzon expressway from Alabang to Lucena City.

At least 11 million people in the areas surrounding the project are expected to benefit directly and indirectly by way of creating new jobs, improved local trade and commerce, reduced travel time and increased productivity.

Ayala Land has many property development projects south of Metro Manila that will benefit from the toll road extension and rehabilitation.



ZOBEL DE AYALA

WU

Gov't bank plans refinancing loan from Citibank

By Elena R. Torrijos

THE DEVELOPMENT Bank of the Philippines is determining whether it can take advantage of prevailing low interest rates to refinance a $100-million loan from Citibank NA due next year.

DBP president Simon Paterno said the DBP still had nine months to go, or until July next year, before it had to pay the loan, but that the bank wanted to refinance it early instead of waiting for the last minute.

The state-owned bank was looking at a three-year borrowing that could be in the form of a loan, bond or other types of issue.

"We're open to all sorts of ideas. We're looking to get the best possible structure," Paterno said.

He said if the bank did not get a good structure and rate at this time, it would repeat the exercise later this year.

The loans from the original Citibank loan have been used to fund long-term projects in power and infrastructure.

Paterno also disclosed that the bank had put on hold plans to securitize initially P2 billion worth of wholesale loans, given that the bank was not anymore constrained by the single borrowers limit.

Paterno said earlier that the bank planned to securitize some of its wholesale loans to be able to lend wholesale to participating financial institutions without going against the government limit on how much could be lent to a single financial institution out of total wholesale loans.

On Friday, the DBP expressed support for President Macapagal-Arroyo's Sustainable Logistics Development Program aimed at improving the country's basic infrastructure for the efficient movement of basic commodities through the introduction of modern storage handling and transport system under proper quality control management.

Gov't to tap more renewable sources in Northern Luzon

By Ronnel W. Domingo

VIGAN—State-run National Transmission Corp. said it would expand its transmission capacity in Ilocos Norte to tap additional power from new and renewable energy projects in Northern Luzon.

Transco manager for Northern Luzon Benigno Ramos told reporters that the firm was firming up plans to construct a 230-kilovolt transmission line from the San Esteban substation in Ilocos Sur to the Laoag substation in Ilocos Norte.

"This transmission project would be finished by 2005 and would cost around P800 million," Ramos said.

He said the proposed line would transport electricity generated by wind farms in Burgos and Bangui towns in Ilocos Norte.

Early this year, the Philippine National Oil Co.'s Energy Development Co. secured $54 million in funding from the Japan Bank for International Cooperation to build a wind farm in Burgos.

Some 56 units of 750-kilowatt wind turbines will be built to establish a 40-megawatt facility.

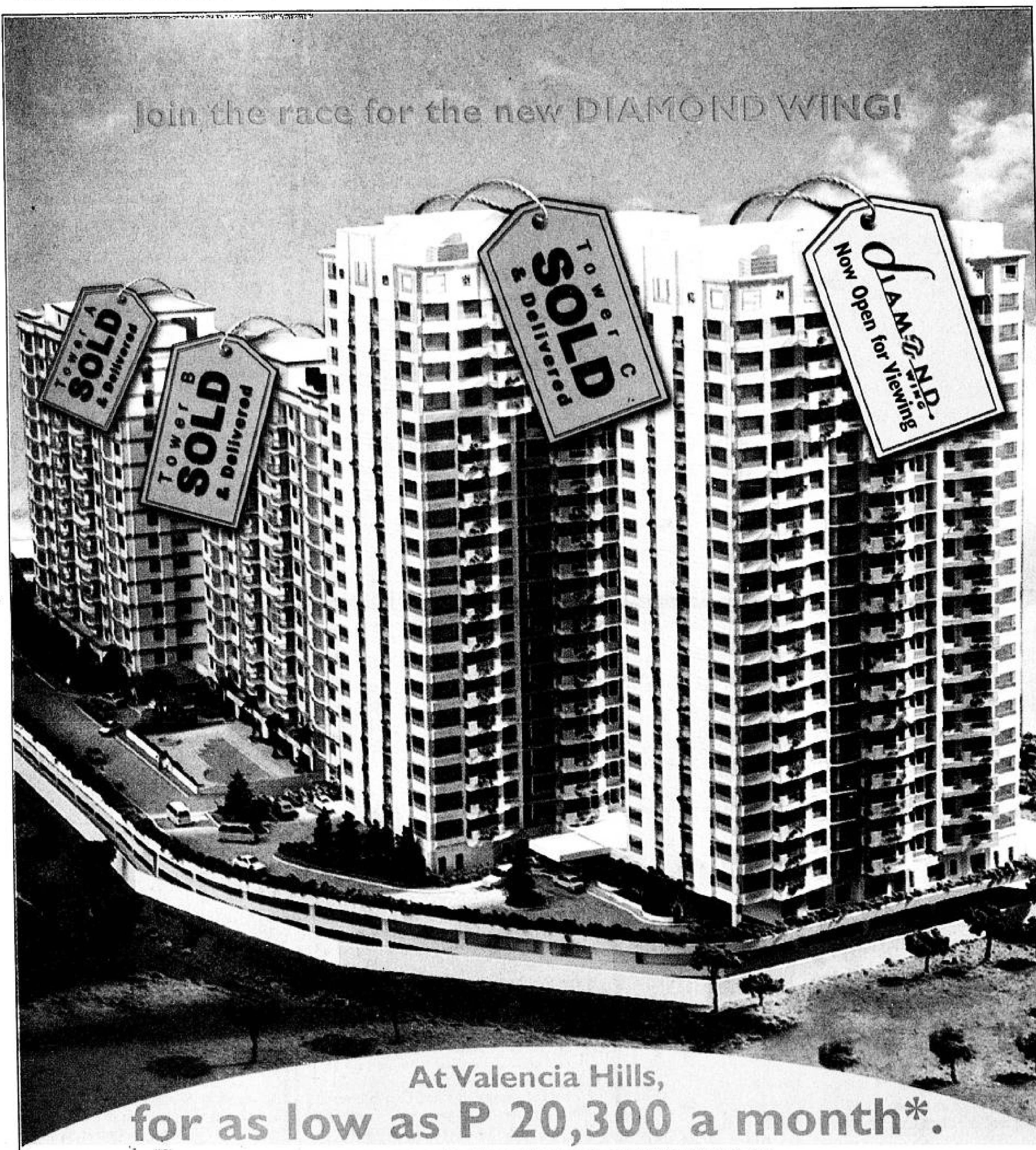
The Burgos project is the initial phase of a pioneering 120-MW wind power system in the country.

On the other hand, private firm Northwind Power Development Corp. will begin the construction of another wind farm in Bangui by early next year. The project is due for commercial operation in 2004.

Ramos explained that the planned transmission line would serve two purposes, as it would provide a link to the new capacity that would be generated by the wind farms and also provide another layer of security in the grid's transmission network.

"(The line would also) boost our capability by providing an alternate line when a segment of our transmission network in the area trips," Ramos said.

The government has been pushing for projects to harness the power potential of renewable energy sources such as wind and solar power as part of efforts to wean the country from imported fossil fuels and of keeping diversified energy sources.


Join the race for the new DIAMOND WING!
Tower A SOLD & Delivered
Tower B SOLD & Delivered
Tower C SOLD & Delivered
DIAMOND WING Now Open for Viewing

At Valencia Hills,
for as low as P 20,300 a month*.

UNITS NOW READY FOR OCCUPANCY!

Now you can live in a state of freedom only space can provide.
On ground level, comforts like a 200-meter jogging path and
a lushly-landscaped garden in a fully secured environment. Plus, it is near schools, business centers & malls.

Take advantage of these irresistible offers:

Only P50,000 reservation fee on special units.

Easy* 15-year, low-interest payment plan or 0% interest scheme.

Valid until September 30, 2002.

Don't take it slow when thinking about this. The structure is built.
All you need to do is move in. But first
you grab this deal
or someone else will.

VALENCIA HILLS
Open-space luxury in the heart of the city.

Conceived by
FEDERALAND
The higher state of living.

EDSA
LA SALLE
ICA XAVIER
UNIMART GREENHILLS
ORTIGAS AVE.
SAN JUAN
N. DOMINGO
VALENCIA ST.
AURORA BOULEVARD
BROADWAY CENTRUM

Marketed by:
Omni-orient
MARKETING NETWORK, INC.
Tels: +63 (2) 810 1944 to 45 / 810 4692 to 95
Fax: +63 (2) 810 1943
or
RGV REAL ESTATE CENTER, INC.
Tels: +63(2) 726 6453 & 57

ADVERTISING DOES IT!
PANA TRUTH IN ADVERTISING
YEARS
CELEBRATE AD MONTH SEPTEMBER 2002

MONDAY, SEPTEMBER 16, 2002 PHILIPPINE DAILY INQUIRER C1

BUSINESS*Monday*

Business Features Editor Margie Quimpo-Espino

EIKI
MULTIMEDIA PROJECTOR
Made in Japan
A wide range of models to meet your every need
AV SALES & RENTALS
DESIGN
SYSTEM INTEGRATION
The Brain Computer Corporation
Your One Stop Audiovisual Shop!
Tel Nos.: 722-8843/ 722-8845/727-9803/ 721-2466
721-2451 E-Mail: brain@mozcom.com

Set a clear vision, put in road maps

By Tina Arceo-Dumlao

MANAGEMENT STYLES

AN EXPATRIATE tasked to handle operations in different countries has to have the ability to quickly adjust to the cultural differences between his home country and the country he has been posted to.

Ian Black, chief executive of SAP Philippines, however, has learned in his long career that took him to various places that there are management principles that are universal, and these he applies in any country he is assigned.

"There are always basic things that you should do as a manager. These are critical no matter what country you are in," he says.

BLACK

One of these management principles is setting a clear vision for the company and putting in place realistic, time-bound milestones that mark the road to achieving that vision.

"I am not really a big believer in spending weeks for strategic planning exercises but I do believe in setting clear business objectives and then giving the organization the opportunity and tools to meet those objectives," Black says.

He says the need to set clear objectives may sound very basic, but adds that it is important for a manager to make sure that he and the staff are one in their objectives especially since he is new to the organization.

Differences

"If you come in an organization that is already doing a lot, you cannot just say stop because you are new, so I try to get as much information as I can about the customer landscape and the buying patters so I can help plot strategies to meet our goals," he says.

The differences, he says, lies in the way the organization meets those objectives. One of the things he discovered in the Philippines, for instance, is the big role that eating plays in getting messages across the lines of the organization.

Black describes himself as a laid-back kind of a manager who prioritizes open communication with the staff. He takes it upon himself to understand his staff and what motivates them.

"We have regular staff meetings and we also have activities that we can do together. We go to shows and parties for instance just to get to know each other better because we work in an intense environment where the workload goes up because of increasing demand," he says.

Ian Black was born and educated in London, and has spent the last 18 years in the IT industry after gaining experience in accounting and consultancy with Coopers and Lybrand.

Direction

He worked for Oracle Corp. for five years, three of which were spent in Asia, including Singapore and Indonesia. He joined SAP eight years ago and has been assigned to Australia and New Zealand. Black took over SAP Phils. in May 2001 and has been enjoying the challenge of working with Filipinos and Philippine firms.

"In my experience, the staff here also appreciate management direction. You run into problems if there is no clear direction," Black adds.

He has about 35 people under him, most of which are self-motivated and are hungry for a challenge. Black is proud of the low turnover of staff at 8 percent, compared to the industry average of 25 percent.

SAP Philippines' main challenge, he says, is to help its customers maximize the use of its products to help maintain its 60-percent share of the market for its kind of software products.

"We have to align technology with our customers which is why we are expanding our operations in customer care. We want to put more work into maintaining a long-term relationship with our clients," he says.

Black adds that SAP is also bent on developing more channels of distribution for its products, which are currently found only in the computers of top corporations.

"We want to start selling to smaller companies and upstart industries with good potential. We are also trying to penetrate the banking industry and the government because right now we are involved mostly in manufacturing and telecommunications," he adds.

RP firms trek the hard road toward corporate governance

THERE is perhaps no theme more popular among corporate seminars these days than corporate governance.

The latest buzzword was first heard in the aftermath of the Asian currency crisis in 1997 and again when accounting scandals and reports of corporate officials enriching themselves made the news.

The Philippines is no exception and SGV and Co., which recently sponsored a forum on corporate governance, found that corporations today are more conscious of the importance of corporate governance than ever before.

Corporate governance basically refers to the ability of a corporation, its executives, board of directors and employees to be accountable for corporate performance, enhancing shareholder value and for choosing people who will lead and run the firms.

SGV said that investors expect more from their officials these days because "people now realize that the success or failure of a company is influenced not by management alone. Directors who do their work effectively contribute to the long-term viability of the corporations they serve. And since corporations are the backbone of most economies, the development and prosperity of a country depend on their success."

As Securities and Exchange Commission Chair Lilia R. Bautista said during the forum: "Inadequate corporate governance and standard of transparency was one of the factors that weakened investor confidence and contributed to the crisis and its aftermath."

The concept goes beyond mere compliance with government regulations, but rather touches on the firm's moral obligation to do what is best for the company and other stakeholders, including minority shareholders.

Corporate governance covers four major components—the board, management, internal controls and audit mechanisms.

A survey done by SGV, however, shows that while Philippine firms agree with the ideal, there is still a long way to go before good corporate governance is achieved.

A survey of 75 top executives who attended the forum, for instance showed that 70 percent said their companies do not have a code of conduct in place that spells out the best practices of good governance. It is supposed to be followed by the board, the CEO, senior management and personnel.

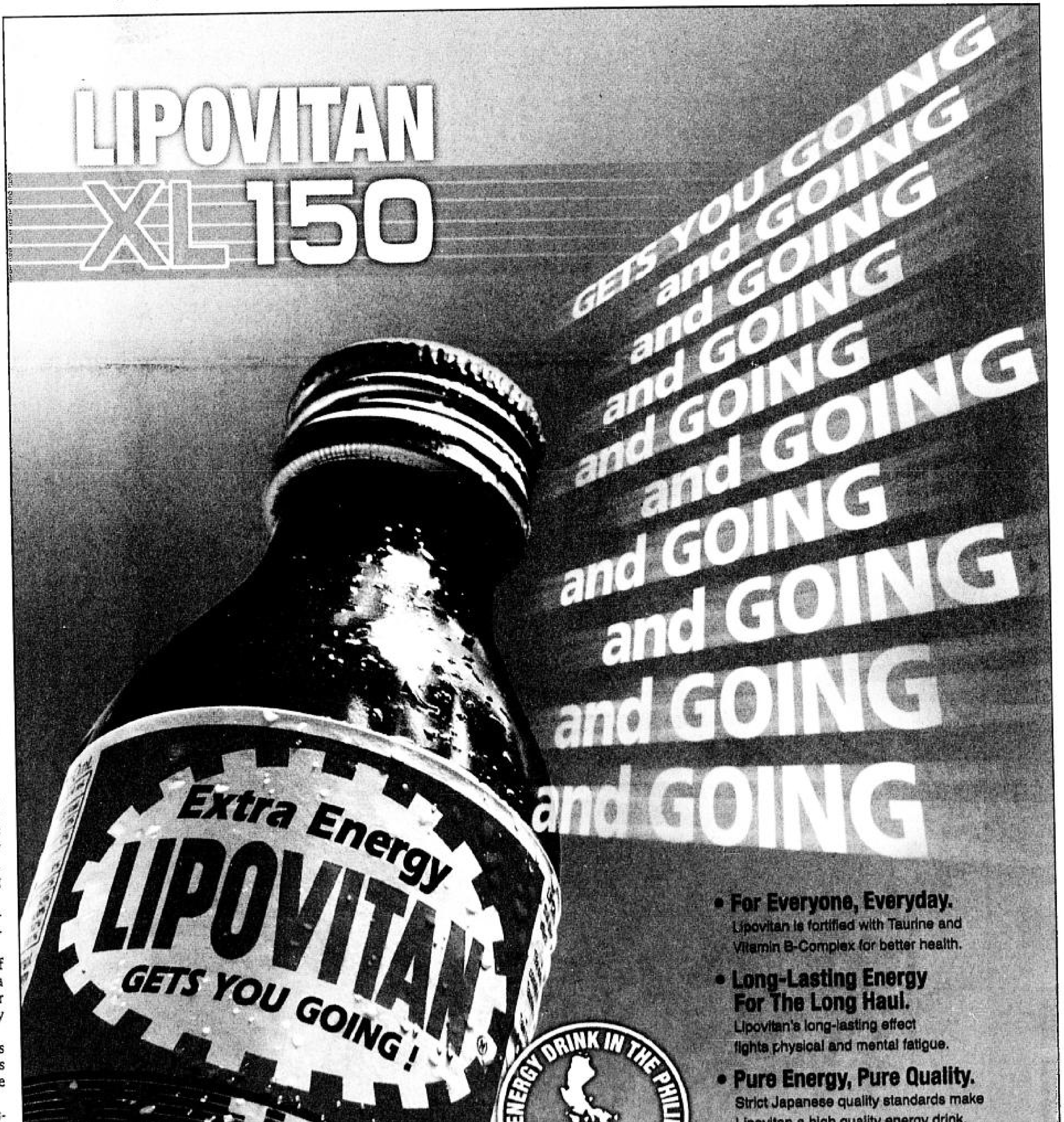
Most companies (about 80 percent) have internal audit functions but majority of the respondents said that they do not think their internal audit functions assure the effectivity and efficiency of internal controls.

The respondents also said that there was a need to strengthen processes involving risk management, succession planning and investor relations and communication.

On the other hand, significant steps have been made regarding the appointment of independent directors to the board and almost all of the respondents said they were comfortable with the mix of skills, knowledge and expertise of their companies' board of directors.

"While it is clear from the survey responses and the questions raised during the forum that there is still much room for improvement in fully complying with and living out the principles of good corporate governance in the Philippines, there was much interest among the participants to understand the underpinnings and benefits of good corporate governance," the report said.

Hopefully this interest would translate into actual practice where investors can expect the board, management and the employees to fulfill their roles for the good of the public.


LIPOVITAN XL 150
GETS YOU GOING and GOING and GOING and GOING and GOING and GOING and GOING and GOING and GOING
Extra Energy LIPOVITAN GETS YOU GOING!
150
TAISHO PHARM. CO. LTD TOKYO, JAPAN
THE NO. 1 ENERGY DRINK IN THE PHILIPPINES

• **For Everyone, Everyday.**
Lipovitan is fortified with Taurine and Vitamin B-Complex for better health.
• **Long-Lasting Energy For The Long Haul.**
Lipovitan's long-lasting effect fights physical and mental fatigue.
• **Pure Energy, Pure Quality.**
Strict Japanese quality standards make Lipovitan a high quality energy drink.
• **The 1st. The number 1.**
Lipovitan is the first and the leading energy drink in the country today.

Under license:
Taisho Pharmaceutical Co., Ltd.
Tokyo, Japan

LIPOVITAN
GETS YOU GOING!
TAISHO

"The moment I started using Diesel Max,
I noticed that there was hardly any smoke."
- Marc Ablaza, *Baguio*

DIESEL MAX
Above all diesels

Public trust in corporate reporting

MAPPING THE FUTURE

Jerry Isla

THERE are many lessons to learn from the Enron debacle to the latest WorldCom bankruptcy. One of the world's biggest accounting firms is under litigation. There are new rules and reforms. There is pressure on corporate boards, CEOs, auditors, stock exchanges, and the Securities and Exchange Commission.

The outcry is not limited to the United States, because the problems and challenges are global, and are here with us. Enron need not have hit the headlines for us to test the strength of our financial system and come face to face with our public.

There are three key elements to keep public trust in corporate reporting: One, we must have a strong Corporate Reporting Supply Chain (CRSC). Two, all participants in the CRSC must work together to regain public trust. Three, we must improve corporate transparency.

CRSC

A strong CRSC would have all the participants working together to restore investor confidence. This includes company executives, boards of directors, independent auditors, third-party analysts, and information distributors. For the CRSC to be strong, each member of the chain must be individually strong. Here we see the evident truth of the CRSC being just as strong as its weakest link.

Corporate executives and their boards have the ultimate responsibility for ensuring that shareholders and other stakeholders receive the information they require. The public accounting profession, which periodically updates accounting and reporting guidelines in cooperation with regulatory authorities, bears responsibility for applying those guidelines with objectivity and impartiality. Investors and others who use the information also bear responsibility for using it conscientiously in assessing corporate performance and making investment decisions.

The other members that play important roles in the CRSC are standard setters, market regulators, and enabling technologies. The standard setters refer to the professional accounting organizations that set accounting and auditing standards.

It also includes other professional associations and industry trade groups that may play a role in setting standards or defining corporate performance measures.

Market regulators include legislative bodies, government agencies, stock exchanges, territorial coalitions, and transnational bodies that set and enforce rules relating to corporate reporting. Enabling technologies refer to internet technologies, the latest of which is the extensible business reporting language (XBRL).

This XBRL will enable the widespread distribution and use of reported information both inside and outside of companies. It will make detailed information highly accessible, cheaper, better, and faster. Among the new users are Microsoft, Morgan Stanley, Reuters and Edgar-Online.

Regaining Public Trust

The Enron bankruptcy has led to a lot of finger pointing and commentary about what went wrong. However, there is much to be desired in resolving and committing to doing things right and making things better. But this much we know. Public trust and investor confidence have dwindled.

We must therefore recognize as urgent the need to take important steps to institute reforms in the corporate reporting system to regain public trust. To regain public trust, every participant in the CRSC must embrace and live by three core concepts:

1. A spirit of transparency: All members of the CRSC must embrace a spirit of transparency. Corporate executives must stop playing the earnings game, concerned mainly with managing earnings and the stock market's expectations. Instead they must look beyond their financial statements and report on the critical business value drivers, which very often are non-financial in nature.

2. A culture of accountability: Every member of the CRSC must hold himself accountable for his actions and decisions: Management for producing relevant and reliable information; Boards of directors for ensuring that management lives up to this obligation; Independent auditors for ensuring the objectivity and independence of their audit opinions; Analysts for producing high quality, unbiased research; and Investors and other stakeholders for also holding themselves accountable for their decisions.

3. Individual integrity: Regaining public trust goes far beyond following rules, standards and frameworks. To achieve transparency and accountability, every member of the CRSC must be committed to the truth and his personal integrity. And that fact must be clearly perceived by the public.

Three-tier model

The third important element in keeping public trust is corporate transparency. Presented here is a three-tier model of corporate transparency.

Tier one: GAAP

Today, every country with a public capital market uses its own set of generally accepted accounting principles (GAAP) or one based on other national or international standards. The quality of these standards varies from country to country, as does how well companies apply those standards.

The creation of a set of global GAAP would allow companies to access the world's capital markets more easily and with less cost. Global GAAP would also require addressing interpretation of and compliance with standards on a global basis.

Investors could more easily and accurately compare the performance of any company, in any industry, in any country, thus broaden their investment choices. Market regulators worldwide could agree to allow any company using global GAAP to list on the exchanges within their jurisdictions.

The adoption of international accounting standards (IAS) will promote uniformity in the presentation of financial statements, and therefore, more comparable financial reporting worldwide. Our local GAAPs are being patterned after IAS.

Six local Statements of Financial Accounting Standards (SFAS) adopting IAS have just been approved for implementation on the financial statements beginning Jan. 1, 2002. By 2005, all of Europe would be adopting IAS.

Tier Two: Industry-based standards

Companies also need to compare their own performance with that of industry peers. Therefore, it is in their own best interest to develop industry-specific standards based on the critical value drivers unique to their industries.

Investors need the ability to compare companies in any given industry in ways that go beyond required financial reporting.

In order to meet these information needs, companies should supplement GAAP with other financial and non-financial information regarding past industry performance and future prospects. Examples include pro-forma earnings, cash flow, non-financial information such as performance measures relating to intangibles, brands, customers and innovation, none of which is covered by GAAP.

Tier Three: Company-specific information

Company-specific information includes strategy, plans, risk management practices, compensation policies, corporate governance and performance measures unique to the company. Even if investors had all the information provided at the first two tiers, they would still need additional information specific to individual companies.

At our firm, Pricewaterhouse-Coopers (PwC), we have the ValueReporting Framework, which provides for internal and external reporting of both financial and non-financial information, and the broad categories of economic, social and environmental bottom lines.

This framework allows for the reporting of relevant qualitative or non-financial information that are vital for making investment and management decisions.

The three tiers, however, should not be viewed as separate reporting levels. They are to be implemented as an integrated model for improving corporate transparency overall.

Future of corporate reporting

The future of corporate reporting is bound in transparency of corporate boards, accountability of management, independence and objectivity of auditors, trust and confidence of investors and other stockholders

Our very own SEC has begun implementing reforms in corporate governance and financial reporting. Our Philippine SFAS have adopted IAS to allow for worldwide uniformity and comparability of financial reporting.

There is so much at stake that we cannot ignore our respective roles in keeping public trust. It is so important that we at PwC have published a book on "Building Public Trust," (authored by our PwC CEO Sam di Piazza and Robert Eccles) to provide a better appreciation of the concepts just discussed.

Some years ago we used to say: money is the lifeblood of the capital markets. But today we say: information is the lifeblood of the capital markets. Here we refer to information that is worth its value in gold. One should therefore not give information that is not true and correct.

And the information-giver must be perceived as one with personal integrity and values. We can assure ourselves that there is future in corporate reporting if we regain public trust. After all, it is in our hands where lies the shape of things to come.

(This article reflects the personal views of the author who is chair of Joaquin Cunanan & Co., a member firm of PwC. Feedback at mapsec@globenet.com.ph.)

Log ban fuels growth of sister companies

By Myrna Rodriguez-Co
Contributor

MANDAUE CITY—Mandaue Shipping & Lighterage Corp. (MSLC) is a small-scale barging firm that grew out of the lumber hauling needs of its sister company, Mandaue Timber Co. (Matimco), maker of the well-known Matwood brand.

Putting up Mandaue Shipping was a strategic decision of the Liu family, owners of Matimco and its subsidiary firms. Since Cebu is not exactly timber country, Matimco had to charter commercial vessels to haul in the lumber from other provinces in Visayas and Mindanao.

MATWOOD boasts of product quality

A strategic move

Any business must integrate if it wants full control; it must have the major logistics it needs, says Hector Wong, Mandaue Shipping's present operations manager and nephew of the Liu patriarch, Lim Liu.

It was in 1969 that the first in-house cargo vessel was acquired, a second-hand, hand, locally purchased wooden hull vessel christened "MN San Antonio."

Thus was Mandaue Shipping & Lighterage Corp. born, begun by the late Lim Hi, Hector's father.

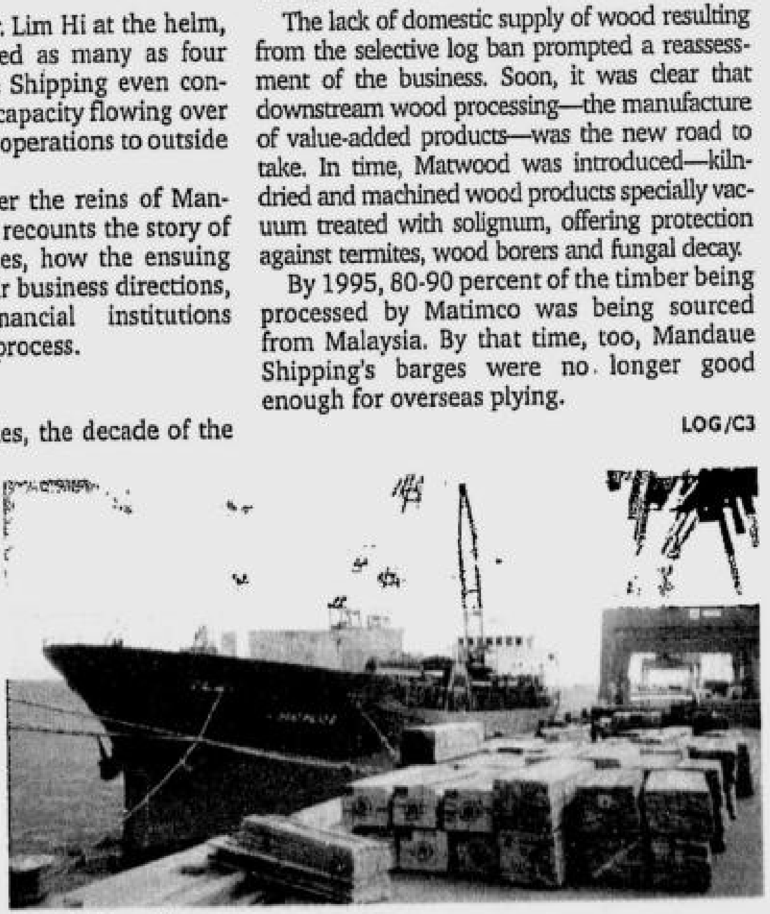
In the 1980s, with Mr. Lim Hi at the helm, Mandaue Shipping sailed as many as four cargo vessels. Mandaue Shipping even contracted out some of the capacity flowing over from Matimco's hauling operations to outside businesses.

Hector, who took over the reins of Mandaue Shipping in 1986, recounts the story of the two sister companies, how the ensuing logging ban altered their business directions, and how partner-financial institutions backed them up in the process.

Transition

For the two companies, the decade of the '90s was both the best and worst of times; it brought momentous change.

Matimco had by then established itself as a lumber company of note, supplying raw lumber and kiln dried wood products to lumberyards all over the country, including Metro Manila. On the other hand, Mandaue Shipping had settled down to being its low-key but steadfast hauling service arm.



MV Matimco II

Even as the country's industrial growth accelerated, the environment was increasingly in danger of being despoiled. Philippine industry was consuming over 1.5 million cubic meters of forest products a year. To protect what remained of the dwindling forest cover, a selective logging ban was strictly enforced.

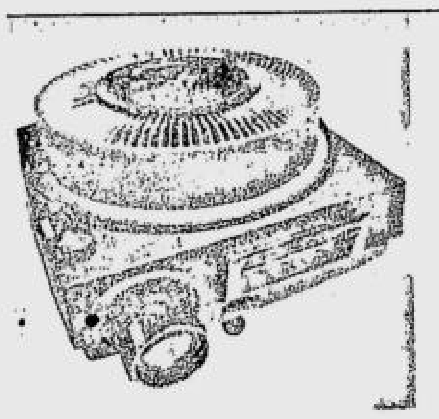
The ban transformed the Philippines from being a net exporter to a net importer of wood. It has also reduced the total number of licensed timber concessions from over 300 to less than 10 today.

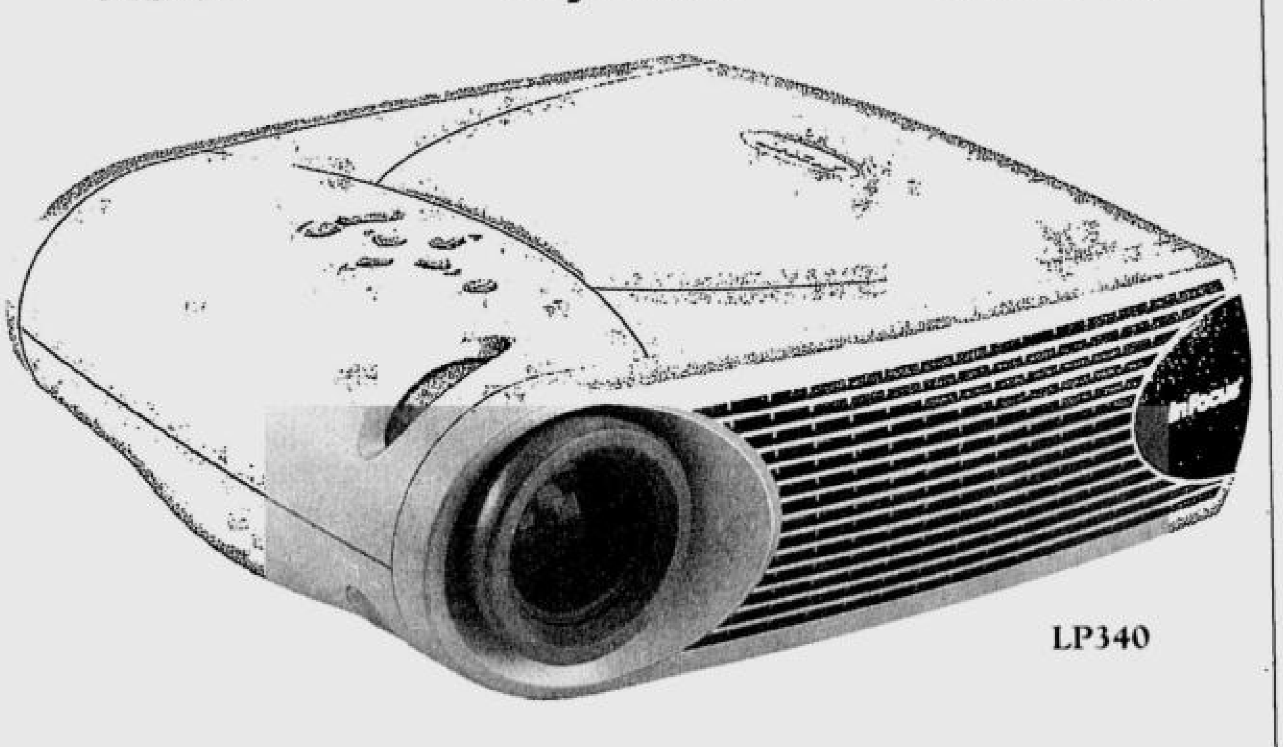
Transformed

The lack of domestic supply of wood resulting from the selective log ban prompted a reassessment of the business. Soon, it was clear that downstream wood processing—the manufacture of value-added products—was the new road to take. In time, Matwood was introduced—kiln-dried and machined wood products specially vacuum treated with solignum, offering protection against termites, wood borers and fungal decay.

By 1995, 80-90 percent of the timber being processed by Matimco was being sourced from Malaysia. By that time, too, Mandaue Shipping's barges were no longer good enough for overseas plying.

LOG/C3





Adiós
Sayonara
Good-bye

- Advanced DLP™ display from Texas Instruments
- Bright 1300 ANSI lumens, SVGA
- Weighs only 3kg.
- HDTV compatible
- Two computer inputs
- Conference-room features in a portable package
- Affordable alternative to slides, overheads and flipcharts
- Easy to use – just turn it on and go!

Warranty: (International) Two years on parts and labor.
(Philippines) Exclusive InFocus/InCare Program

For a free demo of this and/or other models, call 723-0601 or visit www.infocus.com

InFocus®
The World's No. 1 Projector Company.

Exclusive Distributor & Service Provider:
ATI better solutions
AMERICAN TECHNOLOGIES, INC.
url: www.ati.com.ph • e-mail infocus@ati.com.ph
Tel: 723-0601 • Fax: 723-7951

Log ban...

From page C2

"They were too small and too old to negotiate the Malaysian route." As Matimco resorted again to commercial shipping, freight expenses disproportionately ate into the profits or resulted in opportunity losses.

Meanwhile, Mandaue Shipping, now scarcely able to serve in-house hauling needs, had to cater more and more to outside markets.

He used to be spoiled, Hector admits. " I didn't have to sell. I didn't have to negotiate. All I had to do was to maintain the vessels to keep them sea-worthy." Suddenly, he had to go out into the world. Where before the company had zero marketing budget, it now had to reckon with burgeoning marketing and overhead costs.

In March 1995, Hector complied by going to Japan to look around. Within a week, he found one slightly used General Cargo Vessel, worth 55,000,000 yen: It was bigger than their old barges.

Within the year, the P15 million applied for was approved and released. Two of the old boats were put up as collateral. Initially, Hector opted for a variable interest rate. 'Just in time, shortly before the Asian currency crisis broke out, the bank advised us to lock up." They did, at 14.2%. "That was a lucky move; because rates went up to unexpected highs."

Sealing the Malaysian connection

Named "MV Matimco II," the new vessel sealed the Malaysian connection. A joint venture was forged with the foreign partner. "We are the first Philippine enterprise to venture there," Hector says with pride.

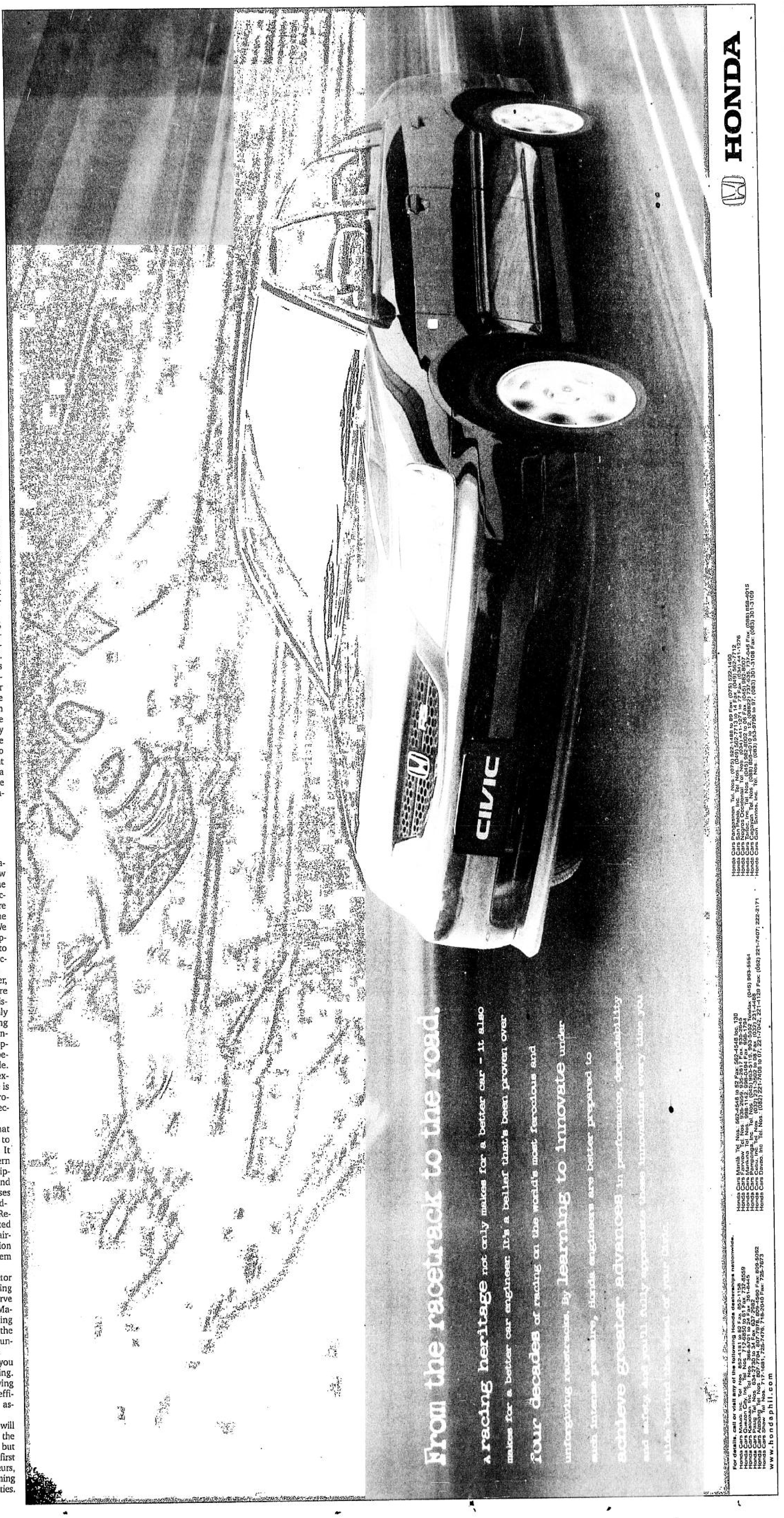
Two of the smaller, older vessels were subsequently disposed of. With only three boats being maintained, Mandaue Shipping's operations have become more viable. "With very little excess capacity, there is no more need to promote and sell," Hector says happily.

Hector says that Matimco is ready to compete globally. It has the most modern plant in the Philippines with high-end machines, and uses environment-friendly technology. Recently, it invested P20 million for air-wood dust collection and filtration system alone.

Eventually, Hector dreams of operating a fleet that can serve 100 percent of Matimco's hauling needs and even the rest of timber countries of the world.

"In business, you don't stop dreaming. You don't stop trying to get more efficient," Hector asserts.

No doubt there will be setbacks on the way to growth, but even these, for first rate entrepreneurs, have a way of turning into opportunities. Like the log ban.



ASSOCIATION OF ACCREDITED ADVERTISING AGENCIES-PHILIPPINES

Breaking rules. Challenging norms. Creating change . . . for 25 years.

Hail to the mavericks!

TWENTY five individuals. Passionate, gifted, and above all, inspiring.

Our industry is crowded with talent. These twenty five rise above the crowd.

We call them Mavericks. A maverick, a word used in the 19th century for an American pioneer who refused to brand his calves, is today's nonconformist.

Refusing to be comfortable in industry convention, these mavericks questioned and discovered surprising solutions.

These mavericks were, and remain, visionaries. They saw beyond the fog of tradition. They saw the light at the end of the tunnel.

They changed industry paradigms.

Their contributions had impact beyond the industry, extending to the rest of society.

Pioneers and innovators, they were driven by the pursuit of excellence, rising above sense of self, to a sense of duty to the profession they chose.

Their success and fortune were not handed to them on a silver platter. Pun intended, of course.

Many of them labored against demoralizing odds.

Where weaker souls have foundered, these twenty-five found themselves in their true element.

The industry is grateful and fortunate, to have lived during their time.

CREATIVE
Emily Abrera

Legend of Philippine Advertising. Gives honor to her country by being both the first Filipino president and the first female president of a multinational advertising agency. Joined McCann Erickson Phils. Inc. In 1987, bagged the coveted Agency of the Year Award in 1997, 1998, and 2000. In 1999, assumed chairmanship of the agency. In 1995 was Agora Awardee for Marketing Management. Recently honored with a Lifetime Achievement Award by the 4AsP Creative Guild.

Emily Abrera currently sits on the Board of Trustees (Children's Museum), Maria Montessori Children School Foundation, Philippine Board on Books for Young people, Philippine Eagle Foundation, Nayong Pilipino, Ballet Philippines; she is a founding member of the Women's Business Council.

AGENCY MANAGEMENT
Severo Alcantara

A man who rose from the ranks. Started as part-time messenger/janitor at Grant Advertising, then the newest American ad agency in the country in the '40s. Twenty years later, "Serv" was running the now-multinational company and became its majority stockholder. In the '90s, he served as Vice Governor, and later, as Governor of Virac, Catanduanes. Today, "Serv" still sits in the board as chairman emeritus.

Through a foundation he has set up, "Serv" built a public library that helps send needy but deserving high school graduates to college. "Pay back time," he says while recounting that day in the late '40s when he was blessed with a one-way ticket to Manila.

BROADCAST
Ben Aniceto

A man—a voice—who has traveled far and wide.

From Lakandula Elementary School to UST, to a radio announcer in DZPI to Asian Institute of Management to Bureau chief editor of Philippine News Los Angeles, to General Manager of ABS-CBN and Gawad CCP for Outstanding contributors to Broadcasting.

The Creator of radio's Biente Cuatro Oras, Top Tunes on Parade, Radyo Patrol, such personalities as Tia Dely, Eddie Junior Detektib (ED Claudio) and Tita Betty, among many others.

On TV, the first variety musical show—The Sensations and introduced Halalan coverage live on CBN (on site reporting election frauds, (Pre-Namfrel) during the Marcos-Osmeña duel in 1969. And Newsbreak featuring lady reporters.

Now, Ben is finishing the soon-to-be-published book on The Golden Years of Philippine Radio.

PRESS
Eggie Apostol

A Fighter, give her a good cause and she will fight. Breaking tradition—Eggie enhanced the women's pages of Manila Times and the Manila Chronicle with her usual flair and sense of fun but she was also capable of depth and seriousness when the subject is about consumerism or about press freedom and democracy. When Ninoy Aquino was shot, she came out with the anti-Marcos Mr. & Ms. which became the forerunner of the Philippine Daily Inquirer. When the corrupt regime of Joseph Estrada needed to be thrown out, she published a tabloid, Pinoy Times. *Hala bira!*

RADIO PRODUCTION
James Black

Procter & Gamble's archivist from 1965 to 1986. An American born in Tondo, Jim started his career as a studio technician, recording Purico advertising, soundman of "Tawag ng Tanghalan" for nationwide airing. He retired at the age of 65 as an In-house Broadcast Head of P&G.

FILM
+ Lino Brocka

A filmmaker, actor, social activist and widely considered as the most prominent Filipino filmmaker who broke grounds for Philippine cinema internationally. Brocka was a trenchant critic of the Marcos government, and despite being censored and imprisoned, he continued to fight for censorship and agitate the Marcos regime in both life and his films—the truth about the dictatorship and the country's poverty. In 1997, he was conferred the posthumous distinction of National Artist for Film that fifty caps the innumerable awards he bagged in his lifetime.

AGENCY MANAGEMENT
Javier J. Calero

Over 40 years of life in advertising and Javier J. Calero is still at it. He is currently the Chairman and CEO of J. Walter Thompson, Philippines, a columnist of the Business World, and director for the AdBoard of the Philippines, the Association of Accredited Advertising Agencies of the Philippines and Radio Research Council.

He was born into the world of advertising in 1958 as the first account representative trainee with JWT. He attained JWT presidency by 1978 and was soon appointed chairman and CEO after two years, resigning the position in 1997, only to be reappointed last August 1999.

Taking his expertise beyond the industry, JJ is also actively involved in a number of community activities and is Senior Media Advisor for the International Foundation of Election Systems which recently facilitated the historical Indonesian election.

MARKETING
Ben Chan

Pioneered in the use of the quiet but strong imagery in selling his brand. When "rowing" TV ad for Bench with Richard Gomez as the central image hit the airwaves of Manila, everybody found the quiet, no frills-no hard sell, uniquely original.

He placed **packaging** where it propedy belongs—in the forefront of the merchandise. Bench packaging is a combination of wit, humor and practicality.

Ben Chan succeeded in turning the lowly T-shirt into status symbol. Before Bench, T-shirts were only worn as undershirts—not to be used as an outershirt in respectable places. But with good quality and excellent design that Bench introduced, it became accepted to wear T-shirts as outerwear. This revolutionary effect opened up a totally new industry that is devoted to the design and production of sporty wear that is symbolized by the branded T-shirts.

RESEAR[illegible]
Ro[illegible]ev[illegible]

[illegible]he "Godmother" of market research in the Philippines. Gifted [illegible]h a keen and enterprising spirit, fondly known as RC to associ[illegible]es and staff, spanning over 50 years. Has been dedicated to [illegible]pgrading the market research industry in the Philippines and train[illegible]ng people to become cutting edge market research professionals.

NETWORK PROGRAMMING & SALES
Freddie Garcia

"Visionary" of Philippine Broadcast. In earlier years, built Channel 9 by wooing non-advertising clients like Elephant Katol, Ajinomoto and Tancho Tique, getting them to advertise by producing their TVCs on video. During martial law, moved to Channel 7, repositioned DXBB as The Soap Opera Station. Aired prime mover in ABS-CBN's resurrection. Genius behind public service greats like "TV Patrol" and "Hoy Gising!" ABS-CBN's president and COO, always in the service of the Filipino.

AGENCY MANAGEMENT
Greg Garcia

Together with Gil Yuzon, founded Hemisphere, later Hemisphere-Leo Burnett.

Creator of campaigns now immortal in the hearts of Filipinos. Inspirer and moulder of hundreds of fresh minds that enriched the industry. The voice of wisdom behind the formal founding of the Creative Guild that forever changed the face of Philippine advertising.

PRODUCTION
Tony Gloria

The production head who became the creative director, who became supervising producer for Viva and created 12 mega-hits straight in a row. The discoverer of Sharon Cuneta, Dina Bonnevie, Aga Muhlack, Raymond Lauchengco, before he created TVC which is now Unitel, the Production House of the Year for four straight years and number one production house in the Philippines in size and reputation for the past 14 years.

AGENCY MANAGEMENT
Abby Jimenez

Mon Jimenez pays personal tribute to his wife:

"Abby Lee-Jimenez is the founder of Jimenez D'Arcy

"That says it all in an industry where many have wondered (or even dreaded) how they would fare leaping away from their cushy, high-paying executive jobs with the big multinationals and starting from scratch.

"Abby is always less afraid of failure than stagnation. Which is why working with her closely as I do, you get infected with the mania to make things happen—not tomorrow but today.

"Brave. Bold. Stunningly successful.

"You've just got to join her!"

Mon Jimenez

Fourteen years as vice president and executive director of Ace Saatchi & Saatchi, then made Jimenez & Partners a multinational company with three years which eventually became Jimenez D'Arcy in a change of corporate name. Monj is jointly responsible for leading his shop into being one of the top 10 agencies in the country. Boasts proven effective campaigns for Selecta Ice Cream, National Bookstore, Bench, Vicks Vaporub, Jag Jean, Touch Mobile, Mead Johnson, and many more.

D'Arcy has recognized Jimenez D'Arcy as the best D'Arcy office in the world with the conferment of the Jean Management Award for Management Excellence.

MEDIA
Minda Lansang

A woman called "media." From a secretary in the media department, she moved up to the highest position of vice president. Today, as managing director of Mind Share Phils., she is also credited for installing what is possibly the best AOR system. The system based on her professional philosophy of prompt documentation and transparency that benefits the partnership of both client and agency.

COMMERCIAL FILM PRODUCTION
+ Gerry de Leon

In the '50s and '60s, De Leon directed numerous films—many now regarded as Filipino classics such as "Ifugao," "Daigdig ng mga Api," "Noli Me Tangere," "El Filibusterismo," and "Sisa."

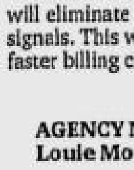
He was the first serious full-length director to direct serious commercials for the products of Procter & Gamble Philippines, applying cinematic techniques and realistic portrayal of characters.

He was declared National Artist for Film in 1982.

MEDIA/TV
+ Eugenio Lopez, Jr.

In 1956, after graduating from Harvard Business School, he made his father's broadcast concerns in the Philippines' largest network with two television stations (Channels 2 and 4) and seven radio stations in Metro Manila, three provincial TV and 14 radio stations and three affiliate stations. Also implemented "Bridges on the Air" that sought to link together the Philippine islands through domestic satellite technology, making ABS-CBN the country's first true network by the time control over the stations was wrested from the family in 1972.

BUSINESS MANAGEMENT
+ Tony Mercado

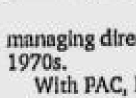


Almost everyone hated Tony Mercado then, because nobody likes a Maverick, most especially while he was alive.

He conceptualized and implemented the idea of profit saring when it was unheard of in the industry, and the idea of mini agencies as business units and called them foxholes. He also conceptualized the idea of Continued Medical Education for Doctors using the cable TV idea.

He was talking of media independent as early was 1992, and had a proposal that will eliminate the CP (Certificate of Performance) among radio stations using digital signals. This would mean faster, more accurate monitoring of radio placements and faster billing collection for networks.

AGENCY MANAGEMENT
Louie Morales



"What have you done for me today?" is a perennial question being asked by Louie Morales of his colleagues. To those who know him well, the question has become a constant prodding to be productive. . .to accomplish things. . .to go beyond what is standard. . .to excel.

And excel Louie Morales himself did in his more than 35 years of advertising life. Starting with Philippine Advertising Counselors, Inc. (PAC) as a management trainee in 1965, he rose to become its managing director, leading the company to become the number one ad agency in the 1970s.

With PAC, Louie's first account was Amon Trading where he is credited with the company's "Nail" ad. Yet, he is better known to be the ad man responsible for some unforgettable San Miguel Beer campaigns (Mag-beer Muna Tayo; Isang Platitong Mani; So Good, Ayos na ang Kasund; Ito and Beer, etc.). Likewise, Louie revolutionized the way to make Marlboro a brand leader in the Philippines by introducing the "Tour of Luzon/Hulog ng Langit Promotions" and other below-the-line activities that the brand has become well known for.

But Louie Morales won't be Louie Morales, the ad man, without appending to his passion the service to the Ad industry. He helped put together the 4As, served seven times as AdBoard chairman, led AD Congresses and put up the AdFoundation—all to help make a better organized—more effective Ad industry.

Louie's zest for the advertising life is unceasing. With Image Dimensions as his current venue, he still prods young and upcoming practitioners to excel. An invaluable contribution, indeed, to an industry. . .to life.

CREATIVE
Ma. Yolanda Villanueva-Ong

"Renaissance Woman," no doubt. Founder and CEO of the advertising agency, Campaign & Grey (formerly Campaigns Inc.) and its satellite companies, CAMP Apple, CAMP Cebu and Campaigns Advocacy & P.R. Inc. (CAPRI). First Filipino to judge in the Clio Awards, 1994. The Outstanding Women in the Nation's Service (TOWNS) Award, 1995. First awardee in the field of Communications: Advertising (Social Marketing).

Co-writer for Anak ng Pasig, first message song to hit Platinum Record Song of the Year, Awit Awards, 1992. Founding president of the Creative Guild of the Philippines (1984-1985). Editor of "The Science of Advertising," Anvil Publishing Inc., 2000.

After conquering the field of advertising, Yoly now sets her sights on another field, Public Administration, in which she holds a masteral degree from the Kennedy School of Government, Harvard University.

Yoly graduated n June 2002 with two distinctions: Lucius N. Littauer Award—one of the 10 awardees in a class of 210 graduates and Mason Fellows Award for Leadership and Service.

CREATIVE
Herminio G. Ordoñez

If there were a National Artist for Advertising, it would surely go to Minyong Ordoñez. His vast body of work was derived from his astute insight into the Filipino as consumer.

"Minyong" pioneered family values advertising in many of his campaigns, among them are brand positioning such as Jollibee's "Langhap-Sarap," Palmolive's "Hiyang," a Pilioino insight brand builder, BDP'S "Pamilyang Uliran," a countryside entrepreneurship drive and Duty Free's "Babalik Ka Rin," an emotional tribute to OFWs. This Filipino masa consumer strategy and its theatrical type executions gave Basic in reputation of a turnaround agency. Currently, basic accounts are 95 percent Filipino brands most of which are either category or brand leaders.

Minyong is an apostle of what he terms as visceral communication. He calls it "hitting a raw nerve."

In 1996, Minyong was presented by the Creative Guild of the Philippines the First Lifetime Achievement Award given to an advertising creative director.

Minyong started his creative career in the '60s by writing copy for Procter & Gamble brands. In the early '70s he also worked as copy chief in a Bangkok agency covering Vietnam and Cambodia. He was a sales and programming director of BBC Channelo 2 in the Philippines in the late '70s. In 1978, he joined Basic Advertising as a partner and president.

Minyong is currently chairman and CEO of Basic Advertising Inc., a member of the Publicis Group S. A., the fourth largest communications group in the world.

MARKETING
Socorro "Nanay Curing" Ramos

She pushed a cart of notebooks along Avenida Rizal every school opening season. The notebooks came from Goodwill Bookstore. Chased by policeman for being a sidewalk vendor. Dreamt of coming up with her own bookstore. Later on she became the famous voice of National Bookstore in Avenida saying to the crowd, "Come upstairs, please." She printed books for grade school, elementary, high school, college, doctorate. National Bookstore has 500 branches all over the Philippines. Everyday, Nanay Curing still sells books.

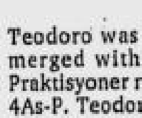
MARKETING
Johnny Santos

Father of Nestlé Philippines. Grew megabrands like Milo and Carnation amidst a major strike in the '80s. Personally fought for better wages, benefits, built Nestlé's corporate culture and united the company operations. Today, as chairman and CEO, he is father to a Nestlé family of almost five thousand employees, embracing top brands in the Philippine market, making Nestlé one of the biggest advertisers in the Philippines.

MARKETING
Tony Tan

Tan and his brothers, who grew up working in a Chinese restaurant, started Jollibee as an ice cream shop in 1975. Eventually they offered burgers and other fast food. Now, Jollibee is Asia-wide with over 300 stores and has moved to the US recently opening in California. While Tan could easily afford to eat shark's fin soup at every meal, he has Jollibee food three times a week. "I still prefer burgers and chicken," he says. So do millions of Filipinos. Tan expanded the business, acquiring Greenwich and Chowking.

AGENCY MANAGEMENT
+ Pedro Teodoro, Sr.



Pillar of Philippine advertising and public relations. Pete Teodoro, together with Alfredo Benitez, established the first Filipino advertising agency in 1945, right after the Japanese invaders had fled Manila. It was named Philippine Promotions Bureau, later better known as Philprom.

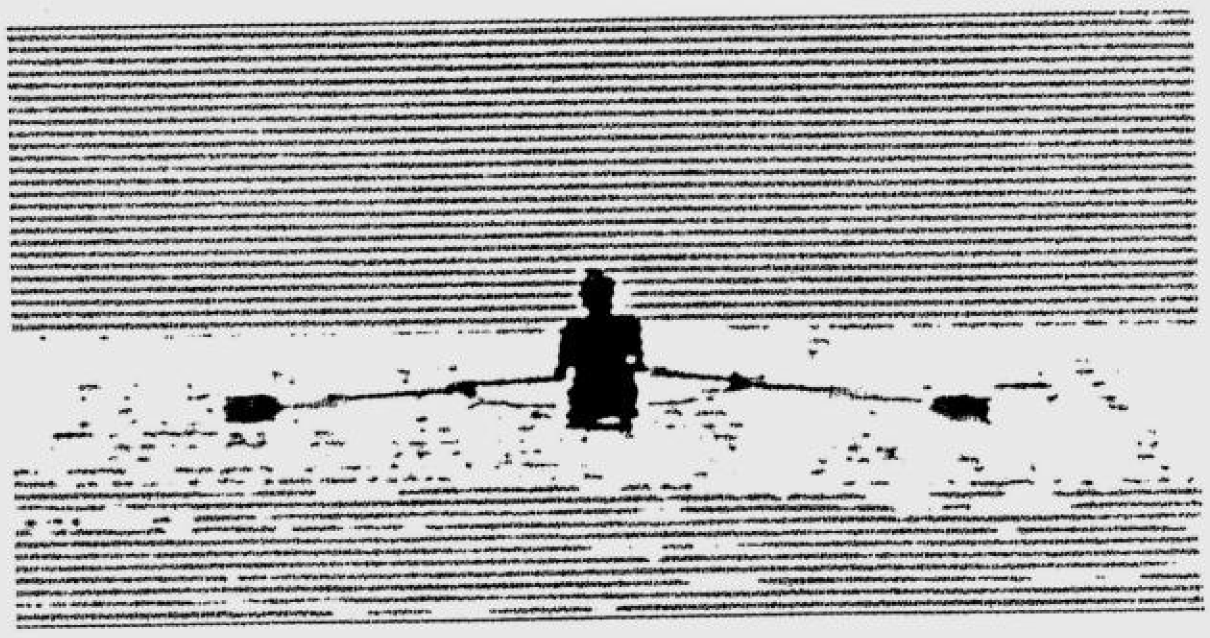
In 1956, the agency, with nine others, formed the Association of Philippine Advertising Agencies, consisting of American-owned and locally owned advertising agencies. Teodoro was the first president of the APAA. In the latter '70s, the APAA merged with another new group, LAPPIS (Lapian ng mga Adbertaysing Praktisyoner na Pilipino sa Ikauunlad ng Sambayanan) to form what is now the 4As-P. Teodoro was again voted president.

Apart from pioneering in advertising, Teodoro enhanced the perception of practitioners that advertising should not be principally profit-oriented but also cause-oriented.

PRODUCT DEVELOPMENT
Jaime "Don Jaime" Zobel de Ayala

The Fearless Young Emperor. Took over the Philippines' oldest and largest conglomerate in 1995, at age 36. Ditched the patient, prudent approach for a more aggressive stance—gobbling up everything from real estate to retailing to information technology. Behind such powerhouse businesses is a man who passionately believes in advertising, making great campaigns possible for Globe Telecom, Ayala Land and Ayala Malls. A dynamo bent on turning more grass to glass, he continues to grow his empire, subsequently funding charities like the Philippines' Children Youth Foundation, and the global Worldwide Fund for Nature.

bench rocks the boat



Bench "Rowing" TV ad.
Voted Pilipino Advertising Klasik ng 4A's.
Ginawa nung 1990. Hanggang ngayon, natatandaan
at hinahangaan. Isang magandang halimbawa ng
patalastas na simple, tahimik, matagumpay.

Ben Chan. 4A's Maverick Awardee.
Key figure in upgrading local taste in fashion.
Numero unong naniniwala na ang Pilipino ay
maganda, maipagmamalaki at original.

www.benchTM.com

MSA's self review program: a budget-friendly way to prepare for college entrance exams

HIGH school seniors sure have a lot of things on their minds. Top of the list concerns include school projects and final requirements to be completed, graduation expenses and other school fees to be paid, and, of course, that all-important college entrance exam to be passed if they want to gain entry to their dream college or university.

MSA, the country's leading review and tutorial center, comes to the aid of incoming college freshmen with the perfect scheme. Its "Self-Review for College Admission Tests" program is ideal for students who want to prepare for the Upcat, Acet and other entrance exams but do not have the luxury of time and the budget to take up formal review classes.

Merle Alferez, director of MSA, has put together a 4-step rule for completing the self-review program. This consists of going through MSA's self-help reviewer books at your own pace and time.

For starters, students can test themselves by answering challenging and almost real 3,227 college entrace test questions contained in the Step 1 books. "MSA Comprehensive Mathematics Reviewer" thoroughly reviews students on different Math topics. The "MSA Proficiency Test Reviewer" and the "MSA Practice Test for College Admission Test" are both suitable for dry run purposes. "MSA College Admission Test Reviewer" and the "MS NSAT and College Entrance Test Reviewers" contain questions for mathematics, science, English, abstract reasoning and inductive reasoning.

Next is to go over Step 2 Books which contain more difficult questions than the previous set's. The "MSA Review Questions 1 for Acet and Upcat" is a general review material covering different subjects. The "MSA Review Questions 2 for Acet and Upcat" is divided into two sections. Section 1 is a dry run test material for Acet; while Section 2 is one for Upcat. Both books have supplementary materials that show the complete solution to every Math question for students to have a better understanding of how the problems are solved.

A twin volume of "MSA Simulated College Admission Tests" makes up the Step 3 books. Both books are composed of four simulated college entrance test modules on mathematics, science, English, abstract reasoning and inductive reasoning. In Upcat-like style, the fourth module contains Math and Science questions worded in Filipino. The books come with a solutions manual presenting solutions and discussions for each of the questions.

After practicing their skills in various subjects by going through the test reviewers, students can take the 4th step which is to join the MSA 4-hour dry run exams. This will give them the feel of the actual exam and provide a measure of their readiness to take the big test. Dry-run exams will be administered at MSA review centers all over Metro Manila.

Alferez is confident that MSA's reviewer books give a good representation of the questions usually asked in college entrance exams. "All the students need is self-discipline, all the materials they need for the review are all there," she says. "The self-review program is something we want to offer to those who cannot enroll in our review classes but who are just as intent on making good in the Upcat, Acet and other college admission exams," she adds.

Steps 1, 2 and 3 books are available in sets at all National Book Store branches and at MSA review centers. For inquiries, visit MSA Academic Advancement Institute at 315 Katipunan Avenue, Loyola Heights, Quezon City or call 925-7544, 929-9159, 435-6062, 850-6450 or 646-8245.

AND MY COUNTRY
LOYAL
HELPFUL
2002 SEARCH FOR OUTSTANDING BOY SCOUTS

SEARCH FOR OUTSTANDING BOY SCOUTS ON

The Search for Ten Outstanding Boy Scouts of the Philippines, the biggest event in the scouting calendar for 3.7 million boy scouts, received a major boost recently with the event's major sponsor The Coca-Cola Export Foundation extending corporate sponsorship for another five years. Coca-Cola has been the event's major sponsor since 1998. The annual search, now on its 13th year, awards two-year college scholarships, cash and other prizes. The nationwide search begins in July and culminates in the awarding ceremonies in October, the 'Scouting Month' in the Philippines. With 3.7 million boy scouts and 3 million girl scouts, the Philippines has the largest scouting membership in the world in proportion to population. The Coca-Cola Export Corp. external affairs director Jose Bayani Baylon (3rd from right) and Boy Scouts of the Philippines national president Jejomar Binay (4th from right) are shown launching the search. With them are (from left) The Coca Cola Export Corp. communications manager Roberto Manzano, TOBS search committee chair Max Edralin, BSP chief national commissioner J. Miguel C. De Jesus, and BSP secretary general Carlos Escudero.

BLOOD DONATION AT EVER

A blood-letting program known as Dugtong Buhay was recently conducted at Ever Gotesco Commonwealth Center. In attendance to give blood were representatives from the Philippine National Police, Presidential Security Group, Philippine Air Force, Philippine Basketball League, Kapisanan ng mga Artista ng Pelikulang Pilipino, Ever employees and walk-in customers. The yearly Dugtong Buhay, now on its 4th year, is a joint project of Ever Gotesco Malls, Go Tong Foundation, Bisig Bayan-GMA Foundation and Philippine National Red Cross. Shown is PBL commissioner Chino Trinidad donating his blood.

Product FILES

All the love for mom and baby

CHICCO has always been the only choice of discriminating moms when it comes to mother and baby care products, with its wide selection of apparel, shoes and toiletries for moms and Chicco's nursery items, shoes, juvenile, toiletries and toys for babies. As a way of thanking moms for their continuous patronage, Chicco launched the "Special Treats for Mom" promo where P50,000 worth of shopping gift certificates is at stake as the grand prize.

50 more moms will also be chosen as winners of these exciting treats: 15 spa treatments from Discovery Spa, 20 winners of beauty salon gift certificates from David's Salon, 15 winners of foot spa and nail treatment gift certificates from Tips 'n Toes. Moms will surely enjoy this chance to relax and spend some time for themselves.

It's easy to join—no minimum amount is required. A customer gets a raffle coupon for any purchase of a Chicco product. The more items purchased, the more chances of winning. Promo runs until Oct. 31. Visit Chicco boutiques located at SM North Edsa, SM Megamall, Glorietta 2 and Festival Supermall, and Chicco outlets at leading derpartment stores nationwide. Chicco is exclusively distributed by Europlay Distributors Co. Inc.

Tropical Forest emerges in new light

AFTER a two-week renovation, Tropical Forest Café & Grill is back and with a difference. It's now known as the New Tropical Forest Fusion in the City, reflecting some major improvements made in its menu. Prices of food have been cut by as much as 30 percent, resulting in unbelievably low prices, though the quality of food remains unparalleled.

Savor the new concept in fine dining, which Tropical Forest is pioneering: the fusion in grill. The fusion is achieved by the combination of Mediterranean, Asian, Continental and Filipino grilled cuisine. Taste as well the new entries in the menu: Chicken Yakitori, combination of Asian Platter, Crispy Pigeon (fusion of Filipino and Chinese) and the Spanish Paella cooked the traditional way.

The food is not the only big news in the new Tropical Forest. Also reconceptualized are the restaurant's interiors. The forest ambience has generally been retained but the dining area has been expanded so that it can now seat 150-180 persons. Wall coloring has been rendered in off-white beige (cream color) to give the interiors a brighter, more vibrant atmosphere. The giant foliage that used to stand in one of the corners has been taken away and is now occupied by a show kitchen where diners and guests could see their grilled delicacies being prepared.

For its re-opening salvo last July 24, Tropical Forest offered diners in the first 10 tables a free dish. First-timers were given coupon cards for free food items on their next visit.

The New Tropical Forest Fusion in the City is located at TM Kalaw corner Parade Street, Ermita, Manila. It is open from 10:30 a.m. to 2:30 p.m. and from 6 to 10 p.m. For inquiries and reservations call 400-7438 to 39.

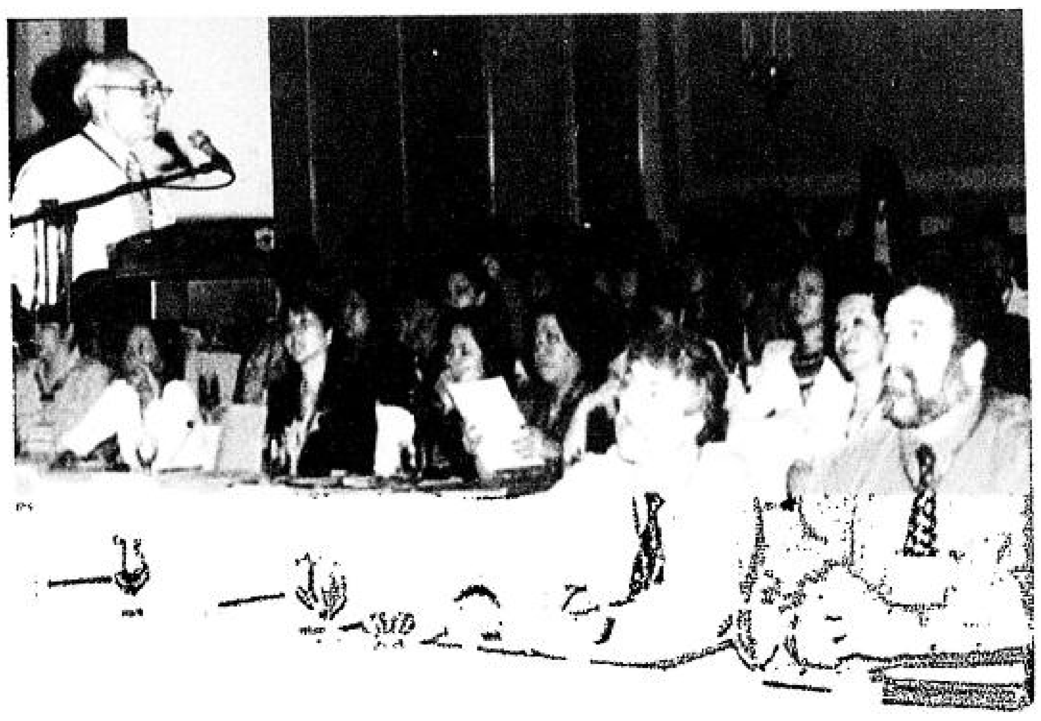
2 Filipino brothers in North America's 'Who's Who' books

TWO Filipino brothers who are professionals in Canada and Ohio were recently listed in North America's "Who's Who" books.

Fortunato J. Gerardo, former Philippine trade commissioner in Canada and Scandinavia, and now managing director of Filinter Group Trading – a Team Canada corporation, has been included in the National Register's Who's Who of Executives and Professionals, the book's chair, Richard S. Lloyd, of Babylon, New York, said recently. Gerardo was cited for his writings and seminars on Nafta-Asia trading.

Serafin J. Gerardo was included in the premier edition of Who's Who in Plastics and Polymers. He is process engineer of Wooster Brush Co. in Ohio and co-author of a patent on one of the company's products. The list is qualified by the Society of Plastics Engineers, whose executive director, Michael R. Cappelletti, made the announcement with the book's editor, James P. Harrington, of Technomic Publishing of Lancaster, PA.

Both are sons of Encarnacion J. Gerardo, a retired probation officer of the Department of Social Welfare and Development, and author of the geriatric novel, "Love Blooms at Eighty, An Age-Old Love Story," and the late Judge Juan N. Gerardo of Laoag. Ilocos Norte.



UMED CONFAB FOR PEDIATRICIANS

Drs. Richard Ehrenkranz and Mark Mercurio, neonatologists from Yale University (seated foreground), listen as their colleague Dr. Ian Gross (inset) makes a presentation at the recent Unilab Medical Education and Development (Umed) State-of-the-Art Conference in Pediatrics held at the Edsa Shangri-La Hotel. Pediatricians from all over the country participated in the conference, which focused on practical neonatology.

Internet Café
@
WCG
1994

WORLD CYBER GAMES

Samsung Cyber Games consultant Simon Lee (with tie) joins preliminary round winners of the 1st Philippine Cyber Games Challenge at Netopia-Times Plaza, one of the venues of the nationwide tournament. Sponsored by Samsung Philippines, the games commenced August. Over 200 preliminary winners will compete in the grand finals on Sept. 20 and 21 at the Ultra where the best will comprise the nine-man Philippine team, which will compete in the World Cyber Games 2002 in Daejon, South Korea this October.

Johnson & Johnson
MEDICAL PHILIPPINES
launches
cypher

JJMP LAUNCHES HEART DEVICE

Johnson & Johnson Medical Philippines (JJMP) recently launched Cypher Sirolimus-eluting Stent, a breakthrough heart device that is also the first and only drug-coated stent approved by the Bureau of Food and Drugs for treatment of narrowed coronary arteries. Heart disease, including coronary artery disease, is the leading cause of death in the country, and this development now makes it easier for Filipinos seeking treatment. Shown at the launch of the heart device are (from left) Fermin Palileo, marketing director of JJMP, Dr. Fabio Enrique Posas of St. Luke's Medical Center, Bayani Santos Jr., JJMP managing director, Dr. Gregorio Martinez Jr. of the Medical City, Dr. Rogelio Tangco of the Philippine General Hospital, and media personality Larry Henares, the first Filipino to have benefited from the Cypher Sirolimus-eluting Stent.

People, Events & Products

Aries Espinosa, Editor

aespinosa@inquirer.com.ph

Kodak fuels tech future via info-imaging venture

THROUGH the years, Kodak has led the way in providing an abundance of products and processes that have made imaging more useful and more enjoyable. Today, Kodak has increasingly involved digital technology, combining the power and convenience of electronics with the quality of traditional imaging to produce systems that bring levels of utility and excitement to the creation of images.

In a fast-paced, high-technology environment, innovation is everything. This is precisely why Kodak is fueling its technology future by investing in businesses that support info-imaging (an industry created by the convergence of images and information technology).

With the sudden onslaught of a huge demand of the market for high-tech consumer printing (a by-product of info-imaging), Kodak saw an investment opportunity that had a high-growth potential. This has prompted Kodak to venture in the Essential Print N' Mail Service—named the Kodak i Center—a business more generically known as the "service bureau."

Seeking the perfect technology that would provide excellent support to the new business venture, Kodak partnered with Philippine Fuji Xerox, a renowned producer of high-speed, intelligent printing systems that deliver superior solutions and assists clients increase productivity.

Kodak Philippines country business manager Edilberto Reyes shares his expectations of this partnership. "With this partnership, Kodak aims to introduce to the industry a market-driven approach to communicating with customers. By using the latest Xerox printers, Kodak can help companies maximize the potential of bills and statements as a marketing tool."

Employing the Laser Printing System of Fuji Xerox, Kodak now has a printing capacity of up to 1,000 impressions per minute that can easily address a large corporation's or a government institution's demand for high-volume printing and distribution. This technology has made Kodak the biggest service bureau in the country today.

The partnership may be the first for Kodak in the Philippines, but it is not unique. According to Reyes, in Australia, Kodak owns majority of Hermes Precise Australia (HPA).

"HPA is considered the largest print service bureau in Australia and they are using Xerox printing systems," he said.

Partnerships between Kodak and Fuji Xerox have also been forged in Hong Kong and Thailand.

Document requirements that the Fuji Xerox laser printers can deliver can come in the form of customized monthly customer bills, technical manuals, payroll checks, or personalized insurance forms. Printers also have the flexibility enhance print quality of 300x300 dpi input to 600x600 dpi printed output at no extra cost.

The new generation Fuji Xerox laser printers can now achieve intelligent messaging on bills, envelopes and letters. Capabilities such as high-resolution for crisp, smooth prints, dynamic hi-light color, multi-stock paper in one run, proportional fonts, data-driven graphs and charting aids, and multiple types of print stream, have made this possible.

Better bill design means customers find the information they need faster, leading to reduced calls to support centers, faster bill payment and improved cash flow.

The Kodak facility is situated in the business and commercial district, closer to corporate offices and partners, thus reducing transport and travel time to and from the bureau. The site has 24-hour CCTV monitoring, electronic secure looks and perimeter fence to ensure that your data is secure and confidential.

The facility is equipped with uninterrupted power supply (UPS) and the building has two heavy-duty generators.

Kodak has a backup facility with three units of High Volume Cut Sheet Printers and a Pitney Bowes Series 8 to ensure 100-percent redundancy from roll and cut sheet paper type, printing, bursting, and enveloping.

Kodak has a back-to-back agreement with Philippine Fuji Xerox to provide second level backup in their site at Standard Chartered Building, Ayala Avenue, Makati City. Third level backup will be provided by Kodak's printing centers in Hong Kong and Sydney, Australia.

Reyes said the partnership's ultimate promise is that it would bring to customers, corporate and individual, "innovative solutions to business requirements, excellent quality, and guaranteed security."

E-DUTECH 2002 SPONSOR

SerbisyoPinoy Solutions Inc. is the official ASP provider in the E-ducation Tech 2002 Conference & Exhibits to be held from Sept. 18 to 21 at the Megatrade Hall, SM Megamall, Mandaluyong City. The four-day event is a convergence of education events. Its theme is 'IT and Education, Creating Values in the New Economy. Organizers are Edutech Trade and Services Corp., Meeting Points International and Philippine State Universities and College Computer Education. Shown during the contract signing are Sally J. Bernardo, project director, Edutech Trade, and Henry Cruz, vice president for marketing, SerbisyoPinoy. Also shown are Jonald Curioso, project officer, Edutech Trade, and Ryan Bernardino, business development officer, SerbisyoPinoy.

East West Bank assures depositors of premium earnings with SecuredFuture Fund

DURING times of uncertainty, people often look for a higher level of assurance. And given the existing interest rate environment, more Filipinos tend to look for a better investment alternative. That's why East West Bank developed the SecuredFuture Fund, a special five-year savings package that assures depositors of guaranteed yields plus the added security of having insurance benefits for the entire investment period.

"If you have P100,000 today and invest it in the usual 30-day time deposit, you would probably get a little over 2 percent in interest less the usual taxes. The SecuredFuture Fund assures you of earnings more than thrice as much," asserts Ferdinand G. La Chica, vice president for marketing support at East West Bank. "As an added benefit, you don't have to worry about the rate fluctuations since your interest rate is fixed for five years," says La Chica.

"Given the limited investment options out in the market today, an investment product that guarantees solid earnings is probably the best alternative for now," says Yoly C. Crisanto, assistant vice president for product management. "This product is ideal for people who can afford to spare some money for one's retirement or pension, or for future needs including children's education.

The interest rate under the SecuredFuture Fund program of East West Bank is up to 9.5 percent yearly for investments of P1 million or more, and 9 percent yearly for investments below P1 million (rates can be adjusted depending on market trends). Depositors can avail of the product for a minimum initial investment of only P100,000. Aside from premium interest, the SecuredFuture Fund also provides clients the opportunity to take advantage of tax-free earnings for as long as the five-year term is completed.

As added security, the SecuredFuture Fund covers depositors with a free personal accident insurance benefit up to a maximum of P1 million. In case of emergencies, the depositor can borrow against the investment. This allows the depositors to access readily available funds even while he/she continues to enjoy premium interest on the investment.

The SecuredFuture Fund is available at all East West Bank personalized business centers (PBCs) nationwide. East West Bank – one of the fastest growing banks in the country today – is a subsidiary of Filinvest Development Corp., a publicly listed holding company with business interests in property development, mall operations, information technology and manufacturing.

DE LA SALLE UNIVERSITY
1968

WITNESSES TO GRADUATION CEREMONIES

CPC director Robert I. Robang, VPA Dr. Rose Marie Salazar-Clemena, Philippine Daily Inquirer chair Marixi R. Prieto and EVP Ronald D. Holmes witness the alumni oath-taking of the seventh batch of graduates of the diploma programs of the certificate program center of DLSU College of St. Benilde in ceremonies recently held at the Agustin-Rosario Gonzalez Theatre of DLSU.

International printing show to be held in Manila

THE PHILIPPINES will be host to an international printing show to be held at the World Trade Center Metro Manila from Sept. 25 to 28.

Dubbed Phil Print 2002, the 5th International Printing Machinery, Paper & Graphic Arts Equipment, Pre-Press Solutions, Accessories & Materials Exhibition & Conference, the show is being co-organized by the Printing Industries Association of the Philippines and IIR Exhibitions. It incorporates Graphics Asia 2002, the 2nd International Exhibition on Graphic Design Art Equipment, Machinery, Accessories & Materials. Phil Print is known to be the largest printing exhibition in the country. For the last four years, the event has attracted over 330 participating companies from 23 countries including Australia, Bangladesh, Belgium, Canada, China, Denmark, France, Germany, Hawaii, Hong Kong, India, Indonesia, Israel, Italy, Japan, Korea, Malaysia, Netherlands, Philippines, Singapore, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, United States and the United Kingdom.

It has an unsurpassed quality of trade visitors with an average of over 12,000 quality trade visitors mainly composed of the industry's professionals and top officials and technical people who are decision-makers in making a purchase or who influence purchasing decisions. An average of over $1.2 million in on-site sales is normally achieved per event. More than 700 participants from around the globe have participated since its inception in 1997.

The show is banking on the strong market demand for printing services, equipment and supplies with over 4,000 printing companies in the country. It is estimated that the total volume of the printing industry is over $100 million. Twenty percent of the printing companies can afford state-of-the-art equipment. The biggest business opportunity lies in pre-press equipment, single to multi-colored offset machines and peripheral printing equipment.

The graphics industry goes hand in hand with the printing industry. No printing job can be done without the aid of graphics. With over 2,000 graphics-related companies currently in the market, of which over 30 percent are looking at upgrading their current equipment or investing in state-of-the-art technology, the demand for graphics-related equipment, peripherals and accessories have increased by at least 15 percent. This is the reason organizers are incorporating Graphics Asia 2002 into the Phil Print Exhibit with the insistent demand from the industry.

For more information, call IIR Exhibitions at 750-8588.

FOOD CATERERS ASSOCIAT
PHILIPPINES

FCAP PARTICIPATES IN HOTELEX 2002

FCAP officers and members are shown at the FCAP Table Setting Exhibit at Hotelex. Seated, from left, are Eloisa S, Gabriel, Nina R. Marasigan, Baby D. Hizon, and Balgemino Libby. Standing are Robert C. Camba, Buddy Y. Abesamis, Julie R. Rabe, Jenny Villagarcia, Josephine Abesamis, Rosalie N. Valera, James Abad and Herman Paras.

HERITAGE HOTEL

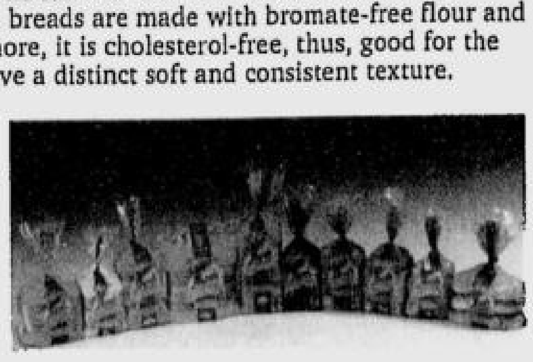
US EXHIBITORS AT HOME & GARDEN 2002

Representatives of various firms that will be exhibiting at the American Pavilion at Home & Garden Asia 2002 recently met with the show organizers. Seated are Candice Yao (left) of Grace Park Industries and Cleo Alday of the US Embassy Manila. Standing are Bobby Sanchez of Leverage International, organizer of the trade show, and Charmaine Yao of Grace Park Industries. Home & Garden 2002 will be held from Sept. 19 to 21 at the World Trade Center Metro Manila.

Product FILES

First bread with 'Sangkap Pinoy' seal

GOLDILOCKS Bakeshop is proud to launch the first Filipino bread line that has been awarded by the Department of Health with the "Sangkap Pinoy" seal. The market leader in the bakeshop industry has formed a new bread line—Goldilocks Fresh Bake, composed of loaf breads, buns and pan de sals that cater to the discriminating Filipino taste. These Vitamin A fortified breads are made with bromate-free flour and the best available ingredients. Furthermore, it is cholesterol-free, thus, good for the health. Breads are freshly baked and have a distinct soft and consistent texture.



Goldilocks Fresh Bake offers a variety of products: loaf breads are Tasty White (600g), Creamy (400g), Raisin (400g), and Wheat (400g). Pan de sal comes in Classic (32gx12s), Buttermilk (32gx8s), and Egg (32gx8s). Buns come in Hotdog (50gx6s) and Hamburger (50gx6s). Dinner rolls are packed in 12s, each 30g in weight.

Goldilocks Fresh Bake products are now available in all leading supermarkets and groceries in Metro Manila, Cavite, Laguna, Batangas, Bulacan and Pampanga. So, grab these irresistible breads and revel in this uniquely delightful and healthy bread experience.

As natural disasters rise, insurance drops

By Reynaldo A. de Dios
Contributor

THE RASH of earthquakes, typhoons and floods affecting various areas in the world has caused insurers and reinsurers significant losses. In recent years earthquakes have ravaged Taiwan, Turkey, Greece and India while of late, torrential rains and floods have devastated Central Europe, particularly Germany, Austria, Czech Republic and Russia, including China, India, Nepal, Bangladesh, Thailand, Korea and Vietnam in Asia.

Billions

Damage and destruction of inundated homes, buildings, roads, bridges, agricultural crops and the disruption of business and commerce, including loss of hundred of lives are expected to reach billions of dollars.

Natural disaster causes unpredictable effects on the economic growth of a country. More often than not, most of these economic losses are not privately insured so in the final analysis, it is the government of each affected country that will bear the greater percentage of the uninsured cost of natural disasters.

On the average only 5 percent to 10 percent of the losses are recoverable from insurers and reinsurers.

The resources of the global insurance industry are not inexhaustible and the spate of abnormal losses experienced in underwriting risks of natural perils have influenced global reinsurers to adopt more stringent underwriting benchmarks, higher pricing and higher deductibles as well as sharing of losses by the primary insurers.

With the sharp reduction in the net worth of many of the leading global insurers and reinsurers resulting from the insured losses of 9-11 and the fall in prices of equities comprising part of their investment portfolios, it has come to the point that signals are being transmitted to Philippine non-life insurers that reinsurance capacity for earthquakes, typhoons, floods and volcanic eruption will be in short supply and that acceptances of natural perils risks will more or less be carefully allocated only to qualified insurers.

Globalization

Globalization of insurance also means global sharing of insured losses which translates into global insurance pricing of risks especially those attributable to natural perils.

A study by the United Nations shows that globalization is not tilted in favor of the developing nations of the world and this is true in the case of the Philippine insurance industry. Being a relatively small market in the perception of global reinsurers and with total paid-up capitalization of the non-life sector amounting to P8 billion or around $160 million, the industry's dependence on international reinsurance support is obvious, considering its low retention capability in line with conservative underwriting practices.

Close ranks

To cope with this dilemma, it will be necessary for the Philippine non-life insurance industry to close ranks and in partnership with the government to pool resources and establish a tax-exempt reserve fund that can be built up over the years to meet losses caused by natural perils. In fact, this fund will serve as a national retention which will then interest global reinsurers to provide catastrophe reinsurance protection in excess thereof based on the submittal of a catastrophe modeling study undertaken by experienced scientists.

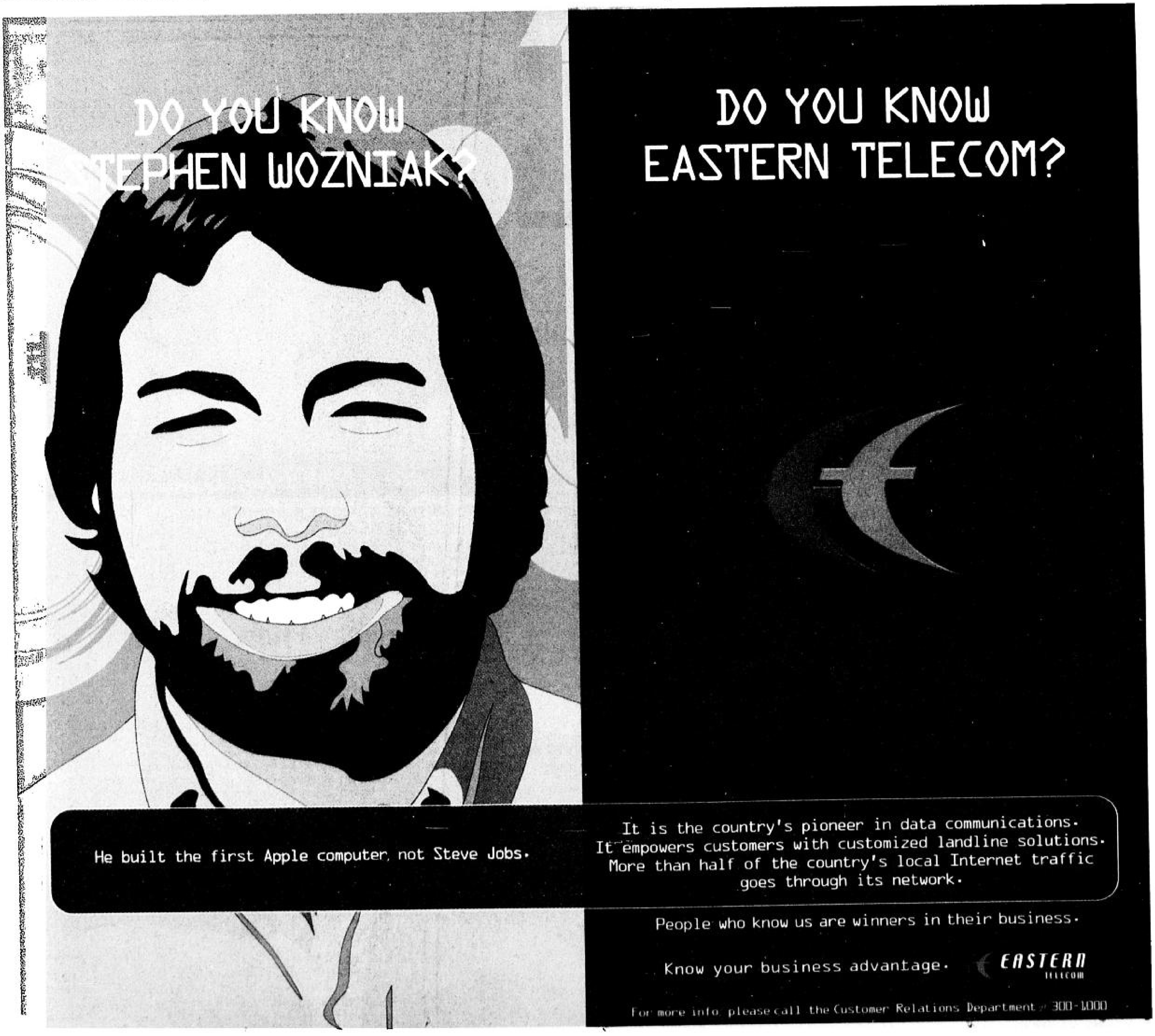
There are currently a number of pooling arrangements in operation around the world and these are in New Zealand, the United States, Taiwan, Turkey, Iceland, Switzerland, Hawaii and France.

WHERE YOU'RE MORE THAN
JUST A GUEST.
WHERE SHE'S MORE THAN
JUST A CLEANING LADY.

Maria's job description says...cleaning lady. The cleaning she does very well. The lady.. she lives it. There's a gentleness in Maria that calms even the most demanding guest. No need to ask...she'll sew your missing buttons, water your plants, even teach your Myna a word or two. Little extras she'll willingly do, because going out of her way...is really her way. Where you're more than just a guest.

FRASERPLACE SERVICED RESIDENCES FORBES TOWER MANILA

FRASER PLACE SERVICED RESIDENCES FORBES TOWER, MANILA Valero Street, Salcedo Village Makati City, 1200 Philippines
Tel: (+632) 818-1818 • Fax: (+632) 818-4222 FOR MORE INFORMATION VISIT: www.fraserhospitality.com


DO YOU KNOW STEPHEN WOZNIAK?
DO YOU KNOW EASTERN TELECOM?

He built the first Apple computer, not Steve Jobs.

It is the country's pioneer in data communications.
It empowers customers with customized landline solutions.
More than half of the country's local Internet traffic
goes through its network.

People who know us are winners in their business.

Know your business advantage. EASTERN TELECOM

For more info please call the Customer Relations Department 300-1000

4 Flights Weekly to London
ROYAL BRUNEI
Giving the world Asia's best
Call your travel agent or 897-3309

MONDAY,
SEPTEMBER 16, 2002
PHILIPPINE DAILY INQUIRER
For feedback, text us at (0918)917-5026 or email us at lifestyle@inquirer
LIFESTYLE
Arts Design
D
Editor Chelo Banal-Formoso ◎ Subsection Editor Lito B. Zulueta

DUNKIN' DONUTS
COFFEE on the GO!

Despite tight budget, 'Drakula' is a horror stage triumph

PHOTOS: CHITO VECINA

FINE PERFORMANCES. Roeder (Drakula) and Mayen Estanero (Lucy)

Tanghalang Pilipino plays it straight and within costs to deliver a creepy spectacle

By Cora Llamas
Contributor

REVIEW

TANGHALANG Pilipino's (TP) "Drakula" shows what a good director, backed by a creative cast and crew, can accomplish with a small budget. The classic tale of the father of all vampires has generally been treated with horrific pomp and splendor in dance, film and other dramatic presentations. The title character, after all, is a count by title and an aristocratic prince of the undead.

Liz Lochhead's script, translated by Ian Lomongo (who also plays the crazed Renfield), tells the tale very straightforwardly, leaving very little room for postmodern deviations. The language is aptly formal, befitting the gaunt sobriety of 18th-century London.

So are the costumes and the behavioral style—men discourse and argue stiffly in those long, suffocating coats, and except when Drakula comes visiting, the female characters come corseted in those proper Victorian gowns that reveal nothing.

The only time any unrealistic element comes into play is when the wolves and the other creatures of the night attack. Maybe the black tights and the white, Noh-like masks of the ensemble are another casualty of budget.

But by the time they do lunge at the hapless party of adventurers at the climax, they are scary and vicious as hell. Because for the past two hours, with nary an intermission in between, director Ana Valdes-Lim has already crafted the proper atmosphere of eeriness and evil—and drawn the audience in.

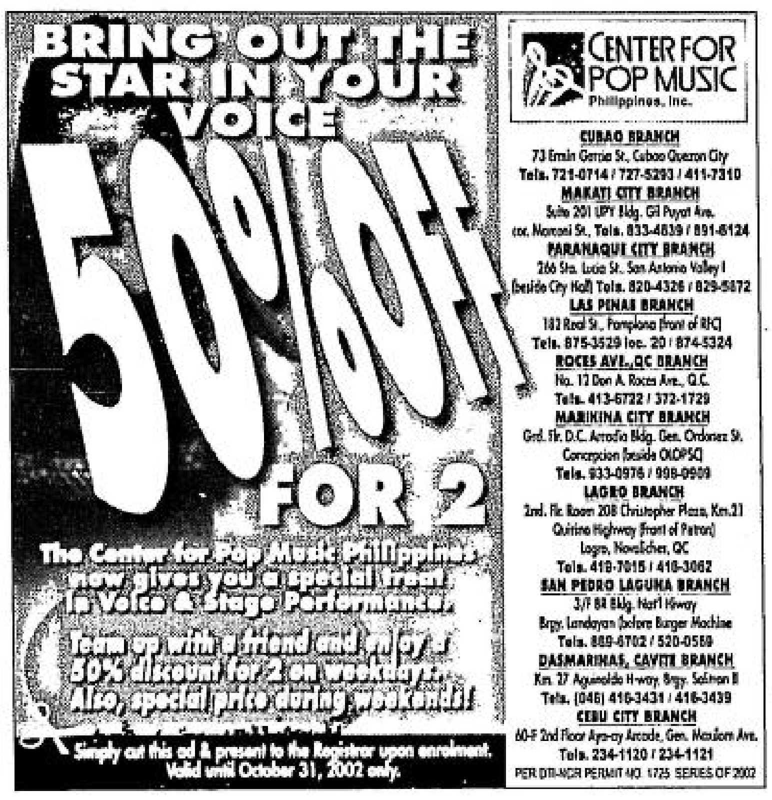
Cemetery entrances

The stage is simple. Crossing from left to right is a fence wall of evil-looking iron poles, heralded by a barely read title on the top that functions like a crest. It reminds you of those dark cemetery entrances you'd run to avoid in the middle of the night.

The scenes shift easily enough; a swift change in furniture and props turns a small corner into an asylum room or a lady's supposedly ostentatious chambers. Set designer Liz Fjelle-Batoctoy places a platform near the audience center aisle, bringing some of the more important transitory scenes closer to the viewer.

What elevates this spartan design into a higher plane is the clever and sharply paced lighting and sound design. To begin with,

DESPITE/ p.D3

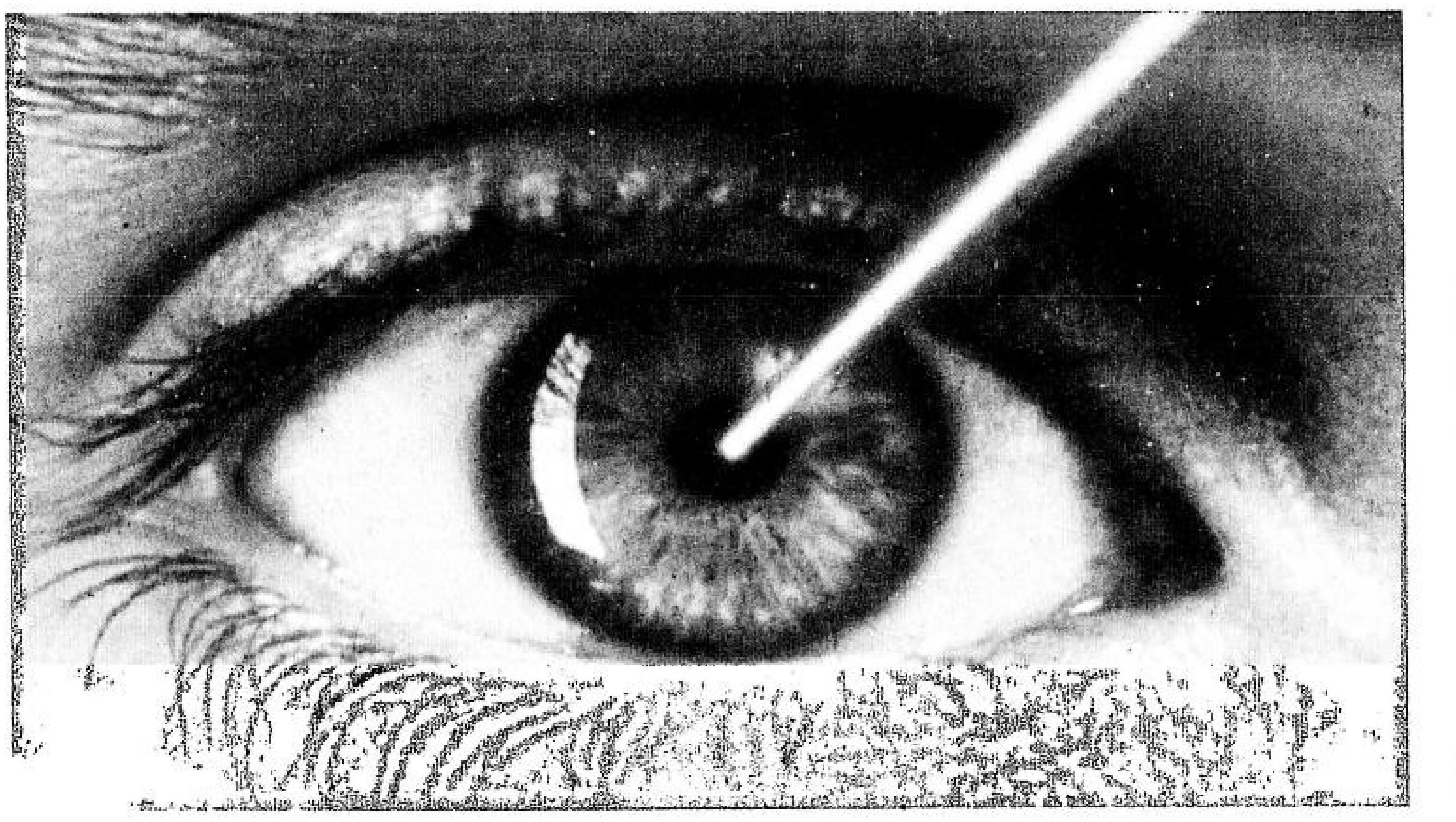

BRING OUT THE STAR IN YOUR VOICE
50% OFF
FOR 2
The Center for Pop Music Philippines now gives you a special treat in Voice & Stage Performance.
Team up with a friend and enjoy a 50% discount for 2 on weekdays.
Also, special price during weekends!
Simply cut this ad & present to the Registrar upon enrolment.
Valid until October 31, 2002 only.

CENTER FOR POP MUSIC
Philippines, Inc.

CUBAO BRANCH
73 Ermin Garcia St., Cubao Quezon City
Tels. 721-0714 / 727-5293 / 411-7310
MAKATI CITY BRANCH
Suite 201 UPY Bldg. Gil Puyat Ave.
cor. Marconi St., Tels. 833-4839 / 891-6124
PARANAQUE CITY BRANCH
266 Sta. Lucia St., San Antonio Valley I
(beside City Hall) Tels. 820-4326 / 829-5872
LAS PINAS BRANCH
183 Real St., Pamplona (front of RFC)
Tels. 875-3529 loc. 20 / 874-5324
ROCES AVE., QC BRANCH
No. 13 Don A. Roces Ave., Q.C.
Tels. 413-6722 / 372-1729
MARIKINA CITY BRANCH
Grd. Flr. D.C. Arcadia Bldg. Gen. Ordonez St.
Concepcion (beside OLOPSC)
Tels. 933-0976 / 998-0909
LAGRO BRANCH
2nd. Flr. Room 208 Christopher Plaza, Km.21
Quirino Highway (front of Petron)
Lagro, Novaliches, QC
Tels. 419-7015 / 419-3062
SAN PEDRO LAGUNA BRANCH
3/F 88 Bldg. Nat'l Hiway
Brgy. Landayan (before Burger Machine
Tels. 869-6702 / 520-0569
DASMARINAS, CAVITE BRANCH
Km. 27 Aguinaldo H-way, Brgy. Salitran II
Tels. (046) 416-3431 / 416-3439
CEBU CITY BRANCH
60-F 2nd Floor Ayo-ay Arcade, Gen. Maxilom Ave.
Tels. 234-1120 / 234-1121
PER DTI-NCR PERMIT NO. 1725 SERIES OF 2002

WHAT'S ON
AT ROBINSONS
PA-LANCER MX
PAPREMYO
PANALO!
ROBINSONS Place
NOVALICHES
Quirino Highway
MITSUBISHI MOTORS
Shop now at Robinsons Place Novaliches and get a chance to drive home a brand new Mitsubishi Lancer MX!
Promo period: June 1 to November 30, 2002
See flyers for details •
Per DTI-NCR Permit No. A3-183

Need laser eye surgery?



Let Asian Eye handle it... using the latest excimer laser technology.

If you are nearsighted, farsighted, or have astigmatism, you will be glad to know that any of these conditions can now be corrected through laser surgery. Provided, of course, that your eyes are qualified for it.

At Asian Eye, quality laser eye surgery is paramount. That is why we offer only the best for you. Our customized LASIK uses wavefront technology, the most advanced software today used for personalized vision correction.

In addition, our policy of "one blade per eye" ensures a sharper cut, smoother flap and eliminates the chances of bacterial transfer from one eye to another.

Come to Asian Eye Institute and see what excimer laser technology can do to your eyesight. And what a difference it can make to your daily life.

Harvard-trained eye doctors
Asian Eye counts on some of the finest Filipino ophthalmologists practicing today. They are fellowship graduates of the Harvard Medical School.

Diverse specialties and surgical skills
The Asian Eye medical team comes with the priceless combination of talent, expertise and experience—putting at your service diverse specialties and a wide range of surgical skills, all under one roof.

State-of-the-art equipment
Asian Eye's facilities are world-class. The equipment are state-of-the-art. And the Center takes pride in its caring, well-trained staff chosen for their thoroughness and dedication.

Do your eyes a favor. Visit us at Asian Eye in Rockwell.

ASIAN EYE INSTITUTE
AEI
A whole new world of eye care

For your convenience, please call us at least one day in advance for an appointment.
Clinic days and hours: Monday: 1:00 p.m. – 5:00 p.m., Tuesday through Saturday: 8:30 a.m. – 5:00 p.m.
9th and 10th Floors, Phinma Plaza, Rockwell Center, Makati City • Tel. (632) 898-2020 • Email: eyehelp@asianeyeinstitute.com • Website: www.asianeyeinstitute.com

FINLEVI

Feel Great, Look Great.

Imagine -- your very own sauna!

Finlevi brings you the GENUINE sauna from Finland. Beautifully elegant, it can fit right in your home or establishment. First-class materials. Fast and easy installation. You'll be amazed at how easy it is to cleanse your body and purify your soul right in the middle of the city. With regular use, you'll be healthier, more relaxed, and you'll look younger and better!

Think of it as a health and beauty vacation --right within your reach!

Finlevi.
Sound Mind.
Sound Body.
Sauna.

Complete Sauna Accessories Available!
- Heaters
- Sauna stones
- Steamers
- Buckets, ladles
- Hygro-thermometer
- Aroma Scents
- Sauna Spirit
  And More!

To find out the sauna type that suits your needs, call (632) 831-1706
(632) 833-0005
or e-mail us at finlevi@finlevi.com.

Cine Europa 5 filmfest features a wide range of genres

TEN films from 15 countries will be featured in Cine Europa 5, which runs Sept. 20-29 at Cinema 1, Shangri-La Plaza Mall.

The film festival is organized by the Delegation of the European Commission and the embassies of the European Union (EU) member states, in partnership with Shangri-La Plaza Mall.

The films' subjects range from mixed-up births in Austria, a woman trapped in a Belgian boy's body, a demanding Finnish father, a German obsessive-compulsive female chef, a 30-year-old Swedish love-starved lounge pianist, and an English master of disguise.

Nine of the films will be shown at Ayala Center in Cebu, Oct. 2-4, through the cooperation of the Arts Council of Cebu. Admission is free.

Cine Europa aims to bring better understanding of the EU through cultural interaction. As in past years, the festival will bring some of the very best in European cinema to the Philippines. All the films are highly acclaimed, having been shown at Europe's most prestigious film festivals, and will allow Filipino audiences to experience the highly diverse nature of life within today's EU.

"CRUSH" (United Kingdom), directed by John McKay

"SUCH Is Life" (Sweden), by Colin Nutley

The lineup for this year's festival includes a wide range of genres. From Austria comes "Geboren in Absurdistan" (Born in Absurdistan), a comedy-drama about an Austrian couple and a Turkish family whose newborn babies are switched and go home with the wrong parents. By the time the mistake is noticed, the Turkish family and baby have been deported. The despairing Austrian couple drives off after the unsuspecting Turks, the beginning of an exciting odyssey.

A recipient of numerous awards from international film festivals, Belgium brings the drama "Ma Vie en Rose" (My Life in Pink). The film is about the little boy Ludovic, who can't wait to grow up to be a woman. When his family discovers the little girl blossoming in him, they are forced to contend with their own discomfort and the lack of understanding from their new neighbors.

A Finnish family's disintegration over the period of two decades is the focus of "Drakarna över Helsingfors" (Kites over Helsinki). It is the story of a demanding father and his ordinary son as they go through an era of economic boom and crash.

France's "And Now... Ladies and Gentlemen" is a romantic thriller about a British jewel thief and a jazz singer who are brought together by their mutual desire to forget the past. The film stars Jeremy Irons, and is told mostly in English.

Germany's award-winning "Bella Martha" (Mostly Martha) is a romantic comedy about a headstrong chef who takes charge of her equally stubborn 8-year-old niece. The tensions between them mount, until an Italian *sous*-chef arrives to lighten the mood.

Tagged one of the best Dutch films in recent times, Netherlands' "The Discovery of Heaven" sees man's freewill pitted against celestial interference in this action-packed saga set in Europe in the '60s, '70s and '80s.

Portugal's drama "Amor e Dedinhos de Pé" (Love and Tiny Toes) is set in Macao, south of China, in 1990. From the great halls of the Christian City to the sordid side streets of the Chinese Quarter, a young girl confronts an arrogant son of a distinct family.

From Spain comes another drama, "La Ardilla Roja" (The Red Squirrel), which has won international awards for best film. A motorcycle accident makes Lisa lose her memory. Jota is a musician, desperate after separating from his girlfriend. When he meets Lisa, he takes advantage of the situation and reinvents her life according to his desires.

"AND Now... Ladies and Gentlemen" (France), by Claude Lelouch

"KITES over Helsinki" (Finland), by Peter Lindholm

Sweden's "Sånt är Livet" (Such Is Life) is a comedy-drama about a lounge pianist desperate for love, who vows to marry before she turns 30. The story focuses on love, broken promises and fulfilled dreams.

Finally, the United Kingdom brings the romantic comedy "Crush," a film starring American actress Andie McDowell, playing one of three middle-aged single women friends living in a small English village, who meet regularly to swap love stories. Things turn sour with the trio when one of them moves on and actually finds love.

All information regarding participating films and screening times will soon be available on the website of the Delegation of the European Commission at www.delphl.cec.eu.int. Call Shangri-La Plaza Cinema at 635-2079.

Panalo ka sa savings basta may ELI seal ang CFL mo

Up to P2,714.60 na ang tipid, katumbas pa ang liwanag.

FOR 6,000 HOURS	ORDINARY BULB	CFL with ELI seal	YOU SAVE
Lamp power	100 watts	20-23 watts	
Cost of first lamp	P23.00	P265.00	
No. of times you replace	5	0	
Replacement cost	P115.00	0	
Electricity cost	P3,552.00	P710.40	
Total cost	P3,690.00	P975.40	P2,714.60
Lamp power	50 watts	10-12 watts	
Cost of first lamp	P23.00	P265.00	
No. of times you replace	5	0	
Replacement cost	P115.00	0	
Electricity cost	P1,776.00	P355.20	
Total cost	P1,914.00	P620.20	P1,293.80
Lamp power	25 watts	5-6 watts	
Cost of first lamp	P23.00	P265.00	
No. of times you replace	5	0	
Replacement cost	P115.00	0	
Electricity cost	P888.00	P177.60	
Total cost	P1,026.00	P442.60	P583.40

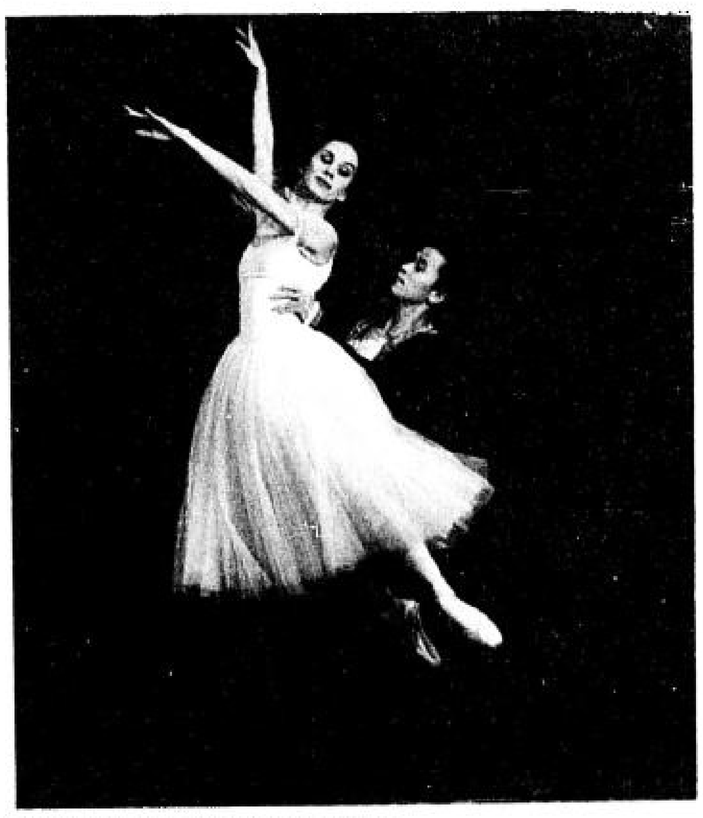
Minimum lamp life of CFL with ELI Seal 6,000 hours. Average lamp life of ordinary bulb 1,000 hours.

- **Menos Sa Kuryente**
  Pero tama ang liwanag! Ang 20-watt Compact Fluorescent Lamp (CFL) with ELI seal ay katumbas sa liwanag ng 100-watt incandescent bulb o bumbilya. But it uses 80 watts less! Ang savings ay 47 centavos per hour or PhP170.50 a month sa bawa't CFL na ginagamit ng buong gabi, kada gabi. Kahit magdamagan, tipid kuryente pa lalo!
- **Matagal Mapundi**
  Mahaba ang buhay ng CFL. A CFL with ELI seal lasts at least 6,000 hours. Save up to Php2,714.60 per CFL replacement in lamp purchase and electricity costs.
- **Environment-Friendly**
  CFLs with ELI seal need less energy. So there's slower global warming and less pollution. It's cooler to operate too.

**Look for the ELI seal on the pack of your favorite CFL brands.
It's the mark of high-efficiency, high-quality Compact Fluorescent Lamps.**

soluziona ELI
IFC/GEF Efficient Lighting Initiative

www.efficientlighting.net
email eli@ph.soluziona.com



ROMANTIC IN TWO ACTS

Ballet Manila presents the well-loved ballet "Giselle" on Sept. 20-22 and 27-29 at the Star Theater, CCP Complex, Pasay City. Melanie Motus (in photo) alternates as Giselle with Elline Damian and principal ballerina Lisa Macuja-Elizalde. Also in photo is Jeffrey Espejo as Albrecht. Call 512-5031/32, 525-5967/1584.

Despite tight budget, 'Drakula' is a horror stage triumph

From page D1

the original music of Vincent de Jesus can easily match the best horror soundtrack. From the deceptive lilt that leaves a gentle disquiet in the London scenes to the bombastic sturm-und-drang choral music that announces Drakula's every entrance, the score sweeps the audience.

That last piece alone conjures up images of decadent royalty, a marching army, and armies of skeletons laying the land waste. Valdes-Lim keeps the music running throughout the play as an essential support, never overpowering the performances, but always holding the audience quietly on the edge.

Then there are those subtle but chilling touches. Drakula tosses an innocuous-looking white bundle (it looks like a long *supot*, actually) to three fellow starved female vampires. The ladies cackle off-stage to devour their prize. Your imagination could have let you mercifully settle for a kitten or puppy—until you hear the screams of what seems to be an infant barely a year old.

Complementing the music is Tisha Zarate's economical but effective lighting design. There is none of that sense of spectacle calling attention to itself. The coiling ghostly blue that accompanies the desperate narration of the unfortunate Renfield or the dangerous red signaling passion, love and vampirism as Drakula (Roeder) and Mina (Tess Jamias) couple—all these build up the mood and advance the storyline.

There are even a few scenes when Zarate flashes the lights at the audience, distorting the people's vision, effectively heightening the imbalance they feel for entering this sordid world.

This well-constructed atmosphere even manages to gloss over some of the flaws in the material. Because, unless you've seen a good movie version or read the Bram Stoker novel, some of the seeming inconsistencies could stop you cold.

How can Harker (Paolo O'Hara) escape the castle after Drakula leaves for London, when earlier scenes established it was impossible to do so? How can Drakula be deathly afraid of Harker's crucifix while his three lady vampires aren't? Where is the crucifix when Harker needs it the most as the vixens fiendishly attack him? Who's the vampire hunter calling "my old enemy"? If it were Drakula, did the two meet before?

When the cast plays it straight (not campy or over-the-top), they succeed. Giving fine performances are Mayen Estanero as the coquettish Lucy, Ony de Leon as the brilliant eccentric Van Helsing, and Kokoy Palma as Arthur Seward, whose chivalry, courage and desperation occasionally outshine the supposedly romantic lead, Jonathan Harker, played as your regular city barrister by Paolo O'Hara.

What is jarring is Mina's maidservant, played like a stereotypical Filipina maid with *provinciana* DH accent, by Diana Alferez. The characterization got its share of laughs, but didn't conform (let alone add anything) to the previously set high standards of the production. Frankly, this approach stood out like a sore thumb.

Creepy

Roeder, who once played a long-tongued baby-sucking warlock in Gilda Cordero-Fernando's "Aswang" some years ago, is creepy as the centuries-old count. He has long gray locks falling on his shoulders and an emaciated face, a long flowing mantle that looks as ancient as the castle. He moves with the graceful calculating steps of a panther about to pounce on his prey.

As the younger, virile and ravenous (for both blood and sex) Drakula, he moves with aristocratic elegance. The actor's deep, velvety and seductive voice projects a sense of power and dominance.

But sometimes—and this refers to his young Drakula moments—not even that is enough to maintain the character's powerful aura on stage. Granted that the original script only leaves a few scenes for the Count to enter and depart the lives of his London victims. But maybe he could linger a little more, and maybe, just maybe, a dash of that traditional black cape wouldn't be bad.

In the same way, the scenes between Drakula and his long-lost love don't exactly sizzle. That spark is important for the audience to understand why the Count travels hundreds of miles just to captivate one woman. Jamias' Mina would make a proper stubborn English bride, true, but the fire and courage that lie under that ice are none too apparent.

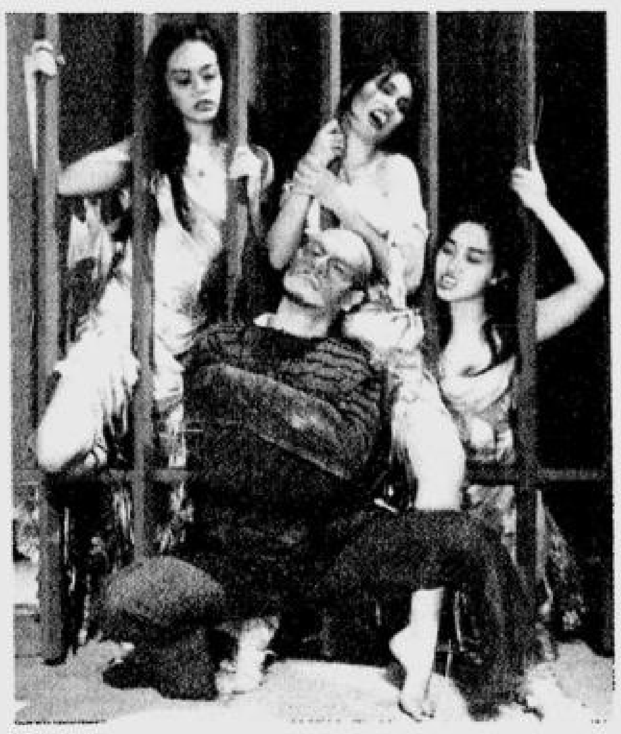
The clipped pace does keep things moving with the creepy atmosphere intact. It is one of the strengths of the play. But it could also unwittingly drain the characters of some of their allure in those scenes when they should have lingered a little to make a stronger emotional connection with the audience or each other.

The action could also have stretched some more in the climactic battle. The images of the night creatures pouncing on three men and a woman are sufficiently frightening. So is that one moment when Seward is hoisted on a rope and hung by a laughing Count, his legs flailing and kicking as he draws his last breath.

But because it is too fast, the heart of the drama is not emphasized. Mina's struggle to kill or save the Count just goes by without even letting the audience in on her dilemma. The girl could have been a mirror, letting us understand his magnetism while cringing from his evil. Mina is the one character that would have allowed us to see the villain's "human" side (if there were one).

With that connection in place, Drakula's final fate could have registered more powerfully and left us feeling a complexity of emotions—relief, triumph, sympathy and sorrow. All this writer felt was a question mark, and regret that there should have been something more poignant and disturbing at the end. The bleak, desolate, but ultimately provoking world that TP created deserves at least that much.

Tanghalang Pilipino's "Drakula" runs at the CCP's Tanghalang Tolentino until Sept. 22. Call 832-3661/1125.



"DRAKULA" shows what a good director, backed by a creative cast and crew, can accomplish with a small budget.

Rizal play at FEU

"CALAMBA: 1888," Polytechnic University of the Philippines dean Amalia C. Rosales' adaptation of National Artist for Theater Dr. Severino Montano's "Parting at Calamba," returns to the Far Eastern University Auditorium as FEU presents it through the President's Committee on Culture on Sept. 18-19, 10:45 a.m. and 3:15 p.m. Admission is free.

Professor-actor-director Segundo C. Dizon, winner of numerous awards, directs the play, which dwells on national hero José Rizal's last moments with his family before his return to Europe in 1888.

Rizal came back to the Philippines first to attend to his mother Doña Teodora's failing eyesight and, second, because he wanted to settle the land disputes between the people of Calamba, Laguna, particularly his family and the friars who represented the Spanish authority. He was also interested to know how his book "Noli Me Tangere" was faring. An unarticulated reason was his desire to find out why and how the communication between him and his beloved Leonor Rivera had just stopped.

A stellar cast of seasoned stage-film-television actors are featured in the play. Ihman Esturco plays José Rizal opposite Rustica Carpio as Doña Teodora Alonzo. Amy Rosales is Saturnina, Rizal's sister, while Ces Aldaba is Padre Dalmacio, an imaginary character who serves as caricature of Spanish authority.

Cathy Arguelles and Lucy Valenzuela play Rizal's sisters, Soledad and Trinidad. Mila Cañares is Tindera/narrator/Greek chorus with Belen Bucao alternating in the role. Child performers Donna Garcia and Valentin Simon are Adela and Alfredo, Saturnina's children.

Call Michael Victoria at 735-5621 local 256.

The first and only one of its kind in the Philippines!

"Now, there's someone who'll take care of you in the event of an accident - kahit 75 years old ka na!"

Rosa Rosal

PHILAM DIRECT

C.A.R.E.

Cash Assurance & Recovery for Elders

GUARANTEED ACCEPTANCE
basta 50-75 years old ka

May cash benefits ka of up to
P4,000,000
for as low as
P399/month!

- No medical exams!
- No health questions!
- Cash paid directly and quickly to you
- As low as P399/month
- P25,000 weekly hospital cash for accidents
- Up to P250,000 cash benefit for Broken Bones, Burns, and Internal Injuries
- 24-Hour Worldwide Coverage
- Coverage up to 85 years old
- Consultations with any physician
- Double cash payment in case of death caused by an earthquake

Type	*Benefits*
Broken Bones, Burns, Internal Injuries	P 250,000
Accidental Death	P 2,000,000
Weekly Hospital Cash for Accidents	P 25,000
Permanent Total Disability	P 2,000,000
Double Cash Payment	P 2,000,000

Other plans are also available.

20% discount for your spouse if both of you enroll.

Underwritten by
PHILAM INSURANCE
AIG A Member of American International Group, Inc.

30-DAY Money back Guarantee
If within 30 days from the date we receive your application, you change your mind about CARE, simply write us and we'll immediately return your premium to you.

Ref. No: IN1609

Our fully-trained Customer Representatives are ready to assist you.

FREE CALL! 1-800-1000-50-2-75
Want care? Tawag na!

If you are a non-PLDT subscriber, a cell phone subscriber, or if you have any difficulty in contacting us on our 1-800 number, please call (02) 421-4150.

A flavorful new choral delight

By Antonio C. Hila
Contributor

THE SAN Miguel Master Chorale is the new choral sensation in town. Composed of 39 singers chosen from a rigid selection process, the choir awed Manila's music lovers with a superb performance at the Cultural Center of the Philippines recently.

The program was meaty, consisting of eight choral suites penned by foreign and local choral masters. Dubbed "Landscapes," the concert showcased a festival of contemporary choral soundscapes on sacred and secular texts.

At once, one would note the choir's versatility in tackling the specific demands of each piece, from the meditative portrayal of a biblical text, to the picturesque description of a pastoral scene, and on to the surreal depiction of angst.

The San Miguel Master Chorale shows choral versatility in a very meaty program

THE SAN Miguel Master Chorale with music director and principal conductor Jonathan Velasco in "Landscapes" at the Tanghalang Nicanor Abelardo, CCP, on Aug. 16

The voices were fresh and well-blended; they were homogeneous and relaxed in all registers. The ability to merge the voices to evoke a unified tonal output is certainly a basic choral requirement for success.

While the tenor voices occasionally lacked the spark to even up the other voices, notably the sopranos, one admired choral director Jonathan Velasco's intelligent handling of the group. His background as a classical singer and a seasoned chorister, not to mention his special training in choral conducting in Germany, has greatly helped him. Perhaps his greatest virtue is his knowledge of vocal production as a result of his singing stint. This was amply shown in the disciplined tone the chorale essayed throughout its performance. Given all these considerations, it is expected the chorale will soar to glorious heights.

Broad sweep

In Concerto in Memory of Alexander A. Yurlov, by the Russian composer Georgy Sviridov, the chorale awed the listeners with the broad symphonic sweep it expressed in vowels, and, at times, in closed intonation (voca chiusa).

This was certainly a high point of their choral excellence: their ability to create a massive web of sound without literally becoming full-throated. Their vocal production was confined to the dome, which spelled that robust, resonant sound.

Such a symphonic sound contrasted with the eerie, surreal sound that brought out the angst of the suffering soul in purgatory in "De Profundis" by the Hungarian composer Jozsef Karai. "Magnificat" by the Estonian composer Arvo Part and "Agnus Dei" by the Polish composer Krzyzstof Penderecki, completed the set of religious numbers.

The first was minimalist, scored like a plainsong, with simple harmonic devices that revealed delicate lines. Here, the choir had a different arrangement, putting in the center some soli voices around, which rich sonorities were made to revolve.

More luminous vocal lines could be gleaned in the latter work; each voice spelled the lines out clearly.

In the opening song, Brahms' "Gunf Gesange," painting the text was vividly done, as it was in San Pedro's "Pastorale Suite." The general feeling of tranquility towered in these pieces.

In San Pedro's opus, "Dapithapon" (Dusk), a sublime note of hope was concealed in the otherwise pensive melodic line. This can be gleaned from the lines: *"Ang mga tao sa bukid, sa Diyos nananalangin, at nagpapasalamat/ Ang dapithapo'y payapa, lubog na ang araw* (The people in the village prays and gives thanks to God. The dusk is peaceful, the sun has set)." Truly, a blissful dawn always follows a sunset!

"Molbog: Pagsilang at Pagpanaw," a composition by John August M. Pamintuan, presented the life cycle of the Molbog tribe found in Palawan. The piece was coherent, straightforward, and, thank goodness, not "noisy."

Capping the program was Eliseo Pajaro's "Himig Iloko No. 4," which the audience warmly received. The rendition was fresh, underscoring the piece's innate wit and humor. It was made more interesting with the perfect inflection of the Ilocano nuance.

We salute the San Miguel Corporation for putting up the San Miguel Chorale and the San Miguel Philharmonic Orchestra. These are most welcome gestures as they enrich and add new flavor to the enjoyment of the musical arts in the country.

Auditions for 'Ang Ligawang Ligaw' set

THE CULTURAL Center of the Philippines' Tanghalang Pilipino announces auditions for "Ang Ligawang Ligaw," a Filipino production of Shakespeare's romantic comedy "Love's Labour's Lost." Auditions will be on Sept. 21-22, 4-8 p.m., at the CCP Multipurpose Hall (MPH).

Applicants should be at least 18 years old and must submit a 2"x2"-size ID photo and a comprehensive resumé. Audition pieces are now available at the Tanghalang Pilipino office.

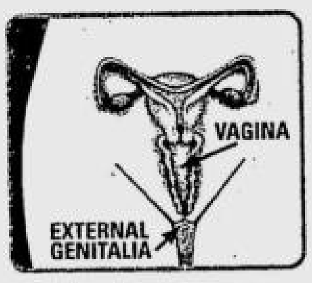
For its 16th season, CCP's resident theater company breathes life into Shakespeare's comedy of hidden desires and passions in November, with translation by Vim Nadera (UP Creative Writing Center), production design by Gino Gonzalez ("Ang Sinungaling," "Alikabok") and direction by Jose Estrella ("Divinas Palabras" "A Winter's Tale," and "El Publiko").

"Ang Ligawang Ligaw" is also open for sponsorship and buyers. Call Tanghalang Pilipino at 832-3661 or 832-1125 (CCP trunkline) locals 1620 and 1621.

The Truth
Every Woman Should Know

Kung walang sakit, 'di mo kailangan ng gamot for everyday feminine care.

FACT 1: The vagina and the external genitalia are not the same.
The vagina is the canal that connects the uterus and the external genitalia. The external genitalia, on the other hand, is the exposed part of the female sex organ which includes the outer and inner lip covered with pubic hair.

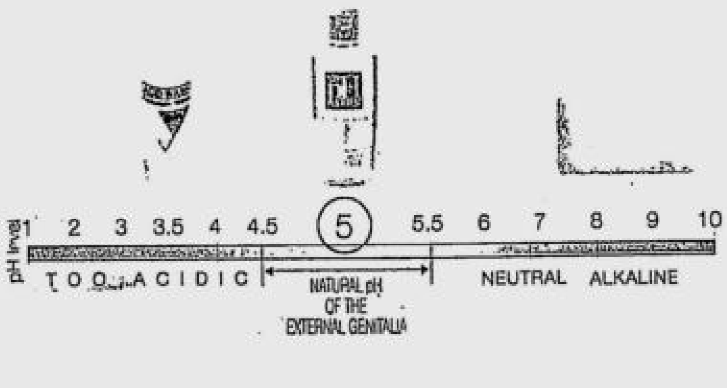


FACT 2: The vagina and the external genitalia have different pH levels.
The vagina has a pH level near 3.5 while the external genitalia has a pH level between 4.5 and 5.5.

pH level refers to the level of acidity or alkalinity of a liquid measured from pH 1 to 14. pH levels that are lower than pH 4.5 are considered too acidic while those higher than pH 5.5 are too alkaline for your external genitalia.

FACT 3: You need a daily feminine wash that matches the pH level of your external genitalia and not your vagina. Remember that it is your external genitalia that you wash everyday, not your vagina. You wash the part that is exposed and not the canal that is inside.

FACT 4: That is why for everyday feminine care, 'di mo kailangan ng gamot. You need an everyday feminine wash. Ang feminine wash na gamot should be used for the external genitalia only when there are infections and irritations. It is too harsh for everyday use for the external genitalia. Ang soap naman too alkaline. Using either of these will disrupt the natural balance in your external genitalia and may cause irritation and dryness when used daily.



FACT 5: For everyday feminine care, you need pH care. **pH care** is not soap at hindi rin gamot. It has the right pH level of 5 that matches the pH level of the external genitalia, thus maintaining its natural balance. Kaya tamang-tama for daily use. With **pH care,** you' re clean, mabango at malayo sa infections.

INTIMATE WASH
pH care
INTIMATE WASH
Pink Passion
UNSCENTED

Be extra careful in choosing your feminine wash.
Para malaman kung gamot, check out the following:
(GENERIC BOX) May generic box at generic name.
(DRUG REGISTRATION) May DRHR o Drug Registration Home Remedy number.
(INDICATION) For douching or for the treatment of vaginitis, vulvitis and, other infections.

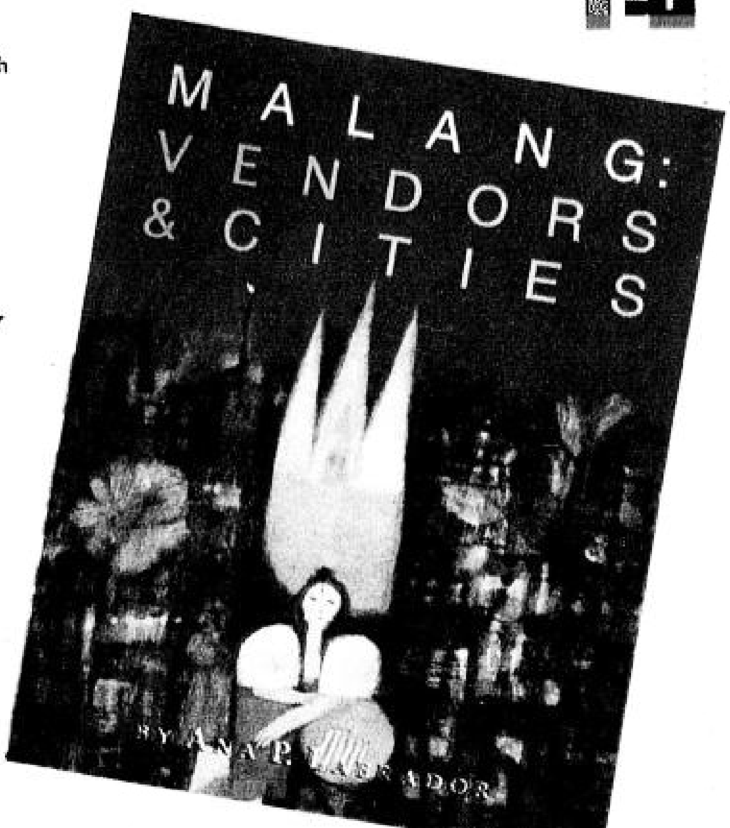
Ask your doctor about these.

For everyday feminine care.
pH care
INTIMATE WASH

Arts & Design

For feedback, text us at (0918)917-5026 or email us at lifestyle@inquirer.com.ph

LIFESTYLE



From the family attic come drawings and paintings that reveal the humanist trajectory of his art

The concealed art of Malang

By Lito B. Zulueta

AT 74, does Malang have anything to hide? Definitely he has no skeletons in the closet crying out to be exposed now. If he has, he may be forgiven for certain lapses in memory.

In his newest exhibit, an undated pen-and-ink drawing showing the skyline of Quiapo with San Sebastian Cathedral in the distance caused a minor domestic furor. In the catalog accompanying the exhibit, Malang recalled that he made the sketch when his late wife Mary was giving birth at the Far Eastern University Hospital, at that time located on Morayta.

His daughter found the history not only doubtful but also controversy-full. "But Mama never gave birth at FEU Hospital," she told Malang. "You must have been there with another woman."

Was the woman giving birth to Malang's child? The artist can only chuckle at the prospect.

"I must have accompanied Mary for a checkup, I don't know," he says. "How am I supposed to remember everything?"

If he has skeletons in the closet, they are now in full view. At the lobby of The Enterprise Center on Ayala Avenue today, the Hongkong and Shanghai Banking Corp. will unveil "Malang: Vendors and Cities," an exhibit of 98 heretofore unseen Malang drawings and paintings.

They have been composed over a long period that stretches back to the time when he was shifting from journalism illustration to painting—some 40 years ago. In short, the works represent what must be the trajectory of an artist's artistic development, the blueprint of his evolution.

Heirlooms

Although Malang has made three new paintings for the exhibit, the show will consist mainly of old works that are in the family collection. In a manner of speaking, they are works from the attic.

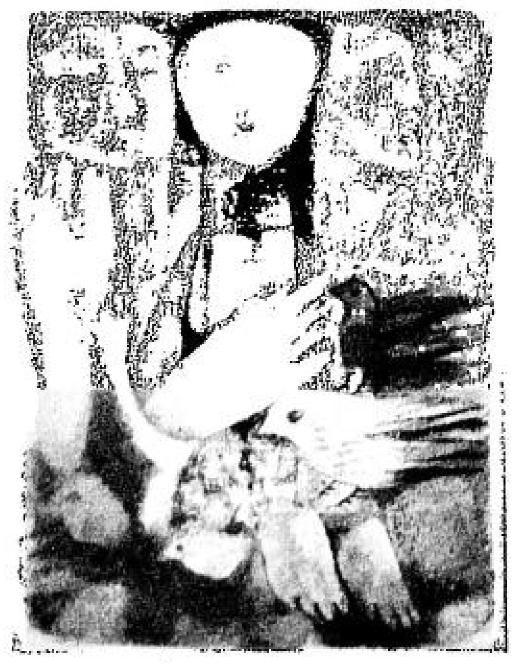
Nearly heirloom pieces, the works aren't for sale. Malang says they belong to his children and kin; they constitute his legacy to a family known for its closeness and creativity.

The three new works will be raffled off. Only HSBC MasterCard holders who have purchased the limited edition of the book "Malang: Vendors and Cities," by curator and critic Ana P. Labrador, are eligible to join (the book is effectively the catalog of the exhibit). Deadline for the book purchase is on Oct. 31. The raffle is on Nov. 15.

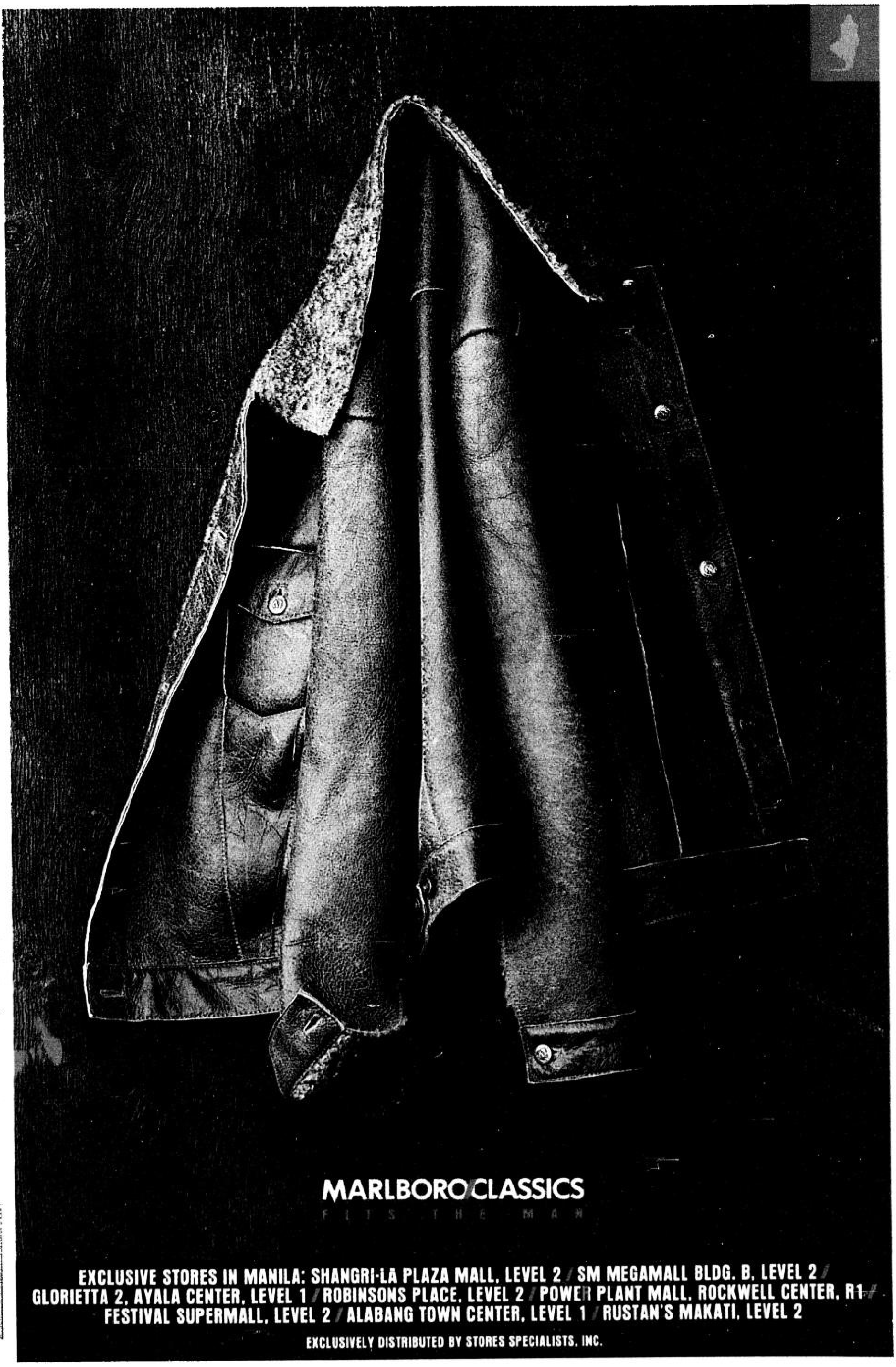
That HSBC has chosen Malang for its community arts program is not surprising. A global universal bank that has preferred to bill itself, quite modestly, as "the world's local bank," HSBC may be considered the youngest oldest bank in the Philippines.

It has been in the Philippines for 127 years, but has only expanded its network in recent years since banking began to be deregulated some 10 years ago. The expansion has been attended by well-calculated forays in community arts that complement its image as a "local bank," a financial powerhouse that is mindful of the cultural growth of its neighborhood.

THE CONCEALED/ p.E2



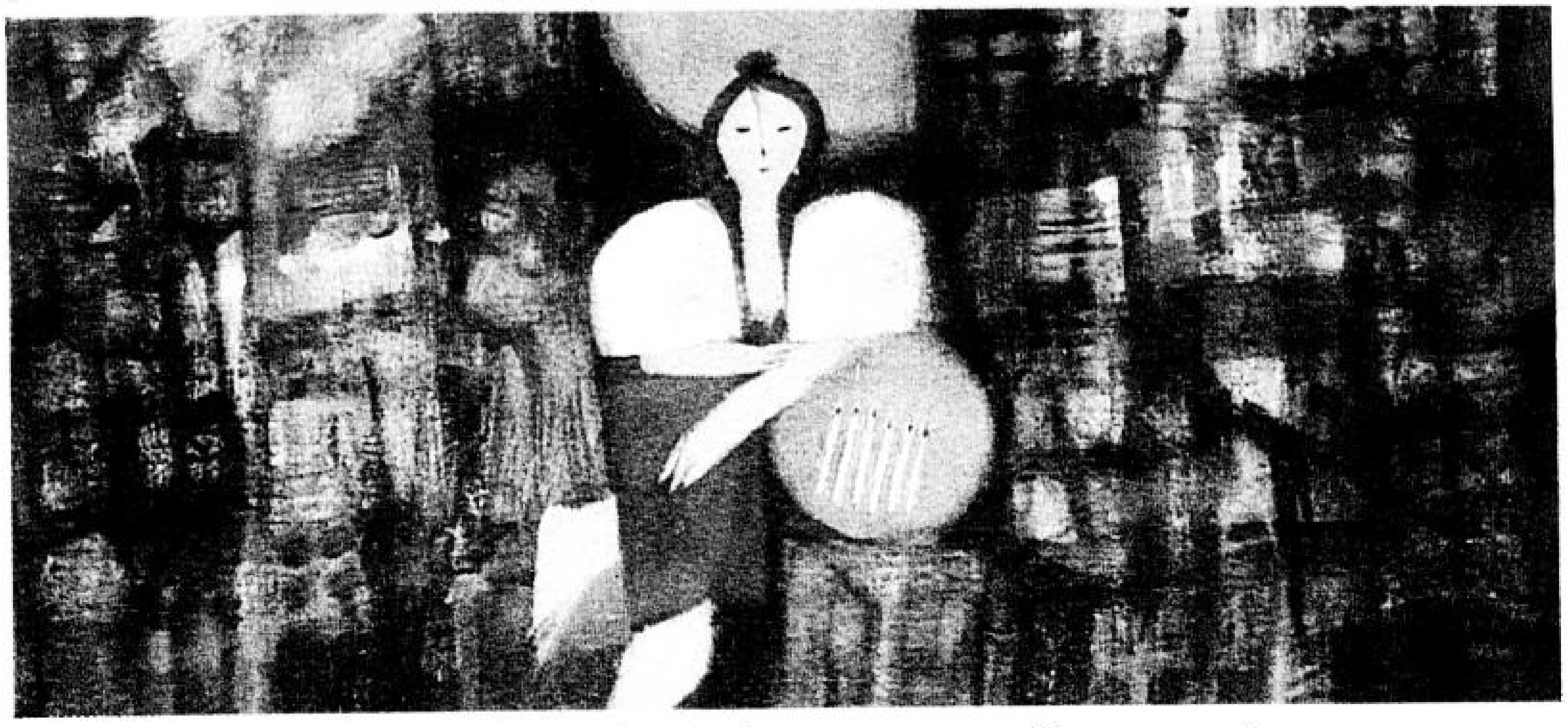
"BIRD Lover"



MARLBORO/CLASSICS
FITS THE MAN

EXCLUSIVE STORES IN MANILA: SHANGRI-LA PLAZA MALL, LEVEL 2 / SM MEGAMALL BLDG. B, LEVEL 2 / GLORIETTA 2, AYALA CENTER, LEVEL 1 / ROBINSONS PLACE, LEVEL 2 / POWER PLANT MALL, ROCKWELL CENTER, R1 / FESTIVAL SUPERMALL, LEVEL 2 / ALABANG TOWN CENTER, LEVEL 1 / RUSTAN'S MAKATI, LEVEL 2

EXCLUSIVELY DISTRIBUTED BY STORES SPECIALISTS, INC.



The concealed art of Malang

From page E1

Staple

In such a neighborhood, Malang's women-vendors are a staple. It cannot be otherwise. The artist's favorite figures humanize an urbanscape characterized by impersonal structures of high commerce and high technology.

Look closely at any Malang urbanscape and you notice the figure of a woman putting the rest of the busy canvas in their place. In the new painting that is featured on the cover of the book, the woman is at the center, cast in form and color that are lucid and nearly abstracted, disciplining the racket of vivid forms and colors around her.

Labrador, in her short essay on the exhibit in the book, writes that the women are "the keepers of culture," so that they are dressed in formal and even archaic attire, hardly the proper wear for vending and hawking. More properly perhaps, they are the keepers of life and vitality. Women nurture the lifeblood of a society. They perpetuate life and vigor in the midst of the aridity of progress and development.

It is no wonder that Malang became known first for painting the *barong-barong*, the urban shanties that also became emblematic of the early works of Manansala and Sansó. The *barong-barong* was built for the refuse of the rise of the cities. They are defiant structures that reek of the obstinate humanity that rebuffs the detached and cold drive of the urban sprawl.

In one drawing is a rare pen-and-ink of a modern building. "I turned the high-rise into a monolith that towers above the smaller structures, indicating the dehumanizing effect of the tall buildings on the city," Malang says in the book.

Shift

The drawings are curious because they show the shift of Malang's art from the abstracted style that derived from his work as an artist and illustrator of the pre-martial law Manila Chronicle, to the florid and intensely vivid explosion of colors that has become the Malang style that we know now.

Despite the apparent Cubist influence, the Malang style is really baroque, but in a restrained, abstracted mode. The forms and lines, Malang admits, are there as "patterns" that frame and guide the palette of his trademark colors—sunflower yellows, avocado greens, Picasso blues, and his favorite vermilion reds.

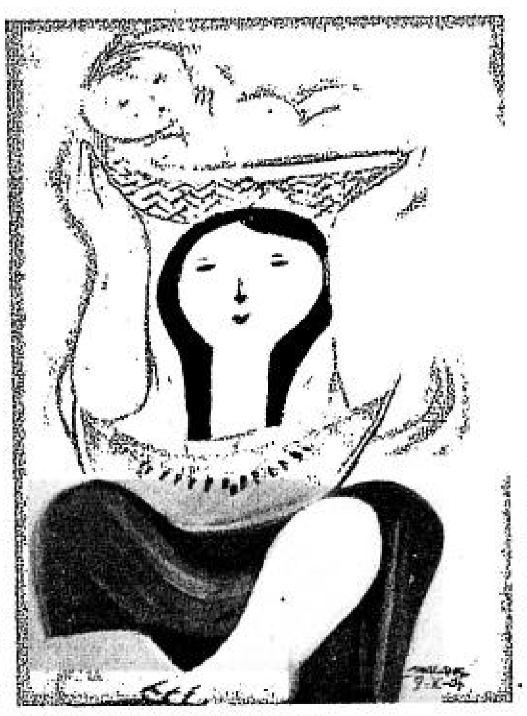
The exhibit is very interesting because, judging from the drawings, his newspaper stint had apparently equipped Malang with a highly condensed style that was really part and parcel of newspaper work—the need to deliver the goods in just a screaming headline and a revealing lead or, since Malang worked as an illustrator and cartoonist, in a few deft strokes of the pen.

The tremendous pressure of the deadline may have deadened the sensibilities of newspapermen, but in Malang's case, it seems to have engendered in him a refined sensibility. His distilled style is ultimately poetic, life-giving as his favorite women-vendors.

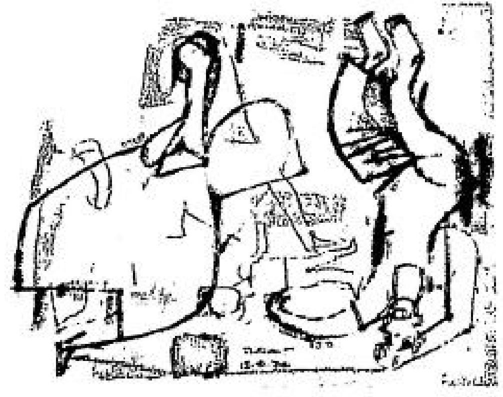
Judging from his often-autobiographical comments on the drawings and paintings, Malang can only relate his art with certain experiential guideposts in his life. And so when he drew the Quiaposcape with the gothic twin spires of San Sebastian looming on the horizon, he can only relate it with an intimate moment in his life when he accompanied his wife to the hospital.

Was she, indeed, giving birth to his child, or was it another woman he is talking about? The answer is as intriguing as life, and life is the hallmark of Malang's art.

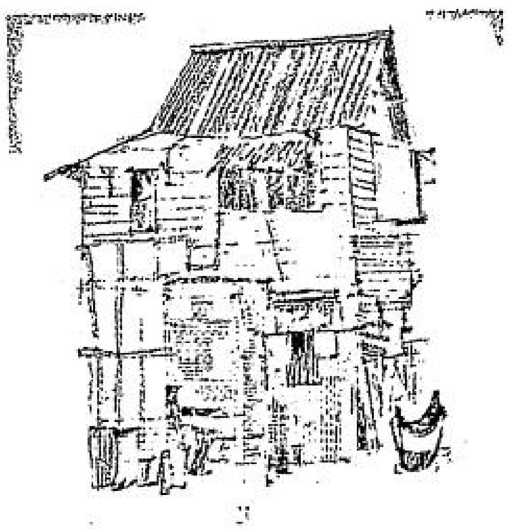
The exhibit "Malang: Vendors and Cities" will run at The Enterprise Center until Sept. 28. Holders of the HSBC Premier MasterCard may order the book "Malang: Vendors and Cities" through tel. 878-9008.



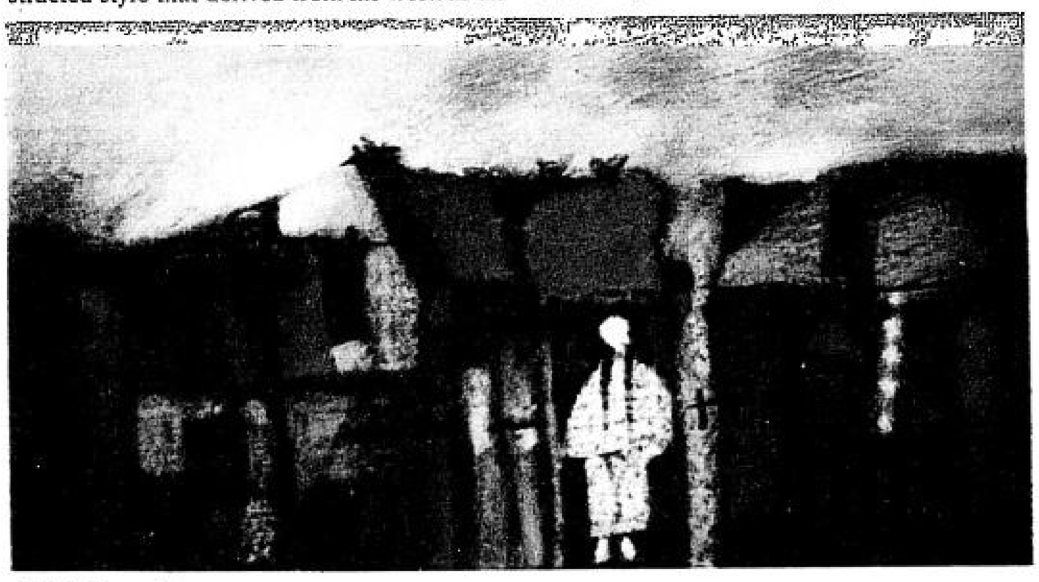
"WATERMELON Vendor"



"FAMILY on Mat"



UNTITLED



"RED House"

Zulueta digital art exhibit, book launch tomorrow

VISUAL artist and photojournalist Pinggot Vinluan Zulueta holds a one-man digital art exhibition and book launch, in collaboration with performance poet Vim Nadera, at 6 p.m. tomorrow at the RCBC Plaza Lobby, Ayala Avenue, Makati City.

Titled "Asinta: Images and Imageries," Zulueta's show will feature some of his 50 works on canvas paper in pen and ink and watercolor, through inkjet print technology with UV-resistant coating.

The drawings and photographs are digitally processed images of events and themes, in the socio-political and economic scenes since the '80s. Most of the artworks were originally published in national publications.

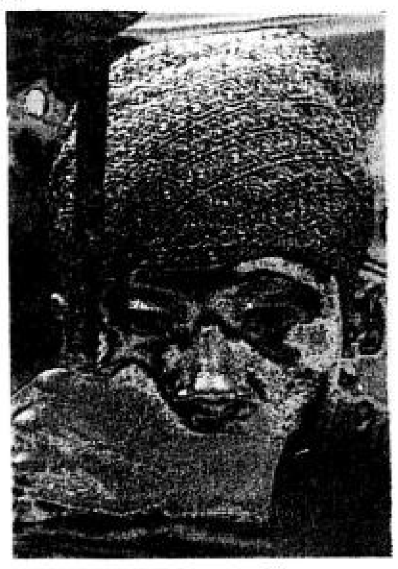
The artworks include images of poverty, human rights incursions, political upheavals and protests of various kinds. They highlight the famous and infamous.

"Asinta: Images and Imageries" is the artist's coming of age. Zulueta, who has dabbled in various forms of print media, works as a news photographer. This exhibition is his second attempt to raise consciousness about social concerns and to inspire more concerted efforts for reforms.

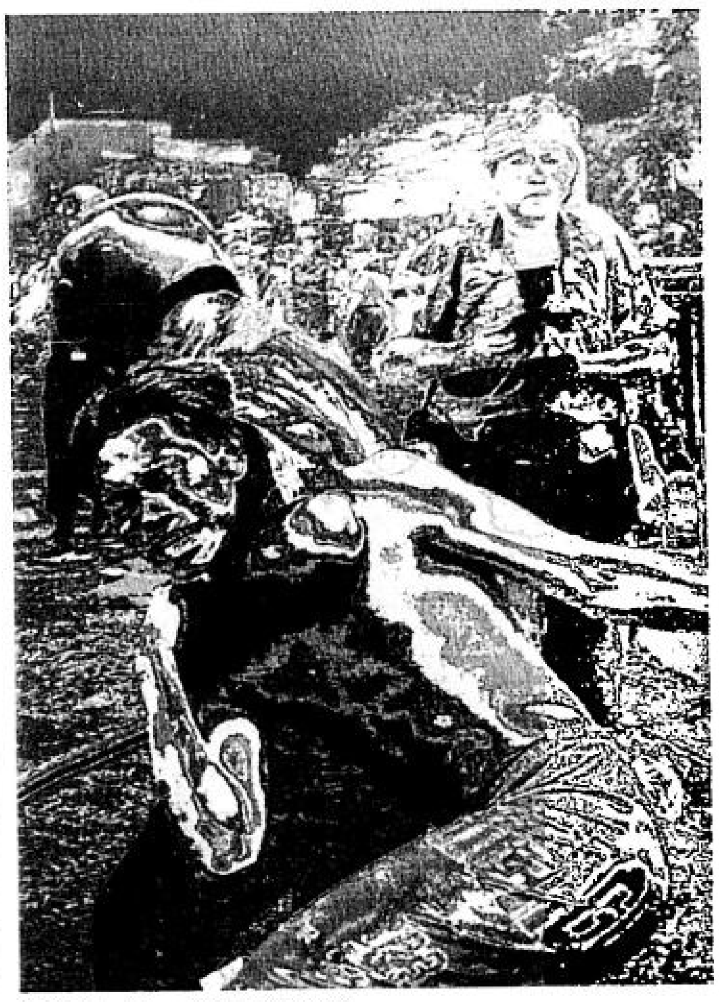
Zulueta, who hails from Paniqui, Tarlac, graduated from the College of Architecture and Fine Arts of the University of Santo Tomas and took up postgraduate subjects in fine arts at the University of the Philippines.

The exhibit runs through Sept. 30. Call Marge Ocampo at 887-4942.

PINGGOT Vinluan Zulueta



"MENDIOLA Marcher"



"MAY I Siege (Mendiola) II"

Veneracion at mag:net; Tuazon at West Gallery

VISUAL ARTS

ROY Veneracion reveals more aspects of his artistry when he presents his latest works at mag:net + at The Loop, ELJ Compund, ABS-CBN complex, QC, beginning Sept. 19. The exhibit features five of Veneracion's mixed media canvases. The new works show Veneracion's interest in abstract non-color. They are predominantly in neutral tones. The exhibit opens at 6 p.m., Sept. 19, and will run until October. Call 410-0995.

WIRE Tuazon will open his sixth solo exhibit, "Peligro," on Sept. 19 at West Gallery at the Artwalk of SM Megamall A, Mandaluyong City. The exhibit features Tuazon's most recent works incorporated into an installation work consisting of animal bones, skulls and bullhorns. The objects—scattered from the floor to the wall—are meant to convey the essential meaning of existence, isolation, diagnosis and confinement. The exhibit will run until Oct.1.

MANUEL D. Baldemor presents "Isang Paglingon sa Pinagmulan," at the 4/F Art Center, SM Megamall, Mandaluyong City, on Sept. 20. His show illustrates the festivals and rituals dear and familiar to him. Early Filipino writing—from the early Tagalog folk tales, riddles, poems and proverbs—inspired some of his works. The show will run until Oct. 6.

THE CRUCIBLE Gallery features an exhibit of Alan Sycip's works. Sycip's brand of abstract art is striking in its bold interplay of color and form. His works will be on display until Sept. 24. Crucible Gallery is at the 4/F. SM Megamall A, Mandaluyong City. Call 635-6061.

VICTORIA Santos and Lorna Dazo will talk about working in museums, 2-4 p.m., Sept. 20, Vargas Museum, University of the Philippines, Diliman, QC. Call (0919) 832-1742, (0917) 986-5177, 928-1927 or 920-5301 local 7408.

MULTIAWARDED painter and art workshop pioneer Fernando B. Sena, with the Crucible Art Gallery, presents his works in pastel until Sept. 28 at the Saturday Group Gallery, Ali Mall, Cubao, QC. Sena's current works are renderings of everyday things and people, mother-and-child and human interest scenes that appeal to the senses and induce the viewer into a renewed awareness of their existence.

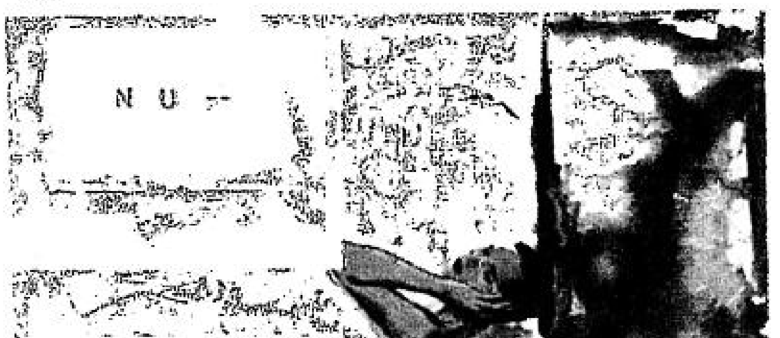
THE BATANG Pinoy Artists will open a special art exhibit at 6 tonight at the Makati City Hall. Dubbed "Diversities in Strokes, Colors and Shapes," the show is BPA's contribution to the celebration of the 145th birth anniversary of the patriot and painter Juan Luna. Participating artists are Al Perez, Luna descendant Larry Ballesteros, Stephanie Baluyot, Dom Briones, Jun Bio Baloloy, Marcial Pontillas, Pablo Mahinay, Parker Incinas, Carlos Cea, Jay Carlos, Roland Maligad, Phoebe S. Gulio, Emily Ortega, Ambie Abano, Dina M. Pacuri, Mon Capili, Roy Espinosa, Noel and Marivic Rivera, Oliver Ramos, Rico Mariano, Jeff Resurreccion de Leon, Majilyn Lacoste, John Paul Orlanda, Roberto Oliveros, Hans Villaflor and Andrew Einar. Part of the collection will be exhibited in the Philippine Consulate in Vancouver, Canada, and our embassies in London and Madrid. On Oct. 23, the grand exhibition and a concert will be held in the Pasig City Museum. Portrait sessions will be conducted daily until Sept. 23 at the Makati City Hall. The art exhibit will move to the Museo ng Makati on Sept. 24, where it will stay until Sept. 30.

GALLERY 139 presents the oil paintings of Roland Fulgado de los Santos until Sept.24, at The Artwalk, 4/L SM Megamall A, Mandaluyong City.

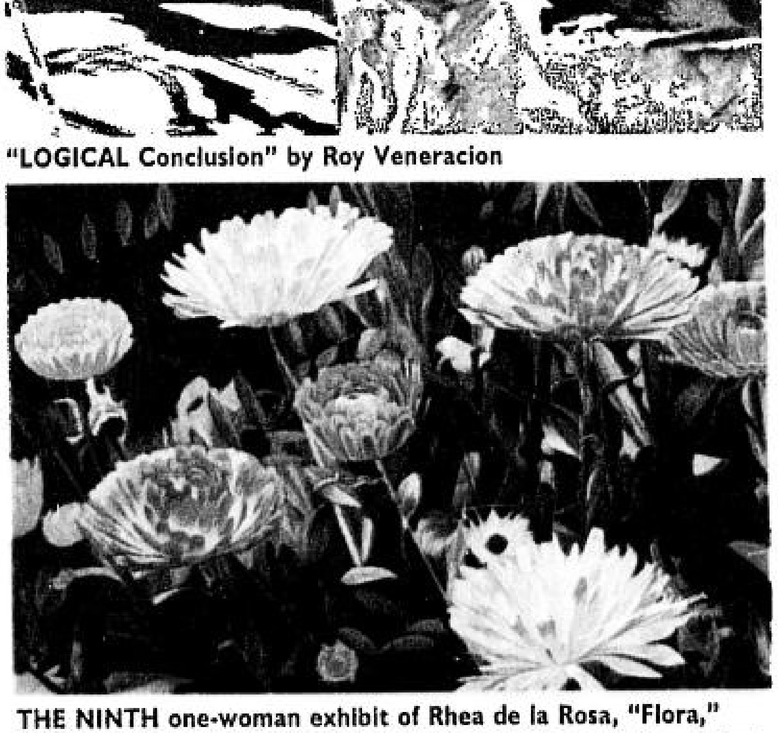
GALLERY 139 features blooms and fruits in the one-woman show, "Ripe for the Picking," by Inna Nasnep-Vitasa until Sept. 25. Gallery 139 is at the Artlane, 3/L Glorietta, Ayala Center, Makati City.

AT Maculangan presents "Aceita Obligatoria," an exhibit of paintings and mixed media art, at Green Papaya Art Projects, until Sept. 30. The young Filipino multimedia artist has been based in Italy for the past 12 years. His exhibit revolves around the Italian catchphrase *aceita obligatoria*, which literally means "compulsory choices." It consists mainly of oils on canvas. Green Papaya Art Projects is located at 124 Maginhawa St., Teachers Village East, Diliman, QC. Viewing hours are 3-9 p.m., Monday to Saturday. Call M.G. Chaves at 927-3187 or 926-2096.

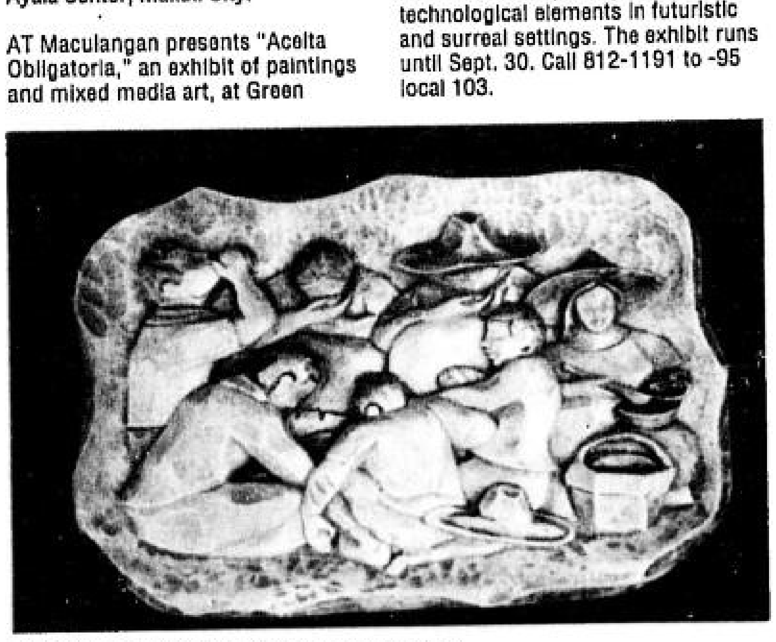
AYALA Museum presents an exhibit of paintings by Alan Sycip at its temporary gallery space on the ground floor of the old Makati Stock Exchange Building, Ayala Avenue, Makati City. Dubbed "Vistas," the exhibit showcases Sycip's most recent works exploring organic and technological elements in futuristic and surreal settings. The exhibit runs until Sept. 30. Call 812-1191 to -95 local 103.



"LOGICAL Conclusion" by Roy Veneracion



THE NINTH one-woman exhibit of Rhea de la Rosa, "Flora," named after the Roman goddess of flowers, opens at 6 p.m. Sept. 19 at the Gallerie Y, 4/L SM Megamall A, Mandaluyong City. The show features the artist's collection of flowers, including blooms from the United States, where she exhibited her works last year. The exhibit will run until Sept. 28. Call 634-2704.



"TANGHALIAN" by Manuel Baldemor

Masarap mabuhay kung nagpaplano ng pamilya.

Isang paalala mula sa:

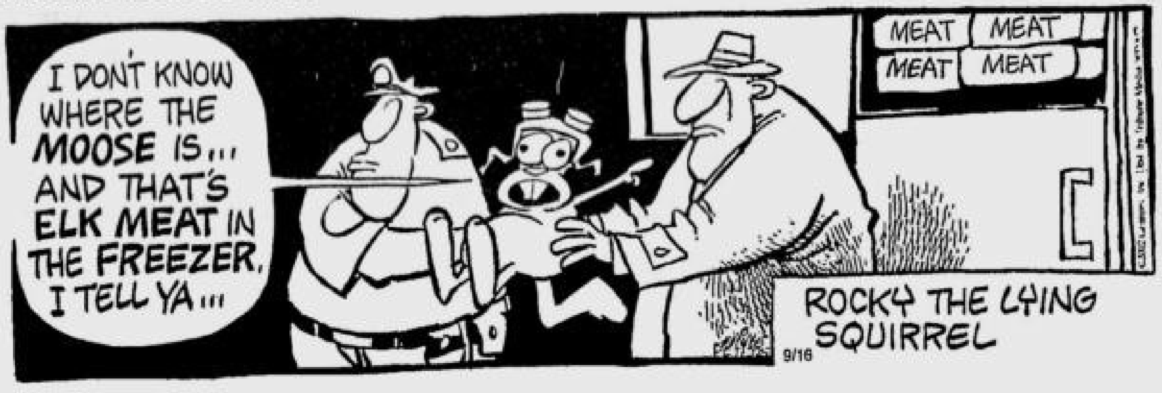
Philippine NGO Council on Population, Health and Welfare • Philippine Legislators' Committee on Population and Development • Association of Philippine Schools of Midwifery • EngenderHealth • Family Planning Organization of the Philippines • FriendlyCare Foundation, Inc. • Institute of Maternal and Child Health • Integrated Maternal and Child Care Services and Development, Inc. • Integrated Midwives Association of the Philippines • Integrated Registered Nurses of the Philippines • John Snow Research and Training Institute – Well Family Midwife Clinic • League of Population Officers of the Philippines • Philippine League of Government Midwives, Inc. • Philippine Obstetrical and Gynecological Society • Reachout Foundation International • The Futures Group International • Trade Union Congress of the Philippines • TRUST Family Program • Management Sciences for Health • Johns Hopkins University • United States Agency for International Development

KUNG SILA'Y MAHAL N'YO
MAGPLANO!

Kumunsulta sa health center o clinic.

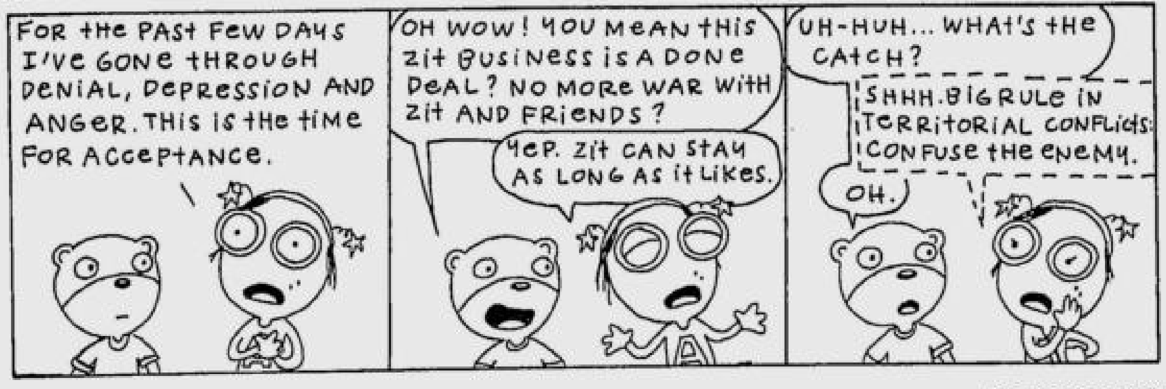
MOTHER GOOSE & GRIMM

BY MIKE PETERS


I DON'T KNOW WHERE THE MOOSE IS... AND THAT'S ELK MEAT IN THE FREEZER, I TELL YA...
MEAT
MEAT
MEAT
MEAT
ROCKY THE LYING SQUIRREL
9/16

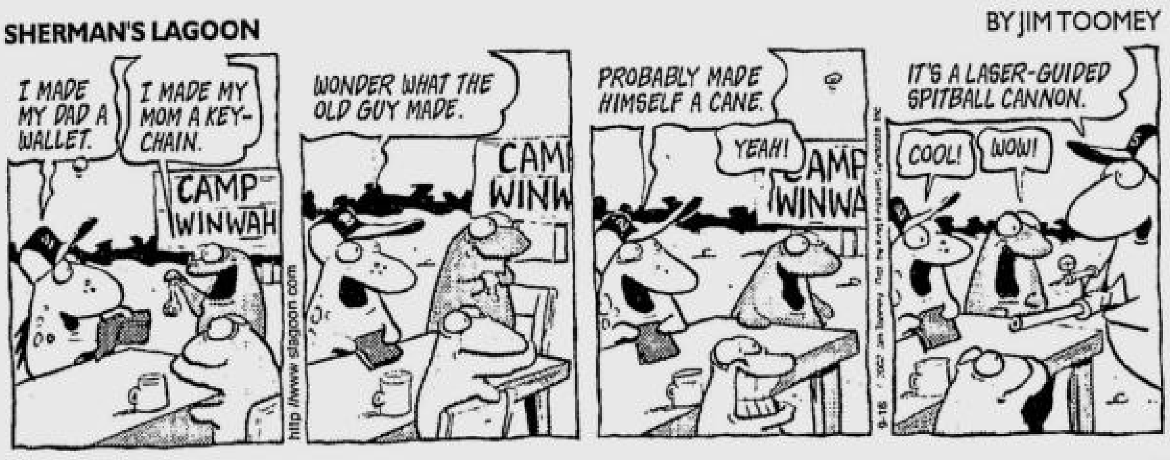
ATOMO AND WEBOY

BY LYRA GARCELLANO


FOR THE PAST FEW DAYS I'VE GONE THROUGH DENIAL, DEPRESSION AND ANGER. THIS IS THE TIME FOR ACCEPTANCE.
OH WOW! YOU MEAN THIS ZIT BUSINESS IS A DONE DEAL? NO MORE WAR WITH ZIT AND FRIENDS?
YEP. ZIT CAN STAY AS LONG AS IT LIKES.
UH-HUH... WHAT'S THE CATCH?
SHHH. BIG RULE IN TERRITORIAL CONFLICTS: CONFUSE THE ENEMY.
OH.

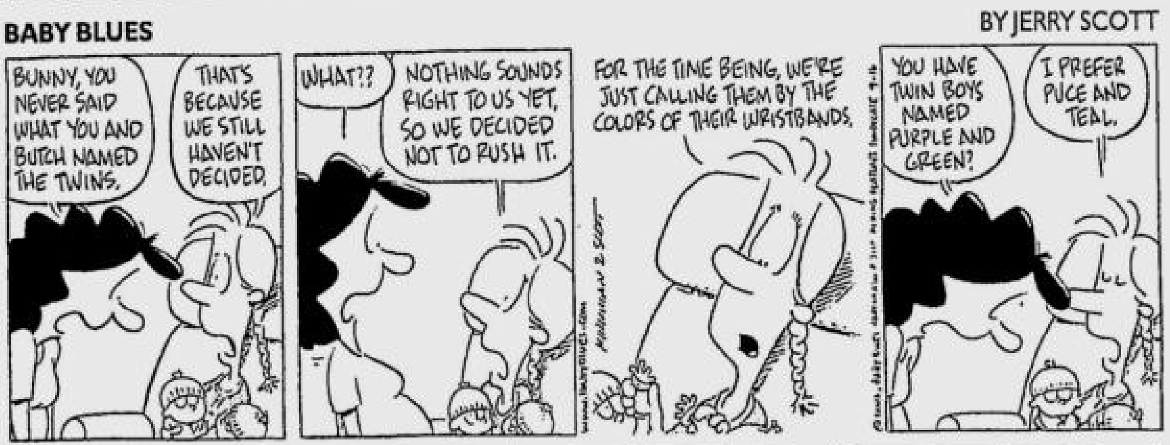
SHERMAN'S LAGOON

BY JIM TOOMEY


I MADE MY DAD A WALLET.
I MADE MY MOM A KEY-CHAIN.
CAMP WINWAH
WONDER WHAT THE OLD GUY MADE.
PROBABLY MADE HIMSELF A CANE.
YEAH!
IT'S A LASER-GUIDED SPITBALL CANNON.
COOL!
WOW!
http://www.slagoon.com
9-16

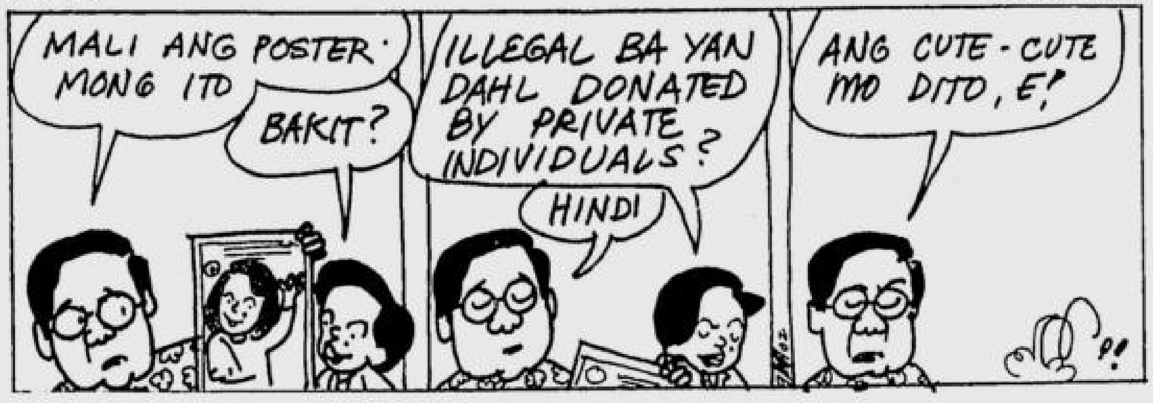
BABY BLUES

BY JERRY SCOTT


BUNNY, YOU NEVER SAID WHAT YOU AND BUTCH NAMED THE TWINS.
THAT'S BECAUSE WE STILL HAVEN'T DECIDED.
WHAT??
NOTHING SOUNDS RIGHT TO US YET, SO WE DECIDED NOT TO RUSH IT.
FOR THE TIME BEING, WE'RE JUST CALLING THEM BY THE COLORS OF THEIR WRISTBANDS.
YOU HAVE TWIN BOYS NAMED PURPLE AND GREEN?
I PREFER PUCE AND TEAL.
KIRKMAN & SCOTT

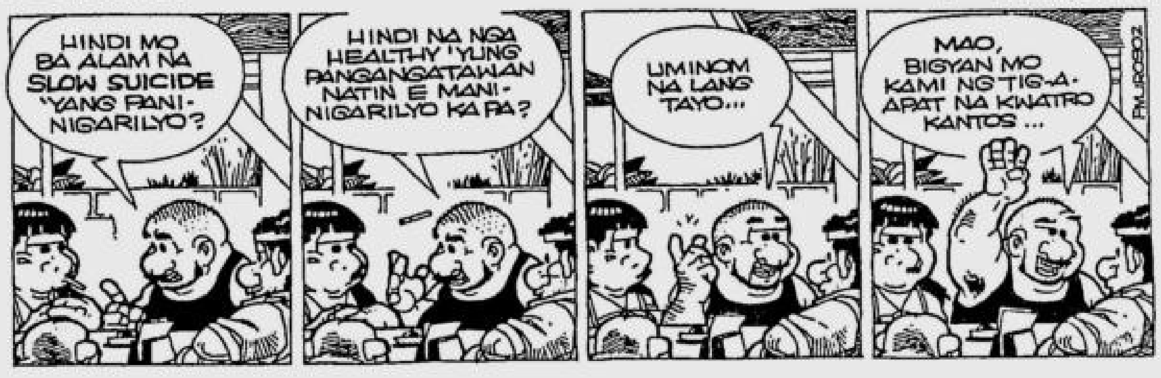
A. LIPIN

BY JESS ABRERA


MALI ANG POSTER MONG ITO
BAKIT?
ILLEGAL BA YAN DAHL DONATED BY PRIVATE INDIVIDUALS?
HINDI
ANG CUTE-CUTE MO DITO, E!

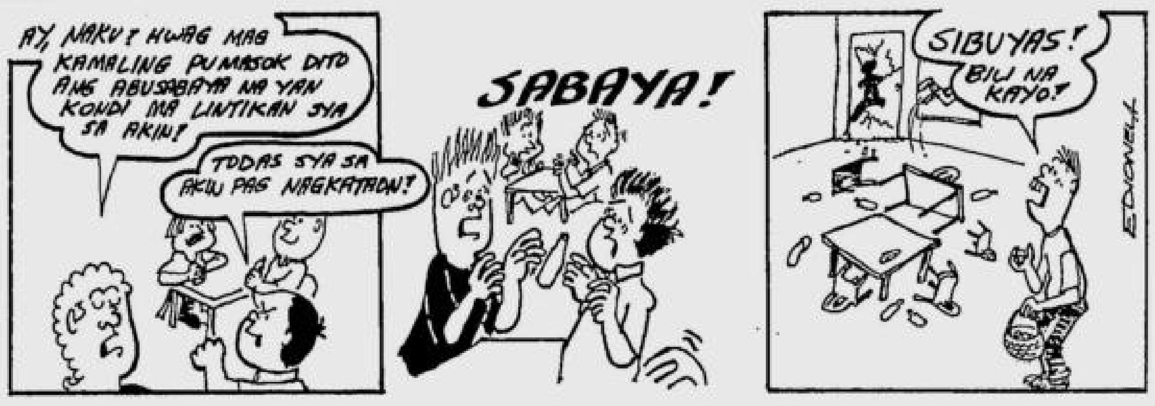
PUGAD BABOY

BY P.M. JUNIOR


HINDI MO BA ALAM NA SLOW SUICIDE 'YANG PANI-NIGARILYO?
HINDI NA NGA HEALTHY 'YUNG PANGANGATAWAN NATIN E MANI-NIGARILYO KA PA?
UMINOM NA LANG TAYO...
MAO, BIGYAN MO KAMI NG TIG-A-APAT NA KWATRO KANTOS...
PMJR0902

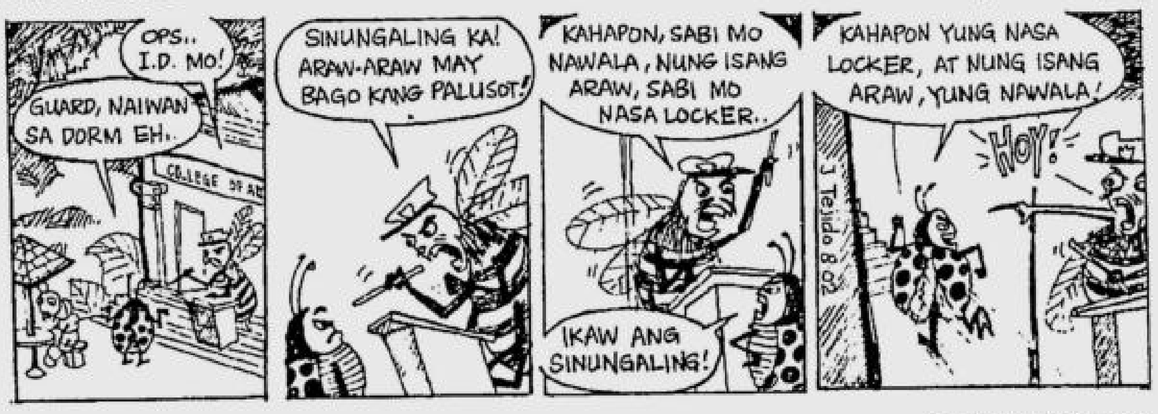
SIMO

BY EDGAR DIONELA


AY, NAKU! HWAG MAG KAMALING PUMASOK DITO ANG ABUSABAYA NA YAN KONDI MA LINTIKAN SYA SA AKIN!
TODAS SYA SA AKIN PAG NAGKATAON!
SABAYA!
SIBUYAS! BIU NA KAYO!
EDIONELA

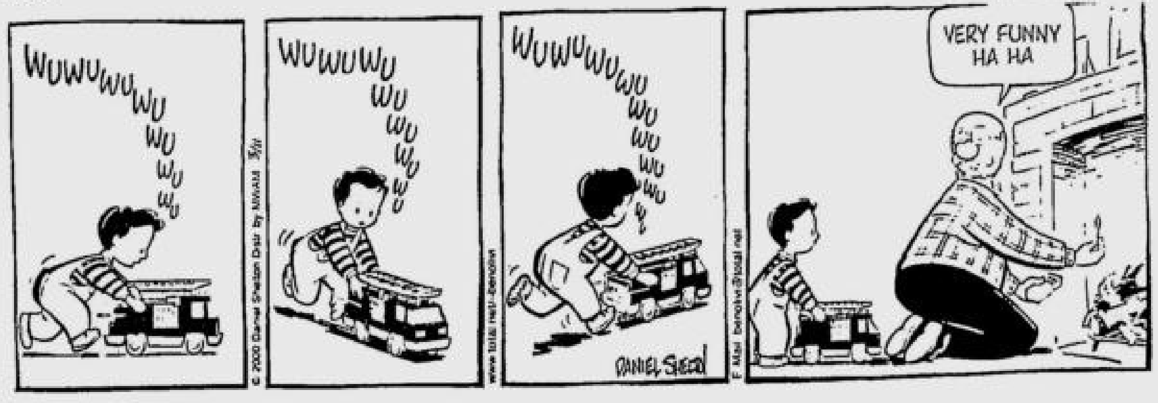
MIKROKOSMOS

BY JOMIKE TEJIDO


OPS.. I.D. MO!
GUARD, NAIWAN SA DORM EH..
COLLEGE OF A
SINUNGALING KA! ARAW-ARAW MAY BAGO KANG PALUSOT!
KAHAPON, SABI MO NAWALA, NUNG ISANG ARAW, SABI MO NASA LOCKER..
IKAW ANG SINUNGALING!
KAHAPON YUNG NASA LOCKER, AT NUNG ISANG ARAW, YUNG NAWALA!
HOY!
J Tejido 8 02

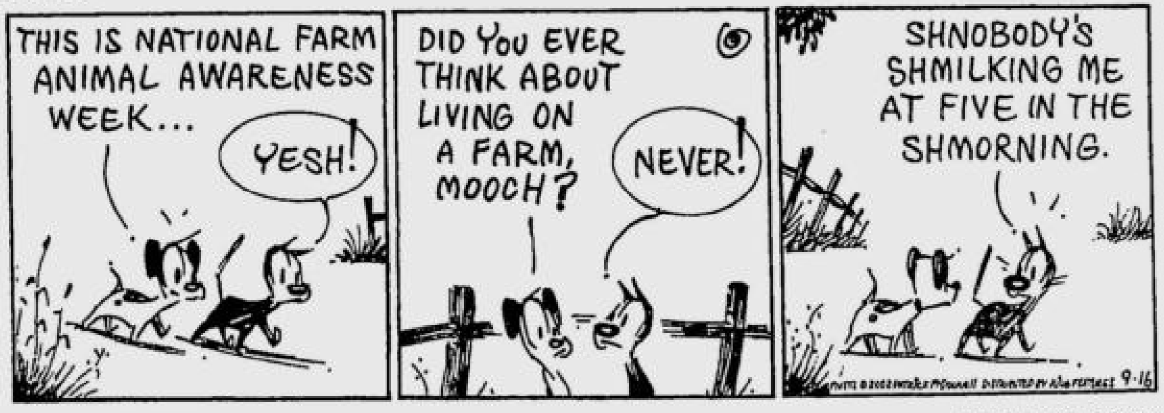
BEN

BY DANIEL SHELTON


WUWUWUWUWU WU WU WU WU
WUWUWU WU WU WU WU WU
WUWUWUWUWU WU WU WU WU WU
VERY FUNNY HA HA
DANIEL SHELTON

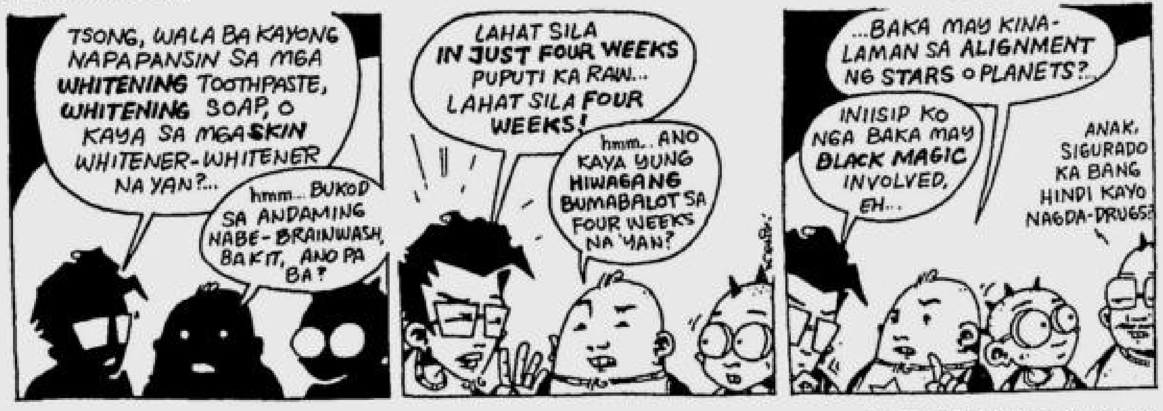
MUTTS

BY PATRICK McDONNELL


THIS IS NATIONAL FARM ANIMAL AWARENESS WEEK...
YESH!
DID YOU EVER THINK ABOUT LIVING ON A FARM, MOOCH?
NEVER!
SHNOBODY'S SHMILKING ME AT FIVE IN THE SHMORNING.
9-16

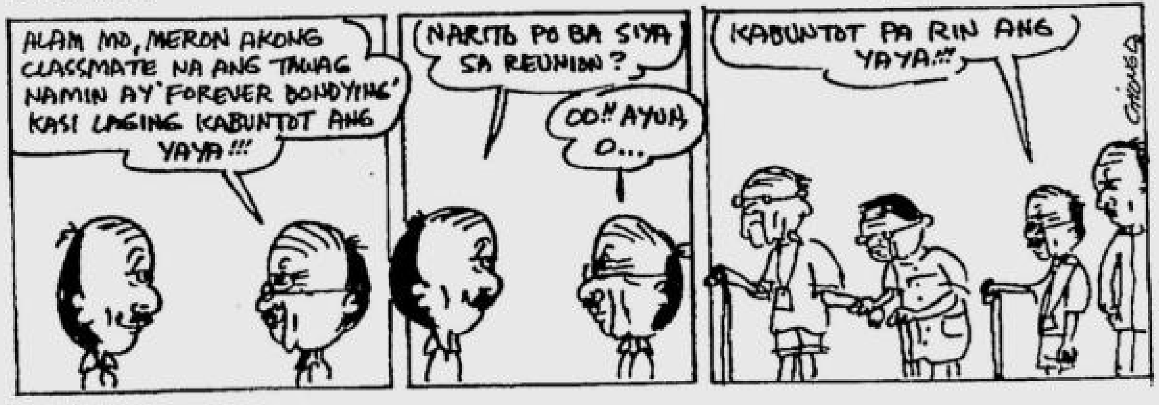
KIKO MACHINE

BY MANIX ABRERA


TSONG, WALA BA KAYONG NAPAPANSIN SA MGA WHITENING TOOTHPASTE, WHITENING SOAP, O KAYA SA MGA SKIN WHITENER-WHITENER NA YAN?..
hmm.. BUKOD SA ANDAMING NABE-BRAINWASH, BAKIT, ANO PA BA?
LAHAT SILA IN JUST FOUR WEEKS PUPUTI KA RAW... LAHAT SILA FOUR WEEKS!
hmm.. ANO KAYA YUNG HIWAGANG BUMABALOT SA FOUR WEEKS NA 'YAN?
...BAKA MAY KINA-LAMAN SA ALIGNMENT NG STARS O PLANETS?..
INIISIP KO NGA BAKA MAY BLACK MAGIC INVOLVED, EH...
ANAK, SIGURADO KA BANG HINDI KAYO NAGDA-DRUGS?

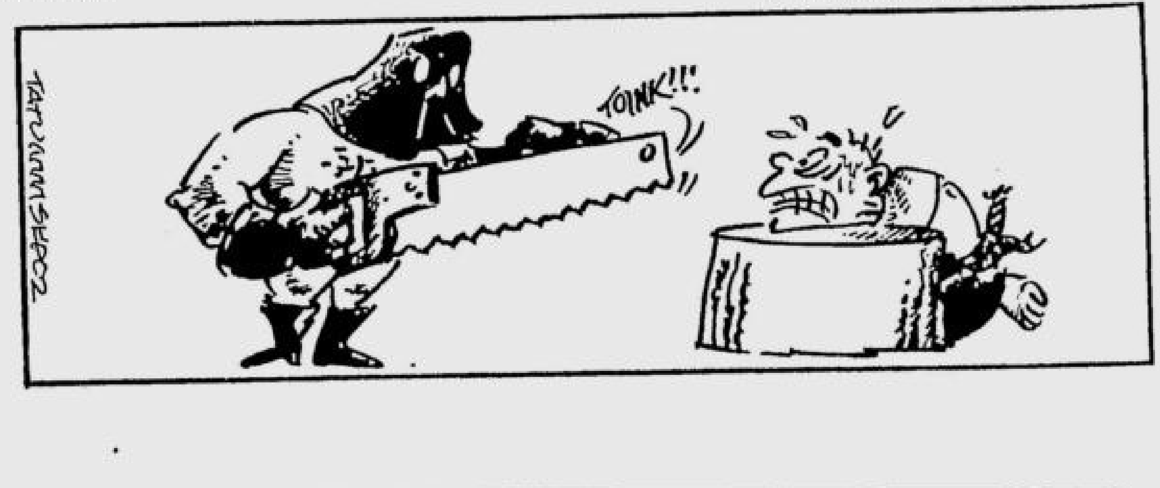
LOVEKNOTS

BY ELIZABETH CHIONGLO


ALAM MO, MERON AKONG CLASSMATE NA ANG TAWAG NAMIN AY 'FOREVER BONDYING' KASI LAGING KABUNTOT ANG YAYA!!!
NARITO PO BA SIYA SA REUNION?
OO!! AYUN O...
KABUNTOT PA RIN ANG YAYA!!!
CHIONGLO

TULDOK

BY PAPU AND TATUM MILAMBILING


TATUM MS2002
TOINK!!!

HOROSCOPE

BY EUGENIA LAST

CELEBRITIES BORN ON THIS DAY: David Copperfield, Lauren Bacall, Peter Falk, B.B. King

Happy Birthday: Through your own life experience, you are prepared to help others avoid the same mistakes that you once made. Your attitude toward life will bring you great popularity this year, enabling you to gain the support and help you need to achieve your personal goals. Your numbers are 3, 7, 12, 24, 31, 38

ARIES (March 21-April 19): You may be feeling surly, but picking fights will bring no solace. Overreacting and being too sensitive is likely to upset your loved ones and, as a result, you may find yourself brooding alone.

TAURUS (April 20-May 20): You need to surround yourself with like-minded individuals who will be inspiring and encouraging. These people may even lead you to some new interests.

GEMINI (May 21-June 20): You can increase your property value by doing some renovations. If you're bold enough, do the work yourself. Once the place is refurbished, have a party that may lead to something romantic.

CANCER (June 21-July 22): Keep your thoughts to yourself today. If possible, plan a day away from home where you stand a much better chance of enjoying yourself.

LEO (July 23-Aug. 22): Stay the extra 10 minutes and really finish everything off at work; your boss will notice and consider you when a promotion comes available. Then join your peers and enjoy a social night on the town.

VIRGO (Aug. 23-Sept. 22): A sudden infatuation may seem to have undue importance for the moment. Be advised: This new charmer may have some serious drawbacks and some unfinished business to contend with.

LIBRA (Sept. 23-Oct. 22): It's going to be one of those days when you have to double-check everything: the gas, oil, water, electricity, kids. Talk to family members about wastefulness, conservation and general budgeting.

SCORPIO (Oct. 23-Nov. 21): A family member may actually help you solve a dilemma today rather than complicate it further. You should listen to the advice. The information you receive will be useful to you in the very near future.

SAGITTARIUS (Nov. 22-Dec. 21): You can get ahead of the game if you are careful with your spending and consider safe, long-term investments. Don't gamble with money that doesn't belong to you.

CAPRICORN (Dec. 22-Jan. 19): Your usual steady way of approaching everything may be shattered today. This will probably confuse the people who love you the most. Try to explain your game plan so no one becomes upset.

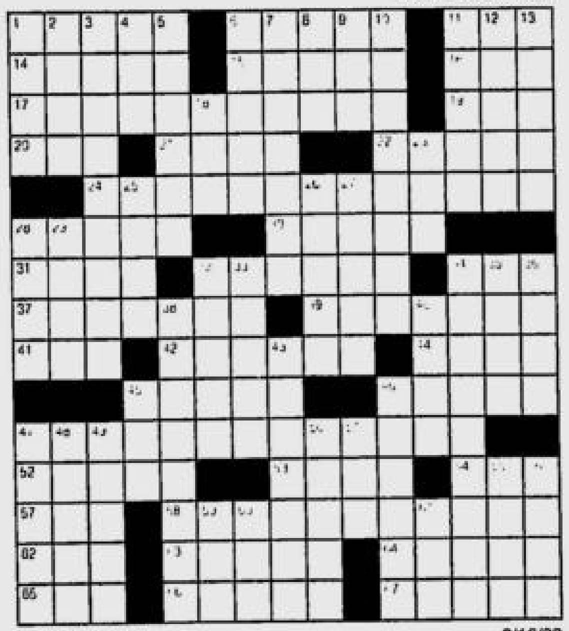
AQUARIUS (Jan. 20-Feb. 18): Someone may say something behind your back if you confided in him or her about your personal secrets. Don't be too willing to give in to those looking for a free handout.

PISCES (Feb. 19-March 20): If you get out and get involved in something you believe in, you will expand your knowledge as well as your friendships. You need a place to go where you can share your ideas and contribute to something worthwhile.

Birthday Baby: You will be in the forefront of whatever you chose to follow. You are a big help to others.

DAILY CROSSWORD

TMSPuzzles@aol.com



By Holden Baker
Greenfield, MA

9/16/02

ACROSS
1 Greek market
6 Snooped
11 Dancer Charisse
14 Lifting device
15 Church passage
16 Peggy or Brenda
17 Parisian breakfast?
19 Traveler's stop
20 Sun. homily
21 Jabba the __
22 White-water conveyances
24 Brussels breakfast?
28 Bronte or Dickinson
30 Gulf of Mex. neighbor
31 Drunkards
32 Inserts
34 Indy stop
37 Fast driver
39 On the line
41 CIA precursor
42 Eaves hanger
44 Scrutinized
45 Shell rival
46 Opera songs
47 London breakfast?
52 Bolshevik leader
53 Lat. list-ender
54 Some MDs
57 Ms. Gardner
58 Dublin breakfast?
62 Court divider
63 Ray
64 Stood
65 Kildare and Welby, e.g.
66 Peer recognition
67 Beginners

DOWN
1 Landon and others
2 Actor Richard
3 Dental malocclusions
4 Stimpy's pal
5 Roguishly
6 Singer LaBelle
7 Mob violence counter-measure
8 O.T. book
9 Urban RRs
10 Exits Amtrak
11 Precipice
12 Streisand film
13 Thick
18 Embrace
23 Eglin, e.g.
25 Ultimatum word
26 Twangy
27 Produce a literary work
28 Exxon, formerly
29 Swabbing tools
32 Rio Grande tributary
33 Robert of "Vega$"
34 Bearing the cost of
35 Home decor company
36 Turner and Williams
38 Lessen
40 Actress Garr
43 Revives
45 Will Smith biopic
46 Waterborne
47 Large antelope
48 Less than once
49 Tiny pests
50 King Arthur's father
51 H.S. teachers
55 Guadalajara money
56 Understands
59 Major studio, once
60 McKellen of "The Lord of the Rings"
61 Young fish

Saturday's Puzzle Solved

S	C	U	M	■	S	P	E	E	D	S	T	E	R	S
T	U	N	A	■	M	U	L	T	I	M	E	D	I	A
E	R	R	S	■	U	N	E	A	S	I	N	E	S	S
E	V	E	S	■	D	C	V	■	■	T	O	M	E	S
R	A	L	E	I	G	H	■	P	L	E	N	A	R	Y
S	T	A	N	N	[illegible]	■	P	A	I	R	S	■	■	■
M	U	T	E	H	■	[illegible]	O	R	P	■	■	C	D	I
A	R	E	T	E	■	I	L	S	■	S	H	E	E	N
N	F	D	■	■	I	O	L	F	■	P	U	R	G	E
■	■	■	S	A	L	E	S	■	T	A	N	T	R	A
A	C	C	U	S	E	D	■	H	A	S	T	I	E	R
T	H	A	T	S	■	■	[illegible]	O	I	■	S	T	A	N
M	A	R	T	E	N	S	I	T	E	■	M	U	S	E
A	R	T	E	R	I	O	L	E	S	■	A	D	E	S
N	O	S	E	T	A	C	K	L	E	■	N	E	S	T

(C)2002 Tribune Media Services, Inc.
All rights reserved

9/16/02

US Ambassador Francis Ricciardone and Dr. Marie Ricciardone, Charles and Evelyn Alexander

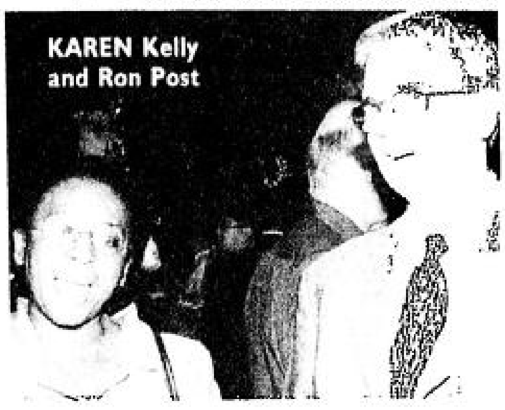
DR. Ruth Pfau, Indian Ambassador Navreka Sharma, Sandeep Pandey and Venerable Pom Nyun

PHOTOS BY BETOY JOHNSON

CHIEF Justice Hilario Davide and Indian Ambassador Navreka Sharma

SANDRA Moore and Michael Woolsey

GI Won Post with Belinda Q. de Jesus


KAREN Kelly and Ron Post

Rain or shine, the social scene swings

DIPLOMATIC SWIRL

By Amiga

IF we're not desperately seeking air conditioning because it's hot enough to fry eggs on pavements, it seems we're swimming to whatever event we have to attend to.

We bade farewell to **Mike Anderson**, former United States Embassy counselor for public affairs, in what felt like the dead of summer, and met new counselor **Ronald J. Post** and his wife, **Gi Won**, at a reception hosted by Ambassador **Francis** and Dr. **Marie Ricciardone** during what seemed to be a replay of the flood in Noah's time.

Sitting at a table with the "usual suspects"—director **Ambeth Ocampo** of the National Historical Institute, National Museum director **Cora Alvina**, **Beth Day Romulo**, **Toti Villalón** and others of that ilk—we were joined by Ambassador Ricciardone (whose previous postings were in the Middle East), who said he hadn't seen as many air conditioning units as in Manila. He expected that the people in Manila, being in the tropics, would use the outdoors more, but they all head for the nearest air-conditioned room!

* * *

We ran into Ron Post and Gi Won a few days later at Ambassador Ricciardone's TY reception for those involved with the American Food Festival earlier this year. The occasion was also a *despedida* for **Charles** and **Evelyn Anderson** of the US Department of Agriculture and *bienvenida* for **Michael Woolsey** and **Pia Abuel-Ang**.

As with other US Embassy events, the Pen Ballroom was plastered wall-to-wall with people, most of them making a beeline for the roast Long Island duckling (which was from Kansas, though) and/or the bar with its Napa Valley wines.

We saw **Karen** (as in **Kelly**), and **Tita Trillo** of Anthony's Wines, a super saleswoman who can convince you to drop vodka for wine (at least with your dinner); **Manuel Igual**; Sen. **Edgardo Angara**, who was surrounded by several people; **Abel Nolasco** and executive chef **Joerg Delin** of the Hyatt Regency, who finished yesterday a Mexican Food Festival, held in connection with Mexico's celebration of its 192nd anniversary today that will feature chefs from the Yucatan. So, see you there for a cuisine that won't be Tex-Mex.

* * *

Let me digress a little to report that the saris given by Indian Ambassador **Navreka Sharma** at a reception for the Magsaysay Awardees were absolutely stunning. The fabrics were absolutely gorgeous (to think the average Indian woman has some 100 pieces for summer and winter).

Everyone was suitably impressed with this year's Magsaysay Award recipients, until **Sandeep Pandey** decided to expound on the joys of going to prison for human rights and didn't let anyone else, including the ambassador, interrupt.

We must congratulate the man, though. Believing that the US is the world's primary terrorist state (he must have had McDonald's and other fast-foods in mind), he had the decency to return the $50,000 award money even if it might have been prompted by a popular column in another newspaper.

We felt decidedly insecure being among achievers like Dr. **Ruth Pfau**, who spent her life working among lepers, and Korean monk Venerable **Pom Nyun** and our own Supreme Court Chief Justice **Hilario Davide** (doesn't anyone want him as President?).

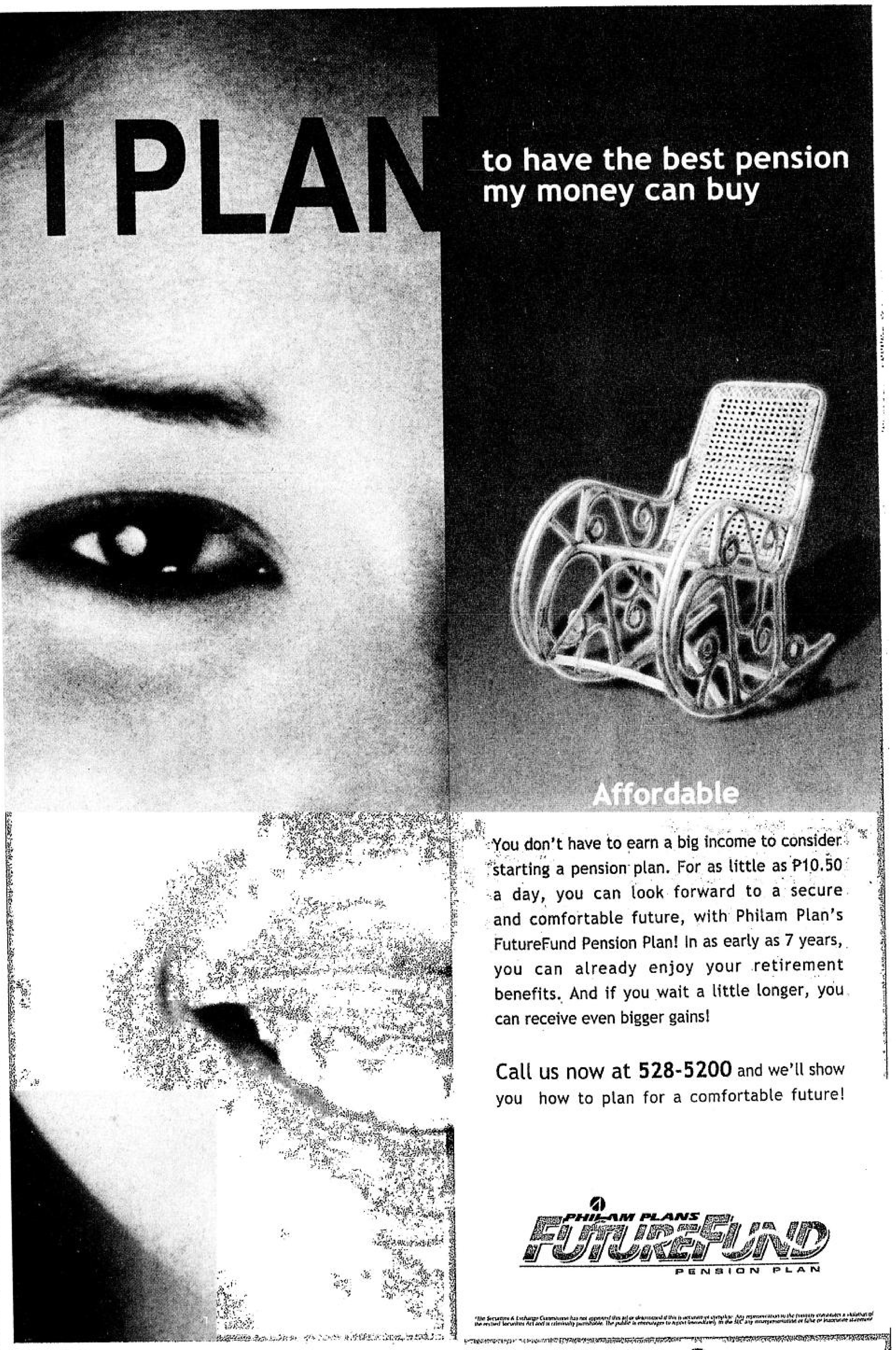
* * *

Everyone's favorite photographer, **Rupert Jacinto**, celebrated his birthday recently with his favorite society icons **Chito Madrigal Collantes**, **Rita Ledesma**, **Ting Ting Cojuangco** and **Paz Yuchengco** by his side. Glam **Tina J.** made sure the lanai was beautifully decorated by **Rachy Cuna,** with cascades of birds-of-paradise and fresh orchids.

Other guests included: **Mario Katigbak** of Bulgari, **Rey Alejandro**, international pianist **Raul Sunico**, **Margie Floirendo**, **Ping Valencia**, **Myrna Borromeo**, Today's **Glen Gale** and dancer-editor **Marge Enriquez**.

After dinner, guests sang for the celebrator. In turn, Rupert sang "If I Loved You" (his dad's favorite song), dedicating it to his mom, **Red Jacinto**.

CHITO Madrigal Collantes and Paz Yuchengco (seated); Tina Jacinto, Rita Ledesma and Rupert Jacinto


I PLAN
to have the best pension my money can buy
Affordable

You don't have to earn a big income to consider starting a pension plan. For as little as P10.50 a day, you can look forward to a secure and comfortable future, with Philam Plan's FutureFund Pension Plan! In as early as 7 years, you can already enjoy your retirement benefits. And if you wait a little longer, you can receive even bigger gains!

Call us now at **528-5200** and we'll show you how to plan for a comfortable future!

PHILAM PLANS FUTUREFUND PENSION PLAN

[illegible]

one with the filipino family

PHILAM PLANS

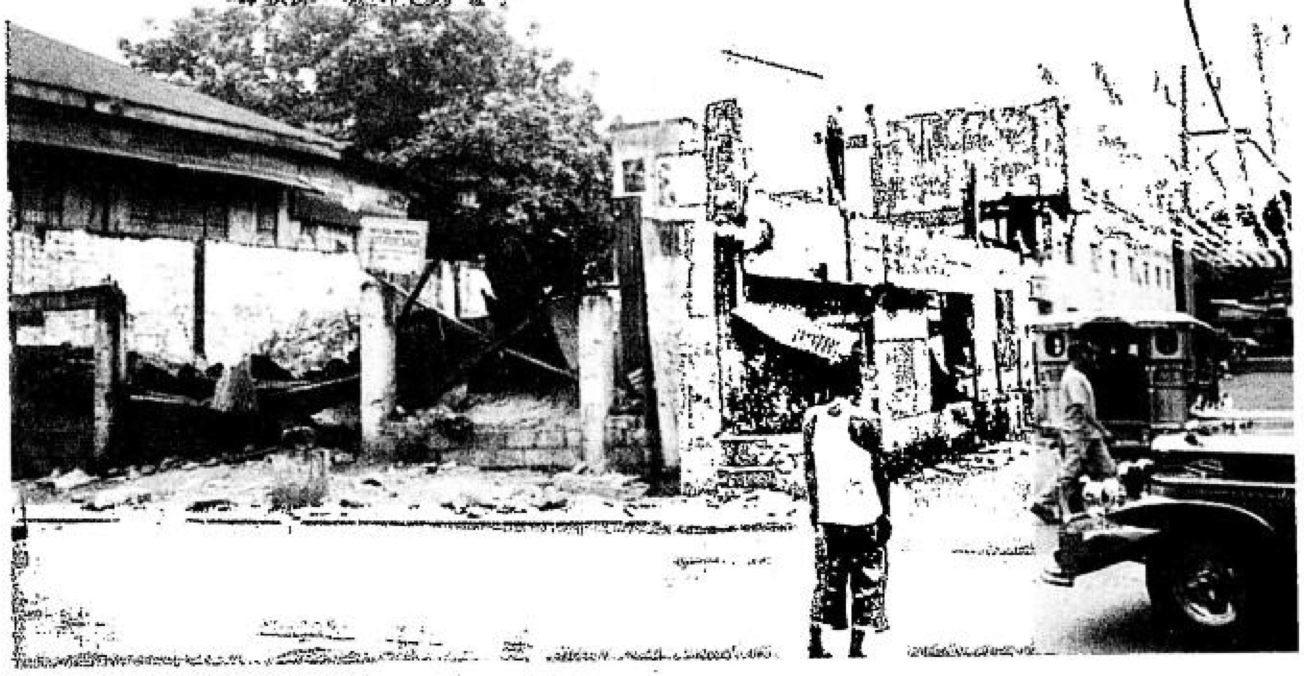
The Philippine American Life and General Insurance Company, Philam Savings Bank, Inc., Philam Plans, Inc., Philam Care Health Systems, Inc., Philam Properties Corporation, Philam Asset Management, Inc., Philam Systems, Inc., Philam Insurance Company, Inc., AIG Credit Card Company Philippines, Inc.

Ask about Philam Plans FutureFund Pension Plan

☐ Tell me more about Philam Plans FutureFund Pension Plan.
☐ Tell me about other Philam Plans products.
Fill out this coupon and send to Product Marketing Department, Philam Plans, Inc.
4/F Times Plaza Bldg., Taft Ave. cor UN Ave., Ermita, Manila or fax to 400-4171.
Call us now at 528-5200 or logon to www.philamplans.com.ph

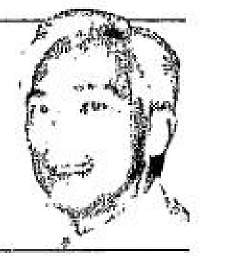
Name: ______
Age: ______ Address: ______
______
Tel. Nos: ______

A phone call can help preserve national heritage



A COMMON sight that needs renovation

SPACED OUT



Augusto F. Villalon

HELP prevent our heritage from vanishing quicker than our eyes can see. Most of the time, it just takes a phone call to get the preservation ball rolling. It helps, however, to know what to watch out for and whom to call.

The Committee on Monuments and Sites of the National Commission for Culture and the Arts (NCCA) published some definitions in their "On the Preservation and Restoration of Historic Monuments and Sites in the Philippines":

Conservation—a multidisciplinary means of safeguarding the country's historico-cultural heritage;

Preservation—cleaning and maintaining of a heritage structure to prolong its lifespan;

Restoration—methodological and controlled repair and strengthening of a structure to return it as close to its original state as possible and to prevent further deterioration;

Renovation—adaptation and possible "beautification" of a structure;

Remodeling—drastic renovation without regard to its original state, authentic whole, or past;

Reconstruction—rebuilding of a faithful copy of a structure based on original period plans under strict supervision;

Monument—a single structure or group of buildings with one or more of the following attributes (a) historical value—associated with important historical events or being the first printing press, theater, etc., (b) socio-cultural value—depicting values and experiences of the Filipino people, (c) artistic/architectural value—bearing strong foreign or local influences of a certain style or period, and (d) uniqueness—expressing distinct characteristics not seen in other structures such as architectural originality;

Site—any area that has played a significant (historical, archaeological, cultural, sociological, scientific) role in the nation's history;

National shrine—historic sites honored as the site of a historic event (battles, etc.) or associated with illustrious Filipinos (Rizal or Mabini shrines);

National landmarks—places associated with events and achievements that present turning points in Philippine history (Normal School, School of Arts and Trades);

National cultural treasures—unique structures that possess outstanding historical, artistic, and cultural values that are significant to the nation.

It also helps knowing what conservation principles are being violated. According to the same NCCA publication, the objectives of conservation are to preserve for posterity the unaltered state of the historic monument or site as close to its original as possible (known as the Principle of Authenticity).

To achieve authenticity, it is necessary to follow the principles of conservation:

- Restoration must never be an imitation, falsification, or an attempt to compete with the original;
- Restoration must never alter the way the structure was originally made;
- Restoration requires the use of the same construction material as the original;
- "The less you touch, the better";
- "It is better to preserve than to restore, to restore than to reconstruct";
- Special care should be taken when carrying out restoration work because historic structures are irreplaceable.

What procedures should you follow in restoration that are normally not needed in ordinary construction?

- Documentation: (a) get as much information on the structure—gather old plans, interview residents and others who may remember the original condition of the structure or site; (b) measure and draw the architectural plans, elevations, sections of the existing structure; and (c) photograph as much as you can the existing structure;
- Planning: (a) evaluate the condition of the structure and consult the checklist that follows; (b) formulate first-aid measures based on checklist; and (c) decide on appropriate restoration technique.

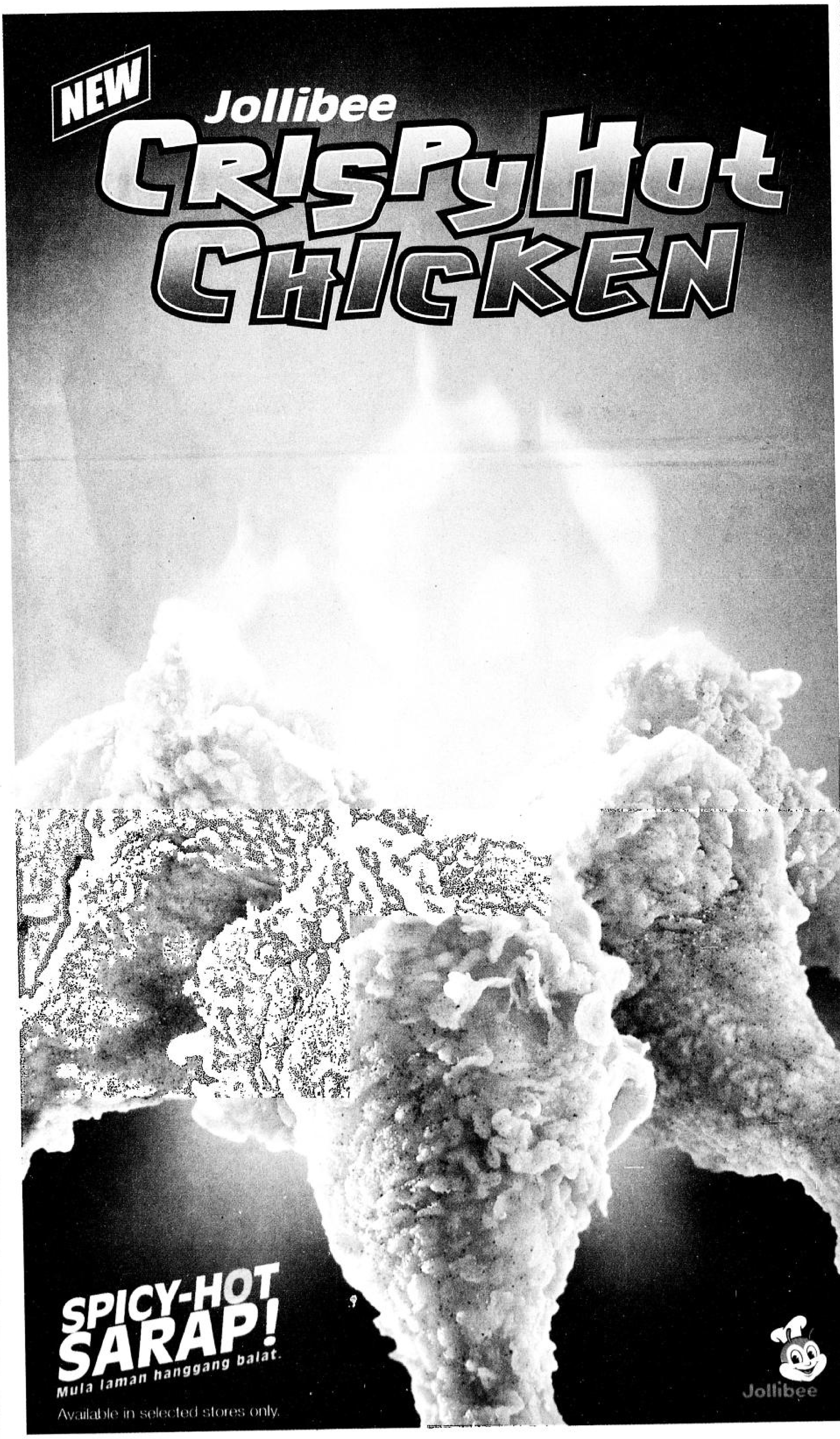
To assess a heritage structure, look at:

- Foundation and structural timbers: (a) check if the building is misaligned or sagging; (b) do the same check with wooden timbers;
- Flooring: (a) check if floors are uneven, damp, or deteriorated; (b) determine if dampness is due to water flooding or seepage;
- Roof: (a) check all support timbers for insect infestation; (b) check roofing for leaks, patch holes and deteriorated parts; (c) check tiles and repair (hopefully still with the same roofing tiles);
- Ceiling: (a) check for discoloration, water marks and leaks;
- Walls: (a) check for cracks and misalignment; (b) peel plaster off from damaged area to check if crack is on the surface (not a bad crack) or if it goes through the wall (bad crack); (c) if crack goes through the wall, get qualified help immediately;
- Doors and windows: (a) check alignment of door and window frames for twisting and warping; (b) check condition of window panels (made of either wood planks, wood louvers, *capiz* panels, or glass) and hardware;
- Decorations: check the general condition of decorative elements.

If you would rather have someone qualified assess the heritage structure, call the Heritage Conservation Society (tel. 522-2497 and 521-2239), the NCCA (tel. 522-2197), the National Historical Institute (tel. 523-1039) and the National Museum (tel. 527-1215).

You can help preserve an endangered heritage structure, or one that seems about to be torn down by simply calling any of the numbers listed above.

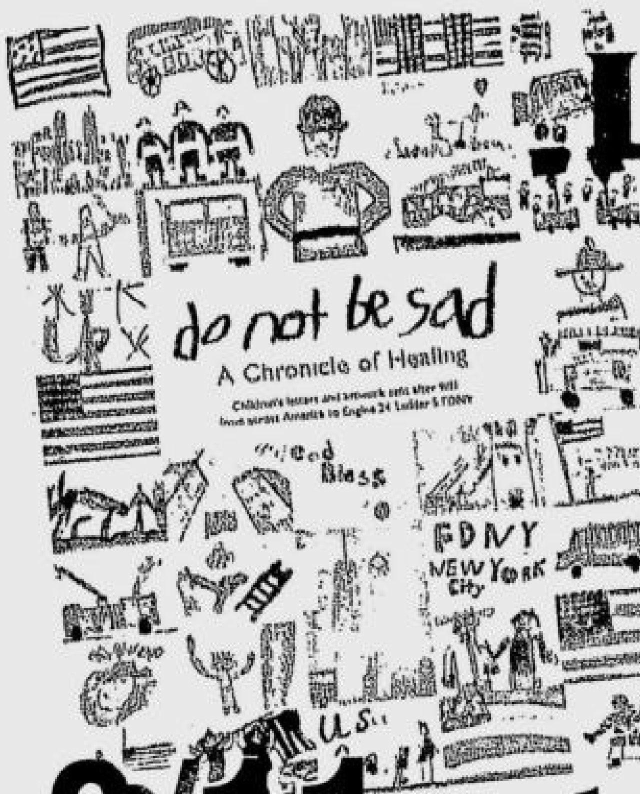
E-mail the author at afv@pacific.net.ph


NEW
Jollibee
CrispyHot Chicken
SPICY-HOT SARAP!
Mula laman hanggang balat.
Available in selected stores only.
Jollibee

For feedback, text us at (0918)917-5026 or email us at lifestyle@inquirer.com.ph

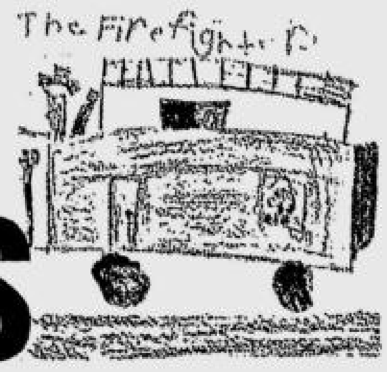
LIFESTYLE

Books


do not be sad
A Chronicle of Healing
Children's letters and artwork sent after 9/11 from across America to Engine 24 Ladder 5 FDNY
God Bless
FDNY
NEW York City
U.S.

The book gives an idea of what America's kids have done to deal with the pain

9/11 in the eyes of babes



AMERICANS have found different ways of coping with grief in the year since two hijacked jetliners struck the World Trade Center twin towers in New York, causing death and destruction in magnitudes the nation had not known before.

How did America's children exorcise the trauma of the tragic moments that were brought to their living rooms and classrooms by live television that Sept. 11 morning?

The planes that pierced the towers one after another, the horror on the faces of people fleeing without direction, the hurricane of dust as New York's landmark buildings collapsed in succession, the weeping and wailing over loved ones trapped in the towers and

9/11/ p.F2

Health & Beauty

SKIN AND BODY CARE

Bali Spa & Wellness Center
Your Tropical hide-away in the city
Offers: Scrubs, Massage, Facial
For Inquiries call:
20% OFF Program Treatment
800-3816 or 8003880

BODY ACCENTS
U 207 Manna Estate, # 16 East Ave. Q.C.
1143 Citiland Mega Plaza, Ortigas Ctr. Pasig
GET RID OF VARICOSE AND SPIDER VEINS WITHOUT SURGERY!!!
FREE CONSULTATION

BODY WELLNESS
AROMATHERAPY & REFLEXOLOGY
For Men and Women
"Give your body the break it deserves"
Tel. 372-3403

The Aromatherapy Center
"Salon"Spa"Skin center"Slimming
5/F Bldg B SM Megamall ☎637.5411-12
2/F Garden Sq. Bldg Greenbelt ☎812.9002
MAKATI ANNIVERSARY SALE
GET UP TO 40% DISCOUNT ON ALL SERVICES IN OUR GREENBELT BRANCH
AROMATHERAPY TREATMENT NOW STARTS AT P 150

Rejuvenesse Facial Center
2nd Flr. Madison Square Ortigas Ave., San Juan M.M.
Tel No. 721-7159
Specialized in:
*Freckles & Acne Treatment
*Non-Surgical Face Lift

SLIM DOWN & STAY IN SHAPE
100% SAFE & EFFECTIVE • NO EXERCISE • NO DIET PILLS
Call:(02)800-4226, (0917) 437-4514

Skin and Body Essence Centre (TIMOG)
86 Unit Lansdale Arcade cor Mo. Ignacia St. Timog Ave., QC
Tel. 372-4464 / 372-4444
FOR AS LOW AS P 599.00
GET TO AVAIL OF OUR INTENSIVE CLEANSING FACIAL AROMA WITH HERBAL THERAPEUTIC HOT OIL

SPA
BODY TUNE
The Traditional Thai Massage
BRANCHES:
SM CITY ANNEX PAMPANGA
SM CITY ANNEX NORTH EDSA
LOWER GROUND FLOOR
TEL. 926-9654
SERVICES OFFERED:
• Thai Massage • Shiatsu Massage • Swedish Massage • Foot & Hand Reflexology • Twin Massage • Facial Massage • Holistic & Therapeutic Massage • Granular Scrub Massage • Aromatherapy
• Chair Massage • Body Bleaching • Body Scrub • Aroma Scalp Treatment • Seaweed Body Polish • Honey Body Polish • Body Moor Mud Wrap • Foot Spa • Spa Manicure & Pedicure • Couples Room

FOR ADVERTISEMENT call: 912.8983

Goodness CANADA Toothbrush
Distributed by:
AMC
726-3480
726-3338

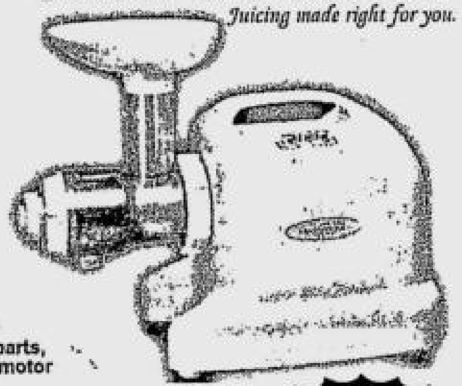
Weigh Less Center
MENDEZ MEDICAL GROUP
THE BEAUTY THAT BLOOMS WITH ROSY PEEL
• WEIGHT LOSS
• BOTOX
• WEIGHT GAIN
• DERMASTAR
- Skin Whitening,
- Rosy Peel,
- Acne Peel
- Anti-Ageing,
• PLASTIC & COSMETIC SURGERY
• DENTAL HAVEN
- Braces
- Bleaching
- Laminate
Free use of day spa & massage when you enroll*
Please call for more details*
373-0766 / 374-2437 / 371-8886
371-8887 / 373-3365 / 373-3366
WEIGH LESS CENTER & SPA, 31-G Roces Ave., Q.C.
WEIGH LESS CENTER BINONDO 498 San Fernando St., Binondo Tel. 244-5378
WEIGH LESS CENTER GREENHILLS, 3rd Flr. Shoppesville Plaz
CLINICA MANILA, 3F Bldg. A, SM Megamall, Mandaluyong City
PATIENT FIRST MEDICAL CENTER, 3F Mercury Bldg., Glorietta, Mkt.
HEALTHWAY MEDICAL CLINIC, 2nd Flr. Festival Supermall (Pine Forest Entrance)
• 3rd Flr. The Plaza Bldg., Greenbelt Shopping Centre, Mkt.
CEBU HOLDINGS, Suite 505 Cebu Business Park, Ayala Center, Cebu City
WEIGH LESS PAMPANGA, The Flower Garden, Mc Arthur Highway, San Agustin City of San Fernando Pampanga
DAVAO BRANCH, Chardin Davao, Florentine Bldg., A. Bonifacio St., Davao City, 8000
ALL CLIENTS ARE SCHEDULED BY APPOINTMENT
Now open in SHOPPESVILLE GREENHILLS

FIGHT CANCER WITH ALL-NATURAL JUICE!

The American Cancer Society (www.cancer.org) states that drinking Natural Fruit & Vegetable Juice reduces cancer risk. That's the juice you get with Matstone Juice Extractor: fresh, pure and with all the vital nutrients intact. It's the best juice to fight the Big C!

- Extracts nutritious pulp-free juice
- Low RPM speed ensures the highest nutritional value in juice compared to high-speed juicers
- Higher yield with drier pulp
- Made of US FDA approved materials
- Easy to operate
- Can also mince, grind, make pasta & noodles!
- Available in Ivory & Red color

MATSTONE JUICE EXTRACTOR
Juicing made right for you.



Excellent for Carrot & Spinach Juice!
5-year warranty on parts, 10-year warranty on motor
TO KNOW MORE ABOUT MATSTONE JUICER & HOW NATURAL JUICE CAN HELP YOU, CALL OR VISIT:
in-a-jiffy enterprises
Manila Branch: Tel.Nos.: 405-0178 / 405-0186 / 405-0189
7/F Marc 2000 Tower, 1973 Taft Ave. cor. San Andres St., Malate, Mla. (Beside LRT Quirino Station)
Quezon City Branch: Tel.Nos.: 373-7396 to 97
Rm 507, West City Plaza, No. 66 West Ave., Quezon City
WHOLESALE & RETAIL
FREE DELIVERY WITHIN METRO MANILA

The celebration continues! Grandparents' Day
FABER-CASTELL
CARD MAKING ACTIVITY
ACTIVITY AREA
SEPT. 16-18 • 10am-6pm
SM CITY FAIRVIEW
SEPT. 17-19 • 10am-6pm
SM MEGAMALL

GETAWAY

357 BORACAY SPECIAL VACATION PROMO!
☎ 899-1943-44
☎ 899-1793-94
www.357boracay.com
3 DAYS/ 2 NIGHTS PACKAGE
P4,750/pax-twin P4,085/pax triple
PACKAGE INCLUDES:
*Welcome Drinks * Hotel Accom
*Daily American/Filipino B'Fast
* R/T Transfer via Caticlan or Kalibo

Riverview RESORT & CONFERENCE CENTER
CALAMBA, LAGUNA www.riverview.com.ph
BED & BFAST P1,199
LIVE-IN SEMINAR P777
MLA. OFC.: 925-8858
TEL: (049) 545-4728/2112

Maricaban Bay Marina-Resort
Your haven in Busuanga, Palawan
Email: maricbay@info.com.ph
www.maricabanbaypalawan.com
P 9,900 per person
For 3 days/ 2 nights
Inclusive of meals, accommodations, transfers & selected resort facilities
Tel: 838-4956 to 60
Fax: 838-4462 / 838-4762

FOREST HILLS Village Resort SUBIC BAY
50% OFF GETS EVEN BIGGER W/ADDITIONAL 20% DISCOUNT THIS RAINY SEASON
TEL.: 726-2541 / 21
TELEFAX: 725-0354

The Gateway to Asia Leisure and Investment Zone
Subic INTERNATIONAL HOTEL Freeport Zone Subic Bay Olongapo City
TEL:243-2222 TO 33
FAX: 243-0852
4some @ Subic Anyday!
P2,888/net/room
INCLUSION:
•OVERNIGHT ACC. FOR 4 PERSON
•BUFFET B'FAST FOR 4 PERSON
•FREE USE OF SWIMMING POOL, GYM & SAUNA
•LATE CHECK-OUT UNTIL 4PM

MC MOUNTAIN HOME Tagaytay
3 DAYS/2 NIGHTS
P 3,000/ROOM
TEL. (046) 413-2232
CELL. (0917) 794-7500

Microtel
FAX: 817-3942
SALES & RESERVATIONS:
☎813-7523/813-8553
CELL #:0917-888-1-800
Website: www.microtelinn.com
www.microtelphil.com
• EAGLE RIDGE, CAVITE, GEN TRIAS
Tel. No. (046) 509-3333
Cell#: 0917-4138140
• STO. TOMAS, BATANGAS, 1st PHIL. INDUST'L PARK
Tel. No. (043) 405-6957
Cell#: 0917-8339239
• LUISITA, TARLAC, PLAZA LUISITA MALL
Tel. No. (045) 985-1770
Cell#: 0917-8170856
• OR. MINDORO, FILIPINIANA, CALAPAN CITY
Tel. No. (043) 286-2624
Cell#: 0917-5620265

VISIT PHILIPPINES 2003 call: 912-8983

COLLECT POINTS!! GET FREE PRIZES!!
ABSOLUT CIGAR
ABSOLUTELY FUN POINTS FREQUENCY CARD PROMO
GET A CHANCE TO WIN Lighters, Local and Imported Cigarette Packs and Imported Cigars
PROMO PERIOD SEPTEMBER 16 - NOVEMBER 16, 2002
FOR MORE INFORMATION VISIT ANY OF OUR FOLLOWING BRANCHES
THE STRIP-KATIPUNAN, EASTWOOD LIBIS, VIRRAMALL GREENHILLS, AYALA MRT, ROBINSONS IMUS, ROBINSONS NOVALICHES LRT BACLARAN, GLORIETTA 4, ISETANN RECTO, RCBC PLAZA MAKATI
WARNING
CIGARETTE SMOKING IS DANGEROUS TO YOUR HEALTH
PER DOH-BFAD PERMIT NO. 0759 SERIES OF 2002
CUT-OFF THIS PRINT-AD AND PRESENT IT IN ANY ABSOLUT CIGAR OUTLET AND GET A BONUS 50 PTS. ON YOUR PURCHASE WORTH Php 50.00 AND ABOVE

NEW
Century TUNA
Omega 3
Afritada
Less P2.00 Per Can!

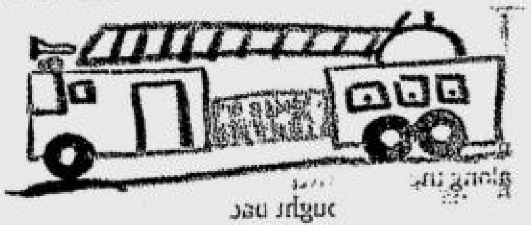
Here's To
More Taste,
More Health,
More Savings!*

Century TUNA 20 years

Thank you for making Century Tuna the number 1 tuna brand for the past 20 years! To celebrate all those years of good taste and good health, we made Century Tuna more affordable! Now, enjoy the great tasting flavours of Century Tuna Adobo, Afritada, Caldereta, Bicol Express, Mechado and Lechon Paksiw for less! Get more of the healthy benefits: Omega 3 for the heart, Low-Fat Protein for muscle-building, and DHA for babies' brain development...and none of the preservatives, food color and high cholesterol common in other canned meats.

*Flakes in Oil and Hot & Spicy not included

NEW Century TUNA
the Supermeat



9/11 in the eyes of babes

From page F1

those who had come that morning to Ground Zero to help in the rescue work—how do you deal with all that when you're 8 years old?

The book "Do Not Be Sad: A Chronicle of Healing" gives us an idea of what kids have done to deal with the pain. They turned terror around and focused on heroism through art and letters that they sent to Engine 24 Ladder 5 of the New York Fire Department after 9/11.

The title is from the letter of Tony, a student of Edison Elementary School. "I know how hard it is. Don't be sad. You saved a lot of people. You should be proud."

Heroes

It was obvious from the drawings and the scribbles that the kids looked up to the firemen as heroes.

"Dear Super Heroes," went Sara's letter, "Thank you for saving the [__] in the building. I'm sorry you lost your friends. I think I know how you feel because my Grandpa died. You are all in my prayers."

Stephanie of Quakerton, Pennsylvania, defined a hero as "a person of great strength and courage. You are an example of a hero to me. With your help America will get back on its feet much quicker."

"You don't need to know me to know that you are loved," were the sweet words from Kelly Nicole of Chula Vista, California.

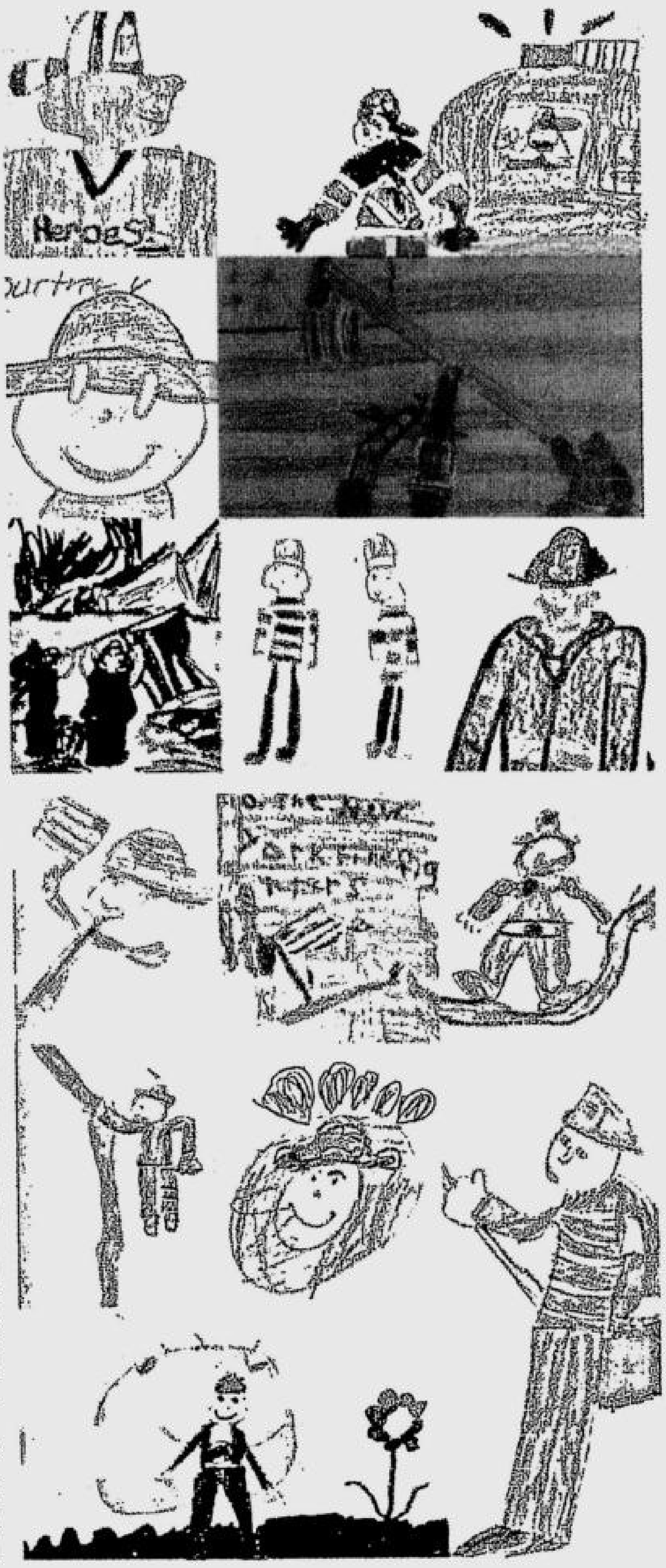
"I want to thank you for all your bravery, for going into the building to help others... I understand only a little... That morning I remember waking up, seeing those towers fall, people crying hard and seeing you guys trying to rescue people," wrote Bethany of Portland, Oregon.

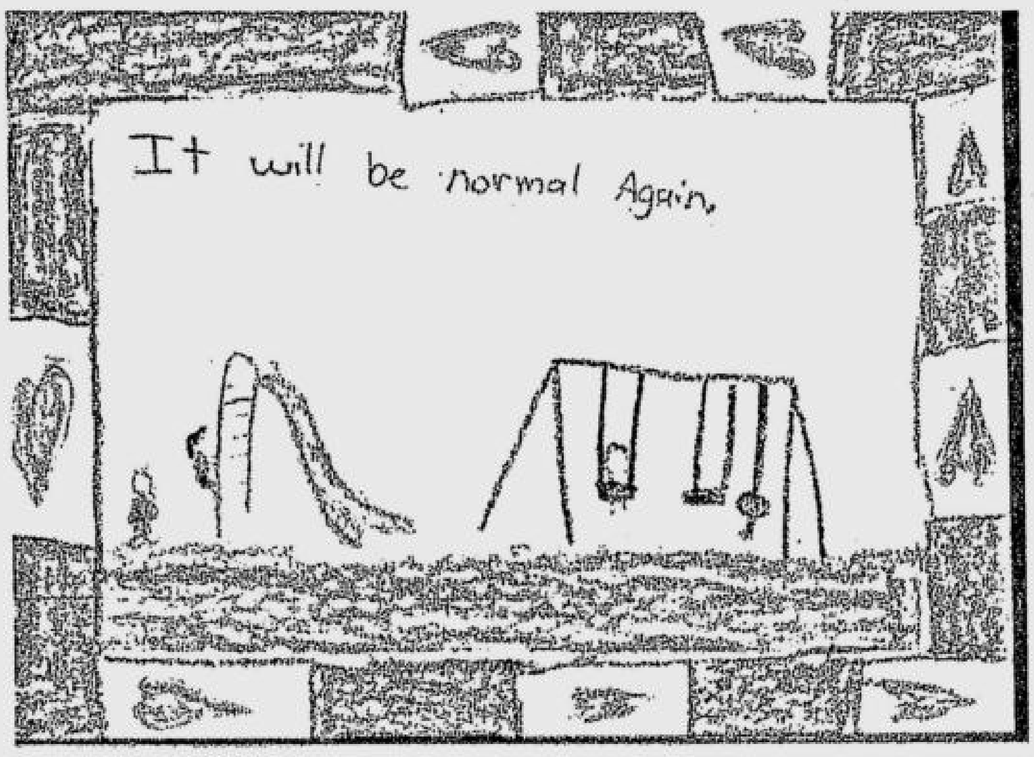
Ashley Rae said, "To me it might be exhausting running back and forth saving people."

"I want to be a rescue worker. I'd like to work like you but I'm just 8," wrote Leanna of Riverton, Illinois.

This one, from a true-blue young New Yorker named Liecia, gives hope: "New York City's the greatest city in the world. New York City has the strongest foundation in the world. Your lives, and the lives that we've lost will become part of the city and its foundation. Stay strong and God bless you."

Published and produced by Welcome Books, "Do Not Be Sad" reproduced the children's letters without correcting grammatical or spelling mistakes and the artwork without touchups, leaving the childlike purity of each piece.



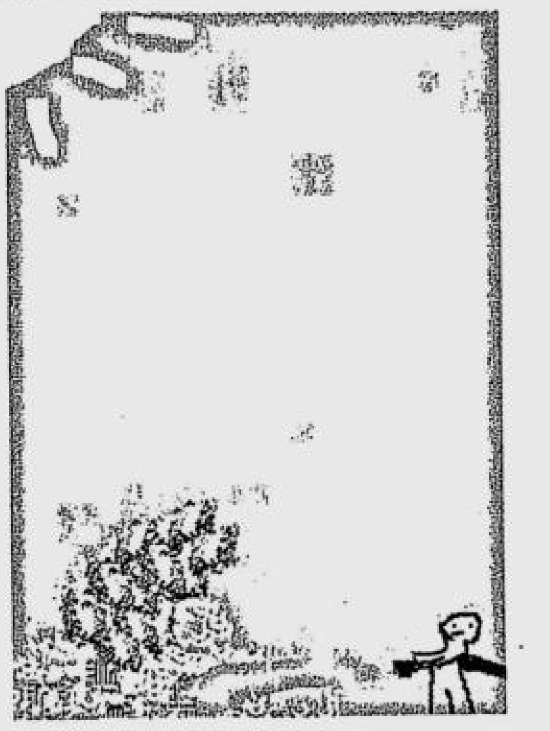

It will be normal Again.

Nicole of Reno, Nevada, put down her thoughts and did not worry about getting her pronouns and prepositions straight: "You weren't just there for the people that were trying to get out of the buildings. You were there for little children that were confused about everything that was happening and they just wanted there mom and dad to come home... Thanks for you mom and dad came home. Thanks for you we only lost some but not all."

She then closed with words of wisdom: "I wish people weren't so mean but some people have a little more mean in them than they have nice."

Draven of South Lebanon, Ohio, voiced out what must have been on the minds of many other kids across America: "I think the terrorists had bad parents."

A boy from Bronx, New York, drew a sky darkening from the smoke from the burning tower amid the other skyscrapers, and said, "This is what I saw from the window. I regret seeing it."

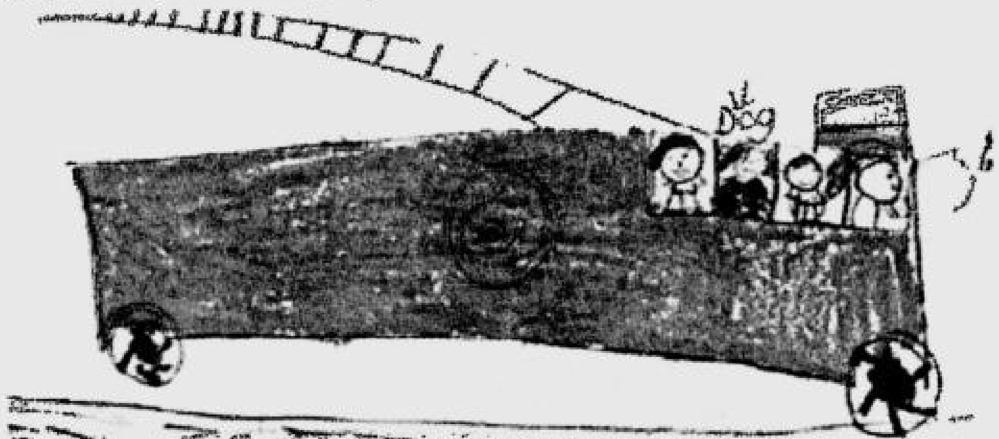


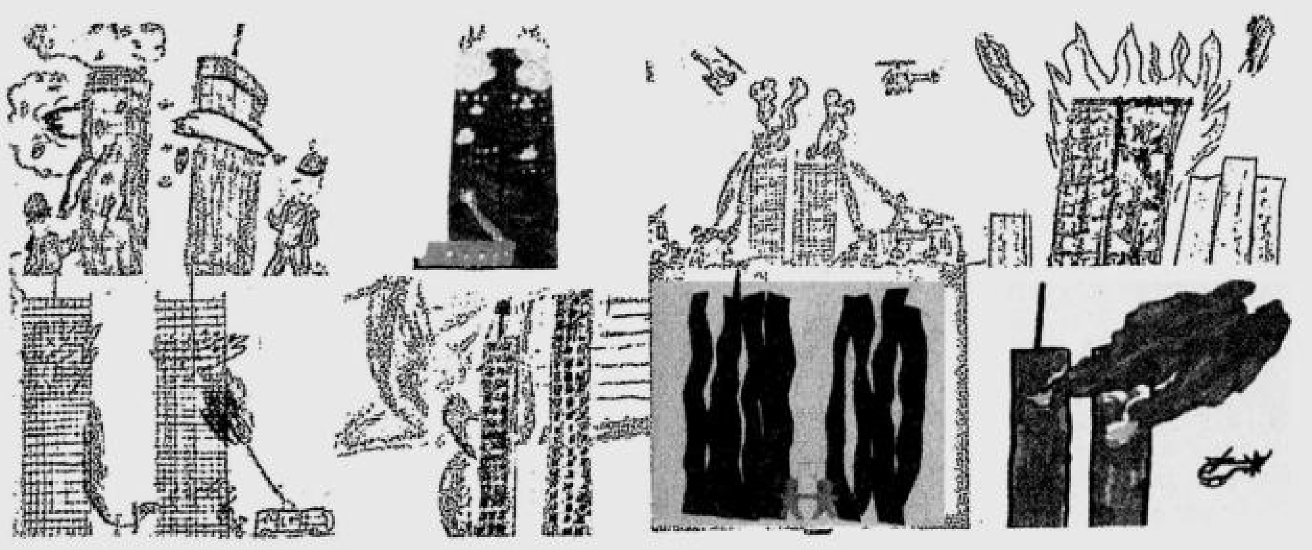
The mail that reached Engine 24 Ladder 5 were put in book form "to reach a larger audience than had been originally intended" and the world is the richer for it. Some money is forthcoming to The Children's Aid Society from the sale of the book.

In their introduction, Captains Frank Coughlin (of Ladder 5) and Anthony Varriale (of Engine 24) acknowledged the role the kids' letters played as the New York firemen struggled with the loss of 11 of their coworkers: "The letters became a constant reminder that we were not alone. It was amazing to think that in spite of all that was going on in these kids' lives, they were taking time to let us know they were thinking of us."

Quite simply, to the brave men of the FDNY, Engine 24 Ladder 5 in particular, Joshua of West Simsbury in Connecticut sums it up for all Americans, "Thanks for cleaning up."

Chelo Banal-Formoso





Shipwreck, ahoy!

Shipwrecks
By Akira Yoshimura
Harvest Books/ Harcourt

By Pennie Azarcon-de la Cruz

HOW do you attract good fortune?

For the villagers of a remote island in medieval Japan, by boiling salt in giant cauldrons along the beach during stormy nights.

The wavering flames from the fire would surely attract ships in distress, which would then head for what the crew assumes to be houses on the shore. Instead, the ships, unfamiliar with the treacherous reefs bordering the island, would run aground, capsize and spill out their precious cargo of rice, *sake*, clothing, cedar wood furniture and similar trade items. Called *o-fune-sama*, the unfortunate vessels also provide the villagers with timber to repair their homes or make furniture.

REVIEW

It's a windfall for this impoverished community, which has for years been forced to send off family members as indentured slaves to forestall starvation. The rocky mountain terrain surrounding the island yields very little food and the sea is as inhospitable during most months of the year. So anticipated is a shipwreck that villagers even hold a late-autumn ritual to will it to happen.

For 9-year-old Isaku, *o-fune-sama* would mean redeeming his father's trust in him. The boy has been left in charge of his mother and three younger siblings when his father set off to sell his labor for the next three years.

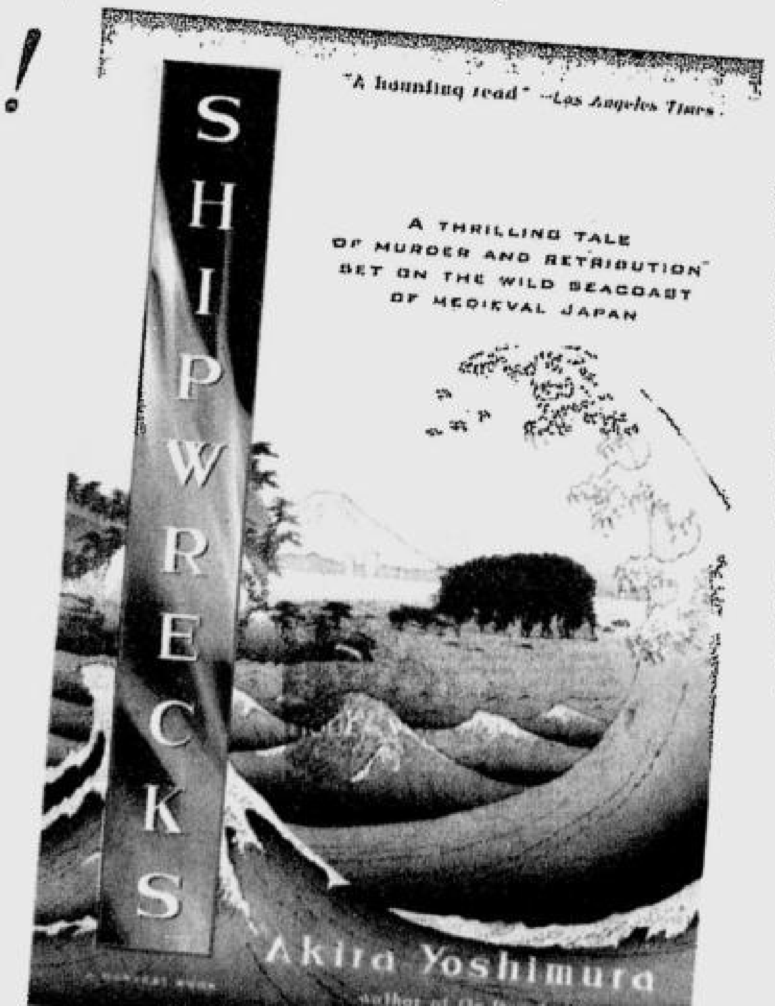
A 9-year-old boy in medieval Japan discovers how boiling salt on wintry nights could spell disaster for seafarers but good fortune for his impoverished village

A timely sea accident might also save Tami, the girl for whom Isaku has felt a strange longing, from being sold as a maid to a distant village like her older sisters and father. Most of the women never come back, or if they do, they are deemed too old and are considered fit only to marry old men and widowers.

The book's austere prose underscores the barren landscape on which is set the villagers' desperate struggle against the unyielding forces of nature.

When his youngest brother dies of fever and hunger, Isaku has to confront his own fears and puny resources.

How long can he maintain his stolid pretensions to being a man when he can't even catch enough fish to feed his family? How long can he fight off sleep and cold as he tends the salt cauldrons on desolate nights? Having completed two seasons with still no sign of shipwreck, how many more households will give up family members in exchange for rice? Isaku's family hasn't heard from his father at all—but then that might be a good sign.


"A haunting read" —Los Angeles Times
SHIPWRECKS
A THRILLING TALE OF MURDER AND RETRIBUTION SET ON THE WILD SEACOAST OF MEDIEVAL JAPAN
Akira Yoshimura
author of On Parole

Just when things couldn't be bleaker, an *o-fune-sama* occurs, and Isaku discovers how different life in the village could be. It matters little when he learns how the ship's crew is disposed of, bludgeoned and killed despite their pleas for mercy.

It has to be done, he is told, otherwise, retribution could come from defrauded merchants and clan ships and their entire village could be wiped off.

With *o-fune-sama*, every household can now afford to eat rice instead of the watery gruel that passes for food. How the villagers feast, and how profligate the ways of the deprived!

Soon enough, except for Isaku's household where rice remains rationed, the village faces the very real possibility of once more scrabbling for grains from their parsimonious patch of land.

But just as the bales of rice dwindle, another *o-fune-sama* comes and a ship finds itself trapped among the reefs. Instead of rice and untold riches, however, the ship carries a strange cargo that would drastically change life in the village.

In a swift and agonizing turn of events, Isaku finds his world banished, his youthful hopes dashed like so many ships they have lured to the reefs.

"Shipwrecks" is a Greek tragedy, a beautifully told fable about the inexorable slide to hell whenever one unfairly tampers with fate and baits fair fortune with foul means. With mounting horror mixed with fascination about the unfolding evil, one speeds on toward the inevitable retribution.

It comes, like a sweeping catharsis, and one sighs almost with relief: "It's only fiction."

But the gripping end cannot dispel the enduring image of a forlorn 9-year-old boy sitting by the salt cauldrons and watching his dreams march off to the ruthless sea, like the ephemeral mist from the simmering stew.

Available at Powerbooks

Deadline for NVM Gonzalez Award entries set

THE NVM Gonzalez Award is now open to all Filipino writers in English for the Best Published Short Story of the year. Short stories in English published within the period of Oct. 16, 2001 and Sept. 30 this year are eligible. The deadline for submission is on Oct. 15.

All editors of university and college journals and magazines, as well as editors of national magazines, are also encouraged to submit their choice of entries for the award.

Entries must be submitted in six copies of the manuscript (typewritten, double-spaced), including one original published form, and the author's profile, to NVM Awards, c/o aklat@laru-an, 2/F FBR Arcade, 317 Katipunan Ave., Loyola Heights, QC 1108. Call 435-4573 (10 a.m.-6 p.m.) or e-mail nvmink@yahoo.com.

The award honors the late National Artist for Literature NVM Gonzalez's abiding love for short stories, and seeks to preserve and encourage excellence in this genre among Filipino writers. His evocative imagery and sympathetic portrayals of humble Filipinos altered the course of Filipino writing in English.

THE LATE National Artist for Literature

Annual Peñafrancia festival begins

NAGA City held the traditional *traslacion* of the miraculous icon of Our Lady of Peñafrancia from the Basilica Minore in Balatas to the Naga Metropolitan Cathedral on Sept. 13, marking the start of the novenary of Masses in honor of the saint.

The novenary of Masses will continue until Sept. 22, when the annual feast of the religious patroness of Bicolandia is celebrated.

Dating back to the year 1885, the *traslacion* is a colorful event witnessed and participated in by thousands of devotees from all over the country. The *andas* is borne on the shoulders of male devotees, the *voyadores*, along the route of the procession.

Highlighting the celebration is the afternoon fluvial procession to be held Sept. 21, along the Bicol River. After the procession, the image is brought back to the Basilica Minore, where a solemn eucharistic celebration will be officiated by Most Rev. Leonardo Z. Legaspi, OP, DD, archbishop of Caceres.

Adding color to this year's Peñafrancia celebrations is the formal launching of the coffee-table book "Ina and the Bikol People: A Journey of Faith" on Sept. 19 at the Universidad de Sta. Isabel.

The book shows how Bicol's culture is intertwined with the devotion to the Lady of Peñafrancia. It is the result of three years of research, writing and photography by an all-Bikol team headed by Fr. Wilmer Joseph Tria.

Bayanihan spirit extolled in book

ANVIL Publishing Inc. will launch "Bayanihan: The Many Great Lessons of United Laboratories," by one of the country's pharmaceutical marketing pioneers, Dr. Rodolfo Ibañez, on Sept. 18, 6 p.m., at PowerBooks, Arnaiz Avenue, Makati City.

The book tells the story of United Laboratories' success in a highly competitive industry. It provides true-to-life examples of how the Filipino value of "*bayanihan*" works in business.

The author is currently the dean of the graduate school of International Business of the American City University in Las Piñas. He was UniLab's EVP for business strategic planning until 2001.

Rare and cheap books on sale

VISIT the everything-must-go "Book Flea" at the Filipinas Heritage Library on Sept. 18-19, 9 a.m.-6 p.m. Rare titles, science fiction, popular fiction, historical and teen romance novels, and various magazines are on sale. Prices range from P5 to P30 only. Call 892-1801 or e-mail events@fillib.org.ph.

The One and Only Authentic

FAR EASTERN MOONCAKE

DEOXYGENIZED Moisture-Free. Mold-Free

Far Eastern Mooncake is now individually machine-packed using the latest scientific food packaging system called **deoxygenization**, the process of extracting oxygen from the pack to eliminate moisture and avoid mold formation. **Guaranteed long-lasting freshness.**

Available in the following flavors:

Lotus Single, Lotus Double, White Lotus Single, White Lotus Double, Black Mongo Single, Black Mongo Double, Mixed Nut Single, Mixed Nut Double, Plain Lotus, Plain White Lotus, Plain Black Mongo, and Plain Mixed Nuts.

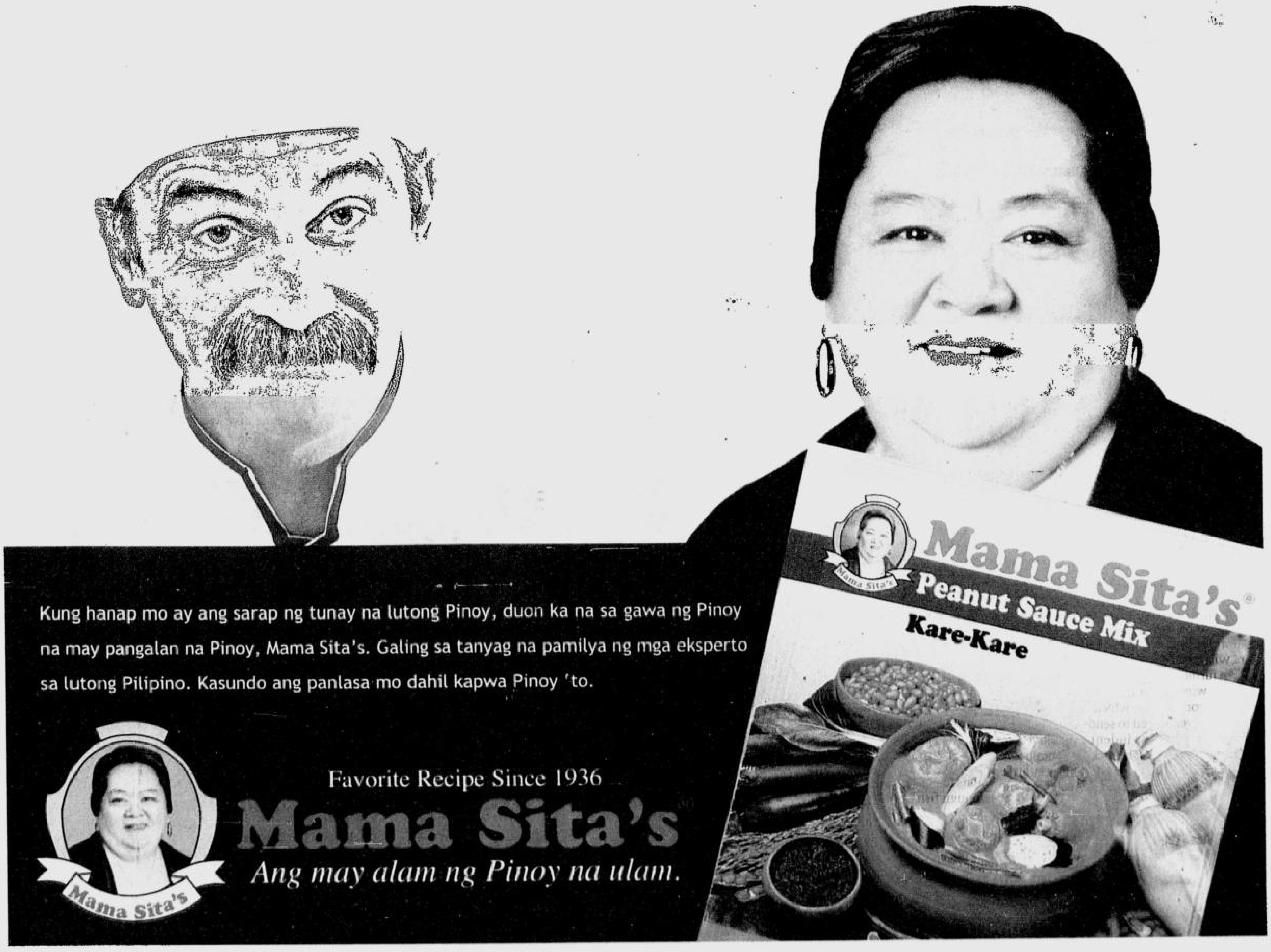
Royal Garden Restaurant, Inc.
851 Sabino Padilla (Formerly Gandara St.)
cor. Ongpin Sts., Manila
Tel. Nos. 733-1122 • 733-1181
733-1175 • Telefax 733-5739

FREE 25 boxes for every purchase of 100 boxes of Mooncake
FREE 1 box for every purchase of 10 boxes of Mooncake

And more! FREE Easy Way Instant Rice for every purchase of 1 box of Mooncake. Hurry! Promo lasts only until September 15, 2002

BEWARE OF IMITATION
Look only for Far Eastern Mooncake in Deoxygenized Pack

SA PALAGAY MO, SINO SA KANILA ANG MAY ALAM NG PINOY NA ULAM?



Kung hanap mo ay ang sarap ng tunay na lutong Pinoy, duon ka na sa gawa ng Pinoy na may pangalan na Pinoy, Mama Sita's. Galing sa tanyag na pamilya ng mga eksperto sa lutong Pilipino. Kasundo ang panlasa mo dahil kapwa Pinoy 'to.

Favorite Recipe Since 1936
Mama Sita's
Ang may alam ng Pinoy na ulam.

A 'lovely' novel about death—and beyond

The Lovely Bones
By Alice Sebold
Little, Brown and Co., New York, 2002
328 pages

By Ruel S. De Vera

REVIEW

MANY a teenager, in the grip of unexplained or explained angst, has wondered what it would be like to die and then be able to witness how everyone reacts to it. Would they grieve uncontrollably and not be able to carry on? Would they grit their teeth and move on bravely? This question is not so much a voyeuristic exercise, but one in existential brooding.

That the young are capable of such profundity is one of the powerful little nuggets to be found embedded in the deep earth and forest green that is Alice Sebold's celebrated debut novel, "The Lovely Bones." Reading like an intelligent "Sweet Dreams" book from beyond, "Bones" is the sum of its many surprisingly effective parts: an otherworldly story of growing up.

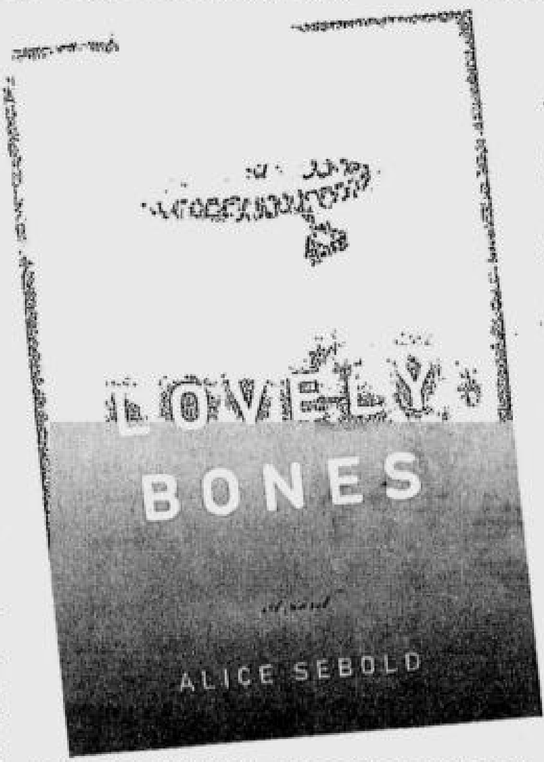
Much attention has been devoted to the fact that the novel's narrator, 14-year-old Susie Salmon, is dead, and there is much merit to this observation. Much like a certain novel of Agatha Christie, this conceit is an effective and particularly bold one, as Susie is clearly already dead at the very beginning. But this method enlivens and flavors what would otherwise be a routine third person narrative. Plus, it is her death, her rape, her family, her killer she's talking about.

What appeared to be an ordinary, happy home life for the Salmons—father Jack, mother Abigail, eldest daughter Susie, smart middle child Lindsey and young son Buckley—is disrupted when the strange neighbor George Harvey rapes and kills Susie one day in 1973, hiding her body and committing what appears to be the perfect crime.

But as Susie journeys to what she calls heaven, she keeps the readers abreast of the events after the incident. She watches Harvey cover his tracks, her family fall apart, her few friends come unhinged as they all try to come to terms with her death:

> "And they listed the dead they knew. Grandmother, grandfather, uncle, aunt, some had a parent, rarer was a sister or brother lost young to an illness—a heart irregularity—leukemia—an unpronounceable disease. No one knew anyone who had been murdered. But now they knew me."

Yet, Susie, through watching her sister Lindsey, grows up herself as she experiences vicariously the pain, isolation and yearning of being a teenager. Through Susie's eyes, readers will see the incongruous combination of three elements: rite-of-passage tale, whodunit and the portrait of a family.



All this is brought together, so delicately, just at the tip of being overly precious, by Sebold's intricate prose: "I would lay these photographs down in my mind, those gathered from my constant watching, and I could trace how one thing—my death—connected these images to a single source. No one could have predicted how my loss would change small moments on Earth. But I held on to those moments, hoarded them. None of them were lost as long as I was there watching."

"Bones" in itself defies easy classification. Possessing a slightly New Age feel yet also very much an old-fashioned novel about coming of age in America, "Bones" stumbles only twice—when Sebold utilizes two *deus ex machina* moments, straight out of Hollywood. But all the while, readers will stay glued, nay, lured to the point of being mesmerized by this book's delicious action.

These are people readers already know: the smart but socially inept adolescent (Lindsey), the widower struggling with passion (detective Len), the father tortured by the need for vengeance (Jack). There is even a cool grandmother (Lynn) and a black-garbed New York girl (Ruth). In fact, the cruelly honest depiction of school life has a William Golding-"Lord of the Flies" dimension to it that hypnotizes instead of repulses. Yet, the two most fascinating characters are those involved in the crime itself. Sebold goes into compelling depth regarding the actions and origins of Harvey, all the while turning Susie into an irresistibly sympathetic character. "Lonely, I thought, on Earth as it is in heaven," Susie muses.

Vivid characters, improbably intertwined events and a virtuoso sense of timing allow Sebold to shape this book into a testament to experience and faith, as well as a probing study of infidelity and acceptance. It inspires and also chills. As an added element of substance, Sebold herself had been a victim of rape and, thus, in its own way, "Bones" is a tale of personal survival.

All told, the ambiguous silhouette of Alice Sebold's "The Lovely Bones" will shadow any reader into his/her deepest, most secret places. It is a chronicle foretold in Susie's own words, remembering the value of sharing these beautiful, painful moments never to be forgotten, by character and by reader. "Our heartache poured into one another like water from cup to cup. Each time I told my story, I lost a bit, the smallest drop of pain. It was the day that I knew I wanted to tell the story of my family. Because horror on Earth is real and it is every day. It is like a flower or like the sun; it cannot be contained."

Available in hardcover at National Book Store and PowerBooks.

> Alice Sebold's first novel is haunting in its delicate philosophy and devotion to the things we can only imagine

Little Caesars
PIZZA!PIZZA!
Extra! Extra!
DOBLENG PIZZA SA PRESYO NG ISA!
For only
P177
2 Family Hawaiian Thin Crust
DOBLENG PIZZA SA PRESYO NG ISA! ARAW-ARAW, SARAP-SARAP
Paolo Bediones
TV Personality
DELIVERY! DELIVERY!
898-7777

Modern-day parables featured in Bo Sanchez's new book

HE made you laugh and cry with his wit and humor in "Thank God He's Boss." You embraced his nuggets of wisdom in "You Can Make Your Life Beautiful." Now take another step into the path of happiness with national best-selling author Bo Sanchez in his "You Have the Power to Create Love" ("The BOss," Third Collection).

This little book is a collection of 35 stories of Bo Sanchez's personal journey toward deeper faith and tender love. Thirty-five common modern-day parables—overflowing with the uncommon wisdom Bo Sanchez is known for—all speaking about his personal experiences during the last 20 years of his faith walk.

Habitual Kerygma magazine grabbers can relive the pleasure of unearthing fundamental Christian treasures while skimming through familiar "The BOss" titles such as "Cherish Your Chosen One" and "A Tiny Human Being in My Hands." Likewise, first-time readers will delight in 149 pages of Godly wisdom only Bo Sanchez can deliver.

All this wit and humor comes from 12 years of Bo's experience in putting on paper his passion and deepest conviction—that there is a God who loves us, the same God who has the power to make each one of us co-vessels of this love.

Over the years, Bo could not keep count of the numerous people who have written, called up or have told him how their lives have been dramatically changed because of what they read in his column and his books.

"I'm humbled," he writes in his preface. "And I'm grateful for this rare privilege. My friends, you are the reason why I continue to write. I write not just because I love to write. I write because I love you. And I pray that this book changes your life as well."

New Day releases ethno-history on Sulu

NEW Day Publishers has released a book by noted Australian ethno-historian James Francis Warren. "Iranun and Balangingi: Globalization, Maritime Raiding and the Birth of Ethnicity" explores the ethnic, cultural and material changes in the transformation history of the seas, commodities and populations, mariners and ships, and raiders and refugees in Southeast Asia, with particular reference to the Sulu-Mindanao region or the "Sulu Zone."

Warren is a professor of Southeast Asian modern history at the school of Asian Studies at Murdoch University, Perth, and is currently a visiting professorial research fellow in the newly established Asia Research Center at the National University of Singapore. He has taught at the Australian National University, Yale and Kyoto Universities and has been awarded major research grants back home.

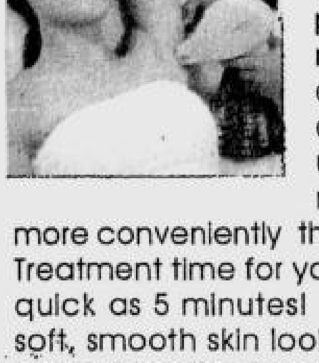
Call 928-8046, 927-5982 or the Australian embassy at 754-6245/6173 for reservations.

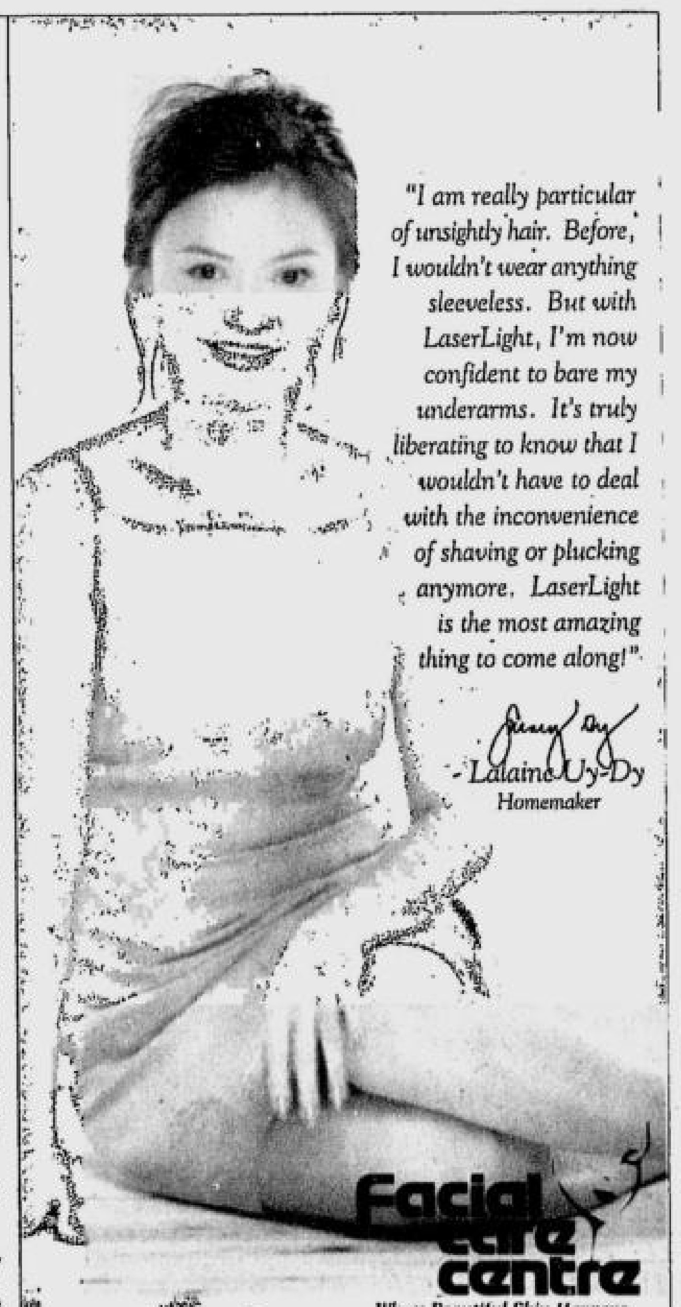
Book author to lecture on alternative medicine

"HEALING Ourselves: A Guide to Creative, Responsive and Self-Reliant Medicine" by Jake Tan is a pioneering book that tells readers to recognize the healing forces within them. By drawing insights and examples from western and eastern healing approaches, including indigenous ones, "Healing Ourselves" is a guide toward a self-reliant health care. A significant contribution of the book (Section 1) is the framework it provides for a coherent view of the human being as a basis for the principles of holistic prevention and healing. Section 2 is a do-it-yourself manual on how to tap the healing powers of nature found in mineral, plant and animal substances.

The author, Joaquin "Jake" Tan, has done extensive research in nutrition, herbal medicine, naturopathy and homeopathy, and has trained formally in acupuncture. He has completed several alternative medicine courses abroad and has been conducting seminars and workshops on health and healing since 1993. He will be conducting a free talk on alternative medicine titled "Tapping Nature's Healing Powers" on Sept. 28, 4 p.m., at PowerBooks Megamall, and will be discussing the healing properties of minerals and plant and animal substances as featured in his book.

Call the PowerBooks customer service hotline at 844-4455 or e-mail ibid@powerbooks.com.ph.





LASERLIGHT
Hair Removal
Permanent Solutions

Forever Hair-Free Underarms.
No more shaving, waxing or plucking!

LaserLight Hair Removal, the only treatment that is FDA-approved for permanent hair reduction, efficiently eliminates uwanted hair much faster and more conveniently than other methods. Treatment time for your underarms is as quick as 5 minutes! And the resulting soft, smooth skin looks and feels much better than the "closest shave" you get from shaving. Soon your underarms will be free from unsightly "chicken skin" that results from shaving, plucking or tweezing and free from unwanted hair - forever!

LaserLight is suitable for any unwanted hair, anywhere on your body.
Call Facial Care Centre NOW for LaserLight.

"I am really particular of unsightly hair. Before, I wouldn't wear anything sleeveless. But with LaserLight, I'm now confident to bare my underarms. It's truly liberating to know that I wouldn't have to deal with the inconvenience of shaving or plucking anymore. LaserLight is the most amazing thing to come along!"
- Lalaine Uy-Dy
Homemaker

Facial Care Centre
Where Beautiful Skin Happens

NEW LOCATION

MAKATI	ORTIGAS	QUEZON CITY	SHAW	ALABANG	BINONDO	CONGRESSIONAL	PAMPANGA	CEBU
816-1259	687-2196	372-6633	534-7701/02	842-1144	243-8138/39	920-7938	961-3404/08	233-7631
815-3121	687-2197	372-6634	717-0076	809-9583	243-8602	920-7992	860-2663/64	233-7633/35
815-3123	631-3007 • 631-3045	410-3709 • 410-3710		850-4577	243-9895	920-8064		

MON. - FRI. (8 AM - 7 PM) / SAT. (8 AM - 5 PM)

Available thru EASYCREDIT up to 24 months to pay.
THE GREAT PRO•AUDIO SALE 2002
UP TO 50% OFF on selected items
SENNHEISER
YAMAHA PRO-AUDIO
CELESTION SPEAKERS
TRACE ELLIOT
APOGEE SOUND INC.
SoundTech PROFESSIONAL AUDIO
FREE Yamaha Analog Mixer MX12-4 for a minimum purchase worth P150,000 (per invoice)
FREE 2 units GARY V MIC for a minimum purchase worth P30,000 (per invoice)
FREE 1 unit e845 SENNHEISER MIC for a minimum purchase worth P50,000 (per invoice)
Get an EXTENDED WARRANTY up to 2 years
OFFER GOOD FROM SEPTEMBER 15 TO OCTOBER 31, 2002 ONLY

YUPANGCO ELECTRONICS CORPORATION
339 Gil J. Puyat Avenue, Makati City 1200
Direct Lines 899-9735 • 899-9757 to 59 • Fax Nos. 899-7777 & 899-8888
Toll-Free No. 1-800-1-888-7700 • E-mail: info@yupangco.com
Main Office Showroom Gil J. Puyat Ave., Makati City, SM Megamall Tels.: 633-1730
• 633- 5070, all Perfect Pitch Stores, and select music dealers and branches nationwide
www.yupangco.com
EASYCREDIT
Per DTI-NCR Permit No. 3760 Series of 2002.
Plus more System Packages to choose from!

Apple country manager quits RP post

By Erwin Lemuel G. Oliva

THE COUNTRY manager of Apple Philippines, Charlie Tang, is leaving the company by the end of September. Tang told INQ7.net Friday that he and and his family are preparing to leave the Philippines and migrate to Vancouver, Canada.

"If I could stay longer in Apple (I would), but our visas were approved early so I have no choice but to leave," Tang said in a telephone interview.

He said that Apple Philippines is now in the process of looking for his replacement.

Two country managers of the local subsidiary of Apple have left in the last 24 months. Tang was at the helm of Apple Philippines for less than two years.

"I really didn't want to leave, but my family comes first. It has nothing to do with Apple Philippines. But I wish I could stay longer," the executive added.

During his term as the company's chief, Tang noted that Apple Philippines experienced healthy growth, as sales trickled in despite difficult times.

"It was the best two years of Apple Philippines based on my feedback from distributors and partners," he said, noting that he has surpassed his sales target as head of the Apple subsidiary.

In fact, Tang is extending his stay for a final Apple event on Sept. 24, which will showcase products and solutions for the Macintosh computer. The event will display and demonstrate Mac-related gizmos, gadgets and applications developed by third-party vendors. Dubbed "Time to Switch," the event hopes to convince users to switch from the use of personal computers and peripherals to Macintoshes and Apple products. Tang said he expects the event, his last official one for Apple, to surpass 1,300 attendees.

"We've actually seen in the past year how we've been successful in welcoming a substantial number of switchers, or people who have used the PC all their lives but have finally found freedom in Apple," Tang said.

Ironically, Tang himself will be doing his own "switch" when he leaves the country for Canada.

Asked what job awaits him in Vancouver, Tang admitted that he is going to "hunt" for one when he and his family get there.

"If you weigh the options, I've got nothing to prove as far as my career is concerned. The future of my children is much more important," he said.

Tang denied that the economic and political situation in the Philippines prompted his decision to leave the country, saying that his family comes first.

Prior to joining Apple Philippines, Tang worked for Motorola Philippines. He was an official at the company when the controversial government telecommunications bidding with the Department of Interior and Local Government triggered an investigation and became subject to public scrutiny.

Microsoft® Office xp
experience
security²
Microsoft
Microsoft Office xp Professional
McAfee Active Virus Defense
Small Business Edition
by McAfee
Have twice the security at no extra cost!
Get a FREE McAfee Active VirusScan Security Suite for every Microsoft Office XP Open License purchase you make from September 2 to 27, 2002!

Office XP, which includes world standard applications like Microsoft Word, Excel, PowerPoint and Outlook, offers a powerful set of security controls that assures you of the best mix of reliability and security. McAfee Active VirusScan Security Suite, the #1 virus detection and removal suite in the market today, comes free with every Office XP Open license purchased.

Now when was the last time you doubled your security at absolutely no cost?

Microsoft Office XP is the world's leading productivity suite. With new exciting and innovative features, it gives users a smarter work experience. Office XP enhances productivity - now people can work with information and one another seamlessly.

McAfee Active VirusScan Security Suite is the world's #1 virus detection and removal software. VirusScan technology seeks out and destroys over 50,000 known viruses floating in cyberspace today. Active VirusScan Suite (AVS) components also include the ePolicy Orchestrator, the management tool of AVS for easy installation.

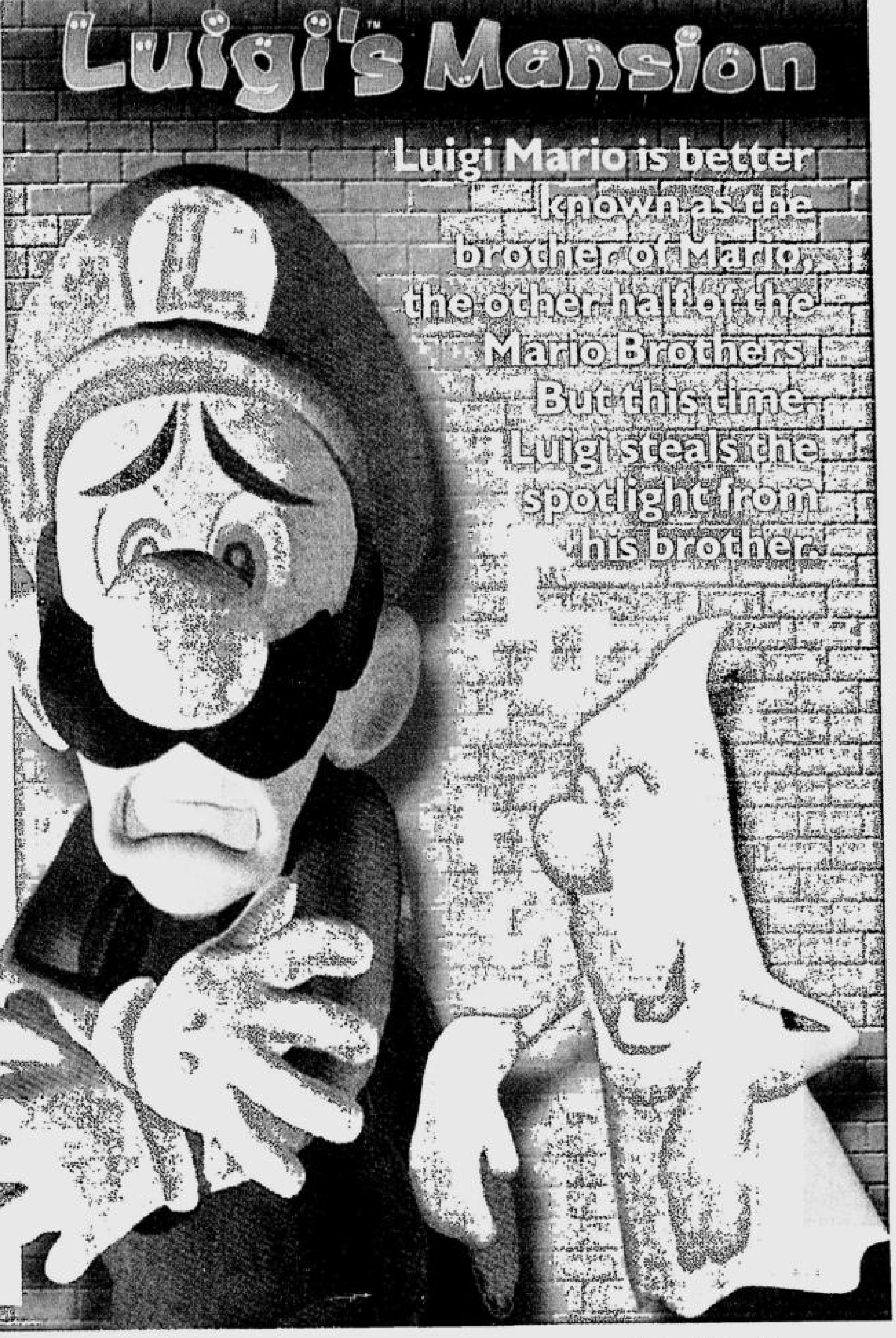
Ready to buy? Need more info?
Call Microsoft Support Services at (632)886-5658
or 1-800-1-88-8784 (outside Metro Manila).
e-mail phpromos@microsoft.com or visit
www.microsoft.com/philippines or www.officexperience.net

Promo Details

1. This promo is exclusively for companies which purchase Microsoft Office XP Standard Edition and Microsoft Office XP Professional Edition software under the Microsoft Open License Program from September 2 to 27, 2002.
2. Products included in the promo are:
   Office XP Standard Edition - Part Numbers 021-04539, 021-04549, 021-04570, 021-04572
   Office XP Professional Edition - Part Numbers 269-04680, 269-04683, 269-04893, 269-04695
3. Single purchase transaction of at least ten (10) licenses per sales invoice of:
   a. Either Office Standard Open or Office Professional Open or,
   b. A combination of Office Standard Open and Office Professional Open.
4. Each license of Office Standard Open or Office Professional Open, or Combination of Office Standard Open and Office Professional Open entitles the end-user to a FREE license of NAI McAfee Active VirusScan Security Suite (AVS).
5. The Microsoft Office Open licenses and NAI AVS licenses will be delivered simultaneously by the reseller to the customer. Delivery leadtime for the licenses is ten (10) working days.
6. The cost of the Microsoft Office Open Media Kits (and doc kits) is for the account of the end-user.
7. The images used are for illustration purposes only. Actual products may vary.

Microsoft®

Time for Mario's brother to shine



Luigi Mario is better known as the brother of Mario, the other half of the Mario Brothers. But this time, Luigi steals the spotlight from his brother.

By Leo Magno

BEFORE THE GameCube's launch November last year, all new Nintendo systems were introduced with a Mario game. However, for the first time a new Nintendo console was launched instead with a game about the Italian plumber's brother Luigi. Luigi, often relegated to the background in cameo roles, gets his 15 minutes of fame in Luigi's Mansion, which caught not a few gamers by surprise because it turned out to be a good "showcase game" for the Cube.

And, unlike the usual Mario Bros. platform games, Luigi's Mansion does not require Luigi to jump onto moving platforms. You don't have to dodge mushrooms or battle with pesky turtles. And no, Princess Peach isn't waiting for you at the end. However, some familiar characters are there, like Kinopio, Bowser and Mario himself.

We review this game on the GameCube

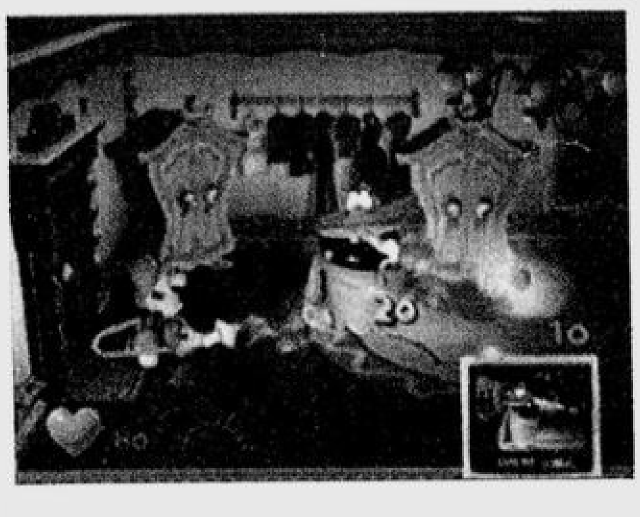
Luigi's Mansion is a puzzle/adventure game. What makes it a good game like other Nintendo games of late (especially the ones produced by Shigeru Miyamoto) is the gameplay. Luigi's Mansion will have you moving around a mansion searching for different types of ghosts which require specific strategies for them to be captured. Although the game is painfully linear (catch ghost here, get key, get treasure, open next door, repeat process till you meet a boss), the fun factor in this game was high enough to keep me engaged.

The story begins when Luigi wins a mansion in a contest, which is kind of weird to start with. Mario goes to the mansion ahead of him, but when he doesn't come back Luigi follows him to the mansion and starts his search. He eventually bumps into an old, short dork named Professor E. Gadd, a guy who looks like a cross between a Pikmin and Capt. Olimar, only decades older and wearing dorky glasses. The prof tells Luigi that the mansion popped up out of nowhere just a few days ago, and tells the plumber that the place is full of ghosts. He then shows him his invention, the Poltergust 3000, a modified vacuum cleaner that sucks up ectoplasmic beings instead of dust.

Hmm. A spooky mansion. A ghost-sucking vacuum cleaner. At this point you might think that the game's a cross between Resident Evil and Ghostbusters, but Luigi's Mansion is different. Don't pass up Luigi's Mansion because of its kid-style animation. You actually might like the humor in it. One ghost, for example, hides behind a shower curtain taking a bath. You can see the silhouette of a shapely young woman, but when you vacuum the curtain aside what you'll see instead is an old, fat slob of a female ghost. In another area, a body-building hunk of a ghost in the gym room would shout at you and wave effeminately like a little girl once you push the punchbags at him.

The animation itself is pretty neat. Luigi's Mansion is a showcase game—one of the first Nintendo games for the Cube—so it had to be good. When I got a GameCube and with Luigi's Mansion as one of my first games, I felt like it was really a "next-gen" game in terms of graphics. Granted, Luigi's Mansion is cartoony, but if you take a close look at the detail, this game is very pretty and showcases the rendering power of the small GameCube. From the main animation to the incidental animation effects (swaying chandeliers, rocking vases, opening doors

TIME/G4



DON'T be fooled by the cartoony theme of Luigi's Mansion. This game is one of the first to display graphics features never before seen in older consoles. Almost everything in this game is interactive. You can move things around and enjoy the subtle lighting and incidental animation effects. But most of all, Luigi's Mansion is fun to play and that's what matters most.

Freedom? go wireless.

PC MAGAZINE EDITORS' CHOICE February 2002 SMC7004AWBR

SMC Barricade Wireless Broadband Router

Winner of PC Magazine Editor's Choice Award, the SMC Barricade Wireless Broadband Router (SMC7004AWBR) is the perfect solution for home and business users -- offering the ultimate in mobility & flexibility. This multi-functional router is combined with a 3-port 10/100 Mbps switch, 11Mbps wireless access point, integrated firewall security and a built-in print server. Most of all, setting up a wireless home or SOHO network is easy and fuss-free with SMC Barricade Wireless Broadband Router.

SMC "A New Vision in Connectivity™" Seminar for Business Users
Dusit Hotel Nikko Oct. 3, 2002 (Thursday) 1-5pm
Name: ____
Company: ____
Address: ____
Tel. #: ____
FAX #: ____
E-Mail: ____
FAX to (02) 243-8288 or E-Mail info. to events@asiantech.com

Philippine Distributor:
ASIANTECH www.asiantech.com
2nd Flr. State Centre Bldg.
Binondo Manila, Philippines 1006
Tel. # (02) 309-3251 to 65
FAX # (02) 243-8288

SMC Networks
SMC Networks Asia
1 Claymore Drive
#08-05/06 Orchard Towers
Singapore 229594
Tel. # (65) 6238-6556
FAX # (65) 6238-6466
www.smc-asia.com

SPECIAL OFFER: For limited time this September, get selected SMC Fast Ethernet Switches & Adapter Cards absolutely free when you purchase certain Microsoft Server and Client Access licenses. For more information, visit http://www.microsoft.com/philippines today.

Is Java 2 Micro Edition the mobile solution?

By Jacob Christfort

THE FIRST incarnation of the wireless Internet—commonly known as WAP or wireless application protocol—was largely scorned by consumers. While WAP as a technology got the blame, the real culprit was the underlying slow, clunky second-generation networks combined with inexperienced mobile operators that forced users into "walled gardens" of inferiorly designed applications and menu trees.

So, how will Java 2 Micro Edition help? Given the limitations on network speed and connectivity for mobile networks, the key benefit of J2ME is the opportunity to write client-side applications that run on the device independent of network connectivity and speed. Apart from the obvious end-user benefits, the ability to run J2ME applications on cheaper 2.5G networks also means operators will not have to spend billions of dollars to immediately create the much-hyped 3G infrastructure. Qualcomm's BREW is similar to J2ME technology. But whereas BREW is very focused on particular chipsets, J2ME promises the true "write once and run everywhere" ability on mobile handsets.

How far along are we with J2ME? At this point, experiences are promising. In Japan, NTT DoCoMo launched a Java implementation in some handsets called "i-appli" that enables, for example, game providers to build fast and interactive games that run as a seamless part of the handset. In the United States, we already have seen the first commercially available J2ME handset from Nextel Communications Inc.

However, the problem with J2ME today is that it is good for little else than games and other consumer applications. Because the more powerful aspects of Java have been stripped away with J2ME, it becomes extremely difficult to connect to heavyweight, back-end resources, such as corporate databases, or interface with more complex aspects of mobile networks, such as messaging systems. In effect, J2ME is in danger of becoming a mostly device-side technology, creating an unmanageable mess of disconnected islands of data and applications reminiscent of the PC. And while circumstances have turned most people into skilled "PC operators," it's unlikely that time-crunched mobile users will have similar patience.

How can we save J2ME from this danger? I found an inspirational answer to this question while watching a space adventure movie recently. In the movie, a very large and powerful starship was equipped with small, one-man ships that enabled the crew to make quick and inexpensive expeditions from the mother ship. These small ships would leverage the mother ship for any complex, resource-intensive task, such as firing a laser gun at a threatening object. In effect, the smaller ships had the power to remotely control the mother ship's resources, giving them the virtual power of that ship, while being infinitely smaller and nimbler. These small ships would be relatively simple and inexpensive to make and maintain, yet they were as powerful as the biggest ship.

What is the answer to J2ME? At Oracle, we believe the answer lies in an application server that acts as the mother ship and lends its virtual power to the tiny, nimble J2ME devices. Oracle has done this with its Oracle9i application server. We also have created a J2ME software developers' kit so programmers can create tiny J2ME applications that use the mobile network to effect dramatic processing on the back end as seamlessly as if it were done on the device. Examples include carrier- and device-independent messaging, complex rules-based alert generation, searching through corporate databases, and even synchronization of targeted sets of data down to the tiny device for local real-time use.

I'd like to think that the possibilities enabled by this approach are endless. Accordingly, as the power of corporate servers grows, mobile devices will be able to leverage this power seamlessly without gradually turning into mini-PCs—or space monsters.

(Jacob Christfort is Oracle Corp.'s chief technology officer and vice president of product development for the company's mobile products and services division, where he is responsible for product development of the wireless option of Oracle9i application server (Oracle9i AS), as well as product development and operations for Oracle's mobile online services.)

Java in your mobile phone

By Gerry Plaza

JAVA was once considered as revolutionary as the Internet in its provision of open, cross-platform development of intuitive, interactive and robust applications in a networked computing environment. And when that network spans the globe (like the Internet does) and apply Java applications to it, you'd have one revolutionary technology paired with another.

As computers started to access Java-based programs over the Internet, webpages sprang to life with eye-catching animation, embedded software programs and clever, nimble interactive features.

While the technology made PC users and software developers excited over its promise, industry acceptance of Java remained wanting through the years with only a handful of end-users embracing the platform.

But Java is definitely not dead.

With users now acquiring Web-based content through the mobile phone, Java is again considered the revolutionary platform pushing the boundaries of mobile communications.

Cellular phones are now the mobile platform of choice in accessing images, news and stock quotes, and even "applications to go" accessed on a per-need basis.

Java-based phones are now the toast of the telecom industry, with more manufacturers introducing new models loaded with Java technology targeted for mobile devices—Java 2 Micro Edition (J2ME), which was jointly developed by Sun Microsystems and Motorola. Using J2ME, phone users have the power to download and use applications they want in their phones and even dictate the programs' look and feel. In addition, application user interfaces are customized; empowering users to choose programs that suit their needs.

These downloadable Java applications include interactive games, life management tools, travel applications and information tools, all with a simple keypad press at a specialized Java menu on the handset.

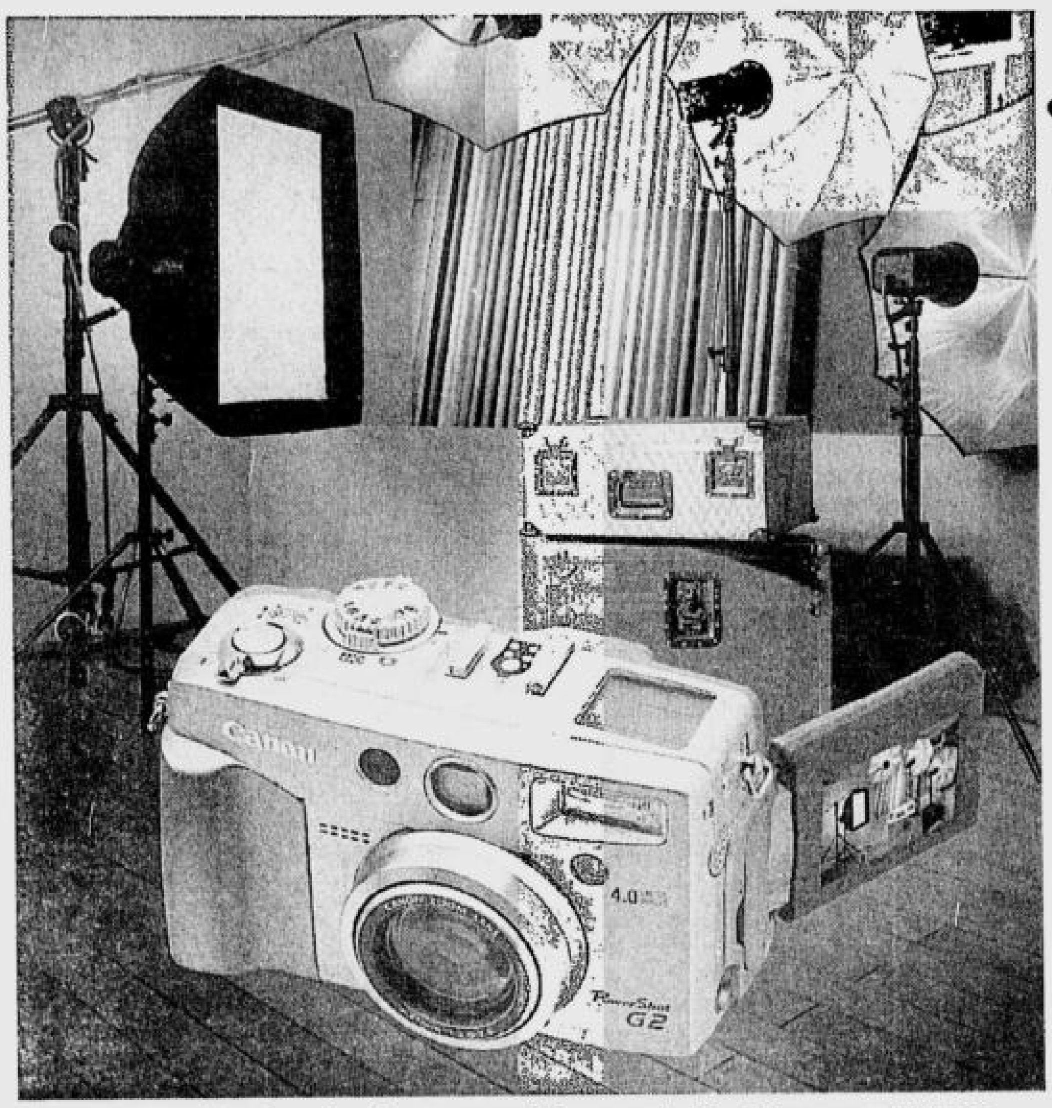
Nokia has unveiled its Java functionality in six of its newest models—the Nokia 6610, 3410, 7210, 6310i, 7650, and the 9210i. All models feature an "Applications Folder" for users to download Java-based applications. Apps can be searched using the bundled WAP browser, and WAP bookmarks and WAP push messages are provided to direct the user to WAP sites with Java apps. Applications can be stand-alone, like many games, or online services such as stock tracking.

Applications could include "zoomable" city maps for tourists or business travelers, or a pocket entertainment center. If no longer needed, the applications can simply be deleted from the memory.

Other manufacturers, such as Siemens (SL42, SL45i, M50, MT50), Sony Ericsson (P800) and Motorola (A388, T720), provide Java functionality on a relatively lesser scale, focusing more on games and PDA programs. However, officials from these firms have announced full Java functionality by early next year.

Just when Java appeared obsolete, the software platform is relevant once more. With the mobile phone explosion and the emergence of Web-based capability on handsets, Java is the natural platform not only for ensuring service quality but also charting the future of mobile communications.

ddr 400!
CORSAIR XMS
xtreme memory speed
CORSAIR www.corsairmemory.com
Appointed Philippine Distributor PCTrends
Tel. Nos.: 727-6449 727-6142 727-6217 Fax: 727-6241
Visit us at: www.pctrends.com.ph
E-mail us at: sales@pctrends.com.ph



DIGITAL information is not just about text, and it's now extending to images and video as well. That's why Canon is focusing on the digital imaging market, and is pushing the idea of home-based digital photo capture, processing and development in users' own photo labs.

Canon focuses viewfinder on digital photography

By Leo Magno

TWO years ago the idea of taking a picture or processing it without the use of the traditional roll of film was still a digital dream. Today, traditional imaging companies are reinventing themselves to embrace digital imaging and the emerging market of the home digital photography lab.

One such company which realized that they were squarely in the viewfinder of the digital imaging market is Canon of Japan. And this market is huge. The global installed base of digital still cameras grew to 200 million units in 2000 and is expected to reach 300 million units by the end of this year. By 2004, this number is expected to jump to 350 million units worldwide, according to estimates from Nikko Salomon Smith Barney.

It was a matter of time before the conventional analog photo processing market gave way to digital, as is the case with many analog data which are being converted to digital form. The potential market which stands to be plucked from the conventional film photo processing industry is huge. The market for analog photo processing services in Japan, the United States and Europe totals approximately $16 billion, while the market for inkjet printer consumables is around $8 billion.

This led Canon to conclude that the company can penetrate the market for digital photo-processing services as well as for inkjet printer products and consumables by expanding its digital photo-processing business. Expansion would mean offering products beyond the usual line of analog cameras, copying machines and printers.

Canon is even moving beyond that. It is betting that the future holds a place for people who will process their digital pictures at home in their own mini-labs in lieu of the conventional analog photo processing labs where you wait for an hour to have a roll of 36 shots of film developed.

One solution to target this market is having your pictures taken by a digital camera, store and manage it in that camera, then hook it up directly to a waiting printer and print on demand. Canon is making this possible through two technologies: "camera-direct" and the adoption of the Exif Print standard. This eliminates the need to first transfer your JPEG image to a computer, manipulate the image using Adobe PhotoShop or a similar image processing software, connect the computer to a printer before finally printing your image.

Canon's recent introduction of new digital cameras and printers with camera-direct and Exif Print technologies emphasize the company's belief that the digital photo age has arrived, with consumers using home photo processing labs. However, by bypassing conventional methods like analog film processing and the use of PCs to connect to printers, would this spell the end for some industries?

"Printing at home will be the trend, but Canon does not think the digital industry will threaten the analog film industry," says Teruomi Takahashi, Canon's managing director and chief executive of iPrinter products.

Canon is a strong player in the conventional analog camera market, and does not see itself phasing out its analog camera line.

"The market is shifting from the traditional photo-processing lab to home printing. I think the number of labs will decrease, but since we believe that the traditional film camera won't disappear, labs won't disappear either," Takahashi adds.

Tsuneji Uchida, Canon Japan's managing director and chief executive of imaging, not surprisingly sings the same tune.

"Analog won't disappear but will instead become stable at a lower level," Uchida says. "As long as there's demand for them, Canon will develop and sell analog film cameras."

It is also possible for such conventional analog film development labs to reinvent themselves, offering a combination of film and digital processing services.

One other industry which runs right smack in the middle of Canon's goal to streamline the photo process is the computer. While today's new operating systems like Windows XP and the Mac OS and various hardware peripherals are positioning themselves as multimedia and one-stop photo processing solutions, Canon is pushing users to bypass the extra step and print digital pictures directly to their printers.

"Canon is not saying that there's no need for PCs," Uchida clarifies. "We're saying that we can create solutions for people who are into photography to process pictures easily."

This is becoming a reality with Canon's camera-direct models like the portable CP-10 and CP-100 thermal transfer printers and the S530D and S830D bubble jet printers.

A technology which helps makes this possible is the Exif Print standard adopted by the S530D and S830D. With Exif Print, data on picture-taking conditions are gathered. These data include information on the light source, white balance, exposure time, subject distance, focal length and whether the flash is turned on or off. These data are then stored along with the captured image (JPEG file) as tags. The Exif Print printer connected directly to the camera will then read the tag and understand how the printer will make corrections and adjustments to optimize the final photo output.

However remarkable this may sound for film enthusiasts, Canon says it is not out to send negative signals to PC users.

"They can still use their PCs but we're saying we have a better solution," Uchida says. "Canon wants to expand the market for photography, but not take away from others."

In terms of market expansion, Uchida says he welcomes the move of non-traditional digital still camera makers like Hewlett-Packard to enter their market space because this would further push the practice of digital photography. HP recently launched dozens of new imaging products—including digital cameras—also realizing the potential of the personal digital imaging industry.

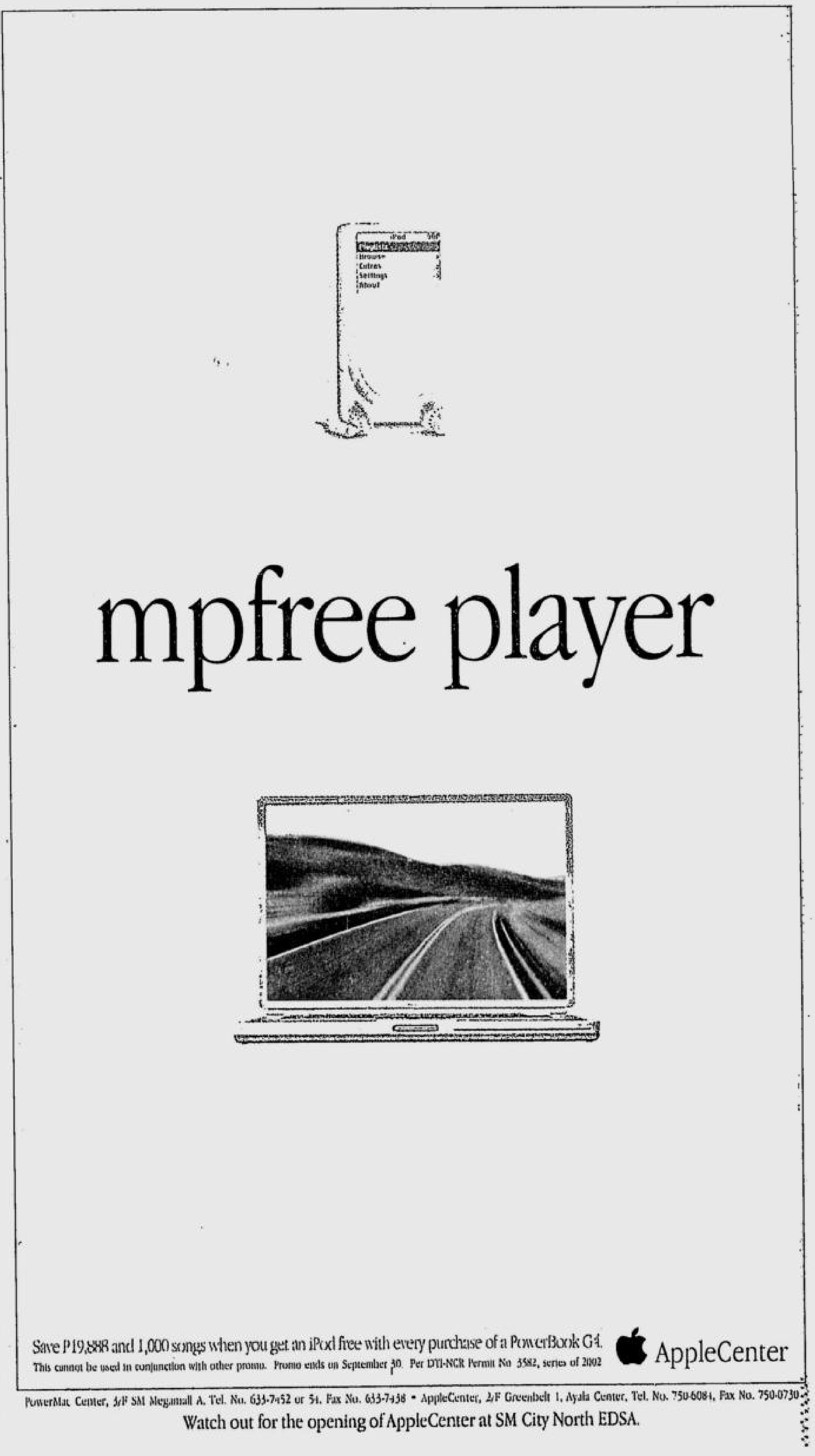
This makes the world arena for digital still cameras overcrowded. While traditional photo companies like Canon, Olympus, Eastman Kodak and Fuji are slugging it out in the digital still photo market, they will now have to deal with other companies encroaching into their territories—companies like Hewlett-Packard and Sony Corp.

There are now more than 30 manufacturers of digital cameras worldwide, and natural selection is expected to trim this number down in the next five years. What is Canon doing to make sure it will be the one to evolve instead of the one which will become extinct?

First, Canon is pouring a huge amount into research and development. It spent $1.7 billion for R&D last year, plus an additional $77 million solely for digital imaging. Next to IBM and NEC, Canon has applied for the most number of patents last year. All of this R&D are headed toward Canon's dream of having digital photo labs in every home.

Such a strategy would also help Canon shut out age-old competitors Fuji and Kodak, which are in the business of making analog films aside from digital cameras. With digital cameras, you don't need those rolls of film from Fuji and Kodak. Also, digital imaging consumables such as photo paper and ink cartridges can be manufactured by Canon itself. Canon would get to control the market for both the equipment and the medium.

That, in a nutshell, is the bigger, digital picture Canon is looking at.


mpfree player
Save P19,888 and 1,000 songs when you get an iPod free with every purchase of a PowerBook G4.
This cannot be used in conjunction with other promo. Promo ends on September 30. Per DTI-NCR Permit No. 3582, series of 2002
AppleCenter
PowerMac Center, 3/F SM Megamall A. Tel. No. 633-7452 or 54, Fax No. 633-7438 • AppleCenter, 2/F Greenbelt 1, Ayala Center, Tel. No. 750-6084, Fax No. 750-0730
Watch out for the opening of AppleCenter at SM City North EDSA.

Time for Mario's brother to shine . . .

From page G2

and cabinets, smoothly flowing curtains, dropping coins and objects, shaking portraits, etc.), this game is gorgeous. Add to this the fact that a lot of objects in Luigi's Mansion are interactive and can be checked either manually (Luigi will knock on the item or rock it back and forth) or by sucking it with a vacuum (curtains, bedsheets and tablecloths get sucked up, and if you push the C-stick farther in the opposite direction it's gonna have some resistance which you almost could feel on the controller; push it some more and watch the cloth get sucked straight into the vacuum). Even cobwebs on the ceiling can be vacuumed (stand too far and it won't give; move closer and watch it slowly pop into the Poltergust 3000). So animation-wise, Luigi's Mansion is very next-gen (next-gen being defined as never been seen before, prior to the release of the Xbox and the GameCube).

Notice also the transparent state of ghosts or how objects and rooms are illuminated by Luigi's flashlight. The lighting, shadowing and transparency effects in this game are pretty neat. In some cases you'd even see powder puffs of dust when Luigi walks around the mansion, or when he shakes or knocks on an object. You can also see Luigi's chilled breath when he enters a room with a ghost. The incidental details are meticulously crafted. Everything is defined sharply by lighting, texture and depth.

One other thing you'll notice in this game is that there's no loading time at all. Walls and doors become transparent when you get near them, and once you open one, out you go from a room and into [illegible] (you'll actually see the next [illegible] entering as the walls become [illegible] Okay, so the rooms are pre-rendered, [illegible] with the amount of detail you have in them, the zero-loading time is still appreciated.

The audio in Luigi's Mansion is not bad, but not that great either. As you walk inside the dark mansion, you'll hear Luigi humming or calling out to Mario occasionally and nervously, with some echoes here and there. Once you get used to the humming, it becomes a pretty catchy tune. The musical portions of this game come out only during saving the game, during stage transitions or during cutaway scenes, and they're pretty catchy, too, in their own cartoony way. The way the ghosts suddenly appear, the way they try to scare Luigi with a "Boo!" and the vocal reactions of Luigi are funny.

There are several types of regular ghosts, portrait ghosts, Boos and boss ghosts that you need to catch in this game. The puzzle there is to find out how to catch each one. For example, one type of ghosts wear masks, thus they can't be stunned by Luigi's flashlight. You need to vacuum their masks first before you can hit them with the light. Portrait ghosts are more difficult. You have to perform

TIME/G5

Study shows children vulnerable to Internet information garbage

By Tina Arceo-Dumlao

CHILDREN these days surf the Internet as easily as they surf television channels, but recent studies showed that if left unchecked, the Internet exposes children to more harm than good.

Statistics from the Center for Missing and Exploited Children showed that in 2000, one out of every four children who surfed the Internet was exposed to unwanted sexual material, one out of five had been approached or solicited for sex over the Net and one in 333 had been telephoned, sent letters, or asked to meet in person for sex.

The same study also related individual experiences such as an 11-year-old boy who was searching for game sites. He typed in fun.com, and a pornography site came up, same with a 13-year-old boy who checked out an e-mail message on his favorite subject of wrestling, and got pornography instead.

There was also the case of a 15-year-old boy who came across a bestiality site when he was researching about wolves for a school paper. He saw a picture of a woman having sex with a wolf, and a 12-year-old girl who received an e-mail message with the subject "Free Beanie Babies." What she got was a picture of naked people.

The Children's Technology Group, a US-based group committed to protecting children and providing parents with effective tools to do that, said in its "Internet Safety Report: Child Safety on the Information Superhighway" that these experiences are common because many of the pornography sites are difficult to block because these are camouflaged under common names.

For example, the group cited that the most frequented porn site on the Internet is WhiteHouse.com.

The Internet is also a favorite hunting ground of child predators. The report said these pedophiles use chat rooms and e-mail to contact children and possibly lure them into dangerous situations.

CTG said these experiences are unfortunate considering that the Internet is a vital source of information.

From sites offering free, in-depth homework help, to online dictionaries and thesauruses, the Internet offers a fantastic information research for children and adults alike. CTG said the more vital question is how to make sure that the Internet remains kid-friendly and free from undesirable elements.

The group offers several suggestions.

(1) Talk to children. Stay in touch with what they are doing. Ask them what sites they frequent and how they use the Internet.

(2) Keep the computer that your child uses in the family room for supervision.

(3) Explore the Internet together.

(4) Monitor the time your child spends with the computer. Excessive use of online services, particularly late at night, may signal a potential problem.

(5) Look into parental safeguarding controls or options. Utilize filters to control surfing and e-mail. One such browser is www.garfieldisland.com which guarantees that all the sites in its browser are kid-friendly.

The Children's group says the emergence of these child-friendly browsers emphasize the point that there are ways to get around these dangers on the Internet, and make the Net a safe and fun place for children.

Hacking trial moved again

By Erwin Lemuel G. Oliva

A PHILIPPINE court hearing a landmark hacking case has decided to reset direct examination of the prosecution's first witness to November after the judged ordered lawyers to agree on the technical terms being used during the course of the trial.

The newly appointed Judge Emma Young of Branch 69 of the Pasig Metropolitan Trial Court noted that while both the prosecution and defense lawyers were techno-savvy, the "case is difficult especially for an ordinary person who is not computer-literate."

The case involves Leilani Garcia, a former employee of Thames International Business School, who is now accused of accessing the e-mail system of the school without authorization, which under the Electronic Commerce Act of the Philippines (Republic Act 8792), is a crime.

Under the law, activities such as hacking carries a minimum penalty of P100,000 up to the amount commensurate to the damage incurred by the victim, plus imprisonment of six months up to three years.

Hacking in the law refers to any activity involving unauthorized access to a computer system to corrupt, alter, steal, or destroy electronic data.

In Wednesday's trial, prosecution lawyer Charlton Jules Romero conducted the direct examination of its first witness, Martin Salazar, who is the technical manager of NewGen IT Corp., the Internet service provider of Thames International Business School. Romero had presented Salazar in court on June 2002, but was unable to testify after reportedly failing to bring documents relative to the case.

During the direct examination, Salazar was asked to explain the nature of the company's services rendered to Thames. He was then asked to explain in detail how the company is able to document Thames' usage of its Internet dial-up account. The direct examination of Salazar was interrupted by objections raised by lawyer Roberto Lim Jr., who is defending Garcia, and the court stenographer who was clearly having difficulty taking down the technical terms being mentioned during the trial.

At one point, the prosecution would ask the stenographer to read back what was already discussed during the trial, before he proceeded to other questions.

"I think the judge felt it better that we put the definition of technical terms in writing," Lim told reporters later when asked why the trial was reset.

In a separate interview, Romero said that during the presentation of the prosecution's initial evidence, basic but technical terms will be mentioned, so it was important for him to take his time.

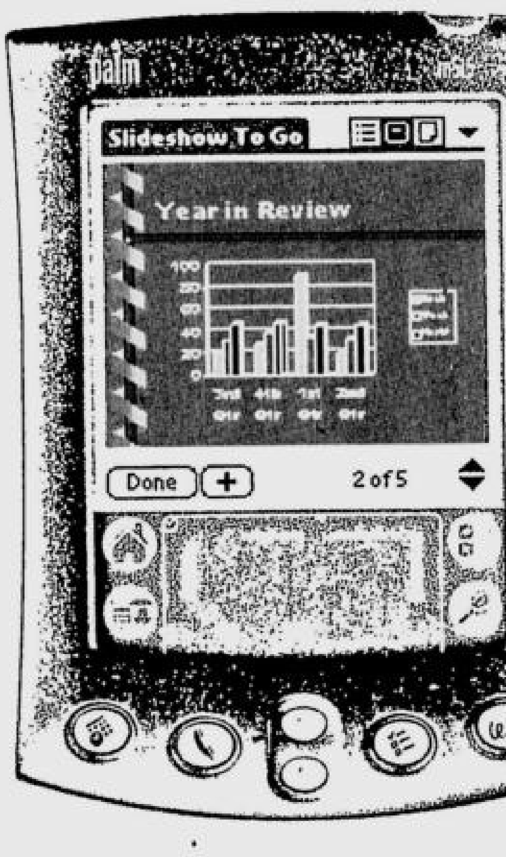
The court eventually decided to cut short the hearing and wait for both lawyers to agree on the initial evidence composed of Salazar's affidavits explaining basic technical terms before trial resumes on Nov. 27.

Cash In On These Smart Offers Now!

palm

palm-asia.com

Get PhP3,000 cash rebate and 4 free issues of Fortune magazine.



OR get PhP2,000 cash rebate, free software and 4 free issues of Fortune magazine worth more than PhP6,000.

Invest in a Palm™ handheld and enjoy big dividends.* Stay competitive in today's world of business by being connected and informed anytime, anywhere. Get a Palm™ m130 handheld and enjoy a whopping PhP3,000 cash rebate. What's more, you'll receive 4 free issues of Fortune magazine. Or you can get the Palm™ m515 handheld with a PhP2,000 cash rebate, receive additional software to manage your stock portfolio, expenses and more, plus the knowledge to get ahead in management thinking with 4 free issues of Fortune magazine. **The Palm™ handhelds. Surely one of the better management decisions you'll make.**

* Promotion is valid from 22 July 2002 to 30 September 2002. Purchases must be made from participating retailers. Promotion mechanics apply.

By popular demand! Promotion extended to 30 September 2002 Approved by DTI-NCR

The Exclusive Palm™ m515 Promotion Pack*

Free Limited Edition CD-ROM:

Stock Manager® Manage your stock portfolio and retrieve the latest stock quotes and information on-the-go.

WorldMate™ Get instant access to currency exchange rates, world times and weather forecasts.

ExpensePlus® Track expenses on the move and create expense reports effortlessly.

+ PhP2,000 Cash Rebate

4 issues of Fortune magazine

In-box Bonus CD-ROM:

DataViz® Documents To Go® - View, edit, and create Word and Excel compatible files; view and share Powerpoint files. • **Palm™ Reader** - Read eBooks on your Palm™ handheld. • **MGI PhotoSuite®** - Store, view, and share video clips and images. • **AvantGo™** - Browse interactive and personalised web content. • **powerOne™** - Enhanced colour calculator – business and scientific functionality. • **Pocket Mirror** - Synchronise your Palm™ with Microsoft Outlook®. • **Palm™ Mobile Connectivity software** - MultiMail® SE, SMS and web clipping applications.

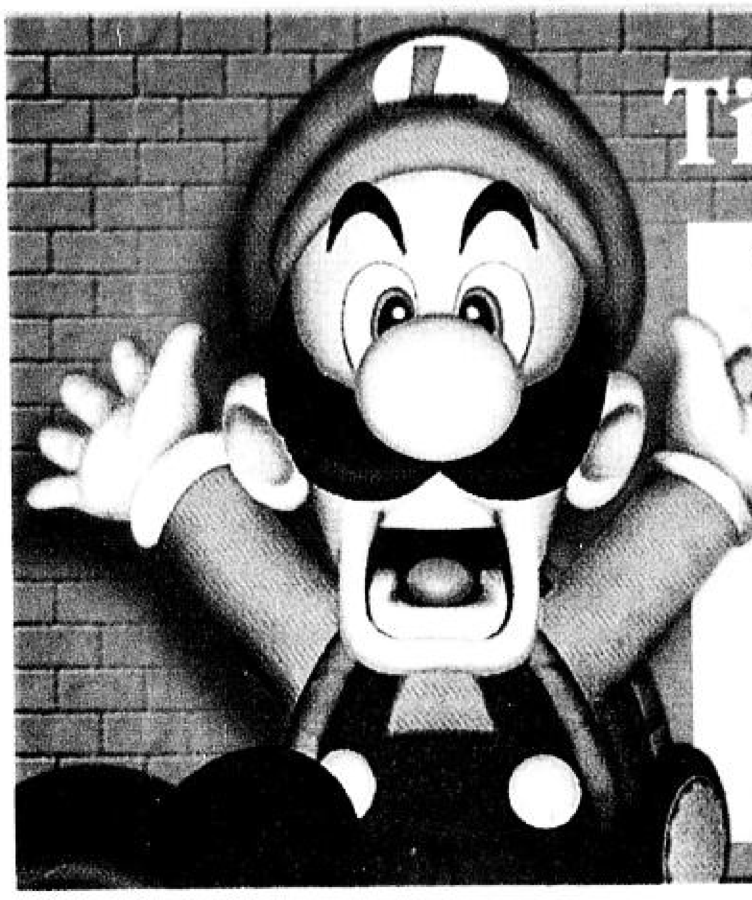
© 2002 Palm, Inc All rights reserved Palm, Simply Palm, Palm Powered, the Palm logo, and the Palm trade dress are trademarks of Palm, Inc Third party products and brand names may be trademarks or registered trademarks of their respective owners.

Participating Retailers: • **Nationwide:** Electroworld • **Cabanatuan:** Villman • **Cebu:** CBX Corporation • Lenton Marketing • Ng Khai • Silicon Valley • Thinking Tools • **Davao:** Columbia Computer Center • Thinking Tools • **Iloilo:** Delta Merchandising • **Metro Manila:** Ambassador Appliance • ARX • Columbia Computer Center • CompLink • Dataview • Electronics Depot • Hub by Global Telecom • Microstation • Mobile 1 • NT Computer • Power MAC • Premium Logic • Silicon Valley • Villman • Xsite Mobile • **Tarlac:** Benerson • Tarlac PC Savers

See cash rebate form or brochure for details.

Palm™ m515 'The Smarter Business Case Promo' Per DTI-NCR Permit Number 2834 Series of 2002.

Time for Mario's brother to shine



From page G4

a certain action first (like spraying water on the ghosts or hitting them with something) before you can vacuum them up. And they don't go down without a fight, either. At first, stunning and vacuuming ghosts can prove to be frustrating. But once you get the hang of it, it becomes second nature. The boss fights are totally different since there's a unique strategy to catch each boss, and figuring it out is part of the challenge. In general, the puzzles are fun and addictive.

In summary, Luigi's Mansion is a fun, challenging and clever game (the trademark of a game developed by Nintendo and Shigeru Miyamoto). The problem is, it's a little too short and does not offer much of a

replay value. I finished all four areas and four bosses of the game in less than 10 hours, cumulative. After that, a new option called "The Hidden Mansion" will appear in your menu. I haven't tried that one but I assume it's got a new area to be explored.

I got 65 million gold points, but even that was enough for just a Rank C (you need 100 million for an A ranking). But after capturing 23 portrait ghosts, 49 Boos, countless regular ghosts (bats and mice included) and all four bosses, I felt like I could not ask for anything more from Luigi, except perhaps for him to move his little Italian tush a little faster when he encounters a ghost. I'll probably check out The Hidden Mansion but that's about it.

In the meantime, we'll check out the new game of Luigi's short brother, Super Mario Sunshine.

By the way, the plumber who fixed our water tank at home is named Mario. His sidekick, the carpenter who fixed our roof during the last rainy season, is called Luigi. I kid you not.

RP outsourcing services to be highlighted

By Joel D. Pinaroc

DESPITE its lofty billing as one of the outsourcing centers in Asia, the Philippines still needs to drumbeat its advantages and viability over its Asian neighbors to foreign companies in this fast-growing area in information technology (IT), a newly formed outsourcing firm said recently.

Executives of Philippine IT Offshore Network or PITON cited research organizations such as Gartner, Giga Information Group and Software Outsourcing Research (SOR) which ranked the Philippines as one of the world's top four offshore outsourcing destinations for application development and call center services in Asia.

However, "there is an immense need to concentrate on marketing and promoting what the Philippines has to offer since the offshore IT outsourcing market in the country presently lacks visibility," said Ralf Ellspermann, chief executive officer of PITON.

PITON is apparently a "middleman" for foreign-based firms wanting to avail of outsourcing services in the Philippines.

Ellspermann said PITON "enables clients to secure the offshore IT outsourcing services that they require at the most competitive price, being based in the Philippines and employing a rigorous vendor selection criteria to meet specialized requirements."

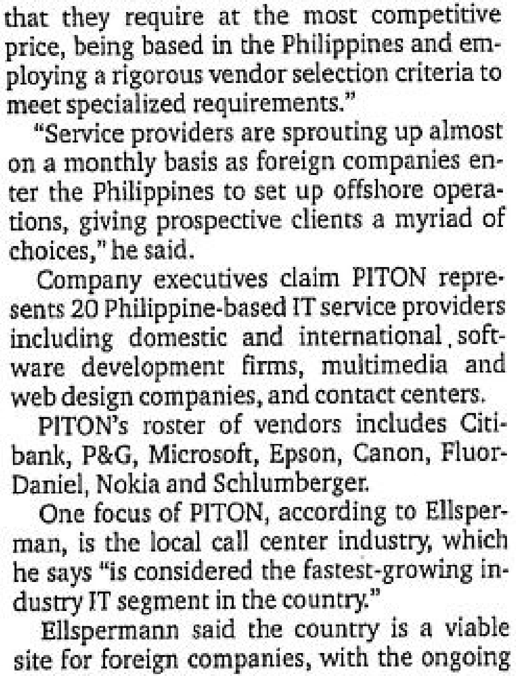
"Service providers are sprouting up almost on a monthly basis as foreign companies enter the Philippines to set up offshore operations, giving prospective clients a myriad of choices," he said.

Company executives claim PITON represents 20 Philippine-based IT service providers including domestic and international, software development firms, multimedia and web design companies, and contact centers.

PITON's roster of vendors includes Citibank, P&G, Microsoft, Epson, Canon, Fluor-Daniel, Nokia and Schlumberger.

One focus of PITON, according to Ellsperman, is the local call center industry, which he says "is considered the fastest-growing industry IT segment in the country."

Ellspermann said the country is a viable site for foreign companies, with the ongoing global economic slowdown.



Zoom in on selected Microsoft Excel cells

POWERTIPS

By Jerry Liao

IMAGINE having an Excel worksheet full of numbers and you need to analyze a certain portion of that worksheet. Isn't it a lot easier to read if you can zoom on it? Here's how to do it:

(1) Open your worksheet.

(2) Select the range that contains the data that you're working on.

(3) On the "Standard" toolbar, click on the dropdown arrow next to the Zoom indicator.

(4) Click on "Selection" from the list.

(5) Excel resizes the display to fit your selection.

(6) To restore the default setting, pull down the same menu and choose "100 percent."

For more tips, visit http://www.brainshare.com.ph. We would like to invite our readers to join The Powertips Group. Simply register online at www.brainshare.com.ph/register.htm and receive free tips via e-mail. For your comments, questions and suggestions, send your e-mail to infochat@mozcom.com.

WARP SPEED
S520
2400 x 1200 dpi
Think Tanks™ Printer
Individual Ink Tanks
No Ink Wasted
Affordable Original Inks
14ppm mono/9ppm colour
Borderless Printing
Vivid Photo Technology
S520

S200SP Compact & high performance photo printer.
S300 Quality prints with speed and performance for the home and office.
S520 High performance Think Tanks printer for the office.
S820 Full photographic quality printer.
S6300 Large format printing up to A3+ size delivered with speed and precision.

10...9...8...7...Lift off! At 14 pages per minute (monochrome) and 9 ppm (colour), the new Canon S520 Bubble Jet printer takes your office and home printing to a new height with incredible efficiency. All thanks to Canon's Precision Colour Distribution Technology, which ensures greater colour consistency at such high speeds. When printing photos, images and charts, the new S520 delivers prints that are surprisingly realistic and vibrant. And with Canon's assurance of Out of the Box Performance, the new S520 gives the best print speed and quality combination. Even at default mode. So get into high gear and check out the Canon Bubble Jet Printer S520 or any of our vast range of Bubble Jet Printers for all your printing needs.

INSIST ON YOUR CANON MARKETING PHILIPPINES INC. WARRANTY CARD

South East Asia Regional Headquarters: Canon Singapore Pte Ltd 79 Anson Road #09-01/06 Singapore 079906 www.canon-asia.com

LOCAL SALES OFFICE: CANON MARKETING PHILIPPINES, INC.
Marvin Plaza, 2153 Don Chino Roces Avenue, Makati City • Tels.: 812-6047; 892-6449 • Fax: 812-0067 • E-mail address: info@canon.com.ph • www.canon.com.ph

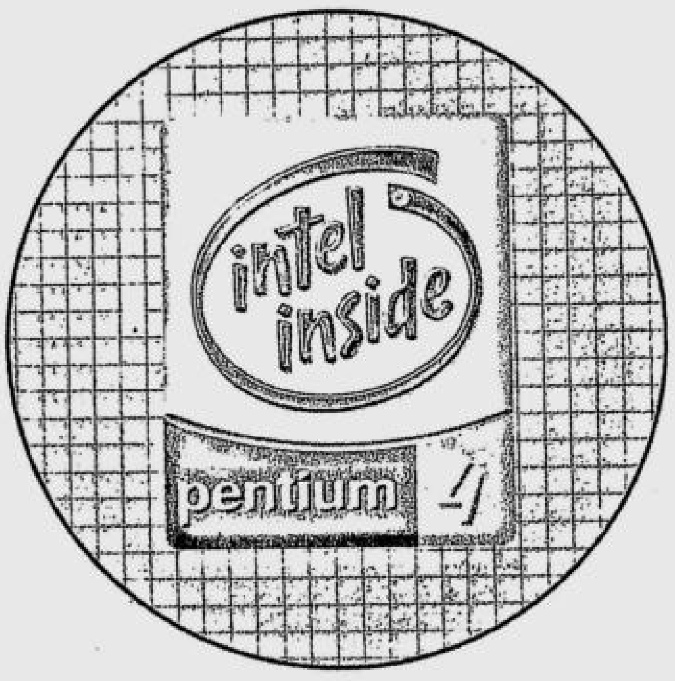
AUTHORIZED DISTRIBUTORS:
HYTECH INTEGRATED PRODUCTS, #9 Campanilla St., New Manila, Q.C. Tels.: 722-1122 Fax: 726-9361
INNOVISTA TECHNOLOGIES, INC., 5th Flr. ATCO Bldg., Aurora Blvd., San Juan, Metro Manila Tels.: 723-4279; 723-4276 Fax: 723-4281
LAMCO INTERNATIONAL INC., Suite 1604 East Tower PSE Center, Exchange Rd., Ortigas Center, Pasig City Tel.: 634-7909 Fax: 633-6857

Canon
The best technology in print

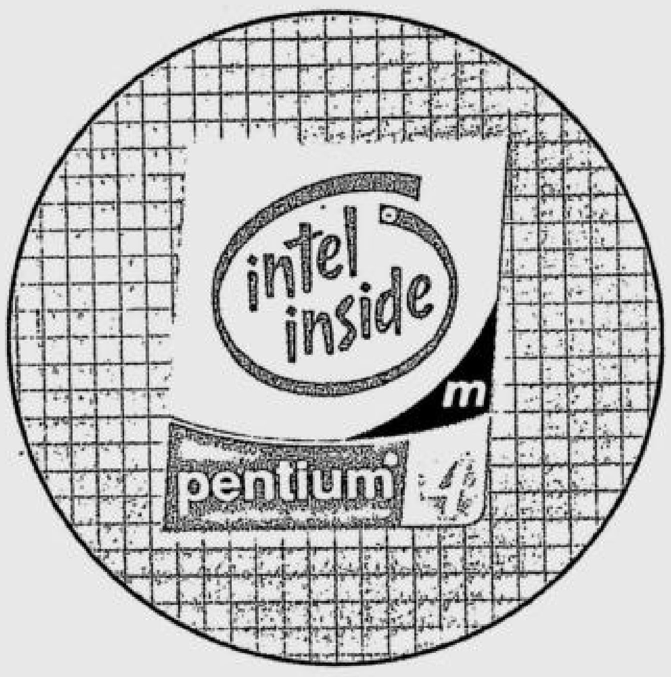
intel.com/apac/business

Can you tell the right technology for your business just by looking?

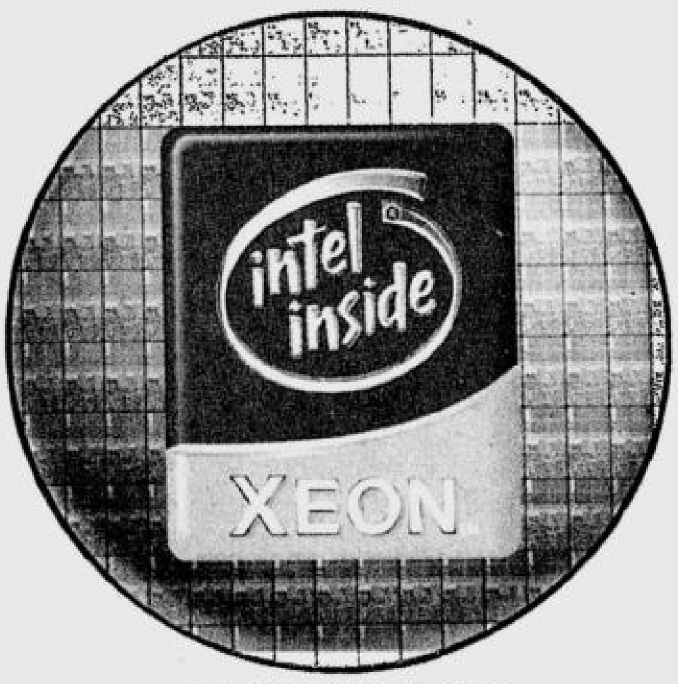
Most of the world's servers, notebooks and PCs are powered by Intel® processors. Why? Because Intel® technology is engineered to maximize performance and reliability while minimizing costs.



DEPENDABLE DESKTOPS



THIN AND LIGHT NOTEBOOKS



POWERFUL SERVERS

Intel processors are ready for the toughest demands of today, as well as the applications of the future. And they are compatible with virtually every leading hardware and software brand. So, if you're looking for technology you can build your business on, just look for these two words:

Intel Inside®.

intel®

© 2002 Intel Corporation. Intel, the Intel Inside logo, Pentium and Xeon are trademarks or registered trademarks of Intel Corporation or its subsidiaries in the United States and other countries. All rights reserved.